(trading as Flagship Training Solutions)

**DIRECTOR'S REPORT AND ACCOUNTS** 

YEAR ENDED 31 JULY 2014

**REGISTERED NUMBER: 2522593** 

FRIDAY

A17

19/12/2014 COMPANIES HOUSE

#247

#### REPORT OF THE DIRECTOR

The Director has pleasure in submitting the report and financial statements for the year ended 31 July 2014.

## PRINCIPAL ACTIVITIES AND TRADING REVIEW

The principal activities of the company are to provide education and training programmes for industry and commerce with the objective of helping local business to develop through improved staff training. In 2013/14 there was a complete refresh of the full cost offer and the programmes delivered included:

- CCN1 Domestic Gas
- 17th Edition Wiring Regulations
- Programmable Logic Controller (PLC)
- Electrical Installation/Maintenance
- Mechanical Bench Fitting/Maintenance
- IOSH Managing Safety
- First Aid at Work (incl. requalification)
- Advice & Guidance level 3 and level4
- Computer Aided Design
- Fluid Power Technology

In addition, the Company continues to grow its Apprenticeship Training Authority provision and commercial activities including restaurant, conferencing and a gym.

Hartlepool Business Development Centre is a Centre of Excellence aimed at bringing training and services to businesses and companies in Hartlepool in an excellent environment with high quality lecturing, resources and facilities. The activities of the Hartlepool Business Development Centre are carried out through the Company, which has been granted a lease by Hartlepool College of Further Education in respect of the Centre and its fixtures, fittings and equipment.

The College offers some unique niche courses including Advice & Guidance (which attracts staff from other colleges in the region) and PLC.

The main risks perceived by the Company include competition from other providers, particularly in areas such as Gas courses and First Aid courses. As a result the Company's pricing structure is regularly reviewed to ensure prices remain competitive.

#### **DIRECTORS**

The Directors of the Company during the year were:

D Hankey (Appointed 8.7.13)

## REPORT OF THE DIRECTOR (continued)

#### **RESULTS AND DIVIDENDS**

The results of the company are set out in the profit and loss account on page 6. The Director does not recommend payment of a dividend. [2013: Nil]. The Company generated an operating profit for the year of £1,000 (2012/13: profit: £64,000).

#### **FIXED ASSETS**

Note 5 on page 11 sets out the changes which have taken place in the fixed assets of the Company during the year under review. The Company shares facilities with Hartlepool College of Further Education.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

The director who was in office on the date of approval of these financial statements has confirmed, as far as he is aware, that there is no relevant audit information of which the auditor is unaware. The director has confirmed that he has taken all the steps that they ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that it has been communicated to the auditor.

#### **AUDITOR**

Baker Tilly UK Audit LLP has indicated its willingness to continue in office.

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

On behalf of the Board

D Hankey

Director

Date: 11th December 2014

#### DIRECTOR'S RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The director is responsible for preparing the Directors Report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under Company law the Director must not approve the financial statements unless he is satisfied that they give a true and fair view of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HARTLEPOOL BUSINESS DEVELOPMENT CENTRE LIMITED

We have audited the financial statements on pages 5 to 12. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditor

As more fully explained in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at <a href="http://www.frc.org.uk/auditscopeukprivate">http://www.frc.org.uk/auditscopeukprivate</a>

## Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit [or]

Bake T. Wy nk audit LLP CLAIRE LEECE (Senior Statutory Auditor)

For and on behalf of BAKER TILLY UK AUDIT LLP, Statutory Auditor

**Chartered Accountants** 

1 St. James' Gate

Newcastle upon Tyne

NE14AD

16 Dumber 2014

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JULY 2014

	Year ended 31 July 2014 £000	Year ended 31 July 2013 £000
Turnover	1206	1318
Cost of sales	(1103)	(1155)
Gross profit	103	163
Administration costs	(102)	(99)
Other operating income	0	0
Profit on ordinary activities before taxation (Note 2)	1	64
Tax on profit/loss on ordinary activities (Note 4)	0	0
Retained Profit		64

There are no recognised gains or losses for the current financial year and preceding financial year other than as stated in the Profit and Loss account.

All activity relates to continuing operations.

The notes on pages 8 to 13 form part of these financial statements.

## HARTLEPOOL BUSINESS DEVELOPMENT CENTRE LIMITED (Company Registration No. 2522593)

## **BALANCE SHEET AS AT 31 JULY 2014**

	31 July 2014 £000	31 July 2013 £000
Fixed assets		
Tangible assets (Note 5)	0	0
Current assets		
Stock	4	17
Debtors (Note 6)	275	258
Cash at bank and in hand	239_	145
	518	420
Creditors: Amounts falling due within one year (Note 7)	(928)	(831)
Net current liabilities	(410)_	(411)
Total assets less current liabilities	(410)	(411)
Provisions for liabilities: Amounts falling due after one year Deferred capital grants (Note 8)	0	0
Net liabilities	(410)	(411)
Capital and reserves		
Called up share capital (Note 10)	0	0
Profit and loss account (Note 11)	(410)	(411)
Equity shareholders' deficit	(410)	(411)

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements on pages 6 to 13 were approved by the Board of Directors and authorised for issue on 11th December 2014 and are signed on its behalf by:

D Hankey: Director

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2014

## 1 ACCOUNTING POLICIES

## a) Basis of accounting

The accounts are prepared under the historical cost convention, and in accordance with applicable accounting standards.

The company's financial statements have been prepared using the going concern basis. This is based upon the continued support from its parent undertaking, Hartlepool College of Further Education.

## b) Turnover

Turnover comprises amounts receivable in the ordinary course of business in respect of services provided to the parent undertaking and third parties, excluding value added tax. All turnover is derived from activities in the UK.

## c) Tangible fixed assets

Tangible fixed assets are stated at cost less depreciation charged at the following annual rates:

Land and buildings

2% per annum

Furniture and fittings 10% to 25% per annum

## d) Deferred Taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

## e) Financial Instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

## f) Operating leases

Operating lease rental charges are charged to the profit and loss account as they fall due.

## g) Cashflow Statement

The Company is a wholly owned subsidiary of Hartlepool College of Further Education, the consolidated accounts of which include a cash flow statement and are publicly available. Accordingly, the company has taken advantage of the exemption provided by FRS 1 not to prepare a cash flow statement.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2014 (continued)

## 2 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The profit on ordinary activities of the company has been arrived at after charging/(crediting):	31 July 2014 £000	31 July 2013 £000
Depreciation	0	0
Release of deferred capital grants	0	0
Management charges	50	103

The audit fee for the company for the year ended 31 July 2013 has been borne by the company's ultimate parent undertaking, Hartlepool College of Further Education.

## **DIRECTORS AND EMPLOYEES**

3

There were no payments made to the Directors during the year (2013: Nil) and no staff employed (2013: Nil).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2014 (continued)

4	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	a) Analysis of charges in the year	2014 £000	2013 £000
	Current tax:		
	UK Corporation tax based on the results for the year at 20%		
	(2013: 20%)	0	0
	Total current tax	0	0
	b) Factors affecting current tax charge		
	The tax assessed on the loss on ordinary activities for the year is	higher than the sta	ndard rate
	of corporation tax in the UK of 20% (2013; 20%)	-	
	of corporation tax in the UK of 20% (2013: 20%)	2014	2013
	of corporation tax in the UK of 20% (2013: 20%)	2014 £000	
	of corporation tax in the UK of 20% (2013: 20%)  Profit on ordinary activities before taxation	— <del>-</del>	2013
	Profit on ordinary activities before taxation	— <del>-</del>	2013 £000
		£000 1	2013 £000 64
	Profit on ordinary activities before taxation  Profit on ordinary activities by rate of tax	£000 1	2013 £000 64
	Profit on ordinary activities before taxation  Profit on ordinary activities by rate of tax  Capital allowances for the period in excess of depreciation	£000 1	2013 £000 64 13 0
	Profit on ordinary activities before taxation  Profit on ordinary activities by rate of tax  Capital allowances for the period in excess of depreciation  Expenses not deductible for tax purposes	0 0 0 0	2013 £000 64 13 0

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2014 (continued)

Cost at 1 August 2013	5	TANGIBLE FIXED ASSETS			
Disposals			buildings	Fittings	Total £000
Depreciation at 1 August 2013   0   0   0   0   0   0   0   0   0		Cost at 1 August 2013	0	0	0
Depreciation at 1 August 2013   0   0   0   0   0   0   0   0   0		Disposals	0	0	0
Eliminated in respect of disposals   0   0   0   0   0   0   0   0   0		Cost at 31 July 2014	0	0	0
Depreciation at 31 July 2014   0   0   0   0   0   0   0   0   0			0		0
Net book value 31 July 2014         0         0         0           Net book value 31 July 2013         0         0         0           There were no capital commitments at 31 July 2014 (31 July 2013: Nil).         Vilonomody 2014         2013         2000		• • •			0
Net book value 31 July 2013   0   0   0     There were no capital commitments at 31 July 2014 (31 July 2013: Nil).		Depreciation at 31 July 2014	0	0	0
There were no capital commitments at 31 July 2014 (31 July 2013: Nil).  6 DEBTORS  2014 2013 £000 £000 Trade debtors 127 202 Sundry debtors 148 56 275 258  7 CREDITORS: Amounts falling due within one year  2014 2013 £000 £000 Trade creditors 10 22 Amounts owed to parent undertaking 892 757 VAT payable 0 0 0 Accruals 206 52		Net book value 31 July 2014	0	0	0
DEBTORS         2014 £000       £000         £000 £000       £000         Trade debtors       127 202         Sundry debtors       148 56         275 258         7 CREDITORS: Amounts falling due within one year         Trade creditors       2014 2013         £000 £000         Trade creditors       10 22         Amounts owed to parent undertaking       892 757         VAT payable       0 0         Accruals       26 52		Net book value 31 July 2013	0	0	0
Trade debtors   127   202     Sundry debtors   148   56     275   258     Trade creditors   2014   2013     Trade creditors   2014   2013     Trade creditors   10   22     Amounts owed to parent undertaking   892   757     VAT payable   0   0     Accruals   26   52		There were no capital commitments at 31 July	2014 (31 July 20	13: Nil).	
Trade debtors       £000       £000         Sundry debtors       127       202         275       258         7       CREDITORS: Amounts falling due within one year       2014       2013         £000       £000       £000         Trade creditors       10       22         Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52	6	DEBTORS			
Trade debtors       127       202         Sundry debtors       148       56         275       258         7       CREDITORS: Amounts falling due within one year         2014       2013         £000       £000         £000       £000         Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52					2013
Sundry debtors       148       56         275       258         7 CREDITORS: Amounts falling due within one year         2014       2013         £000       £000         £000       £000         £000       £000         Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52					
7 CREDITORS: Amounts falling due within one year         2014 2013 £000 £000         Trade creditors       10       22         Amounts owed to parent undertaking VAT payable Accruals       892       757         VA coruals       0       0         Accruals       26       52					
7 CREDITORS: Amounts falling due within one year         2014       2013         £000       £000         Trade creditors       10       22         Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52		Sundry debiors			
Z014       2013         £000       £000         E000       £000         Trade creditors       10       22         Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52					230
Trade creditors         10         22           Amounts owed to parent undertaking         892         757           VAT payable         0         0           Accruals         26         52	7	CREDITORS: Amounts falling due within on	e year		
Trade creditors       10       22         Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52					·
Amounts owed to parent undertaking       892       757         VAT payable       0       0         Accruals       26       52		Total and Mana			
VAT payable       0       0         Accruals       26       52				· <del>-</del>	
Accruals <u>26</u> <u>52</u>		· · · · · · · · · · · · · · · · · · ·			-
				•	_
				928	831

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2014 (continued)

8	PROVISIONS FOR LIABILITIES: Amounts falling due after one year			
	Deferred Capital Grants	Land and buildings £000	Fixtures and fittings £000	Total £000
	As at 1 August 2013	0	0	0
	Grant received	0	0	0
	Released to profit and loss account:	0	0	0
	As at 31 July 2014	. 0	0	0
			2014	2013
			£000	£000
	Amounts falling due within one year		0	0
	Amounts falling due after more than one year		0	0
			0	0
	Tax losses available and unutilised charges on i		e end of the year i <b>2014</b> <b>£000</b> 0	<b>2013 £000</b> 39
	Fixed asset timing differences		0	0
			0	39
10	CALLED UP EQUITY SHARE CAPITAL			
	·		2014	2013
			£	£
	Authorised shares of £1 Ordinary shares of £1		100	100
	Allotted, called up and fully paid		<u>2</u>	<u>2</u>
11	RECONCILIATION OF MOVEMENTS IN EQUITY SH	HAREHOLDERS	' DEFICIT	•
			Year ended 31 July 2014 £000	Year ended 31 July 2013 £000
	Profit for the year		1	64
	Opening shareholders' deficit		(411)	(475)
	Closing shareholders' deficit		(410)	(411)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2014 (continued)

## 12 CONTINGENT LIABILITIES

There are no contingent liabilities in respect of claims under contracting and other agreements, entered into in the informal course of business.

## 13 RELATED PARTY TRANSACTIONS

The Company has taken advantage of the exemption available to group companies in FRS8 (Related Party Disclosures) which allows it not to disclose transactions with group companies or investees of the Company qualified as related parties.

The following directors of the Company were also employees of the College during the year:

D Hankey

#### 14 FUTURE FUNDING

The Company has net liabilities at 31 July 2014, however the company's ultimate parent undertaking, Hartlepool College of Further Education has indicated that it will continue to provide financial support for the Company in the foreseeable future.

## 15 ULTIMATE PARENT UNDERTAKING

The Company is a wholly owned subsidiary of Hartlepool College of Further Education, a corporation whose place of business is Stockton Street, Hartlepool. Copies of the College's financial statements are available for public inspection at this address.