## ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31ST JULY 2007

<u>FOR</u>

**DAVID AUSTIN ROSES LIMITED** 

TUESDAY

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### **COMPANY INFORMATION** FOR THE YEAR ENDED 31ST JULY 2007

DIRECTORS:

DCH Austin DJC Austin C R Austin J L Austin

SECRETARY:

D J C Austin

**REGISTERED OFFICE:** 

Bowling Green Lane

Albrighton Wolverhampton WV7 3HB

**REGISTERED NUMBER:** 

2701780 (England and Wales)

**AUDITORS:** 

Stanton Ralph & Co Registered Auditors Chartered Accountants The Old Grammar School

St Leonards Close

Bridgnorth

Shropshire WV16 4EJ

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST JULY 2007

The directors present their report with the accounts of the company for the year ended 31st July 2007

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of rose breeding and wholesaling and plant centre operation

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed accounts

The company has continued to perform well with ongoing growth in several areas of the business. Overall turnover increased to £5,627k from £4,835k with gross margins being maintained at 44% (2006 45%). Although the company's markets continue to be extremely competitive the directors anticipate that the strong brand together with targeted promotional strategies will facilitate continued growth.

The company is retaining sufficient investment in research and development where its extensive breeding programme facilitates the development of new varieties and is seen as the foundations for future success

The company maintains focus on cost efficiency. This has enabled labour costs to be controlled, total labour costs, excluding directors remuneration, including social security, increasing proportionately less than turnover, being £1,772k in 2007 compared to £1,521k in the previous year.

Total profits before tax was £354k compared to £434K in 2006 despite 2006 having included a one off credit of £226k in relation to a doubtful debt recovered

#### DIVIDENDS

An interim dividend of £25 per share was paid on 9th April 2007 The directors recommend that no final dividend be paid

The total distribution of dividends for the year ended 31st July 2007 will be £190,000

### RESEARCH AND DEVELOPMENT

The company continues to undertake substantial levels of research and development

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1st August 2006 to the date of this report

DCH Austin

D J C Austin

C R Austin

J L Austin

Mrs P J Austin sadly passed away on 21st December 2006

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST JULY 2007

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Stanton Ralph & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

ON BEHALF OF THE BOARD:

ecretary

9th April 2008

# REPORT OF THE INDEPENDENT AUDITORS TO DAVID AUSTIN ROSES LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages five to fourteen, together with the financial statements of David Austin Roses Limited for the year ended 31st July 2007 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you

#### Basis of opinion

We conducted our work in accordance with Bulletin 2006/3 "The Special Auditor's Report on Abbreviated Accounts in the United Kingdom" issued by the Auditing Practices Board—In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision

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Stanton Ralph & Co Registered Auditors Chartered Accountants The Old Grammar School St Leonards Close Bridgnorth Shropshire WV16 4EJ

9th April 2008

### ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST JULY 2007

31 7 06 £	Notes	31 7 07 £
2,194,929	GROSS PROFIT	2,480,201
2,028,268 (226,051)	Administrative expenses - Normal - Exceptional	2,212,481
392,712	OPERATING PROFIT 3	267,720
41,388	Interest receivable and similar income	86,712
434,100	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	354,432
35,038	Tax on profit on ordinary activities 4	(12,851)
399,062	PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	367,283

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

## ABBREVIATED BALANCE SHEET 31ST JULY 2007

31.7 06					31 7 07	
£	£		Notes	£	£	
		FIXED ASSETS				
	1,771,117	Tangible assets	6		1,749,057	
	1	Investments	7		1	
	1,771,118				1,749,058	
		CURRENT ASSETS				
207,943		Stocks	8	227,389		
1,461,026		Debtors	9	1,121,081		
1,546,352		Cash at bank	-	2,193,642		
3,215,321				3,542,112		
1 250 265		CREDITORS				
1,358,367		Amounts falling due within one year	10	1,502,576		
	1,856,954	NET CURRENT ASSETS			2,039,536	
		TOTAL ASSETS LESS CURRENT				
	3,628,072	LIABILITIES			3,788,594	
	54,484	PROVISIONS FOR LIABILITIES	11		37,723	
	3,573,588	NET ASSETS			3,750,871	
		CAPITAL AND RESERVES				
	7,600	Called up share capital	12		7,600	
	5,576	Share premium	13		5,576	
	2,400	Capital redemption reserve	13		2,400	
	3,558,012	Profit and loss account	13		3,735,295	
	3,573,588	SHAREHOLDERS' FUNDS	16		3,750,871	

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 9th April 2008 and were signed on its behalf by

D J C Aus in - Director

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST JULY 2007

31 7 06 £		Notes	31 7 07 £
283,696	Net cash inflow from operating activities	1	816,700
41,388	Returns on investments and servicing of finance	2	86,712
1,278	Taxation		(33,926)
(201,129)	Capital expenditure	2	(241,079)
(152,000)	Equity dividends paid		(190,000)
(26,767)			438,407
555,503	Financing	2	208,883
528,736	Increase in cash in the period		647,290
	Reconciliation of net cash flow to movement in net funds	3	
528,736	Increase in cash in the period		647,290
528,736	Change in net funds resulting from cash flows		647,290
528,736 1,017,616	Movement in net funds in the period Net funds at 1st August		647,290 1,546,352
1,546,352	Net funds at 31st July		2,193,642

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST JULY 2007

# I RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	ACTIVITIES			
			31 7 07 £	31 7 06 £
	Onceating profit		267,720	392,712
	Operating profit Depreciation charges		263,139	296,985
	Increase in stocks		(19,446)	(24,572)
	Decrease/(Increase) in debtors		360,661	(318,260)
	Decrease in creditors		(55,374)	(63,169)
	Net cash inflow from operating activities		816,700	283,696
2	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTE	D IN THE CASI	1 FLOW STAT	EMENT
			31 7 07	31 7 06
			£	£
	Returns on investments and servicing of finance Interest received		86,712	41,388
	Net cash inflow for returns on investments and servicing of	finance	86,712	41,388
	Capital expenditure		(241,079)	(201,129)
	Purchase of tangible fixed assets		(271,415)	<u></u> /
	Net cash outflow for capital expenditure		<u>(241,079</u> )	<u>(201,129)</u>
	Financing		42.247	7.012
	Amount introduced by directors		43,347 165,536	7,012 548,491
	Loans from group undertakings		105,550	
	Net cash inflow from financing		208,883	555,503
3	ANALYSIS OF CHANGES IN NET FUNDS			
-		At 1 8 06	Cash flow	At 31 7 07
		£	£	£
	Net cash			0.100.640
	Cash at bank	1,546,352	647,290	2,193,642
		1,546,352	647,290	2,193,642
	m . 1	1 546 252	647 200	2,193,642
	Total	<u>1,546,352</u>	647,290	2,173,042

#### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31ST JULY 2007

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Turnover

1

Turnover represents the net amount invoiced by the company for goods and services excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Freehold property

- 1% straight line

Equipment and fixtures

- 25% on reducing balance

Motor vehicles

- 25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pensions

The company operates a defined contribution pension scheme Contributions payable for the year are charged in the profit and loss account

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rates of exchange ruling at the date of transaction. This is except for transactions made through foreign currency bank accounts which are translated at the rates ruling when transfers are made to sterling accounts or at the balance sheet date, whichever is the earlier. Exchange differences are taken into account in arriving at the operating result

#### Research and Development

The company undertakes research and development so as to pursue its fundamental aim of developing rose varieties free of disease. The company's policy is not to capitalise and carry forward costs incurred due to the highly speculative nature of the work.

#### Group accounts

The company is the parent of a medium sized group and is therefore exempt from the requirement to prepare group accounts. The financial statements include information on transactions of the parent undertaking only and not about its group.

The benefit of group relief is accounted for within the tax charge of the profit making undertaking. No payment is made for group relief between group undertakings

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST JULY 2007

2	STAFF COSTS		
		31 7 07	31 7 06
	Wages and salaries	£ 1,728,893	£ 1,546,026
	Social security costs	194,843	164,874
	Other pension costs	13,742	13,088
		1,937,478	1,723,988
	The average monthly number of employees during the year was as follows		
		31 7 07	31 7 06
	Selling and administration	30	30
	Production and breeding	80	80
		110	110
3	OPERATING PROFIT		
	The operating profit is stated after charging		
		31 7 07	31 7 06
	Hire of equipment	£ 15,624	£ 14,585
	Depreciation - owned assets	263,139	296,985
	Auditors' remuneration	16,000	13,750
	Foreign exchange differences	43,972	96,400
	Research and development costs	620,498	582,397
	Directors' emoluments	135,276	169,176
4	TAXATION		
	Analysis of the tax (credit)/charge		
	The tax (credit)/charge on the profit on ordinary activities for the year was as follows:		21.7.06
		31 7 07 £	31 7 06 £
	Current tax		
	UK corporation tax Under/over provision last year	- 2 010	28,351
	Onder/over provision last year	<u>3,910</u>	<u> </u>
	Total current tax	3,910	28,351
	Deferred tax	(16,761)	6,687
	Tax on profit on ordinary activities	<u>(12,851</u> )	35,038

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST JULY 2007

### 4 TAXATION - continued

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

				31 7 07	31 7 06
	Due St. an and many activities hafare toy			£ 354,432	£ 434,100
	Profit on ordinary activities before tax			354,432	454,100
	Profit on ordinary activities				
	multiplied by the standard rate of corporation	tax			
	in the UK of 30% (2006 - 30%)			106,330	130,230
	Effects of				
	Expenses not deductible for tax purposes			1,913	1,750
	Capital allowances in excess of depreciation			(30,510)	(482)
	Group relief			15,343	-
	Research and development uplift			(93,075)	(55,396)
	Small companies rate			2 000	(47,751)
	Prior year under provision			3,909	<del></del>
	Current tax (credit)/charge			3,910	28,351
5	DIVIDENDS				
				31 7 07 £	31 7 06 £
	Ordinary shares of £1 each			100.000	152.000
	Interim			190,000	152,000
6	TANGIBLE FIXED ASSETS				
Ü			Freehold	Plant and	Motor
		Totals	property	machinery	vehicles
		£	£	£	£
	COST				
	At 1st August 2006	4,165,365	908,029	3,184,227	73,109
	Additions	241,079	93,739	147,340	<del></del>
	At 31st July 2007	4,406,444	1,001,768	3,331,567	73,109
	DEPRECIATION				
	At 1st August 2006	2,394,248	13,351	2,338,631	42,266
	Charge for year	263,139	5,822	245,695	11,622
	At 31st July 2007	2,657,387	19,173	2,584,326	53,888
	NET BOOK VALUE				
	At 31st July 2007	1,749,057	982,595	747,241	19,221
	At 31st July 2006	1,771,117	894,678	845,596	30,843
	-		<del></del>		

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST JULY 2007

#### 7 FIXED ASSET INVESTMENTS

7	FIXED ASSET INVESTMENTS			
				Unlisted
				investments
	COST			£
	At 1st August 2006			
	and 31st July 2007			1
	and Statutary 2007			
	NET BOOK VALUE			
	At 31st July 2007			1
	•			***************************************
	At 31st July 2006			1
	The company's investments at the balance sheet date in the	share capital of co	mpanies include t	he following
	David Austin Rose Nursery Limited			
	Nature of business Rose grower and retailer			
		%		
	Class of shares	holding		
	Ordinary	100 00	21.7.07	21.706
			31 7 07 £	31 7 06 £
	Aggregate capital and reserves		1,490,530	890,127
	Profit for the year		600,403	460,822
	11011.10. 110 you			
8	STOCKS			
Ū			31 7 07	31 7 06
			£	£
	Growing plants		93,456	112,799
	Plants and goods for resale		133,933	95,144
			227,389	207,943
_				
9	DEBTORS: AMOUNTS FALLING DUE WITHIN ON	E YEAR	21.7.07	21.7.06
			31 7 07 £	31 7 06 £
	Trade debtors		934,544	1,349,301
	Other debtors		30,000	1,549,501
	Tax		20,716	-
	Prepayments		135,821	111,725
			1,121,081	1,461,026
10	CREDITORS: AMOUNTS FALLING DUE WITHIN O	NE YEAR		
			31 7 07	31 7 06
			£	£
	Trade creditors		264,440	301,123
	Amounts owed to group undertakings		1,006,874	841,338
	Tax		105 (2)	9,300
	Social security and other taxes		127,604	145,455
	Directors' current accounts Accrued expenses		64,011 30,647	20,664
	Accided expenses		39,647	40,487
			1,502,576	1,358,367
			1,502,510	1,550,507

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST JULY 2007

11	PROVISIO	NS FOR LIABILITIES			31 7 07	31 7 06
	Deferred tax				£ 37,723	£ 54,484
						Deferred tax £
	Balance at 1s Movement in	t August 2006 year				54,484 (16,761)
	Balance at 31	st July 2007				37,723
	The deferred	tax balance comprises of capita	al allowances			
	relation to a	tax credit for the year reflects gricultural buildings allowance of Finance Act 2007	a credit of £60,4 es, no balancing	07 in respect of the charge applying fi	e value of the re rom 21st March	elease of tax in 2007 following
12	CALLED UI	P SHARE CAPITAL				
	Authorised Number	Class		Nominal value	31 7 07 £	31 7 06 £
	10,000	Ordinary		£1	10,000	10,000
	Allotted, issue Number	ed and fully paid Class		Nominal value	31 7 07 £	31 7 06 £
	7,600	Ordinary		£1	7,600	7,600
13	RESERVES		Totals £	Profit and loss account £	Share premium £	Capital redemption reserve £
	At 1st August Profit for the y Dividends		3,565,988 367,283 (190,000)	3,558,012 367,283 (190,000)	5,576	2,400
	At 31st July 2	007	3,743,271	3,735,295	5,576	2,400
14	CAPITAL CO	OMMITMENTS			31 7 07 £	31 7 06 £
	Contracted but financial states	t not provided for in the nents			<u> </u>	20,000

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST JULY 2007

#### 15 TRANSACTIONS WITH DIRECTORS

The company occupies land at Bowling Green Lane of which 30% is owned by Mr D C H. Austin. No rent is charged

Claire Austin Hardy Plants Limited, a company owned by Miss C R Austin, director, acquired goods and services from the company totalling £29 (2006 £2,544) Goods and services were also supplied to the company totalling £981 (2006 £2,352) Amounts due from Claire Austin Hardy Plants Limited at 31st July 2007 £1 770 (2006 £2,764) Amounts owed £nil (2006 £66) All transactions were at normal commercial rates

## 16 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31 7 07	31706
	£	£
Profit for the financial year	367,283	399,062
Dividends	(190,000)	(152,000)
Net addition to shareholders' funds	177,283	247,062
Opening shareholders' funds	3,573,588	3,326,526
Closing shareholders' funds	3,750,871	3,573,588

## 17 RELATED PARTY TRANSACTIONS AND CONTROLLING PARTY

David Austin Roses Limited is controlled by its director shareholders

During the period the company recharged certain overhead costs totalling £38,910 plus VAT (2006 £52,702 plus VAT) to its subsidiary undertaking. The company also received net loans of £165,536 (2006 £548,491) from its subsidiary undertaking. At the 31st July 2007 £1,006,874 was owed to David Austin Rose Nursery Limited (2006 £841,338), shown as group undertakings in note 10