REGISTERED NUMBER: 02570888 (England and Wales)

Abbreviated Accounts for the Year Ended 31 March 2010

for

**Cesab Limited** 

09/10/2010 COMPANIES HOUSE

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# Company Information for the Year Ended 31 March 2010

**DIRECTORS:** 

Mr A Bollini Ms S Martelli

**SECRETARY:** 

Ms S Martelli

**REGISTERED OFFICE:** 

Unit 10, Regent Park Park Farm Industrial Estate Wellingborough Northamptonshire

NN8 6GB

**REGISTERED NUMBER** 

02570888 (England and Wales)

**AUDITORS:** 

Clifford Roberts - Registered Auditor

63 Broad Green Wellingborough Northamptonshire

NN8 4LQ

# Report of the Directors for the Year Ended 31 March 2010

The directors present their report with the accounts of the company for the year ended 31 March 2010

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of sale, rental, repair and distribution of materials handling equipment and spares

#### **REVIEW OF BUSINESS**

Due to the current economic conditions the company has suffered a dramatic reduction in trade, like so many other companies. This has seen our turnover decrease to less than half of the previous year and has resulted in a loss for the year.

However much of the year has been spent developing a new UK wide distribution chain. This together with the launch of a new range of trucks in 2010 from our supplier will enable us to return to a profitable position when the economic climate improves

We went into this recession with the support of our immediate parent company CESAB Carrelli Elevatori spa and are convinced that we have the team, the talent and the long term strategy to overcome the current challenges and emerge as a successful, sustainable and profit making business

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31 March 2010

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2009 to the date of this report

Mr A Bollini Ms S Martelli

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Report of the Directors for the Year Ended 31 March 2010

## **AUDITORS**

The auditors, Clifford Roberts - Registered Auditor, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

Ms S Martelli - Purecto

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### Report of the Independent Auditors to Cesab Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to fourteen, together with the full financial statements of Cesab Limited for the year ended 31 March 2010 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

LJP O'Malley (Senior Statutory Audrior)

4 10/10

for and on behalf of Clifford Roberts - Registered Auditor

63 Broad Green Wellingborough Northamptonshire

NN8 4LQ

Date

# Abbreviated Profit and Loss Account for the Year Ended 31 March 2010

	Notes	2010 £	2009 £
TURNOVER	2	1,015,703	2,097,396
Cost of sales and other operating income		(544,845)	(1,528,651)
		470,858	568,745
Administrative expenses		488,120	495,193
OPERATING (LOSS)/PROFIT	4	(17,262)	73,552
Interest receivable and similar income		8	4,744
(LOSS)/PROFIT ON ORDINARY ACT BEFORE TAXATION	<b>FIVITIES</b>	(17,254)	78,296
Tax on (loss)/profit on ordinary activities	es 5	1,171	76,364
(LOSS)/PROFIT FOR THE FINANCIA AFTER TAXATION	AL YEAR	(18,425)	1,932

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

#### **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the loss for the current year and the profit for the previous year

# Abbreviated Balance Sheet 31 March 2010

		2010	0	200	9
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	6		28,656		32,455
CURRENT ASSETS Stocks Debtors Cash at bank	7 8	383,107 326,362 129,872		567,895 456,878 132,375	
CREDITORS Amounts falling due within one year	9	839,341		1,157,148	
NET CURRENT ASSETS			34,579		49,205
TOTAL ASSETS LESS CURRENT LI	ABILITIES		63,235		81,660
CAPITAL AND RESERVES Called up share capital Share premium	11 12		362,234 250,415		362,234 250,415
Profit and loss account	12		(549,414)		(530,989)
SHAREHOLDERS' FUNDS	16		63,235		81,660

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 24 August 2010 and were signed on its behalf by

Ms S Martelli⊼ Direct

# Cash Flow Statement for the Year Ended 31 March 2010

Change in net funds resulting

Net funds at 31 March

Movement in net funds in the period Net funds at 1 April

from cash flows

	Notes	2010 £	2009 £
Net cash inflow/(outflow)	Notes	L	I.
from operating activities	1	5	(237,919)
Returns on investments and			4744
servicing of finance	2	8	4,744
Taxation		(1,171)	(994)
Capital expenditure	2	(1,345)	(1,102)
Decrease in cash in the period		(2,503)	(235,271)
Reconciliation of net cash flow			
to movement in net funds	3		
Decrease in cash in the period		(2,503)	(235,271)

(2,503)

(2,503)

132,375

129,872

(235,271)

(235,271)

367,646

132,375

# Notes to the Cash Flow Statement for the Year Ended 31 March 2010

# 1 RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	2010 £	2009 £
Operating (loss)/profit	(17,262)	73,552
Depreciation charges	5,144	5,332
Decrease/(Increase) in stocks	184,788	(294,967)
Decrease in debtors	130,516	548,896
Decrease in creditors	(303,181)	(570,732)
		<del></del>
Net cash inflow/(outflow) from operating activities	5	(237,919)
	<del></del>	

### 2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2010 £	2009 £
Returns on investments and servicing of finance Interest received	8	4,744
Net cash inflow for returns on investments and servicing of finance	8	4,744 ===
Capital expenditure Purchase of tangible fixed assets	(1,345)	(1,102)
Net cash outflow for capital expenditure	(1,345)	(1,102) ===

### 3 ANALYSIS OF CHANGES IN NET FUNDS

	At 1.4 09 £	Cash flow £	31.3 10 £
Net cash Cash at bank	132,375	(2,503)	129,872
	132,375	(2,503)	129,872
Total	132,375	(2,503)	129,872

# Notes to the Abbreviated Accounts for the Year Ended 31 March 2010

#### 1 ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The accounts are prepared on a going concern basis as the parent company has expressed its willingness to continue to financially support the company for a period of not less than 12 months from the balance sheet date. Please refer to note 17 of the financial statements

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention

#### Revenue

Turnover represents net invoices sale of goods and services, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property

- 10% on cost

Fixtures and fittings

- 25% on reducing balance and 15% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### 2 TURNOVER

The turnover and loss (2009 - profit) before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

2010	2009
£	£
940,710	2,081,018
74,993	16,378
1,015,703	2,097,396
	£ 940,710

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# Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2010

3	STAFF COSTS		
	Wages and salaries Social security costs Other pension costs	2010 £ 208,635 16,903 15,342	2009 £ 164,423 21,118 15,076
		240,880	200,617
	The average monthly number of employees during the year was as follows	2010	2009
		5	5
4	OPERATING (LOSS)/PROFIT		
	The operating loss (2009 - operating profit) is stated after charging		
	Hire of plant and machinery Other operating leases Depreciation - owned assets Auditors' remuneration	2010 £ 2,367 17,889 5,144 3,500	2009 £ 928 21,320 5,333 3,500
	Directors' remuneration		
5	TAXATION		
	Analysis of the tax charge The tax charge on the loss on ordinary activities for the year was as follows	2010 £	2009 £
	Current tax UK corporation tax	1,171	994
	Deferred tax	-	75,370
	Tax on (loss)/profit on ordinary activities	1,171	76,364

# Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2010

6	TANGIBLE FIXED ASSETS	Improvements to	Fixtures and	
		property £	fittings £	Totals £
	COST At 1 April 2009 Additions	<b>29,234</b>	20,226 1,345	49,460 1,345
	At 31 March 2010	29,234	21,571	50,805
	DEPRECIATION		<del></del>	
	At 1 April 2009	7,791	9,214	17,005
	Charge for year	2,923	2,221	5,144
	At 31 March 2010	10,714	11,435	22,149
	NET BOOK VALUE			
	At 31 March 2010	18,520	10,136	28,656
	At 31 March 2009	21,443	11,012	32,455
7	STOCKS			
			2010	2009
	011		£	£
	Stocks		383,107	567,895 ======
8	DEBTORS AMOUNTS FALLING DUE WITHIN ONE Y	'EAR		
			2010	2009
	<del>-</del> -1: 1.14		£	£
	Trade debtors Bad debt provision		569,530 (266,588)	615,846
	Other debtors		12,989	(195,525) 26,214
	Prepayments and accrued income		10,431	10,343
			326,362	456,878
9	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE	YEAR		
			2010	2009
	Trade creditors		£ 9,373	£ 13,546
	Amounts owed to group undertakings		688,785	1,038,566
	Tax		994	994
	Social security and other taxes		6,007	10,161
	VAT		25,646	-
	Accruals and deferred income	_	73,957	44,676
			804,762	1,107,943

# Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2010

## 10 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

			Land and buildings		Other operating leases	
	Expiring Within one ye Between one In more than	and five years	2010 £ - 22,210 22,210	2009 £ - 22,210 22,210	2010 £ 6,247 5,511 - 11,758	2009 £ 4,493 12,801 - 17,294
11	CALLED UP	SHARE CAPITAL				
	Allotted, issue Number 362,234	ed and fully paid Class Ordinary		Nominal value 1	2010 £ 362,234	2009 £ 362,234
12	RESERVES			Profit and loss account £	Share premium £	Totals £
	At 1 April 200 Deficit for the			(530,989) (18,425)	250,415	(280,574) (18,425)
	At 31 March 2			(549,414)	250,415	(298,999)

## 13 ULTIMATE PARENT COMPANY

The ultimate parent company is Toyota Industries Corporation, a company incorporated in Japan

# Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2010

### 14 RELATED PARTY DISCLOSURES

#### 2010 - Related Party Transactions

Company	Relationship	Activity	Goods purchased	Goods sold	Due to/(from) Cesab Ltd
Cesab France Cesab Carrellı Elevatorı	Fellow subsidiary	Trading	-	-	-
spa	Parent	Trading	£653,644	£430,032	(£664,566)
	Fellow				
Cesab GM8H Toyota Material	Subsidiary Fellow	Trading	£160		
Handling Toyota Financial	Subsidiary Fellow	Trading	£56,731	-	(£24,756)
Services	Subsidiary Fellow	Trading	£10,191	-	£537
BT CESAB	Subsidiary	Trading	-	£18,559	-
2009 - Related Party Trar	scations				
2009 - Nelated Faity Trai	isactions				
Company	Relationship	Activity	Goods purchased	Goods sold	Due to/(from) Cesab Ltd
	Fellow				
Cesab France Cesab Carrelli Elevatori	subsidiary	Trading	-	£2,221	-
spa	Parent Fellow	Trading	£1,832,191	£95,173	(£1,020,944)
Cesab GMBH	Subsidiary Fellow	Trading	£424	£39	(£424)
Toyota Material Handling	Subsidiary	Trading	£33,706	-	(£16,673)

### 15 **ULTIMATE CONTROLLING PARTY**

Toyota Financial

Services

The company is a wholly owned subsidiary of Cesab Carrelli Elevatori spa, a company incorporated in Italy

Trading

£14,187

The ultimate controlling party of the company is Toyota Industries Corporation, a company incorporated in Japan

### 16 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Fellow

Subsidiary

	2010 £	2009 £
(Loss)/Profit for the financial year	(18,425)	1,932
Net (reduction)/addition to shareholders' funds Opening shareholders' funds	(18,425) 81,660	1,932 79,728
Closing shareholders' funds	63,235	81,660

(£525)

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2010

#### 17 GOING CONCERN

The company is reliant on the continued financial support of its parent company Cesab Carrelli Elevatori Spa. The parent has confirmed that it will continue to support the company for a period not less than 12 months from the date of approving these financial statements.