# AVID PLC FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

Company Registration Number 02691049

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# FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2012

| CONTENTS                                    | PAGES   |
|---|---------|
| Officers and professional advisers          | 1       |
| The directors' report                       | 2 to 3  |
| Independent auditor's report to the members | 4 to 5  |
| Profit and loss account                     | 6       |
| Balance sheet                               | 7       |
| Cash flow statement                         | 8       |
| Notes to the financial statements           | 9 to 16 |

#### OFFICERS AND PROFESSIONAL ADVISERS

#### **YEAR ENDED 31 DECEMBER 2012**

The board of directors

P Troesch H Stoddard III

**Company secretary** 

P Troesch

**Business address** 

Unit 1 Knights Court South Chailey

Lewes East Sussex

Registered office

Unit 1

Knights Court South Chailey

Lewes East Sussex

**Auditor** 

**RSM Tenon Audit Limited** 

Vantage Victoria Street Basingstoke Hampshire RG21 3BT

**Accountants** 

**RSM Tenon Limited** 

Accountants & Business Advisers

Vantage Victoria Street Basingstoke Hampshire

**Bankers** 

Barclays High Street Lewes East Sussex

#### THE DIRECTORS' REPORT

#### YEAR ENDED 31 DECEMBER 2012

The directors present their report and the financial statements of the company for the year ended 31 December 2012.

#### Principal activities and business review

The principal activity of the company during the year was that of the supply of electronic tagging systems.

During the course of the year the company shrank by only 3% in terms of turnover despite difficult trading conditions.

The directors have assessed the main trading risk facing the company as being increased competition. The directors believe that the quality of our products and customer service will help mitigate this risk and hope to see satisfactory trading results in the coming year

The principal risk facing the company is the continued reliance on the support of the parent company support to continue as a going concern. The parent company has confirmed its continued support for the next twelve months in writing.

#### Results and dividends

The loss for the year amounted to £51,308. The directors have not recommended a dividend.

#### Directors

The directors who served the company during the year were as follows:

P Troesch H Stoddard III

#### Policy on the payment of creditors

The company policy for payment of creditors is to make payment within 30 days. At the year end creditor days were 5 6 days (2011: 4.9 days).

#### Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2012

 prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are, individually, aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any
  relevant audit information and to establish that the auditor is aware of that information

#### **Auditor**

RSM Tenon Audit Limited are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Signed on behalf of the directors

P Troesch

Director

Approved by the directors on 24/b/2...

Ph Trouch

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AVID PLC YEAR ENDED 31 DECEMBER 2012

We have audited the financial statements of Avid PLC for the year ended 31 December 2012 on pages 6 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 to 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of, whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AVID PLC (continued) YEAR ENDED 31 DECEMBER 2012

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion.

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Christopher Mantel, Senior Statutory Auditor

For and on behalf of

RSM Tenon Audit Limited Statutory Auditor Vantage Victoria Street Basingstoke Hampshire RG21 3BT

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# AVID PLC PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 2012

|   | Note | 2012<br>£              | 2011<br>£              |
|---|------|------------------------|------------------------|
| Turnover                                      | 2    | 543,936                | 561,121                |
| Cost of sales                                 |      | (309,198)              | (378,618)              |
| Gross profit                                  |      | 234,738                | 182,503                |
| Distribution costs<br>Administrative expenses |      | (118,639)<br>(162,482) | (130,446)<br>(173,456) |
| Operating loss                                | 3    | (46,383)               | (121,399)              |
| Interest payable and similar charges          | 5    | (4,925)                | (12,269)               |
| Loss on ordinary activities before taxation   |      | (51,308)               | (133,668)              |
| Tax on loss on ordinary activities            | 6    | _                      | -                      |
| Loss for the financial year                   |      | (51,308)               | (133,668)              |

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above

The notes on pages 9 to 16 form part of these financial statements.

# Registered Number 02691049

#### **BALANCE SHEET**

# **31 DECEMBER 2012**

|  |      | 2012             |                        | 2011                    | Ī                 |
|--|------|------------------|------------------------|-------------------------|-------------------|
| Fixed assets                                   | Note | £                | £                      | £                       | £                 |
| Tangible assets                                | 7    |                  | 1,461                  |                         | 5,900             |
| Investments                                    | 8    |                  | 4                      |                         | 4                 |
|  |      |                  | 1,465                  |                         | 5,904             |
| Current assets                                 |      |                  |                        |                         |                   |
| Stocks   | 9    | 20,245           |                        | 21,487                  |                   |
| Debtors Cash at bank and in hand               | 10   | 70,746<br>75,649 |                        | <i>55,627</i><br>93,120 | -                 |
|  |      |                  |                        | ,                       | * 1               |
|  |      | 166,640          |                        | 170,234                 |                   |
| Creditors: Amounts falling due within one year | 11   | (29,334)         |                        | (29,136)                |                   |
| Net current assets                             |      |                  | 137,306                |                         | 141,098           |
| Total assets less current ilabilities          |      |                  | 138,771                |                         | 147,002           |
| Creditors: Amounts falling due after           |      |                  |                        |                         |                   |
| more than one year                             | 12   |                  | ( <del>9</del> 42,091) |                         | (899,014)         |
|  |      |                  | (803,320)              |                         | (7 <u>52,012)</u> |
| Capital and reserves                           |      |                  |                        |                         |                   |
| Called-up share capital                        | 15   |                  | 50,000                 |                         | 50,000            |
| Profit and loss account                        | 16   |                  | (853,320)              |                         | (802,012)         |
| Shareholders' funds                            | 17   |                  | (803,320)              |                         | (752,012)         |

These financial statements were approved by the directors and authorised for issue on . 23. Let 13. and are signed on their behalf by

P Troesch

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Director

The notes on pages 9 to 16 form part of these financial statements

# **CASH FLOW STATEMENT**

# YEAR ENDED 31 DECEMBER 2012

| · · · · · · · · · · · · · · · · · · ·                               |       | 0040          |          | 2011      |           |
|---|-------|---------------|----------|-----------|-----------|
|   | Note  | 2012<br>£     | £        | 2011<br>£ | £         |
| Net cash outflow from operating activities                          | 18    |               | (55,623) |           | (105,828) |
| Returns on investments and<br>Servicing of finance<br>Interest paid |       | (4,925)       |          | (12,269)  |           |
| Net cash outflow from returns on investments and servicing of finan | ce    | <del></del> - | (4,925)  |           | (12,269)  |
| Cash outflow before financing                                       |       |               | (60,548) |           | (118,097) |
| Financing Repayment of long-term amounts ow group undertakings      | ed to | 43,077        |          | 141,519   |           |
| Net cash inflow from financing                                      |       | <del></del>   | 43,077   |           | 141,519   |
| (Decrease)/increase in cash   | 18    |               | (17,471) |           | 23,422    |

The notes on pages 9 to 16 form part of these financial statements

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2012

#### 1. Accounting policies

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

The company is dependent on the continued support of the parent company (Avid Inc.) for the ability to meet its liabilities as they fall due, and written confirmation of such continued support for the next twelve months from the date of signing of these financial statements has been received

#### **Turnover**

The turnover shown in the profit and loss account represents the value of all products and services delivered during the year, at selling price exclusive of Value Added Tax. Sales are recognised at the point at which the company has fulfilled its contractual obligations to the customer.

#### Tangible fixed assets

Tangible fixed assets are stated at cost net of depreciation. Cost represents purchase price together with any incidental costs of acquisition.

#### Depreclation

Depreciation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the useful economic life of that asset as follows.

**Fixtures & Fittings** 

33% Straight line

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more or a right to pay less tax in the future have occurred by the balance sheet date with certain limited exceptions.

Deferred tax is calculated on an undiscounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 31 DECEMBER 2012**

#### 1. Accounting policies (continued)

#### Foreign currencles

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Non-monetary assets and liabilities and transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### **Financial Instruments**

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities

#### Consolidation

These accounts present information about the company as an individual undertaking and not about the group. In the opinion of the directors the subsidiary companies are not material, when considered together, for the purpose of giving a true and fair view. As such the directors have taken the exemption under section 402 of the Companies Act 2006 and have not prepared consolidated accounts.

#### Investments

Investments are stated at cost less any provision for permanent diminution in value

#### 2. Turnover

3.

The turnover and loss before tax are attributable to the one principal activity of the company

An analysis of turnover is given below.

|  | 2012<br>£ | 2011<br>£     |
|--|-----------|---------------|
| United Kingdom   | 454,853   | 486,694       |
| Europe   | 67,420    | 17,172        |
| Rest of the world  | 21,663    | <i>57,255</i> |
|  | 543,936   | 561,121       |
| Operating loss   |           |               |
| Operating loss is stated after charging/(crediting):   |           |               |
|  | 2012      | 2011          |
|  | £         | £             |
| Depreciation of owned fixed assets   | 4,439     | <i>5,920</i>  |
| Operating lease costs:   |           |               |
| -Other   | 30,945    | 30,635        |
| Net loss/(profit) on foreign currency translation<br>Auditor's remuneration - audit of the financial | 2,290     | (330)         |
| statements   | 7,325     | 7,150         |
| Auditor's remuneration - other fees  | 2,560     | 2,500         |
| t marie a terriaria anta-  | -         |               |

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 31 DECEMBER 2012**

|    |  | 2012<br>£      | 2011<br>£      |
|----|--|----------------|----------------|
|    | Auditor's remuneration - audit of the financial statements | 7,325          | 7,150          |
|    | Auditor's remuneration - other fees:                       |                |                |
|    | - Accountancy<br>- Taxation services                       | 1,535<br>1,025 | 1,500<br>1,000 |
|    |  | 2,560          | 2,500          |
| 4. | Particulars of employees                                   |                |                |

#### Particulars of employees

The average number of staff employed by the company during the financial year amounted to

| Number of distribution staff<br>Number of management staff | 2012<br>No<br>5<br>2<br>7     | 2011<br>No<br>5<br>           |
|--|-------------------------------|-------------------------------|
| The aggregate payroll costs of the above were              | <b>3.</b>                     |                               |
| Wages and salaries<br>Social security costs                | 2012<br>£<br>104,886<br>9,395 | 2011<br>£<br>114,490<br>9,843 |
|  | 114,281                       | 124,333                       |

No directors received any remuneration through the company

Certain directors are also directors or officers of other group companies. The directors' services to the company do not occupy a significant amount of their time. As such these directors' do not consider that they have received any remuneration for their incidental services to the company for the year ended 31 December 2012 or the comparative period

#### Interest payable and similar charges

|                               | 2012  | 2011   |
|-------------------------------|-------|--------|
|                               | £     | £      |
| Other similar charges payable | 4,925 | 12,269 |

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2012

#### 6. Taxation on ordinary activities

# Factors affecting current tax charge

The tax assessed on the loss on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 24 50% (2011 - 26.50%).

|   | 2012<br>£         | 2011<br>£ |
|---|-------------------|-----------|
| Loss on ordinary activities before taxation   | ( <u>51,308</u> ) | (133,668) |
| Loss on ordinary activities by rate of tax  | (12,570)          | (35,422)  |
| Effects of: Expenses not deductible for tax purposes Capital allowances for period in excess of | 841               | 1,460     |
| depreciation  | 955               | 1,422     |
| Unrelieved tax losses   | 10,774            | 32,540    |
| Total current tax   |                   | -         |

#### Factors that may affect future tax charges

At the year end the company had taxable losses of £325,367 (2011, £269,777). No deferred tax asset has been recognised due to uncertainty over the timing of future taxable profits.

#### 7. Tangible fixed assets

|   | Fixtures & Fittings<br>£      |
|---|-------------------------------|
| Cost<br>At 1 January 2012<br>Disposals                          | 53,791<br>(39,295)            |
| At 31 December 2012   | 14,496                        |
| Depreciation At 1 January 2012 Charge for the year On disposals | . 47,891<br>4,439<br>(39,295) |
| At 31 December 2012   | 13,035                        |
| Net book value<br>At 31 December 2012                           | 1,461                         |
| At 31 December 2011   | <i>5,900</i>                  |

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2012

| 8.  | Investments   |   |   |
|-----|---|---|---|
|     | Investments in subsidiarles   |   | £   |
|     | Cost<br>At 1 January 2012 and 31 December 2012  |   | _4  |
|     | Net book value<br>At 31 December 2012 and 31 December 2011  |   | _4  |
|     | The company holds two ordinary shares of £1 each represents 100% of the Issued ordinary share cap registered in England and Wales and were dorman | oital of those companies. Bo                            | oth companies are                                       |
| 9.  | Stocks  |   |   |
|     |   | 2012  | 2011  |
|     | Stock   | £<br>20,245   | £<br>21,487   |
| 10. | Debtors   |   |   |
|     | Trade debtors Directors current accounts Prepayments and accrued income   | 2012<br>£<br>39,588<br>1,000<br>30,158<br>70,746        | 2011<br>£<br>43,581<br>1,000<br>11,046<br>55,627        |
| 11. | Creditors: Amounts falling due within one year  |   |   |
|     | Trade creditors VAT Other creditors Accruals and deferred income  | 2012<br>£<br>4,762<br>7,514<br>7,553<br>9,505<br>29,334 | 2011<br>£<br>5,092<br>7,595<br>7,206<br>9,243<br>29,136 |
| 12. | Creditors: Amounts falling due after more than  | one year  |   |
|     | Amounts owed to group undertakings<br>Preferences shares classed as<br>liabilities  | 2012<br>£<br>570,236<br>371,855<br>942,091              | 2011<br>£<br>527,159<br>371,855<br>899,014              |
|     |   |   |   |

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 31 DECEMBER 2012**

#### 13. Commitments under operating leases

At 31 December 2012 the company had annual commitments under non-cancellable operating leases as set out below.

|   | Land and<br>buildings<br>2012<br>£ | Land and<br>buildings<br>2011<br>£ |
|---|------------------------------------|------------------------------------|
| Operating leases which expire:<br>Within 1 year | 24,000                             | 24,000                             |

#### 14. Related party transactions

Included within debtors is a loan to a director, P Troesch, of £1,000 (2011 £1,000), there were no repayments or advances during the year (2011 none). There are no specific repayment terms and no interest is charged on the loan.

The company incurred a management charge of £26,458 (2011 £94,424) from the parent company Avid Identification Systems Inc In the year purchases were made from Avid Identification Systems Inc totalling £272,267 (2011: £229,577). There is a year end creditor of £498,729 (2011: £479,159). During the year interest of £4,925 (2011: £12,269) was payable on the balance.

The company also incurred a rental charge of £24,000 (2010: £24,000) from Hamner Holdings LLC, and there is a year end creditor of £72,000 (2011: £48,000). Hamner Holdings LLC is a related party by virtue of common ownership

Included in non current creditors are preference shares classed as financial liabilities totalling £371,855 (2011: £371,855) No interest is payable in respect of these shares as there is a dividend waiver in place

#### 15. Share capital

#### Allotted and called up:

|  | 2012                |             | 2011                |                     |
|--|---------------------|-------------|---------------------|---------------------|
| 50,000 Ordinary shares of £1 each                                      | <b>No</b><br>50,000 | £<br>50,000 | No<br>50,000        | £<br>50,000         |
| 317,855 Redeemable preference shares of £1 each                        | 317,855             | 317,855     | 317,855             | 317,855             |
|  | 367,855             | 367,855     | 367,855             | 367,855             |
| Amounts presented in equity: 50,000 Ordinary shares of £1 each         |                     | ٠           | 2012<br>£<br>50,000 | 2011<br>£<br>50,000 |
| Amounts presented in liabilities: 317,855 Redeemable preference shares | s of £1 each        |             | 317,855             | 317,855             |

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2012

| 16. | Profit and loss account  |               |  |             |   |  |  |
|-----|--|---------------|--|-------------|---|--|--|
|     |  |               | 2012<br>£  |             | 2011<br>£   |  |  |
|     | Balance brought forward<br>Loss for the financial year                                   |               | (802,012)<br>(51,308)                              |             | (668,344)<br>(133,668)                            |  |  |
|     | Balance carried forward  |               | (853,320)  |             | (802,012)   |  |  |
| 17. | Reconciliation of movements in sharehol  | ders' funds   |  |             |   |  |  |
|     |  |               | 2012   |             | 2011  |  |  |
|     | Loss for the financial year<br>Opening shareholders' deficit                             |               | £<br>(51,308)<br>(752,012)                         |             | £<br>(133,668)<br>(618,344)                       |  |  |
|     | Closing shareholders' deficit  |               | (803,320)  |             | (752,012)   |  |  |
| 18. | Notes to the cash flow statement   |               |  |             |   |  |  |
|     | Reconciliation of operating loss to net cash outflow from operating activities           |               |  |             |   |  |  |
|     |  |               | 2012   |             | 2011<br>£   |  |  |
|     | Operating loss Depreciation Decrease in stocks Increase in debtors Increase in creditors |               | £<br>(46,383)<br>4,439<br>1,242<br>(15,119)<br>198 |             | (121,399)<br>5,920<br>21,841<br>(13,240)<br>1,050 |  |  |
|     | Net cash outflow from operating activities   |               | (55,623)   |             | (105,828)   |  |  |
|     | Reconciliation of net cash flow to movement in net debt                                  |               |  |             |   |  |  |
|     |  | 2012          |  | 2011        |   |  |  |
|     | (Decrease)/increase in cash in the period  | £<br>(17,471) | £  | £<br>23,422 | £   |  |  |
|     | Net cash (inflow) from long-term amounts owed to group undertakings                      | (43,077)      |  | (141,519)   |   |  |  |
|     | Change in net debt   |               | (60,548)   |             | (118,097)   |  |  |
|     | Net debt at 1 January 2012   |               | (805,894)  |             | (687,797)   |  |  |
|     | Net debt at 31 December 2012   |               | (866,442)  |             | (805,894)   |  |  |

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2012

#### 18. Notes to the cash flow statement (continued)

| Analysis of changes in not debt       | At<br>1 January | At<br>31 December |                    |  |
|---------------------------------------|-----------------|-------------------|--------------------|--|
|                                       | 2012<br>£       | Cash flows<br>£   | 2012<br>£          |  |
| Net cash.<br>Cash in hand and at bank | 93,120          | ( <u>17,471)</u>  | 75,649             |  |
| Debt:<br>Debt due after 1 year        | (899,014)       | (43,077)          | (942,091)          |  |
| Net debt                              | (805,894)       | (60,548)          | (8 <u>66,442</u> ) |  |

# 19. Ultimate parent company and controlling party

The immediate and ultimate parent company is Avid Identification Systems Inc, a company incorporated under the laws of the state of California. It prepares consolidated accounts and is both the smallest and largest group for which consolidated accounts are prepared.

The ultimate controlling party is Hannis L Stoddard III, D.V.M. by virtue of his majority shareholding in Avid Identification Systems Inc.