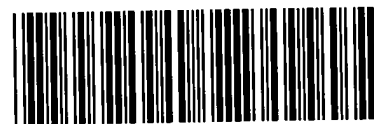


Company Registration No. 02426281 (England and Wales)
Charity No. 802976



SATURDAY



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COMPANIES HOUSE

Deafblind UK and its subsidiaries

**Annual report and financial statements
for the year ended 31 March 2018**

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The Board of Trustees

R Nolan (Chair from 28/03/2018) Appointed 17/01/2018	deafblind
D Evans (Chair until 28/03/2018) Retired 28/03/2018	deafblind
R Bridgeman (Vice Chair from 17/01/2018)	
P Voller (Vice Chair until 18/10/2017) Resigned 18/10/2017	deafblind
P Skivington Retired 28/03/2018	deafblind
J Churcher	deafblind
A Hussain	deafblind
J Greenhalgh	
J Martin-Jones	
S Wilson	

Company Secretary R Cullen

Chief Executive E Bates (Chief Executive until 30/06/2018)
Resigned 30/06/2018
S Conway Appointed 11/06/2018

Registered Office National Centre for Deafblindness
John and Lucille van Geest Place
Cygnet Road
Hampton
Peterborough
PE7 8FD

Auditor Saffery Champness LLP
Unex House
Bourges Boulevard
Peterborough
PE1 1NG

Bankers Barclays Bank
Peterborough Business Centre
Peterborough
PE1 1XE

The Trustees, who are also Directors for the purpose of the Companies Act, take pleasure in presenting the report and the financial statements of the charity and subsidiary companies for the year ended 31 March 2018.

Foreword

Welcome to the latest annual report from Deafblind UK. This has been a particularly busy year for us with plenty of change as we enter our 90th year of serving people with deafblindness.

We began the year with six new trustees joining the board and bringing a wealth of new experience and skills to the charity. The expanded board immediately set about looking to the future and is now overseeing the development of a new long-term strategy for Deafblind UK. We have spent the year meeting and involving members, volunteers and staff across the UK ensuring they can play a key role in shaping the future of Deafblind UK.

Our drive to enable more people who are deafblind to live the lives they choose continued. We are now supporting more people than ever having grown our deafblind membership to over 4,000 in the last 12 months, a 21.5% increase from last year. Our highly successful volunteer recruitment campaign has also resulted in even more volunteers working with our members to help change lives.

The year ended with us saying a fond farewell to two of our longest standing trustees, Peter Skivington MBE and our Chair David Evans who both retired from the board of trustees in March. Peter has been a trustee for 22 years having joined the board in 1996 and has worked tirelessly campaigning for the welfare and rights of deafblind people ever since. His far reaching work supporting deafblind people across Wales culminated in a well-deserved MBE in the 2012 honours list. David joined the board as a trustee in 2003 before becoming Chair in 2015. His knowledge of the disability sector and his commitment to raising awareness of deafblindness and Deafblind UK have been invaluable to the work of the charity. We will miss them both and wish them a long, happy and well deserved retirement.

Deafblind UK

**Message from the Chair and Chief Executive
For the year ended 31 March 2018**

We hope you will enjoy reading more about some of the wonderful things our staff, volunteers and members have achieved over the last 12 months.

Warmest regards,

Bob Nolan
Chair



Stephen Conway
Chief Executive Officer



Personal Message from our Outgoing Chair

It has been my immense privilege and pleasure to have been involved with Deafblind UK for over eighteen years, the last five of which I have served as Chair. Having overseen the expansion of the board of trustees, I feel the time is right for me to now retire from the Board of Trustees.

I am immensely proud to have seen Deafblind UK flourish and develop over the years and we have achieved such a lot. The continual development and expansion of social groups across England, Wales and Northern Ireland has been so important for our members and have played a key role in helping address the isolation many deafblind people feel.

Another personal highlight has been seeing our digital support service grow. I recently attended one of our digital support groups and witnessed one of our members being supported to use Skype to talk to her brother in Australia. The joy this new skill brought her was immeasurable and demonstrated to me just how much Deafblind UK can change people's lives.

I have no doubt that under the leadership of our new Chair, Bob Nolan, Deafblind UK will continue to develop and grow providing even more services to help even more people in the years to come.

I would like to take this opportunity to personally thank all our members, staff, volunteers, Trustees and supporters for their invaluable support over the years and to wish everyone the very best for the future.

Warmest regards,

David Evans,



Structure, Governance and Management

Legal status and Group

Founded in 1928 by deafblind people and their carers, Deafblind UK is a registered charity (Registration No. 802976) and company limited by guarantee and is governed by its Memorandum and Articles.

Deafblind UK's Board of Trustees (herein called Directors) have established a group of organisations to support the work of Deafblind UK. These comprise Deafblind UK Trading Limited (Company No. 5082057), About Me Care and Support Limited (Company No. 7945990) and I Decide Limited (Company No. 8045589).

Statement of Trustees responsibilities

The trustees are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England & Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and the group and of the incoming resources and application of resources of the charity and the group for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP (FRS102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011 and applicable accounting regulations. They are also responsible for safeguarding the assets of the charity and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the charity and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Statement of disclosure to auditor

- (a) so far as the trustees are aware, there is no relevant audit information of which the Charity's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as trustees to make themselves aware of any relevant audit information and to establish that the Charity's auditors are aware of that information.

How we are managed

The governing body of the Charity is the Board of Trustees. The Board meets quarterly and is supported by four standing committees who regularly report back to the Board. Those committees are:

Finance

Overseeing all aspects of the charity's financial strategy and performance including: effective auditing, financial reporting, remuneration of the Chief Executive and executive team, and implementation of an effective fundraising strategy.

Governance

Overseeing all governance, risk management and internal control arrangements ensuring the Charity complies with all regulatory frameworks and pursues best practice. Together with the Operations committee,

reviewing safeguarding process/procedure and ensuring key data is used in a manner that promotes a “learning” culture. Reviewing new trustee applications and making nominations to the Board.

Operations

Overseeing implementation of Deafblind UK’s Operational Strategy. Together with the Governance committee, reviewing safeguarding processes & procedures and ensuring key data is used in a manner that promotes a “learning” culture. Evaluating and monitoring key performance indicators.

Estates

Overseeing and monitoring the development and ongoing review of Deafblind UK’s estates strategy. Oversight and monitoring of major estates projects.

Management Team

The day-to-day management of Deafblind UK is delegated to the Chief Executive and Senior Management Team comprising: Director of Finance & Deputy Chief Executive; Director of Operations & Community Services; Director of Human Resources & Business Support; Director of Fundraising & Marketing; Head of Finance. The Chief Executive meets regularly with the Chair and the full Board to review progress and address any specific operational issues.

Director recruitment, induction and training

The Board of Directors are elected by the deafblind and sighted hearing voting members.

The Board of Directors are responsible overall for the strategic direction and policy of the organisations and for identifying priorities through short, medium and long term planning processes. To summarise, decisions are taken within our Board sub-committee meetings, quarterly Board meetings, our AGM and through other regular contact with other Directors where required. Directors do not receive a salary but may claim out of pocket expenses for attending meetings.

When recruiting new members to the Board, existing Directors always hold the charity's purpose and aims at the forefront when considering candidates. All new Directors follow an agreed robust and detailed Trustee Induction Programme ensuring Directors are fully aware, conversant and understand their responsibilities as Trustees. Induction and ongoing training and development includes a wide range of blended learning methods, ongoing assessment of learning needs and professional and external bodies to support this programme where required. The induction process identifies training needs as appropriate for each Director and is tailored accordingly. The board are kept up to date with any major changes in the Charities Act and Charity Commission guidance and best practice.

Deafblind UK remains firmly committed to ensuring the Board has a strong presence of those who are deafblind to ensure that the Board reflects the members they serve. A robust recruitment process is undertaken as and when the Board is required to recruit new members.

Risk Management

The Trustees have a risk management strategy which comprises:

- an annual review of the principal risks and uncertainties the charity face
- the establishment of policies, systems and procedures to mitigate those risks identifies in the annual review
- the implementation of procedures designed to minimise or manage any potential impact on the charity should those risks materialise
- Quarterly reports to the governance & finance committees

Financial sustainability remains the major financial risk for the charity. Austerity continues to ensure local authorities are unable to sufficiently increase rates for chargeable services. With the annual rise to the National Living Wage and the increases to pension contributions in April 2018 and 2019, the cost base continues to rise. The organisation is working tirelessly throughout 2018 to negotiate rates increases which are mutually agreeable.

The impending departure from The European Union after March 2019 will have an impact on our fundraised income, particularly in grants & trusts. Deafblind UK do not have any funding directly from Europe, but the fundraising marketplace has been significantly more competitive in 2017/18 as a result of other organisations seeking to replace EU funding.

The Senior Management Team continue to focus on cost reduction whilst achieving growth in membership and maintaining high quality services, such as our current 'Good' rating from the Care Quality Commission. The fundraising department have seen significant changes in personnel and direction in the year and we expect to see the positive impact of these changes in 2018 and beyond.

Attention remains focused on non-financial risks such as safeguarding, retention of key staff and recruitment of support workers for About Me. The introduction of the General Data Protection Regulation (GDPR) on 25th May 2018 was also identified as a significant risk and extensive work has been undertaken in the last twelve months to ensure compliance with the new regulations including working with an external consultant.

All of the above risks are managed by a risk register which is regularly updated and reviewed quarterly.

Public Benefit

In setting activities and objectives each year, the Directors refer to the Charity Commission's general guidance on public benefit. The Directors always ensure that the activities, services or programmes undertaken are in line with the charitable objects and aims of the organisation.

The activities currently carried out for the public benefit by the charitable company can be broadly categorised into the following groups of programmes:

Support Services

We provide a portfolio of support services to deafblind people to enable them to live independently and to interact with their local communities.

Specialist Services

We provide training to professionals working with deafblind people to promote deafblind knowledge, skills and professionalism to enable deafblind people to receive quality services. We provide communication support for deafblind people to attend medical appointments to cut down on waiting time and enable health professionals to fully address deafblind people's health needs.

Community Services

Providing information, advice and support to deafblind people in a variety of ways including; telephone advice-line, regular outgoing telephone calls to all members who can receive them, peer support, local groups, digital inclusion, outreach and many others. We build a network of volunteers from the community to provide support to deafblind people and we work in partnership with local agencies and local authorities to support the sustainability of our services.

Policy, Information and Advice:

We enable carers and families to gain support, and improved morale. We help deafblind people to maintain their independence by increasing their access to the information and advice they need and provide them with information in a format they can read, e.g. Braille.

Finally, we monitor the way our services reduce social isolation, increase confidence, improve mental health and well-being and we feed this into our future planning for the growth of our activities, services and programmes. We do this by holding regular meetings with service users, satisfaction surveys and group forums.

Fundraising

Deafblind UK complies with the Code of Fundraising Practice and we are registered with the Fundraising Regulator. We have also volunteered to be part of the Fundraising Preference Service, of which when requested, we have removed one individual's details in this reporting period.

The vast majority of our activity to reach new donors and supporters is undertaken by our fundraising team who have significant understanding of our service delivery. Where we have worked with an external organisation, we ensure they are registered with the relevant bodies and we conduct appropriate due diligence prior to contract commencement.

In addition to a new fundraising strategy, our focus is to develop procedures to enable our staff, volunteers and suppliers to carry out fundraising activity aligned with our policy and current UK regulation and legislation.

Deafblind UK did not receive any complaints in relation to fundraising activities in 2017.

As a charity that works directly with people in vulnerable circumstances, it is a fundamental value that no donation is sought from someone who may not have the capacity to make an informed and considered decision. We are fully compliant with the latest General Data Protection Regulations (GDPR) ensuring that all communications are only sent to the right people.

Who we are

Deafblind UK works with and for people who are deafblind and those with varying degrees of sight and hearing loss.

Purpose

Supporting and enabling people who are deafblind to live the life they choose.

Vision

A society where people with vision and hearing loss can live a full life.

Mission

Informed by our members, we work with people who are deafblind, making connections and delivering quality support which helps build confidence, independence and increased control.

We do this by:

- Ensuring people with dual sensory loss have full representation on our Board of Directors
- Raising awareness and understanding of deafblindness and dual sensory loss
- Supporting people with dual sensory loss to remain in their own homes and participate in their local communities
- Providing high quality peer support, befriending, as well as information and advice services to help people with dual sensory loss live independently; interact with others; understand what rights they have and access the services and benefits they are entitled to.

Achievements and Performance

Last year, we set out some ambitious plans to:

- Deliver more face to face services to more deafblind people in more areas of the UK.
- Enhance our strong volunteer programme
- Increase our fundraising and trading activity
- Raise awareness of deafblindness and form more partnerships with other organisations

The following section gives a brief overview of what we did to achieve these plans over the last 12 months

Delivering More Services to More Deafblind People

This year we have delivered services to even more deafblind people than ever before. We are incredibly proud to welcome **1075 new members** to Deafblind UK, a 21% growth in membership from last year, and look forward to continuing to support them for many years to come. We achieved this growth with a more targeted approach to membership recruitment, using a self-identifier tool which had a significant impact in communicating our message.

We offer a wide variety of support services to people with sight and hearing loss. Our support is carefully designed to:

- improve **confidence and independence**, enabling them to make more decisions about their own lives;
- reduce feelings of **isolation**;
- offer better **access to information**;
- improve their physical and emotional **health**.



These services are delivered throughout England, Wales and Northern Ireland through national and regional staff and volunteers.

Member engagement

Membership engagement is paramount to the success of our service delivery. Therefore, once again this year we hosted a series of regional events for members to give feedback about the services they receive to our key senior staff. We have gained invaluable feedback from these events and are already using this feedback to inform our strategic plans for the next 10 years.



"The best thing about Deafblind UK is you help us to do things for ourselves." Eutal, Deafblind UK Member, and frequent attender of our forums

Where We Work

England

Our project, 'Reaching Out to Deafblind People', supported by The Big Lottery Fund has allowed us to continue to widen our reach even further and continue to support deafblind people in London, the East Midlands, the West Midlands, Yorkshire, Greater Manchester and Merseyside. This project ends in July 2018 and we are hopeful that we will succeed in obtaining the funding to deliver a development of this project which will focus on providing volunteer companions for Deafblind people in these areas.

We have also continued to provide a range of services across Essex funded by ECL& West Essex CCG. These include Befriending, Casework, Community Outreach, Digital Support, and Social Groups.

Wales

Thanks to the Big Lottery Wales Fund, Deafblind Cymru now supports over 1300 people throughout Wales, this project is going from strength to strength and over the next two years we expect this figure to rise significantly.



Northern Ireland

We continue to provide community services in Northern Ireland, this year we are hoping to employ another member of staff to develop our project and enable us to reach out to more people.

"Being part of the Deafblind NI group means I have the chance to talk to people who experience the same everyday challenges that I do. It is comforting to know that I'm not alone and that Deafblind NI is there to support me in other ways if I need. It also gives me the opportunity to take part in activities and experiences that I would not have otherwise done, like the recent reminiscence therapy workshop that we did." - John.

Our services

Outreach

We have supported 436 people through our outreach service this year.

From gaining easy access to a much-loved pub to ensuring relevant benefits are paid, our local community outreach service supports people on the ground, however they need it.

John misses the opportunity to do what he wants, when he wants. He said: *"A lot of services in our society are just not easy for me to access which is really frustrating."*

So when John's local pub (where he had been going with friends for the past 50 years) closed off the doorway that he was using to access the building, he was mortified. John can access the pub independently because he knows the building so well, but he relies on using a separate doorway away from the main entrance. Deafblind UK staff member, Corinne, worked tirelessly to negotiate with the brewery on John's behalf.

The doorway has now been re-opened and John can continue to do what he loves best!

Information and advice

Through our information and advice line we answer questions and help people to access information that they need.

“Just spoken to a member who rang in on the IAL. He is a regular and normally quite depressed, so it’s a difficult phone call. He is always very appreciative of the time we give him and today he said that ‘human 1-1 support was very important to him’ and that he ‘didn’t know what he would do without charities such as us’.”

- IAL feedback, Dec 17

Open Hand

Our quarterly magazine, ‘Open Hand’ includes relevant, topical and useful information and is available in a range of accessible formats. Recent issues have included information about avoiding scams, staying safe at home and specific health conditions such as Charles Bonnet Syndrome.

Wellbeing calls

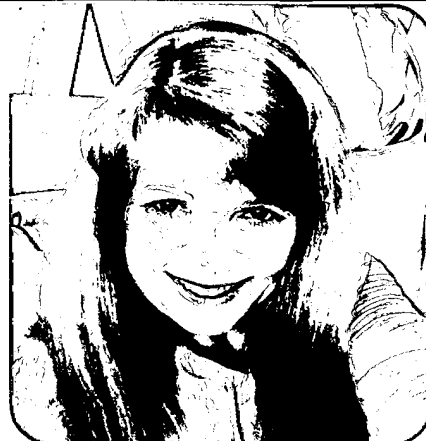
During the year, **we made 7847 calls to our members** to let them know that we are here for them and to give them the opportunity to tell us if we can support them further.

Social groups and peer support

We ran over 340 social groups which supported members to engage with their local communities and take part in activities that interest them. Our social groups give people an opportunity to leave the house and meet others as well as to learn and develop new skills.

"I went along to the first group and thought "this is where I belong" - it felt like a big family full of other people just like me."

Deafblind UK member
Kathaleen



Accessible holidays

During the year, ***we gave 33 members and their families a holiday break*** in our caravans in Norfolk and Wales.

Independent living

Through our social enterprise, About Me Care and Support, we have ***supported over 100 people to live independently in their own homes.***

In January 2016, About Me was awarded a 'Good' rating by the Care Quality Commission (CQC). This rating still stands as there has been no subsequent inspection.

Our supported living accommodation, Rainbow Court, continues to provide a safe and secure environment for 15 tenants who want to live independently, with support available when required.

As we strive to continue and grow our offering, we are aware of the challenging environment with regards to funding our vital services. The vast majority of the funding for About Me comes directly from local authorities. Therefore, in 2018/2019 and beyond, we will aim to diversify our income streams in this area and look to attract more self-funders and those on a direct payment to the service.

Casework

Our casework service continues to provide bespoke and individual one-to-one support for deafblind people. Over the past year, we have **empowered more people to resolve their own issues**. Where self-advocacy is not appropriate or accessible, we have supported deafblind people with complex and wide-ranging casework.

Communicator guides

Our communicator guides support people in attending medical and other appointments. They enable people to make informed decisions regarding their own health and help them to receive the correct information being given by the medical professional.

Enhancing our Strong Volunteer Programme

Our volunteer recruitment took on a new challenge last year, with significant changes made to the way we recruit our volunteers. We changed our adverts to make them more personal, and more regional too. Our ads were placed in new outlets, utilising social media and localised press. This resulted in **170 new volunteers** joining the ranks!

We also attended a number of recruitment activities which allowed us to raise awareness of our work, along with recruiting new volunteers to a number of roles including telephone befriending, email befriending, digital inclusion, social group support and administration.

In 2018/2019 we are looking to increase our befriending activity with more bespoke opportunities for our members and volunteers, funding allowing!

"The people that attend are such characters ... Seeing the smiles and happiness on their faces makes every session a joy."

Befriending

Volunteer befrienders give members meaningful and engaging human interaction that dual sensory loss can make difficult. Our befriending service has been more popular than ever and now **supports 351 deafblind people**, with 85 of those being new this year.

Befriending is a life-changing service which will continue to expand over the next year. At the end of March 2018, we had **requests for a further 235 volunteer befrienders**.

As John's social activities become increasingly limited, he has benefitted from regular contact with a Deafblind UK befriender, Matthew, who rings him every Tuesday for a chat.

John said: *"Matthew is a great listener; I really look forward to his weekly call. We talk about the news and he tells me about his life in London. We have a good laugh and it's great to have someone to talk to without worrying going out and about."*

Digital inclusion

Our digital inclusion programme has been one of the fastest growing services of the year, **supporting 145 people**.

Support has been given to members and the wider deafblind community in the forms of:

- One-to-one at home, by our Digital Inclusion Officer, our Engagement Officers, our Digital Befriender Volunteers and our Deafblind Digital Support Ambassadors;

- In our Peer Support & Social Groups and our Digital Support Groups;
- By running open showcase sessions at groups for people with sensory impairments.

We support people to make the most of their tablet or mobile phone in the way that best suits their level of sensory loss. This is delivered through small digital inclusion group, through volunteers and through one to one support.

Beneficiaries of this service learn how to use in-built accessibility features on their tablet or mobile phone, as well as third party software and apps, which enable them to keep in touch with others using email and video calls, connect with friends on social media and use the internet for shopping, banking and accessing information. We also have a bank of over 40 tablets which we loan to those who want to practice and learn new digital skills.

"I decided to give it a go and I love it! I now regularly email my grandchildren and check the weather on my app. I'm also a huge Manchester United fan so I'm always listening to Talk Sport and 5



One of our aims in the last year was to recruit ten new Deafblind Digital Support Ambassadors (DDSAs) – members who have benefitted from the project and now encourage others to get involved and support them while they learn.

We are delighted that during the year twelve members have worked as DDSAs. Our DDSAs are key to the future of the project as their experience of deafblindness and their knowledge of how much digital technology can help makes them committed and compelling ambassadors. For example: John, from the West Midlands, has helped run showcases at Bristol Eye Hospital and the Salford Disability Forum. Vijay in London visits



a fellow member at home to give them one-to-one support. Pam supports the Colchester Digital Group (pictured) and Ruth supports the Wrexham Digital Group. Further DDSA-supported workshops are currently planned in Birmingham, Bristol and London.

Increasing our fundraising and trading activity

With Our Thanks

Our funders again did us very proud this year, allowing us to help even more members with bespoke packages of support.

We had fundraisers who ran marathons, climbed mountains and even held a spiritual evening to raise funds for us.

We were left legacies that will be life changing for many of our members, and for all those that we are yet to meet too.



We sent out over 550 applications to trusts and foundations, and we are very grateful for their continued support and trust in our organisation. We signed up 5 new corporates, who have got involved with all sorts of things from volunteering for us, gardening and decorating at Rainbow Court, to a virtual cycle event. Pictured on the left are some volunteers from ADP, who gave 3 days of their time in March to help us get our community rooms ready for the deafblind community of Peterborough for the summer.

Without the support and creativity that our funders and supporters put in to all of their activities, we would not be able to keep delivering our services to the thousands of people who need our help.

Thank you all for your continued support.

Deafblind UK Conference Centre

The Deafblind UK Conference Centre is a fully accessible venue for meetings and events. This year ***we welcomed over 21,000 delegates*** to the conference centre for a variety of meetings, interviews, product launches and exhibitions. We have engaged with ***42 new businesses*** in the local area who have given us great feedback on our facilities.

With new carpets and updating in the conference centre, we look forward to welcoming more over the coming year.

I would have no hesitation in recommending The Deafblind UK Conference Centre to anyone, whether it is for small groups or large conference style meetings – whatever we have asked of them over the years for a whole range of meetings and training sessions has been provided without any fuss and always to the highest standard.

Personally, I really appreciate the staff for whom nothing is too much trouble and whose cheery disposition always makes us feel very welcome.

Jeremy Collins, Training Director, Sharman Quinney, Jan 18

Raising awareness of deafblindness and forming more partnerships with other organisations

We work hard to ensure that other organisations and communities are aware of dual sensory loss and to help them communicate with their own deafblind staff and customers. Deafblind awareness workshops were delivered to many organisations, including the Peterborough Police in conjunction with Guide Dogs, Lancaster Social Services, Oxford Social Services sensory team, the University of Wolverhampton, Addenbrooks Hospital cochlear team, and others, with 4 internal audiences and 11 external.

This year, we also delivered our Deafblind Communications and Guiding course to our first external delegates.

Our Deafblind Penalties Campaign has seen us visit football clubs up and down the divisions throughout England, Wales and Northern Ireland. So far, we have raised awareness of Deafblindness to over 50,000 football fans, with more clubs committed for next season, and we have taught Deafblind Manual to over 2,000 children.



Future

2018/19 will be a pivotal year for Deafblind UK as we approach our 90th birthday. We are enormously proud of our heritage, but equally ambitious for our future. We've seen a lot of positive changes over the years but for people living with combined sight and hearing loss, we are entering a new era of possibilities. As an organisation, it is vital that we continue to change and innovate to ensure our services meet the needs of our growing membership and that we extend our reach to more people with deafblindness, combined sight and hearing loss and their families.

We are currently working on our new long term strategy and associated three year plan which will be launched in June 2018 during Deafblind Awareness Week. Our future emphasis will cover 5 overarching objectives which we believe will help enable more deafblind people to live the lives they choose:

- Transforming our offering to deafblind people
- Developing knowledge and understanding of deafblindness
- Transforming the profile of Deafblind UK
- Developing our people
- Securing Deafblind UK as an effective, sustainable and financially stable organisation

In addition to the launch of our new strategy, we have a plethora of activities planned to celebrate our 90th birthday. They include:

- Deafblind Penalties Challenge
- Recommitment Ceremony
- The Three Peaks Tandem Challenge
- Deafblind UK 90th Birthday Party
- Exhibition of deafblind members' 'Hearts & Minds'
- Race Against Time Event
- Mount Snowdon Climb
- The Wales Half Marathon

Financial Review

The Deafblind UK Group has achieved a surplus of £23,784 for the year.

This was affected by a valuation of the main head office site building. There was a reduction in value of £474,741. Of this sum, £381,638 is shown as a prior year adjustment and the remainder (£93,103) has reduced the surplus for the year from £116,887 to £23,784.

Overall income increased to £3,159,405 (2017:£2,969,660) which is an increase of 6%.

Areas that contributed to this increase include Fundraising, particularly legacy income and Conferencing activities.

Deafblind UK received 49% (2017:48%) of its income from voluntary sources, such as trusts and foundations, the Big Lottery Fund and legacies. Income from legacies grew by 37% which had a significant effect on the overall level of fundraising income. (2018:£643,923, 2017:£468,598)

Turnover from our conference facilities increased by 48% (2018:£324,941, 2017:£218,972). This is an area which has seen significant growth in recent years and is now an established source of unrestricted income for the charity.

Contracted income in our subsidiary, About Me Care & Support Ltd reduced again this year from £1,101,672 to £1,047,083. This is a pattern that we have seen for a number of years, in common with other care providers, primarily due to national austerity measures. This is a significant area of focus in 2018/2019 and we believe that additional development work, currently underway, will lead to a more positive position of growth in the near future.

Total expenditure in the year, before the prior year adjustment increased by 6.5%. Once the impairment is included, total expenditure in the Consolidated Statement of Financial Activities (SOFA) was £3,135,621 (2017:£3,254,678).

A detailed analysis of income and expenditure is shown in the SOFA on page 30 and in notes 1 to 8 of these accounts.

The net assets of the group as shown in the consolidated balance sheet currently amount to £4,426,527.

There was a reclassification during the year of our head office site that lead to a transfer between funds of £3,008,003 from restricted funds to unrestricted funds.

Reserves Policy

The policy for free reserves held by the charity is to have a minimum of three months with desire to hold no more than six months operating costs. This policy was reviewed at the Finance Sub-Committee in January 2018 as part of the annual review process. The charity remained within these parameters throughout the year, ending with just over five months free reserves.

Total funds at the end of the reporting period were, £4,363,891, of which £138,520 were restricted.

Investment Policy

Cash reserves are maintained in a spread of interest bearing deposits with reputable UK based financial institutions which meet our ethical standards.

Deposits are selected which provide the best return available under current market conditions, whilst ensuring sufficient liquidity is provide operating capital and to cover capital requirements.

The policy and portfolio of deposits are kept under review by the finance committee.

Approved by the Trustees on

27/06/2018



R Cullen
Company Secretary

Opinion on financial statements

We have audited the financial statements of Deafblind UK (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2018 which comprise the Group Statement of Financial Activities, the Group and Charitable Company Balance Sheets, the Group Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2018 and of the group's incoming resources and expenditure of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are

relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Annual Report which includes the Directors' Report and the Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Trustees' Annual Report which includes the Directors' Report and the Strategic Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report and Strategic Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Trustees' Responsibilities Statement set out on page 3, the trustees (who are also directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern,

**Independent auditor's report to the members of Deafblind UK and its subsidiaries
For the year ended 31 March 2018**

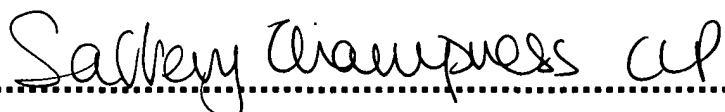
disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditors under the Companies Act 2006 and report in accordance with that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.


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Jane Hill (Senior Statutory Auditor)

For and on behalf of Saffery
Champness LLP
Chartered Accountants and Statutory
Auditors
Unex House
Bourges Boulevard
Peterborough
PE1 1NG

Date: 29/6/18

Deafblind UK

**Independent auditor's report to the members of Deafblind UK and its subsidiaries
For the year ended 31 March 2018**

Saffery Champness LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

Deafblind UK

Consolidated statement of financial activities (Incorporating a consolidated income and expenditure account) For the year ended 31 March 2018

	Notes	Unrestricted funds £	Restricted funds £	Total funds 2018 £	Total funds 2017 as restated £
Income from:					
Donations and legacies					
Legacies		643,923	-	643,923	468,598
Grants and trusts	1	104,074	689,471	793,545	859,478
Other donations		120,397	-	120,397	101,740
		868,394	689,471	1,557,865	1,429,816
Other trading activities					
Commercial trading operations		324,941	-	324,941	218,972
Fundraising income		33,231	-	33,231	18,276
Non-charitable trading		21,549	-	21,549	15,552
		379,721	-	379,721	252,800
Charitable activities					
Contracted services	3	1,047,083	-	1,047,083	1,101,672
Income from property	3	168,256	-	168,256	178,597
	3	1,215,339	-	1,215,339	1,280,269
Investment income	2	6,480	-	6,480	6,775
Total income		2,469,934	689,471	3,159,405	2,969,660
Expenditure on:					
Raising funds					
Fundraising costs	5	213,945	-	213,945	215,505
Commercial trading operations		187,590	-	187,590	110,454
Charitable activities	6	2,066,777	667,309	2,734,086	2,928,719
Total expenditure		2,468,312	667,309	3,135,621	3,254,678
Net income/(expenditure) and net movement in funds for the year		1,622	22,162	23,784	(285,018)
Transfers between funds	13	3,008,002	(3,008,002)	-	-
Total funds brought forward	22	1,278,383	3,124,360	4,402,743	4,687,761
Total funds carried forward		4,288,007	138,520	4,426,527	4,402,743

The Consolidated statement of financial activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared.

All of the above amounts relate to continuing activities. Commercial trading income includes £nil (2017 - £11,400) of income from discontinued operations.

Comparative figures are included in note 22.

Consolidated statement of financial activities (Incorporating a consolidated income and expenditure account)
For the year ended 31 March 2018

As permitted by section 408 of the Companies Act 2006, the parent Charity's Statement of Financial Activities has not been included in these financial statements. The parent Charity's total incoming resources for the year were £1,639,351 (2017: £1,649,016). The net surplus/(deficit) for the year for the Charity was £39,094 (2017: £27,286).

The accounting policies and notes on pages 39 to 59 form part of these financial statements.

Deafblind UK**Consolidated balance sheet
For the year ended 31 March 2018**

		2018		2017 as restated	
	Note	£	£	£	£
Fixed assets					
Tangible assets	9		2,959,290		3,107,330
Current assets					
Debtors	11	341,388		474,424	
Cash at bank and in hand		1,533,476		1,219,744	
		1,874,864		1,694,168	
Creditors: amounts falling due within one year	12	(407,627)		(398,755)	
Net current assets			1,467,237		1,295,413
Total assets less current liabilities			4,426,527		4,402,743
Net assets			4,426,527		4,402,743
Funds of the group					
Restricted funds	13		138,520		3,124,360
Unrestricted funds	14		4,288,007		1,278,383
Total funds			4,426,527		4,402,743

These financial statements were approved and authorised for issue by the Trustees on the 27th June 2018 and signed on their behalf by:

R. Nolan

R Nolan (Chair)
Trustee

Company Registration No. 02426281
Charity No. 802976

The accounting policies and notes on pages 39 to 59 form part of these financial statements.

Deafblind UK

Charity balance sheet For the year ended 31 March 2018

		2018		2017 as restated	
	Note	£	£	£	£
Fixed assets					
Tangible assets	9		2,933,548		3,089,809
Investments	10		12		12
			<u>2,933,560</u>		<u>3,089,821</u>
Current assets					
Debtors	11	708,921		490,866	
Cash at bank and in hand		963,299		1,063,878	
		<u>1,672,220</u>		<u>1,554,744</u>	
Creditors: amounts falling due within one year	12	(241,889)		(238,282)	
Net current assets			<u>1,430,331</u>		<u>1,316,462</u>
Total assets less current liabilities			<u>4,363,891</u>		<u>4,406,283</u>
Net assets			<u>4,363,891</u>		<u>4,406,283</u>
Funds of the charity					
Restricted funds	13		138,520		3,124,360
Unrestricted funds	14		4,255,371		1,281,923
Total funds			<u>4,363,891</u>		<u>4,406,283</u>

As permitted by Section 408 of the Companies Act 2006, the parent Charity's Statement of financial activities has not been included in these financial statements. The unconsolidated figure for the net income of the charity, including donations from the subsidiaries, would have been £39,094 (2017:£47,729). Details concerning the subsidiary companies, along with their results and financial position are set out in note 4.

These financial statements were approved and authorised for issue by the Trustees on the 27th June 2018 and signed on their behalf by:

R. Nolan

R Nolan (Chair)
Trustee

Company Registration No. 02426281
Charity No. 802976

The accounting policies and notes on pages 39 to 59 form part of these financial statements.

Deafblind UK

Group cash flow statement For the year ended 31 March 2018

	2018	2017
	£	£
Net cash used in operating activities	326,468	(138,621)
Cashflows from investing activities		
Interest received	6,480	6,775
Proceeds from sale of fixed assets	4,100	-
Purchase of plant and equipment	(23,316)	(134,957)
Net cash (used in)/provided by investing activities	(12,736)	(128,182)
Change in cash in the year	313,732	(266,803)
Cash at the beginning of the year	1,219,744	1,486,547
Cash at the end of the year	1,533,476	1,219,744
Reconciliation of net income/expenditure to net cash flow from operating activities		
Net income/(expenditure) for the year	23,784	96,620
Interest received	(6,480)	(6,775)
Profit on disposal	(4,100)	-
Depreciation	108,876	83,298
Impairment	62,480	
Decrease/(increase) in debtors	133,036	(247,612)
Increase/(decrease) in creditors	8,872	(64,152)
Net cash used in operating activities	326,468	(138,621)
Analysis of cash	2018	2017
	£	£
Cash in hand	1,533,476	1,219,744

The accounting policies and notes on pages 39 to 59 form part of these financial statements.

Deafblind UK

Accounting policies

For the year ended 31 March 2018

Charity information

Deafblind UK is a Charity domiciled and incorporated in England and Wales. The registered office is John and Lucille van Geest Place, Cygnet Road, Hampton, Peterborough, PE7 8FD.

Basis of accounting

The financial statements have been prepared under the historic cost convention and in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the Charity. Monetary amounts in these financial statements are rounded to the nearest £.

Deafblind UK is a charitable company domiciled and registered in England. The principal accounting policies adopted in the preparation of the Financial Statement are set out below.

Deafblind UK meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historic cost or transaction value unless otherwise stated in the relevant accounting policy note.

Basis of consolidation

The group financial statements consolidate the financial statements of the Charity and its subsidiaries for the year ended 31 March 2018. The statement of financial activities (SOFA) and the balance sheet consolidate the financial statements on a line by line basis where appropriate.

Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the Charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

Fixed assets

All fixed assets are initially recorded at cost. Generally, expenditure over £500 of a capital nature is capitalised at cost as fixed assets within the relevant fund.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that as follows:

Freehold property	2% straight line
Equipment	20% straight line
Fixtures and fittings	10-15% straight line
Motor vehicles	25% straight line

Given the long period over which the freehold buildings are depreciated they are also subject to an annual impairment review by the Trustees.

The trustees consider it appropriate that the cost of the freehold property should be written off over the useful economic life of 50 years rather than 100 years and depreciation charge for the

Deafblind UK

Accounting policies

For the year ended 31 March 2018

current year is £108,876. In addition a prior year adjustment has been made amounting to £381,633 to reflect this change as shown in note 21.

Impairment of fixed assets

At each reporting end date, the Charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Charity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) prior years. A reversal of an impairment loss is recognised immediately in the statement of financial activities, unless the relevant asset is carried in at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease.

Pension costs

The Charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the Charity. The annual contributions payable are charged to the statement of financial activities.

Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the Charity.

Deafblind UK

Accounting policies

For the year ended 31 March 2018

Income

Income from donations and legacies are recognised in the appropriate fund as follows:

Legacies

Legacies are included in income when received, or if before receipt it becomes more likely than not that the Charity is entitled to the income, the legacy will be received and the value can be determined with reasonable probability.

Donations

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received.

Income from other trading activities includes:

Commercial trading operations

Conference income, from hiring out the conference facilities at Deafblind UK's headquarters is recognised as income as soon as the event has taken place. Income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Limited.

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from support work is included in the trading company, About Me Care and Support Limited.

Fees and charges and brokerage services income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from brokerage services is included in the trading company, I Decide Limited. This activity has been discontinued in the year.

Investment income includes:

Rental income

Deafblind UK receives rental income from renting accommodation at 18 Rainbow Court, Paston Ridings, Peterborough, PE4 7UP, to deafblind people. It is recognised as income in the period to which the income relates.

Income from charitable activities includes:

Fees and charges and support work

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to.

Other income

All other income, exclusive of VAT, is recorded in the period that it relates to.

Branch income

The results of the branches of the Charity are consolidated in the accounts.

Expenditure and irrecoverable VAT

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay. The costs of operating the Charity have been split between costs of raising funds, charitable expenditure and support costs.

Support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers. Irrecoverable VAT is charged against the category of expenditure for which it was incurred.

Financial instruments

The group only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic instruments are initially recognised at transaction value and subsequently measured at their settlement value.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Cash

Cash and cash equivalents are basic financial instruments and include cash in hand.

Creditors

Creditors and provisions are recognised where the Charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Taxation

The Charity is a registered Charity and is not liable to United Kingdom income tax or corporation tax on charitable activities.

Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the Charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

Critical accounting estimates and areas of judgement

Estimates and judgement are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions

The group make estimates and assumptions concerning the future. The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. There are no estimates and assumptions that are considered to have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Deafblind UK

Noted to the financial statements
For the year ended 31 March 2018

1. Income from grants and trusts

	Unrestricted funds	Restricted funds	Total funds 2018	Total funds 2017
	£	£	£	£
Grants and donations including				
Specific appeals	114,074	342,066	456,140	796,302
Big Lottery Fund	-	337,405	337,405	63,176
	<u>114,074</u>	<u>679,471</u>	<u>793,545</u>	<u>859,478</u>

Restricted grants	Project funded	Amount
Big Lottery Fund Grant	For the 'Reaching Out to Deafblind People' project to support deafblind people in London, Yorkshire, Manchester, Merseyside and the East and West Midlands	170,513
Big Lottery Fund Grant	For the 'Reaching Out Wales' project to support deafblind people across North and South Wales.	166,892
City of London Corporation's charity, City Bridge Trust	Towards the salary and running costs of a London Outreach Officer working with elderly deafblind people	30,950
People's Health Trust	For the Conwy Valley Deafblind Group	1,500
People's Health Trust	For the Wrexham Deafblind 'See Hear' Group	1,500
People's Health Trust	For the Rhyl Deafblind 'Look Hear' Group	1,500
ECL - Essex Sensory Community Grant	Towards the provision of an Outreach Service for deafblind people across Essex	37,500
Independence, Choice and Control (West Essex CCG)	For the provision of an Outreach Service for deafblind people in West Essex	11,856
Donations also received with thanks including:		
Esmée Fairbairn Foundation	Towards work of the Head of Community Services	20,000
Childwick Trust	Towards the expansion of our Digital Inclusion Service in London	20,000
Inman Charity	Towards our support for deafblind people	5,000
James Tudor Foundation	Towards our Outreach Service in Bristol	5,000
Restricted grants	Project funded	Amount

Deafblind UK

**Noted to the financial statements
For the year ended 31 March 2018**

Rhyl Flats Offshore Windfarm Community Fund	Towards an Outreach Service for deafblind people living in eligible wards within Conwy	2,892
Warwickshire Masonic Charitable Association	Towards the support of deafblind people in Warwickshire	500
People's Postcode Trust	Towards capital improvements to Rainbow Court	15,000
Sobell Foundation	To support the continuation and development of our Deafblind Support and Social Groups in South Wales	5,000
Ely City Council	Towards the support of deafblind people in Ely	1,000
Chelmsford City Council Corporate Grant Aid Scheme	Towards the support of deafblind people in Chelmsford	2,000
The Jessie Spencer Trust	Towards the support of deafblind people in Nottinghamshire	500

Our thanks also go to other trusts and foundations that may prefer not to be mentioned specifically.

2. Investment income

	Unrestricted funds	Restricted funds	Total funds 2018	Total funds 2017
	£	£	£	£
Bank interest received	6,480	-	6,480	6,775

3. Income from charitable activities

	Unrestricted funds	Restricted funds	Total funds 2018	Total funds 2017
	£	£	£	£
Contracted services				
Fees, charges and support work	1,047,083	-	1,047,083	1,101,672
Income from property	168,256	-	168,256	178,597
	<u>1,215,339</u>	<u>-</u>	<u>1,215,339</u>	<u>1,280,269</u>

4. Income from subsidiary's trading activities

The following companies are wholly owned trading subsidiaries of the Charity

Deafblind UK Trading Limited (company number 05082057), a company established to provide conference facilities, provide transcription service and to sell merchandise on behalf of the charity.

About Me Care & Support Limited (company number 07945990), a company working with people who have a sensory impairment to provide personalised, community-inclusive care and support solutions.

I Decide Limited (company number 08045589), a company supporting older and disabled people to develop personalised support based on their needs and aspirations while putting the individual in charge of their own support. The activity of this company was discontinued in the current year.

Ultimately the activities are undertaken with a view to raising funds for Deafblind UK.

Deafblind UK

Noted to the financial statements
For the year ended 31 March 2018

4. Income from subsidiary's trading activities

(continued)

Their results for the year, as extracted from the audited financial statements, are summarised below:

	I Decide Limited		About Me Care and Support Limited		Deafblind UK Trading Limited	
	2018	2017	2018	2017	2018	2017
		£	£	£	£	£
Turnover	-	11,400	1,047,083	1,101,672	324,941	207,572
Cost of sales	-	-	(851,827)	(933,422)	(62,666)	(41,885)
	-	11,400	195,256	168,250	262,275	165,687
Administrative expenses	(107)	(10,232)	(163,674)	(162,713)	(202,237)	(165,583)
Other operating income	59,729	-	-	-	-	-
Operating (loss)/ Profit before Taxation	59,622	1,168	31,582	5,537	60,038	104
Interest receivable	15	21	222	66	93	141
Corporation tax Payable	-	-	-	-	-	-
Retained profit	59,637	1,189	31,804	5,603	60,131	245
Paid up shares capital	2	2	8	8	2	2
Net liabilities/assets	(2)	(59,637)	1,123	1,123	2,690	(7,310)

£81,486 (2017: Nil) was gifted by the subsidiaries to the charity in the year.

The figures in the above table are inclusive of any intra-group transactions. In the statement of financial activity on page 34, intra-group transactions are netted against each other.

5. Fundraising costs

	Unrestricted funds	Restricted funds	Total funds 2018	Total funds 2017
	£	£	£	£
Fundraising and publicity costs including salaries and consultancy	208,622	-	208,622	213,096
Postage and stationery	5,323	-	5,323	2,409
	<u>213,945</u>	<u>-</u>	<u>213,945</u>	<u>215,505</u>

6. Charitable activities

	Direct charitable	Support costs	Total funds 2018	Total funds 2017 As restated
	£	£	£	£
Direct charitable expenditure				
About Me Care & Support				
Operations	905,234	-	905,234	958,190
Community services	850,780	591,012	1,441,792	1,443,479
Governance	60,376	46,321	106,697	
Rainbow Court	51,733	39,691	91,424	116,496
Information and Communications Technology	106,880	82,059	188,939	111,404
Self-help groups	-	-	-	299,150
	<u>1,975,003</u>	<u>759,083</u>	<u>2,734,086</u>	<u>2,928,719</u>

Support costs are allocated directly between activities based on total costs incurred. The movement on restricted funds in respect of charitable activities is detailed note 13.

Policy, information and advice

This includes the provision of Deafblind UK's information and Advice Line.

About Me Care & Support Operations

This is made up of all the services that Deafblind UK and About Me Care & Support provide across the country.

Rainbow Court

Rainbow Court is a centre where deafblind people live independently

Deafblind UK

Noted to the financial statements
For the year ended 31 March 2018

6. Charitable activities

(continued)

Charitable expenditure comprises the following main elements:

Information and Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK or in their home.

Self-help Groups

This includes Deafblind UK's programme designed to raise awareness of deaf blindness along with a project designed to improve access to healthcare services for deafblind people.

	2018 £	2017 As restated £
Wages and salaries, including staff training	1,966,908	1,942,560
Office running costs	281,716	260,465
IT costs	105,841	34,695
Travel and subsistence costs	179,396	161,108
Insurances	12,930	13,859
Training department costs	-	2,481
Deafblind Club costs	7,431	18,775
Irrecoverable VAT	(5,174)	-
Publications for members	-	4,273
Interpreting costs	4,270	5,600
Depreciation and loss on disposal of tangible fixed assets	93,020	73,968
Bad debt expenses	(4,988)	-
Audit and accountancy	30,256	25,850
Salary and meeting costs	-	3,447
Depreciation prior year adjustment (note 9)	-	381,638
Impairment (note 9)	62,480	-
	<u>2,734,086</u>	<u>2,928,719</u>

7. Staff costs

The aggregate payroll costs were

	2018 £	2017 £
Wages and salaries	2,007,740	1,976,574
Social security costs	150,358	138,916
Pension costs	29,835	29,600
Termination payments	3,000	14,472
	<u>2,190,933</u>	<u>2,159,562</u>

7. Staff costs**(continued)**

	2018	2017
	£	£
Employees who earned more than £60,000 during the year:		
£80,001 - £90,000	1	-
£60,001 - £70,000	-	1

Pension contributions in relation to this employee amounted to £4,848 (2017: £3,624) in the year.

£4,406 has been reimbursed to Trustees during the year (2017: £3,447). This related to travel costs, guides and interpreting costs. 7 Trustees in total received reimbursements (2017: 4).

The key management personnel of the parent charity, Deafblind UK, comprise the trustees (who are not remunerated in their role), and members of the executive team. The total employee benefits of the key management personnel of the Charity were £215,973 (2017: £283,239).

The key management personnel of the group comprise those of the Charity and the key management personnel of its wholly owned subsidiaries Deafblind UK Trading Limited, I Decide Limited and About Me Care & Support Limited. The employee benefits of key management personnel for the group were therefore £241,650 (2017: £332,551).

Included in termination payments is a non-contractual payment of £3,000 (2017: £7,500).

Trustees did not receive remuneration in 2018 or 2017.

Particulars of employees

The average number of staff employed by the group during the financial year amounted to:

	2018	2017
	Number	Number
Finance administrative and support	29	37
Care and support	76	92
Fundraising	7	8
Community services	24	23
	<u>136</u>	<u>160</u>

Deafblind UK

Noted to the financial statements For the year ended 31 March 2018

8. Net income/(expenditure)

Net income/(expenditure) is stated after charging/crediting

	2018 £	2017 As restated £
Depreciation of tangible fixed assets – owned	108,876	455,606
Impairment of tangible fixed assets – owned	62,480	-
Profit on disposal	(4,100)	-
Auditors' remuneration:		
- statutory audit of parent and consolidated accounts	8,450	9,500
- statutory audit of subsidiaries	6,750	7,045
- other services	8,000	15,400

Included in auditor's remuneration are costs borne by the parent entity for I Decide Limited. At the year end, these totalled £2,250 relating to the audit of I Decide Limited (2017: £1,595) and £1,700 relating to other services provided to I Decide Limited (2017: £1,425).

9. Tangible fixed assets

Group

	Freehold Property As restated £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
Cost					
At 1 April 2017	3,849,045	116,806	547,621	13,887	4,527,359
Additions	-	9,102	14,214	-	23,316
Disposals	-	-	-	(13,887)	(13,887)
At 31 March 2018	3,849,045	125,908	561,835	-	4,536,788
Depreciation					
At 1 April 2017	476,676	65,603	482,225	13,887	1,038,391
Prior year adjustment (note 21)	381,638	-	-	-	381,638
Charge for the year	61,246	22,198	25,432	-	108,876
Impairment	62,480	-	-	-	62,480
Eliminated on disposal	-	-	-	(13,887)	(13,887)
At 31 March 2018	982,040	87,801	507,657	-	1,577,498
Net book value					
At 31 March 2018	2,867,005	38,107	54,178	-	2,959,290
At 31 March 2017	2,990,731	51,203	65,396	-	3,107,330

Noted to the financial statements
For the year ended 31 March 2018

9. Tangible fixed assets**(continued)****Charity**

	Freehold Property As restated £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
Cost					
At 1 April 2017	3,849,045	115,561	457,491	13,887	4,435,984
Additions	-	-	3,341	-	3,341
Disposals	-	-	-	(13,887)	(13,887)
At 31 March 2018	3,849,045	115,561	460,832	-	4,425,438
Depreciation					
At 1 April 2017	476,676	64,437	409,537	13,887	964,537
Prior year adjustment (note 21)	381,638	-	-	-	381,638
Charge for the year	61,246	18,217	17,659	-	97,122
Impairment	62,480	-	-	-	62,480
Eliminated on disposal	-	-	-	(13,887)	(13,887)
At 31 March 2018	982,040	82,654	427,196	-	1,491,890
Net book value					
At 31 March 2018	2,867,005	32,907	33,636	-	2,933,548
At 31 March 2017	2,990,731	51,124	47,954	-	3,089,809

All fixed assets are held for charitable purposes.

Freehold property includes land of £801,250 (2017: £801,250) which is not depreciated.

The annual impairment review by the Trustees has assessed the value of the freehold buildings and the Trustees are confident that the asset value in the balance sheet is representative of a fair value in the marketplace.

Deafblind UK**Noted to the financial statements
For the year ended 31 March 2018****10. Investments**

Charity	2018 £	2017 £
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Costs

At 1 April 2017 and 31 March 2018	<u>12</u>	<u>12</u>
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Investments relate to the shares held in Deafblind UK Trading Limited, About Me Care and Support Limited and I Decide Limited, all 100% owned subsidiaries, and all companies incorporated in the United Kingdom. For further information on the activities of the subsidiaries, see note 4.

**11. Debtors
Group**

	2018 £	2017 £
Trade debtors	116,399	159,482
Other debtors	216,298	281,286
Prepayments	8,691	33,656
	<u>341,388</u>	<u>474,424</u>

Charity

	2018 £	2017 £
Trade debtors	25,461	5,203
Amounts owed by group undertakings	461,228	193,269
Prepayments	8,003	32,664
Other debtors	214,229	259,730
	<u>708,921</u>	<u>490,866</u>

Deafblind UK**Noted to the financial statements
For the year ended 31 March 2018****12. Creditors**
Amounts falling due within one year**Group**

	2018	2017
	£	£
Trade creditors	44,618	85,750
Taxation and social security	57,468	46,111
Other creditors	23,961	24,249
Accruals	281,580	242,645
	<u>407,627</u>	<u>398,755</u>

Charity

	2018	2017
	£	£
Trade creditors	28,482	59,487
Taxation and social security	32,102	25,152
Other creditors	22,231	19,927
Accruals	159,074	133,716
	<u>241,889</u>	<u>238,282</u>

Deafblind UK

Noted to the financial statements
For the year ended 31 March 2018

13. Restricted

Group and Charity

	Balance at 31 March 2017 £	Movement in resources		Transfer	Balance at 31 March 2018 £
		Income £	Expenditure £	£	
National Centre for Deafblindness	3,008,002			(3,008,002)	-
Reaching Out to Deafblind People	11,847	170,513	(173,817)	-	8,543
Caravan & Respite breaks	18,569	7,230	(15,799)	-	10,000
Caravan Capital	1,500	21,783	-	-	23,283
Community Services	-	36,270	(36,270)	-	-
Big Lottery Fund Awards for all England	1,381	-	(1,381)	-	-
Big Lottery Fund Awards for all Wales	984	-	(984)	-	-
Big Lottery Fund Reaching Out Wales	-	166,892	(160,069)	-	6,823
Information and advice line	-	1,550	(1,550)	-	-
Connecting Lives Technology	-	34,825	(4,825)	-	30,000
London Outreach	5,641	2,360	(8,001)	-	-
London Outreach - City Bridge Trust	3,635	30,950	(34,585)	-	-
Essex Outreach	(1,394)	39,500	(38,106)	-	-
Wales Outreach	-	12,392	(12,392)	-	-
West Essex Outreach	2,473	11,856	(14,329)	-	-
Yorkshire Outreach	10,397	-	(2,360)	-	8,037
Bristol Outreach	9,370	19,650	(19,686)	-	9,334
Rochdale Outreach	22,584	-	(19,584)	-	3,000
Wolverhampton Outreach	2,746	-	(2,746)	-	-
Rainbow Court Paths and Handrail	-	39,500	-	-	39,500
Head of Community Services	26,625	20,000	(46,625)	-	-
Other appeals	-	74,200	(74,200)	-	-
Restricted funds	3,124,360	689,471	(667,309)	(3,008,002)	138,520

National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough. The National Centre for Deafblindness has been transferred from restricted funds to unrestricted funds as the terms and conditions of the legal charge with the National Lottery Charities Board have now been met, thereby removing the restriction.

Reaching out to Deafblind People

Big Lottery Fund Grant (under the Reaching Communities fund) for identifying and supporting deafblind people in various regions of England.

13. **Restricted**

(continued)

Caravan and Respite Breaks

Facilities subsidised caravan respite breaks for deafblind people, and their families and carers.

Caravan Capital

Funding to support the purchase of an additional caravan in Wales to provide subsidised respite breaks for deafblind people, and their families and carers.

Community Services

Supporting information, advice, caseworker and volunteer services for deafblind members, carers and others working with deafblind people.

Big Lottery Fund NI

Big Lottery Fund Grant (under the Reaching Out – connecting Older People fund) for social inclusion of deafblind people in Northern Ireland.

Big Lottery Fund Awards for all England

Funding received for 'The World at Their Fingertips' – digital inclusion project for deafblind people.

Big Lottery Fund Awards for all Wales

Funding received for 'At a Touch' – digital inclusion project for deafblind people.

Connecting Lives Technology

Raising awareness of digital inclusion for deafblind people with opportunity to try out accessibility features of technology, supported by volunteers

London Outreach – City Bridge Trust

Towards the part-time salary and running costs of a London Outreach Officer with elderly deafblind people.

Various Outreach funds

Funds to support staff and volunteers working with deafblind people in their homes and communities and the provision of Peer Support groups in Wales, London, Yorkshire, Essex, West Essex Bristol and its surrounding area, Rochdale and its surrounding area, and Wolverhampton and its surrounding area.

Head of Community Services

This post leads the expansion of our work into new areas and synchronises our services across Wales, Northern Ireland and the English Regions.

Rainbow Court Paths & Handrails

Essential replacement of path surfacing and navigation handrails on the main pathway through the complex to ensure residents' safe and secure mobility.

Other appeals

Support for services and activities across other areas.

Deafblind UK

Noted to the financial statements For the year ended 31 March 2018

14. Unrestricted funds

Group

	Balance at 31 March 2017 As restated £	Movement in resources			Balance at 31 March 2018 £
		Income £	Expenditure £	Transfer £	
General	1,179,056	2,469,934	(2,296,957)	(23,316)	1,328,717
Other fixed assets	99,327	-	(171,355)	3,031,318	2,959,290
Unrestricted funds	1,278,383	2,469,934	(2,468,312)	3,008,002	4,288,007

Charity

	Balance at 31 March 2017 As restated £	Movement in resources			Balance at 31 March 2018 £
		Income £	Expenditure £	Transfer £	
General	1,200,117	1,133,580	(1,038,532)	(3,342)	1,291,823
Other fixed assets	81,806	-	(159,602)	3,011,344	2,933,548
Unrestricted funds	1,281,923	1,133,580	(1,198,134)	3,008,002	4,225,371

Other fixed assets

The other fixed asset fund represents tangible fixed assets held for the charity's use excluding the National Centre for Deafblindness. The expenditure allocated on this fund represents the depreciation charged on these assets in the year, and the transfer represents the net movement relating to additions and disposals in the year.

15. Analysis of net assets

Group

	Tangible fixed assets £	Net current assets £	Total £
Restricted funds	-	138,520	138,520
Unrestricted funds	2,959,290	1,328,717	4,288,007
	2,959,290	1,467,237	4,426,527

Charity

	Tangible fixed assets £	Investments £	Net current assets £	Total £
Restricted	-	-	138,520	138,520
Unrestricted funds	2,933,548	12	1,291,811	4,225,341
	2,933,548	12	1,430,331	4,363,891

Deafblind UK

Noted to the financial statements For the year ended 31 March 2018

16. Financial instruments

The carrying amount of the charitable company's financial instruments as at 31 March 2018 was:

	Group 2018 £	Charity 2018 £	Group 2017 £	Charity 2017 £
Financial assets				
Equity instruments measured at fair value	-	12	-	12
Debt instruments measured at Amortised cost	332,697	700,918	440,768	458,202
Financial liabilities				
Measured at amortised cost	126,047	82,815	156,110	104,566

17. Related party transaction

At the year end the charity was owed £ 149,520 (2017: £139,079) by About Me Care and Support Limited, a wholly owned subsidiary of Deafblind UK. During the year, the charity recharged expenses of £72,002 (2017: £154,010) to About Me Care and Support Limited and was recharged expense of £9,112 (2017: £360) from the company.

At the year end the charity was owed £136,913 (2017: £54,266) by Deafblind UK Trading Limited, a wholly owned subsidiary of Deafblind UK. During the year the charity recharged expenses of £41,900 (2017: £78,408) and rent of £36,000 (2017: £36,000) to Deafblind UK Trading Limited; and was recharged expenses of £ 538 (2017: £426) from the company.

At the year end the charity was owed £nil (2017: £62,296) by I Decide Limited, a wholly owned subsidiary of Deafblind UK. This balance has been wholly provided for at the year end. During the year, the charity recharged expenses of £23,422 (2017: £18,428) to I Decide Limited and was recharged expenses of £nil (2017: £4,073) from the company.

18. Company limited by guarantee

The company does not have share capital and is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1.

19. Pensions

The group contributes to a defined contribution scheme for its employees.

The charge for the year is £29,835 (2017: £29,600) and at the balance sheet date there were £5,494 (2017: £4,409) of outstanding contributions which were included within creditors.

20. Contingent liability

There is a contingent liability in respect of the value-added tax of certain other group companies under a group registration. At 31 March 2018, the maximum potential liability in respect of such value-added tax was £14,374 (2017: £10,212).

21. Prior period adjustment

The trustees consider it appropriate that the cost of the freehold property should be written off over the useful economic life of 50 years rather than 100 years and depreciation charge for the current year is £108,876. A prior year adjustment has been made amounting to £381,638 to reflect this understatement of depreciation below.

Changes to the consolidated balance sheet

	As at March 2017		
	As previously reported	Adjustment	As restated
	£	£	£
Fixed assets			
Tangible assets	3,488,968	(381,638)	3,107,330
Current assets			
Debtors	474,424	-	474,424
Cash at bank	1,219,744	-	1,219,744
Creditors due within one year			
Other creditors	(398,755)	-	(398,755)
Net assets	<u>4,784,381</u>	<u>(381,638)</u>	<u>4,402,743</u>
Reserves			
Restricted funds	3,124,360	(381,638)	2,742,722
Unrestricted funds	1,660,021	-	1,660,021
Total funds	<u>4,784,381</u>	<u>(381,638)</u>	<u>4,402,743</u>

Changes to the consolidated statement of financial activities

	As at March 2017		
	As previously reported	Adjustment	As restated
	£	£	£
Expenditure (page 30)	<u>(2,873,040)</u>	<u>(381,638)</u>	<u>(3,254,678)</u>
Income for the period (page 30)	<u>96,620</u>	<u>(381,638)</u>	<u>(285,018)</u>

22. Comparative consolidated statement of financial activities by fund

	Unrestricted funds £	Restricted funds £	Total funds 2017 As restated £
Income from			
Donations and legacies			
Legacies	468,598	-	468,598
Grants and trusts	85,946	773,532	859,478
Other donations	101,740	-	101,740
	656,284	773,532	1,429,816
Other trading activities			
Commercial trading operations	218,972	-	218,972
Fundraising income	18,276	-	18,276
Non-charitable trading	15,552	-	15,552
	252,800	-	252,800
Charitable activities			
Contracted services	1,101,672	-	1,101,672
Income from property	178,597	-	178,597
	1,280,269	-	1,280,269
Investment income	6,775	-	6,775
Total income	2,196,128	773,532	2,969,660
Expenditure			
Fundraising costs	215,505	-	215,505
Commercial trading operations	110,454	-	110,454
Charitable activities	2,148,877	779,842	2,928,719
Total expenditure	2,474,836	779,842	3,254,678
Net income / (expenditure)	(278,708)	(6,310)	(285,018)
Transfers between funds	33,500	(33,500)	-
Total funds brought forward	1,523,591	3,164,170	4,687,761
Total funds carried forward	1,278,383	3,124,360	4,402,743