# **COMPANY REGISTRATION NUMBER 02446185**

ntl CableComms Oldham and Tameside Financial Statements 31 December 2011

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# **Financial Statements**

# Year ended 31 December 2011

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# **Company Information**

The board of directors

R C Gale

J C Tıllbrook

Company secretary

G E James

Registered office

Bartley Wood Business Park

Hook Hampshire RG27 9UP

Auditor

Ernst & Young LLP
1 More London Place

London SE1 2AF

## The Directors' Report

#### Year ended 31 December 2011

The directors present their report and the financial statements of the company for the year ended 31 December 2011

## Principal activities and business review

The principal activity of the company during the year was, and will continue to be, the provision of cable television, telephony, broadband internet and other telecommunication services as well as running some of the telecommunication services over which they are provided

The company is a wholly owned subsidiary undertaking of Virgin Media Inc. The Virgin Media group ("the group") is a leading entertainment and communications business, being a "quad play" provider of broadband internet, television, fixed line telephony and mobile telephony services that offer a variety of entertainment and communications services to residential and commercial customers throughout the UK

As at 31 December 2011, the group provided services to approximately 4.8 million residential cable customers on its network. The group is also one of the UK's largest mobile virtual network operators by number of customers and at 31 December 2011 provided mobile telephony services to approximately 1.5 million prepay mobile customers and approximately 1.5 million contract mobile customers over third party networks. As of 31 December 2011, approximately 64% of residential customers on the group's cable network were "triple play" customers, receiving broadband internet, television and fixed line telephony services from the group. In addition, the group provides a complete portfolio of voice, data and internet solutions to businesses, public sector organisations and service providers in the UK through Virgin Media Business.

The group believes that its advanced deep fibre access network enables it to offer faster and higher quality broadband services than its digital subscriber line, or DSL, competitors. As a result it provides its customers with a leading next generation broadband service and one of the most advanced television on-demand services available in the UK market.

On 30 September 2011 the group completed the disposition of its interest in the UKTV television channels to a subsidiary of Scripps Networks Interactive Inc On 12 July 2010 the group sold its television channel business known as Virgin Media TV

## The Directors' Report (continued)

# Year ended 31 December 2011

## Key performance indicators (KPI's)

The company's key financial and other performance indicators for the year are considered below

	2011	2010 Comments
Turnover (£000)	17,064	16,868 Turnover has increased by 1 2% primarily due to the uptake of broadband from new and existing customers and successful up-selling and cross-selling to our existing customer base, partially offset by higher price discounting to stimulate customer activity and retention in light of competitive factors in the market place and decreases in fixed line telephony services
Gross profit margin (%)	84 1	82 8 This increase reflects changes in the product mix including additional customers subscribing to the higher margin broadband product, partially offset by higher price discounting to stimulate customer activity
Administrative expenses (£000)	10,246	8,287 Administrative expenses have increased by 23 6% primarily due to higher asset recharges allocated to the company by fellow group undertakings and the release of the provision against amounts due from other group undertakings of £528,000 (2010 - £1,332,000)

Selected statistics for residential cable customers served by the company at 31 December 2011 and 31 December 2010 are shown in the table below

	2011	2010
Products		
Television	26,900	27,500
Fixed line telephone	29,500	30,200
Broadband	28,300	28,100
Total	84,700	85,800
Total customers	33,500	34,200
Products per customer	2.53	2 51

Each television, telephone and broadband internet subscriber directly connected to the company's network counts as one product. Accordingly, a subscriber who receives both telephone and television services counts as two products. Products may include subscribers receiving some services for free or at a reduced rate in connection with promotional offers.

The company reported an increase in both net current assets and net assets for the year ended 31 December 2011 as a result of normal operations. During the year, no new external finance was arranged and there was no movement in the called up equity share capital of the company. Operations were financed through the company's inter-company balances with fellow group undertakings.

The Directors' Report (continued)

#### Year ended 31 December 2011

#### Future outlook

Detail of the future outlook of the group is provided in Virgin Media Inc 's financial statements and annual report for 2011, which are available from the company secretary at Virgin Media, Bartley Wood Business Park, Hook, Hampshire, RG27 9UP

#### Results and dividends

The profit for the financial year, after taxation, amounted to £3,188,000 (2010 - profit of £4,389,000) The directors have not recommended an ordinary dividend (2010 - £nil)

## Principal risks and uncertainties

Financial and operational risk management is undertaken as part of the Virgin Media group operations as a whole. The company's operations expose it to a variety of operational and financial risks. These are considered in more detail in the financial statements of Virgin Media. Inc. which are available from the company secretary at Virgin Media, Bartley Wood Business Park, Hook, Hampshire, RG27 9UP

#### Directors

The directors who served the company during the year were as follows

R C Gale

J C Tillbrook (App R M Mackenzie (Res

(Appointed 16 September 2011)

(Resigned 16 September 2011)

Virgin Media Inc has indemnified the directors of the company against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006 Such qualifying third party indemnity provision is in force as at the date of approving the directors' report

#### Going concern

After making suitable enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing these financial statements.

## Disclosure of information to the auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information

Signed on behalf of the directors

K-C Cal

R C Gale

Director

Approved by the directors on 18 September 2012

Statement of Directors' Responsibilities

#### Year ended 31 December 2011

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of ntl CableComms Oldham and Tameside

#### Year ended 31 December 2011

We have audited the financial statements of ntl CableComms Oldham and Tameside for the year ended 31 December 2011 which comprise the Profit and Loss Account, Balance Sheet and the related notes 1 to 15 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the report and financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent Auditor's Report to the Members of ntl CableComms Oldham and Tameside (continued)

#### Year ended 31 December 2011

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

J I Gordon (Senior Statutory Auditor)

Eus Young LLP

for and on behalf of Ernst & Young LLP, Statutory Auditor London

18 September 2012

# **Profit and Loss Account**

## Year ended 31 December 2011

	Note	2011 £000	2010 £000
Turnover		17,064	16,868
Cost of sales		(2,712)	(2,894)
Gross profit		14,352	13,974
Administrative expenses Other operating income	2	(10,246) 468	(8,287) -
Operating profit	3	4,574	5,687
Attributable to Operating profit before exceptional items Exceptional items	3	4,046 528	4,355
Interest payable and similar charges	5	4,574 (1,334)	5,687 (1,218)
Profit on ordinary activities before taxation		3,240	4,469
Tax on profit on ordinary activities	6	(52)	(80)
Profit for the financial year		3,188	4,389

The company has no other gains or losses and therefore no separate statement of total recognised gains or losses is presented

All results relate to continuing operations

The notes on pages 10 to 18 form part of these financial statements.

# **COMPANY REGISTRATION NUMBER: 02446185**

# ntl CableComms Oldham and Tameside

## **Balance Sheet**

## 31 December 2011

		2011	2010
<b>T</b>	Note	£000	£000
Fixed assets Tangible assets	7	16,679	16,864
•			
Current assets Debtors due within one year	8	36,923	33,446
Creditors: Amounts falling due within one year	9	(23,822)	(24,204)
Net current assets		13,101	9,242
Total assets less current habilities		29,780	26,106
Creditors: Amounts falling due after more than one year	10	(8,369)	(7,883)
Net assets		21,411	18,223
Capital and reserves			
Share capital	13	114,889	114,889
Profit and loss account	14	(93,478)	(96,666)
Total shareholders' funds	14	21,411	18,223

These financial statements were approved by the directors on 18 September 2012 and are signed on their behalf by

K-C. Cal

R C Gale Director

#### Notes to the Financial Statements

## Year ended 31 December 2011

## 1. Accounting policies

A summary of the principal accounting policies is set out below. All accounting policies have been applied consistently, unless noted below.

## Basis of accounting

The financial statements have been prepared under the historical cost convention in accordance with the Companies Act 2006, and applicable UK accounting standards

## Classification of shares as debt or equity

The company has financial instruments in the form of preference shares. As a condition of the shares there is a contractual obligation to accrue for dividends, regardless of performance. As this condition is potentially unfavourable the preference shares have been classified in the Balance Sheet as financial liabilities, rather than equity, in accordance with FRS 25 "Financial Instruments." Disclosure and Presentation"

Finance payments associated with financial liabilities are dealt with as part of interest payable and similar charges

#### Cash flow statement

The company is exempt from publishing a cash flow statement as permitted by FRS 1 "Cash flow statements (revised 1996)", as it is a wholly owned subsidiary of it ultimate parent company, Virgin Media Inc

#### Turnover

Turnover represents the value of services provided, stated net of value added tax and discounts, and is attributable to continuing activities, being the provision of cable television, telephony, broadband internet and other telecommunication services and to run certain of the telecommunication systems over which they are provided, all of which is derived from operations in the United Kingdom. The directors consider this to be a single class of business

## Tangible fixed assets

Depreciation is provided on all tangible fixed assets, other than land, so as to write off the cost of a tangible fixed asset on a straight line basis over the expected useful economic life of that asset as follows

Network assets 3 - 30 years

Other fixed assets

- Freehold property
- Leasehold property
- Other

30 years
period of lease
3 - 12 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable

#### Notes to the Financial Statements

#### Year ended 31 December 2011

## 1. Accounting policies (continued)

## Deferred taxation

Deferred tax is recognised, as appropriate, in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

- provision is made for deferred tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold, and
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

## Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. The resulting exchange differences are taken to the Profit and Loss Account

#### Trade and other debtors

Trade and other debtors are stated at their recoverable amount. Provision is made when the amount receivable is not considered recoverable and the amount is fully written off when the probability for recovery of a balance is assessed as being remote.

#### 2. Other operating income

	2011	2010
	£000	£000
Other operating income	468	_

Other operating income represents an allocation of a VAT rebate received by the group during the year

### Notes to the Financial Statements

#### Year ended 31 December 2011

## 3. Operating profit

Operating profit is stated after charging/(crediting)

	2011	2010
	£000	£000
Depreciation of owned tangible fixed assets	2,102	2,137
Loss on disposal of fixed assets	33	_
Net (profit)/loss on foreign currency translation	(49)	93
Release of provision against amounts due from group undertakings	(528)	(1,332)
	· · · · · · · · · · · · · · · · · · ·	

The group's inter-company funding arrangements are managed centrally Recoverability of inter-company receivables is assessed annually. The provision for non-recoverability may increase or decrease as a result of that review. The impairment review of inter-company indebtedness as at 31 December 2011 concluded that a release of the provision against amounts due from group undertakings totalling £528,000 should be made (2010 - impairment of £1,332,000)

Auditor's remuneration of £2,000 (2010 - £1,000) represents costs allocated to the company by fellow group undertakings that pay all auditor's remuneration on behalf of the group

The directors received remuneration for the year of £1,990 (2010 - £1,449) in relation to qualifying services as directors of this company, all of which was paid by Virgin Media Limited. The company had corporate directors until 30 April 2010 that received no remuneration. On 30 April 2010 new directors were appointed.

Certain expenses are specifically attributable to the company Where costs are incurred by other group companies on behalf of the company, expenses are allocated to the company on a basis that, in the opinion of the directors, is reasonable

## 4. Staff costs

The company does not have any directly employed staff but is charged an allocation of staff costs by the group Details of staff numbers and staff costs of the group are disclosed in the group accounts of Virgin Media Finance PLC

#### 5. Interest payable and similar charges

	1,334	1,218
Interest on amounts owed to group undertakings	848	732
Preference share dividend payable	486	486
	000£	£000
	2011	2010

## Notes to the Financial Statements

## Year ended 31 December 2011

6.	Tax on profit on ordinary activities		
	(a) Analysis of charge in the year		
	The tax charge is made up as follows	2011 £000	2010 £000
	Current tax charge: Current tax on profit for the year	-	•
	Deferred tax Origination and reversal of timing differences	-	-
	Foreign tax charge: Current tax on income for the year	52	80
	Total tax charge on profit on ordinary activities	52	80

# (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than (2010 - lower) the standard rate of corporation tax in the UK of 26 50% (2010 - 28%)

The difference between the effective statutory rate and the actual current tax charge is reconciled as follows

Profit on ordinary activities before taxation	2011 £000 3,240	2010 £000 4,469
Tion on ordinary activities before taxation	3,440	
Profit on ordinary activities multiplied by rate of tax Effects of	859	1,251
Net (income not taxable)/expenses not deductible for tax purposes	(131)	514
Depreciation in excess of capital allowances	<b>`572</b>	599
Utilisation of tax losses and other deductions	(1,179)	(2,364)
US tax expense	52	80
Group relief claimed without payment	(121)	-
Total current tax (note 6(a))	52	80

#### Notes to the Financial Statements

#### Year ended 31 December 2011

## 6. Tax on profit on ordinary activities (continued)

## (c) Factors that may affect future tax charges

Deferred tax assets in respect of the following amounts have not been recognised as there is currently no persuasive evidence that there will be suitable taxable profits against which these timing differences will reverse

	2011	2010
	£000	£000
Tax losses	•	679
Depreciation in excess of capital allowances	13,051	13,523
	13,051	14,202

## (d) Change in tax rate

As at 31 December 2011 the enacted UK corporation tax rate was 25%. A rate reduction to 24% was substantively enacted under the Provisional Collection of Taxes Act in March 2012 with effect from 1 April 2012, and further rate reductions were announced to be introduced in annual decrements to reduce the rate to 22%. In addition, changes to the capital allowances regime were enacted in the Finance Act 2011, including a reduction in the rate of capital allowances on plant and machinery additions from 20% to 18% with effect from 1 April 2012. These rate changes will affect the amount of future tax payments to be made by the company. The unprovided deferred tax assets have been calculated using the enacted rates as at 31 December 2011.

## 7. Tangible fixed assets

	Network £000	Other £000	Total £000
Cost	2000	2000	2000
At 1 January 2011	67,964	1,074	69,038
Additions	1,950	_	1,950
Disposals	(1,531)	(12)	(1,543)
At 31 December 2011	68,383	1,062	69,445
Depreciation			
At 1 January 2011	51,572	602	52,174
Charge for the year	2,056	46	2,102
On disposals	(1,498)	(12)	(1,510)
At 31 December 2011	52,130	636	52,766
Net book value			
At 31 December 2011	16,253	426	16,679
At 31 December 2010	16,392	472	16,864

# Notes to the Financial Statements

## Year ended 31 December 2011

7	Tangible fixed assets (continued)					
	Included in "Other" are the following net book values of land and buildings					
		2011 £000	2010			
	Freehold	£000 245	£000 257			
	Short leasehold improvements	176	207			
8.	Debtors					
		2011	2010			
	Amounts on the second second	£000	£000			
	Amounts owed by group undertakings	36,923	33,446			
	The analysis of amounts owed by group undertakings is					
		2011	2010			
	Amounts owed by group undertakings	£000 50,701	£000 47,752			
	Impairment provision on amounts owed by group undertakings	(13,778)	(14,306)			
		36,923	33,446			
	Amounts owed by group undertakings are unsecured and repayable on demand	<del></del>				
	Timounds over by group undertakings are undertaked and repayable on demand					
9.	Creditors: Amounts falling due within one year					
		2011	2010			
		£000	£000			
	Amounts owed to group undertakings	23,822	24,204			
	The analysis of amounts owed to group undertakings is					
		2011	2010			
	Loans advanced by group undertakings	£000	£000			
	Other amounts owed to group undertakings	16,795 7,027	16,885 7,319			
		23,822	24,204			
	Amounts owed to group undertakings are unsecured and repayable on demand					
10.	Creditors: Amounts falling due after more than one year					
		2011	2010			
	2 manforman or change of C1 and	£000	£000			
	2 preference shares of £1 each Preference share dividend payable to group undertakings	8,369	7,883			
		8,369	7,883			
	Details of the preference shares which are held by group undertakings, are set of	out in note 13				

#### Notes to the Financial Statements

#### Year ended 31 December 2011

## 11. Contingent liabilities

The company, along with fellow group undertakings, is party to a senior secured credit facility with a syndicate of banks. As at 31 December 2011 this comprised a term facility of £750 million and a revolving facility of £450 million. Borrowings under the facility are secured against the assets of certain members of the group including those of the company.

In addition, a fellow group undertaking has issued senior secured notes which, subject to certain exceptions, share the same guarantees and security which have been granted in favour of the senior credit facility. The amount outstanding under the senior secured notes at 31 December 2011 amounted to approximately £2,575 million (2010 - £1,495 million). Borrowings under the notes are secured against the assets of certain members of the group including those of the company

The company has joint and several liabilities under a group VAT registration

## 12. Related party transactions

In accordance with the exemptions offered by FRS 8 "Related Party disclosures" there is no disclosure in these financial statements of transactions with entities that are part of Virgin Media Inc., and its subsidiaries (see note 15)

## 13 Share capital

## Authorised share capital:

114,889,091 Ordinary 'A' shares of £1 eac 2 Preference shares of £1 each	:h		2011 £000 114,889	2010 £000 114,889
			114,889	114,889
Allotted, called up and fully paid:				
	2011	<b>2011</b> 2010		
Ordinary 'A' shares of £1 each	No 114,889,091	£000 114,889	No 114,889,091	£000 114,889

#### Notes to the Financial Statements

## Year ended 31 December 2011

# 13. Share capital (continued)

The preference shares which are held by group undertakings are classified as a liability under FRS 25 and shown in note 10

## Shareholders' voting rights

In the opinion of the directors, the primary rights attached to the various classes of shares are as follows

## £1 preference shares

The right to attend and speak, but not vote at all general meetings of the company

## £1 'A' ordinary shares

The right to attend, speak and vote at all general meetings of the company

## Distributable profits

Distributable profits are allocated on the following basis

#### Preference shareholders

The company's Articles of Association provide for a fixed cumulative dividend at the rate of £486,000 per annum. This dividend will accrue on a daily basis from 31 December 1993 until 31 December 2014. After payment of the preference dividend, the preference shareholder is entitled to 15% of the remaining distributable profits on winding up.

#### Ordinary Shareholders

After payment of the preference dividend, all ordinary shareholders are entitled to 85% of the remaining distributable profits on winding up

#### Dividends

The preference dividend of £486,000 due to the non-equity shareholder for each of the years ended 31 December 2010 and 2011 has been treated as an expense in the profit and loss account in accordance with FRS 25 "Financial Instruments" Disclosure and Presentation"

## 14. Reconciliation of shareholders' funds and movement on reserves

		Profit and loss	Total share-
	Share capital	account	holders' funds
	£000	£000	£000
At 1 January 2010	114,889	(101,055)	13,834
Profit for the year		4,389	4,389
At 31 December 2010 and 1 January 2011	114,889	(96,666)	18,223
Profit for the year		3,188	3,188
At 31 December 2011	114,889	(93,478)	21,411

## Notes to the Financial Statements

## Year ended 31 December 2011

## 15. Parent undertaking and controlling party

The company's immediate parent undertaking is ntl CableComms Holdings No 1 Limited

The smallest and largest groups of which the company is a member and in to which the company's accounts are consolidated are Virgin Media Finance PLC and Virgin Media Inc, respectively

The company's ultimate parent undertaking and controlling party at 31 December 2011 was Virgin Media Inc., a company incorporated in the state of Delaware, United States of America

Copies of all sets of group accounts which include the results of the company are available from the company secretary, Virgin Media, Bartley Wood Business Park, Hook, Hampshire, RG27 9UP