## **VOLMARY LTD**

STRATEGIC REPORT,

REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2020

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## **VOLMARY LTD**

# COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2020

DIRECTORS:	W M Eady C J Finlay F Hudepohl
REGISTERED OFFICE:	Station Road Wisbech St Mary Wisbech Cambridgeshire PE13 4RY
REGISTERED NUMBER:	02466472 (England and Wales)
AUDITORS:	Duncan & Toplis Limited, Statutory Auditor Enterprise Way Pinchbeck Spalding Lincolnshire

PE11 3YR

## STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present their strategic report for the year ended 31 December 2020.

#### **REVIEW OF BUSINESS**

Despite the unforeseen and potentially devastating effects of the Coronavirus outbreak, the Directors are satisfied with the company performance for the year. Gardening became a new pastime for many consumers which we hope has created more long term gardeners. Capital projects that were already committed ahead of the pandemic have been completed and are starting to contribute to the business model as planned. The Directors look forward with optimism.

## PRINCIPAL RISKS AND UNCERTAINTIES

The key business risks and uncertainties associated with the Company relate to weather over the key spring sales season between March and May, as long periods of poor weather can significantly impact the total sales activity for the season. Supressed sales activity also increases the risk during our typical spring stock build up, peaking March, where we hold large amounts of stock for sales during April and May. To help mitigate the impact, management review production on a weekly basis to match as closely as possible to the forward order book taking account of existing residual stocks.

The Company's operations expose it to degrees of financial risk that include credit risk, liquidity risk, exchange rate and interest rate risk.

## **CREDIT RISK**

The company mainly trades with long standing customers. The nature of these relationships assists management in controlling its credit risk in addition to the normal credit management process alongside formal risk management tools.

## LIQUIDITY RISK

The directors control and monitor the company's cash flow on a weekly basis.

#### **EXCHANGE RATE RISK**

The company buys a significant proportion of its key inputs in Euros. To help mitigate the risk management monitor exchange rates and undertake forward purchases as appropriate.

### **INTEREST RATE RISK**

The company is exposed to interest rate fluctuations as the rate payable on its facilities are linked to the bank base rate. The directors carefully monitor cashflow to ensure that liabilities can be met as they fall due.

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPI's is not necessary for an understanding of the development, performance or position of the business.

### ON BEHALF OF THE BOARD:

W M Eady - Director

26 May 2021

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present their report with the financial statements of the company for the year ended 31 December 2020.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the production and distribution of young plants.

#### DIRECTORS

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Wayne Eady Christopher Finlay Frank Hudepohl James Banton (Resigned 1 July 2020)

#### **DIVIDENDS**

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## **AUDITORS**

The auditors, Duncan and Toplis Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2020

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

## ON BEHALF OF THE BOARD:

W M Eady - Director

26 May 2021

#### Opinion

We have audited the financial statements of Volmary Ltd (the 'company') for the year ended 31 December 2020 which comprise the Income Statement, Other Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We have identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial experience, knowledge of the sector, a review of regulatory and legal correspondence and through discussions with Directors and other management obtained as part of the work required by auditing standards. We have also discussed with the Directors and other management the policies and procedures relating to compliance with laws and regulations. We communicated laws and regulations throughout the team and remained alert to any indications of non-compliance throughout the audit.

The potential impact of different laws and regulations varies considerably. Firstly, the company is subject to laws and regulations that directly impact the financial statements (for example financial reporting legislation) and we have assessed the extent of compliance with such laws as part of our financial statements audit.

Secondly, the company is subject to other laws and regulations where the consequence for non-compliance could have a material effect on the amounts or disclosures in the financial statements. We identified the following areas as those most likely to have such an effect: Health and Safety regulations and Employment laws.

Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Directors and other management and inspection. This inspection included a review of the external Ornamental Horticulture Assurance Scheme audits conducted within the year for any evidence of non-compliance, in addition to an assessment of the company's employment and health and safety controls. Through these procedures, if we became aware of any non-compliance, we considered the impact on the procedures performed on the related financial statement items.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. The further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. As with any audit, there is a greater risk of non-detection of irregularities as these may involve collusion, intentional omissions of the override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Alistair Main FCA (Senior Statutory Auditor)
for and on behalf of Duncan & Toplis Limited, Statutory Auditor
Enterprise Way
Pinchbeck
Spalding
Lincolnshire
PE11 3YR

26 May 2021

# INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020

		2020		2019	
	Notes	£	£	£	£
TURNOVER	4		10,618,899		9,758,135
Cost of sales GROSS PROFIT		_	9,135,933 1,482,966	-	7,996,497 1,761,638
Distribution costs Administrative expenses		453,355 1,153,887 	1,607,242 (124,276)	457,980 1,175,894 -	1,633,874 127,764
Other operating income OPERATING PROFIT	6	_	359,262 234,986	-	281,232 408,996
Interest receivable and similar income		_	3,165 238,151	-	3,647 412,643
Interest payable and similar expenses PROFIT BEFORE TAXATION	7	_	130,333 107,818	-	116,763 295,880
Tax on profit PROFIT FOR THE FINANCIAL YEAR	8	_ =	15,902 91,916	-	39,500 256,380

# OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

	Notes	2020 £	2019 £
PROFIT FOR THE YEAR		91,916	256,380
OTHER COMPREHENSIVE INCOME Revaluation of tangible fixed assets Income tax relating to other comprehensive		-	2,954,919
income OTHER COMPREHENSIVE INCOME FOR THE			(202,304)
YEAR, NET OF INCOME TAX TOTAL COMPREHENSIVE INCOME FOR THE			2,752,615
YEAR		91,916	3,008,995

# STATEMENT OF FINANCIAL POSITION 31 DECEMBER 2020

		202	0	2019	€
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	9		-		34
Tangible assets	10		7,160,939		6,684,246
			7,160,939		6,684,280
CURRENT ASSETS					
Stocks	11	1,833,879		1,558,850	
Debtors	12	1,261,900		1,040,013	
Cash at bank and in hand		812,224	,	108,535	
		3,908,003		2,707,398	
CREDITORS					
Amounts falling due within one year	13	2,987,260		2,668,503	
NET CURRENT ASSETS			920,743		38,895
TOTAL ASSETS LESS CURRENT LIABILITIES			8,081,682		6,723,175
CREDITORS					
Amounts falling due after more than one					
year	14		(3,784,139)		(2,533,450)
PROVISIONS FOR LIABILITIES	17		(218,206)		(202,304)
NET ASSETS			4,079,337		3,987,421
CAPITAL AND RESERVES					
Called up share capital	18		100,000		100,000
Share premium			55 <i>,</i> 137		55,137
Revaluation reserve			2,752,615		2,752,615
Other reserves			565,130		565,130
Retained earnings			606,455		514,539
SHAREHOLDERS' FUNDS			4,079,337		3,987,421

The financial statements were approved by the Board of Directors and authorised for issue on 26 May 2021 and were signed on its behalf by:

W M Eady - Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

	Called up share capital £	Retained earnings £	Share premium £
Balance at 1 January 2019	100,000	258,159	55,137
Changes in equity Total comprehensive income	-	256,380	-
Balance at 31 December 2019	100,000	514,539	55,137
Changes in equity Total comprehensive income Balance at 31 December 2020	100,000  Revaluation reserve £	91,916 606,455 Other reserves £	55,137  Total equity £
Balance at 1 January 2019	-	565,130	978,426
Changes in equity Total comprehensive income Balance at 31 December 2019	2,752,615 2,752,615	- 565,130	3,008,995 3,987,421
Changes in equity Total comprehensive income Balance at 31 December 2020	- 2,752,615	- 565,130	91,916 4,079,337

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1. STATUTORY INFORMATION

Volmary Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

## Financial Reporting Standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemption in preparing these financial statements, as permitted by FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

the requirements of Section 7 Statement of Cash Flows.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

## Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Trademarks are being amortised evenly over their estimated useful life of three years.

## **Tangible fixed assets**

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life.

Freehold land & buildings 2.5% - 5% on valuation
Plant and machinery 5% - 33% on cost
Greenhouses 5% - 10% on valuation
Motor vehicles 16.7% - 20% on cost

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 2. ACCOUNTING POLICIES - continued

### **Government grants**

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

Grants relating to an asset are recognised in income systematically over the asset's expected useful life.

If part of such a grant is deferred it is recognised as deferred income rather than being deducted from the asset's carrying amount.

In the year the CBILS and CJRS schemes were utilised by the business and accounted for under the accruals model.

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Derivatives**

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

## **Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 2. ACCOUNTING POLICIES - continued

## Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 2. ACCOUNTING POLICIES - continued

#### **Financial assets**

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### Loans and receivables

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

## Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

## **Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 2. ACCOUNTING POLICIES - continued

#### **Financial liabilities**

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

## Other financial liabilities

Other financial liabilities, including debt instruments that do not meet the definition of a basic financial instrument, are measured at fair value through profit or loss.

## **Derecognition of financial liabilities**

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### Critical judgements

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

#### Depreciation

The company accounts for depreciation in accordance with FRS 102. The depreciation expense is the recognition of the decline in the value of the asset and allocation of the cost of the asset over the periods in which the asset will be used. Judgements are made on the estimated useful life of the assets which are regularly reviewed to reflect the changing environment.

#### Stock

The company accounts for stocks in accordance with FRS 102. Judgements are made on the overheads attributed to the cost of production. Management believe that amounts apportioned are fair and reflective of the cost to produce finished produce. These judgements are reviewed regularly to reflect the changing environment.

The company also includes a provision for stock wastage. Management review the level and condition of stocks against the amount and timing of expected future sales to calculate an expected level of lost stock through wastage, which is provided for in the financial statements.

## **Bad debts**

The company accounts for bad debts in accordance with FRS 102. Judgements are made on which balances within trade debtors require to be provided for. Management believe that provisions made are fair and reflective of their expectation of recoverability. These judgements are reviewed regularly to reflect the changing environment.

### Deferred tax asset

The company has recognised a deferred tax asset in respect of unutilised losses carried forward for offset against future trading profits. Judgements are made on the expected future profits of the company and therefore the recoverability of this asset.

## 4. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	2020	2019
	£	£
United Kingdom	9,901,757	9,198,987
Europe	717,142	559,148
	10,618,899	9,758,135

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

## 5. EMPLOYEES AND DIRECTORS

6.

7.

EMI LOTELS AND DIRECTORS	2020	2019
Wages and salaries	£ 2,706,975	£ 2,486,740
Social security costs	230,445	203,132
Other pension costs	111,454	92,226
•	3,048,874	2,782,098
		_
The average number of employees during the year was as follows:	2020	2019
	2020	2019
Production and distribution	118	90
Sales	9	9
Administration	8	7
	<u>135</u>	<u>106</u>
	2020	2019
	£	£
Directors' remuneration	185,632	215,748
Directors' pension contributions to money purchase schemes	<u>73,476</u>	<u>55,996</u>
The number of directors to whom retirement benefits were accruing was as follows:		
Money purchase schemes	2	3
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
	2020	2019
	£	£
Depreciation - owned assets	847,081	433,82 <del>9</del>
Loss on disposal of fixed assets	-	3,787
Trademarks amortisation	34	92
Auditors' remuneration Exchange Losses	10,750 28,744	17,475 49,511
Government Grants	(46,665)	(20,540)
Operating lease charges	35,602	33,147
Stock impairment movement	<u>(115,291</u> )	53,409
INTEREST DAVIDLE AND CIVAL AD EVOCAGES		
INTEREST PAYABLE AND SIMILAR EXPENSES	2020	2019
	2020 £	2019 £
Bank loan interest	105,733	90,203
Interest payable	19,673	21,894
Hire purchase interest	4,927	4,666
	130,333	116,763

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

## 8. TAXATION

Anal	lysis	of	the	tax	charge
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The tax charge on the profit for the year was as follows:

	2020 £	2019 £
Current tax: Adjustment to prior year tax	-	39,500
Deferred tax	<u>15,902</u>	- 30 500
Tax on profit	15,902	39,500

## Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

Profit before tax	2020 £ 107,818	2019 £ 295,880
Profit multiplied by the standard rate of corporation tax in the UK of 19%		233,000
(2019 - 19%)	20,485	56,217
Effects of:		
Expenses not deductible for tax purposes	1,372	1,156
Income not taxable for tax purposes	(2,761)	(1,053)
Capital allowances in excess of depreciation	(134,066)	-
Utilisation of tax losses	114,970	(67,588)
Adjustments to tax charge in respect of previous periods	-	39,500
deferred tax assets		
Depreciation on assets not qualifying for for tax allowances	-	11,065
Other tax adjustments	-	203
Deferred Tax	15,902	
Total tax charge	15,902	39,500

## Tax effects relating to effects of other comprehensive income

There were no tax effects for the year ended 31 December 2020.

	2019			
	Gross	Tax	Net	
	£	£	£	
Revaluation of tangible fixed assets	2,954,919	(202,304)	2,752,615	

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

## 9. **INTANGIBLE FIXED ASSETS**

COST							Trademarks £
AMORTISATION		COST					<u>-</u>
AMORTISATION		At 1 January 2020					
AMORTISATION   At 1 January 2020   4,846   Amortisation for year   3.4   4,846   Amortisation for year   3.4   4,846   4,848   4,810   4,8280   4		•					4,880
At 1 January 2020		AMORTISATION					
Amortisation for year   At 31 December 2020   At 31 December 2019   At 31 December 2020   At 31 December 202		At 1 January 2020					4.846
At 31 December 2020   At 31 December 2020   At 31 December 2019   At 31 December 2020   At 31 December 2020		•					•
NET BOOK VALUE   At 31 December 2020   At 31 December 2019   At 31 December 2020   At		· · · · · · · · · · · · · · · · · · ·					
TANGIBLE FIXED ASSETS		NET BOOK VALUE					
TANGIBLE FIXED ASSETS		At 31 December 2020					-
Freehold property   Greenhouses   Plant and machinery   vehicles   Totals		At 31 December 2019					34
COST OR VALUATION         f	10.	TANGIBLE FIXED ASSETS					
É         £         <			Freehold		Plant and	Motor	
COST OR VALUATION         At 1 January 2020       1,468,362       3,083,593       3,983,582       189,068       8,724,605         Additions       161,737       393,531       768,506       -       1,323,774         At 31 December 2020       1,630,099       3,477,124       4,752,088       189,068       10,048,379         DEPRECIATION         At 1 January 2020       -       179,115       1,738,453       122,791       2,040,359         Charge for year       100,075       406,267       326,120       14,619       847,081         At 31 December 2020       100,075       585,382       2,064,573       137,410       2,887,440         NET BOOK VALUE         At 31 December 2020       1,530,024       2,891,742       2,687,515       51,658       7,160,939         At 31 December 2020       1,468,362       2,904,478       2,245,129       66,277       6,684,246         Cost or valuation at 31 December 2020 is represented by:         Freehold property       Greenhouses       Plant and machinery       Motor vehicles       Totals         £       £       £       £       £         Valuation in 2019       512,934       1,707,777       734			property	Greenhouses	machinery	vehicles	Totals
At 1 January 2020			£	£	£	£	£
Additions         161,737         393,531         768,506         -         1,323,774           At 31 December 2020         1,630,099         3,477,124         4,752,088         189,068         10,048,379           DEPRECIATION           At 1 January 2020         -         179,115         1,738,453         122,791         2,040,359           Charge for year         100,075         406,267         326,120         14,619         847,081           At 31 December 2020         100,075         585,382         2,064,573         137,410         2,887,440           NET BOOK VALUE           At 31 December 2020         1,530,024         2,891,742         2,687,515         51,658         7,160,939           At 31 December 2019         1,468,362         2,904,478         2,245,129         66,277         6,684,246           Cost or valuation at 31 December 2020 is represented by:           Freehold property         Plant and machinery         Motor vehicles         Totals           £         £         £         £         £           Valuation in 2019         512,934         1,707,777         734,208         -         2,954,919		COST OR VALUATION					
At 31 December 2020		At 1 January 2020	1,468,362	3,083,593	3,983,582	189,068	8,724,605
DEPRECIATION           At 1 January 2020         -         179,115         1,738,453         122,791         2,040,359           Charge for year         100,075         406,267         326,120         14,619         847,081           At 31 December 2020         100,075         585,382         2,064,573         137,410         2,887,440           NET BOOK VALUE         At 31 December 2020         1,530,024         2,891,742         2,687,515         51,658         7,160,939           At 31 December 2019         1,468,362         2,904,478         2,245,129         66,277         6,684,246           Cost or valuation at 31 December 2020 is represented by:           Freehold property         Greenhouses         Plant and machinery         Motor vehicles         Totals           f         f         f         f         f           Valuation in 2019         512,934         1,707,777         734,208         -         2,954,919		Additions	161,737	393,531	768,506	-	1,323,774
At 1 January 2020 - 179,115 1,738,453 122,791 2,040,359 Charge for year 100,075 406,267 326,120 14,619 847,081 At 31 December 2020 100,075 585,382 2,064,573 137,410 2,887,440 NET BOOK VALUE  At 31 December 2020 1,530,024 2,891,742 2,687,515 51,658 7,160,939 At 31 December 2019 1,468,362 2,904,478 2,245,129 66,277 6,684,246  Cost or valuation at 31 December 2020 is represented by:    Freehold		At 31 December 2020	1,630,099	3,477,124	4,752,088	189,068	10,048,379
Charge for year         100,075         406,267         326,120         14,619         847,081           At 31 December 2020         100,075         585,382         2,064,573         137,410         2,887,440           NET BOOK VALUE         At 31 December 2020         1,530,024         2,891,742         2,687,515         51,658         7,160,939           At 31 December 2019         1,468,362         2,904,478         2,245,129         66,277         6,684,246           Cost or valuation at 31 December 2020 is represented by:         Freehold property         Plant and machinery wehicles         Totals           f         f         f         f         f         f           Valuation in 2019         512,934         1,707,777         734,208         -         2,954,919							
At 31 December 2020 100,075 585,382 2,064,573 137,410 2,887,440  NET BOOK VALUE  At 31 December 2020 1,530,024 2,891,742 2,687,515 51,658 7,160,939  At 31 December 2019 1,468,362 2,904,478 2,245,129 66,277 6,684,246  Cost or valuation at 31 December 2020 is represented by:  Freehold Plant and Motor property Greenhouses machinery vehicles Totals  f f f f f  Valuation in 2019 512,934 1,707,777 734,208 - 2,954,919		•	-	•		122,791	
NET BOOK VALUE           At 31 December 2020         1,530,024         2,891,742         2,687,515         51,658         7,160,939           At 31 December 2019         1,468,362         2,904,478         2,245,129         66,277         6,684,246           Cost or valuation at 31 December 2020 is represented by:           Freehold property Greenhouses for the property Greenhouses for the property of the property for the property of the property for the property							
At 31 December 2020			100,075	585,382	2,064,573	137,410	2,887,440
At 31 December 2019							
Cost or valuation at 31 December 2020 is represented by:  Freehold Plant and Motor property Greenhouses machinery vehicles Totals  f f f f f  Valuation in 2019 512,934 1,707,777 734,208 - 2,954,919					2,687,515		
Freehold Plant and Motor property Greenhouses machinery vehicles Totals		At 31 December 2019	1,468,362	2,904,478	2,245,129	66,277	6,684,246
property Greenhouses machinery vehicles Totals $ \begin{array}{ccccccccccccccccccccccccccccccccccc$		Cost or valuation at 31 December	2020 is represente	ed by:			
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$			Freehold		Plant and	Motor	
Valuation in 2019 512,934 1,707,777 734,208 - 2,954,919			property	Greenhouses	machinery	vehicles	Totals
			£	£	£	£	£
4.447.455 4.750.347 4.047.000 400.050 7.003.450			•		•	-	· ·
		Cost	1,117,165	1,769,347	4,017,880	189,068	7,093,460
<u>1,630,099</u> <u>3,477,124</u> <u>4,752,088</u> <u>189,068</u> <u>10,048,379</u>			1,630,099	3,477,124	4,752,088	189,068	10,048,379

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

11.	STOCKS		
		2020	2019
		£	£
	Stocks	1,833,879	1,558,850
12.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2020	2019
		£	£
	Trade debtors	1,005,697	890,512
	Amounts owed by group undertakings	19,025	· -
	Other debtors	45,892	7,334
	Prepayments and accrued income	191,286	142,167
		1,261,900	1,040,013
13.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
15.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2020	2019
		2020 £	2019 £
	Bank loans and overdrafts (see note 15)	218,667	467,195
	Hire purchase contracts (see note 16)	38,624	44,330
	Trade creditors	787,197	488,505
	Amounts owed to group undertakings	1,324,958	1,247,954
	Social security and other taxes	38,988	41,985
	VAT	350,569	63,990
	Other creditors	84,734	99,482
	Accruals and deferred income	143,523	215,062
	, leading and action of mostle	2,987,260	2,668,503
14.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2020	2019
		£	£
	Bank loans (see note 15)	3,006,667	1,666,665
	Hire purchase contracts (see note 16)	95,352	116,019
	VAT	31,894	-
	Other creditors	140,226	160,766
	Amounts owed to group undertakings	510,000	590,000
		<u>3,784,139</u>	2,533,450

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 15. LOANS

	2020	2019
£ £		
Bank loans	3,225,333	1,833,332
Bank overdrafts	-	300,528
Loans from group undertakings	590,000	670,000
	3,815,333	2,803,860
Payable within one year	298,667	547,195
Payable after one year	3,516,667	2,256,665

The company's bank facilities are secured by means of a fixed and floating charge over the assets of the company and a first legal charge over the company's freehold property.

The Santander bank loan is repayable over 5 years in instalments of £43,833 per quarter from Nov 2020. The interest rate in respect of this loan facility is held at 2.30% above LIBOR.

The CBIL loan is repayable over 5 years in instalments of £10,833 per quarter from Oct 2020. The interest rate in respect of this loan facility is held at 3.5% over base rate.

Loans from group undertakings is a loan from the company's ultimate parent company which carries an interest rate of 3% over EURIBOR. The loan amount was £750,000 and is repayable in instalments of £20,000 per quarter from 31 March 2019 with the balance due on 31 December 2022. The lender has a debenture over the company's assets ranking after the first legal charge held by the company's bankers.

### 16. LEASING AGREEMENTS

Minimum lease payments under hire purchase fall due as follows:

	2020	2019
	£	£
Net obligations repayable:		
Within one year	38,624	44,330
Between one and five years	95,352	116,019
	133,976	160,349

Finance lease payments represent rentals payable by the company for certain items of plant and machinery and motor vehicles. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 3 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

## 17. PROVISIONS FOR LIABILITIES

	2020	201 <del>9</del>
	£	£
Deferred tax	218,206	202,304

Page 23 continued...

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

## 17. PROVISIONS FOR LIABILITIES - continued

18.	Balance at 1 Ja Provided durin Balance at 31 I	ng year December 2020			Deferred tax £ 202,304 15,902 218,206
	Allotted, issue	d and fully paid:			
	Number:	Class:	Nominal	2020	2019
			value:	£	£
	110,000	Ordinary	50p	55,000	55,000
	90,000	Ordinary A	50p	45,000	45,000
				100,000	100,000
19.	CAPITAL COM	MITMENTS		2020	2010
				2020 f	2019 £
	Contracted but	t not provided for in the		Ľ	L
	financial state			134,960	39,515
	illialiciai statei	Helits			
20.	RELATED PART	TY DISCLOSURES			
	Entities with c	ontrol, joint control or significa	ant influence over the entity		
				2020	2019
				£	£
	Sales			500,574	418,271
	Purchases			2,517,230	2,177,593
		om related party		19,025	12,164
	Amount due to	related party		1,798,168	1,802,058
	Entities under	common control			
	Littles under	common control		2020	2019
				2020 £	2019 £
	Purchases			977,023	803,041
	Amount due to	related party		36,789	35,896
		,			

During the year, a total of key management personnel compensation of £ 317,196 (2019 - £ 387,497 ) was paid.

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

#### 21. ULTIMATE CONTROLLING PARTY

The ultimate parent company is Volmary GmbH, a company registered in Germany. The results and financial position of Volmary Limited are consolidated into the group accounts of Volmary GmbH, copies of which can be obtained from the registered office at Kaldenhofer Weg 70, Postfach 2721, 48155 Munster, Germany.

The ultimate controlling party is Hubertus Volmary.

#### 22. GOVERNMENT GRANTS

Deferred income is included in the financial statements as follows:

		2020	2019
£	£		
Current Liabilities		20,540	20,540
Non-current liabilities		140,226	160,766
		160,766	181,306

The deferred income shown in the balance sheet relates to two government grants received by the company.

The first grant was received to help fund the construction of the Fenland School of Horticulture which is based at Volmary Ltd's Station Road site and is operated by the company for training horticultural staff and local school children. This grant is being released to the income statement over a period of 10 years.

The second grant, received in 2017, is in relation to the building of the new reservoir on the existing premises. This grant is being released to the income statement over a period of 20 years.

#### 23. OPERATING LEASE COMMITMENTS

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

f	ŧ	2020	2019
Within one year Between two and five years	-	35,602 29,211	41,396 32,205
,		64,813	73,601

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.