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## LATTICE LABELS LIMITED

FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2004

## FINANCIAL STATEMENTS

## For the year ended 31 December 2004

Company registration number:

2589295

Registered office:

Colmworth Business Park

Great North Road Eaton Socon ST NEOTS PE19 8YH

Directors:

C B Beadle
J L Roberts
M Chambers

Secretary:

T C Clifton

Bankers:

Barclays Bank plc 41 High Street ST NEOTS PE19 1AS

Solicitors:

Schofield Sweeney

Number 1 Valley Court Canal Road BRADFORD B1 4SP

Auditors:

Grant Thornton UK LLP Registered Auditors Chartered Accountants

Byron House

Cambridge Business Park

Cowley Road CAMBRIDGE CB4 0WZ

## FINANCIAL STATEMENTS

# For the year ended 31 December 2004

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#### REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 31 December 2004.

#### **Principal activity**

The company is principally engaged in the manufacture and wholesale of adhesive labels.

#### **Business review**

The directors are satisfied with the performance for the year and are cautiously optimistic for the future.

There was a profit for the year after taxation amounting to £280,115 (2003: £161,249). The directors recommend dividends absorbing £nil (2003: £nil) leaving £280,115 (2003: £161,249) retained.

#### **Directors**

The present membership of the Board is set out below. All directors served throughout the year.

C B Beadle
J L Roberts
M Chambers

None of the directors had an interest in the shares of the company. The interests of the directors in the shares of the parent undertaking are disclosed in that company's financial statements.

#### Directors' responsibilities for the financial statements

Company law in the United Kingdom requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## REPORT OF THE DIRECTORS

## Auditors

Grant Thornton UK LLP offer themselves for reappointment as auditors in accordance with section 385 of the Companies Act 1985.

HOLE

BY ORDER-03

T C Clifton Secretary

25 May 2005

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF

#### LATTICE LABELS LIMITED

We have audited the financial statements of Lattice Labels Limited for the year ended 31 December 2004 which comprise the principal accounting policies, the profit and loss account, the balance sheet and notes 1 to 23. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

The directors' responsibilities for preparing the directors' report and the financial statements in accordance with applicable law and United Kingdom accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the directors' report, and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### **Basis of opinion**

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Grant Thornton &

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF

hant Thomaton Vik LLP

#### LATTICE LABELS LIMITED

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

CRANT THORNTON UK LLP REGISTERED AUDITORS

CHARTERED ACCOUNTANTS

CAMBRIDGE

8 June 2005.

#### PRINCIPAL ACCOUNTING POLICIES

#### BASIS OF PREPARATION

The financial statements have been prepared under the historical cost convention.

The principal accounting policies of the company are set out below. The policies have remained unchanged from the previous year.

#### TURNOVER

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

#### **GOODWILL**

Negative goodwill is written back to the profit and loss account to match the recovery of the non-monetary assets acquired (see note 5).

#### TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal annual instalments over their estimated useful economic lives. The rates generally applicable are:

Plant and machinery	10%
Computer equipment	25%
Fixtures and fittings	10%

#### LEASED ASSETS

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their estimated useful economic lives. The interest element of leasing payments represent a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease. All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term.

#### **STOCKS**

Stocks are stated at the lower of cost and net realisable value.

#### DEFERRED TAXATION

Deferred tax is recognised on all timing differences where the transactions or events that give the group an obligation to pay more tax in the future, or a right to pay less tax in the future, have occurred by the balance sheet date. Deferred tax assets are recognised when it is more likely than not that they will be recovered. Deferred tax is measured using rates of tax that have been enacted or substantively enacted by the balance date.

## PRINCIPAL ACCOUNTING POLICIES

#### FOREIGN CURRENCIES

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. All exchange differences are dealt with through the profit and loss account.

#### RETIREMENT BENEFITS

#### **Defined Contribution Pension Schemes**

The pension costs charged against operating profits are the contributions payable to the schemes in respect of the accounting period.

## PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2004

	Note	2004 £	2003 £
Turnover Cost of sales	1	6,744,915 (4,038,693)	6,557,990 (3,978,417)
Gross profit		2,706,222	2,579,573
Distribution costs Administrative expenses		(311,440) (2,012,954)	(438,646) (1,970,925)
Operating profit		381,828	170,002
Net interest	2	(100,813)	(105,753)
Profit on ordinary activities before taxation	1	281,015	64,249
Tax on profit on ordinary activities	4	(900)	97,000
Profit for the financial year	16	280,115	161,249

There were no recognised gains or losses other than the profit for the financial year.

All activities of the company are classed as continuing.

## BALANCE SHEET AT 31 DECEMBER 2004

	Note	2004 £	2004 £	2003 £	2003 £
Fixed assets					
Intangible fixed assets	5		(23,928)		(28,713)
Tangible assets	6		1,198,336		1,360,077
•					
			1,174,408		1,331,364
Current assets	_			210.105	
Stocks	7	153,163		219,105	
Debtors: amounts falling due within one	•	4.250.624		1.004.054	
year S. H. J. C.	8	1,370,634		1,204,974	
Debtors: amounts falling due after more	0	2.255.600		1 007 103	
than one year	8	2,255,600		1,807,182	
Cash at bank and in hand		51,764		31,811	
		2 021 171		2 262 072	
Craditara amounts falling due		3,831,161		3,263,072	
Creditors: amounts falling due	9	(3,056,818)		(2,879,290)	
within one year	9	(3,030,010)		(2,819,290)	
Net current assets			774,343		383,782
Total assets less current liabilities			1,948,751		1,715,146
Creditors: amounts falling due					
after more than one year	10		(181,494)		(228,404)
Duovisions for liabilities and shourse	12		(112,400)		(112,000)
Provisions for liabilities and charges	12		(112,400)		(112,000)
			1,654,857	,	1,374,742
Capital and reserves	1.4		200 ==0		200 750
Called up share capital	14		308,750		308,750
Profit and loss account	15		<u>1,346,107</u>		1,065,992
6) 111 16 1	1.0		1,654,857		1,374,742
Shareholders' funds	16		1,034,037		1,3/4,/44

The financial statements were approved by the Board of Directors on 25 May 2005

Director

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

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## 1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Turnover and profit on ordinary activities before taxation is attributable to the manufacture and wholesale of adhesive labels.

The profit on ordinary activities is stated after:	2004 £	2003 £
Auditors' remuneration	7,950	7,500
Depreciation and amortisation:		
Negative goodwill	(4,785)	(4,785)
Tangible fixed assets, owned	173,852	189,461
Tangible fixed assets, held under finance leases and hire purchase contracts	25,020	18,259
Other operating lease rentals	160,606	149,845
NET INTEREST		
	2004	2003
	£	£
On bank loans and overdraft	18,907	271
Finance charges in respect of finance leases	6,018	24,359
Other interest payable and similar charges	75,888	81,123
Other interest payable and sintilal charges	70,000	
	100,813	105,753
DIRECTORS AND EMPLOYEES		
Staff costs during the year were as follows:		
Suit costs during the year word as tone ws.	2004	2003
	£	£
Wages and salaries	1,168,716	1,126,458
Social security costs	123,608	115,189
Other pension costs	28,876	24,403
	1,321,200	1,266,050
The average number of employees of the company during the year was as follows	·	
The average number of employees of the company darking the year was as follows	2004	2003
	Number	Number
Office and management	3	4
Production and development	34	36
Selling and marketing	10	8
	47	48

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

Remuneration in respect of directors was as follows:		
Remuneration in respect of directors was as follows.	2004 £	2
Emoluments Pension contributions to money purchase pension schemes	225,949 6,300	223, 10,
	232,249	233,
During the year 3 directors (2003: 3 directors) participated in money pu	urchase pension schemes.	
The amounts set out above include remuneration in respect of the higher	est paid director as follows:	
	2004 £	2
Emoluments Pension contributions to money purchase pension schemes	88,078 1,440	86, 4,
	89,518	91,
TAX ON PROFIT ON ORDINARY ACTIVITIES		
The tax charge/(credit) represents:	2004 £	2
Corporation tax at 19% Adjustment in respect of prior year	500 	(13,
Total current tax	500	(13,
Origination and reversal of timing differences	400	(84,
Total deferred tax	400	(84,
	900	(97,

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

# TAX ON PROFIT ON ORDINARY ACTIVITIES (CONTINUED)

The tax assessed for the year is lower than the standard rate of corporation tax in the UK of 19% (2003: 19%). The differences are explained as follows:

			2004 £	2003 £
Profit on ordinary activities before tax			281,015	64,249
Profit on ordinary activities before tax m corporation tax in the UK of 19% (2003)		ate of	53,393	12,207
Effect of: Expenses not deductible for tax purpose. Difference between capital allowances f Other timing differences Group relief claimed Adjustments to tax charge in respect of p Marginal relief	or the year and deprecia	ation	1,368 (5,592) 2,660 (50,441)	2,379 11,056 - (25,642) (13,000)
Current tax charge/(credit) for the year			500	(13,000)
INTANGIBLE FIXED ASSETS				Negative goodwill £
Cost At 1 January 2004 and at 31 December 2	2004			47,853
Amounts written off At 1 January 2004 Written back in the year				19,140 4,785
At 31 December 2004			-	23,925
Net book amount at 31 December 2004				23,928
Net book amount at 31 December 2003				28,713
Negative goodwill included above relate	s to the following:			
	Date of acquisition	Period of amortisation (years)	Negativ	e goodwill at original cost £
LAC Consultancy	1 January 2000	10		47,853

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

## TANGIBLE FIXED ASSETS

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	Computer equipment £	Fixtures and fittings	Plant and machinery £	Total £
Cost				
At 1 January 2004	180,042	170,213	2,049,893	2,400,148
Additions	14,375	386	26,949	41,710
Disposals	(52,036)	(10,180)	(12,494)	(74,710)
At 31 December 2004	142,381	160,419	2,064,348	2,367,148
Depreciation				
At 1 January 2004	148,012	57,892	834,167	1,040,071
Provided in the year	18,545	15,363	164,964	198,872
Eliminated on disposal	(51,485)	(9,262)	(9,384)	(70,131)
At 31 December 2004	115,072	63,993	989,747	1,168,812
Net book amount				
at 31 December 2004	27,309	96,426	1,074,600	1,198,336
Net book amount				
at 31 December 2003	32,030	112,321	1,215,726	1,360,077
			-	

The figures stated above include assets held under finance leases and similar hire purchase contracts as follows:

	Computer equipment £	Plant and Machinery £
Net book amount at 31 December 2004	6,912	192,612
Net book amount at 31 December 2003	**	216,250
Depreciation provided in the year	1,382	23,638

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

STOC	CKS		
		2004 £	2003 £
	materials and consumables and goods and goods for resale	137,973 15,190	159,408 59,697
		153,163	219,105
DEBT	TORS		
		2004 £	2003 £
Amou	debtors ints owed by group undertakings debtors	1,298,871 2,255,600 18,866	1,156,705 1,807,182
	yments and accrued income	52,897	48,269
Includ	led in the above is the following amount which is due after more than on		3,012,156
	J TOTAL TOTA	2004 £	2003 £
Amou	unts owed by group undertakings	2,255,600	1,807,182
CREI	DITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2004 £	2003 £
Invoic Trade	loan and overdraft ce discounting balance creditors	99,097 848,301 1,695,165	157,324 910,452 1,474,693
Social Accru	oration tax I security and other taxes I sals and deferred income Ints due under finance leases and hire purchase contracts	500 191,818 177,901 44,036	155,387 137,376 44,058
		3,056,818	2,879,290

The bank loan and overdraft are secured by a charge over the assets of the company.

The company has granted a floating charge on its trade debtors to secure invoice discounting borrowing totalling £848,301 (2003: £910,452).

Amounts due under finance leases and hire purchase contracts are secured on the assets to which they relate.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

10 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN OF	DNE YEAR
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	2004 £	2003 £
Bank loan Amounts due under finance leases and hire purchase contracts	107,355 74,139	116,671 111,733
	181,494	228,404

The bank loan in secured by a charge over the assets of the company.

Amounts due under finance leases and hire purchase contracts are secured on the assets to which they relate.

## 11 BORROWINGS

Borrowings are repayable as follows:		
	2004	2003
	£	£
Within one year:		
Bank and other borrowings	99,097	157,324
Finance leases	44,036	44,058
After one and within two years:		
Bank and other borrowings	99,097	100,000
Finance leases	31,536	41,548
After two and within five years:		
Bank and other borrowings	8,258	16,671
Finance leases	42,603	70,185
	324.627	429.786

## 12 PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred taxation (note 13) £
At 1 January 2004	112,000
Provided in the year (note 4)	400
At 31 December 2004	112,400

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

13	DEFERRED	<b>TAXATION</b>
IJ	DEFERRED	IAAAHUN

Deferred taxation provided	for in the financial	statements is set out below.
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	2004 £	2003 £
Accelerated capital allowances	99,000	96,000
Other timing differences	(2,600)	-
Capital gains rolled over	16,000	16,000
•	112,400	112,000

## 14 SHARE CAPITAL

	2004	2003
	£	£
Authorised, allotted, called up and fully paid		
308,750 ordinary shares of £1 each	308,750	308,750

#### 15 RESERVES

	Profit and loss account £
At 1 January 2004	1,065,992
Retained profit for the year	280,115
At 31 December 2004	1,346,107

## 16 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2004 £	2003 £
Profit for the financial year and net increase in shareholders' funds Shareholders' funds at 1 January 2004	280,115 1,374,742	161,249 1,213,493
Shareholders' funds at 31 December 2004	1,654,857	1,374,742

## 17 CAPITAL COMMITMENTS

The company had capital commitments of £18,892 at 31 December 2004 (2003: £nil).

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2004

#### 18 CONTINGENT LIABILITIES

Guarantees and performance bonds given by banks to the third parties on behalf of the company amount to £10,000 (2003: £10,000).

#### 19 RETIREMENT BENEFITS

The group contributed to the personal pension schemes of certain employees.

#### 20 LEASING COMMITMENTS

Operating lease payments amounting to £162,119 (2003: £149,845) are due within one year. The leases to which these amounts relate expire as follows:

	2004		2003	
	Land and buildings Ot		Land and buildings	
	£	£	£	£
Within one year	-	7,834	_	-
Between one and five years	-	27,285	-	22,845
In five years or more	127,000		127,000	-
	127,000	35,119	127,000	22,845

#### 21 TRANSACTIONS WITH RELATED PARTIES

As a wholly owned subsidiary of Random Factor Limited, the company is exempt from the requirements of FRS 8 to disclose transactions with Random Factor Limited on the grounds that accounts are publicly available from Companies House.

#### 22 CONTROLLING RELATED PARTY

The ultimate parent undertaking of this company is Random Factor Limited.

Random Factor Limited is the company's controlling related party by virtue of its 100% ownership of the company. The ultimate controlling related parties are the board of directors of Random Factor Limited by virtue of their directorships of and majority shareholdings in the company.

The largest and smallest group of undertakings for which group accounts have been drawn up is that headed by Random Factor Limited. Copies of group accounts can be obtained from Companies House.

## DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2004

	2004 £	2004 £	2003 £	2003 £
Turnover		6,744,915		6,557,990
Cost of sales Opening stocks Purchases Closing stocks	219,105 3,972,751 (153,163)	(4,038,693)	358,796 3,838,726 (219,105)	(3,978,417)
Gross profit		2,706,222		2,579,573
Selling and distribution costs Carriage and transport Motor Travelling Telephone and fax Advertising Bad debts Commissions	241,521 55,206 3,207 8,960 296 1,749 501	(311,440)	244,929 40,532 9,115 12,916 2,756 127,660 738	(438,646)
Administrative expenses Directors' remuneration Rent and rates Insurance Light and heat Printing, postage and stationery Salaries and National Insurance and pensions Audit and accountancy General expenses Repairs and maintenance Dies and stereos Bank charges Depreciation Amortisation of negative goodwill Legal and professional Waste disposal Recruitment/training Profit on disposal of fixed assets Write off of investments	253,950 166,073 13,687 27,309 16,663 1,067,249 8,263 33,537 95,912 96,141 3,188 198,873 (4,785) 16,744 14,785 787 4,578		223,145 165,102 13,505 30,246 17,195 1,042,905 11,681 30,663 99,519 97,193 2,759 207,720 (4,785) 15,067 16,946 2,174 (110)	
WHILE OU OF INVESTMENTS		(2,012,954)	_	(1,970,925)
Operating profit		381,825		170,002