

**British Marine Federation**  
**(A Company Limited By Guarantee)**

**REPORT AND CONSOLIDATED FINANCIAL STATEMENTS**

**for the year ended**

**30 June 2015**



**Company Number 02592536**

# **BRITISH MARINE FEDERATION**

## **COMPANY INFORMATION**

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### **DIRECTORS**

D Barrow  
G Beckwith  
A Bennett  
W Blagdon  
A Bowers  
A Driscoll  
M Edwards  
P Gordon  
F Pankhurst  
D Pougher  
H Pridding  
A Trafford

### **SECRETARY**

A Colquhoun

### **COMPANY NUMBER**

02592536 (England and Wales)

### **REGISTERED OFFICE**

Marine House  
Thorpe Lea Road  
Egham  
Surrey  
TW20 8BF

### **AUDITOR**

RSM UK Audit LLP (formerly Baker Tilly UK Audit LLP)  
Chartered Accountants  
3rd Floor  
One London Square  
Cross Lanes  
Guildford  
Surrey  
GU1 1UN

# **BRITISH MARINE FEDERATION**

## **STRATEGIC REPORT**

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The directors present their strategic report of British Marine Federation ("British Marine") and its subsidiaries for the year ended 30 June 2015.

### **PRINCIPAL ACTIVITIES**

The group is governed by a membership organisation whose principal trading activity is providing services to members and representing the boating industry and the organisation and promotion of boat shows. The company provides management services to its subsidiaries.

### **REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS**

British Marine continues to meet the challenges that our improving UK economy and the new political landscape presents and we are adapting effectively and efficiently to developments within our industry, and the global economy in which it operates.

Our Membership continues to be healthy with 1,620 members and the most recent membership feedback survey demonstrates a current excellent /good rating of British Marine by members of 74% (compared to 66% in 2011). Similarly, 54% of our members have stated that they regard our services as the most important aspect of membership and this statement enjoys the highest percentage score by some way for reasons given to be part of British Marine. In continuing to sanction a significant investment in our boat shows (see below) the Management Board has committed to continuing to provide the full range of services that we offer to members and to maintain our high level of representational activity.

We have recently launched a new brand, 'British Marine' and 'British Marine Boat Shows' and these have been met with almost unanimous praise by members and strategic partners alike. We believe that the branding has real strength and a 'stand-out' identity which will drive clarity and further buy-in from industry stakeholders and ultimately consumers.

Earlier in the year in advance of the General Election we produced our first British Marine Manifesto setting out 5 areas of vital importance to our industry – growth in domestic and overseas markets, manufacturing and the supply chain, training, promoting boating related tourism and boating participation and the environment. The manifesto sets out how British Marine is supporting members in these important areas and how our new government can provide support to assist industry growth.

As regards boat production, new research by British Marine reports that the overall UK build of leisure boats increased by 4.3% in 2014. This is in spite of challenging trading conditions in the Eurozone and other key foreign markets. Leading this surge is the nation's sailboat companies, producing at least 7,870 of the 10,120 boats manufactured in the UK and the demand for UK made sailboats is at record level, increasing by 7.2% in 2014. We will assist as many other sectors as possible to join this expansion.

London Boat Show and the Southampton Boat Show will continue to benefit going forward from our planned investment, aimed at increasing the appeal of the shows to encourage visitors and satisfy exhibitor calls to enhance the consumer experience, by maximising the potential for growth in space and visitor ticket sales against a landscape of increased competition from other international boat shows. The success of the investment will be closely reviewed again by our Board in February 2016.

The British Marine Boat Shows expertise and reputation in organising the LBS and the SBS is recognised internationally and in the UK and enquiries to provide consultancy to assist in organising boat shows are being progressed to maximise the opportunities for British Marine. Over the next 5 years, we will look to develop this consultancy capability whilst continuing to look for other commercial opportunities across the Group that could deliver additional income streams.

All in all the trade association is in a healthy position to deal with any and all eventualities. We will continue to develop the new British Marine brand to firmly position what it stands for and its recognition in the eyes of the industry and the consumer.

Finally, British Marine has once again produced financial results that compare well to budget and, with the prudent financial management and control that is in place, the Group is well positioned for the future.

# BRITISH MARINE FEDERATION

## STRATEGIC REPORT (CONTINUED)

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### KEY PERFORMANCE INDICATORS AND RISKS

The success and effectiveness of British Marine is measured by more than financial performance. The key measures are:

- Membership
- Promotion of the industry
- Interaction with Government and the EU
- Development of the Boat Shows to showcase the industry
- Number of people who go boating

#### Membership

The number of members has risen during the year to 1,620 (2014: 1,569). This is a very good result in the slow but improving trading conditions this year and bodes well for forthcoming years.

#### Promotion of the industry

British Marine is recognised by Government, the media and other opinion formers as the voice of the leisure, Superyacht and small commercial marine industry. The industry has been well represented through British Marine's leading role in the UK Marine Industries Alliance and the BIS Marine Industries Leadership Council. Strong relationships are also maintained with politicians and officials across numerous Government Departments. The fact that the past performance of the industry in the form of total turnover of £2.933bn with 31,450 employees and, in competitive market conditions, a year on year increase of 0.97% is well recognised, as is the strength of the industry in world markets at the political level where our industry is widely viewed as a UK manufacturing success story.

#### Interaction with Government and the EU

The strong links with the new Government's Ministers and MPs has been strongly reinforced by the introduction of the UK Marine Industries Growth strategy in partnership with the other marine related trade associations. British Marine maintains strong relationships with a number of Government Departments and Agencies.

#### Development of the Boat Shows

The Southampton Boat Show and the London Boat Show continue to provide the premier platforms for sales and the promotion of the UK boating industry. Investment and improvements in the management and delivery of both shows have helped their profitability despite a declining national trend. Attendance at the London Boat Show in 2015 was slightly up on 2014 and we believe that the refocusing of the show has improved its overall appeal.

The Southampton Boat Show continues to perform consistently well. The good attendance and profitability in 2013 was mirrored this year (2014), which was particularly impressive with a small increase in attendance, given that most other European shows averaged a drop in attendance of 10% to 15%. The show, benefitting from our investment, again created an excellent ambience and sales platform delivering encouraging sales levels for the exhibitors.

London Boat Show and the Southampton Boat Show will both continue to benefit going forward from our planned investment, aimed at increasing the appeal of the shows to encourage visitors and satisfy exhibitor calls to enhance the consumer experience.

#### Number of people who go boating

The number of adults who participate in marine leisure activities is about 3.5 million. British Marine is continuing to generically promote boating through our 'On the Water' initiative with the emphasis on Boat Show exposure. The concept is to grow the number of regular boaters by encouraging those who have sampled the delights of water activities and holidays to continue to enjoy recreational boating via family and club events in their local area. Going forward we will work closely with strategic partners to achieve these industry promoting aims.

#### Risks

The key risk is.

- Financial climate – A protracted period of recovery would make trading difficult and keep margins tight across the whole industry. In such a scenario further cost cutting within the British Marine and at the Shows could reduce appeal and profitability. Were this to be the case, membership subscriptions and Boat Show revenues would not recover quickly and services and overheads would need to be tailored accordingly.

The Directors continually monitor the risks facing the organisation.

## **BRITISH MARINE FEDERATION**

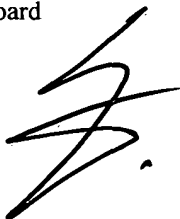
### **STRATEGIC REPORT (CONTINUED)**

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The strategic report was approved by the board on 1<sup>st</sup> December 2015 and signed on its behalf by:

On behalf of the Board

F Pankhurst

A handwritten signature in black ink, consisting of several fluid, overlapping strokes that form a stylized representation of the name F Pankhurst.

Director

1<sup>st</sup> December 2015

# BRITISH MARINE FEDERATION

## DIRECTORS' REPORT

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The directors submit their report and the consolidated financial statements of British Marine Federation ("BMF") and its subsidiaries for the year ended 30 June 2015.

### RESULTS AND DIVIDENDS

The consolidated profit and loss account for the year is set out on page 8.

The trading loss of the group for the year after taxation was £(18,980) (2014: £157,806).

The company is limited by guarantee and consequently precluded from paying a dividend.

### DIRECTORS

The following directors have held office since 1 July 2014:

D Barrow	(Re-appointed 1 July 2015)
G Beckwith	(Appointed 1 July 2015)
A Bennett	
W Blagdon	
A Bowers	
A Driscoll	(Appointed 1 July 2015)
M Edwards	
P Gordon	
B Jones	(Resigned 1 July 2015)
F Pankhurst	
D Pougher	
H Pridding	
A Trafford	

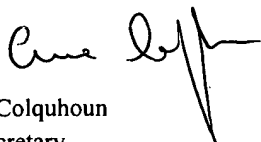
### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

The directors who were in office on the date of approval of these financial statements have confirmed that, as far as they are aware, there is no relevant audit information of which the auditor is unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

### AUDITOR

The auditor, RSM UK Audit LLP (formerly Baker Tilly UK Audit LLP), Chartered Accountants, has indicated its willingness to continue in office. A resolution to reappoint RSM UK Audit LLP (formerly Baker Tilly UK Audit LLP) as auditor for the ensuing year will be proposed at the forthcoming annual general meeting.

By order of the board



A Colquhoun  
Secretary

1<sup>st</sup> December 2015

## **BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

### **DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS**

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The directors are responsible for preparing the Strategic Report and the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and accounting estimates that are reasonable and prudent;
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

We have audited the group and parent company financial statements (the "financial statements") on pages 8 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## **Respective responsibilities of directors and auditor**

As more fully explained in the Directors' Responsibilities Statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at <http://www.frc.org.uk/auditscopeukprivate>

## **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent company's affairs as at 30 June 2015 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

RSM UK Audit LLP

Christopher Hurren BA FCA (Senior Statutory Auditor)

For and on behalf of RSM UK AUDIT LLP (FORMERLY BAKER TILLY UK AUDIT LLP), Statutory Auditor  
3rd Floor  
One London Square  
Cross Lanes  
Guildford  
Surrey  
GU1 1UN

14 February 2016



**BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

**CONSOLIDATED PROFIT AND LOSS ACCOUNT**

**For the year ended 30 June 2015**

	<i>Notes</i>	2015 £	2014 £
TURNOVER	1	10,249,110	9,764,641
Other operating expenses (net)	2	(10,530,180)	(9,722,462)
OPERATING (LOSS)/PROFIT		(281,070)	42,179
Investment income	3	275,238	169,929
Interest payable	4	(22,141)	(18,000)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	(27,973)	194,108
Taxation	7	8,993	(36,302)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	16	(18,980)	157,806

The operating (loss)/profit for the year was derived from the group's continuing activities.

**BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

**CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES**  
**For the year ended 30 June 2015**

	2015 £	2014 £
(Loss)/Profit for the financial year	(18,980)	157,806
Unrealised deficit on revaluation of properties	(305,167)	-
Total recognised gains and losses relating to the year	<u>(324,147)</u>	<u>157,806</u>

**CONSOLIDATED NOTE OF HISTORICAL COST PROFITS AND LOSSES**  
**For the year ended 30 June 2015**

	2015 £	2014 £
(Loss)/Profit on ordinary activities before taxation	(27,973)	194,108
Difference between an historical cost depreciation charge and the actual depreciation charge of the period calculated on the revalued amount	(5,171)	(5,171)
Historical cost (loss)/profit on ordinary activities before taxation	<u>(33,144)</u>	<u>188,937</u>
Historical cost (loss)/profit for the year retained after taxation	<u>(24,151)</u>	<u>152,635</u>

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## BALANCE SHEETS (Company Registration Number: 02592536)

30 June 2015

		GROUP		COMPANY	
		2015	2014	2015	2014
	Notes	£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	9	1,976,028	2,316,870	476,028	473,203
Investments	10	2,554,526	2,387,333	2,779,710	2,612,517
		<u>4,530,554</u>	<u>4,704,203</u>	<u>3,255,738</u>	<u>3,085,720</u>
<b>CURRENT ASSETS</b>					
Debtors	11	4,762,031	4,150,703	2,864,959	2,387,738
Cash at bank and in hand		51,441	118,958	8,125	4,993
PREPAYMENTS AND ACCRUED INCOME		1,378,442	732,424	275,636	251,082
CREDITORS: Amounts falling due within one year	12	(3,250,298)	(1,972,033)	(3,675,925)	(2,949,904)
NET CURRENT ASSETS/(LIABILITIES)		<u>2,941,616</u>	<u>3,030,052</u>	<u>(527,205)</u>	<u>(306,091)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		7,472,170	7,734,255	2,728,533	2,779,629
ACCRUALS AND DEFERRED INCOME		(5,883,893)	(5,803,831)	(1,735,695)	(1,707,363)
PROVISIONS FOR LIABILITIES	14	-	(18,000)	-	(18,000)
NET ASSETS		<u>1,588,277</u>	<u>1,912,424</u>	<u>992,838</u>	<u>1,054,266</u>
<b>CAPITAL AND RESERVES</b>					
Revaluation reserve	16	7,415	312,582	-	-
Capital reserve	16	253	253	92	92
Profit and loss account	16	1,580,609	1,599,589	992,746	1,054,174
MEMBERS' FUNDS	17	<u>1,588,277</u>	<u>1,912,424</u>	<u>992,838</u>	<u>1,054,266</u>

The financial statements on pages 8 to 24 were approved by the board of directors and authorised for issue on 1<sup>st</sup> December 2015 and are signed on its behalf by:

F Pankhurst

Director

A Bowers

Director

**BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

**CONSOLIDATED CASH FLOW STATEMENT**

**For the year ended 30 June 2015**

	<i>Notes</i>	2015 £	2014 £
NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	18	(817,471)	391,495
Interest received		275	297
Interest paid		(22,141)	(18,000)
Investment income received		85,126	71,406
Net cash inflow from returns on investments and servicing of finance		63,260	53,703
TAXATION		-	2,122
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT			
Payments to acquire tangible assets		(163,712)	(346,507)
Payments to acquire investments		(1,123,967)	(863,207)
Receipts from sales of investments		1,146,611	782,238
Net cash outflow from capital expenditure		(141,068)	(427,476)
(DECREASE)/INCREASE IN CASH IN THE YEAR		(895,279)	19,844

## **BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

### **ACCOUNTING POLICIES**

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#### **BASIS OF ACCOUNTING**

The financial statements have been prepared under the historical cost convention modified to include the revaluation of leasehold land and buildings and in accordance with applicable United Kingdom accounting standards.

These accounts incorporate the results of shows held within this accounting period. Any income arising or costs incurred relating to shows occurring after the balance sheet date have been carried forward to the following period.

#### **BASIS OF CONSOLIDATION**

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings up to 30 June 2015. The results of subsidiaries sold or acquired are included in the profit and loss account up to or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### **TANGIBLE FIXED ASSETS**

Fixed assets are stated at historical cost or valuation less depreciation and any provision for impairment.

Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:

Leasehold buildings	2% straight line
CRM/ICT	25%-50% reducing balance
Office fixtures & equipment	25% reducing balance

#### **INVESTMENTS**

Fixed asset investments are stated at cost less provision for impairment.

#### **DEFERRED TAXATION**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

No provision has been made for deferred tax on unrealised gains recognised on revaluing property to its market value.

Deferred tax is measured at the tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. An asset is not recognised to the extent that the transfer of economic benefits is uncertain. Deferred tax is measured on a non-discounted basis.

#### **LEASED ASSETS**

The annual rentals on 'operating leases' are charged to the profit and loss account on a straight line basis over the lease term.

#### **PENSIONS CONTRIBUTIONS**

The pension costs charged in the financial statements represent the contributions payable by the group during the year to the group's defined contribution pension scheme and individual money purchase pension schemes of employees.

#### **FOREIGN CURRENCY TRANSLATION**

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### **TURNOVER**

Turnover represents the value, net of Value Added Tax, of goods sold and services provided to customers.

Rental income represents amounts receivable from tenants for the period of occupation falling within the financial period.

#### **CASH AND LIQUID RESOURCES**

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

**BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the year ended 30 June 2015**

1. TURNOVER AND (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The total turnover and (loss)/profit on ordinary activities before taxation of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

2. OTHER OPERATING EXPENSES (NET)	2015 £	2014 £
Administrative expenses	10,588,476	9,887,788
Other operating income	(58,296)	(165,326)
	<u>10,530,180</u>	<u>9,722,462</u>
3. INVESTMENT INCOME	2015 £	2014 £
Profit on disposal of listed investments	189,837	97,083
Other investment income	85,126	72,549
Bank interest	275	297
	<u>275,238</u>	<u>169,929</u>
4. INTEREST PAYABLE	2015 £	2014 £
Bank interest	<u>22,141</u>	<u>18,000</u>
5. (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2015 £	2014 £
(Loss)/profit on ordinary activities before taxation is stated after charging/(crediting):		
Depreciation of tangible fixed assets:		
Charge for the year:		
- owned assets	199,387	111,135
Operating lease rentals:		
CRM/ICT	32,317	27,798
Land and buildings	1,041,745	1,246,520
Auditor's remuneration to RSM UK Audit LLP (formerly Baker Tilly UK Audit LLP)		
Statutory audit	30,450	29,500
Tax compliance	8,950	8,650
Other services	7,850	7,200
Rents receivable	<u>(58,296)</u>	<u>(165,326)</u>

**BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS**

**For the year ended 30 June 2015**

**6. EMPLOYEES**

The average monthly number of persons (including directors) employed by the group during the year was:	2015 No.	2014 No.
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Administration	53	52
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	£	£
Staff costs for the above persons:		
Wages and salaries	1,940,354	1,795,557
Social security costs	201,300	189,611
Other pension costs	92,911	89,467
	<u>2,234,565</u>	<u>2,074,635</u>

DIRECTORS' REMUNERATION	2015 £	2014 £
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In respect of the directors of the company		
Emoluments for qualifying services	133,357	132,845
Company pension contributions to money purchase schemes	11,300	11,300
	<u>144,657</u>	<u>144,145</u>

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (2014: 1).

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

7. TAXATION	2015 £	2014 £
U.K. corporation tax:		
Current period	-	-
Current tax charge	-	-
Deferred tax:		
Deferred tax (credit)/charge for current period	(9,484)	36,864
Deferred tax adjustment for prior years	491	(562)
Deferred tax (credit)/charge	(8,993)	36,302
Total tax (credit)/charge	(8,993)	36,302
Factors affecting the tax (credit)/charge for the year;		
(Loss)/profit on ordinary activities before taxation	(27,973)	194,108
(Loss)/profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 20 % (2014: 20%)	(5,595)	38,822
Effects of:		
Non deductible expenses	19,455	9,729
Capital allowances in excess of depreciation	(8,368)	(52,265)
Tax losses carried forward	18,996	15,533
Dividends and distributions received	(13,104)	(12,281)
Chargeable gains	(10,240)	(7,220)
Other tax adjustments	-	7,814
Other timing differences	(1,144)	(132)
	5,595	(38,822)
Current tax charge	-	-

The group has estimated tax losses of £656,318 (2014: £679,720) available to carry forward against future trading profits. Deferred tax in respect of these losses has been accounted for as detailed in note 13 below.



# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

### 8. PROFIT FOR THE FINANCIAL YEAR

As permitted by section 408 of the Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The parent's (loss)/profit for the financial year is £(61,428) (2014: £126,952).

### 9. TANGIBLE FIXED ASSETS GROUP

	<i>Leasehold land and buildings</i>	<i>CRM/ ICT</i>	<i>Office fixtures &amp; equipment</i>	<i>Total</i>
	£	£	£	£
Cost or valuation				
At 1 July 2014	1,925,000	1,024,143	367,994	3,317,137
Additions	-	115,075	48,637	163,712
Revaluation	(425,000)	-	-	(425,000)
At 30 June 2015	1,500,000	1,139,218	416,631	3,055,849
Depreciation				
At 1 July 2014	81,333	615,132	303,802	1,000,267
Revaluation	(119,833)	-	-	(119,833)
Charge for the year	38,500	132,680	28,207	199,387
At 30 June 2015	-	747,812	332,009	1,079,821
Net book value				
At 30 June 2015	1,500,000	391,406	84,622	1,976,028
At 30 June 2014	1,843,667	409,011	64,192	2,316,870

The long leasehold properties were valued on an existing use basis by Perry Hill, a firm of independent Chartered Surveyors as at June 2015 at a valuation of £1,500,000.

If the property was sold for its revalued amount an estimated tax liability of £Nil (2014: £Nil) would fall due on the gain.

On an historical cost basis leasehold land and buildings would have been included at:

	£
Cost	
1 July 2014 and 30 June 2015	2,183,536
Depreciation based on cost	
1 July 2014	662,793
Charge in the year	43,671
At 30 June 2015	706,464
Net book value	
At 30 June 2015	1,477,072
At 30 June 2014	1,520,743

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

### 9. TANGIBLE FIXED ASSETS (continued) COMPANY

	CRM/ ICT £	Office fixtures & equipment £	Total £
Cost			
At 1 July 2014	1,024,143	367,994	1,392,137
Additions	115,075	48,637	163,712
At 30 June 2015	1,139,218	416,631	1,555,849
Depreciation			
At 1 July 2014	615,132	303,802	918,934
Charge for the year	132,680	28,207	160,887
At 30 June 2015	747,812	332,009	1,079,821
Net book value			
At 30 June 2015	391,406	84,622	476,028
At 30 June 2014	409,011	64,192	473,203

### 10. FIXED ASSET INVESTMENTS GROUP

	Listed investments £
Cost	
At 1 July 2014	2,387,333
Additions	1,123,967
Disposals	(956,774)
At 30 June 2015	2,554,526
Provisions for diminution in value	
At 1 July 2014 and at 30 June 2015	-
Net book value	
At 30 June 2015	2,554,526
At 30 June 2014	2,387,333

The market value of the listed investments at 30 June 2015 was £3,048,921 (2014: £2,867,778).

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

### 10 FIXED ASSET INVESTMENTS (continued) COMPANY

	<i>Listed investments</i>	<i>Shares in group undertakings</i>	<i>Total investments</i>
	£	£	£
Cost			
At 1 July 2014	2,387,333	234,186	2,621,519
Additions	1,123,967	-	1,123,967
Disposals	(956,774)	-	(956,774)
At 30 June 2015	2,554,526	234,186	2,788,712
Provisions for diminution in value			
At 1 July 2014 and at 30 June 2015	-	9,002	9,002
Net book value			
At 30 June 2015	2,554,526	225,184	2,779,710
At 30 June 2014	2,387,333	225,184	2,612,517

The company holds 100% of the ordinary share capital of the following subsidiary undertakings:

Company	Country of Incorporation	Nature of business
BMF Property Limited	Great Britain	Property ownership
National Boat Shows Limited	Great Britain	Boat show organisers
Southampton International Boat Show Limited	Great Britain	Boat show organisers
Boatmark Limited	Great Britain	Dormant

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

11. DEBTORS	GROUP		COMPANY	
	2015	2014	2015	2014
	£	£	£	£
Due within one year				
Trade debtors	4,683,672	4,042,929	1,586,387	1,016,220
Amounts owed by group undertakings	-	-	1,187,195	1,246,046
Deferred tax asset (note 13)	53,068	44,075	70,655	61,773
Other debtors	25,291	63,699	20,722	63,699
	<u>4,762,031</u>	<u>4,150,703</u>	<u>2,864,959</u>	<u>2,387,738</u>

12. CREDITORS: Amounts falling due within one year	GROUP		COMPANY	
	2015	2014	2015	2014
	£	£	£	£
Bank overdrafts	1,446,779	619,017	1,446,779	619,017
Trade creditors	1,091,211	280,208	200,029	98,356
Amounts owed to group undertakings	-	-	1,551,712	1,732,784
Taxes and social security costs	520,289	823,312	285,387	277,478
Other creditors	192,019	249,496	192,019	222,269
	<u>3,250,298</u>	<u>1,972,033</u>	<u>3,675,926</u>	<u>2,949,904</u>

**BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS**

**For the year ended 30 June 2015**

13. DEFERRED TAX ASSET		
GROUP		<i>Deferred taxation</i>
		£
Balance at 1 July 2014		44,075
Transfer from profit and loss account		8,993
		<hr/>
Balance at 30 June 2015		53,068
		<hr/>
COMPANY		£
Balance at 1 July 2014		61,773
Transfer from profit and loss account		8,882
		<hr/>
Balance at 30 June 2015		70,655
		<hr/>
Deferred taxation provided in the financial statements as follows:		
GROUP	2015	2014
	£	£
Excess of tax allowances over depreciation	(78,432)	(93,250)
Tax losses available	131,263	135,944
Other timing differences	237	1,381
	<hr/>	<hr/>
	53,068	44,075
	<hr/>	<hr/>
COMPANY	2015	2014
	£	£
Excess of tax allowances over depreciation	(60,845)	(75,552)
Tax losses available	131,263	135,944
Other timing differences	237	1,381
	<hr/>	<hr/>
	70,655	61,773
	<hr/>	<hr/>

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

### 14. PROVISIONS FOR LIABILITIES

GROUP AND COMPANY	<i>Onerous contract</i> £
1 July 2014	18,000
Transfer to profit and loss account	(18,000)
30 June 2015	-

### 15. LIMITED BY GUARANTEE

The liability of each Member of British Marine is limited to £1, being the amount that each Member undertakes to contribute to the assets of British Marine in the event of its being wound up while the business concerned is a Member or within one year after that business ceases to be a Member, for-

- (a) payment of British Marine's debts and liabilities contracted before they ceased to be a Member,
- (b) payment of the costs, charges and expenses of winding up, and
- (c) adjustment of the rights of the contributories among themselves.

### 16. STATEMENT OF MOVEMENT ON RESERVES

GROUP

	<i>Revaluation reserve</i> £	<i>Capital reserve</i> £	<i>Profit and loss account</i> £
1 July 2014	312,582	253	1,599,589
Retained loss for the year	-	-	(18,980)
Revaluation decrease	(305,167)	-	-
30 June 2015	7,415	253	1,580,609

#### COMPANY

	<i>Capital reserve</i> £	<i>Profit and loss account</i> £
1 July 2014	92	1,054,174
Retained loss for the year	-	(61,428)
30 June 2015	92	992,746

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

17.	RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS GROUP	2015 £	2014 £	
	(Loss)/Profit for the financial year	(18,980)	157,806	
	Revaluation deficit	(305,167)	-	
	Net movement in members' funds	(324,147)	157,806	
	Opening members' funds	1,912,424	1,754,618	
	Closing members' funds	1,588,277	1,912,424	
	COMPANY	2015 £	2014 £	
	(Loss)/Profit for the financial year	(61,428)	126,952	
	Net movement in members' funds	(61,428)	126,952	
	Opening members' funds	1,054,266	927,314	
	Closing members' funds	992,838	1,054,266	
18.	CASH FLOWS	2015 £	2014 £	
a.	Reconciliation of operating (loss)/profit to net cash (outflow)/inflow from operating activities			
	Operating (loss)/profit	(281,070)	42,179	
	Depreciation of tangible assets	199,387	111,134	
	(Increase)/decrease in debtors	(602,335)	314,503	
	(Increase)/decrease in prepayments and accrued income	(646,018)	550,011	
	Increase/(decrease) in creditors within one year	450,503	(562,185)	
	Increase in accruals and deferred income	80,062	18,853	
	Decrease in provision	(18,000)	(83,000)	
	Net cash (outflow)/inflow from operating activities	(817,471)	391,495	
b.	Analysis of net debt	1 July 2014 £	Cash flow £	30 June 2015 £
	Net cash:			
	Cash at bank and in hand	118,958	(67,517)	51,441
	Bank overdrafts	(619,017)	(827,762)	(1,446,779)
	Net debt	(500,059)	(895,279)	(1,395,338)

# BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2015

### 18. CASH FLOWS (Continued)

c.	2015 £	2014 £
Reconciliation of net cash flow to movement in net debt		
(Decrease)/increase in cash in the year	(895,279)	19,844
Movement in net debt in the year	(895,279)	19,844
Opening net debt	(500,059)	(519,903)
Closing net debt	(1,395,338)	(500,059)

### 19. COMMITMENTS UNDER OPERATING LEASES

At 30 June 2015 the group and company had annual commitments under non-cancellable operating leases as follows:

	2015 £	2014 £
Land and buildings		
expiring in the first year	-	162,500
CRM/ICT		
expiring in the first to second year	22,019	18,265
expiring in the second to fifth year	6,573	12,048
	28,592	192,813

At 30 June 2015 the group had annual commitments under non-cancellable operating leases in respect of exhibition space as follows:

	2015 £	2014 £
Southampton International Boat Show Ltd		
Land and buildings		
expiring in the first year	229,315	229,315

#### Marina

expiring after five years:

- 2.9% of rental income from marina exhibitors
- Cost for this year £58,193 (2014: £54,604)



# **BRITISH MARINE FEDERATION (A COMPANY LIMITED BY GUARANTEE)**

## **NOTES TO THE FINANCIAL STATEMENTS**

**For the year ended 30 June 2015**

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### **20. PENSION COSTS**

The group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and to certain employees' individual money purchase pension schemes.

	2015	2014
	£	£
Contributions payable by the group for the year	92,911	89,467

Contributions totalling £1,184 (2014: £13,224) were payable to the schemes at the year end.

### **21. TRANSACTIONS WITH DIRECTORS**

No director, who is an exhibitor at the group's exhibitions and shows, receives any preferential rates for exhibiting at them.

The company has taken advantage of the exemptions provided by financial Reporting Standard Number 8 'Related Party Disclosures' and has not disclosed transactions entered into between two or more members of a group, provided that any subsidiary undertaking which is party to the transaction is wholly owned by a member of that group.

### **22. CONTINGENT LIABILITY**

The company is included in the group registration for VAT purposes and is therefore jointly and severally liable for all other participating group undertakings' unpaid debts in the connection. The total liability for the VAT group is £450,925 at 30 June 2015 (2014: £768,075).

### **23. CONTROL**

The ultimate controlling party is the Board of Directors who are elected by the members of the British Marine Federation.