# **MALLATITE LIMITED**

Registered number 02621328

Annual Report and Financial Statements For the year ended 31 December 2021



# MALLATITE LIMITED Annual Report and Financial Statements For the year ended 31 December 2021

# **Contents**

	Page
Strategic Report	1
Directors' Report	4
Statement of Directors' responsibilities in respect of the Strategic Report, the Directors' Report	
and the Financial Statements	7
Independent Auditor's Report to the members of Mallatite Limited	8
Profit and Loss Account	11
Statement of Comprehensive Income	11
Balance Sheet	12
Statement of Changes in Equity	13
Notes to the financial statements	14

## **Strategic Report**

The Directors present their Annual Report and Financial Statements of Mallatite Limited ('the Company') for the year ended 31 December 2021.

#### **Principal activity**

The principal activity of the Company is the design, fabrication and supply of lighting support systems, the provision of bespoke solutions within the lighting and electrical markets, the supply of passive signposts and the manufacture and supply of traffic signs, vehicle activated signs, sign lighting equipment, bollards and highway engineering products.

## **Business review and future developments**

Overview – Turnover for the year from both continuing and discontinued operations was £27,956,000 (2020: 23,054,000). Operating profit before any exceptional items from both continuing and discontinued operations was £4,731,000 (2020: £1,941,000). During April and May 2020, the Company experienced a material reduction in demand for its product due to the impact of COVID on the Company's customer base, with a corresponding reduction in activity. In the second half of 2020 and into 2021, the business experienced a strong recovery in demand due to projects which had previously been deferred as a result of the aforementioned impact of COVID. Demand has been sustained at normal levels throughout 2021 and there is no evidence of this changing in the foreseeable future. The Board therefore believes that the medium- and longer-term outlook for the business is positive.

The Company has undergone a restructure post year-end which has resulted in the hive down of one of the Company's trading divisions into a wholly-owned subsidiary company. On 1 January 2022, the trade and certain assets of the Company's minor structures division were hived down into a separate legal entity, Mallatite Minor Structures and Products Limited, in order to better facilitate the growth strategies of each part of the business. As an active hive down plan was in place as at 31 December 2021, the division meets the definition of a discontinued operation and has been presented as such in the Profit and Loss Account.

Strategy – The business has a large and diverse product offering and Is well established within specific sectors in the industry. This year has been one of recovery, and the Company is now beginning to realise the full potential of acquisitions that have been undertaken in previous years. The Company will also continue to appraise any potential consolidation opportunities and segmentation that may exist in its UK markets or within Europe. The Company will look to take advantage of new technology to enhance product offering. This includes Electric Vehicle ('EV') charging, Improved battery technology on solar products and software enhancements to our electronic signage range.

The sales and marketing teams are focused on developing new relationships by targeting new routes to market, whilst maintaining the strong relationships already developed for our core business. We anticipate success with our EV charging solution and hope to take advantage of this emerging market. Factory efficiency, good housekeeping, lean manufacturing and purchasing initiatives are all the focus of our continuous improvement, together with the robust development of employee participation, skill set and mind set.

Health and Safety - The Company is committed to a continuous improvement in its health and safety performance. Its activities comply with health and safety standards and legislation, with monthly meetings held and recorded. The Directors are committed to ensuring the best working conditions and welfare of the Company's employees. Further details of the Group's health and safety activities can be found in the Hill & Smith Holdings PLC ('the Group') Annual Report.

Corporate Social Responsibility - The Company recognises the importance of balancing the interests of key stakeholders - employees, customers, shareholders and suppliers and the wider community in which it operates. The Company remains committed to continuous improvement in its environmental performance to ensure that its activities comply with environmental standards and legislation. Further details of Corporate Social Responsibility activities can be found in the Hill & Smith Holdings PLC Annual Report.

1

## Strategic Report (continued)

#### Principal risks and uncertainties

The Board continues to develop policies and procedures that reflect the nature and scale of the Company's business. These are designed to identify, mitigate and manage risk. The Board has identified the risks affecting its business but none that present a significant threat to its business. The Board regularly reviews its risk profile throughout the year in order to monitor any developing risks and to create and implement appropriate mitigation activities. A full policies and procedures manual, which is available across the workforce, helps to ensure that the Company is kept up to date with legislation and current best practice.

#### **Key performance indicators**

The Group's key performance indicators ("KPIs") are commented on in detail in the Hill & Smith Holdings PLC annual report. Those that specifically relate to the Company are as follows:

Financial – The Company considers revenue growth (year on year), operating profit margin and return on capital employed (defined as operating profit before exceptional items divided by the average capital employed) to be its principal financial key performance indicators.

KPI	2021	2020
Revenue growth (year on year)	21.3%	15.6%
Operating profit margin	16.9%	8.4%
Return on capital employed	75.9%	35.0%

An overview of the Company's financial performance compared to the prior year is included in the business review on page 1.

Non-financial – Health and safety compliance, energy and material efficiency, use of recycled products and waste management are all principal areas of focus for the Company. The Board considers the Company's performance in these areas to be satisfactory.

Impact of climate change - details of the Group's assessment of the impact of climate change can be found in the Hill & Smith Holdings PLC annual report.

# Statement by the directors in performance of their statutory duties in accordance with s172(1) of the Companies Act 2006 ("the Act")

The Company is part of the Group and is therefore required to produce a Section 172 statement.

The Section 172 statement for Hill & Smith Holdings PLC, which this statement underpins, can be found on page 76 of its 2021 Annual Report.

The Board of the Company considers that it is suitably composed, with an appropriate range of pertinent skills and experience and the directors consider that they have acted, both individually and together, in good faith and in ways which would be most likely to promote the success of the Company for the benefit of its members as a whole, having regard to stakeholders and matters set out in s172 (1) (a-f) of the Act.

## **Strategic Report** (continued)

# Statement by the directors in performance of their statutory duties in accordance with s172(1) of the Companies Act 2006 ("the Act") (continued)

Our aim is to deliver sustainable profit growth from a sustainable business model and in so doing the Board is collectively responsible for upholding high standards of corporate governance and leadership, and we place a high priority on meeting our environmental and social responsibilities, whilst continuing to deliver value to all of our stakeholders: Employees; customers; suppliers; shareholders; local communities; and Government. Effective risk management is also critical to the achievement of our strategy, and our risk management processes are integrated into our daily business activities and integrated vertically, into that of our ultimate parent company, Hill & Smith Holdings PLC.

The Board has implemented policies, systems and procedures or updated existing ones, to inform and assist its strategic planning, management and decision-making in line with its values and in support of its ultimate parent company's strategic objectives. Further details on this can be found on page 6 of the 2021 Annual Report of Hill & Smith Holdings PLC.

By order of the Board

C A Henderson

Secretary 27 June 2022

Westhaven House Arleston Way Shirley, Solihull West Midlands, United Kingdom B90 4LH

## **Directors' Report**

The Directors present their Report and Financial Statements for the year ended 31 December 2021.

#### Research and development

During the year the Company invested a total of £nil in research and development (2020: £nil).

#### Dividends

A dividend payment of £3,500,000 has been made in the year ended 31 December 2021 (2020: £1,500,000). There are no further proposed dividends.

#### Directors

The Directors serving during the year and in the period up to the date of this report were as follows:

N Clarke

A Paterson

A J Beaney

(resigned 31 January 2022)

#### Political and charitable contributions

The Company made no political donations or incurred any political expenditure during the current or prior year.

The Company made no charitable donations during the year (2020: £1,000).

#### **Employees**

Details of the number of employees and related costs can be found in Note 7 to the Financial Statements.

Applications for employment by disabled persons are considered fully, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Company continues and that appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

The Company participates in Hill & Smith Holdings PLC's policies and practices to keep employees informed on matters relevant to them as employees through appropriate means, such as employee meetings and newsletters.

#### Financial risk

The financial risk management objectives and policies are managed by the directors of Hill & Smith Holdings PLC on a Group basis. From the perspective of the Company, the financial risks are integrated within the financial risks of the Group and are not managed separately. Accordingly, the financial risks of the Group, which include those of the Company, are discussed within the financial risk management section of the Group's Annual Report which does not form part of this Annual Report. Details on how to obtain a copy of the Group's Annual Report are included in Note 26.

#### Going concern

The Company's business activities, together with the factors likely to affect its future development and position, are set out in the Strategic Report on page 1.

The Company is a trading company in the Group. As at 31 December 2021, the Company had net current liabilities of £1,786,000. The Company is a party to cross guarantees given for loans and borrowings of the ultimate parent company, Hill & Smith Holdings PLC, and certain fellow subsidiaries as detailed in note 21. As a result, the Company's funding requirements are directly linked to the Group's overall financial position.

## **Directors' Report** (continued)

#### Going concern (continued)

At 31 December 2021, the Group had £327.6m of committed borrowing facilities, of which only £1.8m matures before December 2023 at the earliest, and a further £13.4m of on-demand facilities. The amount drawn down under these facilities at 31 December 2021 was £125.4m, which together with cash and cash equivalents of £18.8m gave total headroom of £234.4m (£221.2m committed, £13.2m on demand). The Group has not made any changes to its principal borrowing facilities between 31 December 2021 and the date of approval of these financial statements, and there have been no significant changes to liquidity headroom during that period.

The Group's principal borrowing facilities are subject to covenants that are measured biannually in June and December, being net debt to EBITDA of a maximum of 3.0x and interest cover of a minimum of 4.0x, based on measures as defined in the facilities agreements which are adjusted from the equivalent IFRS amounts. The ratio of net debt to EBITDA at 31 December 2021 was 1.0 times and interest cover was 25.4 times.

In assessing whether these financial statements should be prepared on a going concern basis, the Directors have prepared cash flow forecasts for the Company through until 30 June 2023. The Group have aggregated the cash flow forecasts of the Group's subsidiaries to form a Group 'base case' scenario. In this 'base case' scenario, the forecasts indicate significant liquidity headroom will be maintained above the Group's borrowing facilities and financial covenants will be met throughout the period, including the covenant tests at 30 June 2022, 31 December 2022 and 30 June 2023.

The Group has carried out stress tests against the base case to determine the performance levels that would result in a breach of covenants or a reduction of headroom against its borrowing facilities to nil. For a breach of covenants to occur during the relevant period, the Group would need to experience a sustained revenue reduction of 24% compared with current expectations throughout the period from May 2022 through June 2023. A reduction in headroom against borrowing facilities to nil would occur if the Group experienced a sustained revenue reduction of 50% compared with current expectations between May 2022 and June 2023. The Directors do not consider either of these scenarios to be plausible given the ability of the Group to continue its operations throughout the COVID pandemic (noting that revenues fell by only 22% in the second quarter of 2020, the worst-affected period). The Group also has several mitigating actions under its control including minimising capital expenditure to critical requirements, reducing levels of discretionary spend, rationalising its overhead base and curtailing future dividend payments which, although not forecast to be required, could be implemented in order to be able to meet the covenant tests and to continue to operate within borrowing facility limits. Further details are provided in the Group's 2021 annual report which can be obtained from the address in note 26.

As a result of the above, the Company's ultimate parent, Hill & Smith Holdings PLC, have provided a letter of support to confirm their intention to provide sufficient funding to the Company to enable it to meet its liabilities as they fall due for a period of at least 12 months from the date of approval of these financial statements. The Directors have assessed the ultimate parent company's ability to provide such support through obtaining the latest consolidated financial statements of the Group, discussing the financial position with group management and assessing the level of funds available to the Group. Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for 12 months from the date of approval of the financial statements, until 30 June 2023, and therefore have prepared the financial statements on a going concern basis.

## **Post Balance Sheet Events**

The Company has undergone a restructure post year-end which has resulted in the hive down of one of the Company's trading divisions. On 1 January 2022, the trade and certain assets of the Company's minor structures division were hived down into a separate legal entity, Mallatite Minor Structures and Products Limited. The assets were transferred at book value giving rise to no gain or loss.

There were no other significant post balance sheet events.

## **Directors' Report** (continued)

## Financial risk

The financial risk management objectives and policies are managed by the directors of Hill & Smith Holdings PLC on a Group basis. From the perspective of the Company, the financial risks are integrated within the financial risks of the Group and are not managed separately. Accordingly, the financial risks of the Group, which include those of the Company, are discussed within the financial risk management section of the Group's Annual Report which does not form part of this Annual Report. Details on how to obtain a copy of the Group's Annual Report are included in note 26.

#### Disclosure of information to auditor

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

#### **Auditor**

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and Ernst & Young LLP will therefore continue in office.

#### Other matters

In accordance with section 414C(11) of the Companies Act 2006, certain information, including future business developments, are not presented in the Directors' Report because it is disclosed in the Strategic Report.

Details of greenhouse gas emissions, energy consumption and energy efficiency required by Part 7 of Schedule 7 to the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 are included in the Group's Annual Report. Details on how to obtain a copy of the Group's Annual Report are included in note 26.

By order of the Board

C A Henderson

Secretary

Westhaven House Arleston Way Shirley Solihull West Midlands B90 4LH

**27** June 2022

# Statement of Directors' responsibilities in respect of the Strategic Report, the Directors' Report and the Financial Statements

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the Financial Statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare Financial Statements for each financial year. Under that law they have elected to prepare the Financial Statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

Under company law the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these Financial Statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the Financial Statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## Independent Auditor's Report to the members of Mallatite Limited

#### **Opinion**

We have audited the financial statements of Mallatite Limited for the year ended 31 December 2021 which comprise the Profit and Loss Account, the Statement of comprehensive income, the Balance Sheet, the Statement of changes in equity and the related notes 1 to 27, including a summary of significant accounting policies The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 101 "Reduced Disclosure Framework (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2021 and of its profit for the year then
  ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue through until 30 June 2023.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

## Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

## Independent Auditor's Report to the members of Mallatite Limited (continued)

#### Other information (continued)

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## Independent Auditor's Report to the members of Mallatite Limited (continued)

## Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect irregularities, including fraud. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the entity and management.

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the company and determined that the most significant are those that relate to the reporting framework (FRS 101 Reduced Disclosure Framework and the Companies Act 2006) and compliance with the relevant direct and indirect tax regulations in the United Kingdom. In addition, the Company complies with laws and regulations relating to its operations, health and safety, environmental and data protection.
- We understood how Mallatite Limited is complying with those frameworks by reviewing the Company policies and procedures for creating awareness of laws and regulations and how to report any instances of noncompliance. This included: the issuance of, and adherence to, a Group Policy Manual; review by an internal audit function to ensure adherence; and availability of a whistle-blowing hotline to report any instances of noncompliance. We reviewed the board minutes for evidence of discussion of legal matters and corroborated the lack of legal matters through inspecting a sample of the legal expenses included in the company's income statement.
- We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur by understanding the culture and controls present at Mallatite Limited and whether this had a strong emphasis on the prevention and detection of fraud. We also understood the performance targets related to the Company and their influence on efforts that might be made by management to manage earnings or influence the perceptions of users of the financial statements. Through these procedures we determined there to be a risk of management override associated with revenue and a fraud risk around revenue recognition relating to manual journals. In relation to management override, we performed journal entries testing on the manual journals recorded in revenue using data analytic techniques to sample from the entire population of journals, identifying specific transactions which did not meet our expectations based on specific criteria, and investigated these and confirmed that the journals were for appropriate business reasons and verified them to relevant source documentation. Our analytical review procedures focused on identifying unusual trends and unexpected relationships and increased our understanding of the entity and its environment.
- Based on this understanding we designed our audit procedures to identify non-compliance with such laws and regulations. Our procedures involved enquiry of senior management and those charged with governance as to their awareness of non-compliance with laws and regulations, enquiry of the Group's internal legal counsel, reviewing journal entries for identification of non-compliance and review of internal audit reports and board minutes. A review of payments to detect unrecorded liabilities, contrary evidence and available correspondence with third parties did not identify any non-compliance.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Stephen Kirk (Senior statutory auditor) for and on behalf of Ernst & Young LLP, Statutory Auditor Birmingham

Date: 27th June 2022

# Profit and Loss Account for the year ended 31 December 2021

	Note	2021 £000	2020 (restated) £000
Continuing Operations		2000	2000
Turnover	3	11,630	9,608
Cost of sales		(6,664)	(5,838)
Gross profit		4,966	3,770
Distribution costs		(470)	(466)
Administrative expenses		(1,521)	(437) 
Operating profit before profit on sale of property and re-organisation costs		2,975	1,180
Profit on sale of property and re-organisation costs	4		1,687
Operating profit being profit before interest and taxation		2,975	2,867
Interest receivable	8	54	88
Interest receivable	9	(129)	(252)
interest payable	_	(223)	(232)
Profit before taxation from continuing operations	5	2,900	2,703
Taxation on profit	10	(519)	(205)
Profit for the financial year from continuing operations		2,381	2,498
Discontinued Operations			
Profit after tax for the year from discontinued operations		1,450	707
Due Sia da a alta como		2.024	2 205
Profit for the year		3,831	3,205
Statement of Comprehensive Income			
Items that will not be classified to profit or loss:			
Taxation on other comprehensive income		-	_
			<del></del>
Other comprehensive income for the year, net of tax		-	-
Total comprehensive income for the year		3,831	3,205
		=	=

The operations classified as discontinued relate to the division which was hived down subsequent to the year end on 1 January 2022, which is further discussed in the Strategic Report and in note 27.

The notes on pages 14 to 33 form part of the Financial Statements.

# Balance Sheet as at 31 December 2021

·	Note	2021		2020	
		£000	£000	£000	£000
Fixed assets					
Intangible assets	11		11,576		11,624
Tangible assets	12		878		610
Right-of-use assets	13		2,169		829
Investments	14		2,440		2,440
	•	•	17,063		15,503
Current assets			•		
Stocks	15	2,623		2,667	·
Debtors	16	4,716		3,386	
Cash at bank and in hand		1,702		4,528	
		9,041		10,581	
·					
Creditors: Amounts falling due within one year	17	(10,827)		(12,422)	
Net current liabilities			(1,786)		(1,841)
Total assets less current liabilities			15,277		13,662
Creditors: Amounts falling due after more than	17		(8,879)		(7,596)
one year	17		(0,075)	•	(7,550)
•					
Net assets			6,398		6,066
Capital and reserves					
Called up share capital	20		3,268		3,268
Share premium account			35		35
Capital redemption reserve			134		134
Profit and loss account			2,961		2,629
Total equity shareholder's funds			6,398		6,066
·					

The notes on pages 14 to 33 form part of the Financial Statements.

These Financial Statements were approved by the Board of Directors and signed on their behalf by:

N Clarke Director

27 June 2022

# **Statement of Changes in Equity**

for the year ended 31 December 2021

Called up share capital £000	Share premium account £000	Capital redemption account £000	Profit and loss account £000	Total equity shareholder's funds £000
3,268	35	134	1,587	5,024
-	-	-	3,205	3,205
-	-	-	-	-
-	-	-	2	2
-	-	-	(1,500)	(1,500)
-	-	-	(665)	(665)
3,268	35	134	2,629	6,066
-	•	-	3,831	3,831
-	-	_	-	-
-	-	-	1	1
-	-	-	(3,500)	(3,500)
3,268	35	134	2,961	6,398
	share capital £000  3,268	share capital account £000  3,268 35	share capital £000         premium account £000         redemption account £000           3,268         35         134             -         -         -	share capital capital food         premium account food         redemption account food         loss account food           3,268         35         134         1,587           -         -         -         3,205           -         -         -         2           -         -         -         (1,500)           -         -         -         (665)           -         -         -         3,831           -         -         -         1           -         -         -         1           -         -         -         1

The share premium account represents the amount of proceeds received for shares in excess of their nominal value of £1 per share.

Capital redemption reserve arose on the repurchase and cancellation of own shares.

Profit and loss account reserve represents accumulated retained earnings.

#### Notes to the financial statements

#### 1 General Information

The Company is a private company limited by shares and incorporated and domiciled in England, United Kingdom. The registered office is Westhaven House, Arleston Way, Shirley, Solihull, B90 4LH.

## 2 Accounting policies

The following accounting policies have been applied consistently in the current and prior period in dealing with items which are considered material in relation to the Company's Financial Statements, except as noted below.

#### Basis of preparation

These Financial Statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101") and in accordance with applicable accounting standards. The Company has used a true and fair view override in respect of the non amortisation of goodwill. The presentation and functional currency of these financial statements is Sterling and all amounts are rounded to thousands (£'000) except where otherwise indicated.

In preparing these Financial Statements, the Company applies the recognition, measurement and disclosure requirements of UK adopted international accounting standards, but makes amendments where necessary in order to comply with Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

The Company's ultimate parent undertaking, Hill & Smith Holdings PLC includes the Company in its Consolidated Financial Statements. The Consolidated Financial Statements of Hill & Smith Holdings PLC are prepared in accordance with UK adopted international accounting standards and are available to the public and may be obtained from Group Headquarters (see Note 26).

## Significant accounting estimates or judgements

In the application of the Company's accounting policies outlined below, the directors are required to make estimates, assumptions and judgements about the carrying value of assets and liabilities that are not readily apparent.

The key accounting estimates or judgements made were:

Investment recoverability (note 14) – The determination of whether investments should be impaired requires, amongst other factors, the estimation of future cash flows and growth factors adopted for each investment to which the Company holds. Furthermore, discount rates applied to these cash flows are determined by reference to the markets in which they operate and are risk adjusted to reflect risks and opportunities existing for each investment. As a result of the impairment review in the current year, no impairment has been identified (2020: impairment charge of £4,560,000 was recorded).

## New IFRS standards and interpretations adopted during 2021

In 2021 the following amendments had been endorsed by the EU, became effective and therefore were adopted by the Company:

- Covid-19-Related Rent Concessions beyond 30 June 2021 Amendments to IFRS 16
- Interest Rate Benchmark Reform ~ Phase 2 Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16
- Attributing Benefit to Periods of Service IAS 19 Interpretation

The amendments noted above have not had a material impact on the financial statements.

## **Exemptions**

In these Financial Statements, the Company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- · a Cash Flow Statement and related notes;
- Comparative period reconciliations for share capital, tangible fixed assets and intangible assets;
- Disclosures in respect of transactions with wholly owned subsidiaries;
- Disclosures in respect of capital management;
- The effects of new but not yet effective IFRSs;
- Disclosures in respect of the compensation of Key Management Personnel; and
- Disclosures in respect of the key assumptions used in the goodwill impairment review.

#### 2 Accounting policies (continued)

#### **Exemptions** (continued)

As the Consolidated Financial Statements of Hill & Smith Holdings PLC include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- IFRS 2 Share Based Payments in respect of group settled share based payments;
- Certain disclosures required by IAS 36 Impairment of assets in respect of the impairment of goodwill and indefinite life intangible assets;
- Certain disclosures required by IFRS 3 Business Combinations in respect of business combinations undertaken by the Company;
- Certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7 Financial Instrument Disclosures;
- Certain disclosures required by IFRS 15 Revenue from Contracts with Customers; and
- Certain disclosures required by IFRS 16 Leases.

#### Measurement convention

The Financial Statements are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: derivative financial instruments, financial instruments classified as fair value through the profit or loss or as available-for-sale, investment property and liabilities for cash-settled share-based payments. Noncurrent assets and disposal groups held for sale are stated at the lower of previous carrying amount and fair value less costs to sell.

#### Consolidation

In accordance with Section 400 of the Companies Act 2006, consolidated accounts have not been prepared as the Company is a wholly owned subsidiary of Hill & Smith Holdings PLC, a company incorporated in England, which has prepared Consolidated Financial Statements to include the results of the Company.

#### Going concern

The Company's business activities, together with the factors likely to affect its future development and position, are set out in the Strategic Report on page 1.

The Company is a trading company in the Group. As at 31 December 2021, the Company had net current liabilities of £1,786,000. The Company is a party to cross guarantees given for loans and borrowings of the ultimate parent company, Hill & Smith Holdings PLC, and certain fellow subsidiaries as detailed in note 21. As a result, the Company's funding requirements are directly linked to the Group's overall financial position.

At 31 December 2021, the Group had £327.6m of committed borrowing facilities, of which only £1.8m matures before December 2023 at the earliest, and a further £13.4m of on-demand facilities. The amount drawn down under these facilities at 31 December 2021 was £125.4m, which together with cash and cash equivalents of £18.8m gave total headroom of £234.4m (£221.2m committed, £13.2m on demand). The Group has not made any changes to its principal borrowing facilities between 31 December 2021 and the date of approval of these financial statements, and there have been no significant changes to liquidity headroom during that period.

The Group's principal borrowing facilities are subject to covenants that are measured biannually in June and December, being net debt to EBITDA of a maximum of 3.0x and interest cover of a minimum of 4.0x, based on measures as defined in the facilities agreements which are adjusted from the equivalent IFRS amounts. The ratio of net debt to EBITDA at 31 December 2021 was 1.0 times and interest cover was 25.4 times.

## 2 Accounting policies (continued)

## Going concern (continued)

In assessing whether these financial statements should be prepared on a going concern basis, the Directors have prepared cash flow forecasts for the Company through until 30 June 2023. The Group have aggregated the cash flow forecasts of the Group's subsidiaries to form a Group 'base case' scenario. In this 'base case' scenario, the forecasts indicate significant liquidity headroom will be maintained above the Group's borrowing facilities and financial covenants will be met throughout the period, including the covenant tests at 30 June 2022, 31 December 2022 and 30 June 2023.

The Group has carried out stress tests against the base case to determine the performance levels that would result in a breach of covenants or a reduction of headroom against its borrowing facilities to nil. For a breach of covenants to occur during the relevant period, the Group would need to experience a sustained revenue reduction of 24% compared with current expectations throughout the period from May 2022 through June 2023. A reduction in headroom against borrowing facilities to nil would occur if the Group experienced a sustained revenue reduction of 50% compared with current expectations between May 2022 and June 2023. The Directors do not consider either of these scenarios to be plausible given the ability of the Group to continue its operations throughout the COVID pandemic (noting that revenues fell by only 22% in the second quarter of 2020, the worst-affected period). The Group also has several mitigating actions under its control including minimising capital expenditure to critical requirements, reducing levels of discretionary spend, rationalising its overhead base and curtailing future dividend payments which, although not forecast to be required, could be implemented in order to be able to meet the covenant tests and to continue to operate within borrowing facility limits. Further details are provided in the Group's 2021 annual report which can be obtained from the address in note 26.

As a result of the above, the Company's ultimate parent, Hill & Smith Holdings PLC, have provided a letter of support to confirm their intention to provide sufficient funding to the Company to enable it to meet its liabilities as they fall due for a period of 12 months from the date of approval of these financial statements. The Directors have assessed the ultimate parent company's ability to provide such support through obtaining the latest consolidated financial statements of the Group, discussing the financial position with group management and assessing the level of funds available to the Group. Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements, until 30 June 2023, and therefore have prepared the financial statements on a going concern basis.

#### Investments in subsidiary undertakings

Investments in subsidiary undertakings are stated at cost less amounts written off for impairment. Investments are reviewed for impairment where events or circumstances indicate that their carrying value may not be recoverable.

## Foreign currencies

Transactions in foreign currencies are translated to the Company's functional currencies at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the Balance Sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined. Foreign exchange differences arising on translation are recognised in the Profit and Loss Account except for differences arising on the retranslation of qualifying cash flow hedges, which are recognised in other comprehensive income.

#### 2 Accounting policies (continued)

#### **Turnover**

Turnover is measured based on the consideration specified in a contract with a customer for the provision of goods and services. The amount recognised excludes sales taxes and is adjusted for any discounts or volume rebates that are included in the contract. The Company does not routinely offer discounts or volume rebates, but where it does the variable element of revenue is based on the most likely amount of consideration that the Company believes it will receive. The Company recognises revenue when it transfers control over a good or service to a customer.

The Company classifies proceeds from the sale of scrap products generated in the manufacturing process within revenue.

#### Goodwill

Goodwill is stated at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units of which there is only one (galvanisers). The UK Companies Act requires goodwill to be reduced by provisions for depreciation on a systematic basis over a period chosen by the directors, its useful economic life. However, under IFRS 3 Business Combinations goodwill is not amortised. Consequently, the company does not amortise goodwill, but reviews it for impairment on an annual basis or whenever there are indicators of impairment. The company is therefore invoking a 'true and fair view override' to overcome the prohibition on the non-amortisation of goodwill in the Companies Act. Had the Company amortised goodwill a period of 20 years would have been chosen as the useful life for goodwill. The profit for the year would have been £578,000 lower had goodwill been amortised in the year.

#### Financial instruments

#### Trade and other debtors

Trade and other debtors are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses.

#### Trade and other creditors

Trade and other creditors are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method.

## Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

## Derivative financial instruments

Derivative financial instruments are recognised at fair value. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

## Fair value hedges

Where a derivative financial instrument is designated as a hedge of the variability in fair value of a recognised asset or liability or an unrecognised firm commitment, all changes in the fair value of the derivative are recognised immediately in the Profit and Loss Account. The carrying value of the hedged item is adjusted by the change in fair value that is attributable to the risk being hedged (even if it is normally carried at cost or amortised cost) and any gains or losses on remeasurement are recognised immediately in the Profit and Loss Account (even if those gains would normally be recognised directly in reserves).

#### 2 Accounting policies (continued)

#### **Provisions**

A provision is recognised in the Balance Sheet when the Company has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pretax rate that reflects risks specific to the liability.

#### Pension scheme arrangements

Defined contribution scheme

Obligations for contributions to defined contribution pension schemes are recognised as an expense in the profit and loss account as incurred.

#### Tangible Fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

Where parts of an item of tangible fixed assets have different useful lives, they are accounted for as separate items of tangible fixed assets.

Depreciation is charged to the Profit and Loss Account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. Land is not depreciated. The estimated useful lives are as follows:

Plant, equipment and vehicles - 4 to 20 years
Buildings and leasehold improvements - 50 years

Depreciation methods, useful lives and residual values are reviewed at each Balance Sheet date.

## Stocks and work in progress

Stocks are stated at the lower of cost and net realisable value. Cost is based on the first-in first-out principle and includes expenditure incurred in acquiring the stocks, production or conversion costs and other costs in bringing them to their existing location and condition. In the case of manufactured stocks and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

#### Leases

To the extent that a right-of-control exists over an asset subject to a lease and with a lease term exceeding one year, the Company recognises: a right-of-use asset, representing the underlying lease asset, and a lease liability, representing the Company's obligation to make lease payments. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, any initial direct costs incurred and an estimate of the dismantling, removal and restoration costs as required by the terms of the lease contract.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset. The right-of-use assets are also subject to annual impairment testing, where indicators of impairment exist.

The lease liability is measured at the present value of the future lease payments discounted using the Company's incremental borrowing rate, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions. Future lease payments include: fixed payments, variable lease payments that depend on an index or a rate (initially measured using the index or rate as at the commencement date), amounts expected to be payable under a residual guarantee and the exercise price of purchased options where it is reasonably certain that the option will be exercised. Finance charges, representing the unwinding of the discount rate, are recognised in the Profit and Loss Account over the period of the lease.

#### 2 Accounting policies (continued)

#### Leases (continued)

The Company elects not to apply the lease accounting model to short term leases (less than 12 month lease term) and low value assets. Accordingly, the lease payments for short term leases and low value assets are recognised as an expense on a straight line basis over the lease term.

For vehicle leases, where it is not practical to separate the non-lease components from the lease components, the Company elects to treat lease component and non-lease component as a single lease component.

#### **Taxation**

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the Profit and Loss Account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the Balance Sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the Balance Sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

## Share based payments

Share-based payment arrangements in which the Company receives goods or services as consideration for its own equity instruments are accounted for as equity-settled share-based payment transactions, regardless of how the equity instruments are obtained by the Company.

The grant date fair value of share-based payments awards granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period in which the employees become unconditionally entitled to the awards. The fair value of the awards granted is measured using an option valuation model, taking into account the terms and conditions upon which the awards were granted.

The amount recognised as an expense is adjusted to reflect the actual number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that do meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

The share option programme allows employees to acquire shares of the ultimate parent company Hill & Smith Holdings PLC. The fair value of options granted are expensed with a corresponding increase in equity.

Share-based payments are recharged by the ultimate parent company to participating subsidiary undertakings on an annual basis. Where the Company's parent grants rights to its equity instruments to the Group's or the Company's employees, which are accounted for as equity-settled in the consolidated accounts of the parent, the Group or the Company as the case may be account for these share-based payments as equity settled.

#### 2 Accounting policies (continued)

#### Dividends

Dividends are recognised in the Financial Statements in the period in which they are approved by the Company's shareholders. Dividend income is recognised in the Profit and Loss Account on the date the entity's right to receive payments is established.

#### Expenses

Interest receivable and Interest payable

Interest payable and similar charges include interest payable, finance charges on shares classified as liabilities, interest expense on lease liabilities, unwinding of the discount on provisions, and net foreign exchange losses that are recognised in the Profit and Loss Account (see foreign currency accounting policy). Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that takes a substantial time to be prepared for use, are capitalised as part of the cost of that asset. Other interest receivable and similar income include interest receivable on funds invested and net foreign exchange gains.

Interest income and interest payable is recognised in profit or loss as it accrues, using the effective interest method. Dividend income is recognised in the Profit and Loss Account on the date the entity's right to receive payments is established. Foreign currency gains and losses are reported on a net basis.

#### 3 Turnover

The turnover of the Company is derived from the following geographical markets:

	2021	2020
	0003	£000
United Kingdom	27,721	23,054
Rest of Europe	231	56
Rest of the world	-	10
Asia	4	-
	27,956	23,054

In the opinion of the Directors, there were two major product lines – those belonging to the minor structures division, and those belonging to the remaining transport and technology division.

	2021 £000	2020 £000
Minor structures (discontinued operation)	16,326	13,446
Transport and technology (continuing operation)	11,630	9,608
	27,956	23,054
4 Profit on sale of property and re-organisation costs		
	2021	2020
	£000	£000
Profit on sale of property	-	1,969
Re-organisation costs	-	(282)
	-	1,687

During the prior year the Company disposed of two properties, which generated a profit on sale of £1,969,000. The profit on sale of the properties was presented separately in the profit and loss account as it was a material item which arose from a transaction that fell outside the ordinary activities of the Company and was not expected to recur. No such transaction took place in the current year.

The re-organisation costs incurred in 2020 related to an internal restructuring exercise which took place during the prior year. No such costs were incurred in the current year.

5 Profit before taxation		
	2021	2020
	£000	£000
Profit before taxation is stated		
after charging:		
Depreciation:		
Owned assets	(152)	(309)
Right-of-use assets	(349)	(197)
Amortisation of intangible assets	(48)	-
Short-term intragroup leases	(338)	(338)
Low value leases	(15)	(17)
Auditor's remuneration	(49)	(29)
after crediting:		
Profit on sale of fixed assets	6	1,906
6 Remuneration of Directors		
Aggregate Directors' remuneration for the year was as follows:		
Apprehate Directors Terrialier ation for the year was as follows.	2021	2020
	£000	£000
	2000	1000
Emoluments	418	392
Company contributions to money purchase pension schemes	52	50
•	470	442
	Number	Number
Directors exercising share options	2	-
	<del></del>	

The remuneration of the highest paid Director excluding pension contributions was £274,000 (2020: £256,000). His accrued pension entitlement per annum at the year end was £nil (2020: £nil).

The aggregate amount of gains made by directors on the exercise of share options was £153,000 (2020: £nil), which includes a gain of £87,000 (2020: £nil) made by the highest paid director on exercise of share options.

Prior to his resignation, the remuneration of A J Beaney was paid by another Hill & Smith Holdings PLC group company as he provided services to a number of companies within the Group and the services he delivered to the Company were considered incidental to his wider Group role.

## 7 Staff numbers and costs

The average number of persons employed by the Company (including Directors) all of whom were involved in the principal activity was:

	2021 Number	2020 Number
Production	102	106
Administration	26	19
Sales and distribution	14	27
Jaies and distribution		
	142	152
The aggregate payroll costs of these persons were:	£000	£000
Wages and salaries	4,196	3,981
Share-based payment (see note 24)	8	16
Social security costs	391	371
Other pension costs (see note 18)	155	154
	4,750	4,522
•	<del></del>	
8 Interest receivable	2021 £000	2020 £000
Bank interest receivable	54	88
	54	. 88
9 Interest payable and similar charges		
•	2021	2020
	£000	£000
On loans from group undertakings	101	233
Interest on lease liabilities (note 13)	28	10
Other interest payable	-	9
	129	252

10 Taxation on profit		
Analysis of charge in year	2021 £000	2020 £000
UK corporation tax		
Current tax for the year	808	352
Relating to the prior year	(6)	(60)
Current tax charge	802	292
Deferred tax (see note 19)		
Current year charge/(credit)	83	(20)
Relating to the prior year	6	8
Effect of change in tax rate	(66)	(21)
Deferred tax charge/(credit)	23	(33)
Total tax charge	825	259
Factors affecting tax charge for the year The effective current tax rate for the year is lower (2020: lower) than the standard rathed differences are explained below:	te of corporatio	n tax in the UK.
The same same same same same same same sam	2021	2020
	£000	£000
Total tax reconciliation		
Profit before tax from continuing operations	2,900	2,703
Profit before tax from discontinued operations	1,756	761
Accounting profit before income tax	4,656	3,464
Profit multiplied by the effective rate of corporation tax in the UK of 19% (2020: 19%)	885	658
Effects of:	(12)	(240)
Non-taxable income	(12) (1)	(348)
Capital allowance super deduction  Difference between current and deferred tax rates	20	-
Change in deferred tax rate	(67)	(21)
Relating to the prior year	-	(52)
Tax relating to trading profit on business hived up in year	-	22
Total tax charge	825	259 
Tax reported in the profit and loss account	519	205
Tax attributed to discontinued operations	306	54
Total tax charge	825	259

## 10 Taxation on profit (continued)

The UK headline corporation tax rate for the year was 19% (2020: 19%). In the Spring Budget of 2021, the UK Government announced that from 1 April 2023 the rate of UK corporation tax will increase from 19% to 25%. This new law was substantively enacted on 24 May 2021. Therefore, UK deferred tax assets and liabilities have been calculated at a rate of 25% (2020: 19%).

## 11 Intangible assets

	Capitalised development costs £000	Goodwill £000	Total £000
Cost			
At 1 January 2021	319	11,563	11,882
	<del></del>		
At 31 December 2021	319	11,563	11,882
Provision			
At 1 January 2021	258	•	258
Charge for the year	48	•	48
	<del></del>	<del></del>	<del></del>
At 31 December 2021	306	-	306
	<del></del>		
Net book value			
At 31 December 2021	13	11,563	11,576
At 31 December 2020	61	11,563	11,624

Of the goodwill at 31 December 2021, £7,668,000 arose as a result of the acquisition of the issued share capital of Signature Limited in 2016, and certain trade and assets of D Gibson Road and Quarry Services Limited in 2018. The remaining £3,895,000 arose in 2020 on the hive up of the Signpost Solutions Limited trade and assets on 31 January 2020.

# 12 Tangible fixed assets

-		Plant,	
	Land and	equipment and	
	buildings	vehicles	Total
	£000	£000	£000
Cost			
At 1 January 2021	1,390	4,961	6,351
Additions	254	166	420
Disposals	(118)	(1,464)	(1,582)
At 31 December 2021	1,526	3,663	5,189
Depreciation			
At 1 January 2021	1,097	4,644	5,741
Charge for the year	52	100	152
Disposals	(118)	(1,464)	(1,582)
At 31 December 2021	1,031	3,280	4,311
		<del></del>	
Net book value			
At 31 December 2021	495	383	878
At 31 December 2020	293	317	610

#### 13 Leases

The leases held by the Company can be split into two categories: land and buildings and plant, equipment and vehicles. The Company leases various properties for its manufacturing and distribution activities. Plant, equipment and vehicles include all other leases.

The movements in the carrying value of the right-of-use assets and lease liabilities for the current and prior year are as follows:

Right-of-use assets	Plant, equipment and vehicles	Land and buildings	Total	
	£000	£000	£000	
At 1 January 2020	413	-	413	
Additions	46	-	46	
Acquired on hive up of trade and assets	-	641	641	
Terminations	(51)	(23)	(74)	
Charge for the year	(154)	(43)	(197)	
Re-classification	(32)	32	-	
At 31 December 2020	222	607	829	
Additions	224	1,392	1,616	
Terminations	(11)	-	(11)	
Charge for the year	(203)	(146)	(349)	
Acquired on hive up of trade and assets	84	-	84	
At 31 December 2021	316	1,853	2,169	
Lease liabilities		·	2021	2020
			£000	£000
Balance at 1 January			804	404
Additions			1,612	45
Acquired on hive up of trade and assets			84	643
Terminations			(15)	(77)
Interest expense			28	10
Lease payments			(308)	(221)
Balance at 31 December			2,205	804

As disclosed in note 14, the trade and certain assets, including right-of-use assets and associated lease liabilities, were hived up into the Company from Signpost Solutions Limited during the prior year. Any remaining right-of-use assets and lease liabilities were hived up into the Company during the current year.

## 13 Leases (continued)

The following table shows the breakdown of the lease expense between amounts charged to operating profit and amounts charged to finance costs:

Total lease liabilities	2,205	804
Due after more than five years	1,012	
Due between two and five years	586	346
Due between one and two years	281	168
Due within one year	326	208
	£000	£000
	2021	2020
The maturity of the lease liabilities at 31 December were as follows:		
	<del></del>	
Charged to profit before taxation	392	224
Interest expense relating to lease liabilities .	28	10
Charged to operating profit	364	214
Low value lease expense	15	17
Short term intragroup lease expense	338	338
Depreciation of right-of-use assets	349	197
	£000	£000
amounts charged to infance costs.	2021	2020

#### 14 Investments

	Shares in subsidiary undertakings £000
Cost At 1 January 2021 and 31 December 2021	15,027
ACT January 2021 and 31 December 2021	====
Provisions	
At 1 January 2021 and 31 December 2021	12,587
Net realisable value At 31 December 2021	2,440
At 31 December 2020	2,440

Investments in subsidiary undertakings as at 31 December 2021 include:

- A 100% holding of the issued share capital of Signpost Solutions Limited. The trade and certain assets belonging to Signpost Solutions Limited were hived up into the Company on 31 January 2020 with the consideration of £2,445,000, being left outstanding on the intercompany account. Following the hive up, the Company's investment in Signpost Solutions Limited was impaired down to the remaining net asset value of the entity, resulting in an impairment charge in the Company's prior year results of £4,560,000. Following the hive-up, the goodwill recognised within the Group's consolidated financial statements at the original acquisition date, of £3,895,000, was recognised within the Company. The net of these two transactions generated a loss on hive-up of £665,000. Given the acquisition took place in 2019, the loss was treated as an equity transaction in the 2020 financial statements. The remaining carrying value of the investment is £2,440,000 (2020: £2,440,000).
- A 100% holding of the issued share capital of Signature Limited. The carrying value of the investment is £nil (2020: £nil).
- A 100% holding of the issued share capital of Mallatite Minor Structures & Products Limited; the entity was incorporated in 2021. As disclosed in note 27, on 1 January 2022 the trade and certain assets of the Company's minor structures division were hived down into this entity. The carrying value of the investment is £nil.

The subsidiary entities are all incorporated in the UK and their registered office address is the same as that of the ultimate parent company disclosed in note 26.

#### 15 Stocks

13 Stocks	2021 £000	2020 £000
Raw material and consumables	1,053	980 98
Work in progress Finished goods	1,570	1,589
	2,623	2,667
	-	

The amount of stocks expensed to the profit and loss account in the year was £16,540,000 (2020: £14,382,000).

The value of stocks written down and expensed in the profit and loss account amounted to £269,000 (2020: £208,000).

#### 16 Debtors

	2021	2020
	0003	£000
Trade debtors	4,335	2,874
Amounts owed by group undertakings	39	11
Deferred tax (note 19)	206	228
Prepayments and accrued income	136	273
	4,716	3,386

Intercompany loans are unsecured with no fixed repayment date and therefore may not be settled within the next 12 months. Interest is charged at a rate equivalent to the Group's average borrowing rate for the year.

## 17 Creditors

## Creditors: amounts falling due within one year

-	2021	2020
	£000	£000
Trade creditors	4,616	4,472
Amounts owed to group undertakings	3,453	4,113
Other creditors	164	190
Corporation tax	842	351
Other tax and social security	268	2,060
Accruals	1,158	1,028
Lease liabilities (note 13)	326	208
	10,827	12,422
	=	

Intercompany loans are unsecured with no fixed repayment date and therefore may not be settled within the next 12 months. Interest is charged at a rate equivalent to the Group's average borrowing rate for the year.

## 17 Creditors (continued)

	2021 £000	2020 £000
Lease liabilities (note 13) Amounts owed to group undertakings	1,879 7,000	596 7,000
	———— 8,879	7,596
	<del></del>	

## 18 Pension liabilities

The Company operates a defined benefit contribution pension plan for its employees. The pension cost for the year represents contributions payable by the company to the fund and amounted to £155,000 (2020: £154,000).

## 19 Deferred tax asset

The movements in deferred taxation during the year are as follows:

		Deferred Tax
		£000
At 1 January 2021		228
Profit and loss account		(23)
Statement of changes in equity		1
At 31 December 2021		206
Details of amounts recognised for deferred taxation follow:		
betails of amounts recognised for deferred taxation follow.	2021	2020
	£000	£000
Capital allowances in excess of depreciation	171	157
Short term timing differences	35	70
Right-of-use assets	•	1
Deferred tax asset	206	228
	·	

20 Called	up share	capital
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20 danied ap share capital	2021	2020
	£000	£000
Allotted, called up and fully paid		
3,159,378 (2020: 3,159,378) ordinary shares of £1 each	3,160	3,160
34,078 (2020: 34,078) "A" ordinary shares of £1 each	34	34
74,044 (2020: 74,044) "B" ordinary shares of £1 each	74	74
	3,268	3,268

Each ordinary share carries equal voting rights and there are no restrictions on any share.

## 21 Contingent liabilities

The Company is a party to cross guarantees given for bank loans and overdrafts of the ultimate parent company and certain fellow subsidiaries amounting to £146,004,000 (2020: £133,621,000).

The Company has no other guarantees (2020: £nil).

#### 22 Commitments

The Company pays an annual rental charge of £338,000 (2020: £338,000) to Hawkshead Properties Limited. This is charged on an arm's length basis and is cancellable at any time. As a result, the lease payments are recognised as an expense on a straight line basis over the lease term.

# 23 Dividends

,	2021 £000	2020 £000
Aggregate amount of dividends paid in the financial year: 107.1 pence per share (2020: 45.9 pence per share)	3,500	1,500

### 24 Share-based payments

Employees of the Company have been granted various options in the ultimate parent company, which have given rise to charges related to the implied share-based payments, the details of which can be found in the Financial Statements of Hill & Smith Holdings PLC.

The total expense recognised for the period arising from share based payments is as follows:

•	2021 £000	2020 £000
Expensed during the year	8	16

## 25 Related party transactions

As an ultimately wholly owned subsidiary of Hill & Smith Holdings PLC, the Company has taken advantage of the exemption available under FRS 101 not to disclose transactions that have been made between the Company and other fellow subsidiaries of Hill & Smith Holdings PLC.

## 26 Ultimate parent company and controlling party

The immediate and ultimate parent and controlling party of the Company is Hill & Smith Holdings PLC, a company registered in England. Copies of the Group Financial Statements may be obtained from Group headquarters:

Westhaven House Arleston Way Shirley Solihull B90 4LH

#### 27 Post Balance Sheet events

As explained in the Strategic Report on page 1, the Company has undergone a restructure post year-end which has resulted in the hive down of one of the Company's trading divisions into a wholly-owned subsidiary company. On 1 January 2022, the trade and certain assets of the Company's minor structures division were hived down into a separate legal entity, Mallatite Minor Structures and Products Limited. The transaction took place at book value and therefore did not give rise to a gain or loss on disposal.

There were no other significant post balance sheet events.