Company Registration No: 02568507

# **UK ASSISTANCE ACCIDENT REPAIR CENTRES LIMITED**

# **DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**31 DECEMBER 2006** 

Group Secretariat
The Royal Bank of Scotland Group plc
3 Princess Way
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CONTENTS	Pages
Officers and Professional Advisers	1
Directors' Report	2 - 4
Independent Auditors' Report	5
Income Statement	6
Balance Sheet	7
Statement of Changes in Equity	8
Cash Flow Statement	9
Notes to the Financial Statements	10 - 25

# OFFICERS AND PROFESSIONAL ADVISERS

**DIRECTORS**· E J G Smith

C P Sullivan

SECRETARY P A Hutchings

REGISTERED OFFICE Churchill Court

Westmoreland Road

Bromley Kent BR1 1DP

AUDITORS Deloitte & Touche LLP

London

Registered in England and Wales

### **DIRECTORS' REPORT**

The directors present their report and the audited financial statements for the year ended 31 December 2006

#### **ACTIVITIES AND BUSINESS REVIEW**

#### Activity

The Company's principal activity during the year was the provision of motor vehicle repair services to the general insurance companies owned by The Royal Bank of Scotland Group plc

The Company is a member of The Royal Bank of Scotland Group which provides the Company with direction and access to all central resources it needs and determines policies in all key areas such as finance, risk, human resources or environment. The directors have reviewed these policies and consider them to be appropriate. For this reason, the directors believe that performance indicators specific to the Company are not necessary or appropriate for an understanding of the development, performance or position of the business. The annual reports of The Royal Bank of Scotland Group pic review these matters on a group basis. Copies can be obtained from the Group Secretariat, RBS Gogarbum, Edinburgh, EH12. 1HQ, the Registrar of Companies or through the Group's web site at www.rbs.com.

#### Review of the year

The directors are satisfied with the development of the Company's activities during the year. The company will be guided by its immediate parent company in seeking further opportunities for growth. A dividend of £5,425,307 was paid during the year ended to 31 December 2006 (2005 £nil)

The Company's financial performance is presented in the Income Statement on page 6. At the end of the year, the financial position showed total assets of £32,799,095 (2005 £26,969,096) and equity of £1,643,776 (2005 £3,315,043).

The Company is funded by facilities from members of the Royal Bank of Scotland Group. It seeks to minimise its exposure to external financial risks and further information is disclosed in note 2.

#### **DIRECTORS AND SECRETARY**

The present directors and secretary, who have served throughout the year, except where noted below, are listed on page 1

From 1 January 2006 to date the following changes have taken place

	Appointed	Resignea
Directors		
E J G Smith	17 January 2006	
M P Flaherty	•	5 April 2006
R P Nash		1 June 2006
R D Houghton		22 January 2007
C P Sullivan	22 January 2007	•

The directors note with sadness the death of Mr P J Atkinson, Joint Company Secretary on 21 January 2006

## **DIRECTORS' RESPONSIBILITIES**

The directors are required by the Companies Act 1985 to prepare a directors' report and financial statements for each financial year and have elected to prepare them in accordance with International Financial Reporting Standards, as adopted by the European Union. They are responsible for preparing financial statements that present fairly the financial position, financial performance, and cash flows of the Company. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently.
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the directors' report and financial statements comply with the requirement of the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

#### **DIRECTORS' REPORT (Continued)**

#### **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the directors of the Company holding office at the date of approval of this report confirm that

- (1) so far as each of the directors are aware, there is no relevant audit information of which the Company's auditors are unaware, and
- (2) so far as each of the directors are aware they have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information

This confirmation is given and shall be interpreted in accordance with the provisions of S 234ZA of the Companies Act 1985

#### **DIRECTORS' INDEMNITIES**

In terms of Section 309C of The Companies Act 1985 (as amended), Mr M P Flaherty, Mr R D Houghton, Mr E J G Smith and Mr C P Sullivan had been granted Qualifying Third Party Indemnity Provisions by The Royal Bank of Scotland Group plc

#### **DIRECTORS' INTERESTS**

No director had an interest in the shares of the Company

The following directors were beneficially interested in the ordinary shares of The Royal Bank of Scotland Group plc

	As at 1 January 2006	As at 31 December 2006
E J G Smith	1,986	15,104

Options to subscribe for ordinary shares of 25p each in The Royal Bank of Scotland Group pic granted to and exercised during the period by the following directors of the Company and connected persons are

	As at 1 January	Granted during	g the period	Exercised durin	g the period	As at 31 December
	2006	Options	Price (p)	Options	Price (p)	2006
E J G Smith	62,132	16,334	1852	-	•	78,466

No director had an interest in any of the preference shares of The Royal Bank of Scotland Group plc during the year to 31 December 2006

The interests of Mr R D Houghton in the share capital of The Royal Bank of Scotland Group plc are disclosed in the financial statements of RBS Insurance Group Limited

Other than as disclosed, none of the directors in office at 31 December 2006 held any interests in the share or loan capital of the Company or any other group company at any time during the year

### POLICY AND PRACTICE ON PAYMENT OF CREDITORS

The Company follows the policy and practice on payment of creditors determined by The Royal Bank of Scotland Group ptc ('RBSG'), as outlined below

In the year ending 31 December 2007, RBSG will adhere to the following payment policy in respect of all suppliers RBSG is committed to maintaining a sound commercial relationship with its suppliers. Consequently, RBSG's policy is to negotiate and agree terms and conditions with its suppliers, which includes the giving of an undertaking to pay suppliers within 30 days of receipt of a correctly prepared invoice submitted in accordance with the terms of the contract or such other payment period as may be agreed.

# **DIRECTORS' REPORT (Continued)**

# **ELECTIVE RESOLUTIONS**

The Company has elected to dispense with the requirement to hold annual general meetings, lay accounts before a general meeting and re-appointment of auditors annually

#### **AUDITORS**

Defoitte & Touche LLP have expressed their willingness to continue in office as auditors

Approved by the Board of Directors and signed on behalf of the Board

Director

29 March 2007

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF UK ASSISTANCE ACCIDENT REPAIR CENTRES LIMITED

We have audited the financial statements of UK Assistance Accident Repair Centres Limited for the year ended 31 December 2006 which comprise the income statement, the balance sheet, the statement of changes in equity, the cash flow statement, the accounting policies and the related notes 2 to 24 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As described in the directors' report, the company's directors are responsible for the preparation of the directors' report and the financial statements in accordance with applicable law and International Financial Reporting Standards ("IFRS") as adopted by the European Union. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and whether the financial statements have been properly prepared in accordance with the Companies Act 1985. We also report to you whether, in our opinion, the information given in the directors' report is consistent with the financial statements. In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report for the above year and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any information outside the directors' report.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Deluitte of Tauche LLP Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

London

29 March 2007

# INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

	Notes	2006 £	2005 €
Revenue	3	102,592,134	92,557,423
Cost of sales	4	(79,173,573)	(73,582,543)
Gross profit		23,418,561	18,974,880
Other operating income Administration expenses	5 6	14,350 (17,476,368)	10,247 (16,638,894)
Operating profit	_	5,956,543	2,346,233
Investment income Finance costs	7 8	235,978 (587,732)	57,679 (44,789)
Profit before tax	_	5,604,789	2,359,123
Tax charge	9	(1,850,749)	(626,191)
Profit for the year	10	3,754,040	1,732,932

The profit for the year was entirely attributable to equity shareholders of the Company

# BALANCE SHEET AS AT 31 DECEMBER 2006

	Notes	2006 £	2005 £
ASSETS			
Non-current assets			
Property, plant and equipment	12	7,644,028	8,361,355
Current assets			
Inventories	13	1,540,920	1,300,422
Loans and receivables	14	12,706,196	14,648,378
Cash and cash equivalents	15	10,907,951	2,658,941
		25,155,067	18,607,741
Total assets		32,799,095	26,969,096
EQUITY			
Share capital	16	2	2
Retained earnings	17	1,643,774	3,315,041
Total equity		1,643,776	3,315,043
LIABILITIES			
Non-current liabilities			
Deferred tax liabilities	18	485,475	510,785
Government grants and deferred income	19	193,500	110,917
		678,975	621,702
Current liabilities Financiał liabilities			
Borrowings	20	16,150,787	1,211,220
Trade and other payables and deferred income	21	12,571,503	20,973,218
Current tax liabilities	٠.	1,754,054	847,913
		30,476,344	23,032,351
Tatal takihtaa		24 455 245	22 654 553
Total liabilities		31,155,319	23,654,053
Total equity and liabilities		32,799,095	26,969,096

The financial statements were approved by the Board of Directors and authorised for issue on 29 March 2007 They were signed on its behalf by

Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2006

	Notes	Share capital £	Retained earnings £	Total £
Balance as at 1 January 2005		2	1,582,109	1,582,111
Profit for the year	10	-	1,732,932	1,732,932
Balance as at 31 December 2005	16,17	2	3,315,041	3,315,043
Profit for the year	10	-	3,754,040	3,754,040
Dividends	11	-	(5,425,307)	(5,425,307)
Balance as at 31 December 2006	16,17	2	1,643,774	1,643,776

The above were entirely attributable to equity shareholders of the Company

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

		2006	2005
	Notes	£	£
Profit for the year		3,754,040	1,732,932
Adjustments for			
Investment revenues	7	(235,978)	(57,679)
Finance costs	8	587,732	44,789
Tax charge	9	1,850,749	626,191
Depreciation of property, plant and equipment	12	1,511,482	1,683,832
Operating cash flows before movements in working capital		7,468,025	4,030,065
Net increase in inventories		(240,498)	(72,038)
Net (increase)/decrease in prepayments		(145,201)	2,319
Net decrease/(increase) in trade and other receivables		254,633	(195,947)
Net decrease in inter-company balances - trading		(6,731,688)	(930,054)
Net increase in inter-company balances - loans		-	229,230
Net increase in other operating liabilities	_	245,306	1,452,770
Cash generated from operations		850,577	4,516,345
Taxes paid		(969,918)	(708,739)
Net cash (used by)/generated from operating activities	- -	(119,341)	3,807,606
Cash flows from investing activities			
Interest received	7	235,978	57,679
Proceeds on disposal of property, plant and equipment		-	8,954
Purchases of property, plant and equipment	12	_ (794,155)	(1,243,134)
Net cash used by investing activities	-	(558,177)	(1,176,501)
Cash flow from financing activities			
Dividends paid		(5,425,307)	-
Repayments of borrowings		(7,995,402)	-
Proceeds from borrowings		22,346,573	-
Net cash generated from financing activities	-	8,925,864	-
Net increase in cash and cash equivalents		8,248,346	2,631,105
Cash and cash equivalents at the beginning of the year	15	2,658,941	27,836
Cash and cash equivalents at the end of the year	15	10,907,287	2,658,941

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 1 ACCOUNTING POLICIES

#### 11 Basis of accounting

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) adopted for use in the European Union and therefore comply with EU IAS regulation. The financial statements also comply with those parts of the Companies Act 1985 applicable to companies reporting under IFRS.

The financial statements have been prepared on the historical cost basis

#### 12 Revenue recognition

The Company's revenue comprises vehicle repair services provided to related parties as well as other third party customers. Income in respect of repairs to vehicles is recognised upon completion of the service. The price is determined using market rates for the services and materials used after discounts and sales taxes have been deducted where applicable. All income anses in the United Kingdom

#### 13 Property, plant and equipment

Items of property, plant and equipment are stated at historical cost less accumulated depreciation (see below) and impairment losses. Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for separately

Depreciation is charged to the income statement on a straight-line basis so as to write off the depreciable amount of property, plant and equipment (including assets owned and let on operating leases) over their estimated useful lives. The depreciable amount is the cost of an asset less its residual value. Land is not depreciated. Estimated useful lives are as follows.

- Freehold and long leasehold buildings 50 years
- Vehicles 5 years
- Computer and other equipment, including property adaptation costs 4 to 15 years

#### 1.4 Impairment of property, plant and equipment

At each reporting date, the Company assesses whether there is any indication that its property, plant and equipment are impaired. If any such indication exists, the Company estimates the recoverable amount of the asset and the impairment loss if any. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of future cash flows from the asset or cash generating unit discounted at a rate that reflects market interest rates adjusted for risks specific to the assets that have not been reflected in the estimation of future cash flows.

If the recoverable amount of a tangible asset is less than its carrying value, an impairment loss is recognised immediately in the income statement and the carrying value of the asset reduced by the amount of the loss

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised as income immediately, unless the relevant asset is carried at a revalued amount, in which case the reversal of impairment loss is treated as a revaluation increase

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 1 ACCOUNTING POLICIES (Continued)

#### 15 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases

Rentals payable under operating leases are recognised in the income statement on a straight line basis over the term of the lease

Incentives received as an inducement to enter into an operating lease are spread on a straight line basis over the lease term

#### 1.6 Financial assets

Loans and receivables – financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables. These are carried in the balance sheet at amortised cost. The directors consider that the carrying amount of loans and receivables approximates their fair value.

Loans and receivables principally comprise receivables from related parties

#### 17 Impairment of financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets classified as loans and receivables is impaired. A financial asset or portfolio of financial assets is impaired and an impairment loss incurred if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset

Loans and receivables — If there is objective evidence that an impairment loss on a financial asset or group of financial assets classified as loans and receivables has been incurred, the Company measures the amount of the loss as the difference between the carrying amount of the asset or group of assets and its recoverable amount. Impairment losses are assessed individually where significant or collectively for assets that are not individually significant.

Impairment losses are recognised in the income statement and the carrying amount of the financial asset or group of financial assets is reduced by establishing an allowance for the impairment losses. If in a subsequent period the amount of the impairment loss reduces and the reduction can be ascribed to an event after the impairment was recognised, the previously recognised loss is reversed by adjusting the allowance.

## 18 Taxation

Provision is made for taxation at current enacted rates on taxable profits, arising in income or in equity

Deferred taxation is accounted for in full for all temporary differences between the carrying amount of an asset or liability for accounting purposes and its carrying amount for tax purposes

Deferred tax assets are only recognised to the extent that it is probable that they will be recovered

## 19 Transactions with related parties

IFRS requires all entities to disclose related party transactions. The Company's policy is to have regard to materiality from both the shareholder's and related party's perspective.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 1. ACCOUNTING POLICIES (Continued)

#### 1 10 Inventories

Inventories, including work in progress, comprise labour, parts, paint and consumable materials used in the repair of cars. They are stated at the lower of cost and net realisable value and are treated on a first in, first out basis.

#### 1 11 Government grants

Government grants are initially credited to deferred income. The government grants are then released to the income statement over a twenty year period based on the duration of the rental lease on the facility.

#### 1 12 Cash and cash equivalents

Cash and cash equivalents comprises cash on hand and demand deposits with banks together with short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of change in value

Under IAS 7 the Company is producing a cash flow statement using the indirect method. This shows an explanation of the movement in cash and cash equivalents as defined above.

#### 1 13 Financial liabilities

Trade and other payables are carried at amortised cost. The directors consider that the carrying amount of trade and other payables approximates their fair values.

#### 1 14 Borrowings

Borrowings comprises bank overdrafts and inter company loans. Interest on inter company loans is recognised in the income statement as finance costs.

The Company classifies a financial instrument that it issues as a financial liability or an equity instrument in accordance with the substance of the contractual arrangement. An instrument is classified as a liability if it is a contractual obligation to deliver cash or another financial asset, or to exchange financial assets or financial liabilities on potentially unfavourable terms. An instrument is classified as equity if it evidences a residual interest in the assets of the Company after the deduction of liabilities.

### 1 15 Accounting developments

The International Accounting Standards Board (IASB) has issued IFRS 7 'Financial Instruments' Disclosures' in August 2005. The standard replaces IAS 30 'Disclosures in the Financial Statements of Banks and Similar Financial Institutions' and the disclosure provisions in IAS 32 'Financial Instruments' Disclosure and Presentation' IFRS 7 requires disclosure of the significance of financial instruments for an entity's financial position and performance and of quantitative information about exposure to risks arising from financial instruments. The Standard is effective for annual periods beginning on or after 1 January 2007.

Also in August 2005 the IASB issued an amendment 'Capital Disclosures' to IAS 1 'Presentation of Financial Statements'. It requires disclosures about an entity's capital and the way it is managed. This amendment is also effective for annual periods beginning on or after 1 January 2007.

The Company is reviewing IFRS 7 and the amendment to IAS 1 to determine their effect on its financial reporting. The standards will be adopted with effect from 1 January 2007.

In addition to the above standards the Company has considered other new international accounting standards (IFRS 8 Operating Segments) and interpretations (IFRIC 8 to 12) issued during the year and has concluded these will not apply to the Company

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 2 MANAGEMENT OF FINANCIAL RISK

The Company has financial risk exposures. This section summarises these risks and the way the Company manages these

#### 21 Financial risk

The Company is a member of the Insurance Division of The Royal Bank of Scotland Group plc. As such, the Company benefits from services provided by specialist teams and risk management procedures and controls which are applied consistently across the Division. The disclosures below relate to the Insurance Division as a whole

The Division is exposed to financial risk through its financial assets and financial liabilities (borrowings). The Division's financial risk is concentrated within its investment portfolio. This portfolio is managed in accordance with the RBS Insurance Investment Policy and Investment Guidelines. These are drawn up in compliance with the objectives and risk appetite parameters set by The Royal Bank of Scotland Group plc and are approved by the RBS Insurance Group Limited Board. The Investment Policy is operated by the Investment Management Committee, which is made up of Senior Executives of the Insurance Division and executed on their behalf by the Funds Management Committee (FMC).

The Company's financial risk exposure is minimal and anses from its loans and receivables due from, and due to, other members of The Royal Bank of Scotland Group plc

These balances are all payable on demand and carry a floating rate of interest which is reset on a monthly basis

#### 2 1.1 Market risk (comprising interest rate risk)

Market risk encompasses any adverse movement in the value of assets and liabilities as a consequence of market movements such as interest rates, credit spreads, foreign exchange rates, equity prices and property valuations

Exposure to market risk is managed in accordance with the guidelines set out in the RBS insurance Division Investment Policy as detailed above

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

## 2 MANAGEMENT OF FINANCIAL RISK (Continued)

The following tables indicate financial assets that are exposed to interest rate risk together with the corresponding range of applicable interest rates

## At 31 December 2006

Maturity	/ date	or co	ontractua	l re	pricing	date

Total - all
within one
year
£

Total - all

### Exposed to cash flow interest rate risk

Deposits with credit institutions (note 15 and 24)	10,711,624
Cash in hand and at bank (note 15 and 24)	196,327
Loans and receivables (note 14 and 24 )	12,130,354
Borrowings (note 20 and 24)	(16,150,787)
Total fair value	6,887,518

All balances shown are with related parties

#### Interest rate

<u></u>	Within one year
	% Interest rate
Deposits with credit institutions Cash in hand and at bank Loans and receivables Borrowings	4 80% 5 15% 5 15% - 5 23% 5 23%

## At 31 December 2005

## Maturity date or contractual repricing date

	within one year
	£
Exposed to cash flow interest rate risk	•
Deposits with credit institutions (note 15 and 24)	1,355,000
Cash in hand and at bank (note 15 and 24)	1,303,941
Loans and receivables (note 14 and 24 )	13,963,104
Borrowings (note 20 and 24)	(1,211,220)
Total fair value	15,410,825

All balances shown are with related parties

# Interest rate

	Within one year % Interest rate
Deposits with credit institutions Cash in hand and at bank Loans and receivables Borrowings	4 65% 3 50% 4 54% - 4 78% 4 78%

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

### 2 MANAGEMENT OF FINANCIAL RISK (Continued)

#### 212 Credit Risk

Credit risk arises from the potential that losses are incurred from the failure of a counterparty to meet its credit obligations. The main source of credit risk for the Company is loans and receivables.

The Royal Bank of Scotland Group plc nsk management division sets standards for maintaining and developing credit risk management throughout The Royal Bank of Scotland Group plc. This is achieved via a combination of governance structures, credit risk policies, control processes and infrastructure collectively known as the Group's Credit Risk Management Framework ("CRMF")

RBS Insurance Group Limited has established its own CRMF consistent with The Royal Bank of Scotland Group pic CRMF. The RBS Insurance Group Limited CRMF sets out the prior approval process for credit exposures and provides for appropriate analysis and reporting of these exposures at both the Company and The Royal Bank of Scotland Group pic level. Where appropriate, larger credit exposures are aggregated with other credit exposures, elsewhere in the Group for credit approval and monitoring purposes.

The following table analyses the credit exposure of the Company by type of asset

At 31 December 2006		Not	
	AA	rated	Total
	£	£	£
Deposits with credit institutions (note 15 and 24)	10,711,624	•	10,711,624
Cash at bank and in hand (note 15 and 24)	196,327	-	196,327
Other loans and receivables (note 14 and 24)		12,327,686	12,327,686
Total assets bearing credit risk	10,907,951	12,327,686	23,235,637
At 31 December 2005		Not	
	AA	rated	Total
	£	£	£
Deposits with credit institutions (note 15 and 24)	1,355,000	-	1,355,000
Cash at bank and in hand (note 15 and 24)	1,303,941	-	1,303,941
Other loans and receivables (note 14 and 24)		14 400 155	44 499 455
Other loans and receivables (note 14 and 24)	•	14,422,155	14,422,155

Other loans and receivables due from related parties generally do not have a credit rating

### 213 Liquidity risk

Liquidity risk is the potential that obligations cannot be met as they fall due as a consequence of having a timing mismatch

The management of liquidity risk within the RBS Insurance Division is undertaken within the limits and other policy parameters set out in the Investment Guidelines Compliance is monitored in respect of the internal policy where appropriate

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

Nehicle repairs from related parties (note 24)   93,177,169   84,594,427   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,169   93,177,162   93,172,182   93,172	3	REVENUE		
Vehicle repairs from related parties (note 24)         93,177,169         84,594,427           Vehicle repairs from non-related parties         9,414,965         7,962,996           All revenue derives from vehicle repairs ansing in the United Kingdom         2005         2005           4 COST OF SALES         2006         2005         £           Cost of vehicle repairs charged by related parties (note 24)         44,010,204         35,224,852           Cost of vehicle repairs charged by non-related parties         35,163,369         38,357,691           5 OTHER OPERATING INCOME         2005         £           Release of government grants         11,917         10,083           Other income from related parties (note 24)         2,433         -           Other income from non-related parties         11,917         10,083           Cother income from an elated parties (note 24)         2,433         -           Other income from non-related parties         2005         £           6 ADMINISTRATION EXPENSES         2006         2005           Marketing and administrative expenses charged by related parties (note 24)         1,570,181         1,554,125           Marketing and administrative expenses charged by non-related parties         8,858,118         8,096,633           Depreciation (note 12)         5,536,587			2006	2005
Vehicle repairs from non-related parties         9,414,965 (102,592,134)         7,962,996 (102,592,134)         7,962,996 (102,592,134)         92,557,423           All revenue derives from vehicle repairs ansing in the United Kingdom         4         COST OF SALES         2006 (2005)         £			£	£
All revenue derives from vehicle repairs ansing in the United Kingdom  4 COST OF SALES  2006 2005 £ Cost of vehicle repairs charged by related parties (note 24) Cost of vehicle repairs charged by non-related parties 35,163,369 38,357,691 79,173,573 73,582,543  5 OTHER OPERATING INCOME  Release of government grants Other income from related parties (note 24) 2,433 164 Other income from non-related parties (note 24) 2,433 164  6 ADMINISTRATION EXPENSES  Marketing and administrative expenses charged by related parties (note 24) 1,570,181 1,554,125 Marketing and administrative expenses charged by related parties (note 24) 1,511,482 1,683,832 Management fees from related parties (note 24) 5,536,587 5,304,304 17,476,368 16,638,694  7 INVESTMENT INCOME				
Cost of vehicle repairs charged by related parties (note 24)   44,010,204   35,224,852   Cost of vehicle repairs charged by non-related parties   35,163,369   38,357,691   79,173,573   73,582,543		Vehicle repairs from non-related parties		7,962,996 92,557,423
Cost of vehicle repairs charged by related parties (note 24)		All revenue derives from vehicle repairs arising in the United Kingdom	<del></del>	
Cost of vehicle repairs charged by related parties (note 24)	4	COST OF SALES		
Cost of vehicle repairs charged by non-related parties   35,163,369   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   79,173,573   73,582,543   73,083   74,193,193   74				
79,173,573         73,582,543           5 OTHER OPERATING INCOME           Release of government grants         2006         £         £           Release of government grants         11,917         10,083         -         164         2,433         -         164         164         14,350         10,247 </td <td></td> <td></td> <td>44,010,204</td> <td>35,224,852</td>			44,010,204	35,224,852
5 OTHER OPERATING INCOME           Release of government grants         11,917         10,083         0.06         0.06         0.06         0.083         0.06         0.083         0.06         0.083         0.06         0.083         0.06         0.083         0.06         0.06         0.06         0.047         0.06         0.047         0.06         0.005         £<		Cost of vehicle repairs charged by non-related parties		
Release of government grants			79,173,573	73,582,543
Release of government grants	5	OTHER OPERATING INCOME		
Other income from related parties (note 24)         2,433         -         164           Other income from non-related parties         10,247         10,247           6 ADMINISTRATION EXPENSES         2006         2005         £         £         £           Marketing and administrative expenses charged by related parties (note 24)         1,570,181         1,570,181         1,554,125         Marketing and administrative expenses charged by non-related parties         8,858,118         8,096,633         Depreciation (note 12)         1,511,482         1,683,832         Management fees from related parties (note 24)         5,536,587         5,304,304         17,476,368         16,638,894         17,476,368         16,638,894           7 INVESTMENT INCOME           2006         2005         £         £         £         £				
Other income from related parties (note 24)         2,433         -         164           Other income from non-related parties         10,247         10,247           6 ADMINISTRATION EXPENSES         2006         2005         £         £         £           Marketing and administrative expenses charged by related parties (note 24)         1,570,181         1,570,181         1,554,125         Marketing and administrative expenses charged by non-related parties         8,858,118         8,096,633         Depreciation (note 12)         1,511,482         1,683,832         Management fees from related parties (note 24)         5,536,587         5,304,304         17,476,368         16,638,894         17,476,368         16,638,894           7 INVESTMENT INCOME           2006         2005         £         £         £         £		Release of government grants	11.917	10.083
14,350         10,247           6 ADMINISTRATION EXPENSES           2006         2005           £         £           Marketing and administrative expenses charged by related parties (note 24)         1,570,181         1,554,125           Marketing and administrative expenses charged by non-related parties         8,858,118         8,096,633           Depreciation (note 12)         1,511,482         1,683,832           Management fees from related parties (note 24)         5,536,587         5,304,304           17,476,368         16,638,894           7 INVESTMENT INCOME           2006         2005           £         £		Other income from related parties (note 24)		-
6 ADMINISTRATION EXPENSES  2006 2005 £ £ £  Marketing and administrative expenses charged by related parties (note 24) Marketing and administrative expenses charged by non-related parties 8,858,118 8,096,633 Depreciation (note 12) Management fees from related parties (note 24)  1,511,482 1,683,832 Management fees from related parties (note 24)  5,536,587 5,304,304  17,476,368 16,638,894		Other income from non-related parties	14.350	
Marketing and administrative expenses charged by related parties (note 24)   1,570,181   1,554,125   Marketing and administrative expenses charged by non-related parties   8,858,118   8,096,633   Depreciation (note 12)   1,511,482   1,683,832   Management fees from related parties (note 24)   5,536,587   5,304,304   17,476,368   16,638,894      7 INVESTMENT INCOME   2006   2005   £			1,4000	
### Marketing and administrative expenses charged by related parties (note 24) 1,570,181 1,554,125  Marketing and administrative expenses charged by non-related parties 8,858,118 8,096,633  Depreciation (note 12) 1,511,482 1,683,832  Management fees from related parties (note 24) 5,536,587 5,304,304  17,476,368 16,638,894  7 INVESTMENT INCOME  2006 2005  £ £	6	ADMINISTRATION EXPENSES	2000	2005
Marketing and administrative expenses charged by non-related parties       8,858,118       8,096,633         Depreciation (note 12)       1,511,482       1,683,832         Management fees from related parties (note 24)       5,536,587       5,304,304         17,476,368       16,638,894             7 INVESTMENT INCOME       2006       2005         £       £				
Depreciation (note 12) Management fees from related parties (note 24)  7 INVESTMENT INCOME  2006 £ £				
Management fees from related parties (note 24)  5,536,587  17,476,368  7 INVESTMENT INCOME  2006 2005 £ £				
7 INVESTMENT INCOME  2006 2005 £ £				
2006 2005 £ £				
2006 2005 £ £	7	INVESTMENT INCOME		
Interest income from deposits with related party credit institutions (note 24) 235,978 57,679	•	THE CONTROL OF THE CO		
		Interest income from deposits with related party credit institutions (note 24)	235,978	57,679

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

8 FINANCE CO
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8 THARCE COSTS	2006	2005
	2006 £	2005 £
Interest expense	~	L
Borrowings from related parties (note 24)	587,732	44 780
borrowings norm related parties (note 24)	301,132	44,789
9. TAX CHARGE		
	2006	2005
	£	£
Current tax	1,876,059	766,035
Deferred tax (note 18)	(25,310)	(139,844)
Tax charge for the year	1,850,749	626,191
The actual tax charge differs from the expected tax charge of tax of 30% (2005 30%) as follows	omputed by applying the standard rate of t	JK corporation
	2006	2005
	£	£
Expected tax charge	1,681,437	707,737
Effects of		
Non-deductible items	7,464	11,287
Adjustments in respect of prior periods	161,848	(92,833)
Tax charge for the year	1,850,749	626,191

The aggregate current and deferred tax relating to items that are charged or (credited) to equity is £nil (2005 £nil)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 10 PROFIT FOR THE YEAR

Directified the view is stated after shoreing //eroditing)	2006 £	2005
Profit for the year is stated after charging/(crediting)	L.	£
Depreciation of property, plant and equipment (note 12)	1,511,482	1,683,832
Release of government grants (note 5)	(11,917)	(10,083)
Operating lease rentals		
Land and buildings	2,014,952	1,892,923
Other	1,122,154	1,103,602

# Auditors' remuneration

Fees for audit and non-audit services, included within marketing and administration expenses, are borne and recharged by a related party, RBS Insurance Services Limited

Fees paid to the auditors with respect to the statutory audit of the Company amount to £20,493 (2005 £43,299)

Directors' emoluments	2006	2005
	£	£
Other emoluments	70,527	27,467
Company pension contributions	10,092	3,362
	80,619	30,829

No directors who served during this or the previous financial year were remunerated by the Company. The amounts disclosed above are those relating to their services as directors for the Company based on an estimated time allocation basis. Emoluments in relation to services performed by the directors for other group companies are not disclosed in the Company's financial statements.

Included in the above are emoluments, excluding pension contributions, paid to the highest paid director amounting to £54,645 (2005 £18,058)

A contribution of £8,939 (2005 £2,251) to a money purchase scheme was made on behalf of the highest paid director. One other director (2005 none) had retirement benefits accruing under money purchase pension schemes in respect of qualifying service, 2 directors (2005 none) had benefits accruing under defined pension schemes.

During the year one director had exercised options (2005 none) Details of the share options of the directors in office at 31 December 2006 are disclosed within the directors' report

#### 11 DIVIDENDS

	2006	2005
	£	£
Declared and paid during the year		
Equity dividends on ordinary shares	5,425,307	

Dividends were declared on 18 December 2006 to Churchill Management Limited. On the same date 100% of the share capital was transferred from Churchill Management Limited to RBS Insurance Group Limited (note 23).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

# 12 PROPERTY, PLANT AND EQUIPMENT

		Land and	Vehicles	Computer and other	Total
		buildings		equipment	
	_	£	£	£	£
	Cost	925 000	2 000 207	49 097 706	47 762 002
	At 1 January 2005	825,000	2,999,297 432,360	13,937,796 810,774	17,762,093
	Additions	-	432,360 (99,547)	(235,154)	1,243,134 (334,701)
	Disposals	_	(88,047)	(200, 104)	(334,701)
	At 31 December 2005	825,000	3,332,110	14,513,416	18,670,526
	Additions	-	4,996	789,159	794,155
	At 31 December 2006	825,000	3,337,106	15,302,575	19,464,681
	Depreciation				
	At 1 January 2005	5,300	1,682,119	7,263,667	8,951,086
	Depreciation charge for the year	10,838	493,746	1,179,248	1,683,832
	Eliminated on disposal	•	(91,028)	(234,719)	(325,747)
	·		· ·		
	At 31 December 2005	16,138	2,084,837	8,208,196	10,309,171
	Depreciation charge for the year	13,189	511,240	987,053	1,511,482
	At 31 December 2006	29,327	2,596,077	9,195,249	11,820,653
	At a l Bascilladi Zava	20,021	2,000,01	0,100,240	71,020,000
	Net book amount				
	At 31 December 2006	795,673	741,029	6,107,326	7,644,028
	At 31 December 2005	808,862	1,247,273	6,305,220	8,361,355
	<u> </u>				
13	INVENTORIES			2000	2005
				2006 £	2005 £
	Raw materials			329,921	263,457
	Work-in-progress			1,210,999 1,540,920	1,036,965 1,300,422
			:	1,540,520	1,300,422
14	LOANS AND RECEIVABLES				
				2006	2005
				£	£
	Other loans and receivables				
	Accrued interest			7,086	-
	Prepayments			371,424	226,223
	Receivables from related parties (note 24)			12,130,354	13,963,104
	Trade and other receivables  Total loans and receivables			197,332	459,051
	rotal loans and receivables			12,706,196	14,648,378
	Current			12,706,196	14,648,378
	Non-current			12,100,180	17,0 <del>1</del> 0,370
				12,706,196	14,648,378
			!		,,

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

## 15 CASH AND CASH EQUIVALENTS

	2006 £	2005 £
Cash at bank and in hand (note 24)	196,327	1,303,941
Deposits with financial institutions (note 24)	10,711,624	1,355,000
	10,907,951	2,658,941

The effective interest rate on short term deposits with credit institutions was 4 80% (2005 4 65%) and has an average maturity of 1 day (2005 1 day)

For the purposes of the cash flow statement cash and bank overdrafts are as follows

	2006 £	2005 £
Cash and cash equivalents Bank overdrafts (note 20)	10,907,951 (664) 10,907,287	2,658,941 - <b>2,658,941</b>

## 16 SHARE CAPITAL

The Company's authorised share capital is made up of 1,000 £1 ordinary shares amounting to £1,000 (2005 £1,000)

The Company's issued and fully paid share capital is made up of 2 £1 ordinary shares amounting to £2 (2005 £2)

## 17 RETAINED EARNINGS

Retained earnings	£
Balance as at 1 January 2005	1,582,109
Profit for the year	1,732,932
Balance as at 31 December 2005	3,315,041
Profit for the year	3,754,040
Dividends	(5,425,307)
Balance as at 31 December 2006	1,643,774

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

## 18 DEFERRED TAX

The following are the tax liabilities and assets recognised by the Company, and the movements thereon, during the current and prior reporting periods

		Accelerated capital allowances	Total £
	At 1 January 2005 Credit to income statement Transfer of deferred tax balance to fellow group company	<b>650,629</b> (128,889) (10,955)	<b>650,629</b> (128,889) (10,955)
	At 31 December 2005 Credit to income statement	<b>510,785</b> (25,310)	<b>510,785</b> (25,310)
	At 31 December 2006	485,475	485,475
19	GOVERNMENT GRANTS AND DEFERRED INCOME	2006	2005
	Deferred income (non-current) Government grants (non-current)	94,500 99,000 193,500	110,917 110,917
20	BORROWINGS	2002	2005
		2006 £	2005 £
	Loans from related parties (note 24) Bank overdrafts from related parties (note 24)	16,150,123 664 16,150,787	1,211,220 - 1,211,220
	•	10,130,767	1,211,220
21	TRADE AND OTHER PAYABLES AND DERFERRED INCOME	2006	2005
		£	£
	Due to related parties (note 24) Trade creditors and accruals Other tax payables Deferred income (current) Government grants (current)	4,712,682 7,810,104 27,217 10,500 11,000	13,277,120 7,685,098 - - - 11,000
		12,571,503	20,973,218

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 22 COMMITMENTS

## Operating lease commitments

The company leases certain of its office properties under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights

The Company also leases vehicles and other assets under non-cancellable operating lease agreements

	2006	2005
	£	£
Minimum lease payments under operating leases recognised as		
Lease payments due to related parties	6,662,334	1,554,125
Lease payments to non-related parties	18,971,381	1,367,193
	25,633,715	2,921,318

At the balance sheet date, the Company had outstanding commitments under non-cancellable operating leases, which fall due as follows

	2006	2005
	£	£
Within one year	3,040,508	654,266
In the second to fifth years inclusive	8,569,237	256,107
After five years	14,023,970	2,010,945
	25,633,715	2,921,318

### 23 IMMEDIATE PARENT COMPANIES

The Company's immediate parent company is RBS Insurance Group Limited. On 18 December 2006 100% of the share capital was transferred from Churchill Management Limited to RBS Insurance Group Limited.

The Company's ultimate holding company, ultimate controlling party, and the parent of the largest and smallest group into which the Company is consolidated is The Royal Bank of Scotland Group plc, which is incorporated in Great Britain and registered in Scotland Financial statements for The Royal Bank of Scotland Group plc can be obtained from The Royal Bank of Scotland Group plc, Gogarburn, Edinburgh, EH12 1HQ

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 24 RELATED PARTY TRANSACTIONS

The following transactions were carried out with related parties

Sale of services	2006	2005
	£	£005
Sale of services (note 3)		
Churchill Insurance Company Limited	28,836,895	25,312,559
Direct Line Insurance plc	44,124,420	46,710,391
The National Insurance and Guarantee Corporation Limited	15,271,531	9,574,817
U K Insurance Limited	4,944,323	2,996,660
	93,177,169	84,594,427
Sale of other services (note 5)	<del></del> -	
Sale of other services (note 5) Tracker Network (UK) Limited	2,433	-
Sale of other services (note 5) Tracker Network (UK) Limited Interest received (note 7)	2,433	
Tracker Network (UK) Limited	<b>2,433</b> 507	9,940
Tracker Network (UK) Limited  Interest received (note 7)		9,940 47,739

4 54% to 4 78%).

## ii Purchases of products and services

	2006	2005
	£	£
Purchases of services		
RBS Insurance Services Limited - Cost of Sales (note 4)	44,010,204	35,224,852
RBS Insurance Services Limited - Administrative Expenses (note 6)	5,536,587	5,304,304
	49,546,791	40,529,156
Operating lease payments (note 6)		
D L Buildings Limited	448,027	450,523
Lombard Vehicle Management Limited	1,122,154	1,103,602
	1,570,181	1,554,125
Interest paid (note 8)		
C S G Claims Services Limited	172	44,789
Direct Line Accident Management Limited	22,535	· -
RBS Insurance Services Limited	565,025	•
	587,732	44,789

Services are usually negotiated with related parties on a cost-plus basis, allowing a margin ranging from 5 15% to 5 23% (2005 4 54% to 4 78%)

All employees were employed by RBS Insurance Services Limited, a fellow subsidiary company. Total employee costs, including directors' remuneration, recharged to the Company by RBS Insurance Services Limited during the year were £37,635,168 (2005 £35,224,852)

Employee costs recharged by RBS Insurance Services Limited includes the full costs of key managers and other staff in respect of share-based payments. The attribution among members of The Royal Bank of Scotland Group has regard to the needs of the group as a whole

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

# 24 RELATED PARTY TRANSACTIONS (Continued)

iii Compensation of key management		
	2006	2005
	£	£
Fees as directors	717	_
Other emoluments	124,785	99,988
Company pension contributions	14,229	16,204
	139,731	116,192
		<del></del>
v Year-end balances arising from sales/purchases of products/services		
	2006	2005
	£	£
Bank deposits held with related parties (note 15)		
National Westminster Bank Plc	196,327	1,303,941
Term deposits held with related parties (note 15)		
The Royal Bank of Scotland Group plc	10,711,624	1,355,000
The Royal Bank of Googland Gloup pio		1,555,000
Bank overdrafts held with related parties (note 15)		
National Westminster Bank Plc	(664)	•
	2006	2005
	2006 £	2005 £
Receivables from related parties (note 14)	_	-
Churchill Insurance Company Limited	4,352,566	3,536,127
Direct Line Insurance plc	4,087,769	7,057,439
The National Insurance and Guarantee Corporation Limited	2,577,183	2,545,255
Tracker Network (UK) Limited	188	-
U K Insurance Limited	1,112,648	824,283
	12,130,354	13,963,104
Movements in receivables from related parties were as follows	2000	0005
	2006	2005
	£	£
At 1 January	13,963,104	29,885,519
Transactions in the year	93,177,169	84,594,427
Settled in the year	(95,009,919)	(100,516,842)
At 31 December	12,130,354	13,963,104

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

# 24 RELATED PARTY TRANSACTIONS (Continued)

iv Year-end balances arising from sales/purchases of products/services		
	2006	2005
	£	£
Payables to related parties (note 21)		
D L Buildings Limited	38,447	62,171
RBS Insurance Services Limited	4,674,235	13,214,949
	4,712,682	13,277,120
Movements in payables to related parties were as follows		
MOVEMENTS IN payables to related parties were as follows	2006	2005
	£	£
	-	~
At 1 January	13,277,120	30,129,589
Transactions in the year	49,546,791	40,529,156
Settled in the year	(58,111,229)	(57,381,625)
At 31 December	4,712,682	13,277,120
v Loans from related parties		
	2006	2005
	£	£
Loans from related parties (note 20)		
C S G Claims Services Limited	-	44,789
Direct Line Accident Management Limited	•	1,166,431
RBS Insurance Services Limited	16,150,123	-
	16,150,123	1,211,220
Movements in loans from related parties were as follows		
	2006	2005
	£	£
At 1 January	1,211,220	1,015,853
Loans advanced during year	22,346,573	12,996,478
Loan repayments paid	(7,995,402)	(12,845,900)
Interest charged	587,732	44,789
At 31 December	16,150,123	1,211,220
		:,=::,== <b>·</b>