# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

TUESDAY



A57 30/09/2008 COMPANIES HOUSE

#### **COMPANY INFORMATION**

**DIRECTORS** 

S Rolfs J T Makal

**COMPANY SECRETARY** 

Gravitas Company Secretarial Services Limited

**COMPANY NUMBER** 

2700455

**REGISTERED OFFICE** 

Oldmeadow Road Kings Lynn Norfolk

PE30 4LA

**AUDITORS** 

Ryecroft Glenton Chartered Accountants & Registered Auditor

32 Portland Terrace

Jesmond

Newcastle upon Tyne

NE2 1QP

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2007

The directors present their report and the financial statements for the year ended 31 December 2007

#### PRINCIPAL ACTIVITIES

The principal activity of the company is to hold, manage and control investments, for the purposes of manufacturing and controlling global distribution of products to the group

#### **BUSINESS REVIEW**

Pointing Holdings Limited continued to act as the Finance and Administration centre for the Pointing Group

The Pointing Limited Pension Fund continues to be funded through the holding company Additional contributions to the pension fund were increased during the year following recommendation by the Actury and an agreement between the Trustee and the Company

Pointing Limited continues to be responsible as the principle employer for any funding defecits arising from the Pointing Limited Pension Fund

#### **RESULTS AND DIVIDENDS**

The loss for the year, after taxation, amounted to £781,368 (2006 - profit £378,750)

The directors do not recommend the payment of a dividend (2006 - Nil)

#### **DIRECTORS**

The directors who served during the year were

S Rolfs

J T Makal

Other than as disclosed in the notes to the financial statements no director had a contract or was materially interested in any significant contract with the company at any time during the year

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2007 PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any
  information needed by the Company's auditors in connection with preparing their report and to establish that
  the Company's auditors are aware of that information

#### **AUDITORS**

The auditors, Ryecroft Glenton, are deemed to be reappointed in accordance with section 386 of the Companies Act 1985 by virtue of an elective resolution passed by the members on 28 December 1993

This report was approved by the board on 1/th September 2008 and signed on its behalf

S Rolfs Director

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF POINTING HOLDINGS LIMITED

We have audited the financial statements of Pointing Holdings Limited for the year ended 31 December 2007, set out on pages 5 to 15. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of directors' responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF POINTING HOLDINGS LIMITED

#### **OPINION**

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its loss for the year then ended,
- · the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' report is consistent with the financial statements

RYECROFT GLENTON

Repert Clenton

Chartered Accountants Registered Auditor

32 Portland Terrace Jesmond Newcastle upon Tyne NE2 1QP

Date

22nd September 2008

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2007

	Note	2007 £	2006 £
Administrative expenses		(846,779)	(793,386) ————
OPERATING LOSS	2	(846,779)	(793,386)
Income from investments in group companies		-	1,168,078
Interest receivable		5	1,092
Interest payable		(292,815)	(192,981)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE			
TAXATION		(1,139,589)	182,803
Tax on (loss)/profit on ordinary activities	4	358,221	195,947
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	9	(781,368)	378,750

All amounts relate to continuing operations

There were no recognised gains and losses for 2007 or 2006 other than those included in the Profit and loss account

The notes on pages 7 to 15 form part of these financial statements

#### BALANCE SHEET AS AT 31 DECEMBER 2007

	2007		2007		2006	
	Note	£	£	£	£	
FIXED ASSETS						
Fixed asset investments	5		12,000		12,000	
CURRENT ASSETS						
Debtors	6	5,673,328		5,363,928		
CREDITORS amounts falling due within one year	7	(5,323,040)		(4,232,272)		
NET CURRENT ASSETS			350,288		1,131,656	
TOTAL ASSETS LESS CURRENT LIABILIT	IES		362,288		1,143,656	
CAPITAL AND RESERVES						
Called up share capital	8		1,838,517		1,838,517	
Profit and loss account	9		(1,476,229)		(694,861)	
SHAREHOLDERS' FUNDS			362,288		1,143,656	

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

11th September 2008

S Rolfs Director J Makai Director

The notes on pages 7 to 15 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 1 ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 12 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1

#### 13 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

#### 14 Investments

Investments in subsidiaries are valued at cost less provision for impairment

#### 1.5 Pensions

The company participates in a defined benefits pension scheme and the pension charge (which is included within the financial statements of Pointing Limited) is based on a full actuarial valuation dated 31 March 2006

#### 1.6 Investments in subsidiary undertakings

On acquisition of a subsidiary by the company, all of the subsidiary's assets and liabilities that existed at the date of acquisition were recorded at their fair values reflecting their condition at that date Thereafter, they were shown at their balance sheet value with surpluses credited to revaluation reserve and deficits charged to the post acquisition profit and loss reserve

#### 1.7 Investment in associated undertaking

The associated business, Sensient Food Colors LP, prepares its financial statements to 31 December

The holding in Sensient Food Colours L.P. is held by Pointing Color Inc.

#### 2 OPERATING LOSS

The operating loss is stated after charging/(crediting)

	2007	2006
	£	£
Difference on foreign exchange	(197)	3,402

Dunng the year, no director received any emoluments (2006 - £NIL)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 3. AUDITORS' REMUNERATION

•			
		2007 £	2006 £
	Fees payable to the company's auditor for the audit of the company's annual accounts	1,680	1,600
	Fees payable to the company's auditor and its associates in respect of		
	The auditing of accounts of associates of the company pursuant to legislation	5,040	4,800
4	TAXATION		
7	TAATION	2007	2006
		£	£
	Analysis of tax credit in the year		
	UK corporation tax credit on (loss)/profit for the year Adjustments in respect of prior periods	(358,221)	(295,553) 99,606
	Tax on (loss)/profit on ordinary activities	(358,221)	(195,947)
		<del></del>	

#### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2006 - lower than) the standard rate of corporation tax in the UK (30%). The differences are explained below

	2007 £	2006 £
(Loss)/profit on ordinary activities before tax	(1,139,589) ————	182,803
(Loss)/profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2006 - 30%)	(341,877)	54,841
Effects of.		
Dividend Income from subsidiary undertakings not taxable	-	(350,424)
Amount due for group relief surrendered - prior years	(18,657)	99,606
Expenses not deductible for tax purposes	2,313	30
Current tax credit for the year (see note above)	(358,221)	(195,947)

#### Factors that may affect future tax charges

There is an unrecognised deferred tax asset of £11,561 (2006 £11,561) which represents tax losses brought forward. On the basis of available evidence it is unlikely that the company will generate any suitable taxable profits in the future against which to relieve these losses brought forward.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 5 FIXED ASSET INVESTMENTS

Shares in group undertakings £

Cost or valuation

At 1 January 2007 and 31 December 2007

12,000

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 5 FIXED ASSET INVESTMENTS (continued)

The investment in Pointing Asia Limited was fully written down in 2000 due to trading losses. An application to de-register Pointing Asia Limited was made on 6 April 2005 and the company was formally de-registered on the 5 August 2005. After due notice the liquidation is expected to be finalised in 2006. The remainder of fixed asset investments, currently held at cost less revaluations in periods up to 31 March 1998, are reviewed annually for impairment by reference to unaudited financial statements for Pointing Canada Limited and Pointing Color Inc and audited financial statements for Sensient Colors South Africa (Pty) Limited

Details of unlisted group undertails Name	akings Description of shares held	Proportion of equity held * indicates holding held directly by the company	Nature of business	
Pointing Ltd	£1 ordinary shares	100%*	No longer trading	
Pointing Chemicals Ltd	£1 ordinary shares	100%*	No longer trading	
Pointing International Ltd	£1 ordinary shares	100%*	Intermediate holding company	
Dinoval Chemicals Ltd	£1 ordinary shares	100%	Liquidated	
Dinoval Chemicals UK Lt	d£1 ordinary shares	100%	Liquidated	
Dinoval Ltd	£1 ordinary shares	100%	Liquidated	
July Ltd	£1 ordinary shares	100%	Liquidated	
Pointing Asia Ltd (incorporated in Hong Ko	HK\$100 ng)shares	100%	Liquidated	
Pointing Canada Ltd (incorporated in Canada)	C\$1 common shares	100%	No longer trading	
Pointing Color Inc (incorporated in U S A)	US\$1 common shares	100%	No longer trading	
Pointing Mexico S A de C V (incorporated in Mexico)	N\$ 1000 common variable shares N\$ 100 common shares	100%	Liquidated	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 5 FIXED ASSET INVESTMENTS (continued)

Sensient Colors South Africa R1 ordinary 100% Sell and distribute food (Pty) Ltd shares colour and food (incorporated in S Africa) ingredients

Rikem Ltd £1 ordinary 100% Liquidated shares

All the above undertakings operated principally in their country of incorporation

Details of unlisted associated undertaking

Sensient Food Colors L P Unincorporated Manufacture and marketing (a Missouri - U S A 17 65% + of food colours and other products

+Indicates holding is held by Pointing Color Inc

The proportion of equity held by the company varied as a result of a capital injection by Sensient Colors Inc, in the year 2000 Profit is shared in the ratio, Sensient Colors Inc 75 56%, Pointing Color Inc 24 44%

Sensient Food Colors L P operated principally in the U S A

The head office address of Sensient Food Colors L P is 777 East Wisconsin Avenue, Milwaukee, WI 53202-5304

The group accounts of Sensient Technologies Corporation include the accounts of Sensient Food Colors L.P. on a consolidated basis

The exemption conferred by regulation 7 of the Partnership and Unlimited Companies (Accounts) Regulations 1993 has been applied in respect of the accounts of Sensient Colors L P

The aggregate amount of the capital and reserves of Sensient Food Colors L P as shown by its unaudited accounts to 31 December 2007 was £12,835,135 (31 December 2006 £12,633,062) and its profit before tax was £385,188 (2006 £307,585)

In the opinion of the directors, the aggregate value of the assets of the company consisting of shares in and amounts arising from, the company's investments is not less than the aggregate of the amount at which those assets are stated in the company's balance sheet

#### 6. DEBTORS

	2007 £	2006 £
Amounts owed by group undertakings	5,656,133	5,285,560
Other debtors	6,693	6,927
Prepayments and accrued income	10,502	71,441
	5,673,328	5,363,928

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 7 **CREDITORS**

	Amounts falling due within one year		
		2007	2006
		£	£
	Bank loans and overdrafts	- 2 540	5,544
	Trade creditors Amounts owed to group undertakings	3,510 5,273,486	56,546 4,118,405
	Other creditors	3,273,400 415	4,776,463
	Accruals and deferred income	45,629	51,308
		5,323,040	4,232,272
		<u> </u>	
8	SHARE CAPITAL		
		2007 £	2006 £
	Authorised	_	_
	5,000,000 Ordinary shares of £1 each	5,000,000	5,000,000
	Allotted, called up and fully paid		
	1,838,517 Ordinary shares of £1 each	1,838,517	1,838,517
9	RESERVES		
			Profit and loss account £
	At 1 January 2007		(694,861)
	Loss for the year		(781,368) ————
	At 31 December 2007		(1,476,229)

#### 10 **PENSION COMMITMENTS**

The company participates in a defined benefit pension scheme, The Pointing Limited Pension Fund, which is closed to new entrants. This is an approved funded pension scheme and the principal employer is Pointing Limited. The assets of the Scheme are held separately from the assets of Pointing Limited in trustee administered funds. The Scheme provides benefits on a defined benefit basis and the following disclosures relate to the defined benefit scheme

The contribution made by the parent company, Pointing Holdings Ltd. for the year ended 31 December 2007 was £579,000 The agreed long term recovery programme of contributions was increased during the year to £684,000 per annum (inclusive of the agreed employers' contribution rate of 29 8% for the current employee) Contributions are assessed in accordance with the advice of a qualified actuary and paid by Pointing Holdings Ltd

The amounts in the financial statements for the year ended 31 December 2007, relating to pensions, are based on a full actuarial valuation dated 31 March 2006

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 10. PENSION COMMITMENTS (continued)

The contribution made for the year ended 31 December 2007 was £579,000. The agreed contribution rate for future years is NIL%

#### The main financial assumptions used in the actuarial valuation were:

	2007	2006	2005
	%	%	%
Inflation	3 4	3 1	48
Rate of increase in salaries	3.4	46	4 3
Rate of increase pensions - Pre1997	3 0	30	28
Rate of increase pensions- Post 1997	3 4	3 1	28
Discount rate	59	52	NIL
Overall expected rate of return on plan assets	5 0	4 8	NIL

#### The assets in the scheme and the expected rates of return were:

	Long-term rate of return expected at 2007 %	Value at 2007 £	Long-term rate of return expected at 2006 %	Value at 2006 £	Long-term rate of return expected at 2005 %	Value at 2005 £
Equities	-	-	-	-	8 1	3,020,000
Bonds	5.0	3,655,000	47	3,474,000	5 1	816,000
Cash and other investments	5.3	595,000	48	77,000	4 3	582,000
Total market valu		4,250,000		3,551,000		4,418,000
Present value of liabilities	scheme	(5,155,000)		(5,805,000)		(8,897,000)
Net pension liabi	lity	(905,000)		(2,254,000)		(4,479,000)
	=				=	

If the above amounts had been recognised in the financial statements, the company's net assets and Profit and loss account reserve at 31 December 2007 and 31 December 2006 would be as follows

	2007 £	2006 £
Net assets excluding pension scheme assets/(liabilities) Pension assets/(liabilities)	362,288 (905,000)	1,143,656 (2,254,000)
Net liabilities including pension scheme assets/(liabilities)	(542,712)	(1,110,344)
Profit and loss reserve excluding pension scheme assets/(liabilities)	(1,476,229)	(694,861)
Pension reserve	(905,000)	(2,254,000)
Profit and loss reserve	(2,381,229) —————	(2,948,861) 

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 10. PENSION COMMITMENTS (continued)

The following amounts would have been recognised in the financial statements in the year to 31 December 2007 and 31 December 2006 under the requirements of FRS17

			2007 £	2006 £
Other finance income				
Expected return on pension scheme as Interest on pension scheme liabilities	ssets		179,000 (302,000)	268,000 (423,000)
Net return		=	(123,000)	(155,000)
			2007 £	2006 £
Movements in deficit during the year				
Deficit in scheme at beginning of year Current year service cost			(2,254,000)	(4,479,000) -
Contributions			579,000	458,000
Current year service cost Other finance income			(1,000)	(1,000)
Gain/(loss) on settlement			(123,000)	(155,000) 1,252,000
Actuarial gain			894,000	671,000
Other Item - user Input			•	-
Deficit in scheme at end of year		_ _	(905,000)	(2,254,000)
History of experience gains and losses in the scheme				
	2007	2006	2005	2004
Difference between the expected and actual return on scheme assets				
Amount (£)	894000	671000	(52,000)	84,000
Percentage of scheme assets	21 0%	18 9%	2 1%	4 0%
Total amount recognised in statement of total recognised gains and losses				
Amount (£)	894000	671000	(1,386,000)	(428,000)
Percentage of the present value of the scheme liabilities	17 3%	11 6%	(15 6)%	(6 0)%

#### 11 RELATED PARTY TRANSACTIONS

The exemption granted by Financial Reporting Standard No 8 "Related Party Disclosures" not to disclose transactions and balances with other group companies where 90% or more of the voting rights are controlled within the group has been used in preparing these accounts

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 12 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

In the opinion of the directors, the company's ultimate parent company and ultimate controlling party is Sensient Technologies Corporation, a company incorporated in the United States of America. This is the parent undertaking of the largest group for which group accounts are prepared. The parent undertaking and the penultimate controlling party is Sensient Holdings UK (formerly Sensient Technologies (UK) Limited), a company registered in England and Wales.

Copies of the group financial statements of Sensient Technologies Corporation are filed at the Securities and Exchange Commission, Washington DC Copies of the group financial statements of Sensient Holdings UK are available from Companies House, Crown Way, Cardiff, CF4 3UZ