# LLOYD WORRALL (NEWCASTLE UPON TYNE) LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2005



#### **COMPANY INFORMATION**

**Directors** A L Worrall

J Rynn A Kulkarni

**Secretary** C R Benton

Company number 2524272

Registered office 6 Denbigh Hall

Milton Keynes Buckinghamshire

MK3 7QT

Auditors Hillier Hopkins LLP

Charter Court, Midland Road

Hemel Hempstead Hertfordshire, HP2 5GE

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2005

The directors present their report and financial statements for the year ended 31 March 2005.

#### Principal activities and review of the business

The principal activity of the company continued to be that of wholesalers of ironmongery.

Turnover has increased by 10% during the year and profit before tax 36%. The company has made good progress and is expected to improve its position.

#### Results and dividends

The results for the year are set out on page 4.

The directors do not recommend payment of an ordinary dividend.

#### **Future developments**

The directors aim to maintain the management policies which have resulted in the company's success in recent years. They consider that the next year will show a further increase in sales.

#### **Directors**

The following directors have held office since 1 April 2004:

A L Worrall

J Rynn

A Kulkarni

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

	Ordinary shares of £ 1 each		
	31 March 2005	1 April 2004	
A L Worrall	-	-	
J Rynn	25,000	25,000	
A Kulkarni	-	-	

A L Worrall's interest in the shares of the parent company are shown in that company's accounts.

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Hillier Hopkins LLP be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the board

C R Benton

Secretary

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LLOYD WORRALL (NEWCASTLE UPON TYNE) LIMITED

We have audited the financial statements of Lloyd Worrall (Newcastle Upon Tyne) Limited on pages 4 to 13 for the year ended 31 March 2005. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hillier Hopkins<sup>1</sup>LLP Chartered Accountants

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**Registered Auditor** 

Charter Court, Midland Road Hemel Hempstead

Hertfordshire, HP2 5GE

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2005

	Notes	2005 £	2004 £
Turnover	2	4,691,582	4,299,168
Cost of sales		(3,148,392)	(2,877,756)
Gross profit		1,543,190	1,421,412
Distribution costs Administrative expenses		(58,570) (1,401,495)	(53,327) (1,312,857)
Operating profit	3	83,125	55,228
Other interest receivable Interest payable and similar charges	4 5	38,428 (28,318)	34,912 (21,520)
Profit on ordinary activities before taxation		93,235	68,620
Tax on profit on ordinary activities	6	(29,078)	(20,966)
Profit on ordinary activities after taxation	14	64,157	47,654

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 31 MARCH 2005

	2005 2004		2005		04
1	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		108,595		108,320
Current assets					
Stocks	8	313,114		364,089	
Debtors	9	1,640,723		1,588,465	
Cash at bank and in hand		445,437		52,974	
		2,399,274		2,005,528	
Creditors: amounts falling due within one year	10	(1,627,831)		(1,309,673)	
Net current assets			771,443		695,855
Total assets less current liabilities			880,038		804,175
Creditors: amounts falling due after			(40.054)		(7.240)
more than one year	11		(18,954)		(7,248)
			861,084		796,927
Capital and reserves					
Called up share capital	13		100,000		100,000
Profit and loss account	14		761,084		696,927
Shareholders' funds - equity interests	15		861,084		796,927

The financial statements were approved by the Board on /.....

A L Worrall

Director

J Rynn

Director

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2005

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

15% per annum on cost

Fixtures, fittings & equipment

15%/20% per annum on cost

Motor vehicles

25% per annum on cost

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Stock

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition being purchase cost on a first in first out basis and its net realisable value being the estimated realisable value from disposal in the normal course of business.

#### 1.7 Pensions

The company operates a money purchase pension scheme. Contributions are charged to the profit and loss account as they become payable,

#### 1.8 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

#### 1.9 Transactions with group companies

Stock purchases and sales between companies in the Lloyd Worrall group are made at cost.

#### 1.10 Cash flow

The company is exempt from the requirement to produce a cash flow statement on the grounds that it is a subsidiary undertaking and a group cash flow statement will be produced.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit	2005	2004
		£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	64,901	52,023
	Operating lease rentals	49,462	48,916
	Auditors' remuneration	7,000	6,000
	and after crediting:		
	Profit on disposal of tangible assets	(5,737) ———	(78)
4	Other interest receivable	2005	2004
4	Other Interest receivable	2005 £	2004 £
		Ľ	£
	Interest received from group companies	36,078	33,064
	Bank interest received	2,327	636
	Other interest received	23	1,212
		38,428	34,912
5	Interest payable	2005	2004
		£	£
	On amounts payable to group companies	21,676	16,484
	On bank loans and overdrafts	3,270	1,700
	Hire purchase interest	3,372	3,336
		28,318	21,520

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

6	Taxation	2005 £	2004 £
	Domestic current year tax		
	U.K. corporation tax	26,029	19,304
	Adjustment for prior years	3,049	1,662
	Current tax charge	29,078	20,966
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	93,235	68,620
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 30.00% (2004: 30.00%)	27,971	20,586
	Effects of:		
	Non deductible expenses	2,834	2,692
	Depreciation add back	19,470	15,608
	Capital allowances	(15,071)	(14,379)
	Adjustments to previous periods	3,049	1,662
	Other tax adjustments	(9,175)	(5,203)
		1,107	380
	Current tax charge	29,078	20,966

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

7	Tangible fixed assets				
		Land and buildings Leasehold	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 April 2004	30,793	71,359	191,514	293,666
	Additions	_	2,276	78,349	80,625
	Disposals			(76,079)	(76,079)
	At 31 March 2005	30,793	73,635	193,784	298,212
	Depreciation				
	At 1 April 2004	28,601	55,823	100,924	185,346
	On disposals	-	-	(60,630)	(60,630)
	Charge for the year	548	5,507	58,846	64,901
	At 31 March 2005	29,149	61,330	99,140	189,617
	Net book value				
	At 31 March 2005	1,644	12,305	94,644	108,595
	At 31 March 2004	2,192	15,536	90,590	108,320

Included above are assets held under finance leases or hire purchase contracts as follows:

	Motor vehicles £
Net book values	
At 31 March 2005	79,159 ————
At 31 March 2004	61,379
Depreciation charge for the year	
At 31 March 2005	28,260
At 31 March 2004	25,631 

Net obligations under finance leases and hire purchase contracts are secured on the assets acquired.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

£	2004 £
313,114	364,089
neir replacemer	nt cost is not
2005 £	2004 £
731,119 843,019 50 66,535	745,744 780,976 171 61,574
1,640,723	1,588,465
2005 £	2004 £
39,345 696,128 628,475 26,029 57,759 3,525 176,570	18,547 541,474 557,632 19,304 42,188 - 130,528 - 1,309,673
	628,475 26,029 57,759 3,525

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

11	Creditors: amounts falling due after more than one year	2005 £	2004 £
	Net obligations under hire purchase contracts	18,954	7,248
	Net obligations under hire purchase contracts		
	Repayable within one year	43,439	21,605
	Repayable between one and five years	21,023	7,901
		64,462	29,506
	Finance charges and interest allocated to future accounting periods	(6,163)	(3,711)
		58,299	25,795
	Included in liabilities falling due within one year	(39,345)	(18,547)
		18,954	7,248
		<del></del>	

#### 12 Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

#### **Defined contribution**

		2005 £	2004 £
	Contributions payable by the company for the year	19,030	16,492
13	Share capital	2005 £	2004 £
	Authorised 100,000 Ordinary shares of £1 each	100,000	100,000
	Allotted, called up and fully paid 100,000 Ordinary shares of £1 each	100,000	100,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

14	Statement of movements on profit and loss account		
			Profit and
			loss account
			£
	Balance at 1 April 2004		696,927
	Retained profit for the year		64,157
	Balance at 31 March 2005		761,084
15	Reconciliation of movements in shareholders' funds	2005	2004
		£	£
	Profit for the financial year	64,157	47,654
	Opening shareholders' funds	796,927	749,273
	Closing shareholders' funds	861,084	796,927

#### 16 Contingent liabilities

Lloyds TSB Bank plc holds an unlimited omnibus guarantee from the company in respect of amounts owing by group undertakings.

#### 17 Financial commitments

At 31 March 2005 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings 2005 2004	
	£	£
Expiry date:		
In over five years	30,000	30,000
Directors' emoluments	2005	2004
	£	£
Emoluments for qualifying services	168,077	165,082
Company pension contributions to money purchase schemes	2,5 <del>44</del>	2,534
	170,621	167,616
	In over five years  Directors' emoluments  Emoluments for qualifying services	Expiry date: In over five years  Directors' emoluments  Emoluments for qualifying services Company pension contributions to money purchase schemes  2005 £  168,077  2,544

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 2 (2004- 2).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2005

#### 19 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was:

yeur was.	2005 Number	2004 Number
Management	3	3
Sales and administration	29	32
	32	35
Employment costs	£	£
Wages and salaries	779,490	677,064
Social security costs	87,649	85,273
Other pension costs	19,030	16,492
	886,169	778,829

#### 20 Control

The company is a subsidiary undertaking of Lloyd Worrall Group Limited, a company registered in England and Wales. Lloyd Worrall Group Limited prepare consolidated accounts and these are available from the company's registered office.

The group is controlled by A L Worrall.

#### 21 Related party transactions

During the year transactions with the companys parent and fellow subsidiary undertakings consisted of sales of £480,898 (2004 - £451,039), purchases of £40,327 (2004 - £13,424), interest received of £42,141 (2004 - £33,064), interest paid of £27,739 (2004 - £16,483) and management charges of £244,992 (2004 - £260,000).