# Company Registered No. 2561614

Mitsui Bussan Commodities Ltd

Annual report and financial statements

for the year ended 31 March 2012

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# Officers and professional advisors

## **Directors**

S Aitken

P Allan

D Ishıda

T Kato

S Kıkuchıhara

S Muchi

S Miyamoto

K Morı

T Sugimura

# Secretary

S L Nath

# Registered office

4<sup>th</sup> Floor St Martin's Court Paternoster Row London EC4M 7BB

## **Bankers**

Sumitomo Mitsui Banking Corporation Mizuho Corporate Bank Limited JP Morgan Chase Bank

# **Solicitors**

Freshfields Bruckhaus Deringer 65 Fleet Street London EC4Y 1HS

## **Auditors**

Deloitte LLP London

## Directors' report

The directors of Mitsui Bussan Commodities Limited ("the Company") present their annual report and the audited financial statements for the year ended 31 March 2012

#### Principal activity

The Company is a Category 2 clearing member on the London Metal Exchange and trades a combination of exchange-traded and over-the-counter ferrous and non-ferrous instruments. There have not been any significant changes to the Company's principal activities in the year under review. The US dollar is used as the reporting currency since the Company's principal sources of income are in this currency. The directors are not aware, at the date of this report of any likely major changes in the Company's activities in the year ahead.

#### **Business Review**

As shown in the Company's Profit and Loss Account on page 7, the turnover has increased 8% over the prior year (2011 1% decrease) The Company's profit before tax has decreased from \$4,042k to \$34k Net assets at the end of the year increased to \$69,724k (2011 \$46,620k) as a results of revaluing its investments held

#### Results and dividends

The Company made a profit after tax of \$23k (2011 \$2,844k profit) The Company did not pay a dividend during the year (2011 \$1,400k)

### Going concern

The directors have made necessary enquiries and have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, the Company continues to adopt the going concern basis in preparing the annual report and financial statements.

#### Future outlook

The external environment is expected to be competitive, however the directors remain confident that the Company will be profitable in the year ending 31 March 2013 They are also confident in the Company's long term future

# Principal risks and uncertainties

The key business risks and uncertainties affecting the Company relate to the stability of our clients during the uncertain economic environment, the volatility of the commodities traded, changes to the regulatory environment, competition from global trading houses, on-line trading and the retention of key staff

### Risk management

The disclosures that are required to be included in the Directors' Report, in respect of the Company's exposure to financial risk and its financial risk management policies are given in note 20 to the financial statements

#### **Directors**

The current directors are listed on page 1

The following directors served throughout the period, except as noted below

S Aitken

P Allan

D Ishida

T Kato

S Kıkuchıhara

S Muchi

Appointed 1 April 2012

S Miyamoto

K Mori

Appointed 1 April 2012

T Sugimura

T Uchida

Resigned 1 April 2012

S Waka

Resigned 1 April 2012

## Directors' report (continued)

## Directors' indemnities

The Company did not make any indemnity provisions for the benefit of its directors during the year

#### Subsequent events

There have been no significant events between the year end and the date of approval of the financial statements which would require a change or additional disclosure in the financial statements

### Charitable and political donations

During the year the Company made charitable donations of \$7k, principally to charities serving communities in which the Group operates

#### Auditor

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware,
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Deloitte LLP have indicated their willingness to be reappointed for another term and a resolution to reappoint them as auditors will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on its behalf by

f.s. Alran

Peter Allan Director

4th Floor

St Martin's Court

Paternoster Row

London

EC4M 7BB

29

June 2012

## Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period in preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions

# Independent auditor's report to the members of Mitsui Bussan Commodities Ltd

We have audited the financial statements of Mitsui Bussan Commodities Ltd for the year ended 31 March 2012 which comprise-the-Profit-and-Loss-Account,-the Statement of total recognised-gains and-losses,-the Balance Sheet and the related notes 1 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 March 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the members of Mitsui Bussan Commodities Limited (continued)

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Manbhinder Rana F C A (Senior Statutory Auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditor London, United Kingdom

Date 29 Juna 2012

# Profit and loss account For the year ended 31 March 2012

	Notes	2012 US\$'000	2011 US\$'000
Turnover	1,2	17,511	16,255
Administrative expenses		(17,607)	(12,334)
Operating (loss)/profit	4	(96)	3,921
Dividends Received		170	-
Profit from Sale of Shares		-	30
Interest receivable and similar income	6	117	239
Interest payable and similar charges	7	(157)	(148)
Profit on ordinary activities before taxation		34	4,042
Tax charge on profit on ordinary activities	8	(11)	(1,198)
Profit on ordinary activities after taxation		23	2,844

# Statement of total recognised gains and losses For the year ended 31 March 2012

	Notes	2012 US\$'000	2011 US\$'000
Profit for the financial year		23	2,844
Revaluation of investment	18	23,081	
Total recognised gains and losses		23,104	2,844

All items of income and expenditure disclosed above are derived from continuing operations

# Balance sheet As at 31 March 2012

	Notes	US\$'000	2012 US\$!000_	.US\$2000	2011 US\$2000_
Fixed assets Tangible assets Investments	9 10		638 23,455		819 374
			24,093		1,193
Current assets Financial assets Stock Other debtors Cash at bank	11 12 13	187,069 - 2,291 61,944		248,875 33,781 2,315 47,124	
		251,304		332,095	
Liabilities Financial liabilities Other creditors	15 16	(196,907) (8,766) (205,673)		(278,296) (8,372) (286,668)	
Net current assets			45,631		45,427
Total assets less current liabilities			69,724		46,620
Net assets			69,724		46,620
Capital and reserves Called up share capital Profit and loss account Revaluation reserve	18 18		14,000 32,643 23,081		14,000 32,620
Total equity shareholders' funds	18		69,724		46,620

The financial statements of Mitsui Bussan Commodities Limited were approved by the Board of Directors and authorised for issue on 29 June 2012 They were signed on behalf of the Board of Directors by

P.J. Alra

Peter Allan Director

# Notes to the financial statements (continued) For the year ended 31 March 2012

## 1. \_ Statement of accounting policies\_

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, except for the valuation of financial instruments and stock at fair value as permitted by the Companies Act 2006, and in accordance with applicable law and United Kingdom Accounting Standards

Stock is carried at fair value with changes in the valuation being recorded in the profit and loss account. This is not in accordance with the requirements of SSAP 9, Stocks and long term contracts, which require stock to be valued at lower of cost and net realisable value. However the directors believe that the true and fair override should be applied due to the nature of the stock and the reason for holding it

#### Going Concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Directors' Report on page 2. The Directors' Report on pages 2 to 3 and note 20 also describe the financial position of the Company, its cash flows and liquidity position, the Company's objectives, policies and processes for managing its capital, its financial risk management objectives, details of its financial instruments, and its exposure to credit risk and liquidity risk

#### Functional currency

The financial statements are prepared in US dollars, the currency of the primary economic environment in which the Company operates

#### **Turnover**

Turnover represents gross trading profit on dealing operations, net of applicable costs plus net commission on commodity contracts. Trading profit consists of mark to market and settled profit and loss and it is calculated at fair value. Commission on trades are recognised as earned on trade date and it is based on the size or volume traded.

### Pension costs

The Company operates a defined contribution pension scheme The Company contributes towards a money purchase pension scheme on behalf of its employees and its commitment is limited to the regular contributions Costs are charged against profits in the period in which they become payable

## Foreign currency

Transactions denominated in foreign currencies are translated into US dollars at the rates of exchange ruling at the dates of the transactions. Fixed assets are translated at the rates ruling on acquisition. Monetary assets and liabilities stated in foreign currencies are translated into US dollars at the rates ruling at the year end Exchange profits and losses are dealt with in the profit and loss account.

#### Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the periods of the leases

#### Finance costs

Finance costs of financial liabilities are recognised in the profit and loss account over the term of such instruments at an effective interest rate on the carrying amount

# Notes to the financial statements (continued) For the year ended 31 March 2012

## 1 Statement of accounting policies (continued)

#### Interest receivable/payable

Both interest receivable and payable are recognised in the profit and loss account over the term of such instruments at an effective interest rate on the carrying amount

#### Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation less provision for any impairment Depreciation is charged to write off cost less any residual value on a straight-line basis over the following estimated useful economic lives

Leasehold improvements

Over the remaining term of the lease

Office equipment

4 years

Residual value is calculated on prices prevailing at the date of acquisition or revaluation

#### Financial Instruments

The Company classifies its financial instruments as per the categories set out below. Management determines the classification of the financial instruments at initial recognition and re-evaluates this designation at every reporting date.

- (i) Held-for-trading All derivative financial assets and liabilities are classified as held for trading Held for trading financial assets are recognised at fair value with transaction costs being recognised in the profit and loss Gains and losses on held-for-trading financial assets are recognised in the profit and loss as they arise All unrealised gains and losses from exchange traded futures, options, OTC futures and option and forward exchange contracts represent the derivative financial assets and liabilities. The movement goes to the profit and loss Market values of positions are determined using quoted prices and other market data which is a close approximation of fair value.
- (11) Loans and receivables Non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables, except for those classified above. They are initially recognised at fair value and subsequently measured at amortised cost using the effective interest rate method. All non trade debtors as well as bank and cash are included within this category.
- (III) Available for sale Financial assets not classified as one of the above categories are classified as available for sale Available for sale assets are initially recognised at fair value, and subsequently measured at fair value with gains and losses being charged to equity, however where the fair value cannot be reliably determined, they are carried at cost
- (iv) Other financial liabilities Other financial liabilities, including borrowings, are measured at fair value, net of transaction costs

# Notes to the financial statements (continued) For the year ended 31 March 2012

## 1. Statement of accounting policies (continued)

# Impairment of financial assets

Financial assets are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the investment have been impacted.

For equity investments classified as AFS, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment. For all other financial assets, objective evidence of impairment could include

- Significant financial difficulty of the issuer or counterparty, or
- Default or delinquency in interest or principal payments, or
- It is becoming probable that the borrower will enter bankruptcy or financial re-organisation

For certain categories of financial assets, such as trade receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company's past experience of collecting payments as well as observable changes in national or local economic conditions that correlate with default on receivables.

#### Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and reported net in the balance sheet where there is a legal right of set off, and the intention and ability to settle net

#### Taxation

Current tax including UK corporation tax is recorded at amounts expected to be recovered or paid using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Cash at banks

Cash and cash equivalents comprise cash and demand deposits and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to insignificant risk of changes in value

## Cash flow statement

The Company is a subsidiary of Mitsui & Co, Ltd which itself produces a publicly available consolidated cash flow statement which include the cash flows of the Company for the year ended 31 March 2012. The Company is therefore exempt under Financial Reporting Standard 1 paragraph 5 (revised) from preparing its own cash flow statement.

# Notes to the financial statements (continued) For the year ended 31 March 2012

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		2012 US\$'000	2011 US\$'000
T	urnover	17,511	16,255
	n the opinion of the directors turnover arises from one class of business and all and inited Kingdom	nounts are deriv	ed from the
3. Ir	nformation regarding directors and employees		
		2012 US\$'000	2011 US\$'000
Α	prectors' remuneration:  Aggregate of directors' emoluments  Contributions to money purchase pension schemes	1,175 76	1,113 69
		1,251	1,182
E	Remuneration of the highest paid director:  Emoluments of the highest paid director  Contributions to money purchase pension schemes	470 -	486 46
		470	532
	Look and followed and for the common made contributions to money	No.	No.
	Number of directors for whom the Company made contributions to money purchase pension schemes	2	2
		2012 US\$'000	2011 US\$'000
\ S	Employee costs during the year: Wages and salaries Social security costs Other pension costs	6,070 738 543	5,445 640 518
`	Outer pension costs	7,351	6,603
	Average number of persons employed:	No.	No.
•	Average number of persons employed: Trading Administration	9 23	23
		32	32

# Notes to the financial statements (continued) For the year ended 31 March 2012

# 4. Profit on ordinary activities before taxation

	US\$'000	2011_ US\$'000
Operating profit is after charging(crediting):		
Rentals under operating leases of land and buildings	314	293
Depreciation	357	288
Impairment loss	-	28
Foreign exchange loss / (gain)	142	(730)
Auditors' remuneration		
Fees payable for audit of Company's annual accounts	112	112
Total Audit fees	112	112
Other services pursuant to legislation	100	21
Tax services	46	54
Total non-audit fees	146	75

# 5. Operating lease commitments

At 31 March 2012 the Company was committed to making the following payments during the next year in respect of operating leases for land and buildings

	2012 US\$'000 Land and buildings	2011 US\$'000 Land and buildings
Expiry Date -within one Year - between two and five years -after five years	366 	368

# 6. Interest receivable

	2012 US\$'000	2011 US\$'000
Bank interest	84	184
Other interest - group undertakings	17	27
- other	16	28
	<del></del>	
	117	239

# Notes to the financial statements (continued) For the year ended 31 March 2012

# Interest payable and similar charges

8.

	2012 <sup>-</sup> US\$'000	2011 US\$'000
Bank loans and overdrafts payable within five years Other loans - group undertakings - other	30 73 54	4 76 68
	157	148
Tax charge on ordinary activities		
a) Analysis of tax credit in the year		
	2012 US\$'000	2011 US\$'000
Current tax UK corporation tax at 26% (2011 28%) based on the profit for the year Adjustment in respect of prior year	(30) (46)	(1,185) (12)

Total current tax	(76)	(1,197)
Deferred tax Timing differences, origination and reversal Adjustment in respect of prior years Change in tax rate	47 29 (11)	(10) 20 (11)
Total tax charge	(11)	(1,198)

# b) Factors affecting tax charge for the year

Adjustment in respect of prior year

Total tax charge

The tax assessed for the year is higher than that resulting from applying the standard rate of corporation tax in the UK of 26% (2011 - 28%), and can be reconciled as below,

	2012 US\$'000	2011 US\$'000
Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporate tax in the	(33)	4,042
UK of 26% (2011 – 28%)	(9)	(1,131)
Tax effects of: Non taxable income and expenses Capital allowances in excess of depreciation Movement in short term timing deference	26 (14) (33) (46)	(64) 10 (12)
Adjustments in respect of prior years  Current tax charge for the year	(76)	(1,197)

# Notes to the financial statements (continued) For the year ended 31 March 2012

# 9. Tangible fixed assets

	Office equipment US\$'000	Leasehold improvements US\$'000	Total US\$'000
Cost			
At 1 April 2011	2,719	1,213	3,932
Additions	176	-	176
Disposals	(22)		(22)
At 31 March 2012	2,873	1,213	4,086
Accumulated depreciation			2.112
At 1 April 2011	1,977	1,136	3,113
Charge for the year	303	54	357
Disposals	(22)		(22)
At 31 March 2012	2,258	1,190	3,448
Net book value			
At 31 March 2012	615	23	638
At 31 March 2011	742	77	819

### 10. Fixed asset investments

Available For Sale Investments	2012 US\$'000	2011 US\$'000
Balance at the beginning of the period Revaluation of investment Disposals	374 23,081	381 (7)
	23,455	374

Investments represent shares in London Metal Exchange Holding Limited These shares are not listed, however it was deemed that there had been enough activity in these shares over the past year that a fair price could be obtained These shares were revalued to last traded price Ordinary shares were valued at £41 92 per share and 'B shares' were valued at £70 00 per share

No provision has been made for deferred tax on gains recognised on revaluing the shares to its market value Such tax may become payable only if the shares were sold. The total amount unprovided for is \$5,629k

A dividend of \$170k was received during the year (2011 Nil)

# Notes to the financial statements (continued) For the year ended 31 March 2012

# 11. Financial assets: amounts falling due within one year

11.	Financial assets: amounts failing due within one year		
		2012 US\$'000	2011 US\$'000
	Financial assets:		
	Derivative financial assets with Third parties	134,693	221,613
	Group undertakings	12,011	23,988
	Collateral placed with	,	,
	Third parties	40,081	2,984
	Group undertakings	284	290
		187,069	248,875
12.	Stock		
14.	Stock	2012	2011
		2012 US\$'000	US\$'000
			22 791
	Stock	<del></del>	33,781
		<u> </u>	33,781
	Stock related to metal held in LME warehouses		
13.	Other debtors: amounts falling due within one year		
		2012	2011
	Daldam	US\$'000	US\$'000
	Debtors Amounts owed by group companies	44	7
	Amounts owed by third parties	3,724	3,755
	Less Provision for doubtful debt	(3,724)	(3,755)
	Other debtors	2	30
	Deferred tax asset (note 16)	213	148
	Corporation tax	1,441	1,525
	VAT debtor	104	108
	Prepayments and accrued income	487	497
		2,291	2,315

# Notes to the financial statements (continued) For the year ended 31 March 2012

# 14 Impaired assets

## Movement in the allowance for doubtful debts

Balance at the beginning of the period Impairment losses recognised Amounts recovered during the period	2012 US\$'000 3,755 - (31)	2011 US\$'000 3,727 28
	3,724	3,755
Ageing of impaired assets		
	2012 US\$'000	2011 US\$'000
0-90 days	-	•
91-120 days 121+ days	3,724	3,755
	3,724	3,755

The doubtful debt balance relates to two companies that have both been placed into Chapter 11 of the US Bankruptcy Code Both proceedings are currently going through the courts, but there has been no confirmation of any final recovery

# 15. Financial liabilities: amounts falling due within one year

	2012 US\$'000	2011 US\$'000
Financial liabilities		
Derivative financial liabilities with		
Third parties	118,836	186,882
Group undertakings	21,509	53,934
Collateral from		
Third parties	36,573	34,756
Group undertakings	19,989	2,724
	196,907	278,296

# 16. Other creditors: amounts falling due within one year

	2012 US\$'000	2011 US\$'000
Creditors Amounts owed to group companies	598	74
Group relief creditor	6,288	6,316
Other creditors including taxation and social security	330	347
Accruals and deferred income	1,550	1,635
	8,766	8,372

# Notes to the financial statements (continued) For the year ended 31 March 2012

## 17. Deferred tax asset

The movement on deferred tax asset over the year has been as follows

	2012 US\$'000	2011 US\$'000
Opening balance	148	149
Prior year adjustment	29	20
Charge to the profit and loss account	47	(10)
Change in tax rate	(11)	(11)
Closing balance	213	148
Analysis of the deferred tax balance		
	2012 US\$'000	2011 US\$'000
Depreciation in excess of capital allowances	151	148
Other short term timing differences	62	
	213	148

The Company expects to be able to recover the deferred tax asset against future trading profits

# 18. Combined statement of movements in shareholders' funds and statement of movements in reserves

	Issued share capital US\$'000	Revaluation Reserve US\$'000	Profit and loss account US\$'000	Total US\$'000
At 1 April 2011 Profit for the year	14,000 -	•	32,620 23	46,620 23
Dividends paid Revaluation of investment	- -	23,081	<u> </u>	23,081
At 31 March 2012	14,000	23,081	32,643	69,724

	Issued share capital	Revaluation Reserve	Profit and loss account	Total
	US\$'000	US\$'000	US\$'000	US\$'000
At 1 April 2010	14,000	-	31,176	45,176
Profit for the year	•	-	2,844	2,844
Dividends paid	-	-	(1,400)	(1,400)
Revaluation of investment	<u> </u>		-	
At 31 March 2011	14,000	-	32,620	46,620

Issued share capital represents 14,000 authorised, allotted and fully paid ordinary shares of US\$1,000 each

# Notes to the financial statements (continued) For the year ended 31 March 2012

#### 19. Financial instruments

The carrying value of financial assets and liabilities recorded in the financial statements approximates to their fair value, which is calculated using market prices prevailing at the balance sheet date. Cash and cash equivalents comprise cash held by the Company and short-term bank deposits with an original maturity of three months or less. The carrying amount of these assets approximates their fair value. All rates are based on libor. The Company's derivative balance include exchange-traded futures and options and over-the-counter ("otc") forward and options.

## Fair value measurements recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable

#### Level 1

Quoted prices (unadjusted) in active markets for identical assets or liabilities

#### Level 2

Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly Level 2 inputs include the following,

- 1 Quoted prices for similar assets or liabilities in active markets
- 2 Quoted prices for identical or similar assets or liabilities in markets that are not active
- 3 Inputs other than quoted prices that are observable for the asset or liability
- 4 Inputs that are derived principally from or corroborated by observable market data by correlation or other means

Level 3
Unobservable inputs for the asset or liability

,		2012		
	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	Total US\$'000
Financial assets at FVTPL				
Derivative financial assets	-	146,704		146,704
Total	•	146,704	-	146,704
Financial liabilities at FVTPL				
Derivative financial liabilities		(140,345)	-	(140,345)
Total	-	(140,345)	-	(140,345)
		2011		
	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	Total US\$'000
Financial assets at FVTPL				
Derivative financial assets		245,601	-	245,601
Total	<del>-</del>	245,601	-	245,601
Financial habilities at FVTPL				
Derivative financial liabilities		(240,816)		(240,816)
Total	-	(240,816)	-	(240,816)

# Notes to the financial statements (continued) For the year ended 31 March 2012

## 20. Risk management

In the ordinary course of business, the Company is exposed to a variety of risks, the most important of which are credit, market and liquidity risks. These risks are identified, measured and monitored through various control mechanisms imposed by the Board. Operational and Documentation risks are similarly considered and controlled.

### Credit risk

The Company's principal financial assets are derivatives, bank balances and cash, trade and other receivables

The credit risk is primarily attributable to mark-to-market exposure and trade receivables in the balance sheet, therefore the management of our credit lines and to whom we offer credit is paramount to a strongly controlled business

The Company relies on the Credit Management Policy and Credit Management Processes as the guidelines on how to manage credit risk. The Company's main tools to mitigate credit risk are

- Assessment of counterparties Counterparties are rated based on our credit rating system which is managed from both a Company and a global Mitsui & Co, Ltd level Ratings are determined using a number of factors. These are linked to independent third parties credit ratings, analysis of the counterparty's financial information, industry analysis and other qualitative procedures. The creditworthiness of these counterparties is subject to regular scrutiny by the Company, both through analysis by the Company's Credit Department and the Credit Committee who report to the Company's board.
- Credit lines and limits The Company allocates credit lines and trading limits to all counterparties based
  on the counterparties' credit rating and on the Company's appetite to risk The Company uses signed
  margining agreements as a way of controlling exposure. The Company's exposure with each counterparty
  is monitored daily against established limits and reviewed by management. A report of any limit excesses
  is reported to the Credit Committee where the next course of action is determined.
- Netting agreements The Company enters into netting agreements in order to mitigate the credit risk exposure that arise from a group of trades from the same counterparty
- Exposure measurement tools The Company is continuously monitoring the existing exposures as well as potential exposures that may arise due to expiration of positions as well as the volatility of the market This analysis is performed using stress test tools and calculating the Potential Future Exposure at an individual and aggregate level

The Company has no significant concentration of credit risk, with exposure spread over a number of counterparties, customers and industries

#### Exposures

	2012	2011
	US\$'000	US\$'000
Financial assets held for trading	146,704	245,601
Loans and receivables	40,365	3,274
Other assets	2,291	2,315
Cash	61,944	47,124
•	251,304	298,314

This relates to gross exposure under UK GAAP and does not take into consideration legally enforceable netting agreements with individual counterparties. The largest exposure relates to LCH Clearnet

# Notes to the financial statements (continued) For the year ended 31 March 2012

#### 20. Risk management (continued)

#### Market risk and sensitivity

Market risk is the exposure to movement in market variables and has many elements for our business. It is primarily the risk of adverse fluctuations in the underlying commodities within which we actively trade. Accordingly, these movements may affect the Company's profitability

The Company relies on the Market Risk Policy as the guideline on how to manage risk in line with the Board's appetite to risk. The policy is reviewed periodically and describes in detail the nature of the risks the Company is exposed to and states the different tools and techniques used to monitor and control these exposures.

The Company monitors and reviews market risk exposures daily Our primary risk assessment tool is our Value at Risk (VaR) model. The model predicts, at a specified confidence level, the maximum likely loss for the portfolio over a certain time period. The Company run the model using a 99% confidence and a 95% confidence with a two day holding period. The Company's VaR at the 31 March 2012 was \$349,241 for a two day holding period and a 99% confidence. The average daily VaR for year ending 31 March 2012 was \$265,059 for a two day holding period and a 99% confidence. The Company changed from a 5 day holding period in the prior year to a 2 day holding period in the current year to bring the model in line with the rest of the group. In order to guarantee that calculations are reflecting the reality of the business, the Company undertakes daily back testing of the VaR model and updates it accordingly. The Company also relies on sensitivity indicators (Delta, Gamma, Vega and Rho), stress tests and scenario analysis in order to gain a better understanding of the main threats arising from a market risk perspective.

The Company does not have significant currency risk as the Company's principal sources of income and expenditure are in US Dollars Moreover, the Company's policy is not to take speculative positions on other currencies. Where non-US Dollar transactions are undertaken in trading related activities, hedging instruments are utilised. Small positions may arise and the net foreign exchange position is therefore monitored daily to ensure that it is kept at minimum levels.

Interest rate risk is the Company's exposure to adverse movements in interest rates. The Company closely monitors interest rate movements and the maturity structure of its assets and liabilities. When required the Company uses futures to hedge its interest rate risk. The Rho analysis is reported daily in the market risk reporting to management. The Company's tolerance to interest rate risk is very limited.

## Operational risk

Operational risk is the risk of direct or indirect losses resulting from inadequate or failed internal processes, people, systems or from external events

The Company not only strives to constantly review and document its processes and controls according to our internal function but also follows the standards set up by Mitsui & Co, Ltd as well as the Financial Instruments and Exchange Act. Thus our processes are audited internally, by our parent's internal audit function and by our external statutory auditors. The Company also implemented a new operational risk framework in order to incorporate Basel II recommendations on the matter.

## Interest rate risk and sensitivity

Interest rate risk is the Company's exposure to adverse movements in interest rates (also known as Rho exposure). It arises as a result of timing differences on the re-pricing of assets and liabilities. The Company closely monitors interest rate movements in currencies and the interest rate level and maturity structure of its assets and liabilities. The Company uses when required, futures to hedge its interest rate risk. The Rho report assesses the interest rate sensitivity the Company's interest rate exposure and is reported daily to management.

All non trade debtors and creditors are not interest bearing and therefore do not expose the Company to interest rate risk

Short term deposits held at bank, trade creditors and debtors, expose the Company to cash flow interest rate risk and are subject to interest at the prevailing market rate

# Notes to the financial statements (continued) For the year ended 31 March 2012

## 20. Risk management (continued)

## Liquidity risk

Liquidity risk is the risk that the Company is unable to meet payment obligations and potential payment obligations as and when they fall due without incurring unacceptable losses

The Company manages liquidity risk by maintaining adequate reserves and banking facilities, by continuously monitoring forecast and actual cash flows and matching profiles of financial assets and liabilities

Ultimate responsibility for liquidity risk management rests with the board of directors. The Company have built an appropriate liquidity risk management framework for the management of the Company's short, medium and long term funding and liquidity management requirements that facilitate an ongoing stable flow of funds.

The following tables show the Company's remaining contractual maturity for its derivative and non-derivative financial liabilities

		2012 F	ınancial liab	ulities	
	Less than	1-3	3 months	Over one	
	a month	months	to year	year	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Derivative financial liabilities with:					
Third parties	(118,836)	-	-	-	(118,836)
Group undertakings	(21,509)	•	-	•	(21,509)
Non-derivative financial liabilities:					
Collateral from third parties	(36,573)	-	-	-	(36,573)
Collateral from group undertakings	(19,989)	-	-	-	(19,989)
					(106000
Total	(196,907)		-	-	(196,907)
		2011 F	rinancial lial	oilities	
	Less than	<b>2011 F</b> 1-3	rinancial lial	Over one	
	Less than a month				Total
		1-3	3 months	Over one	Total US\$'000
Derivative financial liabilities with:	a month	1-3 months	3 months to year	Over one year	
Derivative financial liabilities with: Third parties	a month	1-3 months	3 months to year	Over one year	
	a month US\$'000	1-3 months	3 months to year	Over one year	US\$'000
Third parties	a month US\$'000 (186,882)	1-3 months	3 months to year	Over one year	US\$'000 (186,882)
Third parties Group undertakings	a month US\$'000 (186,882)	1-3 months	3 months to year	Over one year	US\$'000 (186,882)
Third parties Group undertakings Non-derivative financial liabilities:	a month US\$'000 (186,882) (53,934)	1-3 months	3 months to year	Over one year	US\$'000 (186,882) (53,934)
Third parties Group undertakings  Non-derivative financial liabilities: Collateral from third parties	a month US\$'000 (186,882) (53,934)	1-3 months	3 months to year	Over one year	US\$'000 (186,882) (53,934) (34,756)

# Notes to the financial statements (continued) For the year ended 31 March 2012

### 20. Risk management (continued)

#### Documentation risk

Documentation risk is the risk that the Company trades with a counterparty without executing the appropriate risk mitigating legal documents that as a Company we would expect. The documentation includes but is not limited to, a Master Netting Agreement (ISDA or FOA), Trading & Margining Agreements, appropriate guarantees and other appropriate legal documents.

## Capital risk

The Company manages its capital to ensure it is able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The capital structure of the Company consists of cash and short-term deposits and equity holders of the parent, comprising issued capital, reserves and retained earnings as disclosed in notes 18

### 21. Related parties

As a member of a group of companies whose consolidated accounts are publicly available, the Company is exempt from the disclosure requirements of FRS 8 relating to other group companies FRS 8 – amended 3(c) states that 'disclosure is not required in the financial statements of subsidiary undertakings for transactions entered into between two or more members of a group, provided that any subsidiary undertaking which is a party to the transaction is wholly owned by a member of that group

#### 22. Parent company

The parent company of Mitsui Bussan Commodities Limited is Mitsui & Co, Ltd which is incorporated in Japan Mitsui & Co, Ltd directly own 100% of the shares in the Company A copy of the consolidated financial statements of the parent company can be obtained from that company's registered office 2-1 Ohtemachi 1-Chome, Chiyoda-ku, Tokyo 100-0004, Japan

### 23. Subsequent events

There have been no significant events between the year end and the date of approval of the financial statements which would require a change or additional disclosure in the financial statements

# Pillar 3 disclosures – note these disclosures are unaudited For the year ended 31 March 2012

#### 24. Pillar 3 disclosures - note these disclosures are unaudited

#### Background

The Company is authorised and regulated by the Financial Services Authority (FSA) The Company is classified as an Exempt BIPRU Commodity Firm by the FSA In accordance with Article 48 of the European Capitāl Adequacy Directive 2006/49/EC dated 14 June 2006, the Company is exempt from the capital requirements of the directive until the earlier of 31 December 2014, or the date any modifications to the Directive come into force The Company continues to calculate its regulatory financial resources under the Chapter 3 rules of the FSA's IPRU (INV) rulebook

#### Disclosure policy

Chapter 11 of the FSA's Prudential Sourcebook for Banks, Building Societies and Investment Firms (BIPRU) requires Exempt BIPRU Commodities Firms to make certain disclosures to market participants These are known as Pillar 3 disclosures

The Company reviews its disclosures for the purposes of BIPRU 11 in conjunction with the production of its annual audited financial statements

### Risk management objectives and policies

MBC's policies on market, credit, liquidity, and operational risk can be found in note 20 to these accounts

#### Capital resources

Called up share capital, share premium and the profit and loss reserve on the balance sheet qualify for inclusion as financial resources for regulatory purposes. In addition, MBC has a rule waiver from the FSA that allows it to utilise subordinated loans drawn against group companies to supplement its regulatory capital if required.

As at 31 March 2012, MBC's Financial Resource Requirement (FRR) was \$32,815k (2011 \$25,442k) whilst the Financial Resources amounted to \$46,643k (2011 \$46,620) giving coverage of 142% (2011 183%)

## The FRR is composed of

- (1) Primary Requirement This is the base requirement plus other liquidity adjustments. At 31 March 2012 this requirement was \$8,619k (2011 5,468k)
- (11) Position Risk Requirement (PRR) This is a combination of a PRR on both commodities positions and FX positions. The PRR for commodities positions is calculated using the extended maturity ladder approach set out in IPRU (INV) 3-169. The FX PRR is calculated based on 5% of the net exposure to non dollar denominated currencies. As at 31 March 2012, the combined PRR was \$12,601k (2011, 14,295k).
- (iii) Counterparty Risk Requirement (CRR) This is calculated in accordance with the Company's Adequate Credit Management Policy and the rules set out in IPRU (INV) 3-170(2) These rules dictate percentages the Company is required to hold as capital to cover the various types of credit risks the firm is exposed to An additional CRR is taken in respect of concentration risk should there be a significant exposure to a single counterparty or group At 31 March 2012 the concentration risk requirement was zero At 31 March 2012 the CRR was \$11,595k (2011 \$5,679k)

# Pillar 3 disclosures – note these disclosures are unaudited For the year ended 31 March 2012

## 24 Pıllar 3 disclosures – note these disclosures are unaudited (Continued)

#### Remuneration disclosures

### Information concerning the decision making process used for determining the Remuneration Policy.

The Company ensures that its remuneration practices promote sound and effective risk management and do not encourage risk-taking that exceeds the firm's levels of tolerated-risk by complying with-the principles detailed in the FSA's Remuneration Code

Variable remuneration is set based principally on profit and with the input of the Company's risk and compliance functions. In conjunction with the Company's other risk management systems, we consider this is sufficient to promote sound and effective risk management. As a Tier 3 firm, the Company has elected, in light of its size and the nature of its activities, to disapply the requirements for it to have a remuneration committee as prescribed by the Remuneration Code.

Nevertheless, in accordance with good practice standards, the Company has a Remuneration and Reward Committee whose remit is to make appropriate recommendations to the Chief Executive Officer (in respect of salary reviews for all staff and bonus payments for non-front office staff) and to the Board (in respect of the bonus pool for front office staff and its distribution) Final remuneration decisions are made by the Chief Executive Officer and the Board respectively. The Remuneration and Reward Committee comprises the Chief Executive Officer, the Senior Manager - Finance, the Senior Manager - Risk Management and the Human Resources Manager. The Senior Manager - Risk Management is not employed by the Company nor are recommendations made by the Remuneration and Reward Committee regarding his remuneration. The Chief Executive Officer, the Senior Manager - Finance and the Human Resources Manager are not permitted to participate in any meeting (or the relevant part of any meeting) of the Remuneration and Reward Committee at which any part of their remuneration is being discussed or participate in any recommendation or decision concerning their remuneration.

## Information on the link between pay and performance

The Company operates an annual appraisal process throughout its divisions Performance appraisals are assessed by reference to both financial and non-financial metrics including achievement of objectives, conduct and performance

#### Front office

The bonus pool for front office staff is determined by the Board by reference to the Company's profit before tax, which includes adjustments for risk factors such as liquidity reserves, market reserves and credit reserves. There is also an adjustment for the cost of capital

Individual bonuses for front office staff are in the main discretionary and are determined by a recommendation from the Chief Executive Officer which is reviewed by the Remuneration and Reward Committee and approved by the Board The factors used in determining individual discretionary bonuses for front office staff are at the absolute discretion of the Company The current factors (which are both quantitative and qualitative in nature), are as follows

- the success of the Company during the relevant period
- individual performance, conduct, team and individual contribution
- the strategic business requirements of the Company in terms of its need to retain staff

These performance measures take limited account of future earnings or future risks because they are based on actual profits for the year

It is the Company's policy to pay reduced or nil discretionary bonuses if the Company's performance is weak or loss making

# Pillar 3 disclosures – note these disclosures are unaudited For the year ended 31 March 2012

# 24 Pillar 3 disclosures - note these disclosures are unaudited (Continued)

### **Equity plan**

Bonus awards that have been introduced on an exceptional basis under an Equity Plan are determined in accordance with an agreed formula taking into account individual, departmental and Company performance and incorporating appropriate risk adjustments

Bonus awards under an Equity Plan are reduced by the Company in its absolute discretion by reference to the following factors

- · being subject to a disciplinary sanction
- · adherence to effective risk management
- · compliance with regulatory requirements
- individual/departmental/Company performance in a previous year
- any maximum leverage ratio between the variable and fixed components of employee remuneration set by the Company from time to time

These performance measures take limited account of future earnings or future risks as they are based on actual profits over a three year period

The Equity Plan would be based principally on profits Accordingly, if the Company makes a loss, it is anticipated that no bonus would be paid

#### Non front office

Discretionary bonus recommendations for non-front office staff employed by the Company are determined by reference to appraisal ratings (together with labour market trends and retention considerations) magnitude of task/responsibility, performance and conduct

The performance of the Company is also taken into account It is the Company's policy to pay reduced or nil discretionary bonuses if the Company's performance is weak or loss making. Secondees, Japanese staff who are posted to work wholly or mainly for the Company for a rotational secondment period, remain employed by the parent company, Mitsui & Co, Limited under that company's terms and conditions of employment

# Aggregate quantitative information on remuneration, broken down by business area

MBC is a small Tier 3 firm and has concerns as to the lack of anonymity in aggregate disclosures by business area. We are also mindful of our obligations in respect of the Data Protection Act in disclosing business area information breakdown which would result in individual information being easily identifiable. Disclosures will therefore be made on a limited basis in terms of any publicly or company-wide circulation, but all necessary information will be made available to the FSA on request.

We therefore provide details of the Company's aggregate overall remuneration for the year ending 31 March 2012, which was \$7,351k (2011 \$6,603) (note 3)

Aggregate quantitative information on remuneration, broken down by senior management and members of staff who have a material impact on the risk profile of the firm

As noted above, MBC is a small Tier 3 firm and has concerns as to the lack of anonymity in aggregate disclosures by senior management and those with an impact of the firm's risk profile. We are also mindful of our obligations in respect of the Data Protection Act in disclosing this information breakdown which would result in individual information being easily identifiable. Disclosures will therefore be made on a limited basis in terms of any publicly or company-wide circulation, but all necessary information will be made available to the FSA on request

We therefore provide details of the Company's aggregate overall remuneration breakdown in terms of fixed and variable remuneration for the year ending 31 March 2012 as follows

Total fixed remuneration \$5,560k

Total variable remuneration \$1,791k