

Seamark plc

Report and Financial Statements

Year Ended

31 December 2014

Company Number 02575875



Seamark plc

Report and financial statements for the year ended 31 December 2014

Contents

Page:

1	Strategic report
3	Report of the directors
5	Independent auditor's report
7	Profit and loss account
8	Reconciliation of movements in shareholders' funds
9	Balance sheet
10	Cash flow statement
11	Notes forming part of the financial statements

Directors

B Ahmed
K Ahmed
I Ahmed

Secretary and registered office

B Ahmed, Hulme Hall Lane, Lord North Street, Miles Platting, Manchester, M40 8AD

Company number

02575875

Auditor

BDO LLP, 3 Hardman Street, Spinningfields, Manchester, M3 3AT

Seamark plc

Strategic report for the year ended 31 December 2014

The directors present their strategic report and financial statements for the year ended 31 December 2014.

Principal activities

The principal activity of the company continued to be that of the storage, processing, wholesaling import and export of frozen seafood. The company also operates in the restaurant retail sector.

Business and trading review

2014 has been a challenging year with difficult trading conditions particularly in Europe.

The turnover has decreased by 10% in 2014 to £60,756,941 (2013 £67,551,331).

In the UK we have shown an increase of 12% through winning new customers. The company is also working with UK Trade & investment to develop new markets.

Our product is globally supplied and in some territories non economic factors such as weather conditions have impacted on the sourcing of the product.

The trading outlook is challenging, however the Directors are confident that the business will develop to meet the demand of the changing customer needs.

There has been significant volatility in the foreign exchange markets and this has increased the translational expense which is reflected in administrative expenses.

Cash/overdraft position has declined by £9,029,794 (2013 £1,534,597) due mainly to investment in working capital.

The company's Key Performance Indicators are revenue growth and gross profit which reflect the high proportion of the company's costs represented by material costs. The sales decline is in the major territories of Western Europe.

The bank facility has been renewed and the accounts are prepared on a going concern basis.

Results and dividends

The results are set out on page 7.

No dividends were paid during the year (2013 – Nil).

Seamark plc

Strategic report for the year ended 31 December 2014 (*continued*)

Principal risks

The company is exposed to a variety of risks including price risk; credit risk; liquidity risk and exchange risk which reflect the conditions in the markets from which it procures and to which it supplies.

Price risk

The company is exposed to changes in the market price of its raw materials reflecting availability of produce and local inflationary and foreign exchange pressures. Availability is affected by both local supply conditions and global issues and the company manages the associated risks through exploiting local knowledge and developing its relationship with its related business in Bangladesh ; developing and maintaining strong relationships with its suppliers involving regular visits and continually seeking to develop supply chains in new trading areas.

Credit risk

Credit risk is managed through a combination of the application of credit insurance supported by strong credit management; application of individual credit limits and close and regular contact with customers.

Liquidity risk

The company is funded by a combination: commercial loans; a flexible bank facility with an overall limit and extended credit from related party suppliers. Current and forward positions and commitments are monitored and the bank facility is reviewed annually. The facility was renewed during the year and further renewal is expected at the appropriate review date.

Exchange risk


The company trades in sterling US dollars and Euros using currency accounts which obviates the need for transactional currency dealing at spot rates and limits the exposure to fluctuation. The currency position is monitored daily and a balanced portfolio of currencies maintained with exchange transactions being transacted when rates are favourable. The company works with its bankers to manage risk and exposure in the most appropriate way.

Future developments

The company will continue to develop its UK customer base with a view to reversing the decline in turnover.

Approval

This Strategic Report was approved by order of the Board on 30 June 2015.



I Ahmed
Director

Seamark plc

Report of the directors for the year ended 31 December 2014

The directors present their report and financial statements for the year ended 31 December 2014.

Directors

The following directors have held office since 1 January 2014:

B Ahmed
K Ahmed
I Ahmed

Directors' responsibilities

The directors are responsible for preparing the strategic report, report of the directors' and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Seamark plc

Report of the directors for the year ended 31 December 2014 (*continued*)

Auditor

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditor for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

BDO LLP have expressed their willingness to continue in office. A resolution to re-appoint them will be proposed at the annual general meeting in accordance with section 485 of the Companies Act 2006.

The principal activities of the entity, trading review and results for the year that is not shown in the Directors' report is included in the strategic report under s414C(11) of the Companies Act 2006.

By order of the Board



I Ahmed
Director

30 June 2015

Seamark plc

Independent auditor's report to the members of Seamark Plc

We have audited the financial statements of Seamark plc for the year ended 31 December 2014 which comprise the profit and loss account, reconciliation of movements in shareholders' funds, the balance sheet, the cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of the company's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Seamark plc

Independent auditor's report to the members of Seamark Plc

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

BDO LLP

*Stuart Wood (senior statutory auditor)
For and on behalf of BDO LLP, statutory auditor
Manchester
United Kingdom*

Date *30/06/2015* .

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Seamark plc

Profit and loss account for the year ended 31 December 2014

	Note	2014 £	2013 £
Turnover	4	60,756,941	67,551,331
Cost of sales		(53,953,522)	(60,108,302)
Gross profit		6,803,419	7,443,029
Distribution costs		(948,972)	(1,010,974)
Administrative expenses		(6,129,945)	(5,034,902)
Other operating income	7	735,501	820,597
Operating Profit	7	460,003	2,217,750
Interest receivable and similar income			-
Interest payable and similar charges	8	(293,049)	(498,897)
Profit on ordinary activities before taxation		166,954	1,718,853
Taxation on profit from ordinary activities	9	(93,352)	(333,010)
Profit on ordinary activities after taxation		73,602	1,385,843

All amounts relate to continuing activities.
There are no recognised gains or losses other than the loss for the year.

The notes on pages 11 to 22 form part of these financial statements.

Seamark plc

Reconciliation of movements in shareholders' funds for the year ended 31 December 2014

	2014 £	2013 £
Profit for the year	73,602	1,385,843
Opening shareholders' funds		
- At beginning of year	16,363,059	14,977,216
	<hr/>	<hr/>
Closing shareholders' funds	16,436,661	16,363,059
	<hr/>	<hr/>

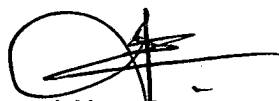
The notes on pages 11 to 22 form part of these financial statements.

Seamark plc

Balance sheet at 31 December 2014

Company number 02575875	Note	2014 £	2014 £	2013 £	2013 £
Fixed assets					
Tangible assets	10		8,717,952		9,255,115
Current assets					
Stocks	11	18,195,970		9,803,829	
Debtors	12	16,503,035		12,542,172	
Cash at bank and in hand		18,598		10,449	
		<u>34,717,603</u>		<u>22,356,450</u>	
Creditors: amounts falling due within one year	13	<u>(25,671,355)</u>		<u>(13,448,895)</u>	
Net current assets			<u>9,046,248</u>		<u>8,907,555</u>
Total assets less current liabilities			<u>17,764,200</u>		<u>18,162,670</u>
Creditors: amounts falling due after more than one year	14	-		(406,463)	
Provisions for liabilities	15	(736,791)		(749,600)	
Accruals and deferred income	16	(590,748)		(643,548)	
		<u>(1,327,539)</u>		<u>(1,799,611)</u>	
			<u>16,436,661</u>		<u>16,363,059</u>
Capital and reserves					
Called up share capital	17		60,000		60,000
Profit and loss account	19		16,376,661		16,303,059
Shareholders' funds			<u>16,436,661</u>		<u>16,363,059</u>

The financial statements were approved by the Board of Directors and authorised for issue on 30 June 2015


I Ahmed
Director

The notes on pages 11 to 22 form part of these financial statements.

Seamark plc

Cash flow statement for the year ended 31 December 2014

	Note	2014 £	2013 £	2014 £	2013 £
Net cash (outflow)/inflow from operating activities	21		(7,898,197)		3,304,079
Returns on investments and servicing of finance					
Interest paid	8	(293,049)		(498,897)	
Net cash outflow from returns on investments and servicing of finance			(293,049)		(498,897)
Taxation					
UK corporation tax paid			-		(259,127)
Capital expenditure and financial investment					
Purchase of tangible fixed assets		(28,372)		(56,225)	
Sale of tangible fixed assets		935		-	
			(27,437)		(56,225)
Cash (outflow)/inflow before use of liquid resources and financing			(8,218,683)		2,489,830
Financing					
Bank loan repaid		(811,111)		(955,231)	
Capital element of finance lease rental payments		-		-	
			(811,111)		(955,231)
(Decrease)/Increase in cash			(9,029,794)		1,534,599

The notes on pages 11 to 22 form part of these financial statements.

Seamark plc

Notes forming part of the financial statements for the year ended 31 December 2014

1 Accounting policies

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006 and applicable standards in the United Kingdom.

Going concern

The bank facility has been renewed in the year and the accounts are prepared on a going concern basis.

The following principal accounting policies have been applied:

Turnover

Turnover represents sales to external customers at invoiced amounts less value added tax or local taxes on sales. Turnover is recognised when the risks and rewards of owning the goods has passed to the customer which is generally on delivery.

Fixed assets

Tangible fixed assets are shown at historical purchase cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to it working condition for its intended use.

Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all tangible fixed assets, except freehold land, evenly over their expected useful lives. It is calculated at the following rates:

Freehold land and buildings	-	4% per annum
Plant, machinery and motor vehicles	-	20 - 33% per annum
Fixtures, fittings and equipment	-	10% per annum

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis. Net realisable value is based on estimated selling price less additional costs to completion and disposal. The value of work in progress and processed finished goods includes directly attributable overheads.

Taxation

The charge for taxation is based on the profit for the year and taken into account taxation deferred. Current tax is measured at amounts expected to be paid using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that:

- deferred tax is not recognised on timing differences arising on revalued properties unless the company has entered into a binding sale agreement and is not proposing to take advantage of rollover relief; and
- the recognition of deferred tax assets is limited to the extent that the company anticipates making sufficient taxable profits in the future to absorb the reversal of the underlying timing differences.

Deferred tax balances arising from underlying timing differences in respect of tax allowances on industrial buildings are reversed if and when all conditions for retaining those allowances have been met.

Deferred tax balances are not discounted.

1 Accounting policies (*continued*)

Leased assets

All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

Reverse premiums and similar incentives to enter into operating lease agreements are initially recorded as deferred income and released to the profit and loss account over the period to the date on which the rent is first expected to be adjusted to the prevailing market rate.

Pension costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable. The assets of the scheme are held separately in an independently administered fund.

Dividends

Equity dividends are recognised when they become legally payable. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

Dividends on shares wholly recognised as liabilities are recognised as expenses and classified within interest payable.

2 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

3 Government grants

Grants in respect of capital expenditure are credited to deferred income and released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

4 Turnover

The turnover and operating profit for the year was derived from the company's principal activity.

Geographical market

	2014 £	2013 £
Belgium	3,975,142	6,690,494
Germany	13,851,584	18,067,754
Other exports	23,529,627	25,437,636
United Kingdom	19,400,588	17,355,447
	<u>60,756,941</u>	<u>67,551,331</u>

Turnover is wholly attributable to the principal activity of the company.

5 Employees

	2014 £	2013 £
Staff costs consist of:		
Wages and salaries	3,166,898	3,032,221
Social security costs	249,038	237,833
Pension costs	125,682	240,000
	<u>3,541,618</u>	<u>3,510,054</u>

Number of employees

The average monthly number of employees (including directors) during the year was:

	2014 Number	2013 Number
Administration	44	44
Management	3	3
Production	83	79
Restaurant	47	42
	<u>177</u>	<u>168</u>

There were 3 (2012 - 3) directors where the company's contributes to personal pension plans during the year.

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

6 Directors

	2014 £	2013 £
Directors' remuneration consist of:		
Emoluments	270,076	260,000
Payments to personal pension scheme	120,000	240,000
	<u>390,076</u>	<u>500,000</u>

	2014 £	2013 £
Highest paid director		
Emoluments	113,868	98,000
	<u>40,000</u>	<u>80,000</u>
Amounts paid to personal pension scheme		

7 Operating loss

	2014 £	2013 £
This has been arrived at after charging/(crediting):		
Depreciation	564,600	557,383
Hire of other assets - operating leases	464,000	464,000
Auditors' remuneration	13,000	13,000
Auditors' remuneration - taxation compliance	5,000	4,000
Foreign exchange differences	1,611,381	(508,160)
Other operating income includes:		
Management recharges	(442,701)	(478,102)
Rental income	(240,000)	(240,000)
Other	(52,800)	(102,495)

8 Interest payable and similar charges

	2014 £	2013 £
Bank loans and overdrafts	293,049	498,897

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

9 Taxation on profit from ordinary activities

	2014 £	2014 £	2013 £	2013 £
<i>Current tax</i>				
UK corporation tax on profits of the year	93,561		361,250	
Adjustment in respect of previous years	12,600		97,110	
Total current tax		106,161		458,360
<i>Deferred tax</i>				
Origination and reversal of timing differences	(12,809)		126,289	
Effect of reduced tax rate on opening liability	-		(93,497)	
Adjustment in respect of previous years	-		(158,142)	
Movement in deferred tax provision (note 15)		(12,809)		(125,350)
Taxation on profit on ordinary activities		93,352		333,010

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The differences are explained below:

	2014 £	2013 £
Profit on ordinary activities before tax	166,954	1,718,853
Profit on ordinary activities at the standard rate of corporation tax in the UK of 21.5 % (2013 – 23.25%)	35,895	399,574
Effects of:		
Expenses not deductible for tax purposes	2,419	4,281
Capital allowances for year (less than)/in excess of depreciation	13,769	(6,018)
Adjustment to tax charge in respect of previous years	-	97,110
Depreciation add back	53,030	128,010
Other tax adjustments	(10,560)	(23,827)
Utilisation of tax losses and other deductions	11,607	(140,770)
Current tax charge for year	106,161	458,360

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

10 Tangible assets

	Freehold land and buildings £	Plant, Machinery and motor vehicles £	Fixtures fittings, and equipment £	Total £
<i>Cost</i>				
At 1 January 2014	12,612,675	7,629,338	392,252	20,634,265
Additions	-	24,205	4,167	28,372
Disposals	-	-	(935)	(935)
	<u>12,612,675</u>	<u>7,653,543</u>	<u>395,484</u>	<u>20,661,702</u>
<i>Depreciation</i>				
At 1 January 2014	3,567,902	7,536,426	274,822	11,379,150
Provided for the year	480,000	55,500	29,100	564,600
Disposals	-	-	-	-
	<u>4,047,902</u>	<u>7,591,926</u>	<u>303,922</u>	<u>11,943,750</u>
<i>Net book value</i>				
At 31 December 2014	<u>8,564,773</u>	<u>61,617</u>	<u>91,562</u>	<u>8,717,952</u>
At 31 December 2013	<u>9,044,773</u>	<u>92,912</u>	<u>117,430</u>	<u>9,255,115</u>

Freehold land and buildings includes land at a cost of £705,629 which is not depreciated (2013 - £705,629).

11 Stocks

	2014 £	2013 £
Raw materials and work in progress	14,484,912	5,528,888
Finished goods and goods for resale	3,711,058	4,274,941
	<u>18,195,970</u>	<u>9,803,829</u>

There is no material difference between the replacement cost of stocks and the amounts stated above.

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

12 Debtors: amounts falling due within one year

	2014 £	2013 £
Trade debtors	4,138,349	7,679,194
Amounts due from related parties	11,144,239	4,459,885
Prepayments and accrued income	1,143,906	38,490
Other debtors	76,542	1,530
Directors loan account	-	363,073
	<u>16,503,035</u>	<u>12,542,172</u>

An unsecured loan without interest, made to the directors, was outstanding during the year. The amount of the liability to the Company at the beginning of the year was £363,073, the maximum amount during the year was £363,073 and at the end of the year was £NIL. During the year £363,073 was repaid.

13 Creditors: amounts falling due within one year

	2013 £	2012 £
Bank loan and overdrafts (secured - see note 14)	9,806,935	459,889
Invoice Discounting	3,658,949	4,372,700
Trade creditors	2,111,435	2,171,302
Amounts due to related parties	8,320,088	4,367,731
Corporation tax	368,902	262,741
Other taxation and social security	24,121	68,583
Accruals	1,065,454	1,194,767
Directors loan account	315,471	551,182
	<u>25,671,355</u>	<u>13,448,895</u>

The loan, overdraft and invoice discounting of £13,465,884 (2013 - £4,832,589) are secured by fixed and floating charges over all the assets of the company.

Bank loans include an amount of £406,463 (2013 - £811,111) due to HSBC Bank plc which is secured by fixed and floating charges over the assets of the company. Interest charged at 1.5% over LIBOR.

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

14 Creditors: amounts falling due after more than one year

	2014 £	2013 £
Bank loan (secured)	-	406,463
Obligations under finance leases and hire purchase contracts	-	-
	<u>-</u>	<u>406,463</u>

Maturity of debt:

	Overdraft 2014 £	Invoice Discounting 2014 £	Bank Loan 2014 £	Overdraft 2013 £	Invoice Discounting 2013 £	Bank Loan 2013 £
In less than one year	9,400,472	3,658,949	406,463	459,889	4,372,700	811,111
In more than one year but not more than two years	-	-	-	-	-	406,463
In more than two years but not more than five years	-	-	-	-	-	-
	<u>9,400,472</u>	<u>3,658,949</u>	<u>406,463</u>	<u>459,889</u>	<u>4,372,700</u>	<u>1,217,574</u>

Bank loans include an amount of £nil (2013 - £406,463) due to HSBC Bank plc which is secured by fixed and floating charges over the assets of the company. Interest charged at 1.5% over LIBOR.

15 Provisions for liabilities

Provisions for liabilities		Deferred Taxation £
At 1 January 2014		749,600
Charged to profit and loss account		12,809
		<hr/>
Balance at 31 December 2014		736,791
		<hr/>
Deferred taxation		
	2014 £	2013 £
Accelerated capital allowances	736,791	749,600

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

16 Accruals and deferred income

Government grants £

At 1 January 2014	643,548
Amortisation in the year	(52,800)
	<hr/>
At 31 December 2014	590,748
	<hr/>

17 Share capital

Allotted, called up and fully paid

	2014 Number	2013 Number	2014 £	2013 £
Ordinary shares of £1 each	60,000	60,000	60,000	60,000
	<hr/>	<hr/>	<hr/>	<hr/>

18 Contingent liabilities

There is an unlimited composite company guarantee with Ibco Limited for their HSBC facility of £4,940,460 at 31 December 2014 (2013 - £11,062,803). Ibco Limited is related by virtue of common ownership. The directors do not anticipate that any liability will crystallise under the terms of this guarantee.

19 Reserves

Profit and loss account £

At 31 December 2013	16,303,059
Profit for the year	73,602
	<hr/>
At 31 December 2014	16,376,661
	<hr/>

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

20 Commitments under operating leases

As at 31 December 2014, the company had annual commitments under non-cancellable operating leases as set out below:

	Land and buildings 2014 £	Land and buildings 2013 £
Operating leases which expire:		
In two to five years	464,000	464,000

21 Reconciliation of operating profit to net cash inflow from operating activities

	2014 £	2013 £
Operating profit	460,003	2,217,750
Depreciation	564,600	557,383
Release of deferred government grant	(52,800)	(52,800)
Loss on disposal of assets	-	296,810
(Increase)/Decrease in stock	(8,392,141)	1,601,792
(Increase) in debtors	(4,196,574)	(1,166,835)
Increase/(Decrease) in creditors	3,718,715	(150,021)
Net cash outflow/inflow from operating activities	(7,898,197)	3,304,079

22 Reconciliation of net cash inflow to movement in net debt

	2014 £	2014 £	2013 £	2013 £
(Decrease)/Increase in cash in the year	(9,029,794)		1,534,599	
Cash inflow from changes in financing	811,111		955,231	
Change in net debt resulting from cash flows		(8,218,683)		2,489,830
Movement in net debt		(8,218,683)		2,489,830
Opening net debt		(5,228,603)		(7,718,433)
Closing net debt		(13,447,286)		(5,228,603)

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Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

23 Analysis of net debt

	At 1 January 2014 £	Cash flow £	At 31 December 2014 £
Cash in hand and at bank	10,449	8,149	18,598
Less: Short term deposits	-	-	-
Overdrafts and invoice discounting balances	(4,021,478)	(9,037,943)	(13,059,421)
	(4,011,029)	(9,029,794)	(13,040,823)
Debt due after one year	(406,463)	406,463	-
Debt due within one year	(811,111)	404,648	(406,463)
Obligations under finance leases	-	-	-
Total	(5,228,603)	(8,218,863)	(13,447,286)

24 Related party transactions

During the year, contracts were entered into with business in which each of the directors has a material interest as a partner or shareholder.

The details of these transactions are as follows:

Ibco Limited

Ibco Limited, is a company under common ownership and control.

Sales to £8,747,387 (2013 - £7,530,626)

Purchases from £273,460 (2013 - £1,095,799)

Rent received from £240,000 (2013 - £240,000)

Owed by £7,669,817 (2013 - £1,817,936) included in amounts due from related parties

Owed to £35,383 (2013 - £194,232) included in amounts due to related parties.

Ibco Enterprises

Rent paid £464,000 (2013 - £464,000)

Included in the year end debtors balance is £848,120 (2013 - £150,000)

The company purchased goods to the value of £10,877,957 (2013 - £10,041,742) from Seamark (BD) Limited, a Bangladesh company under common ownership, on equivalent terms to those applied by similar suppliers. Included in amounts due to related parties is an amount of £5,019,089 (2013 - £3,219,568). Included in amounts due from related parties is an amount of £1,111,522 (2013 - £871,626) in respect of a loan to Seamark (BD) Limited.

During the year £2,447,291 (2013 - £1,232,622) of goods were purchased from Ibco Food Industries a Bangladesh company under common ownership, on equivalent terms to those applied by other similar suppliers. Included in the in amounts due to related parties is an amount of £3,265,617 (2013 - £939,125).

Included in amounts due from related parties in an amount of £592,857 (2013- £567,508) due from Seamark USA Incorporated, a US registered business under common ownership.

Included in amounts due from related parties is an amount of £ 590,558 (2013 - £590,558) in respect of a loan to Ibco USA LLC a US registered business owned by Mr I Ahmed and Mr K Ahmed.

Seamark plc

Notes forming part of the financial statements for the year ended 31 December 2014 *(continued)*

24 Related party transactions *(continued)*

The company sold goods to the value of £1,032,148 (2013- £484,496) to Restaurant Wholesale Barking a business owned by Mr I Ahmed and Mr K Ahmed.

At the year end the company was owed £112,818 (2013 - £111,362). Included in amounts due from related parties is an amount of £218,547 (2013 - £Nil).

The company has also provided an unlimited multilateral guarantee on behalf of Ibco Limited, a company with common directors and shareholders.

25 Ultimate controlling party

It is the opinion of the Directors, each having an equal shareholding in the company, that they jointly control the company.