ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2006

FOR

ALAN BOSWELL INSURANCE BROKERS LIMITED

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COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2006

DIRECTORS: A C Boswell

E N Drew R J Graver I L Payter C J Gibbs D J Tuttle

SECRETARY: E N Drew

REGISTERED OFFICE: Harbour House

126 Thorpe Road

Norwich Norfolk NR1 1UL

REGISTERED NUMBER: 2591252 (England and Wales)

AUDITORS: Quinneys

Registered Auditor Chartered Accountants

Bank Chambers Market Place Reepham Norfolk NR10 4JJ

BANKERS: Barclays Bank Plc

PO Box 614

1st Floor St Cuthberts House

7 Upper King Street

Norwich Norfolk NR3 1WX

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2006

The directors present their report with the financial statements of the company for the year ended 31 March 2006.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of general insurance brokers.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

The company has increased its income from all sources by almost 16% - largely through organic growth in most areas of its operations. This achievement is particularly pleasing in view of the softening of rates which have affected most general insurance markets.

The company has made no material acquisitions of other businesses for a number of years and is thus dissimilar from many of the other larger brokers whose businesses have grown substantially through acquisition.

By concentrating on productivity and investing in I.T. resources, the increase in costs in the year has been under 9%. As a result, profit for the financial year before taxation increased by nearly 42% to £1,315,993.

The average number of employees actually fell in the year from 86 to 82 and thus income and profit per employee both showed substantial improvements. These statistics are a great credit to our dedicated and highly professional team of employees. We will continue to invest in people and systems in order to provide our clients with increasing levels of service and expertise.

Individual managers and the board set and regularly review a series of key performance indicators. Great store is set on achieving budgeted levels of income, efficiency and cost control. The company's record to date in this respect has been extremely satisfactory.

The company is budgeted to grow further in the year to 31st March 2007 and to achieve higher levels of profit.

DIVIDENDS

Interim dividends per share were paid as follows:

£100	- 7 April 2005
£250	- 22 July 2005
£600	- 13 December 2005
£950	

The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 March 2006 will be £950,000.

DIRECTORS

The directors during the year under review were:

A C Boswell

E N Drew

R J Graver

I L Payter

G N Steward

- resigned 13.12.05

C J Gibbs

D J Tuttle - appointed 14.12.05

The directors holding office at 31 March 2006 did not hold any beneficial interest in the issued share capital of the company at 1 April 2005 (or date of appointment if later) or 31 March 2006.

The interests of the directors in the parent undertaking, Alan Boswell Group Limited are shown in the financial statements of that company.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2006

COMPANY'S POLICY ON PAYMENT OF CREDITORS

The company maintains the payment terms which have been agreed with suppliers.

At 31 March 2006 the aggregate amount owed to trade creditors, as a proportion of the aggregate amounts invoiced by suppliers during the year then ended, represent an average of 20 days credit (2005: 16 days credit).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Quinneys, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

E N Drew - Secretary

3 August 2006

REPORT OF THE INDEPENDENT AUDITORS TO ALAN BOSWELL INSURANCE BROKERS LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages five to seventeen, together with the financial statements of Alan Boswell Insurance Brokers Limited for the year ended 31 March 2006 prepared under Section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2006/3 "The Special Auditor's Report on Abbreviated Accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision.

Quinneys

Registered Auditor Chartered Accountants

Bank Chambers

Market Place

Reepham

Norfolk

NR10 4JJ

3 August 2006

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2006

	Notes	2006 £	2005 £
GROSS PROFIT		4,606,269	3,991,679
Administrative expenses		3,482,000	3,219,674
OPERATING PROFIT	3	1,124,269	772,005
Interest receivable and similar income		209,515	164,531
		1,333,784	936,536
Interest payable and similar charges	4	17,791	7,577
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES	1,315,993	928,959
Tax on profit on ordinary activities	5	407,834	292,961
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	AR	908,159	635,998
RETAINED PROFIT FOR THE YEA	R	908,159	635,998

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

ABBREVIATED BALANCE SHEET 31 MARCH 2006

	2006		6 20		005	
	Notes	£	£	£	£	
FIXED ASSETS						
Intangible assets	7		37,627		34,000	
Tangible assets	8		178,732		211,486	
Investments	9		100		100	
			216,459		245,586	
CURRENT ASSETS						
Debtors	10	1,959,807		1,882,339		
Cash at bank and in hand		4,152,266		3,507,334		
CDEDITORS		6,112,073		5,389,673		
CREDITORS Amounts falling due within one year	11	5 446 900		4 600 607		
Amounts family due within one year	11	5,446,892		4,690,697		
NET CURRENT ASSETS			665,181		698,976	
TOTAL ASSETS LESS CURRENT						
LIABILITIES			881,640		944,562	
CREDITORS						
Amounts falling due after more than	one					
year	12		-		(19,628)	
PROVISIONS FOR LIABILITIES	16		-		(1,453)	
NET ASSETS			881,640		923,481	
NET ASSETS			=======================================		=======================================	
CADITAL AND DECEDIES						
CAPITAL AND RESERVES Called up share capital	17		1,000		1,000	
Profit and loss account	18		880,640		922,481	
TOTAL AND 1055 account	10		000,040		744,401	
SHAREHOLDERS' FUNDS	20		881,640		923,481	
					=======================================	

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

A C Boswell - Director

E N Drew - Director

Approved by the Board on 3 August 2006

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2006

		200	06	200	5
	Notes	£	£	£	£
Net cash inflow from operating activities	1		2,071,930		1,328,080
Returns on investments and servicing of finance	2		191,724		156,954
Taxation			(573,321)		(181,398)
Capital expenditure and financial investment	2		(46,988)		(49,452)
Equity dividends paid			(950,000)		(250,000)
			693,345		1,004,184
Financing	2		(48,413)		(51,997)
Increase in cash in the period			644,932		952,187
Reconciliation of net cash flow to movement in net funds	3				-Jul -
Increase in cash in the period Cash outflow		644,932		952,187	
from decrease in debt and lease financing		48,413		51,997	
Change in net funds resulting from cash flows			693,345		1,004,184
Movement in net funds in the period Net funds at 1 April			693,345 3,438,733		1,004,184 2,434,549
Net funds at 31 March			4,132,078		3,438,733

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2006

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2006 £	2005 £
Operating profit	1,124,269	772,005
Depreciation charges	78,271	122,459
Profit on disposal of fixed assets	(2,156)	(4,455)
Increase in debtors	(77,468)	(264,052)
Increase in creditors	949,014	702,123
Net cash inflow from operating activities	2,071,930	1,328,080

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2006 £	2005 £
Returns on investments and servicing of finance	~	~
Interest received	209,515	164,531
Interest paid	(17,739)	(6,918)
Interest element of hire purchase payments	(52)	(659)
Net cash inflow for returns on investments and servicing of finance	191,724	156,954
Capital expenditure and financial investment		
Purchase of intangible fixed assets	(11,593)	-
Purchase of tangible fixed assets	(53,395)	(64,681)
Purchase of fixed asset investments		(100)
Sale of tangible fixed assets	18,000	15,329
Net cash outflow for capital expenditure and financial investment	(46,988)	(49,452)
•		
Financing		
Loan repayments in year	(45,388)	(46,308)
Capital repayments in year	(3,025)	(5,689)
Net cash outflow from financing	(48,413)	(51,997)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2006

3. ANALYSIS OF CHANGES IN NET FUNDS

Not rocks	At 1.4.05 £	Cash flow £	At 31.3.06 £
Net cash: Cash at bank and in hand	3,507,334	644,932	4,152,266
	3,507,334	644,932	4,152,266
Debt: Hire purchase Debts falling due	(3,025)	3,025	-
within one year Debts falling due	(45,948)	25,760	(20,188)
after one year	(19,628)	19,628	
	(68,601)	48,413	(20,188)
Total	3,438,733	693,345	4,132,078

4. ACQUISITION OF BUSINESS

During the accounting year the company made the following acquisitions:

2006 £

Net assets acquired:

Goodwill and intellectual property

11,593

Satisfied by:

Cash

11,593

Due to the nature in which the acquired trades have been incorporated into the company's financial recording system, it is not possible to ascertain the trades' contribution to net operating cash flows. However, the contribution is considered to be immaterial.

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2006

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Turnover

Turnover represents commission / fee income. This is accounted for in accordance with Financial Reporting Standard 5 "Reporting the substance of transactions" application note G, and guidance issued by the ICEAW in respect of revenue recognition by insurance intermediaries.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of unincorporated general insurance businesses in 1994, 1999, 2000 and 2001, is being written off evenly over its estimated useful life of ten years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property	- 5% on cost
Plant and machinery	 20% on cost
Fixtures and fittings	 20% on cost
Motor vehicles	- 25% on cost

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company operates various defined contribution pension schemes for directors and staff, the assets of which are held separately from the assets of the company. Contributions payable for the year are charged in the profit and loss account.

Financial Reporting Standard Number 8

Exemption has been taken from related party disclosures on the grounds that the company is a wholly owned subsidiary of Alan Boswell Group Limited and such disclosure is contained within the consolidated financial statements of the group.

2. STAFF COSTS

	2006	2005
	£	£
Wages and salaries	2,172,189	1,923,820
Social security costs	230,928	206,190
Other pension costs	156,017	136,334

	2,559,134	2,266,344

Page 10 continued...

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

2. STAFF COSTS - continued

3.

4.

The average monthly number of employees during the year was as follows:	2006	2005
	2006	2003
Directors	6	6
Employees	76	80
	82	86
	====	====
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
	2006	2005
	£	£
Hire of plant and machinery	1,918	937
Depreciation - owned assets	70,305	108,028
Depreciation - assets on hire purchase contracts	-	7,431
Profit on disposal of fixed assets	(2,156)	(4,455)
Goodwill amortisation	7,966	7,000
Auditors' remuneration	10,283	7,087
Operating lease rentals:- Property	68,550 ====	69,933
Directors' emoluments	659,516	591,360
Directors' pension contributions to money purchase schemes	89,567	79,518
		====
The number of directors to whom retirement benefits were accruing was as foll	ows:	
Money purchase schemes	5	5
Information regarding the highest paid director is as follows:		
	2006	2005
Therefore an execution	£	£
Emoluments etc Pension contributions to money purchase schemes	184,880	167,463
rension contributions to money purchase schemes	6,396	5,801
INTEREST PAYABLE AND SIMILAR CHARGES		
	2006	2005
	£	£
Bank interest	151	174
Interest on late payment of corporation tax	14,318	-
Loan interest	3,270	6,744
Hire purchase	52	659
	17,791	7,577
		====

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

5. TAXATION

Analysi	s of t	the	tax	charge
---------	--------	-----	-----	--------

The tax charge on the	profit on ordinar	v activities for the	vear was as follows:
1114 11111 11111 24 011 1114	bross on or am	,	,

	2006	2005
	£	£
Current tax:		
UK corporation tax	408,947	304,559
Adjustment in respect of prior years	340	3,422
Total current tax	409,287	307,981
Deferred tax	(1,453)	(15,020)
Tax on profit on ordinary activities	407,834	292,961

UK corporation tax has been charged at 30% (2005 - 30%).

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		2006 £	2005 £
	Profit on ordinary activities before tax	1,315,993	928,959
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2005 - 30%)	394,798	278,688
	Effects of:	37.,,,,,	270,000
	Expenses not deductible for tax purposes Income not chargeable for tax purposes	7,537 (75)	9,102
	Depreciation in excess of capital allowances Adjustment in respect of prior year taxation	6,687 340	16,769 3,422
	Current tax charge	409,287	307,981
6.	DIVIDENDS		
•		2006 £	2005 £
	Equity shares: Interim dividends on ordinary	~	~
	shares	950,000	250,000
		950,000	250,000

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

7. INTANGIBLE FIXED ASSETS

		~				Goodwill £
	COST					
	At 1 April 2005					90,000
	Additions					11,593
	At 31 March 2006					101,593
	AMORTISATION					
	At 1 April 2005					56,000
	Amortisation for year					7,966
	At 31 March 2006					63,966
	NET BOOK VALUE					
	At 31 March 2006					37,627
	At 31 March 2005					34,000
8.	TANGIBLE FIXED ASSETS					
		Improvem-		Fixtures		
		ents to	Plant and	and	Motor	
		property	machinery	fittings	vehicles	Totals
	COST	£	£	£	£	£
	At 1 April 2005	60,668	116,759	513,195	52,701	743,323
	Additions	-	180	16,208	37,007	53,395
	Disposals	-	-	10,200	(38,383)	(38,383)
	Disposaris					(30,303)
	At 31 March 2006	60,668	116,939	529,403	51,325	758,335
	DEPRECIATION					
	At 1 April 2005	21,502	109,040	377,860	23,435	531,837
	Charge for year	3,033	2,973	51,468	12,831	70,305
	Eliminated on disposal	-			(22,539)	(22,539)
	At 31 March 2006	24,535	112,013	429,328	13,727	579,603
	NET BOOK VALUE					
	At 31 March 2006	36,133	4,926	100,075	37,598	178,732
	At 31 March 2005	39,166	7,719	135,335	29,266	211,486

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

8. TANGIBLE FIXED ASSETS - continued

Timed about, metadod in the above, which are note ander the parenage contracts are as tonows.	
	Motor vehicles £
COST	
At 1 April 2005	25,641
Transfer to ownership	(25,641)
At 31 March 2006	-
DEPRECIATION	
At 1 April 2005	16,168
Transfer to ownership	(16,168)
At 31 March 2006	-
NET BOOK VALUE	
At 31 March 2006	_
At 31 March 2005	9,473
	
FIXED ASSET INVESTMENTS	
FIXED ASSET INVESTIGENTS	Unlisted
	investme-
	nts
	£
COST	
At 1 April 2005 and 31 March 2006	100
and 31 March 2006	
NET BOOK VALUE	
At 31 March 2006	100
At 31 March 2005	100

The company's investments at the balance sheet date in the share capital of companies include the following:

Alan Boswell Leisure Insurance Brokers Limited

Nature of business: Dormant company

9.

Class of shares: % holding Ordinary £1 100.00

Aggregate capital and reserves £ £ 100 100

2006

2005

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

10.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2006	2005
		£	£
	Trade debtors	1,886,994	1,822,380
	Other debtors	-,000,,,,	2,886
	Amounts owed by group undertakings	23,555	27,573
	Prepayments	49,258	29,500
	Topayments		
		1,959,807	1,882,339
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2006	2005
		£	£
	Other loans (see note 13)	20,188	45,948
	Hire purchase contracts (see note 14)	-,	3,025
	Trade creditors	14,637	11,697
	Insurance company creditors	4,390,191	3,716,500
	Tax	143,947	307,981
	Social security and other taxes	65,214	53,332
	Other creditors	94,229	1,206
	Amounts owed to group undertakings	80,105	42,828
	Accrued expenses	638,381	508,180
	Active expenses		
		5,446,892	4,690,697
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2006	2005
		£	£
	Other loans (see note 13)	_	19,628
12	LOANS		
13.	LOANS		
	An analysis of the maturity of loans is given below:		
		2006	2005
		£	£
	Amounts falling due within one year or on demand:		
	Loan from directors' pension scheme	20,188	45,948
	-	=	
	Amounts falling due between one and two years:		
	Loan from directors' pension scheme	•	19,628
	Boun nom directors pension senome		17,020

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

14. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

15.

16.

	cont	chase racts
	2006 £	2005
Gross obligations repayable: Within one year	<u> </u>	£ 3,077
Finance charges repayable: Within one year		52
Net obligations repayable: Within one year	-	3,025
The following operating lease payments are committed to be paid within one year:		
		d and dings
	2006 £	2005 £
Expiring: Between one and five years	85,000	85,000
SECURED DEBTS		
The following secured debts are included within creditors:		
Hire purchase contracts	2006 £	2005 £ 3,025
Hire purchase obligations are secured on the assets acquired.		
PROVISIONS FOR LIABILITIES	2006 £	2005 £
Deferred tax Accelerated capital allowances	<u>-</u>	1,453
		Deferred tax £
Balance at 1 April 2005 Profit and loss account		1,453 (1,453)
Balance at 31 March 2006		

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2006

17. CALLED UP SHARE CAPITAL

Authorised	, al	lotted,	issued	and	fully	paid:
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Number:	Class:	Nominal	2006	2005
		value:	£	£
1,000	Ordinary	£1	1,000	1,000
				=======

18. RESERVES

	Profit
	and loss
	account
	£
At 1 April 2005	922,481
Retained profit for the year	908,159
Dividends	(950,000)
At 31 March 2006	880,640

19. ULTIMATE PARENT COMPANY

The ultimate parent company is Alan Boswell Group Limited, a company incorporated in England.

20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2006	2005
	£	£
Profit for the financial year	908,159	635,998
Dividends	(950,000)	(250,000)
Net (reduction)/addition to shareholders' funds	(41,841)	385,998
Opening shareholders' funds	923,481	537,483
Closing shareholders' funds	881,640	923,481
Equity interests	881,640	923,481