**KPIVG** Peat Marwick

2584542

Norfolk House 409 Silbury Boulevard Central Milton Keynes MK9 2HA

Auditors' report to the directors of Tickford Limited (formerly Dacron Services Limited) pursuant to section 248 of the Companies Act 1985

We have examined the relevant accounts of Tickford Limited and of its subsidiary undertakings. The scope of our work for the purpose of this report was limited to ascertaining whether Tickford Limited is entitled to the exemption from the requirement to prepare group accounts for the period ended 2 May 1992.

In our opinion, the group consisting of Tickford Limited and its subsidiary undertakings is a medium-sized group in respect of the period ended 2 May 1992 and Tickford Limited is therefore entitled to the exemption from the requirement to prepare group accounts under section 248 of the Companies Act 1985

KPMG Pent Marwick Chartered Accountants Registered Auditors

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24 February 1993



KPMG Peat Marwick



(Formerly Dacron Services Limited)

Directors' report and financial statements

For the thirteen and one half months ended 2 May 1992

Registered number 2584542

# Directors' report and financial statements

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(Formerly Dacron Services Limited)

# Directors' report

The directors present their annual report and the audited financial statements for the period ended 2 May 1992.

## Principal activities

The company's principal activity is transport engineering consultants engaged in design, engineering, development, manufacture and supply to the motor vehicle industry.

### **Business review**

The company was incorporated on 21 February 1991 and changed its name to Tickford Limited. On 15 March 1991 the company purchased certain assets and assumed certain liabilities of Dacron Limited (formerly Tickford Limited).

During the period the company invested £237,994 in a joint venture with Ford Motor Company of Australia to establish a manufacturing facility for the production of special vehicles for Ford in Australia.

In the first period of operation turnover was £7,210,841 and the distributable profit carried forward was £220,689. The operating loss shown on page 4 was due to the severe recession in the automotive industry and the costs of redefining the strategic direction of the company and restructuring. The company is now trading profitably with the Australian operation up to planned throughput and meeting profit targets. In the UK the order book is expanding steadily. Realised reserves of £779,299 were transferred from the capital reserve to the profit and loss account during the period.

# Proposed dividend

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The directors do not recommend the payment of a dividend for the period.

## Research and development

Development expenditure incurred by the company relates to specific projects within its principal activity.

### Significant changes in fixed assets

Movements in fixed assets are shown in notes 9 and 10 in the financial statements.

# Directors and directors' interests

The directors who held office during the period were as follows:

J Thurston	(Appointed 11 March 1991)
DS Burnicle	(Appointed 11 March 1991)
D Flint	(Appointed 11 March 1991)
D Hall	(Appointed 11 March 1991)
DB Morgan	(Appointed 11 March 1991)

KPMG Peat Marwick

(Formerly Dacron Services Limited)

Directors' report (continued)

Directors and directors' interests (continued)

KE Bennett (Appointed 22 February 1991, resigned 11 March 1991) PN Jenkins (Appointed 22 February 1991, resigned 11 March 1991)

The company's articles of association do not require directors to retire by rotation.

The directors who held office at the end of the financial period had the following interests in the ordinary shares and debentures of the company as recorded in the register of directors' share and debenture interests:

	At 2 May 1992		At 21 F	ebruary 1991
	Ordinary Shares	Debenture	Ordinary Shares	Dehenture
J Thurston	6,000	£60,000	•	-
DS Burnicle	1,000	£10,000	•	•
D Flint	1,000	£10,000	•	-
D Hall	1,000	£10,000	•	•
DB Morgan	1,000	£10,000	•	-

### Political and charitable contributions

The company made no political contributions during the period. Donations to UK charities amounted to £Nil.

## Liability insurance

During the period the company purchased liability insurance for its officers.

### Auditors

Pursuant to section 386 of the Companies Act 1985, a resolution is to be put to the forthcoming Annual General Meeting which, if passed, would result in the company not being required to reappoint its auditors annually. KPMG Peat Marwick would then continue as the company's auditors.

By order of the board

D Hall

Company Secretary

Tickford House 8 Tanners Drive Blakelands Milton Keynes MK14 5BN

24 February 1973

KPMG Peat Marwick



Norfolk House 499 Silbury Boulevard Central Milton Keynes MK9 2HA

Report of the auditors to the members of Tickford Limited (Formerly Dacron Services Limited)

We have audited the financial statements on pages 4 to 20 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 2 May 1992 and of its loss and eash flows for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

KNU Kent Jara ite. Chariered Accountants Registered Auditors

24 February 1993

(Formerly Dacron Services Limited)

Profit and loss account for the period ended 2 May 1992

joi me perioa enaca 2 may 1222	Note	1992 £
Turnover	2	7,210,841
Cost of sales		(5,147,141)
Gross profit		2,063,700
Distribution costs		(119,696)
Administrative expenses		(2,302,650)
Operating loss		(358,646)
Other Interest receivable and similar income	б	1,674
Interest payable and similar charges	7	(201,638)
Loss on ordinary activities before taxation	<b>3-</b> 5	(558,610)
Tax on loss on ordinary activities	8	
Loss on ordinary activities after taxation and retained loss for the		
financial period	18	(558,610)
Transfer from capital reserve		779,299
Profit and loss account carried forward at 2 May 1992		220,689

A statement of movements on reserves is shown in note 18 of the financial statements.

Balance sheet at 2 May 1992

at 2 May 1992	Note	199	92
	11010	£	£
Fixed assets			
Intangible assets	9		250,000
Tangible assets	10		1,643,250
Investments	11		237,994
Current assets			2,131,244
Stocks	12	580,247	, ,
Debtors	13	1,312,490	
Cash at bank and in hand		1,043	
		1 902 790	
Creditors: amounts falling due within one year	14	1,893,780 (2,161,056)	
N. 4 P., 1 21145		and a second sec	(267,276)
Net current liabilities			(207,270)
Total assets less current liabilities			1,863,968
Creditors: amounts failing due after more than one year	15		(740,718)
Provisions for liabilities and charges	16		(200,000)
Net assets			923,250
Capital and reserves			
Called up share capital	17		10,000
Capital reserve	18		692,561
Profit and loss account	18		220,689
			923,250

These financial statements were approved by the board of directors on Its behalf by:

J Thurston Director

KPMG Peat Marwick

Cash flow statement for the period ended 2 May 1992

for the period ended 2 May 1992	<b>1.7</b>	1.0	92
	Notes	£	£
Net cash outflow from operating activities	20		(788,181)
Cash outflow from investing activities Interest received Interest paid		1,674 (185,038)	
			(183,364)
Fixed assets purchases Tangible Investment in subsidiary			(205,511) (237,994)
Cash flow from financing activities Share issue Debenture issue New term loan Capital element of finance lease payments		10,000 100,000 500,000 (393,000)	7)
			217,000
			(1,198,050)
Decrease in cash and cash equivalents  Overdraft  Cash			(798,709) (399,341)
			(1,198,050)

(Formerly Dacron Services Limited)

### Notes

(forming part of the financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost accounting rules, modified to include the revaluation of certain assets.

The company is exempt by virtue of s248 of the Companies Act 1985 from the requirement to prepare group financial statements, which would include the results of Tickford Australia Pty Limited (incorporated in Australia), due to the size of the group.

## Fixed assets and depreciation

Depreciation is provided by the company to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Leasehold land

and buildings Plant and machinery life of lease

4 to 10 years

## Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

### Lemes

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included in creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments.

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

# (Formerly Dacron Services Limited)

# Notes (continued)

# Accounting policies (continued) ١

The company operates a defined contribution pension scheme. The assets of the scheme are held Pension costs separately from those of the company in an independently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

# Research and development expenditure

Expenditure on research and development is written off against profits in the period in which it is incurred, except in the circumstances where it may be deferred to future periods to the extent that its recovery can be reasonably regarded as assured.

Intangible assets are stated based on directors' valuation placed on the patents acquired in order Intangible assets to continue the company's activities.

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the weighted average purchase price is used. For work in progress and finished goods manufactured by the company, cost is taken as production cost which includes an appropriate proportion of direct labour.

The charge for taxation is based on the results for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallisc.

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers during the period.

Notes (continued)

2	Turnover		
	An analysis of turnover by destination of the company during the perio	d is a	s follows:
	The management of the control of the		1992
			£
	United Visadam		6,103,417
	United Kingdom Rest of Europe		24,804
	Rest of World		1,082,620
			7,210,841
3	Loss on ordinary activities before taxation		
		0	1992 £
		£	L
	Loss on ordinary activities before taxation is stated		
	after charging:		
	Auditors' remuneration		10,000
	Depreciation and other amounts written off tangible fixed assets:		
	Owned 299,	504	
		778	
	Market Springer		399,282
	Hire of plant and machinery - rentals		
	payable under operating leases		30,380
	Hire of other assets - operating leases		236,448
4	Remuneration of directors		
			1992 L
	Directors' emoluments:		~
	Remuneration as executives		194,302

Notes (continued)

# 4 Remuneration of directors (continued)

The emoluments, excluding pension contributions, of the chairman and highest paid director were £59,000.

The emoluments, excluding pension contributions, of the directors (including the chairman and highest paid director) were within the following ranges:

Number of directors			
1992			
I	£10,000		£5,001
3	£45,000	•	£40,001
1	£60,000	•	£55,001
-			·

## 5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the period, was as follows:

period, was as follows:	Number of employees 1992
Management and administration	29
Production	144
	173
The aggregate payroll costs of these persons were as follows:	1992
	£
Wages and salaries	2,983,729
Social security costs Other pension costs (see note 22)	278,477 67,155
One pension was the note way	
	3,329,361
mit to a local characteristic	
Other interest receivable and similar income	1992
	£
n. 1.	1 674
Bank	1,674

6

# Notes (continued)

7	Interest payable and similar charges		1992 £
	On bank loans, overdrafts and other loans wholly repayable within five years On all other loans Finance charges payable in respect of finance leases and		89,873 62,343 49,422
	hire purchase contracts		201,638
8	Taxation		1992 £
	UK corporation tax for the period on ordinary activities		•
9	Intangible fixed assets	Patents £	Total £
	Valuation Reclassification	250,000	250,000
	At 2 May 1992	250,000	250,000
	Amortisation Charge for period	Epothytoskyma-sanidilis	•
	At 2 May 1992	S. Control of the Con	40
	Net book value At 2 May 1992	250,000	250,000

The second section is a second to the confinement of the second s

Patents represent the rights registered relating to the five-valve engine designed by Tickford Limited and are stated at directors' valuation.

The carrying value will be amortised on commencement of commercial production of the engine, over the life of the subsequent project.

Notes (continued)

10	Tangible fixed assets	Land and buildings £	Plant and machinery £	Motor vehicles £	Total £
	Coxt		~		
	Additions	37,649	1,973,556	31,327	2,042,532
	At 2 Máy 1992	37,649	1,973,556	31,327	2,042,532
	Depreciation				
	Charge for period	7,443	380,915	10,924	399,282
	At 2 May 1992	7,443	380,915	10,924	399,282
	Net book value				
	At 2 May 1992	30,206	1,592,641	20,403	1,643,250
	The net book value of land a	and buildings comp	nises:		1992
				$\vec{v}$	£
	Long leasehold			,	22,436
	Short leasehold				7,770
					30,206

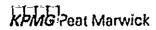
Included in the total net book value of plant and machinery is £418,476 in respect of assets held under finance leases. Depreciation for the period on these assets was £99,778.

Notes (continued)

11	Fixed asset investments			Shares in group undertakings £
	Shares			~
	Cost Additions			237,994
	At 2 May 1992			237,994
	<i>Providen</i> s Provided in period			•
	At 2 May 1992			-
	Net book value At 2 May 1992			237,994
	Shares in group undertakings comprise	:		£
	Subsidiary undertakings			237,994
		Country of Incorporation	Principal activity	Class and percentage of shares held
	Subsidiary undertakings			nera
	Tickford Australia Pty Limited	Australia	Holding company	100% Ordinary 100% redeemable preference
	Tickford Vehicle Engineering Pty Limite	kilartenA b	Motor car converter	51% Ordinary 51% redeemable

In the opinion of the directors the investments in and amounts due from the company's subsidiary undertakings are worth at least the amounts at which they are stated in the balance sheet.

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# Notes (continued)

# 11 Fixed asset investments (continued)

The consolidated accounts of Tickford Australia Pty Limited show aggregate capital and reserves at 31 March 1992 of Aus\$456,511 (of which Aus\$232,821 was attributable to Tickford Limited). The results of Tickford Australia Pty Limited show a loss for the start up period from September 1991 to 31 March 1992 of Aus\$277,179.

The exchange rate ruling at 31 March 1992 was Aus\$2.338 to £1. The accounting reference dates have been act to meet the requirements of the minority shareholders of Tickford Vehicle Engineering Pty Limited.

## 12 Stocks

	1992 £
Raw materials and consumables	311,223
Work in progress	259,952
Pinished goods and goods for resule	9,072
	580,247

There is no material difference between the replacement cost of stocks and their balance sheet amounts.

### 13 Debtors

Debtors	
	1992
	Due
	within
	one year
	£
'Trade debtors	1,040,125
Amounts owed by group undertakings	113,175
Other debtors	37,730
Prepayments and accrued income	121,460
	1,312,490
The amounts owed by group undertakings comprise	
Subsidiary undertakings	113,175
	113,175

Notes (continued)

14	Creditors: amounts falling due within one year	_	
		£	.992 £
		<b>L</b>	L
	Bank overdraft (see note 15)		798,709
	Obligations under finance leases and hire purchase contracts		
	(see note 15)		122,734
	Trade creditors		938,725
	Other creditors including taxation and social security:		
	Corporation tax	25,000	
	Other taxes and social security	152,088	
	Taxation and social security	177,088	
	Other creditors	30,728	
			207,816
	Accruals and deferred income		93,072
			2,161,056
15	Creditors: amounts falling due after more than one year		
	,		1992 £
	Dabenture Joans		200,000
	Bank Joans		500,000
	Obligations under finance leases and hire purchase contracts		40,718
			740,718

Notes (continued)

# 15 Creditors: amounts falling due after more than one year (continued)

Creditors	payable	by	instalments:
-----------	---------	----	--------------

Cloudots physicis by manimicinus	Instalments payable within five years	Instalments payable after five years	Totai
	1992	1992	1992
	£	£	£
Bank toan	400,000	000,001	500,000
Debentures	•	200,000	200,000
	<del></del>	***************************************	<del></del>
	400,000	300,000	700,000

Bank loans and overdrafts are secured by a first fixed charge over the fixtures and fittings, plant and machinery, goodwill, book debts and by way of a first floating charge over the remaining assets. The original loan agreement provides for interest at 2% per annum over Libor rate and repayment at £25,000 per quarter from July 1993. Although certain covenants have not been compiled with, the directors expect the facility to be continued on this basis.

### Debentures issued are split as follows:

	1992
	£
Taffsworth Limited	100,000
J Thurston	60,000
D Hall	10,000
DS Bumiclo	10,000
DB Morgan	10,000
D Flint	10,000
	200,000

During the year £100,000 of debentures were issued to Tasssworth Limited (a company owned and controlled by J Thurston) as consideration for a 15% interest in the issued share capital of Dacron Limited (formerly Tickford Limited).

Tickford Limited are to pay interest at 1% above the Barclays Bank base rate on the granting of the above debenture.

As security on all debentures a fixed charge has been granted over all fixtures and fittings, plant and machinery, goodwill, all book debts, intellectual property rights and a floating charge over all other remaining assets. This ranks after the security granted to Barclays Bank.

(Formerly Dacron Services Limited)

Notes (continued)

16

15 Creditors: amounts falling due after more than one year (continued)

Obligations under finance leases and hire purchase contract at the time of the hive up of assets and assumption of liabilities from Dacron Limited were £556,452.

The maturity of obligations under finance leases and hire purchase contracts is as follows:

		1992
		£
Within one year		122,734
In the second to fifth years		40,718
Over five years		
		163,452
Provisions for Habilities and charges		
TATION IN THE STATE OF THE STAT	Taxation	Total
	including	
	deferred	
	taxation	
	£	£
Liability assumed during the period	200,000	200,000
At 2 May 1992	200,000	200,000

The amounts provided for deferred taxation and the full potential liability are set out below:

	1992	
	Provided	Full potential liability
	£	£
Difference between accumulated depreciation and amortisation and capital allowances and other short		
timing differences	200,000	472,000
Deferred capital gains	•	178,000
	<del></del>	***************************************
	200,000	650,000

Notes (continued)

200

17	Called up share capital		1992 £
	Authorised	,	<i>.</i>
	Ordinary shares of £1 each		10,000
	Allotted, called up and fully paid	•	
	Ordinary shares of £1 each Issued in the period		10,000
	wa		
18	Reserves	Profit and	Capital
		loss account	reserve
		£	£
	Credited/(Charged) during this period	(558,610)	1,471,860
	Transferred during the period	779,299	(779,299)
	At 2 May 1992	220,689	692,561
	The capital reserve represents negative goodwill arising or	n the acquisition of the	trade and assets
	of Dacron Limited and the assumption of its liabilities as	follows:	
			Fair value

Fair value £
1,044,435
1,837,021
1,573,681
(2,883,276)
(1,571,860)
**************************************

•

The capital reserve is being transferred to the profit and loss account to the extent that the assets acquired are being realised.

Notes (continued)

### 19 Investment in Dacron Limited

Following the purchase of Dacron Limited (formerly Tickford Limited) for £100,001, its trade and assets were hived up to Tickford Limited for a consideration of £1; its liabilities were also assumed by Tickford Limited. The investment in Dacron Limited of £100,001 has been written off in recognition of the loss of recoverability of that investment. The Companies Act 1985 would normally require the write off to be dealt with as a realised loss. However, this would not give a true and fair view because the apparent loss is offset by the excess of the fair value of the assets acquired over the consideration by £1,571,860 which has been accounted for as a capital reserve (see note 16). Accordingly, the write off has been set against this capital reserve. The effect of this departure is to reduce the capital reserve and to reduce the company's loss for the period by the same amount.

20 Reconciliation of operating loss to each outflow from operating activities

£

Operating loss	(358,646)
Write off of investment in Daeron Limited	(100,001)
Depreciation	399,282
Decrease in stocks	214,188
Increase in debtors	(139,193)
Decrease in creditors	(803,811)
	(788,181)

Changes to working capital represent movements from that acquired from Dacron Limited to 2 May 1992.

### 21 Commitments

(1) Capital commitments at the end of the financial year for which no provision has been made.

1992

£

Contracted Authorised but not contracted

-

Notes (continued)

## 21 Commitments (continued)

(ii) Annual commitments under non-cancellable operating leases are as follows:

1992 Land and buildings

Operating leases which expire:
In the second to fifth years inclusive
Over five years

83,000 143,000

226,000

### 22 Pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to £67,155.

Contributions amounting to £15,340 were payable to the fund and are included in creditors.