

ABLE DATA INSTALLATIONS PLC

AUDITED

**DIRECTORS' REPORT AND
FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED
31 MARCH 2018**



ABLE DATA INSTALLATIONS PLC

COMPANY INFORMATION

DIRECTORS

Mr C Tuckwell MA
Mr M Waterman FCA
Mr D Sullivan
Mr A Hudson

COMPANY SECRETARY

Mr M Waterman FCA

REGISTERED NUMBER

02614526

REGISTERED OFFICE

Unit 10 Abbotts Business Park
Primrose Hill
Kings Langley
Hertfordshire
WD4 8FR

INDEPENDENT AUDITORS

Wellden Turnbull Ltd
Chartered Accountants & Statutory Auditors
180 Piccadilly
London
W1J 9HF

ABLE DATA INSTALLATIONS PLC

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ABLE DATA INSTALLATIONS PLC

STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2018

INTRODUCTION

The directors present the strategic report and the financial statements for the year ended 31 March 2018.

BUSINESS REVIEW

The company has enjoyed a strong year with growth in sales, gross margin and profits.

The structured cabling business with traditional customer such as Commerzbank, Universal Music and BAM has been strong.

Meanwhile, the largest growth area of the business has been in providing TV, Security and Network solutions for new residential developments. This is allowing Able to build a very marketable expertise in the design and implementation of the associated technical solutions.

PRINCIPAL RISKS AND UNCERTAINTIES

The cabling business continues to be competitive, keeping pressure on gross margins. However, by focusing on looking after regular customers, Able is maintaining good profitability.

The residential sector poses its own challenges, especially around budgeting for installation labour in the construction environment. Able is mitigating this risk by focusing on increasing the system integration proportion of these projects, where the costs are more predictable and the gross margins higher.

FINANCIAL KEY PERFORMANCE INDICATORS

2017/18 annual turnover increased by 33% from the previous year, whilst the gross margin remained at 24%. However, overheads increased by only 14%. Overall, the Directors are pleased to announce an increase in pre-tax profits of 54% which reflects the Directors' commitment to modernise the company whilst adhering to its traditional values of cost effective service. In addition, Able continues to rely on the input from many loyal and hardworking staff to whom the Directors are grateful.

FUTURE DEVELOPMENTS

As of April 2018, the confirmed order book was more than £6m. As well as structured cabling business, this included £2.5m of work relating to high rise residential developments in London.

This report was approved by the board on 26 September 2018 and signed on its behalf.

Mr C Tuckwell MA
Director

Mr M Waterman FCA
Director

ABLE DATA INSTALLATIONS PLC

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2018

The directors present their report and the financial statements for the year ended 31 March 2018.

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITY

The principal activity of the company during the year under review continued to be that of the design, installation and maintenance of infrastructure solutions including:

- Network cabling
- Data centres
- TV/satellite distribution
- Security systems
- General computer networks

A substantial amount of work is undertaken on live systems at client premises. The company prides itself on its reputation for quality services and working within very strict time scales.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £230,898 (2017 - £148,043).

Ordinary dividends of £75,000 (2017 - £75,000) were paid during the year.

DIRECTORS

The directors who served during the year were:

Mr C Tuckwell MA
Mr M Waterman FCA
Mr D Sullivan
Mr A Hudson

ABLE DATA INSTALLATIONS PLC

**DIRECTORS' REPORT
FOR THE YEAR ENDED 31 MARCH 2018**

DISCLOSURE OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

This report was approved by the board on 26 September 2018 and signed on its behalf.

Mr C Tuckwell MA
Director

Mr M Waterman FCA
Director
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ABLE DATA INSTALLATIONS PLC

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ABLE DATA INSTALLATIONS PLC

OPINION

We have audited the financial statements of Able Data Installations PLC (the 'Company') for the year ended 31 March 2018, which comprise the statement of income and retained earnings, the balance sheet, the statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

CONCLUSIONS RELATING TO GOING CONCERN

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

OTHER INFORMATION

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ABLE DATA INSTALLATIONS PLC (CONTINUED)

We have nothing to report in this regard.

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

RESPONSIBILITIES OF DIRECTORS

As explained more fully in the directors' responsibilities statement on page , the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ABLE DATA INSTALLATIONS PLC (CONTINUED)

USE OF OUR REPORT

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Robin John FCA CTA (senior statutory auditor)

for and on behalf of
Wellden Turnbull Ltd

Chartered Accountants
Statutory Auditors

180 Piccadilly
London
W1J 9HF

26 September 2018

ABLE DATA INSTALLATIONS PLC

STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED 31 MARCH 2018

	Note	2018 £	2017 £
Turnover	4	4,672,796	3,523,764
Cost of sales		(3,566,628)	(2,618,058)
GROSS PROFIT		<u>1,106,168</u>	<u>905,706</u>
Administrative expenses		(819,224)	(719,894)
OPERATING PROFIT	5	<u>286,944</u>	<u>185,812</u>
Interest receivable and similar income	9	96	131
PROFIT BEFORE TAX		<u>287,040</u>	<u>185,943</u>
Tax on profit	10	(56,142)	(37,900)
PROFIT AFTER TAX		<u><u>230,898</u></u>	<u><u>148,043</u></u>
Retained earnings at the beginning of the year		541,276	468,233
Profit for the year		230,898	148,043
Dividends declared and paid		(75,000)	(75,000)
RETAINED EARNINGS AT THE END OF THE YEAR		<u><u>697,174</u></u>	<u><u>541,276</u></u>

There were no recognised gains and losses for 2018 or 2017 other than those included in the statement of income and retained earnings.

The notes on pages 10 to 22 form part of these financial statements.

ABLE DATA INSTALLATIONS PLC
REGISTERED NUMBER:02614526

BALANCE SHEET
AS AT 31 MARCH 2018

	Note	2018 £	2017 £
FIXED ASSETS			
Tangible assets	11	29,526	34,041
CURRENT ASSETS			
Stocks	12	36,706	37,722
Debtors: Amounts falling due after more than one year	13	2,154	7,509
Debtors: Amounts falling due within one year	13	1,489,751	843,582
Cash at bank and in hand	14	291,630	347,340
		<u>1,820,241</u>	<u>1,236,153</u>
Creditors: Amounts falling due within one year	15	(1,048,541)	(623,750)
NET CURRENT ASSETS		<u>771,700</u>	<u>612,403</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>801,226</u>	<u>646,444</u>
PROVISIONS FOR LIABILITIES			
Deferred tax	17	(4,052)	(5,168)
		<u>(4,052)</u>	<u>(5,168)</u>
NET ASSETS		<u><u>797,174</u></u>	<u><u>641,276</u></u>
CAPITAL AND RESERVES			
Called up share capital	18	100,000	100,000
Profit and loss account	19	697,174	541,276
		<u><u>797,174</u></u>	<u><u>641,276</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 26 September 2018.

Mr C Tuckwell MA
Director

Mr M Waterman FCA
Director

The notes on pages 10 to 22 form part of these financial statements.

ABLE DATA INSTALLATIONS PLC

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 MARCH 2018

	2018 £	2017 £
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the financial year	230,898	148,043
ADJUSTMENTS FOR:		
Depreciation of tangible assets	15,367	13,227
Interest paid	-	1
Interest received	(96)	(131)
Taxation	56,142	37,900
Decrease in stocks	1,016	12,890
(Increase) in debtors	(638,661)	(139,717)
Increase in creditors	401,766	276,634
Corporation tax	(36,386)	(27,895)
NET CASH GENERATED FROM OPERATING ACTIVITIES	<u>30,046</u>	<u>320,952</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of tangible fixed assets	(10,852)	(19,000)
Interest received	96	131
NET CASH FROM INVESTING ACTIVITIES	<u>(10,756)</u>	<u>(18,869)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of loans	-	(14,381)
Dividends paid	(75,000)	(75,000)
NET CASH USED IN FINANCING ACTIVITIES	<u>(75,000)</u>	<u>(89,381)</u>
(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	<u>(55,710)</u>	<u>212,702</u>
Cash and cash equivalents at beginning of year	347,340	134,638
CASH AND CASH EQUIVALENTS AT THE END OF YEAR	<u>291,630</u>	<u>347,340</u>
CASH AND CASH EQUIVALENTS AT THE END OF YEAR COMPRISE:		
Cash at bank and in hand	<u>291,630</u>	<u>347,340</u>

The notes on pages 10 to 22 form part of these financial statements.

ABLE DATA INSTALLATIONS PLC

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

1. GENERAL INFORMATION

Able Data Installations Plc is a company incorporated and domiciled in England and its principal place of business is Unit 10, Abbotts Business Park, Primrose Hill, Kings Langley, Hertfordshire, WD4 8FR. Its company number is 02614526.

2. ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

These financial statements are presented in sterling, which is the functional currency of the company and rounded to the nearest £.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company accounting policies (see note 3).

The following principal accounting policies have been applied:

2.2 COMPLIANCE WITH ACCOUNTING STANDARDS

The accounts have been prepared in accordance with the provisions of FRS 102. There were no material departures from that standard.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

2. ACCOUNTING POLICIES (CONTINUED)

2.3 REVENUE

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

Construction contracts

When the outcome of a construction contract can be estimated reliably, contract costs and turnover

are recognised by reference to the stage of completion at the balance sheet date. Stage of

completion is measured by reference to costs incurred.

Where the outcome cannot be measured reliably, contract costs are recognised as an expense in the period in which they are incurred and contract turnover is recognised to the extent of costs incurred that it is probable will be recoverable. When it is probable that contract costs will exceed the total contract turnover, the expected loss is recognised as an expense immediately, with a corresponding provision.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

2. ACCOUNTING POLICIES (CONTINUED)

2.4 TANGIBLE FIXED ASSETS

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Plant and machinery	-	25%
Motor vehicles	-	25%

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of income and retained earnings.

2.5 STOCKS

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

2.6 DEBTORS

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.7 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Company's cash management.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

2. ACCOUNTING POLICIES (CONTINUED)

2.8 FINANCIAL INSTRUMENTS

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the statement of income and retained earnings.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the balance sheet date.

2.9 CREDITORS

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.10 DIVIDENDS

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

2.11 OPERATING LEASES: THE COMPANY AS A LESSEE

Rentals paid under operating leases are charged to the statement of income and retained earnings on a straight line basis over the lease term.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

2. ACCOUNTING POLICIES (CONTINUED)

2.12 PENSIONS

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the statement of income and retained earnings when they fall due. Amounts not paid are shown in accruals as a liability in the balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

2.13 INTEREST INCOME

Interest income is recognised in the statement of income and retained earnings using the effective interest method.

2.14 CURRENT AND DEFERRED TAXATION

The tax expense for the year comprises current and deferred tax. Tax is recognised in the statement of income and retained earnings, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

3.

JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

There are no judgements or estimates when applying the accounting policies that have a significant effect on the amounts recognised in the financial statements that are not readily apparent from other sources.

ABLE DATA INSTALLATIONS PLC

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018**

4. TURNOVER

An analysis of turnover by class of business is as follows:

	2018 £	2017 £
Network cabling and general infrastructure systems	<u>4,672,796</u>	<u>3,523,764</u>

All turnover arose within the United Kingdom.

Revenue from construction contracts this year amounted to £2,380,356 (2017 - £3,390,927).

Gross amounts due from customers for contract work at the year end totalled £1,088,348 (2017 - £216,922).

Gross amounts due to customers for contract work at the year end totalled £39,735 (2017 - £47,048).

5. OPERATING PROFIT

The operating profit is stated after charging:

	2018 £	2017 £
Depreciation of tangible fixed assets	<u>15,367</u>	<u>13,227</u>

6. AUDITORS' REMUNERATION

	2018 £	2017 £
Fees payable to the Company's auditor and its associates for the audit of the Company's annual accounts	<u>6,226</u>	<u>8,091</u>

ABLE DATA INSTALLATIONS PLC

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018**

7. EMPLOYEES

Staff costs, including directors' remuneration, were as follows:

	2018 £	2017 £
Wages and salaries	1,106,577	1,002,109
Social security costs	111,713	105,325
Cost of defined contribution scheme	61,044	52,444
	<u>1,279,334</u>	<u>1,159,878</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2018 No.	2017 No.
Installation	19	19
Administration	10	9
	<u>29</u>	<u>28</u>

Remuneration to key management personnel totalled £212,312 (2017 - £207,104).

8. DIRECTORS' REMUNERATION

	2018 £	2017 £
Directors' emoluments	179,652	176,126
Company contributions to pension schemes	32,660	30,978
	<u>212,312</u>	<u>207,104</u>

During the year retirement benefits were accruing to 3 directors (2017 - 3) in respect of defined contribution pension schemes.

9. INTEREST RECEIVABLE

	2018 £	2017 £
Other interest receivable	<u>96</u>	<u>131</u>

ABLE DATA INSTALLATIONS PLC

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

10. TAXATION

	2018 £	2017 £
CORPORATION TAX		
Current tax on profits for the year	57,000	36,386
Adjustments in respect of previous periods	258	-
TOTAL CURRENT TAX	<u>57,258</u>	<u>36,386</u>
DEFERRED TAX		
Origination and reversal of timing differences	(1,116)	1,514
TOTAL DEFERRED TAX	<u>(1,116)</u>	<u>1,514</u>
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	<u>56,142</u>	<u>37,900</u>

FACTORS AFFECTING TAX CHARGE FOR THE YEAR

The tax assessed for the year is lower than (2017 - the same as) the standard rate of corporation tax in the UK of 19% (2017 - 20%). The differences are explained below:

	2018 £	2017 £
Profit on ordinary activities before tax	<u>287,040</u>	<u>185,943</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 20%)	54,538	37,189
EFFECTS OF:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	3,615	610
Capital allowances for year in excess of depreciation	(1,116)	-
Tax disallowed on pension creditor	(1,153)	101
Adjustments in respect of prior periods	258	-
TOTAL TAX CHARGE FOR THE YEAR	<u>56,142</u>	<u>37,900</u>

FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

There were no factors that may affect future tax charges.

ABLE DATA INSTALLATIONS PLC

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

11. TANGIBLE FIXED ASSETS

	Plant and machinery £	Motor vehicles £	Total £
COST OR VALUATION			
At 1 April 2017	107,972	56,404	164,376
Additions	7,852	3,000	10,852
Disposals	(15,508)	(25,504)	(41,012)
At 31 March 2018	<u>100,316</u>	<u>33,900</u>	<u>134,216</u>
DEPRECIATION			
At 1 April 2017	86,904	43,431	130,335
Charge for the year on owned assets	10,986	4,381	15,367
Disposals	(15,508)	(25,504)	(41,012)
At 31 March 2018	<u>82,382</u>	<u>22,308</u>	<u>104,690</u>
NET BOOK VALUE			
At 31 March 2018	<u>17,934</u>	<u>11,592</u>	<u>29,526</u>
At 31 March 2017	<u>21,068</u>	<u>12,973</u>	<u>34,041</u>

12. STOCKS

	2018 £	2017 £
Raw materials and consumables	<u>36,706</u>	<u>37,722</u>

Stock recognised in cost of sales during the year as an expense was £1,962,117 (2017 - £1,931,850).

ABLE DATA INSTALLATIONS PLC

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

13. DEBTORS

	2018 £	2017 £
DUE AFTER MORE THAN ONE YEAR		
Other debtors	<u>2,154</u>	<u>7,509</u>
	2018 £	2017 £
DUE WITHIN ONE YEAR		
Trade debtors	231,051	438,194
Amounts owed by group undertakings	100,091	100,091
Other debtors	41,821	53,170
Prepayments and accrued income	41,608	35,205
Amounts recoverable on long term contracts	1,075,180	216,922
	<u>1,489,751</u>	<u>843,582</u>

14. CASH AND CASH EQUIVALENTS

	2018 £	2017 £
Cash at bank and in hand	<u>291,631</u>	<u>347,340</u>

National Westminster Bank Plc hold a floating charge over all the assets of the company in relation to its overdraft facility.

15. CREDITORS: Amounts falling due within one year

	2018 £	2017 £
Trade creditors	763,719	178,346
Corporation tax	57,000	36,386
Other taxation and social security	103,286	238,103
Other creditors	268	36,993
Accruals and deferred income	124,268	133,922
	<u>1,048,541</u>	<u>623,750</u>

ABLE DATA INSTALLATIONS PLC

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018

16. FINANCIAL INSTRUMENTS

	2018 £	2017 £
FINANCIAL ASSETS		
Financial assets measured at fair value through profit or loss	291,631	347,340
Financial assets that are debt instruments measured at amortised cost	447,782	598,964
	<u>739,413</u>	<u>946,304</u>
FINANCIAL LIABILITIES		
Financial liabilities measured at amortised cost	<u>761,652</u>	<u>215,339</u>

17. DEFERRED TAXATION

	2018 £
At beginning of year	(5,168)
Charged to profit or loss	1,116
AT END OF YEAR	<u>(4,052)</u>

The provision for deferred taxation is made up as follows:

	2018 £	2017 £
Accelerated capital allowances	(4,052)	(5,168)
	<u>(4,052)</u>	<u>(5,168)</u>

ABLE DATA INSTALLATIONS PLC

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018**

18. SHARE CAPITAL

	2018 £	2017 £
Allotted, called up and fully paid		
10,000,000 Ordinary shares of £0.01 each	<u>100,000</u>	<u>100,000</u>

19. RESERVES

Profit and loss account

The profit and loss account represents cumulative profits and losses, net of dividends and other adjustments.

20. PENSION COMMITMENTS

The company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents employer contributions payable by the company to the fund and amounted to £61,044 (2017 - £52,444). Contributions totalling £268 (2017 - £6,355) were payable to the fund at the balance sheet date.

21. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2018 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2018 £	2017 £
Not later than 1 year	20,000	20,000
Later than 1 year and not later than 5 years	80,000	80,000
Later than 5 years	28,333	48,333
	<u>128,333</u>	<u>148,333</u>

Operating lease payments recognised as an expense amounted to £21,301 (2017 - £33,299).

22. DIRECTORS' PERSONAL GUARANTEES

A director has given a personal guarantee to National Westminster Bank Plc in respect of the company's bank loan and overdraft facilities. The bank loan was repaid in the current year.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018**

23. RELATED PARTY TRANSACTIONS

At the balance sheet date, a director owed the company £1,593 (2017 - the director was owed £30,407). During the year repayments to the director totalled £32,000. This loan is interest free and repayable on demand.

A director is a partner of Dunne & Waterman, a firm of Chartered Accountants. During the year, Dunne & Waterman invoiced the company £16,687 (2017 - £16,256) plus disbursements in respect of services provided to the company.

The company has taken advantage of FRS102 section 33 paragraph 1A not to disclose transactions with wholly owned group members.

24. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The parent company is Able Data Holdings Limited, a company registered in England and Wales. A director is deemed to hold the controlling interest in Able Data Holdings Limited by virtue of his majority shareholding.

The consolidated financial statements for Able Data Holdings Limited can be obtained from the registered office address: Unit 10, Abbots Business Park, Primrose Hill, Kings Langley, Hertfordshire, WD4 8FR.