

THURSDAY



A8FBKP03

A21

03/10/2019

#251

COMPANIES HOUSE



deafblind^{uk}

Annual Report 2018–19

The Next Chapter

Consolidated statement of financial activities
(Incorporating a consolidated income and expenditure
account) for the year ended 31 March 2019. Company
Registration No. 02426281 (England and Wales) Charity
No. 802976

Contents

1 The Board of Trustees

2 A look back on 2018 and a look forward to 2019

4 Welcome to The Next Chapter

5 Public benefit

5 Fundraising

6 What we do

8 Our Purpose

8 Our Vision

8 Our Mission

9 Our Services

10 What we have done

10 Innovation and expansion

12 Increased knowledge and understanding about deafblindness

13 Built relationships with other organisations

15 Expanded our revenue streams

16 Developed a sustainable organisation

17 Structure, Governance and Management

17 Legal status and Group

17 Statement of Trustees responsibilities

18 Statement of disclosure to auditor

19 How we are managed

21 Financial Review

25 Opinion on financial statements

25 Independent auditors report

30 Consolidated statement of financial activities

31 Consolidated statement of financial activities

32 Consolidated balance sheet

33 Charity balance sheet

34 Group cash flow statement

35 Accounting policies

1. Income from grants and trusts 41

2. Investment income 42

3. Income from charitable activities 42

4. Income from subsidiary's trading activities 42

4. Income from subsidiary's trading activities
continued 43

5. Fundraising costs 43

6. Charitable activities 44

6. Charitable activities continued 45

7. Staff costs 45

8. Net income/(expenditure) 47

9. Tangible fixed assets 47

9. Tangible fixed assets 48

10. Investments 49

11. Debtors 49

12. Creditors 50

13. Restricted 51

13. Restricted continued 52

13. Restricted continued 53

14. Unrestricted funds 54

15. Analysis of net assets 55

16. Financial instruments 55

17. Related party transaction 56

18. Company limited by guarantee 56

19. Pensions 56

20. Contingent liability 56

21. Comparative consolidated statement of financial
activities by fund 57

22. Comparative analysis of charitable activities (Note
6) 58

The Board of Trustees

The Trustees, who are also Directors for the purpose of the Companies Act, take pleasure in presenting the report and the financial statements of the charity and subsidiary companies for the year ended 31 March 2019.

R Nolan (Chair)	deafblind
R Bridgeman (Vice Chair)	
J Churcher	deafblind
A Hussain	deafblind
R Wilson-Hinds (from 12th December 2018)	
J Greenhalgh	
G Foy (from 12th December 2018)	
M Nagra (from 12th December 2018)	
S Critoph (from 27th March 2019)	
J Martin-Jones (until 27th June 2018)	
S Wilson (until 27th June 2018)	

Company Secretary | R Cullen

Chief Executive | S Conway (from 11th June 2018)

E Bates (until 11th June 2018)

Registered Office

National Centre for
Deafblindness
John and Lucille van Geest
Place
Cygnet Road
Hampton, Peterborough
PE7 8FD

Auditor

Saffery Champness
Unex House
Bourges Boulevard
Peterborough
PE1 1NG

Bankers

Barclays Bank
Peterborough Business Centre
Peterborough
PE1 1XE

A look back on 2018 and a look forward to 2019

A memorable year

2018 was a memorable year. We celebrated our 90th birthday; it marked 15 years since the National Centre for Deafblindness was built; it was the 20th anniversary of the establishment of our Information and Advice Line.

In 2018 we said that we would transform our offering to deafblind people. We have done this by:

- Ensuring that the professionals with whom our members meet have the right tools to support them.
- Working with NHS partners like opticians, audiology specialists and pharmacies to give them a better understanding on how to identify a person struggling with their sight and hearing.
- Helping professionals communicate with and support our members fully. At the request of our members we have developed an identification card which our members can show if they are struggling in a public space.

Notable highlights in 2018 included:

- Our Deafblind Penalties campaign went from strength to strength reaching over 80,000 football fans across the season.
- Our Recommitment Ceremony was attended by 87 people at our HQ in Peterborough where past members of staff and local dignitaries came to witness our commitment to the deafblind communities of the UK.
- We welcomed old and new to our 90th birthday party at the end of June, where we had piano recitals from one of our members, along with deafblind climbing, driving and archery!
- Our deafblind Chairman undertook the Three Peaks Tandem Challenge which he managed to complete (despite the bleak weather) in 8 days starting at Ben Nevis, then cycling between each climb.

As part of our five-year strategy we plan to raise the profile of Deafblind UK. In 2019:

- We launch a unique tactile mural at Shoreditch in London, where we expect over 90,000 people to see what our members miss most due to their sight and hearing loss.
- We embark on an education campaign in schools across the UK working with students to learn the value of their own sight and hearing.
- We plan to make Deafblind Awareness Week our busiest yet, with activities stretching from Northern Ireland to Bristol under the theme of The Great Outdoors, demonstrating the value to our health on spending time outdoors.
- We host the first Cambridgeshire Low Vision and Hearing Loss Day showcasing new assistive technology alongside demonstrations from several other charity partners such as Guide Dogs and Action on Hearing Loss.

Our Burning Ambition

A new year always presents fresh challenges, but one thing remains constant at Deafblind UK – our burning ambition to do everything we possibly can to improve the circumstances of the deafblind people whom we support. Our aim is to deliver high quality services, thereby giving deafblind people autonomy and control over their lives. We believe that deafblind people deserve the opportunity to live their lives to the fullest, remain in their own homes, and participate in their local community. We will work tirelessly to help them achieve this.

Welcome to The Next Chapter



Steve Conway,
Chief Executive
Officer (CEO)



Bob Nolan,
Chairman of
Deafblind UK

2018–19 was significant for many reasons. First and foremost, we celebrated 90 years of supporting deafblind people. 90 years of being there for people who often have no one else. 90 years of making things just a little bit easier for those who face unimaginable challenges every day.

We are extremely proud of our heritage and want to ensure that we can continue supporting people who are deafblind for the next 90 years – and beyond. This year, therefore, we have focussed on building the foundations that will allow us to reach even more people and to provide even better support in years to come.

A large part of this was the launch of our five-year strategy. The 2018–2023 strategy focuses on five key areas:

1. Transforming our offering to people who are deafblind
2. Developing knowledge and understanding of deafblindness
3. Transforming the profile of Deafblind UK
4. Further developing and engaging our people
5. Securing Deafblind UK as a sustainable organisation for the future



Supporting deafblindness for 90 years

The strategy was launched in June 2018 and we spent the latter half of the year putting wheels in motion to help us work towards this strategy next year.

In June 2018, we welcomed Steve Conway as Chief Executive Officer (CEO). Steve took over from our interim CEO, Liz Bates and joined us from Erskine, a large charity that provides care, accommodation and support services to armed forces veterans across Scotland.

We now support 3,935 members to face the challenges of deafblindness. We saw a small decline in our membership as a result of GDPR, but we continue to reach more and more beneficiaries each month.

Public benefit



CHARITY COMMISSION
FOR ENGLAND AND WALES

In setting activities and objectives each year, the Directors refer to the Charity Commission's general guidance on public benefit. The Directors always ensure that the activities, services or programmes undertaken are in line with the charitable objects and aims of the organisation.

Fundraising



FUNDRAISING
REGULATOR



EU GDPR
COMPLIANT

Deafblind UK complies with the Code of Fundraising Practice and we are registered with the Fundraising Regulator. We have also volunteered to be part of the Fundraising Preference Service, through which when requested, we have removed one individual's details in this reporting period.

The vast majority of our activity to reach new donors and supporters is undertaken by our fundraising team who have significant understanding of our service delivery. Where we have worked with an external organisation, we ensure they are registered with the relevant bodies and we conduct appropriate due diligence prior to contract commencement.

In addition to a new fundraising strategy, our focus is to develop procedures to enable our staff, volunteers and suppliers to carry out fundraising activity aligned with our policy and current UK regulation and legislation.

Deafblind UK did not receive any complaints in relation to fundraising activities in 2018–19.

As a charity that works directly with people in vulnerable circumstances, it is a fundamental value that no donation is sought from someone who may not have the capacity to make an informed and considered decision. We are fully compliant with the latest General Data Protection Regulations (GDPR) ensuring that all communications are only sent to the right people.



Seven Deafblind UK fundraisers at the foot of Mount Snowdon



Team Deafblind UK in the Great North Run

What we do

We change lives.

We change attitudes.

We give hope.

We teach.

We support.

We connect.

We are there.



Deafblind UK members at a social gathering

Our members tell us that living with deafblindness can be difficult, lonely and socially isolating. They talk about how they miss driving, reading and painting. They miss walking around town independently and they wish they could see what their grandchildren look like.

We cannot bring people's sight and hearing back, but we can help them to come to terms with their condition, adjust to a new life and to experience things differently.

We show people that they are not alone. Last year we ran 248 social groups and 158 people benefitted from our befriending service. Through our digital support service, we help people to adopt new ways to shop, bank and keep in touch with friends. Through our outreach and casework services we help people to explore their options and rights. And our three deafblind-friendly caravans give people a welcome break which they may not have been able to have otherwise



Last year
we ran
248 social
groups and
158 people
benefitted
from our
befriending
service.

Our Purpose

To support and enable people who are deafblind to live the life they choose.

Our Vision

A society where people with sight and hearing loss can live a full life.

Our Mission

Informed by our members, we work with people who are deafblind, making connections and delivering quality support which helps build confidence, independence and increased control.



Our self catering caravan in Norfolk

We as a family had the most amazing holiday in Wales. It meant we spent family time together which we struggle to do as throughout the year we are separated due to hospital stays and visits.

Having these breaks to look forward to is actually the only thing we have! If it wasn't for people like you and your charity, then we wouldn't be able to afford it as I can't work because I care for Maisie. We very much look forward to next year to see that smile on her face once again.

Our Services



Awareness and training

We work hard to ensure that other organisations, charities and groups know about deafblindness and how best to support any of their stakeholders who may be deafblind.



Companionship

Volunteer befrienders provide companionship at home, on the phone or via email. Our social groups also give people an opportunity to meet others and try new activities.



Information, advice and wellbeing

Our Information and Advice Line is used by deafblind people, their families, carers and other professionals who are seeking advice and support. We offer our members regular wellbeing calls which reminds them that we are here if they need us. Our quarterly magazine, Open Hand, is written specifically for people who are deafblind and provides information that they might not get elsewhere.



Independent living, care and support

Our support workers and communicator guides help people in their own homes or in the community. Our supported living complex, Rainbow Court in Peterborough, allows people to live independently in a safe and supportive environment.



Outreach and casework

We provide face-to-face, bespoke support to work with our members to address any issues they might be facing. We help them to resolve personal issues relating to benefits, care and support, access to health services and much more.



Digital support

Bespoke digital technology support helps people to make the most of their tablet or mobile phone in the way that best suits their level of sensory loss.



Holidays

We have three holiday caravans, in Wales and Norfolk, available to our members so they can enjoy a relaxing holiday in a friendly environment.

What we have done



"Today I was shown how to use the scanner reader... it's the first time I have been able to read in four years! I am so excited by these sessions!"

Innovation and expansion

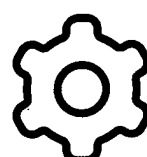
We know that our members value our services, but we also know that we need to innovate and expand to keep our offering fresh, unique and above all else, beneficial. This year, we have invested in two of our more popular services to ensure that more people can benefit from them.

Our information and advice line took 1,930 calls from people with deafblindness who needed us for advice, information or emotional support. We made a further 4,308 calls to check on our members' wellbeing and to let them know that we are here for them. Not only has this service experienced an increase in demand but we have noted a change in the types of calls, with nearly 10% of calls coming from professionals rather than members. In 2018 we expanded the wellbeing team to meet this changing demand that this service was facing.

Our digital inclusion service supported 349 people this year. Of those surveyed 90% said they had experienced increased wellbeing and self-esteem. Therefore, we have invested in more staff so that we can benefit more people through this



We made 4,308 calls to check on our members' wellbeing and to let them know that we are here for them.



Our digital inclusion service supported 349 people this year.

service. We have also launched more digital inclusion groups so that we can reach more people at any one time and encourage members to learn from each other. We hope to roll this model out further within the next five years.



A Deafblind UK member trying flower arranging

Throughout 2018 we re-developed 'The Karten Centre'; a previously empty and unused building within our supported living complex, Rainbow Court. The building is now being used as an activity centre for people with sight and hearing loss. We ran pilots of a range of activities such as art therapy, yoga and gardening in November 2018 and plan to launch a full programme of activities in 2019.

“ It was fantastic to be able to do painting again, it made me feel so good – ten out of ten! ”

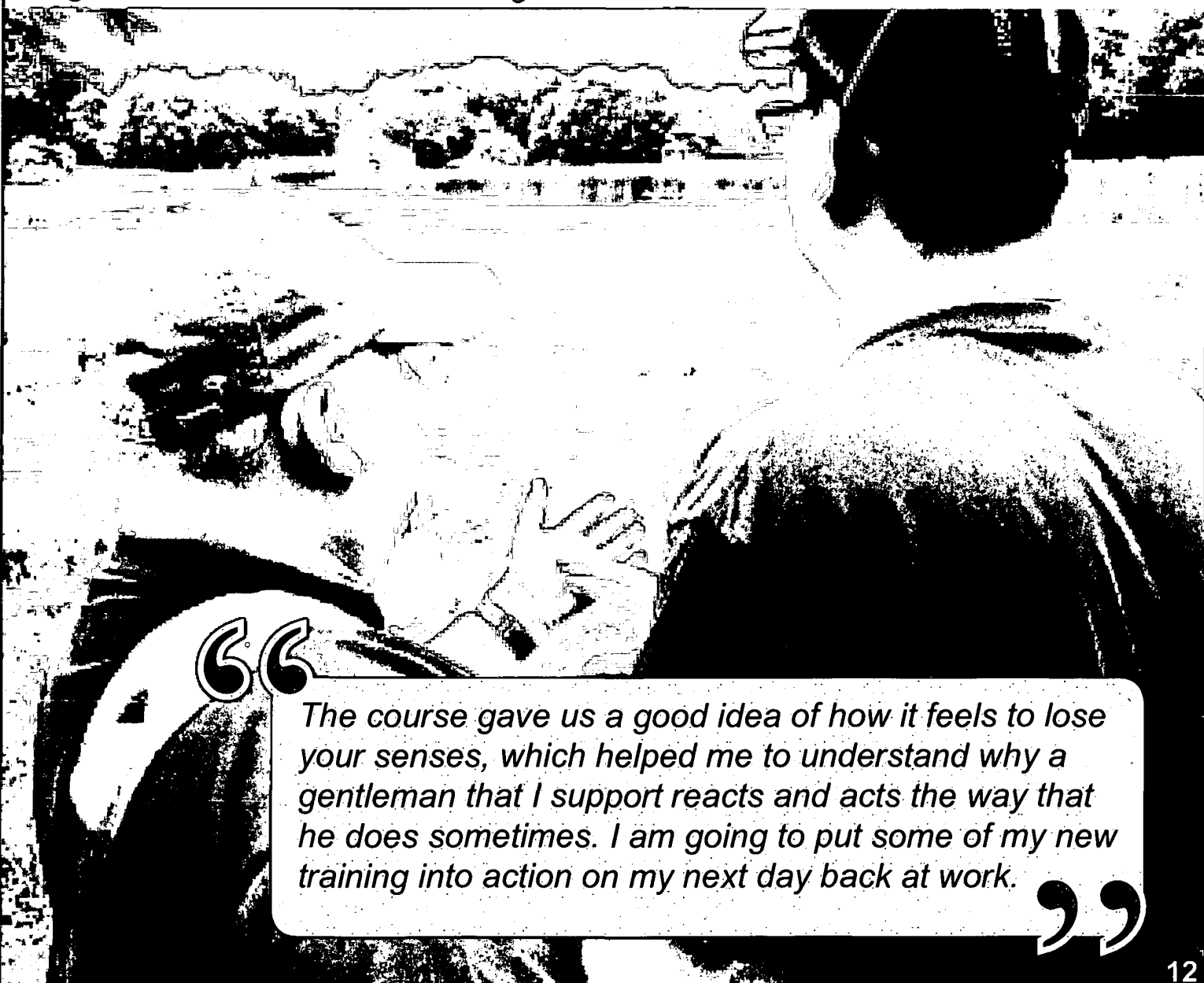
Increased knowledge and understanding about deafblindness

It is estimated that there are nearly 400,000 people living with deafblindness in the UK. But only a small proportion of them realise that they are deafblind. We have worked hard to help people identify deafblindness in themselves and others.

In 2018 we launched a new website which is the basis for an online resource centre for people with deafblindness and their families. We also produced a range of short films in which we educate the general public about deafblindness.

We regularly help others to help people with deafblindness. This year, we have delivered over 65 awareness talks to organisations, groups, clubs and other charities, helping them to understand what deafblindness means. Further organisations have received more formal training in deafblind awareness from us.

Using Deafblind manual to describe surroundings



The course gave us a good idea of how it feels to lose your senses, which helped me to understand why a gentleman that I support reacts and acts the way that he does sometimes. I am going to put some of my new training into action on my next day back at work.

Built relationships with other organisations

abellio



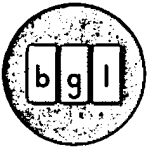
Saffery
Champness

PERSIMMON



Shawbrook
Bank

LAING O'ROURKE



We understand there is a need to communicate our message as widely and efficiently as possible. Therefore, we worked with nearly 500 other organisations to share knowledge and advice and to tell more people about what we do. In March 2019 we launched our bi-monthly professionals' newsletter, designed to help professionals to help deafblind people.

Our drive to work with others has resulted in establishing new formal relationships with Abellio and Saffery Champness who both chose Deafblind UK as their Charity of the Year. We continue to work with our existing corporate partner, Laing O'Rourke which has brought in over £5,000 this year. We have been grateful for generous gifts from other organisations including Persimmon Holmes, Shawbrook Bank, BGL Group and the Peterborough Lions group. These new-found relationships will not only benefit our income but allow us to educate new audiences and plant a seed with the next generation.

We were proud to be one of three charities chosen to benefit from the Mayor of Peterborough's Charity; a relationship that brought us increased media attention, brand exposure and income.

A corporate spinathon





From the minute I tried on the eye mask and ear defenders I knew that I would not want this type of isolation for myself or the site team.

"Working on a construction site can be a high-risk environment; the activities we undertake have a direct impact on our hearing and sight.

"At Laing O'Rourke the health & safety of our site teams is of utmost importance, and in association with Deafblind UK we have delivered a series of workshops with our site team to reinforce the importance and awareness surrounding ear and eye health and wearing the appropriate equipment for tasks undertaken. Thank you Deafblind UK!

*Bob Williams,
Senior Project Leader at Laing O'Rourke.*



Experiencing sight and hearing loss



Expanded our revenue streams



Completing the London Marathon

The thought of not being able to see or hear my two boys absolutely petrifies me. If the money I raise can help, even just a little, then it's a marathon well worth running. I am fortunate enough to see the glorious sights of London and to hear the cheers from the supporters as I run, so the pain I will have in my legs will not even compare to that of deafblindness.

Adam, London Marathon runner 2019.

We have expanded our revenue streams in order to protect our charity and the people we support from potentially challenging and uncertain financial climates.

The Deafblind UK Conference Centre in Peterborough continues to thrive. We have converted unused office space into conference rooms to maximise the commercial value of the building. This year, the Conference Centre served 22,500 delegates from over 100 different organisations.

Investment into community and corporate fundraising has led to increased activity in this area. More people than ever before have taken on challenge events to raise sponsorship for us, including one gentleman who has recently completed his third marathon for Deafblind UK! We now have the structure in place from which we can grow this team in the future.

We further diversified our revenue streams by preparing to open our first charity shop in Werrington, Peterborough. This is expected to open in April 2019 and bring in £65,000 per year.

We continue to benefit from the support of trusts and foundations and these valuable donations enable us to continue many of our services. We received a grant of £315,000 from the National Lottery Community Fund to support our services in certain areas of England for another two years.

Developed a sustainable organisation

Throughout the year we have future proofed the organisation to ensure that we can continue to provide this level of support to people living with deafblindness in the future.

We have embarked on a significant staffing restructure to ensure that we have appropriate resources across all areas of the organisation. As a result, organisational overheads have reduced by more than 1% from last year, meaning that more of the money we raise can go towards our beneficiaries.

We made the decision to close our wholly-owned subsidiary, About Me Care and Support, and to bring the service into Deafblind UK to improve the awareness of the brand without impacting service to our customers. Market research indicated that having a subsidiary company with a different name was confusing and so this service will be known as Deafblind UK Care and Support from April 2019. About Me Care and Support received a 'Good' CQC rating earlier this year.

We continue to rely on the generosity of our volunteers and we would not be where we are today without them. In 2018–19 we welcomed 94 new volunteers, growing our volunteering team to 280 people. We plan to continue to expand this team in the future. We would like to take this opportunity to thank everyone who volunteered for us this year.



This year, the Conference Centre served 22,500 delegates from over 100 different organisations.



The Deafblind UK Conference Centre

Structure, Governance and Management

Legal status and Group

Deafblind UK is a registered charity (Registration No. 802976) and company limited by guarantee and is governed by its Memorandum and Articles. It was founded in 1928 by deafblind people and their carers.

Deafblind UK's Board of Trustees (herein called Directors) have established a group of organisations to support the work of Deafblind UK. These comprise Deafblind UK Trading Limited (Company No. 5082057), About Me Care and Support Limited (Company No. 7945990) and I Decide Limited (Company No. 8045589).

Statement of Trustees responsibilities

The Trustees are responsible for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England and Wales requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and the group and of the incoming resources and application of resources of the charity and the group for that period. In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP (FRS102)
- Make judgements and estimates that are reasonable and prudent
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.



“ *I was particularly interested in Deafblind UK as it is a membership organisation and helps people. Most importantly it helps people to help themselves, which is really important in my opinion. There are so many causes out there and dual sensory loss can be overlooked by supporters, so I felt this cause deserved my time over any other. The best thing is knowing that what I'm doing is making a real difference to deafblind people.*

Ruth Bridgeman, Trustee

”

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011 and applicable accounting regulations. They are also responsible for safeguarding the assets of the charity and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the charity and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Statement of disclosure to auditor

1. So far as the Trustees are aware, there is no relevant audit information of which the Charity's auditors are unaware, and
2. They have taken all the steps that they ought to have taken as Trustees to make themselves aware of any relevant audit information and to establish that the Charity's auditors are aware of that information.

How we are managed

The governing body of the Charity is the Board of Trustees. The Board meets quarterly and is supported by four sub-committees who regularly report back to the Board. Decisions are taken at our Board sub-committee meetings, quarterly Board meetings, our AGM and through other regular contact with other Directors where required. Those sub-committees are:

Finance and Governance Committee

This committee oversees all aspects of the charity's financial strategy and governance including: effective auditing; financial reporting; remuneration of the Chief Executive and executive team; implementation of an effective fundraising strategy; governance; risk management and internal control arrangements to ensure that the Charity complies with all regulatory frameworks and pursues best practice. The finance and governance committee also review safeguarding processes and ensures that data is used in a way that promotes a learning culture. They are involved in reviewing new trustee applications and making nominations to the Board.

Operations and Estates Committee

The Operations and Estates Committee oversees the implementation of the operational strategy. The Operations and Estates Committee also review safeguarding processes and ensures that data is used in a way that promotes a learning culture.

Management team

The day to day management of Deafblind UK is delegated to the Chief Executive and Senior Management Team comprising: Director of Finance and Deputy Chief Executive; Director of Operations; Director of HR and Business Support; and Director of Fundraising and Marketing. The Chief Executive meets regularly with the Chair and the full board to review progress and address any specific operational issues.

Director recruitment, induction and training

We are committed to ensuring that the Board comprises a mix of Directors who are deafblind and those who are sighted hearing.

The Directors are responsible for the strategic direction and policy of the organisation and are elected by voting members. The Board is kept up to date with any major changes in the Charities Act and Charity Commission guidance and best practice. Directors do not receive a salary but may claim out of pocket expenses for attending meetings.

All new Directors follow an agreed robust and detailed Trustee Induction Programme to ensure they fully understand their responsibilities as Trustees.

Risk Management

The Trustees have a risk management strategy which comprises:

- An annual review of the principal risks and uncertainties which the charity faces
- The establishment of policies, systems and procedures to mitigate those risks identified in the annual review
- The implementation of procedures designed to minimise or manage any potential impact on the charity should those risks materialize
- Quarterly reports to the governance and finance committees

Financial sustainability remains the major financial risk for the charity. Austerity continues to ensure local authorities are unable to sufficiently increase rates for chargeable services. With the annual rise to the National Living Wage and the increases to pension contributions in April 2018 and 2019, the cost base continues to rise. The organisation was successful throughout the year in negotiating rate increases with approximately 50% of local authorities, however, there remains a significant number of contracts that require a rate increase. Negotiations will continue in 2019/20.

The uncertainty surrounding the impending departure from the European Union has had an impact on overall income, particularly in receipts of legacy income. The organisation has seen an average increase in the time taken for distribution of estates, predominantly due to slower than expected sales of property. This has had an adverse effect on cashflow. Although Deafblind UK does not have any funding directly from Europe, the fundraising marketplace has been significantly more competitive in 2018/19 as a result of other organisations seeking to replace EU funding. We expect this to continue in the next few years.

We continue to focus on cost reduction whilst achieving growth in membership and maintaining high quality services, such as our current 'Good' rating from the Care Quality Commission. The fundraising department has seen significant changes in personnel and direction in the last two years and although these changes have had an impact on our income, we are confident that Deafblind UK now has the team in place to meet the required budgetary targets in 2019/20 and beyond.

Attention remains focused on non-financial risks such as safeguarding, retention of key staff and recruitment of support workers for our care and support services. The introduction of the General Data Protection Regulation (GDPR) on 25th May 2018 was managed very successfully, however the impact of the legislative changes remains a risk to member and donor growth.

All of the above risks are managed by a risk register which is regularly updated and reviewed quarterly at Board meetings.

Financial Review

In common with many charities, Deafblind UK has been required to operate in a difficult economic climate over the last ten years. You will note that 2018-2019 has been a tough financial year for Deafblind UK, due to several factors, both internal and external, and we ended the year with a deficit of £494,933.

2018-2019 will be only the third year in which we have registered an operating loss. On the two previous occasions we achieved a surplus in the following year. While this will be a challenge in 2019-2020, we are confident that we can deliver a similar outcome.

The loss was due to a shortfall in expected income into the charity. The expenditure levels, although higher than the previous year, were within budget for the year ending March 2019.

Income fell to £2,919,708 (2018: £3,159,405) which is a decrease of £239,897, or 7.5%.

The main area that contributed to this decrease was fundraising, in particular legacies, which were down by £193,880 from the previous year; a decrease of 30%. There was also a fall in income from Trusts and Foundations of £93,000. The fundraising team have implemented a detailed plan with regular monitoring, to ensure this decrease in Trust receipts is reversed in 2019.

Deafblind UK has significantly strengthened the fundraising function during the year and the fundraising team expect to secure funds in 2019 that not only exceed the 2018 figures, but also surpass the much higher figures attained in 2017.

Deafblind UK received 42% (2018: 49%) of its income from voluntary sources, such as trusts and foundations, the Big Lottery Fund and legacies.

Turnover from our conference facilities increased by 34% (2019: £434,018, 2018: £324,941). This continues to be an area which has seen significant growth in recent years and is now an established source of unrestricted income contributing over £110,000 in the year.

Contracted income in our subsidiary, About Me Care & Support Ltd showed a small reduction again this year from £1,047,083 to £1,022,100. The Board had budgeted for growth in 2018/2019, so it was disappointing to see this reduction.

However, the pipeline for 2019 is stronger than it was 12 months ago. It is believed that the pattern of falling income year on year has come to an end and the charity is looking forward to growing this area once more. There have been significant improvements in securing increases to charge rates and these negotiations will continue during 2019/2020.

In addition to the accounting loss in the year, the Charity has invested in a number of improvements to the infrastructure and service delivery of the organisation. Capital expenditure included; new sixty-minute fire doors in addition to other fire safety improvements throughout our residential property, Rainbow Court in Peterborough, new paths and handrails for the same site, a caravan in Norfolk for subsidised holidays for our members, a full fit of a new charity shop in Werrington, new IT systems and a new finance system.

During the year the charity went through a restructure, which led to some redundancies. The purpose of this change was to improve the operational performance of the charity by flattening the reporting structure. In addition to improvements to service delivery, the organisation will save approximately £125,000 per year.

The Deafblind UK team



Expenditure in the year increased by 9.7%. Total expenditure in the Consolidated Statement of Financial Activities (SOFA) was £3,414,731 (2018: £3,112,521). Deafblind UK had planned this increase in expenditure, bolstering employee numbers in Community Services, providing direct delivery to members. The Charity also ensured that the lowest paid employees received a premium above the National Living Wage, which had already increased staff costs by 4.4%. Termination payments for redundancies were also paid during the year, these are detailed in Note 7.

Depreciation increased significantly in the year. The planned rate of depreciation of buildings doubled from 1% to 2% which represented an increase of £30,000 and the annual depreciation charge also rose due to the capital investment detailed above.

A detailed analysis of income and expenditure is shown in the SOFA on page 30 and in notes 1 to 8 of these accounts.

The net assets of the group as shown in the consolidated balance sheet at year end amount to £3,954,694.

Reserves Policy

The policy for free reserves held by the charity is to have a minimum of three months with desire to hold no more than six months operating costs. This policy was reviewed at the Finance Sub-Committee in March 2019 as part of the annual review process. The charity remained within these parameters for the majority of the year. However, in the final months of 2018/2019, the free reserves fell below the minimum required, ending the year at just over two and a half months free reserves.

The planned expenditure mentioned in the financial review, alongside the loss during 2018/2019 was the reason for the fall to below the required minimum cash reserves. The level of investment mentioned above is not expected to be repeated in the next 24-36 months.

The charity has also prepared a broadly break-even budget this year with the clear intention to deliver a surplus in March 2020. After depreciation is subtracted, this should ensure there is a positive cash inflow of approximately £100,000. There are also a number of legacy bequests that have been recognised in the 18/19 accounts where the Estates are yet to distribute; once this cash is received the reserves will be within the required minimum, approaching four months operating costs.

Total funds at the end of the reporting period were, £3,954,694 of which £80,959 were restricted.

Investment Policy

When cash reserves are sufficiently high for the charity to place funds in investments, this cash is maintained in a spread of interest-bearing deposits with reputable UK based financial institutions which meet our ethical standards.

Deposits are selected which provide the best return available under current market conditions, whilst ensuring sufficient liquidity to provide operating capital and to cover capital requirements.

The policy and portfolio of deposits are kept under review by the finance committee.

Approved by the Trustees on 26TH JUNE 2019



R Cullen
Company Secretary

Independent auditors report

Opinion on financial statements

We have audited the financial statements of Deafblind UK (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2019 which comprise the Group Statement of Financial Activities, the Group and Charitable Company Balance Sheets, the Group Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Using a magnifying glass at a social group



In our opinion, the financial statements:

- Give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2019 and of the group's incoming resources and expenditure of resources, including its income and expenditure, for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Companies Act 2006.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- The trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- The trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report,

other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the Trustees' Annual Report which includes the Directors' Report and the Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- The Trustees' Annual Report which includes the Directors' Report and the Strategic Report have been prepared in accordance with applicable legal requirements.

Bob Nolan's Three Peaks Challenge





Deafblind manual

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report and Strategic Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- The financial statements are not in agreement with the accounting records and returns; or
- Certain disclosures of trustees' remuneration specified by law are not made; or
- We have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Trustees' Responsibilities Statement set out on page 17, the trustees (who are also directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative to do so.



The busy Conference Centre

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditors under the Companies Act 2006 and report in accordance with that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Jane Hill (Senior Statutory Auditor)
For and on behalf of Saffery Champness LLP

Chartered Accountants and Statutory Auditors
Unex House, Bourges Boulevard, Peterborough, PE1 1NG

Date: 26/6/19

Saffery Champness LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

Consolidated statement of financial activities

(Incorporating a consolidated income and expenditure account)

For the year ended 31 March 2019

	Notes	Unrestricted funds £	Restricted funds £	Total funds 2019 £	Total funds 2018 £
Income from:					
Donations and legacies					
Legacies		450,043	-	450,043	643,923
Grants and trusts	1	104,887	595,344	700,231	793,545
Other donations		66,420	-	66,420	120,397
		<u>621,350</u>	<u>595,344</u>	<u>1,216,694</u>	<u>1,557,865</u>
Other trading activities					
Commercial trading operations		434,018	-	434,018	324,941
Fundraising income		56,392	-	56,392	33,231
Non-charitable trading		11,671	-	11,671	21,549
		<u>502,081</u>	<u>-</u>	<u>502,081</u>	<u>379,721</u>
Charitable activities					
Contracted services	3	1,022,100	-	1,022,100	1,047,083
Income from property	3	172,088	-	172,088	168,256
	3	<u>1,194,188</u>	<u>-</u>	<u>1,194,188</u>	<u>1,215,339</u>
Investment income	2	6,835	-	6,835	6,480
Total income		<u>2,324,454</u>	<u>595,344</u>	<u>2,919,798</u>	<u>3,159,405</u>
Expenditure on:					
Raising funds					
Fundraising costs	5	213,281	-	213,281	213,945
Commercial trading operations		256,584	-	256,584	187,590
Charitable activities	6	2,356,431	588,435	2,944,866	2,710,986
Total expenditure		<u>2,826,296</u>	<u>588,435</u>	<u>3,414,731</u>	<u>3,112,521</u>
Net income/ (expenditure) and net movement in funds for the year		(501,842)	6,909	(494,933)	46,884
Transfers between funds					
Total funds brought forward	22	4,311,108	138,519	4,449,627	4,402,743
Total funds carried forward		<u>3,873,745</u>	<u>80,949</u>	<u>3,954,694</u>	<u>4,449,627</u>

Consolidated statement of financial activities

(Incorporating a consolidated income and expenditure account)

For the year ended 31 March 2019

The consolidated statement of financial activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared.

All of the above amounts relate to continuing activities. Commercial trading income includes £nil (2018 - £nil) of income from discontinued operations.

Comparative figures are included in notes 21 and 22.

As permitted by section 408 of the Companies Act 2006, the parent Charity's Statement of Financial Activities has not been included in these financial statements. The parent Charity's total incoming resources for the year were £1,619,910 (2018: £1,823,051). The net surplus/(deficit) for the year for the Charity was (£494,932) (2018: £424,030).

The accounting policies and notes on pages 30 to 56 form part of these financial statements.

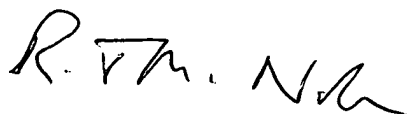


Consolidated balance sheet

For the year ended 31 March 2019

	Notes	2019 £	£	2018 £	£
Fixed assets					
Tangible assets	9		3,017,028		2,959,290
Current assets					
Debtors	11	533,986		341,388	
Cash at bank and in hand		<u>773,149</u>		<u>1,533,476</u>	
		1,307,135		1,874,864	
Creditors: amounts falling due within one year	12	<u>(369,469)</u>		<u>(384,527)</u>	
Net current assets			<u>937,666</u>		<u>1,490,337</u>
Total assets less current liabilities			<u>3,954,694</u>		<u>4,449,627</u>
Net assets			<u>3,954,694</u>		<u>4,449,627</u>
Funds of the group					
Restricted funds	13		80,950		138,520
Unrestricted funds	14		<u>3,873,744</u>		<u>4,311,107</u>
Total funds			<u>3,954,694</u>		<u>4,449,627</u>

These financial statements were approved and authorised for issue by the Trustees on the 26/6/2019 and signed on their behalf by:



R Nolan (Chair)
Trustee

Company Registration No. 02426281
Charity No. 802976

The accounting policies and notes on pages 35 to 58 form part of these financial statements.

Charity balance sheet

For the year ended 31 March 2019

	Notes	2019 £	£	2018 £	£
Fixed assets					
Tangible assets	9	2,972,405		2,933,548	
Investments	10		10		12
		<u>2,972,415</u>		<u>2,933,560</u>	
Current assets					
Debtors	11	523,983		790,407	
Cash at bank and in hand		<u>668,544</u>		<u>963,299</u>	
		1,192,527		1,753,706	
Creditors: amounts falling due within one year	12	<u>(214,503)</u>		<u>(241,889)</u>	
Net current assets			978,024		1,511,817
Total assets less current liabilities			3,950,439		4,445,377
Net assets			<u>3,950,439</u>		<u>4,445,377</u>
Funds of the charity					
Restricted funds	13	80,950		138,520	
Unrestricted funds	14	<u>3,869,489</u>		<u>4,306,857</u>	
Total funds		<u>3,950,439</u>		<u>4,445,377</u>	

As permitted by Section 408 of the Companies Act 2006, the parent Charity's Statement of financial activities has not been included in these financial statements. The unconsolidated figure for the net expenditure of the charity, including donations from the subsidiaries, would have been £615,962 (2018: net income of £39,094). Details concerning the subsidiary companies, along with their results and financial position are set out in note 4.

These financial statements were approved and authorised for issue by the Trustees on the 26/6/2019 and signed on their behalf by:

R Nolan (Chair)
Trustee



Company Registration No. 02426281
Charity No. 802976

The accounting policies and notes on pages 35 to 58 form part of these financial statements.

Group cash flow statement

For the year ended 31 March 2019

	2019	2018
	£	£
Net cash used in operating activities	(549,017)	326,468
Cashflows from investing activities		
Interest received	6,835	6,480
Proceeds from sale of fixed assets	-	4,100
Purchase of plant and equipment	<u>(218,145)</u>	<u>(23,316)</u>
Net cash (used in)/provided by investing activities	<u>(211,310)</u>	<u>(12,736)</u>
Change in cash in the year	(760,327)	313,732
Cash at the beginning of the year	<u>1,533,476</u>	<u>1,219,744</u>
Cash at the end of the year	<u><u>773,149</u></u>	<u><u>1,533,476</u></u>
Reconciliation of net income/ expenditure to net cash flow from operating activities		
Net income/(expenditure) for the year	(494,933)	23,784
Interest received	(6,835)	(6,480)
Profit on disposal	-	(4,100)
Depreciation	160,341	108,876
Impairment	-	62,480
Decrease/(increase) in debtors	(192,532)	133,036
Increase/(decrease) in creditors	<u>(15,058)</u>	<u>8,872</u>
Net cash used in operating activities	<u><u>(549,017)</u></u>	<u><u>326,468</u></u>
Analysis of cash	2019	2018
	£	£
Cash in hand	<u><u>773,149</u></u>	<u><u>1,533,476</u></u>

The accounting policies and notes on pages 35 to 58 form part of these financial statements.

Accounting policies

For the year ended 31 March 2019

Charity information

Deafblind UK is a Charity domiciled and incorporated in England and Wales. The registered office is John and Lucille van Geest Place, Cygnet Road, Hampton, Peterborough, PE7 8FD.

Basis of accounting

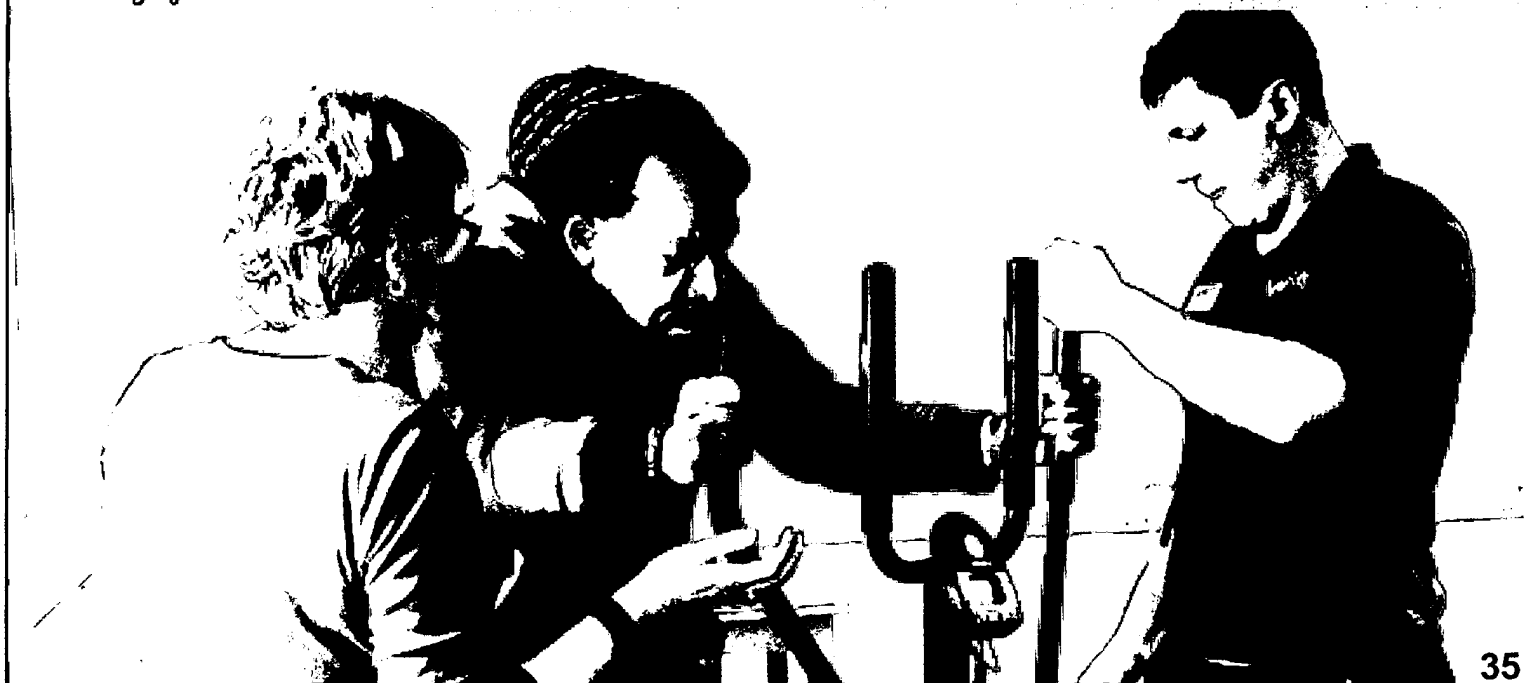
The financial statements have been prepared under the historic cost convention and in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the Charity. Monetary amounts in these financial statements are rounded to the nearest £.

Deafblind UK is a charitable company domiciled and registered in England. The principal accounting policies adopted in the preparation of the Financial Statement are set out below.

Deafblind UK meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historic cost or transaction value unless otherwise stated in the relevant accounting policy note.

Disability sports at The Karten Centre



Basis of consolidation

The group financial statements consolidate the financial statements of the Charity and its subsidiaries for the year ended 31 March 2019. The statement of financial activities (SOFA) and the balance sheet consolidate the financial statements on a line by line basis where appropriate.

Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the Charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

Fixed assets

All fixed assets are initially recorded at cost. Generally, expenditure over £1,000 of a capital nature is capitalised at cost as fixed assets within the relevant fund.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that as follows:

Freehold property	2% straight line
Equipment 2	0% straight line
Fixtures and fittings	10-15% straight line
Motor vehicles	25% straight line

Given the long period over which the freehold buildings are depreciated they are also subject to an annual impairment review by the Trustees.

Impairment of fixed assets

At each reporting end date, the Charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Charity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) prior years. A reversal of an impairment loss is recognised immediately in the statement of financial activities, unless the relevant asset is carried in at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease.

Pension costs

The Charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the Charity. The annual contributions payable are charged to the statement of financial activities.

Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the Charity.

Income

Income from donations and legacies are recognised in the appropriate fund as follows:

Legacies

Legacies are included in income when received, or if before receipt it becomes more likely than not that the Charity is entitled to the income, the legacy will be received and the value can be determined with reasonable probability.

Donations

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received.

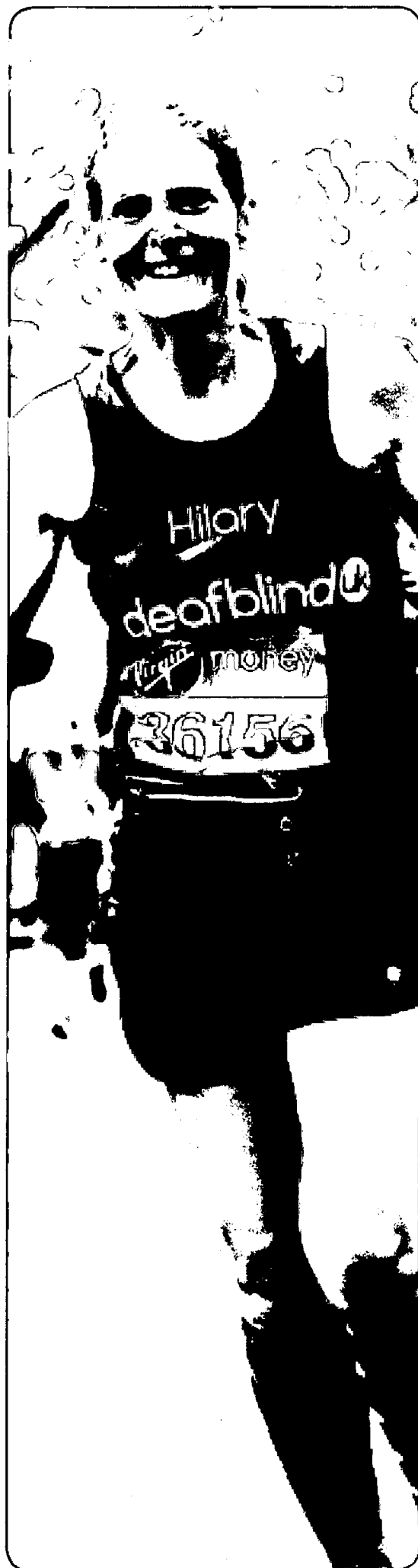
Income from other trading activities includes:

Commercial trading operations

Conference income, from hiring out the conference facilities at Deafblind UK's headquarters is recognised as income as soon as the event has taken place. Income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Limited.

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from support work is included in the trading company, About Me Care and Support Limited.

Fees and charges and brokerage services income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from brokerage services is included in the trading company, I Decide Limited. This activity has been discontinued in the year.



Investment income includes:

Rental income

Deafblind UK receives rental income from renting accommodation at 18 Rainbow Court, Paston Ridings, Peterborough, PE4 7UP, to deafblind people. It is recognised as income in the period to which the income relates.

Income from charitable activities includes:

Fees and charges and support work

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to.

Other income

All other income, exclusive of VAT, is recorded in the period that it relates to.

Branch income

The results of the branches of the Charity are consolidated in the accounts.

Expenditure and irrecoverable VAT

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay. The costs of operating the Charity have been split between costs of raising funds, charitable expenditure and support costs.

Support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers. Irrecoverable VAT is charged against the category of expenditure for which it was incurred.

Financial instruments

The group only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic instruments are initially recognised at transaction value and subsequently measured at their settlement value.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Cash

Cash and cash equivalents are basic financial instruments and include cash in hand.

Creditors

Creditors and provisions are recognised where the Charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Taxation

The Charity is a registered Charity and is not liable to United Kingdom income tax or corporation tax on charitable activities.

Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the Charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

Critical accounting estimates and areas of judgement

Estimates and judgement are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions

The group make estimates and assumptions concerning the future. The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. There are no estimates and assumptions that are considered to have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

1. Income from grants and trusts

	Unrestricted funds £	Restricted funds £	Total funds 2019 £	Total funds 2018 £
Grants and donations including				
Specific appeals	104,887	316,058	420,945	456,140
Big Lottery Fund		279,286	279,286	337,405
	<u>104,887</u>	<u>595,344</u>	<u>700,231</u>	<u>793,545</u>

- **England Big Lottery Fund** (now The National Lottery Community Fund) towards our 'Reaching Out to Deafblind People' project to support deafblind people in London, Yorkshire, East Anglia, and the West Midlands £78,750
- **Wales Big Lottery Fund:** towards our 'Reaching Out Wales' project to support deafblind people across North and South Wales £159,426
- **City Bridge Trust:** towards the salary and running costs of a London Outreach Officer working with elderly deafblind people £15,600
- **People's Health Trust:** towards the Conwy Valley Deafblind Group £750
- **People's Health Trust:** towards the Wrexham Deafblind 'See Hear' Group £750
- **People's Health Trust:** towards the Rhyl Deafblind 'Look Hear' Group £750
- **ECL - Essex Sensory Community Grant:** Towards the provision of an Outreach Service for deafblind people across Essex £37,500
- **West Essex CCG:** towards the provision of an Outreach Service for deafblind people in West Essex £12,916
- **Evelyn Trust:** towards our outreach work in Cambridgeshire £20,000

Also received with thanks:

- **Inman Charity:** towards our support for deafblind people £5,000
- **Rhyl Flats Offshore Windfarm Community Fund:** towards an Outreach Service for deafblind people living in eligible wards within Conwy £3,268
- **Chelmsford City Council Corporate Grant Aid Scheme:** towards the support of deafblind people in Chelmsford £2,528
- **Royal Naval Benevolent Fund:** towards our support for deafblind Veterans £1,500
- **Eveson Charitable Trust:** towards our Companions Service in the West Midlands £5,000

2. Investment income

	Unrestricted funds £	Restricted funds £	Total funds 2019 £	Total funds 2018 £
Bank interest received	<u>6,835</u>	-	<u>6,835</u>	<u>6,480</u>

3. Income from charitable activities

	Unrestricted funds £	Restricted funds £	Total funds 2019 £	Total funds 2018 £
Contracted services				
Fees, charges and support work	1,022,100	-	1,022,100	1,047,083
Income from property	172,088	-	172,088	168,256
	<u>1,194,188</u>	-	<u>1,194,188</u>	<u>1,215,339</u>

4. Income from subsidiary's trading activities

The following companies are wholly owned trading subsidiaries of the Charity

Deafblind UK Trading Limited (company number 05082057), a company established to provide conference facilities, provide transcription service and to sell merchandise on behalf of the charity.

About Me Care & Support Limited (company number 07945990), a company working with people who have a sensory impairment to provide personalised, community-inclusive care and support solutions. About Me Care & Support Limited re-merged with Deafblind UK on April 1st 2019, having separated the operations in July 2012.

Ultimately the activities are undertaken with a view to raising funds for Deafblind UK.

4. Income from subsidiary's trading activities continued

Their results for the year, as extracted from the audited financial statements, are summarised below:

	About Me Care and Support Limited		Deafblind UK Trading Limited	
	2019 £	2018 £	2019 £	2018 £
Turnover	1,022,549	1,047,083	434,365	324,941
Cost of sales	(882,153)	(851,827)	(82,213)	(62,666)
	140,396	195,256	351,805	262,275
Administrative expenses	(130,358)	(163,674)	(241,160)	(202,237)
Other operating income		-		-
Operating (loss)/ Profit before Taxation	9,589	31,582	110,645	60,038
Interest receivable	449	222	347	93
Corporation tax Payable		-	-	
Retained profit	10,038	31,804	110,992	60,131
Paid up shares capital	8	8	2	2
Net liabilities/assets	1,572	1,572	2,690	2,690

£121,030 (2018: £81,486) was gifted by the subsidiaries to the charity in the year.

The figures in the above table are inclusive of any intra-group transactions. In the statement of financial activity on page 28, intra-group transactions are netted against each other.

5. Fundraising costs

	Unrestricted funds £	Restricted funds £	Total funds 2019 £	Total funds 2018 £
Fundraising and publicity costs including salaries and consultancy	209,893	-	209,893	208,622
Postage and stationery	3,388	-	3,388	5,323
	213,281	-	213,281	213,945

6. Charitable activities

	Direct charitable £	Support costs £	Total funds 2019 £	Total funds 2018 £
Direct charitable expenditure				
Policy, information and advice	918,777	616,709	1,535,486	-
About Me Care & Support	926,779	-	926,779	905,234
Community services	-	-	-	1,418,692
Governance	82,189	54,691	136,880	106,697
Rainbow Court	72,893	48,506	121,399	91,424
Information and Communications Technology	134,693	89,629	224,322	188,939
	<u>2,135,331</u>	<u>809,535</u>	<u>2,944,866</u>	<u>2,710,986</u>

Support costs are allocated directly between activities based on total costs incurred. The movement on restricted funds in respect of charitable activities is detailed in note 13. Included within the 2018 community services figure is a prior year adjustment of £23,100 relating to a reversal of a liability. This was posted through the subsidiary accounts and not the consolidated accounts. As a result, the 2018 total funds carried forward figure has increased by £23,100.

Policy, information and advice

This includes the provision of Deafblind UK's information and Advice Line.

About Me Care & Support Operations

This is made up of all the services that Deafblind UK and About Me Care & Support provide across the country.

Rainbow Court

Rainbow Court is a centre where deafblind people live independently

Charitable expenditure comprises the following main elements:

Information and Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK or in their home.

Self-help Groups

This includes Deafblind UK's programme designed to raise awareness of deafblindness along with a project designed to improve access to health care services for deafblind people.

6. Charitable activities continued

	2019 £	2018 £
Wages and salaries, including staff training	2,250,530	1,943,808
Office running costs	263,861	281,716
IT costs	73,277	105,841
Travel and subsistence costs	170,994	179,396
Insurances	13,210	12,930
Deafblind Club costs	17,494	7,431
Irrecoverable VAT	300	(5,174)
Interpreting costs	4,469	4,270
Depreciation and loss on disposal of tangible fixed assets	138,691	93,020
Bad debt expenses	(144)	(4,988)
Audit and accountancy	12,184	30,256
Impairment	-	62,480
	<u>2,944,866</u>	<u>2,710,986</u>

7. Staff costs

The aggregate payroll costs were

	2019 £	2018 £
Wages and salaries	2,228,375	2,007,740
Social security costs	174,498	150,358
Pension costs	43,968	29,835
Termination payments	32,634	3,000
	<u>2,479,475</u>	<u>2,190,933</u>

	2019 £	2018 £
Employees who earned more than £60,000 during the year:		
£80,001 - £90,000	-	1
£60,001 - £70,000	<u>1</u>	<u>-</u>

Pension contributions in relation to this employee amounted to £3,877 (2018: £4,848) in the year.

£1,569 has been reimbursed to Trustees during the year (2018: £4,406). This related to travel costs, guides and interpreting costs. 3 Trustees in total received reimbursements (2018: 7).

The key management personnel of the parent charity, Deafblind UK, comprise the trustees (who are not remunerated in their role), and members of the executive team. The total employee benefits of the key management personnel of the Charity were £182,800 (2018: £215,973).

The key management personnel of the group comprise those of the Charity and the key management personnel of its wholly owned subsidiaries Deafblind UK Trading Limited and About Me Care & Support Limited. The employee benefits of key management personnel for the group were therefore £235,009 (2018: £241,650).

Included in termination payments is a non-contractual payment of £nil (2018: £3,000).

Trustees did not receive remuneration in 2019 or 2018.

Particulars of employees

The average number of staff employed by the group during the financial year amounted to:

	2019 Number	2018 Number
Finance, administrative and support	32	29
Care and support	68	76
Fundraising	8	7
Community services	29	24
	<u>137</u>	<u>136</u>

8. Net income/(expenditure)

Net income/(expenditure) is stated after charging/crediting

	2019 £	2018 £
Depreciation of tangible fixed asset – owned	160,341	108,876
Impairment of tangible fixed asset – owned	-	62,480
Profit on disposal	-	(4,100)
Auditors' remuneration:		
- statutory audit of parent and consolidated accounts	9,000	8,450
- statutory audit of subsidiaries	5,000	6,750
- other services	3,100	8,000
	<u>3,100</u>	<u>8,000</u>

9. Tangible fixed assets

Group

	Freehold property as restated £	Equipment £	Fixtures & fittings £	Total funds £
Cost				
At 1 April 2018	3,849,045	125,908	561,835	4,536,788
Additions	-	180,186	37,959	218,145
At 31 March 2019	<u>3,849,045</u>	<u>306,094</u>	<u>599,794</u>	<u>4,754,933</u>
Depreciation				
At 1 April 2018	982,040	87,801	507,657	1,577,498
Charge for the year	61,179	51,185	47,977	160,341
At 31 March 2019	<u>1,043,219</u>	<u>138,986</u>	<u>555,634</u>	<u>1,737,839</u>
Net book value				
At 31 March 2019	<u>2,805,826</u>	<u>167,108</u>	<u>44,160</u>	<u>3,017,094</u>
At 31 March 2018	<u>2,867,005</u>	<u>38,107</u>	<u>54,178</u>	<u>2,959,290</u>

9. Tangible fixed assets

Charity

	Freehold property as restated £	Equipment £	Fixtures & fittings £	Total funds £
Cost				
At 1 April 2018	3,849,045	115,561	460,832	4,425,438
Additions	-	139,587	37,959	177,546
At 31 March 2019	<u>3,849,045</u>	<u>255,148</u>	<u>498,791</u>	<u>4,602,984</u>
Depreciation				
At 1 April 2018	982,040	82,654	427,196	1,491,890
Charge for the year	61,179	29,542	47,970	138,691
At 31 March 2019	<u>1,043,219</u>	<u>112,196</u>	<u>475,166</u>	<u>1,630,581</u>
Net book value				
At 31 March 2019	<u>2,805,826</u>	<u>142,952</u>	<u>23,625</u>	<u>2,972,403</u>
At 31 March 2018	<u>2,867,005</u>	<u>32,907</u>	<u>33,636</u>	<u>2,933,548</u>

All fixed assets are held for charitable purposes.

Freehold property includes land of £801,250 (2018: £801,250) which is not depreciated.

The annual impairment review by the Trustees has assessed the value of the freehold buildings and the Trustees are confident that the asset value in the balance sheet is representative of a fair value in the marketplace.

10. Investments

Charity

	2019 £	2018 £
Costs		
Fixed asset investments at cost	<u>10</u>	<u>12</u>

Investments relate to the shares held in Deafblind UK Trading Limited and About Me Care and Support Limited, all 100% owned subsidiaries, and all companies incorporated in the United Kingdom. I Decide Limited's investment has been written down to nil as it is now dormant. For further information on the activities of the subsidiaries, see note 4.

11. Debtors

Group

	2019 £	2018 £
Trade debtors	229,270	116,399
Other debtors	298,629	216,298
Prepayments	6,087	8,691
	<u>533,986</u>	<u>341,388</u>

Charity

	2019 £	2018 £
Trade debtors	15,679	25,461
Amounts owed by group undertakings	205,405	542,714
Prepayments	5,139	8,003
Other debtors	297,760	214,229
	<u>523,983</u>	<u>790,407</u>

12. Creditors

Amounts falling due within one year

Group

	2019 £	2018 £
Trade creditors	45,651	44,618
Taxation and social security	63,263	57,468
Other creditors	16,439	23,961
Accruals	244,117	258,480
	<u>369,470</u>	<u>384,527</u>

Charity

	2019 £	2018 £
Trade creditors	36,871	28,482
Taxation and social security	36,203	32,102
Other creditors	12,882	22,231
Accruals	128,547	159,074
	<u>214,503</u>	<u>241,889</u>

13. Restricted

Group and Charity

		Movement in resources			
	Balance at 31 March 2018	Income	Expenditure	Transfer	Balance at 31 March 2019
Reaching Out to Deafblind People	8,543	42,751	51,294	-	-
Caravan & Respite breaks	10,000	7,500	17,500	-	-
Caravan Capital	23,283	-	-	(23,283)	-
Community Services	-	36,204	36,204	-	-
Big Lottery Fund Awards for all England	-	-	-	-	-
Big Lottery Fund Awards for all Wales	-	-	-	-	-
Big Lottery Fund Reaching Out Wales	6,823	159,427	163,281	-	2,969
Companions (England)	-	77,108	38,554	-	38,554
Information & Adviceline	-	30,158	30,158	-	-
Connecting Lives Technology	30,000	25,000	35,438	-	19,562
London Companions	-	42,089	42,089	-	-
London Outreach	-	15,600	15,600	-	-
London Outreach - City	-	-	-	-	-
Bridge Trust	-	-	-	-	-
Essex Outreach	-	40,294	40,294	-	-
Wales Outreach	-	3,268	3,268	-	-
West Essex Outreach	-	-	-	-	-
Yorkshire Outreach	8,037	50	8,087	-	-
Bristol Outreach	9,334	5,000	14,334	-	-
Rochdale Outreach	3,000	-	3,000	-	-
Northern Ireland Outreach	-	5,000	5,000	-	-
Companions (West Midlands)	-	18,750	18,750	-	-
Merseyside Outreach	-	18,645	18,645	-	-
East Anglia Outreach	-	21,000	21,000	-	-
Greater Manchester Outreach	-	16,500	16,500	-	-
Wolverhampton Outreach	-	-	-	-	-
Rainbow Court Paths and Handrail	39,500	17,000	-	(41,196)	15,304
Adaptive Equipment for Deafblind People	-	2,000	-	-	2,000
Awareness Kits	-	12,000	9,439	-	2,561
Other appeals	-	-	-	-	-
Restricted funds	138,520	595,344	588,435	(64,479)	80,950

13. Restricted continued

Reaching out to Deafblind People

Big Lottery Fund Grant (under the Reaching Communities fund) for identifying and supporting deafblind people in various regions of England.

Caravan and Respite Breaks

Subsidised caravan respite breaks for deafblind people, their families and carers.

Caravan Capital

Funding to support the purchase of an additional caravan in Wales to provide subsidised respite breaks for deafblind people, and their families and carers.

Community Services

Supporting information, advice, caseworker and volunteer services for deafblind members, carers and others working with deafblind people.

Big Lottery Fund NI

Big Lottery Fund Grant (under the Reaching Out – connecting Older People fund) for social inclusion of deafblind people in Northern Ireland.

Big Lottery Fund Awards for all England

Funding received for 'The World at Their Fingertips' – digital inclusion project for deafblind people.

Big Lottery Fund Awards for all Wales

Funding received for 'At a Touch' – digital inclusion project for deafblind people.

Connecting Lives Technology

Raising awareness of digital inclusion for deafblind people with opportunity to try out accessibility features of technology, supported by volunteers

London Outreach – City Bridge Trust

Towards the part-time salary and running costs of a London Outreach Officer with elderly deafblind people.

13. Restricted continued

Various Outreach funds

Funds to support staff and volunteers working with deafblind people in their homes and communities and the provision of Peer Support groups in Wales, London, Yorkshire, Essex, West Essex, Bristol and its surrounding area, Rochdale and its surrounding area, and Wolverhampton and its surrounding area.

Head of Community Services

This post leads the expansion of our work into new areas and synchronises our services across Wales, Northern Ireland and the English Regions.

Other appeals

Support for services and activities across other areas.

Learning how to use an iPad



14. Unrestricted funds

Group

	Movement in resources				Balance at 31 March 2019
	Balance at 31 March 2018	Income	Expenditure	Transfer	
	As restated				
	£	£	£	£	£
General	1,351,817	2,324,454	(2,665,955)	64,479	1,074,795
Other fixed assets	2,959,290	-	(160,341)	-	2,798,949
Unrestricted funds	4,311,107	2,324,454	(2,826,296)	64,479	3,873,744

Charity

	Movement in resources				Balance at 31 March 2019
	Balance at 31 March 2018	Income	Expenditure	Transfer	
	As restated				
	£	£	£	£	£
General	1,373,309	1,024,567	(1,387,723)	64,479	1,074,632
Other fixed assets	2,933,548	-	(138,691)	-	2,794,857
Unrestricted funds	4,306,857	1,024,567	(1,665,105)	64,479	3,869,489

Other fixed assets

The other fixed asset fund represents tangible fixed assets held for the charity's use excluding the National Centre for Deafblindness. The expenditure allocated on this fund represents the depreciation charged on these assets in the year, and the transfer represents the net movement relating to additions and disposals in the year.

15. Analysis of net assets

Group

	Tangible fixed assets £	Net current assets £	Total £
Restricted funds	-	80,950	80,950
Unrestricted funds	3,017,028	856,716	3,873,744
	<u>3,017,028</u>	<u>937,666</u>	<u>3,954,694</u>

Charity

	Tangible fixed assets £	Investments £	Net current assets £	Total £
Restricted funds	-	-	80,950	80,950
Unrestricted funds	2,972,405	10	897,074	3,869,489
	<u>2,972,405</u>	<u>10</u>	<u>978,024</u>	<u>3,950,439</u>

16. Financial instruments

The carrying amount of the charitable company's financial instruments as at 31 March 2019 was:

	Group 2019 £	Charity 2019 £	Group 2018 £	Charity 2018 £
Financial assets				
Equity instruments measured at fair value	-	10	-	12
Debt instruments measured at Amortised cost	<u>527,930</u>	<u>397,814</u>	<u>332,697</u>	<u>700,918</u>
Financial liabilities				
Measured at amortised cost	<u>125,353</u>	<u>85,956</u>	<u>126,047</u>	<u>82,815</u>

17. Related party transaction

At the year end the charity was owed £84,710 (2018: £149,520) by About Me Care and Support Limited, a wholly owned subsidiary of Deafblind UK. During the year, the charity recharged expenses of £66,483 (2018: £72,002) to About Me Care and Support Limited and was recharged expense of £45,505 (2018: £9,112) from the company.

At the year end the charity owed £275 (2018: £136,913) to Deafblind UK Trading Limited, a wholly owned subsidiary of Deafblind UK. During the year the charity recharged expenses of £98,318 (2018: £41,900) and rent of £36,000 (2018: £36,000) to Deafblind UK Trading Limited; and was recharged expenses of £131,999 (2018: £538) from the company.

18. Company limited by guarantee

The company does not have share capital and is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1.

19. Pensions

The group contributes to a defined contribution scheme for its employees.

The charge for the year is £29,835 (2018: £29,600) and at the balance sheet date there were £5,494 (2018: £4,409) of outstanding contributions which were included within creditors.

20. Contingent liability

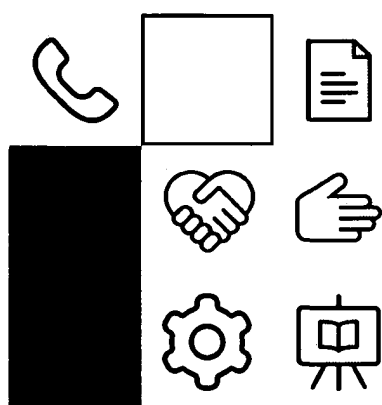
There is a contingent liability in respect of the value-added tax of certain other group companies under a group registration. At 31 March 2019, the maximum potential liability in respect of such value-added tax was £14,374 (2018: £10,212).

21. Comparative consolidated statement of financial activities by fund

	Unrestricted funds £	Restricted funds £	Total funds £
Income from Donations and legacies			
Legacies	643,923		643,923
Grants and trusts	104,074	689,471	793,545
Other donations	120,397		120,397
	<u>868,394</u>	<u>689,471</u>	<u>1,557,865</u>
Other trading activities			
Commercial trading operations	324,941	-	324,941
Fundraising income	33,231	-	33,231
Non-charitable trading	21,549	-	21,549
		-	<u>379,721</u>
Charitable activities			
Contracted services	1,047,083	-	1,047,083
Income from property	168,256	-	168,256
	<u>1,215,339</u>	<u>-</u>	<u>1,215,339</u>
Investment income	<u>6,480</u>	<u>-</u>	<u>6,480</u>
Total income	<u>2,469,934</u>	<u>689,471</u>	<u>3,159,405</u>
Expenditure			
Fundraising costs	213,945	-	213,945
Commercial trading operations	187,590	-	187,590
Charitable activities	2,043,677	667,309	2,710,986
Total expenditure	<u>2,445,212</u>	<u>667,309</u>	<u>3,112,521</u>
Net income / (expenditure)	24,722	22,162	46,884
Transfers between funds	3,008,002	(3,008,002)	-
Total funds brought forward	<u>1,278,383</u>	<u>3,124,360</u>	<u>4,402,743</u>
Total funds carried forward	<u>4,311,107</u>	<u>138,520</u>	<u>4,449,627</u>

22. Comparative analysis of charitable activities (Note 6)

	Direct Charitable £	Support costs £	Total funds 2018 £
Direct charitable expenditure			
About Me Care & Support			
Operations	905,234	-	905,234
Community services	827,680	591,012	1,418,692
Governance	60,376	46,321	106,697
Rainbow Court	51,733	39,691	91,424
Information and Communications Technology	106,880	82,059	188,939
	<u>1,951,903</u>	<u>759,083</u>	<u>2,710,986</u>
Wages and salaries, including staff training			1,943,808
Office running costs			281,716
IT costs			105,841
Travel and subsistence costs			179,396
Insurances			12,930
Training department costs			-
Deafblind Club costs			7,431
Irrecoverable VAT			(5,174)
Publications for members			-
Interpreting costs			4,270
Depreciation and loss on disposal of tangible fixed assets			93,020
Bad debt expenses			(4,988)
Audit and accountancy			30,256
Salary and meeting costs			-
Impairment (note 9)			<u>62,480</u>
			<u>2,710,986</u>



deafblinduk

Annual Report 2018–19

☎ 0800 132320

📘 DBUKcharity

✉ fundraising@deafblind.org.uk

🌐 www.deafblind.org.uk

🐦 @DeafblindUK

National Centre for Deafblindness,
John & Lucille van Geest Place, Cygnet
Road, Hampton, Peterborough, PE7 8FD

© 2019 Deafblind UK · Registered
Charity No: 802976. Company Reg No:
2426281