

**REGISTERED NUMBER: 02692195 (England and Wales)**

**Strategic Report, Report of the Directors and  
Financial Statements for the Year Ended 30 September 2015  
for  
Barco Sales Ltd**

THURSDAY



\*A5A7DBO2\*

A21

30/06/2016

#91

COMPANIES HOUSE

**Contents of the Financial Statements  
for the Year Ended 30 September 2015**

	<b>Page</b>
<b>Company Information</b>	<b>1</b>
<b>Strategic Report</b>	<b>2</b>
<b>Report of the Directors</b>	<b>3</b>
<b>Report of the Independent Auditors</b>	<b>4</b>
<b>Profit and Loss Account</b>	<b>5</b>
<b>Balance Sheet</b>	<b>6</b>
<b>Cash Flow Statement</b>	<b>7</b>
<b>Notes to the Cash Flow Statement</b>	<b>8</b>
<b>Notes to the Financial Statements</b>	<b>10</b>

**Barco Sales Ltd**  
**Company Information**  
**for the Year Ended 30 September 2015**

**DIRECTORS:** P R Barrow  
S J Barrow  
P J Barrow

**SECRETARY:** S J Barrow

**REGISTERED OFFICE:** 8 Hampstead Gate  
1A Frognal  
Hampstead  
London  
NW3 6AL

**REGISTERED NUMBER:** 02692195 (England and Wales)

**SENIOR STATUTORY AUDITOR:** A J Azarang ACA

**AUDITORS:** Brackman Chopra LLP  
Registered Auditors  
8 Hampstead Gate  
1 A Frognal  
Hampstead  
London  
NW3 6AL

**Strategic Report  
for the Year Ended 30 September 2015**

The directors present their strategic report for the year ended 30 September 2015.

**REVIEW OF BUSINESS**

The Directors considered the results for the year, and the financial position at the end of it, to be in line with expectations.

Given the straightforward nature of the business, the company's Directors are of the opinion that analysis using key performance indicators ("KPI's") is not necessary for an understanding of the development, performance or position of the business.

**PRINCIPAL RISKS AND UNCERTAINTIES**

The key business risks and uncertainties affecting the business are considered to relate to competition from both national and independent wholesalers and from the current downturn in the UK economy.

The company monitors credit risk closely and considers that its current policies of credit checks meet its objectives of managing exposure to credit risk.

The company has no significant concentrations of credit risk. Amounts shown in the balance sheet best represent the maximum credit risk exposure in the event that parties fail to perform their obligations under financial instruments.

**FUTURE DEVELOPMENTS**

The Directors anticipate that despite the general downturn in economic conditions the company will continue to maintain the current level of profitability.

**FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The company holds or issues financial instruments in order to achieve three main objectives being:

- a) To finance its operations
- b) To manage its exposure to interest and currency risks arising from its operations and from sources for finance; and
- c) For trading purposes

The various financial instruments (eg trade debtors, trade creditors, accruals and prepayments) arise directly from the company's operations. The company does not use complicated financial instruments including derivative financial instruments for trading purposes.

The board regularly reviews the financial requirements of the company and the risks associated therewith. Company operations are primarily financed from retained earnings, intra-group company loans, Directors Loan Accounts and bank borrowings (including an overdraft facility).

**ON BEHALF OF THE BOARD:**



S J Barrow - Secretary

28 June 2016

**Report of the Directors  
for the Year Ended 30 September 2015**

The directors present their report with the financial statements of the company for the year ended 30 September 2015.

**DIVIDENDS**

No dividends will be distributed for the year ended 30 September 2015.

**DIRECTORS**

The directors during the year under review were:

P R Barrow  
S J Barrow  
P J Barrow

The directors holding office at 30 September 2015 did not hold any beneficial interest in the issued share capital of the company at 1 October 2014 or 30 September 2015.

**DISCLOSURE IN THE STRATEGIC REPORT**

The directors have included disclosures regarding future developments and risk exposure within the Strategic Report.

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**AUDITORS**

The auditors, Brackman Chopra LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**



S J Barrow - Secretary

28 June 2016

**Report of the Independent Auditors to the Members of  
Barco Sales Ltd**

We have audited the financial statements of Barco Sales Ltd for the year ended 30 September 2015 on pages five to eighteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

**Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

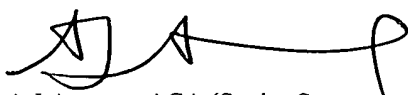
**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



A J Azarang ACA (Senior Statutory Auditor)  
for and on behalf of Brackman Chopra LLP  
Registered Auditors  
8 Hampstead Gate  
1 A Frognal  
Hampstead  
London  
NW3 6AL

28 June 2016

**Barco Sales Ltd (Registered number: 02692195)**

**Profit and Loss Account  
for the Year Ended 30 September 2015**

	Notes	2015		2014	
		£	£	£	£
<b>TURNOVER</b>	2		12,931,056		13,094,712
Cost of sales			10,273,742		9,590,740
<b>GROSS PROFIT</b>			2,657,314		3,503,972
Administrative expenses			2,276,415		3,348,855
<b>OPERATING PROFIT</b>	4		380,899		155,117
Share of profit in associated partnership		9,390		4,843	
Interest receivable and similar income		4,417		10,888	
			13,807		15,731
			394,706		170,848
Amounts written off investments	5		(3,312)		(5,202)
			398,018		176,050
Interest payable and similar charges	6		73,281		129,404
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>			324,737		46,646
Tax on profit on ordinary activities	7		35,898		(21,586)
<b>PROFIT FOR THE FINANCIAL YEAR</b>			288,839		68,232

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

**Barco Sales Ltd (Registered number: 02692195)**

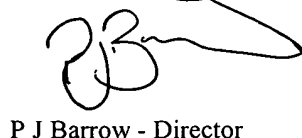
**Balance Sheet  
30 September 2015**

	Notes	2015		2014	
		£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	9		2,122,821		2,117,391
Investments	10		1,045,063		2,267,318
			<u>3,167,884</u>		<u>4,384,709</u>
<b>CURRENT ASSETS</b>					
Stocks	11	3,490,051		3,295,986	
Debtors	12	4,998,892		4,700,830	
Cash at bank and in hand		1,445,846		3,456,614	
		<u>9,934,789</u>		<u>11,453,430</u>	
<b>CREDITORS</b>					
Amounts falling due within one year	13	5,388,447		7,138,296	
<b>NET CURRENT ASSETS</b>			<u>4,546,342</u>		<u>4,315,134</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			7,714,226		8,699,843
<b>CREDITORS</b>					
Amounts falling due after more than one year	14		(61,579)		(1,343,022)
<b>PROVISIONS FOR LIABILITIES</b>	17		<u>(6,987)</u>		<u>-</u>
<b>NET ASSETS</b>			<u><u>7,645,660</u></u>		<u><u>7,356,821</u></u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	18		1,500		1,500
Profit and loss account	19		7,644,160		7,355,321
<b>SHAREHOLDERS' FUNDS</b>	23		<u><u>7,645,660</u></u>		<u><u>7,356,821</u></u>

The financial statements were approved by the Board of Directors on 28 June 2016 and were signed on its behalf by:

  
P R Barrow - Director

  
S J Barrow - Director

  
P J Barrow - Director

The notes form part of these financial statements



**Barco Sales Ltd (Registered number: 02692195)**

**Cash Flow Statement  
for the Year Ended 30 September 2015**

	Notes	2015	2014
		£	£
<b>Net cash outflow from operating activities</b>	1	<b>(1,549,144)</b>	<b>(160,739)</b>
<b>Returns on investments and servicing of finance</b>	2	<b>(59,474)</b>	<b>(113,673)</b>
<b>Taxation</b>		<b>6,585</b>	<b>1,502</b>
<b>Capital expenditure</b>	2	<b>(84,903)</b>	<b>(21,609)</b>
		<b>(1,686,936)</b>	<b>(294,519)</b>
<b>Financing</b>	2	<b>(50,632)</b>	<b>(46,490)</b>
<b>Decrease in cash in the period</b>		<b>(1,737,568)</b>	<b>(341,009)</b>
<hr/>			
<b>Reconciliation of net cash flow to movement in net funds</b>	3		
Decrease in cash in the period		<b>(1,737,568)</b>	<b>(341,009)</b>
Cash outflow from decrease in debt and lease financing		<b>1,276,199</b>	<b>46,490</b>
Change in net funds resulting from cash flows		<b>(461,369)</b>	<b>(294,519)</b>
<b>Movement in net funds in the period</b>		<b>(461,369)</b>	<b>(294,519)</b>
<b>Net funds at 1 October</b>		<b>1,645,310</b>	<b>1,939,829</b>
<b>Net funds at 30 September</b>		<b>1,183,941</b>	<b>1,645,310</b>

The notes form part of these financial statements

Notes to the Cash Flow Statement  
for the Year Ended 30 September 2015

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	2015	2014
	£	£
Operating profit	380,899	155,117
Depreciation charges	105,787	103,096
Profit on disposal of fixed assets	(26,314)	-
Increase in stocks	(194,065)	(618,135)
Increase in debtors	(315,495)	(149,042)
(Decrease)/increase in creditors	(1,499,956)	348,225
<b>Net cash outflow from operating activities</b>	<b>(1,549,144)</b>	<b>(160,739)</b>

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2015	2014
	£	£
<b>Returns on investments and servicing of finance</b>		
Interest received	4,417	10,888
Interest paid	(73,281)	(129,252)
Interest element of hire purchase or finance lease rentals payments	-	(152)
Profit share from associated partnership	4,545	4,843
Drawings from Big Screen Productions LLP	4,845	-
<b>Net cash outflow for returns on investments and servicing of finance</b>	<b>(59,474)</b>	<b>(113,673)</b>
<b>Capital expenditure</b>		
Purchase of tangible fixed assets	(128,153)	(21,609)
Sale of tangible fixed assets	43,250	-
<b>Net cash outflow for capital expenditure</b>	<b>(84,903)</b>	<b>(21,609)</b>
<b>Financing</b>		
Loan repayments in year	(50,632)	(45,657)
Capital repayments in year	-	(833)
<b>Net cash outflow from financing</b>	<b>(50,632)</b>	<b>(46,490)</b>

**Barco Sales Ltd (Registered number: 02692195)**

**Notes to the Cash Flow Statement  
for the Year Ended 30 September 2015**

**3. ANALYSIS OF CHANGES IN NET FUNDS**

	<b>At 1/10/14 £</b>	<b>Cash flow £</b>	<b>At 30/9/15 £</b>
Net cash:			
Cash at bank and in hand	3,456,614	(2,010,768)	1,445,846
Bank overdraft	(417,650)	273,200	(144,450)
	<u>3,038,964</u>	<u>(1,737,568)</u>	<u>1,301,396</u>
Debt:			
Debts falling due within one year	(50,632)	(5,244)	(55,876)
Debts falling due after one year	(1,343,022)	1,281,443	(61,579)
	<u>(1,393,654)</u>	<u>1,276,199</u>	<u>(117,455)</u>
Total	<u>1,645,310</u>	<u>(461,369)</u>	<u>1,183,941</u>

The notes form part of these financial statements

Notes to the Financial Statements  
for the Year Ended 30 September 2015

1. ACCOUNTING POLICIES

**Accounting convention**

The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax and trade discounts.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Long leasehold	- Straight line over the life of the lease
Fixtures and fittings	- 10% - 25% Straight Line
Motor vehicles	- 25% Straight Line
Computer equipment	- 20% Straight Line

**Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

**Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

**Investments**

Fixed asset investments are stated at cost less provision for permanent diminution in value.

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company wholly undertaken in the UK.

3. STAFF COSTS

	2015	2014
	£	£
Wages and salaries	1,410,275	2,293,269
Social security costs	135,213	255,819
Other pension costs	61,188	166,795
	<u>1,606,676</u>	<u>2,715,883</u>

**Barco Sales Ltd (Registered number: 02692195)**

**Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015**

**3. STAFF COSTS - continued**

The average monthly number of employees during the year was as follows:

	2015	2014
Warehouse and distribution	19	19
Sales	14	12
Administration	15	18
	<u>48</u>	<u>49</u>

**4. OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	2015 £	2014 £
Depreciation - owned assets	105,787	103,097
Profit on disposal of fixed assets	(26,314)	-
Auditors remuneration - audit of the financial statements	27,225	27,225
Taxation compliance services	2,750	2,750
Other non- audit services	30,057	18,846
Operating lease rentals - Office equipment	-	989
	<u>283,440</u>	<u>1,124,000</u>
Directors' remuneration	44,800	150,846
Directors' pension contributions to money purchase schemes	<u>44,800</u>	<u>150,846</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>3</u>	<u>3</u>
------------------------	----------	----------

Information regarding the highest paid director is as follows:

	2015 £	2014 £
Emoluments etc	150,000	550,000
Pension contributions to money purchase schemes	<u>40,000</u>	<u>50,000</u>

**5. AMOUNTS WRITTEN OFF INVESTMENTS**

	2015 £	2014 £
Amounts written off investment	<u>(3,312)</u>	<u>(5,202)</u>

**6. INTEREST PAYABLE AND SIMILAR CHARGES**

	2015 £	2014 £
Bank interest	6,820	9,066
Directors loan interest	66,461	120,186
Hire purchase	-	152
	<u>73,281</u>	<u>129,404</u>

Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

7. **TAXATION**

**Analysis of the tax charge/(credit)**

The tax charge/(credit) on the profit on ordinary activities for the year was as follows:

	2015 £	2014 £
Current tax:		
UK corporation tax	11,478	-
Deferred tax	24,420	(21,586)
Tax on profit on ordinary activities	<u>35,898</u>	<u>(21,586)</u>

**Factors affecting the tax charge/(credit)**

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2015 £	2014 £
Profit on ordinary activities before tax	<u>324,737</u>	<u>46,646</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2014 - 20%)	64,947	9,329
Effects of:		
Expenses not deductible for tax purposes	292	-
Capital allowances for period in excess of depreciation	(38,801)	8,971
Utilisation of tax losses	(14,329)	(16,291)
Partnership taxable income in excess of income arising in the year losses	5,961	(2,009)
Adjustments in respect of previous periods	<u>(6,592)</u>	<u>-</u>
Current tax charge/(credit)	<u>11,478</u>	<u>-</u>

8. **PENSION COSTS**

The company operates a defined contribution pension scheme in respect of the directors. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £44,800 (2014: £150,846).

The company operates a defined contribution group personal pension scheme in respect of the employees. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £16,388 (2014: £15,949). As at 30 September 2015 contributions in the sum of £3,332 (2014: £2,448) were outstanding.

Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

## 9. TANGIBLE FIXED ASSETS

	Long leasehold £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
<b>COST</b>					
At 1 October 2014	2,359,904	450,534	294,202	425,972	3,530,612
Additions	-	10,219	87,269	30,665	128,153
Disposals	-	(6,629)	(71,148)	(7,955)	(85,732)
Transfer to ownership	-	-	(33,449)	-	(33,449)
At 30 September 2015	2,359,904	454,124	276,874	448,682	3,539,584
<b>DEPRECIATION</b>					
At 1 October 2014	364,706	387,511	264,154	396,850	1,413,221
Charge for year	29,198	21,955	35,139	19,495	105,787
Eliminated on disposal	-	(6,629)	(87,872)	(7,744)	(102,245)
At 30 September 2015	393,904	402,837	211,421	408,601	1,416,763
<b>NET BOOK VALUE</b>					
At 30 September 2015	1,966,000	51,287	65,453	40,081	2,122,821
At 30 September 2014	1,995,198	63,023	30,048	29,122	2,117,391

Fixed assets, included in the above, which are held under hire purchase contracts or finance leases are as follows:

	Motor vehicles £
<b>COST</b>	
At 1 October 2014	33,449
Transfer to ownership	(33,449)
At 30 September 2015	-
<b>NET BOOK VALUE</b>	
At 30 September 2015	-
At 30 September 2014	33,449

## 10. FIXED ASSET INVESTMENTS

	2015 £	2014 £
Participating interests	2	2
Other investments not loans	1,045,061	2,267,316
	<u>1,045,063</u>	<u>2,267,318</u>

Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

10. **FIXED ASSET INVESTMENTS - continued**

Additional information is as follows:

	Interest in other participating interests £	Unlisted investments £	Totals £
<b>COST</b>			
At 1 October 2014	2	2,247,874	2,247,876
Disposals	-	(1,225,567)	(1,225,567)
At 30 September 2015	2	1,022,307	1,022,309
<b>PROVISIONS</b>			
At 1 October 2014	-	20,558	20,558
Provision for year	-	(3,312)	(3,312)
At 30 September 2015	-	17,246	17,246
<b>NET BOOK VALUE</b>			
At 30 September 2015	2	1,005,061	1,005,063
At 30 September 2014	2	2,227,316	2,227,318

Investments (neither listed nor unlisted) were as follows:

	2015 £	2014 £
Option over motor vehicle	40,000	40,000

The company's investments at the Balance Sheet date in the share capital of companies include the following:

**Associated companies**

**Bessemer Road Management Company Ltd**

Country of incorporation: England & Wales

Nature of business: Property Management

	% holding	31/5/15 £	31/5/14 £
Class of shares:			
Ordinary	40.00		
Aggregate capital and reserves		(3,053)	(2,776)
Loss for the year		(277)	(995)



Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

10. **FIXED ASSET INVESTMENTS - continued**

**Big Screen Productions 4 LLP**

Nature of business: England & Wales

Class of shares:	% holding		
Film scheme	11.55		
		<b>2015</b>	<b>2014</b>
		<b>£</b>	<b>£</b>
Aggregate capital and reserves		<b>353,000</b>	<b>6,208,000</b>
Loss for the year		<b>(70,000)</b>	<b>(8,000)</b>

Unlisted investments represent the company's 11.55 % interest in Big Screen Productions 4 LLP and a 1.31% equity interest in Trieste Film Partners, a general partnership carrying on a business in British films. The provision for diminution in value of £3,312 (2014: £5,202) was recovered against the original cost of the investment of £620,105.

On 30 September 2013 the company purchased an option over a Limited Edition motor vehicle for 5 years from P J Barrow. Under the terms of the option the amount paid to the seller if exercised would be discounted by 10% and the £40,000 paid for the option.

11. **STOCKS**

	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>
Finished goods	<b>3,490,051</b>	<b>3,295,986</b>

In common with many companies in the the plumbing supplies industry, the majority of our suppliers have standard reservation title clauses. To the extent that stock is separately identifiable, it may be subject to a reservation of title clause.

12. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>
Trade debtors	<b>1,918,434</b>	<b>1,999,396</b>
Amounts owed by group undertakings	<b>2,688,613</b>	<b>2,520,803</b>
Deferred tax asset	-	17,433
Prepayments and accrued income	<b>391,845</b>	<b>163,198</b>
	<b>4,998,892</b>	<b>4,700,830</b>

Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2015	2014
	£	£
Bank loans and overdrafts (see note 15)	200,326	468,282
Trade creditors	1,191,760	876,113
Amounts owed to connected companies	485,403	431,460
Amounts owed to group undertakings	1,182,060	1,086,138
Tax	18,070	7
Social security and other taxes	39,189	162,416
VAT	147,396	209,111
Other creditors	3,332	2,448
Directors' current accounts	2,085,934	3,870,473
Accruals and deferred income	34,977	31,848
	<u>5,388,447</u>	<u>7,138,296</u>

The Clydesdale bank loans are secured over the company's share of lease rental income receivable from the Trieste Film Partners investment included under other investments in note 10.

14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2015	2014
	£	£
Bank loans (see note 15)	61,579	117,455
Other loans (see note 15)	-	1,225,567
	<u>61,579</u>	<u>1,343,022</u>

15. LOANS

An analysis of the maturity of loans is given below:

	2015	2014
	£	£
Amounts falling due within one year or on demand:		
Bank overdrafts	144,450	417,650
Bank loans	55,876	50,632
	<u>200,326</u>	<u>468,282</u>
Amounts falling due between one and two years:		
Bank loans - 1-2 years	<u>61,579</u>	<u>55,876</u>
Amounts falling due between two and five years:		
Bank loans - 2-5 years	-	61,579
Holding company loan	-	1,225,567
	<u>-</u>	<u>1,287,146</u>

Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

15. **LOANS - continued**

The bank loans are secured on company assets as detailed in note 13 above.

The bank loans are repayable by annual instalments over 15 years (comprising principal and interest elements) and accrue interest at a weighted average fixed rate of 4.699% per annum.

16. **FINANCIAL INSTRUMENTS**

As at 30 September 2015 the company has the following financial commitments under Forward Foreign Currency Contracts:-

<b>Maturity</b>	<b>Sell £</b>	<b>Buy \$</b>
19 October 2015	71,322	110,500

17. **PROVISIONS FOR LIABILITIES**

	<b>2015 £</b>	
Deferred tax	<u>6,987</u>	
		<b>Deferred tax £</b>
Balance at 1 October 2014		(17,433)
Movements in the year		<u>24,420</u>
Balance at 30 September 2015		<u>6,987</u>

18. **CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	<b>2015 £</b>	<b>2014 £</b>
1,500	Ordinary	£1	<u>1,500</u>	<u>1,500</u>

19. **RESERVES**

	<b>Profit and loss account £</b>
At 1 October 2014	7,355,321
Profit for the year	<u>288,839</u>
At 30 September 2015	<u>7,644,160</u>

Notes to the Financial Statements - continued  
for the Year Ended 30 September 2015

20. **ULTIMATE PARENT COMPANY**

The company's parent undertaking is Barco Holdings Limited, a company controlled by the directors by virtue of their shareholdings. The latest financial statements for Barco Holdings Limited can be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ.

21. **CAPITAL COMMITMENTS**

	2015 £	2014 £
Contracted but not provided for in the financial statements	<u>178,361</u>	<u>-</u>

At the 30 September 2015 the company had capital commitments for motor vehicles £178,361 (2014: £Nil).

22. **RELATED PARTY DISCLOSURES**

At the balance sheet date the amount due from Starfish Records Ltd, a fellow group undertaking, was £2,688,613 (2014: £2,520,803). During the year £167,810 was transferred to Starfish Records Ltd as an interest free group loan repayable on demand.

At the balance sheet date the amount due to/(from) Barco Holdings Ltd, the company's parent undertaking was £1,182,060 (2014: £1,086,138) this amount is an interest free group loan repayable on demand. During the year Barco Holdings Ltd invoiced Management charges of £100,000 (2014:£100,000).

At 30 September 2008 Barco Holdings Ltd entered into a loan agreement with Ingenious Resources Ltd for a loan of £1,279,821. The money received was then loaned to Barco Sales Ltd to assist with the funding of the investment in Big Screen Productions 4 LLP. The intercompany loan is shown in long term creditors in note 15 and was fully repaid on 7 January 2015. The loan shown in Barco Holdings Ltd was secured on the company's investment in Big Screen Productions 4 LLP. The loan accrued interest at 2 percent above bank base rate. Interest payable to Ingenious Resources Ltd by Barco Holdings Ltd and consequently payable by Barco Sales Ltd to Barco Holdings Ltd for the year ended 30 September 2015 was £Nil (2014: £Nil). This was paid directly out of Barco Sales Ltd investment income to Ingenious Resources Ltd on behalf of Barco Holdings Ltd as per the notice of assignment of Interest.

During the year the company paid £279,125 (2014:£71,326) royalty to PR and SJ Barrow in respect of utilisation of the Taurus brand.

During the year the company paid £642,777 (2014:£Nil) royalty to PJ Barrow in respect of utilisation of the ProX brand.

During the year Mr P R Barrow purchased Mercedes Vito Van from the company at Market Value of £19,000.

23. **RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	2015 £	2014 £
Profit for the financial year	<u>288,839</u>	<u>68,232</u>
Net addition to shareholders' funds	288,839	68,232
Opening shareholders' funds	<u>7,356,821</u>	<u>7,288,589</u>
Closing shareholders' funds	<u>7,645,660</u>	<u>7,356,821</u>