# ABBREVIATED ACCOUNTS

♦ Year ended 31 December 1998 ♦



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## **COMPANY INFORMATION**

Directors

K Mellor R J Darby C B Beadle J L Roberts A Pealling M D'Allesandro

Secretary

C B Beadle

Registered office

Unit C

Castle Hills Court Howard Road Eaton Socon Cambridgeshire PE19 3ET

Registered number

2589295

Auditors

Robson Rhodes

Chartered Accountants

Daedalus House Station Road CAMBRIDGE CB1 2RE

#### REPORT OF THE DIRECTORS

The directors present their report and the abbreviated financial statements of the company for the year ended 31 December 1998.

### Principal activity

The principal activity of the company consists of the manufacture and wholesale of adhesive labels.

### Review of the business and future developments

The company has had a satisfactory year and the directors expect similar conditions to prevail in the forthcoming year.

#### Results and dividend

The results are set out on page 5. The directors do not propose the payment of a dividend.

#### **Directors**

The present directors of the company are set out on page 1.

The interests of the directors in the share capital of the company at 31 December are set out below:

	K Mellor	R J Darby	C B Beadle	A Pealling	J L Roberts	M D'Allesandro
Ordinary shares of £1 each						
1997		39,000	5,000	5,000	-	-
1998	-	39,000	5,000	5,000	<del>-</del>	-
'A' ordinary shares of 10p each						
1997	_	_	18,750	-	-	-
1998	-	-	18,750	-	-	-
'B' ordinary shares of 10p each						
1997	-	_	_	_	3,125	_
1998	-	-	-	-	3,125	-
'C' ordinary shares of 10p each						
1997	_	-	_	-	_	3,125
1998	-	-	-	-	-	3,125

K Mellor is a director of the parent company, The Limpet Group Limited. His interests in its share capital are disclosed in the financial statements of that company.

### REPORT OF THE DIRECTORS (continued)

#### Year 2000

Having made enquiries of suppliers, customers and staff, the directors do not expect material disruption to business from the year 2000 problem but the complexity of the matter prevents any business offering absolute assurance on this issue.

### Single European currency

The directors do not believe that the introduction of a single European currency will have a significant impact on the business activities of the company in the next 12 months.

### Statement of directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements the directors have:

- selected suitable accounting policies and then applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- followed applicable accounting standards; and
- prepared financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

The auditors, Robson Rhodes, are willing to continue in office and a resolution to reappoint them will be proposed at the forthcoming annual general meeting.

The report of the directors was approved by the Board on

7 July 1999 and signed on its behalf

Kenneth Mellor

Director

## AUDITORS' REPORT TO THE SHAREHOLDERS OF LATTICE LABELS LIMITED

We have examined the abbreviated accounts set out on pages 5 to 18 together with the full financial statements of the company for the year ended 31 December 1998 prepared under section 226 of the Companies Act 1985.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we consider necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, the abbreviated accounts on pages 5 to 18 are properly prepared in accordance with those provisions.

**Robson Rhodes** 

**Chartered Accountants and Registered Auditor** 

Cambridge

1999

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# ABBREVIATED PROFIT AND LOSS ACCOUNT for the year ended 31 December 1998

	Note	1998 £	1997 £
Gross profit		1,419,960	1,338,211
Selling and distribution costs Administrative expenses	·	(211,305) (957,259)	(229,014) (901,035)
Operating profit: continuing operations	3	251,396	208,162
Interest receivable Interest payable	4	5,867 (19,045)	6,603 (14,333)
Profit on ordinary activities before taxation		238,218	200,432
Tax on profit on ordinary activities	7	(57,092)	(43,112)
Profit for the financial year		181,126	157,320

There were no gains or losses other than the profit for the year.

# ABBREVIATED BALANCE SHEET at 31 December 1998

	Note	1998 £	1997 £
Fixed assets Tangible assets	8	884,695	692,998
Current assets Stocks Debtors Cash at bank and in hand	9 10	216,201 783,320 78,406	188,353 850,816 220,979
Creditors: Amounts falling due within one year	11	1,077,927 (1,118,818)	1,260,148 (1,314,506)
Net current liabilities		(40,891)	(54,358)
Total assets less current liabilities		857,970	638,640
Creditors: Amounts falling due after one year Provision for liabilities and charges	12 14	(117,074) (43,285)	(111,250) (25,071)
		683,445	502,319
Capital and reserves Called up share capital Share premium Profit and loss account	15 16 16	102,500 1,425 579,520	102,500 1,425 398,394
Shareholders' funds (including non-equity)	17	683,445	502,319

The abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium sized companies.

The abbreviated financial statements were approved by the Board on 7 July 1999 and signer on its behalf by:

Christopher Bran Beadle

Director

# CASH FLOW STATEMENT for the year ended 31 December 1998

	Note	1998 £	1997 £
Net cash inflow from operating activities	18	131,198	440,264
Returns on investment and servicing of finance Interest received		5,867	6,603
Interest paid Interest element of finance lease payments		(8,524) (10,521)	(7,561) (6,772)
Net cash outflow from returns on investments and servicing of financing		(13,178)	(7,730)
Taxation paid UK corporation tax		(34,167)	(28,858)
Cap9ital expenditure Payments for tangible fixed assets		(161,426)	(116,013)
Net cash flow before use of liquid resources		(77,573)	287,663
Financing Issue of share capital Repayment of loans Capital element of finance lease payments	19	(35,000) (30,000)	2,050 (35,000) (71,157)
Net cash outflow from financing		(65,000)	(104,107)
(Decrease)/increase in cash	20	(142,573)	183,556

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards under the historical cost convention.

#### Turnover

Turnover consists of the invoiced value (excluding VAT) for goods supplied to third parties.

### Tangible fixed assets and depreciation

Depreciation is provided on the book value or cost of tangible fixed assets, to write them down to their estimated residual values over their expected useful lives. The principal annual rates used are:

Long leasehold Computer equipment Plant, fixtures and fittings Motor vehicles 2% per annum on cost 25% per annum on cost 15% per annum on book value 25% per annum on cost

### Stocks

Stocks are valued at the lower of cost and estimated net realisable value. Cost is determined on a first-in first-out basis and comprises purchase price. Net realisable value is based on the estimated sales price after allowing for all further costs of completion and disposal.

#### **Taxation**

The charge for taxation is based on the result for the year and takes into account taxation deferred or accelerated because of timing differences between the treatment of certain items for accounting and taxation purposes. Provision is made for deferred taxation only to the extent that it is probable that the tax will become payable. The provision is made at the rate at which it is estimated that the tax will be paid.

#### Leased assets

Assets held under finance leases and hire purchase contracts are included in the balance sheet and depreciated in accordance with the company's normal accounting policies. The present value of future rentals is shown as a liability. The interest element of rental obligations is charged to the profit and loss account over the period of the lease in proportion to the balance of capital repayments outstanding.

## 1. ACCOUNTING POLICIES (continued)

## **Pensions**

The company pays pension contributions into a personal pension plan for four of the directors. The pension cost charge represents contributions payable in the year.

## 2. TURNOVER

The analysis of turnover by geographical market is as follows:

	·		
		1998 £	1997 £
	United Kingdom	3,705,686	3,719,912
			<del></del>
3.	OPERATING PROFIT		
	Operating profit is arrived at after charging:		
		1998	1997
		£	£
	Depreciation of tangible fixed assets	95,553	91,491
	Auditors' remuneration	5,000	5,000
		== <u></u>	
4.	INTEREST PAYABLE		
		1998 £	1997 £
	Bank overdraft and loans	8,524	7,561
	HP interest	10,521	6,772
		19,045	14,333
		<b>_</b>	

## 5. EMPLOYEES

6.

Average weekly number of employees, including directors:

3 18 5 26 26 1998 £ 560,314 56,861	3 18 5 ——————————————————————————————————
26 ————————————————————————————————————	26 ———— 1997 £
26 1998 £	26 ————————————————————————————————————
1998 £	1997 £
£ 560,314	£
£ 560,314	£
560,314	
	517,410
	52,299
13,336	9,086
630,511	578,795
<del></del>	
1998	1997
£	£
197,760	173,906

Four of the directors is accruing retirement benefit under a money purchase scheme.

## 7. TAX ON PROFIT ON ORDINARY ACTIVITIES

Tax charge for the year:	1998 £	1997 £
Corporation tax at 21% (1997: 22%)	24,712	32,527
Deferred taxation	28,115	11,763
Adjustment in respect of prior years:		
Corporation tax	14,166	(4,223)
Deferred taxation	(9,901)	3,045
	<del></del>	
	57,092	43,112
	<del></del>	=

## 8. TANGIBLE FIXED ASSETS

	Long leasehold £	Computer equipment	Fixtures and fittings £	Plant and machinery £	Motor Vehicles £	Total £
Cost	212.250	00.550	20.421	621.007		057.440
At 1 January 1998 Additions	313,372	90,552 17,793	32,431 5,274	521,087 249,811	- 14,951	957,442 287,251
Disposals	-	(578)	5,274	-	-	(578)
At 31 December 1998	313,372	107,767	37,705	770,898	14,951	1,244,693
<b>Depreciation</b> At 1 January 1998	12,534	53,047	10,879	187,985	<del></del>	264,445
Charged in year Disposals	6,267	20,400 (578)	3,673	61,7 <b>8</b> 7	3,426	95,553 (578)
At 31 December				<del></del>		
1998	18,801	73,447	14,552	249,772	3,426	359,998
Net book value At 31 December						
1998	294,571	34,320	23,153	521,126	11,525	884,695
At 31 December		<del></del>				
1997	300,838	37,505	21,552	333,103	-	692,998
					=====	

The net book value of tangible fixed assets includes £303,881 (1997: £201,902) in respect of assets held under finance leases and hire purchase contracts. Depreciation charged on those assets amounted to £82,879 (1997: £35,630).

## 9. STOCKS

•	5100110		
		1998 £	1997 £
	Raw materials and consumables Finished goods and goods for resale	137,071 79,130	89,466 98,887
		216,201	188,353
10.	DEBTORS		
		1998 £	1997 £
	Trade debtors	747,086	821,092
	Amount owed by group undertakings	2,734	887
	Other debtors	16,099	15,912
	Prepayments	17,401	12,925
		783,320	850,816
11.	CREDITORS: AMOUNTS FALLING DUE WITE	IIN ONE YEAR	
		1998	1997
		£	£
	Parrowings (note 13)	120,000	65,000
	Borrowings (note 13) Trade creditors	821,172	1,096,018
	Amount due to group undertakings	453	1,090,016
	Accruals	109,968	88,378
	Corporation tax	37,238	32,527
	Other taxation and social security	30,440	32,583
		1,118,818	1,314,506
		.,,	

## 12. CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR

		1998 £	1997 £
E	Borrowings (note 13)	117,074	111,250
13. B	BORROWINGS		
		1998 £	1997 £
Ė	Oue within one year Bank loan Obligations under hire purchase contracts	35,000 85,000	35,000 30,000
		120,000	65,000
E	Oue between one and two years Bank loan Obligations under hire purchase contracts	35,000 42,500	35,000 15,000
		77,500	50,000
H	Due between two and five years  Bank loan  Obligations under hire purchase contracts	26,250 13,324	61,250
		39,574	61,250
5	Total borrowings	237,074	176,250

The bank overdraft and loan are secured by a fixed and floating charge over the assets of the company, and a fixed charge over the leasehold property and a specific machine.

## 14. PROVISION FOR LIABILITIES AND CHARGES

	Deferred taxation		£
	At 1 January 1998 Transfer from profit and loss account		25,071 18,214
	At 31 December 1998		43,285
	Full provision is made for deferred taxation and comprises:		
		1998 £	1997 £
	Capital allowances	43,285	25,071
15.	SHARE CAPITAL		
		1998 £	1997 £
	Authorised, allotted and fully paid 100,000 ordinary shares of £1 each 18,750 ordinary 'A' shares of 10p each 3,125 ordinary 'B' shares of 10p each 3,125 ordinary 'C' shares of 10p each	100,000 1,875 313 312	100,000 1,875 313 312
		102,500	102,500

## Non-equity

The 'A', 'B' and 'C' ordinary shares carry no voting rights and will only rank pari passu with ordinary shares for participation in dividends if certain future profit targets are met.

If profit targets are not met these shares will be converted to deferred 'A', 'B' and 'C' shares respectively with no rights to participate in dividends or surplus assets on a winding up.

## 16. RESERVES

		Share premium £	Profit and loss account	
	At 1 January 1998 Profit for the financial year	1,425	398,394 181,126	
	At 31 December 1998	1,425	579,520	
17.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS  1998 1997 £ £			
	Profit for the financial year Net proceeds of share issue Opening shareholders' funds	181,126 - 502,319	157,320 2,050 342,949	
	Closing shareholders' funds	683,445	502,319	
4.0				

# 18. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1998	1997
	£	£
Operating profit	251,396	208,162
Depreciation	95,553	91,491
(Increase)/decrease in stock	(27,848)	18,904
Decrease/(increase) in debtors	67,496	(36,712)
(Decrease)/increase in creditors	(255,399)	158,419
	<del></del>	
Net cash inflow from operating activities	131,198	440,264
	<del></del>	<del></del>

## 19. ANALYSIS OF NET DEBT

	At 1 January 1998 £	Cashflow £	Inception of finance leases	At 31 December 1998 £
Cash in hand and at bank	220,979	(142,573)	-	78,406
Debt due within one year	(35,000)	_	-	(35,000)
Debt due after one year	(96,250)	35,000	-	(61,250)
Finance leases	(45,000)	30,000	(125,824)	(140,824)
Net debt	44,729	(77,573)	(125,824)	(158,688)

## 20. RECONCILIATION OF NET CASHFLOW TO MOVEMENTS IN NET DEBT

	1998 £	1997 £
(Decrease)/increase in cash in period Cash inflow from change in financing	(142,573) 65,000	183,556 106,157
Change in net debt resulting from cashflows New finance leases	(77,573) (125,824)	289,713
Movement in net debt in period Opening net debt	(203,397) 44,729	289,713 (244,984)
Closing net debt	(158,668)	44,729

### 21. RELATED PARTY TRANSACTIONS

The company entered into transactions with related parties during the year as follows:

Trade sales were made to related parties totalling £22,307 (1997: £19,018) in the year and purchases were made from related parties totalling £2,101 (1997: £4,450).

The following companies are related parties by virtue of the director K Mellor's interest in the share capital:

Limpet Tapes Limited Tapekraft Limited Bandfix Limited Alphadot Limited Swallow Tapes Limited

At 31 December the total amount owed to these parties in relation to the above transactions was £793 (1997: £1,160). At 31 December the total amounts due from these parties was £2,354 (1997: £2,135).

### 22. ULTIMATE PARENT UNDERTAKING

The ultimate parent undertaking is The Limpet Group Limited, a company incorporated in England and Wales. It is situated at the address shown on page 1 and its financial statements may be obtained from Companies House in Cardiff.