Companies House

259/252

REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2001

FOR

ALAN BOSWELL INSURANCE BROKERS LIMITED

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COMPANIES HOUSE 07/08/01

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COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2001

DIRECTORS:

A C Boswell E N Drew R J Graver I L Payter G N Steward R K Worden

SECRETARY:

E N Drew

C J Gibbs

REGISTERED OFFICE:

Harbour House

126 Thorpe Road

Norwich Norfolk NR1 1UL

REGISTERED NUMBER:

2591252 (England and Wales)

AUDITORS:

Quinney & Company Chartered Accountants Registered Auditor Bank Chambers Market Place Reepham

Norfolk NR10 4JJ

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2001

The directors present their report with the financial statements of the company for the year ended 31 March 2001.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of insurance brokers and financial advisers.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

The directors consider the results and financial position to be satisfactory and anticipate continued growth and profitability in the foreseeable future.

DIVIDENDS

An interim dividend of £50 per share was paid on 31 March 2001. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 March 2001 will be £50,000.

DIRECTORS

The directors during the year under review were:

A C Boswell

E N Drew

R J Graver

I L Payter

G N Steward

R K Worden

C J Gibbs - appointed 1 July 2000

The directors holding office at 31 March 2001 did not hold any issued share capital of the company at 1 April 2000 (or date of appointment if later) or 31 March 2001.

The interests of the directors in the parent undertaking, Alan Boswell Financial Advisers Limited, are shown in the financial statements of that company.

COMPANY'S POLICY ON PAYMENT OF CREDITORS

The company maintains the payment terms which have been agreed with suppliers. With regard to settlements with insurance companies these are made once the policy premium has been received.

At 31 March 2001 the aggregate amount owed to trade creditors, as a proportion of the aggregate amounts invoiced by suppliers during the year then ended, represent an average of 38 days credit (2000: 37 days credit).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2001

AUDITORS

The auditors, Quinney & Company, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

EN Drew - SECRETARY

Dated: 24 July 2001

REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF ALAN BOSWELL INSURANCE BROKERS LIMITED

We have audited the financial statements of Alan Boswell Insurance Brokers Limited for the year ended 31 March 2001 on pages five to eighteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Quinney & Company Chartered Accountants Registered Auditor Bank Chambers Market Place Reepham

Norfolk NR10 4JJ

Dated: 24 July 2001

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2001

		200	2001)
N	otes	£	£	£	£
TURNOVER			2,341,423		1,805,260
Staff costs Depreciation Other operating charges	2	1,520,218 112,240 629,217	2061.675	1,138,565 76,824 525,519	1 740 000
			2,261,675		1,740,908
OPERATING PROFIT	3		79,748		64,352
Interest receivable and similar income			54,357		40,720
			134,105		105,072
Amounts written off investments	4		3,000		3,000
			131,105		102,072
Interest payable and similar charges	5		9,800		6,810
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			121,305		95,262
Tax on profit on ordinary activities	6		38,610		25,760
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			82,695		69,502
Dividends	7		50,000		60,000
			32,695		9,502
Retained profit brought forward			203,899		194,397
RETAINED PROFIT CARRIED FORWA	RD		£236,594		£203,899

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

BALANCE SHEET 31 MARCH 2001

		2001		2000	•
	Notes	£	£	£	£
FIXED ASSETS:					
Intangible assets	8		26,000		26,000
Tangible assets	9		328,980		295,435
Investments	10		15,000		18,000
			369,980		339,435
CURRENT ASSETS:					
Debtors	11	1,398,823		964,126	
Cash at bank and in hand		945,109		599,074	
		2,343,932		1,563,200	
CREDITORS: Amounts falling					
due within one year	12	2,382,145		1,618,493	
NET CURRENT LIABILITIES:			(38,213)		(55,293)
TOTAL ASSETS LESS CURRENT LIABILITIES:			331,767		284,142
CREDITORS: Amounts falling due after more than one year	13		(76,570)		(69,353)
PROVISIONS FOR LIABILITIES	1.7		(15 (00)		(2.000)
AND CHARGES:	17		(17,603)		(9,890)
			£237,594		£204,899
CAPITAL AND RESERVES:					
Capital and Reserves: Called up share capital	18		1,000		1,000
Profit and loss account	10		236,594		203,899
SHAREHOLDERS' FUNDS:	22		£237,594		£204,899
					=====

ON BEHALF OF THE BOARD:

A C Boswell - DIRECTOR

Approved by the Board on 24 July 2001

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2001

		2001		2000	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		514,247		29,191
Returns on investments and	2		44.701		22.010
servicing of finance	2		44,701		33,910
Taxation			(15,870)		(28,067)
Capital expenditure	2		(128,884)		(130,923)
Equity dividends paid			(50,000)		(60,000)
			364,194		(155,889)
Financing	2		(18,159)		(11,194)
Increase/(Decrease) in cash in the	period		£346,035		£(167,083)
Reconciliation of net cash flow					
to movement in net funds	3				
Increase/(Decrease)					
in cash in the period Cash outflow		346,035		(167,083)	
from decrease in					
debt and lease financing		36,306		46,653	
Change in net funds resulting					
from cash flows			382,341		(120,430)
New finance leases			(16,900)		(93,404)
Movement in net funds in the peri	iod		365,441		(213,834)
Net funds at 1 April			501,123		714,957
Net funds at 31 March			£866,564		£501,123
The funds at 51 march			=====		====

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2001

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2001	2000
	£	£
Operating profit	79,748	64,352
Depreciation charges	109,443	78,225
Loss on sale of fixed assets	2,797	-
Profit on sale of fixed assets	· ·	(1,400)
Increase in debtors	(434,698)	(395,119)
Increase in creditors	756,957	283,133
Net cash inflow		
from operating activities	514,247	29,191
		====

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2001 £	2000 £
Returns on investments and		
servicing of finance		
Interest received	54,357	40,720
Interest paid	(2,523)	(902)
Interest element of hire purchase	(7.100)	(5.000)
payments	(7,133)	(5,908)
Net cash inflow		
for returns on investments and servicing of finance	44,701	33,910
J		===
Comital annualitance		
Capital expenditure	(£ 000)	
Purchase of intangible fixed assets	(5,000)	(151.767)
Purchase of tangible fixed assets	(129,133)	(151,767)
Sale of tangible fixed assets	5,249	20,844
Net cash outflow		
for capital expenditure	(128,884)	(130,923)
Financing		
New loan taken out in year	50,000	45,000
Loan repayments in year	(31,852)	(9,542)
Repayment of capital on hire	(51,052)	(5,5 (2)
purchase contracts	(36,307)	(46,652)
,		
Net cash outflow		
from financing	(18,159)	(11,194)
		====

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2001

3. ANALYSIS OF CHANGES IN NET FUNDS

ANALISIS OF CHANGES IN HET POINDS	At 1.4.00 £	Cash flow £	Other non-cash changes £	At 31.3.01
Net cash:				
Cash at bank and in hand	599,074	346,035		945,109
	599,074	346,035		945,109
Debt:				
Hire purchase	(97,951)	36,306	(16,900)	(78,545)
	(97,951)	36,306	(16,900)	(78,545)
Total	501,123	382,341	(16,900)	866,564
Analysed in Balance Sheet				
Cash at bank and in hand Hire purchase	599,074			945,109
within one year	(38,122)			(41,895)
after one year	(59,829)			(36,650)
	501,123			866,564
	=====			

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Turnover

Turnover represents general commissions which are recognised in the Profit and Loss Account once the policy premium has been remitted to the insurance company and investment commission which is recognised when received.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of unincorporated businesses in 1994, 1999 and 2000, is being written off evenly over its estimated useful life of ten years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property - 5% on cost
Plant and machinery - 20% on cost
Office equipment - 20% on cost
Motor vehicles - 25% on cost

Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company operates various defined contribution pension schemes for directors and staff, the assets of which are held separately from the assets of the company. Contibutions payable for the year are charged in the profit and loss account.

Investments

The cost of the investment in the subsidiary is being written off evenly over ten years.

Financial Reporting Standard Number 8

Exemption has been taken from related party disclosures on the grounds that the company is a wholly owned subsidiary of Alan Boswell Financial Advisers Limited and such disclosure is contained within the consolidated financial statements of the group.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

2	CT A DE	COCTO
4.	SIALL	COSTS

3.

	2001	2000
Wester and calculat	£	£
Wages and salaries Social security costs	1,319,827	983,088 87,523
Other pension costs	135,952 64,439	67,954
Other pension costs		
	1,520,218	1,138,565
		
The average monthly number of employees during the year was as follows:		
	2001	2000
	_	_
Directors	7	6
Employees	49 —	41
	56	47
	=	=
OPERATING PROFIT		
OLEKATING PROPIT		
The operating profit is stated after charging/(crediting):		
	2001	2000
	£	£
Hire of plant and machinery	2,405	2,616
Depreciation - owned assets	66,308	48,514
Depreciation - assets on hire purchase contracts	38,135	25,211
Loss/(Profit) on disposal of fixed assets	2,797	(1,400)
Goodwill written off	5,000	4,500
Auditors' remuneration	7,344	6,897
Operating lease rentals:-	57 104	52.449
Property	56,194 =====	53,448
Directors' emoluments	510,957	383,143
Directors' pension contributions to money purchase schemes	52,080	61,476
The number of directors to whom retirement benefits were accruing was as follows:	ws:	
	-	
Money purchase schemes	7	6 ==
Information regarding the highest paid director is as follows:		
	2001	2000
	£	£
Emoluments etc	100,609	86,446
Pension contributions to money purchase schemes	14,100	18,125
AMOUNTS WRITTEN OFF INVESTMENTS	2001	2000
	2001	2000
Amortisation of investment	£ 3,000	£ 3,000
Amortisation of investment	===	====

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

5.	INTEREST PAYABLE AND SIMILAR CHARGES

J.	Bank interest	2001 £ 261 2,406	2000 £ 176 726
	Bank loan interest Hire purchase	7,133	5,908
		9,800	6,810
6.	TAXATION		
	The tax charge on the profit on ordinary activities for the year was as follows:	2001	2000
	UK corporation tax	£ 30,897	£ 15,870
	Deferred taxation	7,713	9,890
		38,610	25,760
	UK corporation tax has been charged at 23.10% (2000 - 20%).		
7.	DIVIDENDS		
		2001 £	2000 £
	Equity shares:	~	~
	Interim dividends on ordinary shares	50,000	60,000
	shares		
		50,000	60,000
8.	INTANGIBLE FIXED ASSETS		Goodwill
	COST:		£
	At 1 April 2000 Additions		45,000 5,000
	At 31 March 2001		50,000
	AMORTISATION:		
	At 1 April 2000 Charge for year		19,000 5,000
	Charge for year		
	At 31 March 2001		24,000
	NET BOOK VALUE:		
	At 31 March 2001		26,000
	At 31 March 2000		26,000
			====

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

9. TANGIBLE FIXED ASSETS

	Improvements to property	Plant and machinery	Office equipment	Motor vehicles	Totals
	£	£	£	£	£
COST:					
At 1 April 2000	29,240	86,032	330,442	111,469	557,183
Additions	19,250	29,745	75,138	21,900	146,033
Disposals		(13,704)	(119,459)	(28,999)	(162,162)
At 31 March 2001	48,490	102,073	286,121	104,370	541,054
DEPRECIATION:					
At 1 April 2000	6,945	35,320	166,756	52,726	261,747
Charge for year	2,424	17,415	58,509	26,095	104,443
Eliminated on disposals	-	(13,704)	(119,162)	(21,250)	(154,116)
At 31 March 2001	9,369	39,031	106,103	57,571	212,074
NET BOOK VALUE:					
At 31 March 2001	39,121	63,042	180,018	46,799	328,980
At 31 March 2000	22,295	50,712	163,687	58,741	295,435

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

Office equipment	Motor vehicles	Totals
£	£	£
90,331	82,774	173,105
-	21,900	21,900
-	(10,999)	(10,999)
-	(13,400)	(13,400)
90,331	80,275	170,606
4,517	30,291	34,808
18,066	20,069	38,135
-	(5,500)	(5,500)
	(8,376)	(8,376)
22,583	36,484	59,067
— — — ···		
67,748	43,791	111,539
85,814	52,483	138,297
	equipment £ 90,331	equipment vehicles £ £ 90,331 82,774 - 21,900 - (10,999) - (13,400) 90,331 80,275 4,517 30,291 18,066 20,069 - (5,500) - (8,376) 22,583 36,484 67,748 43,791

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

10. FIXED ASSET INVESTMENTS

			£
COST: At 1 April 2000 and 31 March 2001			30,000
PROVISIONS: At ! April 2000 Provision during year			12,000 3,000
At 31 March 2001			15,000
NET BOOK VALUE: At 31 March 2001			15,000
At 31 March 2000			18,000
Unlisted investments		2001 £ 15,000	2000 £ 18,000
The company's investments at the balance sheet following:	date in the share capital	of unlisted compan	ies include the
Norvic Insurance Services Limited Nature of business: Dormant company			
Class of shares: Ordinary	% holding 100.00		
Aggregate capital and reserves		2001 £ 55	2000 £ 55
Aggregate capital and reserves		==	=
DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
		2001 £	2000 £
Trade debtors Other debtors		1,305,502	775,576 62,382
Prepayments Amounts owed by group		20,286	11,585
undertakings		73,035	114,583
		1,398,823	964,126

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

DUE WITHIN ONE YEAR		
	2001	2000
	£	£
Bank loans and overdrafts	0.500	21.000
(see note 14)	8,799	31,099
Loan from directors' pension		
scheme	10.105	
(see note 14)	10,195	-
Hire purchase contracts	41.005	20 122
(see note 15)	41,895	38,122
Trade creditors	27,683	38,227
Insurance company creditors	2,025,286	1,326,474
Other creditors	57,302	23,597
Amounts owed to group	55	5.5
undertakings	55	55 26 042
Social security & other taxes	54,019	36,943
Taxation	30,897	15,870
Accrued expenses	126,014	108,106
	2,382,145	1,618,493
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	2001	2000
	2001 £	2000 £
Bank loans	£.	£
(see note 14)		9,524
Loan from directors' pension	-	7,324
scheme		
(see note 14)	39,920	_
Hire purchase contracts	39,920	-
(see note 15)	36,650	59,829
	76,570	69,353

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

14. LOANS AND OVERDRAFTS

15.

An analysis of the maturity of loans and overdrafts is given below:

	2001 £	2000 £
Amounts falling due within one year or on demand:	r.	*
Bank loans	8,799	31,099
Loan from directors' pension scheme	10,195	-
	18,994	31,099
Amounts falling due between one and two years:		
Bank loans	-	9,524
Loan from directors' pension scheme	10,080	-
	10,080	9,524
Amounts falling due between two and five years:		===
Loan from directors' pension scheme	29,840	-
	29,840	-
OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES		
OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES	Hi purc	
OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES	purcl contr	hase acts
	purch	hase
Gross obligations repayable:	purch contr 2001	hase racts 2000
	purch contr 2001 £	hase racts 2000 £
Gross obligations repayable: Within one year	purch contr 2001 £ 47,451	hase racts 2000 £ 45,419
Gross obligations repayable: Within one year Between one and five years	purch contr 2001 £ 47,451 39,387	2000 £ 45,419 64,981
Gross obligations repayable: Within one year Between one and five years Finance charges repayable: Within one year	purch control 2001 £ 47,451 39,387 86,838	110,400 tacts 2000 £ 45,419 64,981 110,400
Gross obligations repayable: Within one year Between one and five years Finance charges repayable:	2001 £ 47,451 39,387 86,838	2000 £ 45,419 64,981 110,400
Gross obligations repayable: Within one year Between one and five years Finance charges repayable: Within one year	purch control 2001 £ 47,451 39,387 86,838	110,400 tacts 2000 £ 45,419 64,981 110,400
Gross obligations repayable: Within one year Between one and five years Finance charges repayable: Within one year Between one and five years Net obligations repayable:	purel control 2001 £ 47,451 39,387 86,838 5,556 2,737 8,293	2000 £ 45,419 64,981 110,400 7,297 5,152 12,449
Gross obligations repayable: Within one year Between one and five years Finance charges repayable: Within one year Between one and five years Net obligations repayable: Within one year	pured control 2001 £ 47,451 39,387 86,838 5,556 2,737 8,293 41,895	7,297 5,152 12,449
Gross obligations repayable: Within one year Between one and five years Finance charges repayable: Within one year Between one and five years Net obligations repayable:	purel control 2001 £ 47,451 39,387 86,838 5,556 2,737 8,293	2000 £ 45,419 64,981 110,400 7,297 5,152 12,449

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

15. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

The following payments are committed to be paid within one year:

	Land:		
		buildings operating	
	lease		
	2001	2000	
	£	£	
Expiring:			
Between one and five years	2,500	4,000	
In more than five years	45,000	45,000	
			
	47,500	49,000	
SECURED DEBTS			
The following secured debts are included within creditors:			
	2001	2000	
	£	£	
Bank loans	8,799	40,623	
Hire purchase contracts	78,545	97,951	
	87,344	138,574	

The bank loan account is secured by personal guarantees given by A C Boswell, E N Drew, I L Payter and G N Steward totalling £35,000.

Hire purchase obligations are secured on the assets acquired.

17. PROVISIONS FOR LIABILITIES AND CHARGES

2000
£
9,890
===
_

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

17. PROVISIONS FOR LIABILITIES AND CHARGES - continued

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

		Provided		Not provided	
Accelerated of	capital allowances	2001 £ 17,603	2000 £ 9,890	2001 £	2000 £
CALLED U	P SHARE CAPITAL				
Authorised, a	illotted, issued and fully paid:				
Number:	Class:		Nominal value:	2001 £	2000 £
1,000	Ordinary		£1	1,000	1,000

19. ULTIMATE PARENT COMPANY

18.

The ultimate parent company is Alan Boswell Financial Advisers Limited, a company incorporated in England.

20. TRANSACTIONS WITH DIRECTORS

Anglian Business Services Limited a company in which E N Drew is a director was contracted to provide accountancy services during the year. The fee for these services was £12,699 (2000: £12,967).

21. RELATED PARTY DISCLOSURES

The property from which the company trades is owned by Alan Boswell Insurance Brokers Limited (1999) Pension Fund. The pension fund is a small self administered pension scheme, whose members are the directors A C Boswell, E N Drew, I L Payter and G N Steward. These persons are also trustees of the scheme. The lease agreement with the company is for a ten year period at an annual rental of £45,000.

On 20 March 2001 the scheme loaned the company £50,000 repayable by instalments over five years. Interest is being charged at 3% above bank base rate.

The company is under the immediate control of Alan Boswell Financial Advisers Limited which owns 100% of the company's issued share capital. The company is ultimately controlled by A C Boswell who holds 50% of the issued share capital of Alan Boswell Financial Advisers Limited.

2001

2000

22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit for the financial year Dividends	£ 82,695 (50,000)	£ 69,502 (60,000)
Net addition to shareholders' funds Opening shareholders' funds	32,695 204,899	9,502 195,397
Closing shareholders' funds	237,594	204,899
Equity interests	237,594	204,899