Registral

# **REVISECATCH LIMITED**

Company No: 2584802

# **FINANCIAL STATEMENTS**

- for the year ended -

**30TH JUNE 2000** 

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FISHER PHILLIPS

Chartered Accountants
Summit House
170 Finchley Road, London NW3 6BP

# **DIRECTORS**

I. W. Oliver

C. Truscott

# **SECRETARY**

B. Oliver

## **BUSINESS ADDRESS**

324 Kensal Road London W10 5BZ

## REGISTERED OFFICE

PRB House 198 Brooklands Road Weybridge Surrey KT13 0RJ

# **AUDITORS**

Fisher Phillips Chartered Accountants Summit House 170 Finchley Road London NW3 6BP

## PRINCIPAL BANKERS

Lloyds Bank plc 50 Notting Hill Gate London W11 3JD

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5	Cash flow statement
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#### REPORT OF THE DIRECTORS

The directors present their report and audited financial statements for the year ended 30 June 2000.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company is that of messenger services.

The results for the year were considered satisfactory and continued growth is anticipated for the future.

#### DIVIDENDS

The directors do not recommend payment of a dividend.

#### **DIRECTORS AND THEIR INTERESTS**

The directors at the balance sheet date and their interests in the company at that date and at the beginning of the year (or on appointment if later), were as follows:

		Number o	<u>f shares</u>
	Class of shares	2000	<u>1999</u>
I. W. Oliver	Ordinary shares	106	106
C. Truscott	Ordinary shares	-	-

#### **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### CLOSE COMPANY

Date: 2 October 2000

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

#### **AUDITORS**

Fisher Phillips were appointed auditors to the company and in accordance with section 385 of the Companies Act 1985 are willing to be reappointed.

By Order of the Board

B. Oliver

Secretary

# AUDITORS' REPORT TO THE MEMBERS OF REVISECATCH LIMITED

We have audited the financial statements on pages 3 to 14 which have been prepared under the historical cost convention and the accounting policies set out in note 1 to the financial statements.

# Respective responsibilities of the directors and auditors

As described in the Directors' Report the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 30 June 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

FISHER PHILLIPS Chartered Accountants Registered Auditors

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Date: 2 October 2000

Summit House 170 Finchley Road London NW3 6BP

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH JUNE 2000

	Notes	2000 £	1999 £
TURNOVER		6,539,726	5,239,179
Cost of sales		(3,610,911)	(3,119,564)
GROSS PROFIT		2,928,815	2,119,615
Administrative expenses		(2,538,448)	(1,813,135)
OPERATING PROFIT	2	390,367	306,480
Interest receivable Interest payable	3 4	162 (8,495)	54 (18,398)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		382,034	288,136
Tax on profit on ordinary activities	6	(154,779)	(109,272)
PROFIT FOR THE FINANCIAL YEAR	15	227,255	178,864

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than those dealt with in the profit and loss account.

The notes on pages 6 to 14 form part of these financial statements.

# **BALANCE SHEET AT 30TH JUNE 2000**

		2000	)	1999	•
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	7		544,135		619,136
Tangible assets	8		192,514		224,490
Investments	9		175,000		
			911,649		843,626
CURRENT ASSETS					
Debtors	<b>10</b> 1,	322,919		1,427,768	
Cash at bank and in hand	÷	24,106		1,293	
	1,	347,025		1,429,061	
CREDITORS: Amounts falling due				(1.550.005)	
within one year	11 (1,	539,825)		(1,779,207)	
NET CURRENT LIABILITIES			(192,800)		(350,146)
TOTAL ASSETS LESS CURRENT LIABILITIES			718,849		493,480
CREDITORS: Amounts falling due					
after more than one year	12				(1,886)
·			718,849		491,594
CAPITAL AND RESERVES					
Called up share capital	14		2		2
Capital redemption reserve			1		1
Profit and loss account	15		718,846		491,591
SHAREHOLDERS FUNDS	16		718,849		491,594
					===:1:==

The financial statements were approved by the board on 2 October 2000 and signed on its behalf by

I. W. OLIVER

C. TRUSCOTT

The notes on pages 6 to 14 form part of these financial statements.

) Directors

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30TH JUNE 2000

		2000	)	1999	•
	Notes	£	£	£	£
CASH FLOW FROM OPERATING ACTIVITIES	17		600,482		507,688
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	18		(8,333)		(18,344)
TAXATION			(102,800)		(155,000)
CAPITAL EXPENDITURE	18		(41,161)		(150,096)
ACQUISITIONS AND DISPOSALS	18		(175,000)		-
Cash inflow before use of liquid resources and financing			273,188		184,248
FINANCING Decrease in debt	18	(10,810)		(8,776)	
			(10,810)	•	(8,776)
INCREASE IN CASH IN THE YEAR	₹		262,378		175,472
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT	1 19				
INCREASE IN CASH IN THE YEAR	R	262,378		175,472	
Cash outflow from decrease in lease financing		10,810		8,776	
Change in net debt resulting from cash flows			273,188		184,248
Movement in net debt in the year			273,188		184,248
Net debt at 1 July 1999			(251,168)		(435,416)
Net funds at 30 June 2000			22,020		(251,168)

The notes on pages 6 to 14 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

#### 1. ACCOUNTING POLICIES

#### 1.1 BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

#### 1.2 TURNOVER

Turnover comprises amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 GOODWILL

The company's policy is to write off goodwill evenly over its estimated life of 10 years.

#### 1.4 DEPRECIATION

Depreciation is provided using the following rates and bases to reduce by annual instalments the cost, less estimated residual value, of the tangible assets over their estimated useful lives:-

Fixtures and fittings	15% Reducing balance
Motor vehicles	25% Reducing balance
Computer Equipment	33.33% Straight line

#### 1.5 DEFERRED TAXATION

Deferred taxation is provided where there is a reasonable probability of the amount becoming payable in the foreseeable future.

## 1.6 LEASING AND HIRE PURCHASE

Assets acquired under finance leases or hire purchase contracts are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Finance charges and interest are taken to the profit and loss account in constant proportion to the remaining balance of capital repayments or net obligations outstanding.

Rentals payable under operating leases are taken to the profit and loss account on a straight line basis over the lease term.

#### 2. OPERATING PROFIT

	2000 £	1999 £
The operating profit is stated after charging:		
Depreciation	148,137	149,972
Auditors' remuneration	10,000	6,500
Operating lease rentals:		
Land and buildings	58,752	5,870

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

3.	INTEREST RECEIVABLE	2000 £	1999 £
	Bank and other interest receivable	162	
		162	54
4.	INTEREST PAYABLE AND SIMILAR CHARGES	2000 £	1999 £
	On bank loans and overdrafts Other interest On overdue tax Lease finance charges and hire purchase interest	378 2,199 659	18,398
5.	DIRECTORS AND EMPLOYEES	2000 £	1999 £
	Staff costs: Wages and salaries Social security costs	1,334,065	923,584 93,509 1,017,093
	The average number of employees during the year was made up		Number
	Administration	49	
	Directors' emoluments:	£	£
	Remuneration for management services	369,747	295,248
	The division of directors' emoluments is as follows:	£	£
	Highest paid director Highest paid director pension costs	267,007	280,921
		267,007	280,921

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

# 6. TAX ON PROFIT ON ORDINARY ACTIVITIES

	2000 £	1999 £
The taxation charge comprises:		
U.K. corporation tax at 30% (1999 - 31%)	139,595	109,272
Adjustment in respect of prior years	139,595 15,184	109,272
	154,779	109,272

# 7. INTANGIBLE ASSETS

Cost	At start of year £	Additions £	Written off £	At end of year £
Goodwill	751,595	_	_	751,595
Goodwiii	131,373		******	131,393
	751,595		_	751,595
	At start of year £	Charge for year £	Written off £	At end of year £
Amortisation				
Goodwill	132,460	75,000	•	207,460
	132,460	75,000	-	207,460
Net book value	619,135			544,135

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

8.	TANGIBLE	ASSETS
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Cost	Beginning of year £	Additions £	End of year £
Cost  Fixtures and fittings Motor vehicles Computer equipment  Depreciation  Fixtures and fittings Motor vehicles Computer equipment	154,752 98,696 100,072	8,910 - 32,251	163,662 98,696 132,323
	353,520	41,161	394,681
<u>Depreciation</u>	Beginning of year £	Charge for year	End of year £
Fixtures and fittings Motor vehicles	49,919 30,898 48,213	17,062 16,950 39,125	66,981 47,848 87,338
	129,030	73,137	202,167
Total net book values	Beginning of year £ 224,490		End of year £ 192,514

Included above are assets held under finance leases or hire purchase contracts as follows:

	2000 £	1999 £
Net book values:		
Motor vehicles	14,005	18,673
Depreciation charge for the year:		•
Motor vehicles	4,668	6,224

Net obligations under finance leases and hire purchase contracts are secured on the assets acquired.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

## 9. INVESTMENTS - RELATED UNDERTAKINGS

Cost Shares:	Beginning of year £	Additions £	End of year £
Participating interest	<u>-</u>	175,000	175,000
•, 5			
		175,000	175,000
Net book value			175,000

The following was a subsidiary at the balance sheet date:

Subsidiary undertaking	Description and proportion of share capital owned	Country of incorporation	Nature of business
D A Systems Limited	Ordinary 45%	England	Software development

The company is exempt from the obligation to prepare group financial statements as the group qualifies as a small or medium size group as defined by Section 249 Companies Act 1985.

Financial information summary - subsidiary undertaking:

	Aggregate capital and reserves at last accounting date	Results for the last financial period
D A Systems Limited	-	•

D A Systems Limited has yet to prepare its first accounts and hence no figures for reserves and profits can be given.

## 10. DEBTORS

	2000 £	1999 £
Trade debtors	1,106,887	1,302,040
Other debtors	178,722	112,403
Prepayments and accrued income	37,310	13,325
		1,427,768
	# *** * * * * * * * * * * * * * * * * *	

Included in other debtors is an amount due from factors of £178,722 (1999; £109,778). The factors hold a floating charge over the proceeds from all company debtors. They also have a fixed charge over all debtors not assigned to them.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2000 £	1999 £
	Bank overdraft	-	239,565
	Trade creditors	132,263	88,978
	Amounts owed to participating interests	100,000	•
	Corporation tax	139,595	87,617
	Other taxes and social security costs Net obligations under finance lease	371,304	372,336
	and hire purchase contracts	2,086	11,010
	Directors' current accounts	196	331
	Other creditors	696,838	
	Accruals and deferred income	97,543	77,166
		1,539,825	1,779,207
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2000 £	1999 £
	Net obligations under finance leases		
	and hire purchase contracts	-	1,886
		<u>-</u>	1,886
13.	NET OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE CONTRACTS		
		2000 £	1999 £
	The company's net obligations under finance leases and hire purchase contracts are repayable as follows:		
	In one year, or less or on demand Between one and two years	2,118	11,467 1,911
	•	***************************************	
	Finance charges and interest allocated	2,118	13,378
	to future accounting periods	(32)	
	Included in current liabilities		12,896 ) (11,010)
		-	1,886

Operating profit Depreciation

Decrease in debtors

Decrease in creditors due within one year

Cash flow from operating activities

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

14.	SHARE CAPITAL	2000 £	1999 £
	Authorised		
	Equity interests:		
	100,000 Ordinary shares of 1p each	1,000	1,000
	Allotted, called up and fully paid		
	Equity interests:		
	206 Ordinary shares of 1p each	2	2
15.	PROFIT AND LOSS ACCOUNT	2000 £	1999 £
	Retained profits at 1 July 1999 Profit for the financial year	491,591 227,255	178,864
	Retained profits at 30 June 2000	718,846	491,591
16.	RECONCILIATION OF MOVEMENTS IN SHAREHO	DLDERS' FUNDS 2000 £	
	Profit for the financial year Shareholders' funds at 1 July 1999	227,255 491,594	178,864 312,730
	Shareholders' funds at 30 June 2000	718,849	491,594
	Represented by:-		
	Equity interests	718,849	491,594
		718,849	491,594
17.	RECONCILIATION OF OPERATING PROFIT TO OFFICE TO SERVICE STATES OF THE PROFIT TO SERVICE STATES OF THE SERVICE STATES OF TH	PERATING CA	SH
		2000 £	1999 £

390,367

148,137

104,849

(42,871)

600,482

306,480 149,972

(231,165)

282,401

507,688

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

# 18. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2000 £	1999 £
Returns on investments and servicing of finance	•	
Interest received	162	54
Interest paid	(7,836)	54 (15,706)
Interest element on finance lease rental		
payments	(659)	(2,692)
Net cash outflow from returns on		
investments and servicing of finance	(8,333)	(18,344)
Capital expenditure Purchase of intangible fixed assets Purchase of tangible fixed assets Purchase of other investments	(41,161) (175,000)	
Net cash outflow from capital expenditure	(216,161)	(150,096)
Financing Repayment of capital on hire purchase contracts and finance leases rentals	(10,810)	(8,776)
Net cash outflow from financing	(10,810)	(8,776)
	**************************************	

# 19. ANALYSIS OF NET DEBT

2000			
Beginning of year £	Cash flow	Other movements £	End of year £
1,293	22,813	-	24,106
(239,565)	239,565		₩
(12,896)	10,810	•	(2,086)
(251,168)	273,188		22,020
	of year £ 1,293 (239,565) (12,896)	Beginning of year £ Cash flow £ £ 1,293 22,813 (239,565) 239,565 (12,896) 10,810	Beginning of year of year (239,565)         Cash flow £         Other movements £           1,293         22,813         -           (239,565)         239,565         -           (12,896)         10,810         -

The movement in net debt includes £2,086 of leases reclassified from liabilities falling due after more than one year to liabilities falling due within one year.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2000

#### 20. REVENUE COMMITMENTS

The amounts payable in the next year in respect of operating leases are shown below, analysed according to the expiry date of the leases.

Land and buildings	2000	1999 £
Expiry date: Between one and	ž.	æ
five years	24,975	24,975
	24,975	24,975

#### 21. CONTINGENT LIABILITIES

The company has guaranteed the bank overdraft of Milematic Limited, a related party, to a maximum of £180,000. At 30 June 2000 the overdraft stood at £34,252 (1999: £1,475).

#### 22. CONTROL

The company is controlled by I. W. Oliver who has a beneficial interest in 106 ordinary shares.

#### 23. RELATED PARTY DISCLOSURES

1. W. Oliver controls Milematic Limited. During the year the company paid Milematic Limited £57,000 (1999: £441,565) for rent of bikes and vans, and £497,900 (1999:£265,375) for advertising. At the year end the company owed Milematic Limited £447,927 (1999: £608,162).

PRB Public Relations is a business run by I. W. Oliver's wife, B. Oliver. During the year PRB Public Relations provided the company with advertising and promotional services totalling £60,391 (1999: £56,731). At the year end the company owed PRB Public Relations £40,115 (1999: £36,622).

During the year the company paid rent for its business premises to the Milematic Limited Pension Scheme, set up for the benefit of I. W. and Mrs B. Oliver, of £24,000 (1999: £24,000).

I. W Oliver has personally guaranteed the company's overdraft up to £200,000 with a mortgage over a property held personally.

At the year end the company owed D A Systems Limited, in which it owns 45% of the shares, £100,000.