

Registered number: 02590364

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

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# **COMPANY INFORMATION**

**DIRECTORS** 

H Witt

C Henon

M K A Lindholm (appointed 28 February 2018)

**REGISTERED NUMBER** 

02590364

**REGISTERED OFFICE** 

Pacific House Imperial Way Reading Berkshire RG2 0TD

**INDEPENDENT AUDITORS** 

**Haines Watts** 

Chartered Accountants & Statutory Auditors

Advantage 87 Castle Street Reading

Berkshire RG1 7SN

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present their report and the financial statements for the year ended 31 December 2017.

#### PRINCIPAL ACTIVITY

The principal activity of the Company during the year was that of the sale of electronic locking systems.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £1,173,336 (2016 - £615,666).

The group has a policy of paying a dividend each year equivalent to the prior year's post-tax profit, a policy which the company follows.

#### **DIRECTORS**

The directors who served during the year were:

H Witt

C Henon

I Dunhill (resigned 14 March 2017)

#### **FUTURE DEVELOPMENTS**

The are no particular matters that the directors feel will significantly alter the ongoing development of the business in the short and medium term. The Company aims to continue its policy of providing both exceptional level of service and excellent product quality, in order to maintain existing customer relationships and to allow it to exploit new opportunities that arise.

# **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

#### **POST BALANCE SHEET EVENTS**

There have been no significant events affecting the Company since the year end.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Haines Watts, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

P S Barter-Walsh Secretary

Date: 17th MUCh 2018.

# STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

#### **BUSINESS REVIEW**

The company saw a general increase in demand for its products during the year, resulting in a 23% increase in turnover from £11.0m to £13.6m. In addition, due to the semi-variable nature of direct costs, gross profit percentage improved from 35.7% to 36.3%, resulting in a gross profit of £4.9m (2016 £3.9m).

As a result of the excellent trading performance, reserves have increased by £0.5m to £1.6m, after deduction of the dividend paid to the company's parent.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The company does not rely on the use of complex financial instruments, having established an acceptable level of reserves through a policy of adhering to strong financial disciplines. As such, the directors do not consider there to be any significant exposure to financial risks, other than in the context of credit risk, and in this regard, the company carries out appropriate credit checks on potential customers before sales are made, and continually monitors and investigates aged debts.

#### FINANCIAL KEY PERFORMANCE INDICATORS

The company considers turnover and gross profit margin to be the key indicators of its performance.

This report was approved by the board and signed on its behalf.

H Witt Director

Date:

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ASSA ABLOY HOSPITALITY LIMITED

#### **OPINION**

We have audited the financial statements of Assa Abloy Hospitality Limited (the 'Company') for the year ended 31 December 2017, which comprise the Statement of comprehensive income, the Balance sheet, the Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **CONCLUSIONS RELATING TO GOING CONCERN**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the Company's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

#### **OTHER INFORMATION**

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ASSA ABLOY HOSPITALITY LIMITED (CONTINUED)

inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **RESPONSIBILITIES OF DIRECTORS**

As explained more fully in the Directors' responsibilities statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ASSA ABLOY HOSPITALITY LIMITED (CONTINUED)

#### **AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

#### **USE OF OUR REPORT**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Adrian Williams ACA FCCA (Senior statutory auditor)

for and on behalf of Haines Watts

Chartered Accountants Statutory Auditors

Advantage 87 Castle Street Reading Berkshire RG1 7SN

Date: 27 March 2018

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

		2017	2016
	Note	£	£
Turnover	4	13,557,724	11,014,532
Cost of sales		(8,640,784)	(7,084,919)
GROSS PROFIT		4,916,940	3,929,613
Administrative expenses		(3,442,958)	(3,150,178)
OPERATING PROFIT	5	1,473,982	779,435
Interest payable and expenses	8	(8,541)	(3,017)
PROFIT BEFORE TAX		1,465,441	776,418
Tax on profit	9	(292,105)	(160,752)
PROFIT FOR THE FINANCIAL YEAR		1,173,336	615,666

There were no recognised gains and losses for 2017 or 2016 other than those included in the statement of comprehensive income.

There was no other comprehensive income for 2017 (2016:£NIL).

The notes on pages 10 to 21 form part of these financial statements.

# ASSA ABLOY HOSPITALITY LIMITED REGISTERED NUMBER: 02590364

# BALANCE SHEET AS AT 31 DECEMBER 2017

	Note		2017 £		2016 £
FIXED ASSETS					
Tangible assets	11		368,353		386,513
		-	368,353	_	386,513
CURRENT ASSETS					
Stocks	12	1,055,209		1,109,974	
Debtors: amounts falling due within one					
year	13	3,224,311		<i>2,388,558</i>	
Cash at bank and in hand	14	159,132		89,633	
		4,438,652		3,588,165	
Creditors: amounts falling due within one year	15	(3,182,386)		(2,907,729)	
you	13	(0,10 <u>2,500</u> )			
NET CURRENT ASSETS			1,256,266		680,436
NET ASSETS		•	1,624,619	-	1,066,949
CAPITAL AND RESERVES				- -	
Called up share capital	19		265,000		265,000
Profit and loss account	18		1,359,619		801,949
		•	1,624,619	-	1,066,949

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

H Witt Director

Date:

The notes on pages 10 to 21 form part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 1 January 2017	265,000	801,949	1,066,949
COMPREHENSIVE INCOME FOR THE YEAR			
Profit for the year	•	1,173,336	1,173,336
Dividends: Equity capital	-	(615,666)	(615,666)
AT 31 DECEMBER 2017	265,000	1,359,619	1,624,619

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Called up share capital	Profit and loss account	Total equity
	£	3	3
At 1 January 2016	265,000	2,124,456	2,389,456
COMPREHENSIVE INCOME FOR THE YEAR			
Profit for the year	-	615,666	615,666
Dividends: Equity capital	-	(1,938,173)	(1,938,173)
AT 31 DECEMBER 2016	265,000	801,949	1,066,949
	***		

The notes on pages 10 to 21 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. GENERAL INFORMATION

Assa Abloy Hospitality Limited is a company limited by shares, incorporated in England. Its primary trading activities derive from its address in Reading, Berkshire. The Company's primary activities are the sale and maintenance of electronic locking systems.

#### 2. ACCOUNTING POLICIES

#### 2.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates, and for management to exercise judgment in applying the company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 REVENUE

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

# Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 2. ACCOUNTING POLICIES (CONTINUED)

#### 2.3 TANGIBLE FIXED ASSETS

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

The estimated useful lives range as follows:

S/Term Leasehold Property

- over the period of the lease

Fixtures & fittings

- 5 to 10 years

Office equipment

- 3 to 5 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

#### 2.4 OPERATING LEASES

Rentals paid under operating leases are charged to the Statement of comprehensive income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period.

# 2.5 STOCKS

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a weighted average basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the Statement of comprehensive income.

#### 2.6 DEBTORS

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 2. ACCOUNTING POLICIES (CONTINUED)

#### 2.7 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.8 FINANCIAL INSTRUMENTS

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

# 2.9 CREDITORS

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

# 2.10 FOREIGN CURRENCY TRANSLATION

# Functional and presentation currency

The Company's functional and presentational currency is pounds sterling.

#### **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 2. ACCOUNTING POLICIES (CONTINUED)

#### 2.11 FINANCE COSTS

Finance costs are charged to the Statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### 2.12 DIVIDENDS

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses and classified within interest payable.

# 2.13 PENSIONS

#### **DEFINED CONTRIBUTION PENSION PLAN**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

# 2.14 CURRENT AND DEFERRED TAXATION

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 3. JUDGMENTS IN ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

Preparation of the financial statements can require management to make judgments and estimates, although none are considered to be significant. The areas where these have been made include the provision for doubtful debts and obsolete stock, and the useful economic life of tangible fixed assets.

# 4. TURNOVER

The whole turnover arose within the UK and Ireland, and is attributable to the principal activity.

#### 5. OPERATING PROFIT

The operating profit is stated after charging:

	2017	2016
	£	£
Depreciation of tangible fixed assets	65,521	57,021
Auditor's remuneration	10,000	10,000
Exchange differences	(8,367)	(16,503)
Operating lease rentals	325,733	305,591
Defined contribution pension cost	116,069	109,459

# 6. EMPLOYEES

Staff costs, including directors' remuneration, were as follows:

	2017 £	2016 £
Wages and salaries	3,973,481	3,603,969
Social security costs	346,135	310,341
Cost of defined contribution scheme	116,069	109,459
	4,435,685	4,023,769
	<del></del>	

The average monthly number of employees, including the directors, during the year was as follows:

	2017 No.	2016 No.
Sales	35	32
Engineering	18	17
Administrative	3	2
	56	51

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

2016 £
228,992
20,232
249,224

During the year retirement benefits were accruing to 1 director (2016 - 1) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £185,633 (2016 - £228,992).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £NIL (2016 - £20,232).

# 8. INTEREST PAYABLE AND SIMILAR CHARGES

7.

	2017 £	2016 £
Bank interest payable	7,682	1,978
Other interest payable	859	1,039
	8,541	3,017
9. TAXATION		
	2017 £	2016 £
CORPORATION TAX		
Current tax on profits for the year	311,313	153,584
TOTAL CURRENT TAX	311,313	153,584
DEFERRED TAX		
Origination and reversal of timing differences	(19,208)	7,168
TOTAL DEFERRED TAX	(19,208)	7,168
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	292,105	160,752

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 9. TAXATION (CONTINUED)

# **FACTORS AFFECTING TAX CHARGE FOR THE YEAR**

The tax assessed for the year is higher than (2016 - higher than) the standard rate of corporation tax in the UK of 19.25% (2016 - 20%). The differences are explained below:

	2017 £	2016 £
Profit on ordinary activities before tax	1,465,441	776,418
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.25% (2016 - 20%)  EFFECTS OF:	282,047	155,284
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Other differences leading to an increase (decrease) in the tax charge	5,985 4,073	3,193 2,275
TOTAL TAX CHARGE/(CREDIT) FOR THE YEAR	292,105	160,752

# **FACTORS THAT MAY AFFECT FUTURE TAX CHARGES**

There were no factors that may affect future tax charges.

# 10. DIVIDENDS

	2017 £	2016 £
Dividends paid on equity capital	615,666	1,938,173
	615,666	1,938,173

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 11. TANGIBLE FIXED ASSETS

12.

	S/Term Leasehold Property £	Fixtures & fittings	Office equipment £	Total £
COST OR VALUATION				
At 1 January 2017	333,999	99,697	10,023	443,719
Additions	-	-	47,361	47,361
At 31 December 2017	333,999	99,697	57,384	491,080
DEPRECIATION				
At 1 January 2017	34,557	19,891	2,758	57,206
Charge for the year on owned assets	33,257	19,891	12,373	65,521
At 31 December 2017	67,814	39,782	15,131	122,727
NET BOOK VALUE				
At 31 December 2017	266,185	59,915	42,253	368,353
At 31 December 2016	299,442	79,806	7,265	386,513
STOCKS				
			2017 £	2016 £
Finished goods and goods for resale			1,055,209	1,109,973
			1,055,209	1,109,973

Stock recognised in cost of sales during the year as an expense was £5,761,979 (2016 - £5,427,425).

An impairment loss associated with slow moving or obsolete stock of £211,762 (2016 - £110,172) was recognised in cost of sales during the year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

13.	DEBTORS		
		2017 £	2016 £
	Trade debtors	2,874,638	2,039,156
	Amounts owed by group undertakings	58,774	59,594
	Prepayments and accrued income	258,804	276,922
	Deferred taxation	32,095	12,887
		3,224,311	2,388,559
	The deferred tax asset is recoverable over a period in excess of one year.		
14.	CASH AND CASH EQUIVALENTS		
		2017 £	2016 £
	Cash at bank and in hand	159,132	89,633
	Less: bank overdrafts	(287,266)	(571,809)
		(128,134)	(482,176)
15.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2017 £	2016 £
	Bank overdrafts	287,266	571,809
	Trade creditors	417,229	56,025
	Amounts owed to group undertakings	207,620	220,000
	Corporation tax	204,049	91,320
	Other taxation and social security	539,417	<i>506,789</i>
	Other creditors	295,854	141,667
	Accruals and deferred income	1,230,951	1,320,119
		3,182,386	2,907,729

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

FINANCIAL INSTRUMENTS		
	2017	2016
FINANCIAL ASSETS	£	£
Financial assets measured at fair value through profit or loss	159,132	89,633
Financial assets that are debt instruments measured at amortised cost	2,933,412	2,098,750
	3,092,544	2,188,383
FINANCIAL LIABILITIES		
Financial liabilities measured at amortised cost	(1,449,817)	(1,102,277)
	(1,449,817)	(1,102,277)

Financial assets measured at fair value through profit or loss comprise cash and cash equivalents.

Financial assets that are debt instruments measured at amortised cost comprise trade debtors, amounts owed by group undertakings and certain other debtors.

Financial liabilities measured at amortised cost comprise trade creditors, amounts owed to group undertakings and certain other creditors and accruals.

# 17. DEFERRED TAXATION

16.

	2017	2016
	£	£
At beginning of year	12,887	20,055
Charged to the profit or loss	19,208	(7,168)
AT END OF YEAR	32,095	12,887
The deferred tax asset is made up as follows:	2017 £	2016 £
Accelerated capital allowances	1,063	110
Other short term timing differences	31,032	12,777
	32,095	12,887

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 18. RESERVES

#### **Profit & loss account**

The Profit and loss account represents the cumulative profits and losses net of dividends and other adjustments.

#### 19. SHARE CAPITAL

•	2017	2016
	3	£
ALLOTTED, CALLED UP AND FULLY PAID		
265,000 Ordinary shares of £1 each	265,000	<i>265,000</i>

#### 20. CONTINGENT LIABILITIES

The Company is currenty engaged in a dispute with a distributor. Whilst the Company is confident that it has no case to answer, it may incur costs in order to resolve the dispute, but is unable to accurately assess what those costs will be or when the dispute will be resolved.

# 21. PENSION COMMITMENTS

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund during the year and amounts to £116,069 (2016 - £109,459). There were contributions outstanding at the balance sheet date of £12,767 (2016 - £6,381).

# 22. COMMITMENTS UNDER OPERATING LEASES

At 31 December 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017 £	2016 £
Not later than 1 year	307,469	274,164
Later than 1 year and not later than 5 years	617,004	<i>598,32</i> 3
Later than 5 years	286,325	390,443
	1,210,798	1,262,930

# 23. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption under paragraph 33.1A of FRS102 not to disclose transactions with other wholly owned group members.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 24. CONTROLLING PARTY

The company's immediate parent undertaking is Assa Abloy Limited. The ultimate parent company is Assa Abloy AB. a company incorporated in Sweden. The consolidated accounts are publicly available from Assa Abloy AB, Klarabergsviadukten 90, Box 70340, S-10723, Stockholm, Sweden.