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COMPANY NUMBER: 2462964

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED

31ST DECEMBER 1997



CONCEPT INCENTIVES LIMITED AUDITORS' REPORT TO CONCEPT INCENTIVES LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 2 to 4, together with the financial statements of the company for the year ended 31st December 1997 prepared under section 226 of the Companies Act 1985.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors are responsible for preparing the accounts in accordance with section 246 of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with sections 245(5) and (6) of the Act to the registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

BASIS OF OPINION

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

OPINION

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with sections 246(5) and (6) of the Companies Act 1985, and the abbreviated accounts on pages 2 to 4 are properly prepared in accordance with those provisions.

HOBAN NELSON LANG

CHARTERED ACCOUNTANTS
National Westminster House

Danielsonlar

21/23 Stamford New Road

Altrincham

Cheshire

WA15 1BN

8th June 1998

CONCEPT INCENTIVES LIMITED

ABBREVIATED BALANCE SHEET AT 31ST DECEMBER 1997

	Note	£	1997 £	£	1996 £
FIXED ASSETS Tangible Assets	2		56,968	~	73,291
CURRENT ASSETS Stocks Debtors Cash at Bank and in Hand		2,038 136,438 52,357		3,159 115,571 17,713	
CREDITORS: Amounts falling due	0	190,833		136,443	
within one year	3	202,808		161,973	
NET CURRENT LIABILITIES			(11,975)		(25,530)
TOTAL ASSETS LESS CURRENT LIABILITIES	3		44,993		47,761
CREDITORS: Amounts falling due after one year	3		16,454		29,848
TOTAL ASSETS (LESS LIABILITIES)			28,539		17,913
CAPITAL AND RESERVES Called up Share Capital Profit and Loss Account	4	•	1,000 27,539		1,000 16,913
SHAREHOLDERS' FUNDS		=	28,539 =====		17,913 =====

The abbreviated accounts have been prepared in accordance with the special provision of part Vii of the Companies Act 1985 relating to small companies.

M D Fearnhead

(DIRECTOR)

I R/Sen

(DIRECTOR)

CONCEPT INCENTIVES LIMITED NOTES TO THE ACCOUNTS

ACCOUNTING POLICIES

ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention.

CASHFLOW STATEMENT

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from producing a cashflow statement on the grounds that it is a small company.

DEPRECIATION

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Office Equipment 15% straight line Furniture & Fittings 10% straight line Motor Vehicles 25% straight line

DEFERRED TAXATION

Deferred taxation is the tax attributable to timing differences between profits or losses computed for tax purposes and results as stated in the accounts. Deferred taxation is provided to the extent it is probable that a liability or asset will crystallise and not provided to the extent that it is probable that a liability or asset will not crystallise. Unprovided deferred taxation is disclosed as a contingent liability. Deferred taxation is provided at the rate at which it is estimated that the tax will be paid when the timing differences reverse.

HIRE PURCHSE AGREEMENTS

Fixed assets financed under hire purchase agreements are accounted for as fixed assets with the capital element also being treated as a creditor. The hire purchase payments are treated as consisting of capital and interest elements. The capital element is applied to reduce the creditor and the interest element is charged to profit in proportion to the reducing capital element outstanding.

STOCKS

Stocks which represent wholly goods for resale are stated at the lower of cost and net realisable value. Cost represents the purchase price of goods supplied. Net realisable value is stated after selling costs and any anticipated losses.

DEFINED CONTRIBUTION SCHEME

The pensions charge against profits represents the amount of contributions payable to a pension scheme in respect of the accounting period.

CONCEPT INCENTIVES LIMITED NOTES TO THE ACCOUNTS

2. TANGIBLE FIXED ASSETS

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		Total	Motor Vehicles	Office Equipment	Furniture and Fittings
		£	£	£	£
	COST		~	~	~
	As at 1st January 1997	96,554	69,006	21,097	6,451
	Additions	5,426	-	4,039	1,387
	As at 31st December 1997	101,980	69,006	25,136	7.838
		======	=====	=====	=====
	DEPRECIATION				
	At 1st January 1997	23,263	15,642	6,355	1,266
	Charge for the year	21,749	17,252	3,728	769
	At 31st December 1997	45,012	32,894	10,083	2,035
		======	=====	=====	=====
	NET BOOK VALUE				
	At 31st December 1997	56,968	36,112	15,053	5,803
		=====	=====	=====	=====
	At 31st December 1996	73,291	53,364	14,742	5,185
_		=====	=====	=====	=====
3.	CREDITORS				
				1997	1996
	Creditors include the following:			£	£
	Hire Purchase Loans			29,349	41,711
				=====	=====

Hire Purchase agreements are secured on the fixed assets to which they relate.

4. SHARE CAPITAL

Ordinary Shares of £1 each	====	====
	1000	1000
	1997	1996
	Authorised I	ssued and Fully Paid