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Company Registration No. 2588842 (England and Wales)

AAK LIMITED ANNUAL REPORT FOR THE YEAR ENDED 30 JUNE 2015

THURSDAY



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COMPANIES HOUSE

COMPANY INFORMATION

Directors M I Kindler

N Helfgott

Company number 2588842

Registered office Acre House

11-15 William Road

London NW1 3ER United Kingdom

Auditors H W Fisher & Company

Acre House

11-15 William Road

London NW1 3ER United Kingdom

Business address Suite 6, Accurist House

44 Baker Street

London W1M 1DH Great Britain

Bankers HSBC Bank Plc (Pall Mall, London)

69 Pall Mall London SW1Y 5EY

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STRATEGIC REPORT

FOR THE YEAR ENDED 30 JUNE 2015

The directors present the strategic report and financial statements for the year ended 30 June 2015.

Review of the business

The principal activity of the company continues to be that of clothing wholesalers.

The company made a pre-tax profit of £687,316 (2014 - £628,418) for the year on a turnover of £12,730,221 (2014 -£12,308,874).

At 30 June 2015 the company had net assets of £2,040,265 (2014 - £1,692,361).

Principal risks and uncertainties

The principal risks and uncertainties facing the company relate to changes in consumer preferences and the following factors:-

Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs. The company's policy throughout the year has been to ensure continuity and funding by working with the company's bankers.

Foreign Currency risk

The company is exposed to transaction foreign currency risk. The risk of currency fluctuations are mitigated by using foreign exchange banking facilities and advice.

Credit risk

In order to manage credit risk the directors set limits for customers based on combination of payment history and third party references. Credit limits are reviewed regularly.

Key performance indicators

In the opinion of the directors there are no Key Performance Indicators whose disclosure is necessary for an understanding of the development, performance or position of the business.

On behalf of the board

M I Kindler

Director 29 03 2016

DIRECTORS' REPORT

FOR THE YEAR ENDED 30 JUNE 2015

The directors present their report and financial statements for the year ended 30 June 2015.

Dividends

Interim ordinary dividends were paid amounting to £400,000. The directors do not recommend payment of a final dividend.

Directors

The directors who served during the year were:

Mell

M I Kindler

N Helfgott

Statement of disclosure to auditors

Each of the directors has confirmed that there is no information of which they are aware which is relevant to the audit, but of which the auditors are unaware. They have further confirmed that they have taken appropriate steps to identify such relevant information and to establish that the auditors are aware of such information.

Auditors

The auditors, H W Fisher & Company, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

On behalf of the board

M I Kindler

Director 29 03 2016

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF AAK LIMITED

We have audited the financial statements of AAK Limited for the year ended 30 June 2015 set out on pages 6 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report, Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE MEMBERS OF AAK LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Navinchandra Thaker (Senior Statutory Auditor) for and on behalf of H W Fisher & Company

Chartered Accountants Statutory Auditor Acre House 11-15 William Road London NW1 3ER United Kingdom

29 | 3 |2016

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2015

| | Notes | 2015 £ | 2014 £ |
|--|-------|-----------------------|-----------------------|
| Turnover | 2 | 12,730,221 | 12,308,874 |
| Cost of sales | | (10,992,976) | (10,641,360) |
| Gross profit | | 1,737,245 | 1,667,514 |
| Administrative expenses Other operating income | · | (1,086,249) 59,935 | (1,072,609) 45,706 |
| Operating profit | 3 | 710,931 | 640,611 |
| Interest payable and similar charges | 6 | (23,615) | (12,193) |
| Profit on ordinary activities before taxation | | 687,316 | 628,418 |
| Tax on profit on ordinary activities | 7 | (144,412) | (145,216) |
| Profit for the year | 17 | 542,904 | 483,202 |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 30 JUNE 2015

| | Notes | 2015 £ | 2014 £ |
|--|-------|-----------|-----------|
| Profit for the financial year | | 542,904 | 483,202 |
| Unrealised surplus on revaluation of properties | | 205,000 | - |
| Total recognised gains and losses relating to the year | | 747,904 | 483,202 |
| | | = | |

BALANCE SHEET

AS AT 30 JUNE 2015

| | | 201 | 2015 | | 14 |
|---|-------|-------------|-------------|-------------|-------------|
| | Notes | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 9 | | 1,787,304 | | 1,583,891 |
| Current assets | | | | | |
| Stocks | 10 | 3,358,650 | | 2,383,131 | |
| Debtors | 11 | 1,130,487 | | 1,242,755 | |
| Cash at bank and in hand | | 703,149 | | 374,133 | |
| | | 5,192,286 | | 4,000,019 | |
| Creditors: amounts falling due within one | | | | | |
| year | 12 | (3,776,804) | | (2,728,754) | |
| Net current assets | | | 1,415,482 | | 1,271,265 |
| Total assets less current liabilities | | | 3,202,786 | | 2,855,156 |
| Creditors: amounts falling due after more than one year | 13 | | (1,158,259) | | (1,158,259) |
| Provisions for liabilities | 14 | | (4,262) | | (4,536) |
| | | | | | |
| | | | 2,040,265 | | 1,692,361 |
| | | | | | |
| Capital and reserves | | | | | |
| Called up share capital | 16 | | 290 | | 290 |
| Revaluation reserve | 17 | | 694,360 | | 489,360 |
| Profit and loss account | 17 | | 1,345,615 | | 1,202,711 |
| Shareholders' funds | 18 | | 2,040,265 | | 1,692,361 |
| | | | | | |

Approved by the Board and authorised for issue on ... 29 03 2016

M I Kindler
Director

Company Registration No. 2588842

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2015

| | Notes | £ | 2015 £ | £ | 2014 £ |
|--|--------|----------|------------|----------|-----------|
| Net cash inflow from operating activities | 19 | | 328,245 | | 251,558 |
| Returns on investments and servicin finance | ng of | | | | |
| Interest paid | | (23,615) | | (12,193) | |
| Net cash outflow for returns on investments and servicing of finance | • | | (23,615) | | (12,193) |
| Taxation | | | (140,680) | | (296,942) |
| Capital expenditure | | (2.428) | | (4.420) | |
| Payments to acquire tangible assets | | (3,428) | | (4,429) | |
| Net cash outflow for capital expendi | ture | | (3,428) | | (4,429) |
| Equity dividends paid | | | (400,000) | | (400,000) |
| Decrees to each to the occur | 21 20 | | (220, 479) | | (4(2,006) |
| Decrease in cash in the year | 21, 20 | | (239,478) | | (462,006) |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2015

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

1.2 Turnover

Turnover represents amounts receivable for goods and services supplied net of VAT and trade discounts.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Investment property

See note below

Fixtures, fittings & equipment

20% reducing balance

Investment properties are included in the balance sheet at their open market value, and the aggregate surplus or deficit is transferred to the revaluation reserve. No depreciation is provided.

Although this accounting policy is in accordance with the applicable accounting standard, SSAP 19, Accounting for investment properties, it is a departure from the general requirement of the Companies Act 2006 for all tangible assets to be depreciated. In the opinion of the directors compliance with the standard is necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount of this which might otherwise have been charged cannot be separately identified or quantified.

1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5 Stock

Stock is valued at the lower of cost and net realisable value. Cost includes all direct costs incurred in bringing the stocks to their present location and condition.

Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

1.6 Pensions

The company makes payments to defined contributions pension schemes. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

1.7 Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the accounts. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the assets. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

| _ | - |
|---|----------|
| " | Turnover |
| | |

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating profit | 2015 | 2014 |
|---|---|---------|---------|
| | | £ | £ |
| | Operating profit is stated after charging: | | |
| | Depreciation of tangible assets | 5,015 | 5,130 |
| | Operating lease rentals | 80,427 | 39,858 |
| | Fees payable to the company's auditor for the audit of the company's annual | | |
| | accounts | 15,000 | 14,000 |
| | | | |
| 4 | Directors' remuneration | 2015 | 2014 |
| | | £ | £ |
| | Remuneration for qualifying services | 101,480 | 101,480 |
| | Company pension contributions to defined contribution schemes | 3,195 | 2,654 |
| | | 104,675 | 104,134 |
| | | | |
| _ | | | |
| 5 | Employees | | |

Number of employees

The average monthly number of employees (including directors) during the year

| | 2015 Number | 2014 Number |
|--------------------------|----------------|----------------|
| Sales and administration | 14 | 14 |
| | | |
| Employment costs | 2015 | 2014 |
| | £ | £ |
| Wages and salaries | 532,165 | 501,921 |
| Social security costs | 54,176 | 53,248 |
| Other pension costs | 3,195 | 2,654 |
| • | | |
| | 589,536 | 557,823 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

| 6 | Interest payable | 2015 £ | 2014 £ |
|---|---|------------------|-----------|
| | On bank loans | 23,615 | 12,193 |
| 7 | Taxation | 2015 | 2014 |
| | Domestic current year tax | £ | £ |
| | U.K. corporation tax | 144,686 | 140,680 |
| | Total current tax | 144,686 | 140,680 |
| | Deferred tax | | |
| | Origination and reversal of timing differences | (274) | 4,536 |
| | | 144,412 | 145,216 |
| | Factors affecting the tax charge for the year | | |
| | Profit on ordinary activities before taxation | 687,316 ===== | 628,418 |
| | Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 20.75% (2014 - 22.50%) | 142,618 | 141,394 |
| | Effects of: | | |
| | Non deductible expenses | 3,272 | 4,502 |
| | Depreciation add back | 1,774 | 1,154 |
| | Capital allowances | (1,490) | (1,056) |
| | Other tax adjustments | (1,488) | (5,314) |
| | | 2,068 | (714) |
| | Current tax charge for the year | 144,686 | 140,680 |
| 8 | Dividends | 2015 £ | 2014 £ |
| | Ordinary interim paid | 400,000 | 400,000 |
| | • | ==== | ==== |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

| Tangible fixed assets | | | |
|-----------------------|------------------------|--------------------------------------|-----------|
| | Investment property | Fixtures, fittings & equipment | Total |
| | £ | £ | £ |
| Cost or valuation | | | |
| At 1 July 2014 | 1,560,000 | 94,033 | 1,654,033 |
| Additions | - | 3,428 | 3,428 |
| Revaluation | 205,000 | <u> </u> | 205,000 |
| At 30 June 2015 | 1,765,000 | 97,461 | 1,862,461 |
| Depreciation | | | |
| At 1 July 2014 | - | 70,142 | 70,142 |
| Charge for the year | · · | 5,015 | 5,015 |
| At 30 June 2015 | - | 75,157 | 75,157 |
| Net book value | | | |
| At 30 June 2015 | 1,765,000 | 22,304 | 1,787,304 |
| At 30 June 2014 | 1,560,000 | 23,891 | 1,583,891 |
| | | | |

The investment properties were valued on an open market basis by Lamberts Chartered Surveyors and Bruton Knowles in June 2015. The valuations were carried out by RICS registered valuers.

On an historical cost basis these would have been included at an original cost of £1,070,640 (2014 - £1,070,640).

| 10 | Stocks | 2015 £ | 2014 £ |
|----|-------------------------------------|-------------|-----------|
| | | . ** | ئ |
| | Finished goods and goods for resale | 3,358,650 | 2,383,131 |
| | | | |
| 11 | Debtors | 2015 | 2014 |
| | | £ | £ |
| | Trade debtors | 1,059,294 | 1,031,327 |
| | Other debtors | 41,932 | 184,065 |
| | Prepayments and accrued income | 29,261 | 27,363 |
| | • | | |
| | | . 1,130,487 | 1,242,755 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

| 12 | Creditors: amounts falling due within one year | 2015 £ | 2014 £ |
|----|--|-----------|--------------------------------|
| | Bank loans | 1,589,638 | 1,021,144 |
| | Trade creditors | 1,323,997 | 897,435 |
| | Corporation tax | 144,686 | 140,680 |
| | Other taxes and social security costs | 140,514 | 18,118 |
| | Directors' current accounts | 282,544 | 255,325 |
| | Other creditors | 31,734 | 31,633 |
| | Accruals and deferred income | 263,691 | 364,419 |
| | | 3,776,804 | 2,728,754 |
| | The bank facilities are secured by a debenture over all the assets of the company. | | |
| 13 | Creditors: amounts falling due after more than one year | 2015 | 2014 |
| | | £ | £ |
| | Other creditors | 1,158,259 | 1,158,259 |
| 14 | Other creditors represent an amount due to AAK Enterprises Limited, a company director of AAK Limited. Provisions for liabilities | | Deferred tax liability £ |
| | Balance at 1 July 2014 | | 4,536 |
| | Profit and loss account | | (274) |
| | Tone and 1033 account | | |
| | Balance at 30 June 2015 | | 4,262 |
| | The deferred tax liability is made up as follows: | | |
| | | 2015 £ | 2014 |
| | | ı. | £ |
| | Accelerated capital allowances | 4,262 | 4,536 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

15 Retirement Benefits

Defined contribution scheme

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

| | | 2015 £ | 2014 £ |
|----|---|-------------|-----------|
| | Contributions payable by the company for the year | 3,195 | 2,654 |
| | | | |
| 16 | Share capital | 2015 | 2014 |
| | | £ | £ |
| | Allotted, called up and fully paid | | |
| | 200 Ordinary shares of £1 each | 200 | 200 |
| | 90 Ordinary 'A' shares of £1 each | 90 | 90 |
| | | | |
| | | 290 | 290 |
| | | | |

The ordinary 'A' shares were issued at £1,600 each but only £1 per share called up.

The company has granted share options to 1 employee over 100 ordinary shares under the Enterprise Management Initiative Scheme. The exercise price is £758 per share for 66 of the share options and £1,600 per share for 34 of the share options.

All of the options granted have a maximum contractual life of 10 years and there are no vesting conditions attached to the share options.

At 30 June 2015 all share options were outstanding and exercisable.

17 Statement of movements on reserves

| outement of movements on reserves | Revaluation reserve | Profit and loss account |
|-----------------------------------|---------------------|-------------------------|
| | £ | £ |
| Balance at 1 July 2014 | 489,360 | 1,202,711 |
| Profit for the year | - | 542,904 |
| Dividends paid | • | (400,000) |
| Revaluation during the year | 205,000 | - |
| Balance at 30 June 2015 | 694,360 | 1,345,615 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

| 18 | Reconciliation of movements in Shareholders' funds | 2015 £ | 2014 £ |
|----|---|----------------------|----------------------|
| | Profit for the financial year Dividends | 542,904 (400,000) | 483,202 (400,000) |
| | Other recognised gains and losses | 142,904 205,000 | 83,202 |
| | Net addition to shareholders' funds Opening Shareholders' funds | 347,904 1,692,361 | 83,202 1,609,159 |
| | Closing Shareholders' funds | 2,040,265 | 1,692,361 |
| 19 | Reconciliation of operating profit to net cash inflow from operating activities | 2015 £ | 2014 £ |
| | Operating profit | 710,931 | 640,611 |
| | Depreciation of tangible assets | 5,015 | 5,130 |
| | Increase in stocks Decrease in debtors | (975,519) 112,268 | (897,611) 93,208 |
| | Increase in creditors within one year | 475,550 | 410,220 |
| | Net cash inflow from operating activities | 328,245 | 251,558 |
| 20 | Reconciliation of net cash flow to movement in net debt | 2015 £ | 2014 £ |
| | Decrease in cash in the year | (239,478) | (462,006) |
| | Movement in net debt in the year | (239,478) | (462,006) |
| | Opening net debt | (1,805,270) | (1,343,264) |
| | Closing net debt | (2,044,748) | (1,805,270) |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2015

| 21 | Analysis of net debt | 1 July 2014 | Cash flow Oth | ner non-cash changes | 30 June 2015 |
|----|----------------------------------|----------------------|---------------|-------------------------|--------------|
| | | £ | £ | £ | £ |
| | Net cash: | | | | |
| | Cash at bank and in hand | 374,133 | 329,016 | - | 703,149 |
| | Bank loans | (1,021,144) | (568,494) | - | (1,589,638) |
| | | (647,011) | (239,478) | | (886,489) |
| | | (047,011) | (237,470) | | |
| | Debt: | | | | |
| | Debts falling due after one year | (1,158,259) | - | - | (1,158,259) |
| | | | | | |
| | Net debt | (1,805,270) | (239,478) | - | (2,044,748) |
| | • | | | | |

22 Contingent liabilities

At the year end AAK Limited had forward contract commitments totalling £759,105.

23 Financial commitments

At 30 June 2015 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 June 2016:

| | Land and b | Land and buildings | | |
|--------------------------------|------------|--------------------|--|--|
| | 2015 | 2014 | | |
| , | £ | £ | | |
| Operating leases which expire: | | | | |
| Between two and five years | 70,000 | 70,000 | | |
| | | ====== | | |

24 Controlling parties

The director, M I Kindler is the controlling party by virtue of his shareholding in the issued ordinary share capital of the company.

25 Related party relationships and transactions

At 30 June 2015, AAK Limited owed £1,158,259 (2014: £1,158,259) to AAK Enterprises Limited, a company in which the director, M I Kindler has a 100% shareholding.

At 30 June 2015, AAK Limited owed £34,138 (2014: £156,013) to M I Kindler and owed £248,406 (2014: £99,312) to N Helfgott, both of whom are directors of the company.