

Registration Number 2588523

**Lanz Limited**  
**Directors' Report and Financial Statements**  
**for the year ended 31 March 1998**



## **Lanz Limited**

### **Company Information**

Directors	Mark Bonnamy Buddy S. Garcha Barrington Johnson
Secretary	Barrington Johnson
Company Number	2588523
Registered Office	110-112, Curtain Road London EC2A 3AH
Auditors	Adomako Basoah & Co. 113, Parchmore Road Thornton Heath Surrey. CR7 8LZ
Business Address	110-112, Curtain Road London EC2A 3AH
Bankers	TSB Plc Commercial Banking St. Mary's Court 20, St. Mary at Hill London. EC3R 8NA

## **Lanz Limited**

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## **Lanz Limited**

### **Directors' Report for the year ended 31 March 1998**

The directors present their report and the financial statements for the year ended 31 March 1998.

#### **Principal Activity and Review of the Business**

The principal activity of the company which remains unchanged from last year is maintenance and sale of computer hardware and the sale of computer software.

#### **Directors and their Interests**

The directors who served during the year and their interests in the company are as stated below:

	<b>Ordinary shares</b>	
	<b>1998</b>	<b>1997</b>
Mark Bonnamy	2,500	2,500
Buddy S. Garcha	2,500	2,500
Barrington Johnson	2,500	2,500

#### **Directors' Responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Adomako Basoah & Co. be reappointed as auditors of the company will be put to the Annual General Meeting.

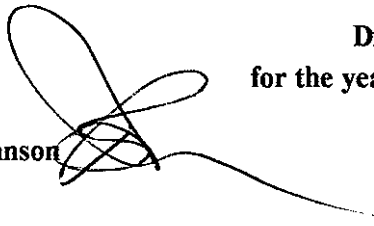
This report is prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

This report was approved by the Board on 15 January 1999 and signed on its behalf by

**Lanz Limited**

**Directors' Report  
for the year ended 31 March 1998**

**Barrington Johnson**  
**Secretary**



**Lanz Limited**

**Auditor's Report to the Shareholders of Lanz Limited**

I have audited the financial statements on pages 4 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

**Respective responsibilities of directors and auditors**

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is my responsibility to form an independent opinion, based on our audit, on those statements and to report my opinion to you.

**Basis of opinion**

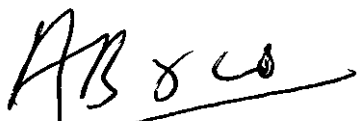
I conducted my audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

I planned and performed our audit so as to obtain all the information and explanations which I considered necessary in order to provide me with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error.

In forming my opinion I also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In my opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



**Adomake Basoah & Co.**

**Chartered Certified Accountant, and  
Registered Auditor**

**113, Parchmore Road  
Thornton Heath  
Surrey. CR7 8LZ**

**15 January 1999**

**Lanz Limited**

**Profit and Loss Account  
for the year ended 31 March 1998**

		<b>Continuing operations</b>	
		<b>1998</b>	<b>1997</b>
	<b>Notes</b>	<b>£</b>	<b>£</b>
<b>Turnover</b>	<b>2</b>	2,525,753	1,678,932
Cost of sales		(1,904,854)	(1,213,502)
<b>Gross profit</b>		<u>620,899</u>	<u>465,430</u>
Administrative expenses		(513,276)	(334,994)
Other operating income		158	-
<b>Operating profit</b>	<b>3</b>	<u>107,781</u>	<u>130,436</u>
Interest receivable and similar income		2,264	811
Interest payable and similar charges		<u>(158)</u>	<u>-</u>
<b>Profit on ordinary activities before taxation</b>		109,887	131,247
Tax on profit on ordinary activities	<b>6</b>	<u>(25,080)</u>	<u>(33,055)</u>
<b>Profit on ordinary activities after taxation</b>		84,807	98,192
Dividends		<u>(93,617)</u>	<u>(89,222)</u>
<b>(Loss)/retained profit for the year</b>		<u>(8,810)</u>	<u>8,970</u>
Retained profit brought forward		56,259	47,289
<b>Retained profit carried forward</b>		<u><u>47,449</u></u>	<u><u>56,259</u></u>

There are no recognised gains or losses other than the profit or loss for the above two financial years.

The notes on pages 6 to 10 form an integral part of these financial statements.

# Lanz Limited

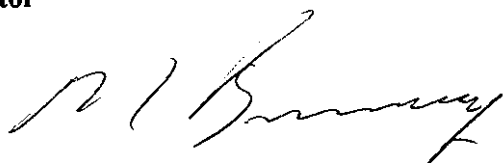
## Balance Sheet as at 31 March 1998

	Notes	1998 £	1997 £
<b>Fixed Assets</b>			
Tangible assets	7	42,397	27,118
<b>Current Assets</b>			
Stocks		57,745	31,726
Debtors	8	462,243	235,924
Cash at bank and in hand		2,584	91,575
		<u>522,572</u>	<u>359,225</u>
<b>Creditors: amounts falling due within one year</b>	9	<u>(510,020)</u>	<u>(322,584)</u>
<b>Net Current Assets</b>		<u>12,552</u>	<u>36,641</u>
<b>Total Assets Less Current Liabilities</b>		<u>54,949</u>	<u>63,759</u>
<b>Capital and Reserves</b>			
Called up share capital	10	7,500	7,500
Profit and loss account		47,449	56,259
<b>Equity Shareholders' Funds</b>	11	<u>54,949</u>	<u>63,759</u>

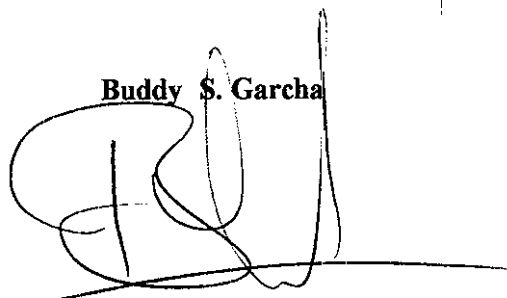
The financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

The financial statements were approved by the Board on 15 January 1999 and signed on its behalf by

Mark Bonnamy  
Director



Buddy S. Garcha



The notes on pages 6 to 10 form an integral part of these financial statements.



## **Lanz Limited**

### **Notes to the Financial Statements for the year ended 31 March 1998**

#### **1. Accounting Policies**

##### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention.

The company has taken advantage of the exemption in FRS1 from the requirement to produce a cashflow statement because it is a small company.

##### **1.2 Turnover**

Turnover represents the total invoice value, excluding value added tax, of sales and services rendered during the year. Invoices in respect of maintenance contracts are recognised only to the extent that the income has been earned.

##### **1.3 Tangible fixed assets and depreciation**

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Plant and machinery	-	25% Reducing Balance Method
Fixtures, fittings and equipment	-	25% Reducing Balance Method
Motor vehicles	-	25% Reducing Balance Method

##### **1.4 Stock**

Stock is valued at the lower of cost and net realisable value.

##### **1.5 Pensions**

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

##### **1.6 Deferred taxation**

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to materialise.

#### **2. Turnover**

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

**Lanz Limited**

**Notes to the Financial Statements  
for the year ended 31 March 1998**

..... continued

<b>3. Operating profit</b>	<b>1998</b>	<b>1997</b>
	<b>£</b>	<b>£</b>
Operating profit is stated after charging:		
Depreciation of tangible assets	14,133	9,036
Loss on disposal of tangible fixed assets	-	1,173
Auditors' remuneration	2,200	2,000
	<u>2,200</u>	<u>2,000</u>
 <b>4. Directors' emoluments</b>		
	<b>1998</b>	<b>1997</b>
	<b>£</b>	<b>£</b>
Remuneration and other benefits	92,506	89,235
	<u>92,506</u>	<u>89,235</u>
 Number of directors to whom retirement benefits are accruing under a money purchase scheme	-	-
 <b>5. Pension costs</b>		
The company operates a defined contribution pension scheme in respect of the directors. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £16,906 (1997 - £13,635).		
 <b>6. Taxation</b>	<b>1998</b>	<b>1997</b>
	<b>£</b>	<b>£</b>
UK current year taxation		
UK Corporation Tax at 21% (1997 - 24%)	25,080	33,055
	<u>25,080</u>	<u>33,055</u>

**Lanz Limited**

**Notes to the Financial Statements  
for the year ended 31 March 1998**

..... continued

**7. Tangible fixed assets**

	Plant and machinery	Fixtures, fittings equipment	Motor vehicles	Total
	£	£	£	£
<b>Cost</b>				
At 1 April 1997	9,665	24,021	19,725	53,411
Additions	-	17,419	11,993	29,412
At 31 March 1998	<u>9,665</u>	<u>41,440</u>	<u>31,718</u>	<u>82,823</u>
<b>Depreciation</b>				
At 1 April 1997	7,945	12,293	6,055	26,293
Charge for the year	430	7,287	6,416	14,133
At 31 March 1998	<u>8,375</u>	<u>19,580</u>	<u>12,471</u>	<u>40,426</u>
<b>Net book values</b>				
At 31 March 1998	<u>1,290</u>	<u>21,860</u>	<u>19,247</u>	<u>42,397</u>
At 31 March 1997	<u>1,720</u>	<u>11,728</u>	<u>13,670</u>	<u>27,118</u>

**8. Debtors**

	1998 £	1997 £
Trade debtors	376,153	194,055
Other debtors	82,891	40,119
Prepayments and accrued income	3,199	1,750
	<u>462,243</u>	<u>235,924</u>

**Lanz Limited**

**Notes to the Financial Statements  
for the year ended 31 March 1998**

..... continued

<b>9. Creditors: amounts falling due within one year</b>	<b>1998</b>	<b>1997</b>
	<b>£</b>	<b>£</b>
Trade creditors	242,941	162,340
Corporation tax	25,080	33,055
Other taxes and social security costs	35,635	42,234
Accruals and deferred income	206,364	84,955
	<u>510,020</u>	<u>322,584</u>
<b>10. Share capital</b>	<b>1998</b>	<b>1997</b>
	<b>£</b>	<b>£</b>
<b>Authorised equity</b>		
50,000 Ordinary shares of £1 each	<u>50,000</u>	<u>50,000</u>
<b>Allotted, called up and fully paid equity</b>		
7,500 Ordinary shares of £1 each	<u>7,500</u>	<u>7,500</u>
<b>11. Reconciliation of movements in shareholders' funds</b>	<b>1998</b>	<b>1997</b>
	<b>£</b>	<b>£</b>
Profit for the year	84,807	98,192
Dividends	(93,617)	(89,222)
	<u>(8,810)</u>	<u>8,970</u>
Opening shareholders' funds	<u>63,759</u>	<u>54,789</u>
	<u>54,949</u>	<u>63,759</u>

**Lanz Limited**

**Notes to the Financial Statements  
for the year ended 31 March 1998**

..... continued

**12. Transactions with directors**

The following directors had interest free loans during the year. The movements on these loans are as follows:

	Amount Owing		Maximum in year
	1998	1997	
	£	£	£
Mark Bonnamy	13,333	13,333	13,333
Buddy S. Garcha	13,334	13,333	13,333
Barrington Johnson	13,333	13,333	13,333