# Company Registration Number: 02567566 (England and Wales)

Unaudited statutory accounts for the year ended 31 December 2020

Period of accounts

Start date: 1 January 2020

End date: 31 December 2020

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#### Directors' report period ended 31 December 2020

The directors present their report with the financial statements of the company for the period ended 31 December 2020

#### Principal activities of the company

The principal activity of the company is the provision of targeted marketing services to the retail industry. The company has an exclusive license for the UK to market the point of sale marketing system developed by the US parent company Catalina Marketing Corporation, Inc. This proprietary system is used in the delivery of the targeted marketing services offered by the company.

#### **Directors**

The directors shown below have held office during the whole of the period from 1 January 2020 to 31 December 2020

William Joseph René Faivre Premal Patel

The above report has been prepared in accordance with the special provisions in part 15 of the Companies Act 2006

This report was approved by the board of directors on 23 September 2021

And signed on behalf of the board by:

Name: Premal Patel Status: Director

### **Profit And Loss Account**

### for the Period Ended 31 December 2020

	2020	2019
	£	£
Turnover:	5,456,235	10,437,734
Cost of sales:	0	( 4,602,511 )
Gross profit(or loss):	5,456,235	5,835,223
Administrative expenses:	(5,265,266)	( 5,630,991 )
Operating profit(or loss):	190,969	204,232
Interest receivable and similar income:	10,470	2,996
Interest payable and similar charges:	( 17,898 )	(17,361)
Profit(or loss) before tax:	183,541	189,867
Tax:	(76,508)	(30,198)
Profit(or loss) for the financial year:	107,033	159,669

### **Balance** sheet

### As at 31 December 2020

	Notes	2020	2019
		£	£
Fixed assets			
Intangible assets:		0	0
Tangible assets:	3	1,775,161	1,773,294
Investments:		0	0
Total fixed assets:	-	1,775,161	1,773,294
Current assets			
Stocks:	4	317,771	260,808
Debtors:	5	3,593,282	4,144,128
Cash at bank and in hand:		3,782,025	4,677,730
Investments:		0	0
Total current assets:	_	7,693,078	9,082,666
Prepayments and accrued income:		0	0
Creditors: amounts falling due within one year:	6	(3,772,774)	( 5,218,678 )
Net current assets (liabilities):	-	3,920,304	3,863,988
Total assets less current liabilities:	_	5,695,465	5,637,282
Creditors: amounts falling due after more than one year:	7	0	(48,850)
Provision for liabilities:		0	0
Accruals and deferred income:		0	0
Total net assets (liabilities):	-	5,695,465	5,588,432
Capital and reserves			
Called up share capital:		11,141	11,141
Share premium account:		214,556	214,556
Other reserves:		0	0
Profit and loss account:		5,469,768	5,362,735
Total Shareholders' funds:	-	5,695,465	5,588,432

The notes form part of these financial statements

#### **Balance sheet statements**

For the year ending 31 December 2020 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

This report was approved by the board of directors on 23 September 2021 and signed on behalf of the board by:

Name: Premal Patel Status: Director

The notes form part of these financial statements

### **Notes to the Financial Statements**

for the Period Ended 31 December 2020

### 1. Accounting policies

### Basis of measurement and preparation

These financial statements have been prepared in accordance with the provisions of Financial Reporting Standard 101

### **Notes to the Financial Statements**

### for the Period Ended 31 December 2020

# 2. Employees

	2020	2019
Average number of employees during the period	32	34

### **Notes to the Financial Statements**

### for the Period Ended 31 December 2020

# 3. Tangible assets

	Land & buildings	Plant & machinery	Fixtures & fittings	Office equipment	Motor vehicles	Total
Cost	£	£	£	£	£	£
At 1 January 2020	0	0	13,598,326	0	0	13,598,326
Additions	0	0	697,987	0	0	697,987
Disposals	0	0	(65,255)	0	0	(65,255)
Revaluations	0	0	0	0	0	0
Transfers	0	0		0	0	0
At 31 December 2020	0	0	14,231,058	0	0	14,231,058
Depreciation						
At 1 January 2020	0	0	11,825,032	0	0	11,825,032
Charge for year	0	0	630,865	0	0	630,865
On disposals	0	0		0	0	0
Other adjustments	0	0	0	0	0	0
At 31 December 2020	0	0	12,455,897	0	0	12,455,897
Net book value						
At 31 December 2020	0	0	1,775,161	0	0	1,775,161
At 31 December 2019	0	0	1,773,294	0	0	1,773,294

### **Notes to the Financial Statements**

### for the Period Ended 31 December 2020

### 4. Stocks

	2020	2019
	£	£
Stocks	317,771	260,808
Total	317,771	260,808

### **Notes to the Financial Statements**

### for the Period Ended 31 December 2020

### 5. Debtors

	2020	2019
	£	£
Trade debtors	1,474,883	3,160,358
Prepayments and accrued income	352,319	528,376
Other debtors	1,766,080	455,394
Total	3,593,282	4,144,128
Debtors due after more than one year:	0	0

### **Notes to the Financial Statements**

### for the Period Ended 31 December 2020

### 6. Creditors: amounts falling due within one year note

	2020	2019
	£	£
Bank loans and overdrafts	0	0
Amounts due under finance leases and hire purchase contracts	70,154	86,111
Trade creditors	32,435	58,179
Taxation and social security	317,162	565,210
Accruals and deferred income	459,091	713,268
Other creditors	2,893,932	3,795,910
Total	3,772,774	5,218,678

### **Notes to the Financial Statements**

### for the Period Ended 31 December 2020

### 7. Creditors: amounts falling due after more than one year note

	2020	2019
	£	£
Bank loans and overdrafts	0	0
Amounts due under finance leases and hire purchase contracts	0	48,850
Other creditors	0	0
Total	0	48,850

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.