

financial statements

Deafblind UK and Its Subsidiaries

For the year ended 31 March 2010

Company registration number 02426281



DEAFBLIND UK AND ITS SUBSIDIARIES

FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

CONTENTS	PAGE
Members of the board and professional advisers	1
Trustees annual report	2
Independent auditor's report	14
Consolidated statement of financial activities	16
Consolidated balance sheet	17
Charity balance sheet	18
Group cash flow statement	19
Accounting policies	21
Notes to the financial statements	23

DEAFBLIND UK AND ITS SUBSIDIARIES

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

YEAR ENDED 31 MARCH 2010

The board of trustees	R Sandford (Chair)	deafblind
	D Evans	deafblind
	S Arnull	deafblind
	P Skivington	deafblind
	G Lister	

Company secretary	D Stonehouse
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Chief executive	J Skipp
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Registered office	National Centre for Deafblindness John and Lucille van Geest Place Cygnet Road Hampton Peterborough PE7 8FD
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Auditor	MacIntyre Hudson LLP Chartered Accountants & Registered Auditors 8-12 Priestgate Peterborough PE1 1JA
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Bankers	Barclays Bank Peterborough Business Centre Peterborough PE1 1XE
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DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

The trustees, who are also Directors for the purpose of the Companies Act, have pleasure in presenting their report and the financial statements of the charity for the year ended 31 March 2010

STRUCTURE, GOVERNANCE AND MANAGEMENT

LEGAL STATUS

Founded in 1928, by deafblind people and their carers, Deafblind UK is a registered charity and company limited by guarantee

The Company is a registered charity (registration number 802976) and company limited by guarantee and is governed by its Memorandum and Articles which give deafblind people full voting rights as members of the company

The Board of Directors is composed of persons (herein called directors) elected by the deafblind members. The Board must include a minimum of 50% deafblind directors. Every year, subsequent to the first Annual General Meeting, one third of the directors shall retire from office. A retiring director shall be eligible for re-election.

ORGANISATIONAL STRUCTURE AND DECISION MAKING PROCESS

The Board of Directors are responsible for the strategic direction and policy of the organisation and identify priorities through a five year planning process. To summarise, decisions are taken at quarterly Board meetings and through day to day contact with Board members where required. Trustees do not receive a salary but may claim expenses for attending meetings. The Chief Executive Officer takes responsibility for the delivery of strategy and policy determined by the Board and has delegated decision making powers agreed in advance by the Directors. Management of specific work areas and departments is further delegated to a group of Senior Managers (Director of Finance and Administration, Director of Operations, Director of HR and Director of Systems and Processes) and a team of Service Managers.

HOW DO WE PLAN

Planning processes which involve many thousands of deafblind people are never straightforward, but Deafblind UK is committed to taking everyone's views into account. As detailed above, first the Directors through the Chief Executive and his staff, consult the full 3,273 members of Deafblind UK. Members each receive a personal invitation to suggest ways in which the organisation could improve its services or provide a more representative voice for deafblind people. This in itself is not a simple task since each member has individual communication and reading needs. In order to consult our membership, letters have to be sent out in 21 different formats including Braille, Large Print (up to 72 point), on tape, computer disk and by e-mail. For some members none of these formats work and they will need a human communicator in the form of a Deafblind UK volunteer or member of staff.

To create as much flexibility as possible, deafblind people can feed back their views and comments in any way they feel most comfortable - by phone, through another person, by e-mail, Braille or large print. In this way no-one is excluded because of the restrictions of the process. All deafblind people's responses are collated and presented to the Board of Directors.

In the same way through the organisation's management process staff are consulted in teams, their responses discussed by managers and these results fed through to the deafblind Directors.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

TRUSTEES RECRUITMENT, INDUCTION AND TRAINING

When recruiting new members to the Board, existing Directors are clear about the charity's purpose and aims. They also understand their broader duties and responsibilities as Directors, to ensure both that they are acting in the best interests of the Charity and that they are in a position to explain to new trustees what is required of them. Deafblind UK remains committed to ensuring the Board is predominantly made up of people who are deafblind or have a combined sight and hearing loss to ensure as an organisation, the Board reflects the members they serve.

Skills audits have been used to highlight skill gaps in the Board this year and targeted recruitment has been undertaken to identify new Board members.

A full review of the recruitment process for the Board was undertaken in 2009 and an agreed recruitment process is now in place. In addition to promoting Director opportunities to our members through word of mouth and advertising in member publications, opportunities are advertised through our web site and other relevant media. It is recognised that it is essential for the charity that we have a skilled and effective Board so where we cannot recruit deafblind people with the required expertise in a specific area we have invited sighted hearing people, who have an interest in, knowledge of or commitment to supporting those with Deafblindness, to join the Board.

An induction and training programme for Directors is in place. Director policies and procedures ensure all Directors understand their duties and responsibilities.

RISK POLICY

The Board of Directors are responsible for the management of the risks faced by Deafblind UK. Risks are identified, assessed and controls established throughout the year.

The key controls used by Deafblind UK include:

- Formal agenda for Board activity
- Comprehensive strategic planning, budgeting and management accounting
- Established organisational structure and lines of reporting
- Formal written policies
- Hierarchical authorisation and approval levels

VOLUNTEERS

Deafblind UK would like to thank all the volunteers who continue to support the organisation. This year volunteers have supported deafblind people by befriending them. This work has included visiting deafblind people in their home, supporting our new tele-befriending pilot and enabling many people to attend our Peer Support Groups across the country. Volunteers continue to play a vital role within fundraising, supporting events and giving awareness talks about our work. We currently have 250 volunteers supporting deafblind people in the ways described above, we hope to increase this to 300 by the end of the financial year.

AIMS AND OBJECTIVES OF DEAFBLIND UK

VISION

Deafblind UK's vision is that people who are deafblind or have a combined sight and hearing loss should have equal rights, access and opportunities as all other citizens within society.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

MISSION STATEMENT

Deafblind UK is an organisation of and for people who are deafblind or have a combined sight and hearing loss. We will champion the rights and interests of all people who are deafblind or have a combined sight and hearing loss and will deliver quality services to support individuals to have autonomy and control over their lives.

We will achieve this by

- Ensuring our Board of Directors is predominantly made up of people who are deafblind or have a combined sight and hearing loss. We will only invite sighted hearing people to join the Board where we have been unable to recruit the required expertise in a specific area.
- Raising public and professional awareness of the needs of people who are deafblind or have a combined sight and hearing loss.
- Working in partnership with deafblind people, public bodies, other voluntary organisations and the independent sector to provide information, advice and guidance alongside appropriate support and advocacy services to deafblind people and people with a combined sight and hearing loss.
- To directly provide Independent Living Services which promote and enable individuals to have choice and control over their lifestyle and support their need for equality.
- To campaign for legislative or social change to promote and enhance equal access and inclusion for deafblind people and people with combined sight and hearing loss.

ACTIVITIES, ACHIEVEMENTS AND PERFORMANCE OF KEY AREAS OF DEAFBLIND UK

PUBLIC BENEFIT

In setting our activities and objectives each year we have regard to the Charity Commission's general guidance on public benefit. The trustees always ensure that the activities, services or programmes we undertake are in line with our charitable objects and aims.

The activities currently carried out for the public benefit by the charity can be broadly categorised into the following groups of programmes:

Independent Living Services - We provide a portfolio of support services to deafblind people to enable them to live independently and to interact with their local communities.

Community Services - We provide Peer Support Groups to deafblind people in settings outside of their homes and enable deafblind people to take an active role in their communities. We build a network of volunteers from the local community to provide support to deafblind people and we work in partnership with local agencies and local authorities to support the sustainability of these Peer Support Groups.

Specialist Services - We provide training to professionals working with deafblind people to promote deafblind knowledge, skills and professionalism and long term work to enable deafblind people to receive quality services. We provide communication support for deafblind people to attend medical appointments to cut down on waiting time and enable health professionals to fully address deafblind people's health needs.

Policy, Information and Advice - We enable carers and family to gain support, respite and improved morale. We help deafblind people to maintain their independence by increasing their access to the information and advice they need and provide them with information in a format they can read, ie, Braille.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

Finally, we monitor the way our services reduces social isolation, increases confidence, improves mental health and well being and we feed this into our future planning for the growth of our activities, services and programmes

HR AND TRAINING

The HR team has continued to review and implement systems and procedures aimed at supporting staff to deliver effective services to our members and other service users

New staff follow an agreed induction and training programme aimed at ensuring they are fully supported from the start of their employment

In addition to the provision and delivery of essential, legally required training, management training has been delivered, enabling managers to identify and deal with issues quickly and effectively A Performance Development Review Process has been developed and implemented

A number of restructures were undertaken during 2009 to ensure the organisation was best placed to deliver high quality, cost effective services Internal procedures have been reviewed to ensure basic HR processes can be dealt with as efficiently and effectively as possible to ensure our managers time is used to best effect in serving our members and other service users

Deafblind UK has an equal opportunities policy regarding the employment of staff and gives full consideration to applications for employment from applicants with disabilities 12.7% of our workforce has a disability

POLICY, INFORMATION AND ADVICE

During the last year the Policy, Information and Advice (PIA) department has been considering how best to organise existing services in the areas described below The management of each area has been looked at in detail and plans have been drawn up to clarify objectives for each service, set new targets, outline areas of responsibility and develop new policy statements that support these aims This work will provide a sound infrastructure for the organisation, improving service delivery to our members as well as allowing us to consider how best to extend the range of services we are able to offer to our members for the future This work will continue throughout 2010 -11

INFORMATION AND ADVICE LINE

The Information and Advice Line continues to offer support to deafblind members across the country During its first year we have successfully made the transition from a helpline to an Information and Advice Line, our aims have been to

- Provide a service to a wider cross-section of our membership by making more outgoing calls to members during the year Our target for this work is to make three calls a year to each member We have reached this target for a quarter of our membership and plans are in place to increase this coverage during the coming year
- Promote the Information and Advice Line to other organisations and individuals in order to improve awareness and increase referrals We have done this by contacting other national and local helplines, resolving day to day problems and liaising with external agencies as well as contacting carers, families and friends of deafblind people explaining the services Deafblind UK can offer
- Promote an enabling culture that leads to improved levels of independence amongst the membership We have done this by providing staff and volunteers on the Information and Advice Line with an understanding of the different approaches required, whilst adopting and reinforcing this policy consistently across different service areas Essentially it is about providing a service to members that can empower them to be independent with support if required More awareness on this subject is planned for the coming year

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

HEALTH

Our objectives for this area of work have been to improve the physical and mental wellbeing of deafblind members by improving their access to care and support as well as preventative measures

- Our Health Co-ordinator links in with deafblind members, their families, friends and carers as well as Peer Support Groups, our volunteers and works in partnership with Primary Care Trusts and Mental Health Trusts across Britain
- Awareness talks continue to provide basic information for health care professionals with follow up work being undertaken by our training department on more formal training courses
- Case work and advocacy continue to form part of this essential work, as does making people aware of their entitlement to guiding/communication support for health appointments. This in turn supports the work of our new Specialist Services team

CARERS, FAMILIES AND FRIENDS

This year, work has centred on continuing to support our carers and provide services to a growing number of people. We have supported 300 carers this year and our target for the coming year is to support up to 400

- Enquiries and referrals also form an important part of this work. We do this by making links with organisations that require our support and that support carers
- We are also investigating how many of our members are supported by carers, family members and friends to see if they are receiving the appropriate government benefits including carer's allowance
- Our 'carers buddying' scheme is being promoted as a way that carers can support other carers

CAMPAIGNS

Our campaign work has been modest during this year given our priorities. We have essentially supported health campaigns undertaken by other charities by informing our members about them via our quarterly magazine, Open hand and commenting on issues when appropriate. Some of the issues covered have included

- Support for the renewal of the Section 7 guidance to Local Authorities
- RNIB's 'Lost and Found' campaign helping to secure a review of support services for blind and visually impaired people
- Sense's campaign to protect deafblind people's rights under the review being undertaken by the Law Commission's proposals for changes to Adult Social Care
- RNIB's 'Losing Patients' campaign empowering blind and visually impaired people to secure accessible information from the NHS
- The 'Cost Oversight' campaign led by the RNIB focusing on reducing the costs of sight loss in the UK through early detection, treatment and public awareness, demanding increased funding and commissioning of services
- Support for Vision 2020's charter, for eye care and sight loss

PLANS FOR THE FUTURE

PIA's plans for the coming year will include

- Looking at improving the range of services we are able to offer to our deafblind members and how this can be funded
- Providing Peer Support Groups with an operating agreement to ensure clarity of purpose and harmonisation of practice across the UK
- Improved communication and support to field staff within the Operations team

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

MEMBERSHIP

- Our membership is receiving increased levels of information and support through the Information and Advice Line and Deafblind UK's quarterly magazine Open Hand, which is proving to be very popular with members
- A survey has been sent out to all members to obtain up to date contact details this will enable us to keep our database up to date and contact more members throughout the coming year
- The holiday home in Norfolk continues to provide affordable breaks away for members

VOLUNTEERS

- The Information and Advice Line is now well supported by a small dedicated, enthusiastic and efficient group of volunteers
- We have recruited volunteers, including peer support volunteers to the tele-befriending pilot. An evaluation report is now being conducted to decide how best to develop this service
- Volunteer recruitment, training, induction and ongoing support have all been reviewed and new policy statements have been produced to provide consistency across this area

INFORMATION TECHNOLOGY

The IT department continue to offer nationwide network and communication support for the organisation around the country

- We have set up network and communication services in the Oldham office
- Added a further server to our network for the installation of the Sapphire Business One financial package supporting staff and developers in its implementation
- Introduced self managed spam digest system for reviewing suspected spam emails
- Significantly reduced the cost of our leased line internet connection to the Hampton site whilst retaining the same bandwidth with the option to increase the bandwidth 5 x on our existing usage
- Improved our Data Protection policy
- Upgraded the memory capacity of all the computers at Hampton and Rainbow Court sites
- Moved our email and website pointers away from a third party internet supplier directly to our domain controller to further reduce costs and reduce the number of re-direction layers
- We continue to support Deafblind UK members offering advice and writing Open Hand articles about new and existing accessible computer and communication hardware

OPERATIONS

The senior management structure for operational services was strengthened during the year with the recruitment of a Regional Manager North at the beginning of August 2009. The appointment of this post facilitated a further review of operational structure that would allow continued development of the organisations Independent Living Services as well as look at how we could refocus the delivery of Community Services alongside Specialist Services

During the year we continued to look to develop a menu of services that deafblind people tell us they need, that they value and that allows them to live as independently as possible within their local communities. The development of these services has been informed by the transformation of Adult Social Care outlined in the Putting People First Strategy and meeting the needs of the "Personalisation" of service provision for deafblind people

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

INDEPENDENT LIVING SERVICES

As noted above, these services were delivered through the continued development of our Independent Living Teams. During the year, the Organisation continued to develop and build on its existing service provision and increase the number of people who accessed its services year on year. We continued to develop strategic relationships with other partners in furthering our work including Local Authorities, Health Services and other providers. This was informed by

- Identifying key geographic areas for our work
- Identifying who the stakeholders are and how relationships should be developed
- Agreeing working frameworks with partners and putting these in place

At March 2010, Deafblind UK were contracted to deliver 4,600 hours of services for the month. The average delivery and invoiced percentage of contracted hours per month for the year was in excess of 90%. At the end of the year Deafblind UK was delivering 23 direct payment contracts plus an additional 5 individual contracts and through the development of Independent Living Services and working with Social Services Departments across the country was looking to develop Self Directed Support (personal or individual budgets) over the coming year. Our Quality Care Commission registered domiciliary care services continued to achieved a "Good" rating.

COMMUNITY SERVICES

Towards the end of the year we redefined our development of Peer Support Groups as Community Services. Moving forward we will look to provide opportunities for deafblind people to access regular contact with their peers in a variety of settings that they can determine themselves. Initially this was achieved during the year through our group network but could in the future include other social settings, activity based training and information provision.

The development of Community Services will compliment the work carried out by our Independent Living Teams in a number of identified geographic areas. During the year we have developed plans to maintain and sustain our existing Group network building on the number of Groups available and their geographic coverage. Moving forward we will develop Peer Support Groups in collaboration with deafblind people by

- Developing groups on the principles that they are self-determining and are run by their members
- Supported by a network of volunteers in a variety of ways
- Gathering the views of deafblind people to inform our work

In addition we will work in partnership with Local Authorities and other providers to provide appropriate additional resource, such as venues and supporting the sustainability of this work.

SPECIALIST SERVICES

In supporting the work delivered by Independent and Community Services, during the year we have identified a range of Specialist Services that the Organisation currently provides but are delivered in a disparate fashion. However, it was identified this area of work delivers a range of activity that raises the awareness of deafblind issues in general as well as providing specific training to professionals. It also provides a professional assessment service as well as communication support for deafblind people attending medical appointments. Towards the end of the year work was carried out to

- Create a single service area (with a lead manager) for our existing specialist services and develop a plan for growth that will make these services available to more deafblind people
- Develop and deliver a marketing plan to promote the availability of these services to deafblind people, professionals and others

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

- Develop and deliver a quality framework across these services that will maintain continuous improvement and meet the needs of deafblind people
- Work in partnership others to maximise the impact of these services

During the year our Communication Support service for medical appointments exceeded budget by over 100% delivering support to 275 deafblind people over the year. This was delivered by 43 staff members.

DEAFBLIND CYMRU

The Welsh Connections Project (funded by the Big Lottery and part of our Community Services) developing Peer Support Groups across Wales completed its first year in June 2009. By year end it was well on the way to establishing its target of 12 groups having established 9. Moving forward we will look to develop and extend our work in Wales and support more deafblind people. This will be achieved through developing and delivering a sustainability plan for our existing Community Services provision as well as developing a plan for the delivery of Independent Living and Specialist Services in more areas of Wales.

RAINBOW COURT – SUPPORTED HOUSING SCHEME

2009/10 saw much of the work identified in the previous year being put in place. This included the implementation of the new staff structure, a review of maintenance services and the transfer of responsibility to Head Office, a new tenancy agreement being put in place and completion of the rent review with Peterborough Housing Benefit Office. Particular outcomes for 2008/09 were:

- The appointment of a new Scheme Manager at the end of the year reporting to the Regional Manager South
- Appropriate tenancy agreements and rent levels put in place
- Implementation of cost savings in support services identified in 2008/09
- We have deregistered as a Residential Care Small Group Home allowing the two residents to transfer to tenants, supporting a more independent lifestyle
- Commencement of work to renew all electrical systems in each flat
- At March 2010, 13 of 16 flats are occupied by 15 tenants (11 single, 2 couples)

SUMMARY

During the coming year we will aim to be a provider of choice across all our services for people and continue to be recognised for our quality and innovation. To achieve this we will:

- Develop and implement a quality framework based on a self assessment model
- Develop a plan for continuous improvement
- Engage more with deafblind people to inform our thinking

FUNDRAISING AND MARKETING

DONOR MARKETING

Donor appeals, committed giving and general donations have traditionally provided a consistent source of income for Deafblind UK.

Over the next 12 months we will be reviewing our strategy to maximise our return on investment and maintain donor retention taking into consideration the economic environment.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

TRUSTS AND LEGACIES

Deafblind UK continued to enjoy strong support from loyal trusts and charitable foundations

- We were supported by 37 trusts for the first time in the year
- We continued to review our systems of reporting to trusts to maintain efficiency and compliance
- We were pleased to be notified and receive some considerable legacies during the year, but continue to see a lower general average donation, in part due to the economic climate

STATUTORY GRANTS

We are extremely grateful to the Big Lottery Fund and the Department of Health for their support in the past year. Three Big Lottery Fund projects were completed during the year, concerning peer support and specific issues concerning deafblind women in the East Midlands, concerning Deafblind BME communities in London and concerning deafblind people in rural areas of South West England. Our Big Lottery Fund Welsh Connections Project completed a successful first year in June and has progressed well into its second year. The report on the third and final year of a Department of Health Core Section 64 grant completed in March 2009. In England we were very grateful to be able to start a new Connections Project – Facilitating People with Combined Sight and Hearing Loss to access Care and Peer Support and increased choice through self help. This has kindly been funded by the Department of Health's Third Sector Investment Programme, Innovation, Excellence and Service Development Fund for three years, and has enabled us to recruit and restructure in our Operations Department.

REGIONAL FUNDRAISING

- We continued to support individuals and community groups fundraising on behalf of Deafblind UK – generating £87,889, shown in grants and donations in note 1
- We developed our work with schools and adult groups e.g. Rotary, Innerwheel by recruiting 3 volunteer speakers to help offer talks to raise awareness of deafblindness and Deafblind UK – 32 talks were given
- Within Corporate fundraising we led a successful countertop appeal with Barclays branches between 21st April and 25th May. Pingu plush keyrings were sold for £2 each and we raised £36,109, shown as income in Deafblind UK Trading Limited
- In response to a reduced number of registrations for fundraising events nationally we took the decision to stabilise our events calendar and concentrate on 'buying' places on organised events instead of organising mass participation events ourselves. Our events fundraising programme included the Peterborough Dragon Boat Race, London Marathon, Great North Swim, British 10K Run and smaller community events held at Head Office including 2 Pamper Evenings, an Aerobathon and an evening with a live band
- Our Facebook profile has been strengthened throughout the year with our 'Little Red Man' image and we now have over 600 friends signed up
- As the chosen Charity of the Year for Cambridgeshire Chamber of Commerce we received £2,660 raised from their events. This also offered us the opportunity to build relationships with local companies throughout the Cambridge and Peterborough area
- We helped secure regional and local media coverage for Deafblind UK at all our key events including TV and radio coverage at the Great North Swim and for the Barclays counter top appeal

TRADING INCOME

Income from Deafblind UK's Conference Centre has been robust over the past year taking into consideration the economic environment. We will continue to build on this position throughout the coming year by reviewing our strategy for the Conference Centre.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

MARKETING AND COMMUNICATIONS

- We have been developing marketing plans and communications plans to promote membership of Deafblind UK, volunteering opportunities, fundraising opportunities and our portfolio of services. This work will continue in the new financial year.
- Throughout the course of the year we achieved press coverage in newspapers and magazines totalling approximately £45,000 in monetary terms.
- We implemented a new staff newsletter and launched a staff intranet to promote the ethos of communication across the organisation.
- Open Hand, Deafblind UK's quarterly magazine re-launched and has achieved positive feedback from our members.

FINANCIAL OVERVIEW AND RESERVES POLICY

Deafblind UK's income for the year totalled £3,319,128 and expenditure incurred during that period totalled £3,284,786, resulting in a surplus of £34,342. The detailed accounts give a full breakdown of the results as required by accounting practice and regulation and are consolidated to show income and expenditure from our trading company.

As you will see from the accounts the organisation's finances have improved from the previous year where we did report a significant deficit. This movement in funds is due to a number of factors.

Firstly, our income levels overall have increased. Fundraising income has stayed positive, with a long vacancy in statutory fundraising being compensated by exceeding our annual legacy target. Income from Independent Living Services and other contracted work also increased during 2009-10 compared with previous years. We also freed significant funds by the disposal of an asset which formed part of a legacy donation.

Secondly, our priority this year was to manage our money very carefully. We achieved this by thoroughly reviewing all expenditure and identifying some significant savings, through a combination of staff restructuring and reducing the cost of our charitable activities. We have reduced our expenditure by approximately 15% from the previous year, we feel, without compromising the integrity of Deafblind UK or affecting membership in any negative way.

Our objective over the next twelve months is to achieve another balanced budget. The cumulative effect of the strategies detailed below and within the report will be to strengthen organisational effectiveness, improve the profitability of our contracted services and maximise income from voluntary and statutory sources.

We will begin the process of further implementing these strategies during the course of the next financial year and expect to be able to achieve a level of reserves in excess of three months operating costs through the allocation of surplus unrestricted income, within a 24 month period.

As part of this process we are continuing to develop a full cost recovery costing model relating to all our contractual services with local authorities in England and Wales. This will ensure all existing and new services delivered under contract make a net contribution to the organisation and are financially viable in the long term.

PLANS FOR THE FUTURE

Deafblind UK after a period of significant change is developing into an innovative and responsive charity which holds the needs and aspirations of its members to its heart and is becoming a provider of choice in the local authority areas within which we operate. We have a suite of services: Independent Living Teams, Community Services, Specialist Services and Policy, Information & Advice (PIA) that are relevant, qualitative and structured to meet the government's social care agenda and most importantly the needs of our membership.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

Based upon the above services we have a strategy in place to increase the level of provision and to grow the organisation. Our financial plan demonstrates that delivering our strategic objectives will lead to organisational growth of 30% with an increase in our contractual services of 57% by the end of financial year 2013/14. Even within the difficult economic climate currently being experienced by the UK, such growth is achievable as the majority of our services offer greater independence and autonomy for our members whilst representing value for money to commissioners when compared to current alternative provision. At their core our services accord with government policy and offer local authorities a qualitative alternative to in house provision or competitors, particularly those authorities looking to move deafblind people out of residential care into more supported or independent living environments. Our areas of growth within our contracted services will come from two related but distinct areas. The first is growth in services for people who have acquired a combined sight and hearing loss as a result of the ageing process and accord very much with the majority of our current membership, these supports are often lighter touch but higher volume in relation to the number of referrals we receive. The second area will be from people who have a combined sight and hearing loss but also have other impairments such as mental health issues, physical disabilities or learning disabilities. These care packages are by their nature larger and increasingly we are being asked to deliver 24 hour packages of care in a person's own home. These referrals are increasing in their frequency and are likely to be the most significant area of contractual growth over the next 3 years.

Equally important is the development of our voluntary funded community based services. These services which include our case worker role, community services, Peer Support Groups and PIA, all of these services will need to grow and expand as our contracted services grow, in order to meet the needs of a larger membership. To achieve this growth ensuring members have access to services which are over and beyond those which the state will provide through community care provision, we will need to increase our fundraising income particularly in the areas of Trusts and Big Lottery fundraising. This is achievable as our recent strategy of approaching larger trusts and foundations has already started to deliver good outcomes and we are confident this is an area of funding we can incrementally increase over the next 3 years, to support additional provision of services for Deafblind people in England and Wales. Whilst Big Lottery funding will remain a very competitive process it is an area where we should reasonably be expecting to gain funding for a significant project at least once every other year. We are therefore seeking as a minimum to increase our fundraised income by 20% over the next 3 year period.

RESULTS

The results for the year and the charity's financial position at the end of the year are shown in the attached financial statements.

THE TRUSTEES

The trustees who served the charity during the period were as follows:

R Sandford (Chair)	deafblind
D Evans	deafblind
S Arnull	deafblind
P Skivington	deafblind
G Lister	

TRUSTEES' RESPONSIBILITIES

The trustees are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2010

Company law requires the Trustees to prepare financial statements for the charitable company for each financial year. Charity law requires the Trustees to prepare group financial statements for the charitable company and its subsidiary undertakings. The financial statements must be prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) and are required to give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources of the group for the year. In preparing the financial statements the Trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP
- make judgments and estimates that are reasonable and prudent and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business

The Trustees are responsible for keeping accounting records that disclose with reasonable accuracy at any time the financial position of the charity and the group and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities Act 1993 and regulations made thereunder

They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

The Trustees are responsible for the maintenance and integrity of the financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements and other information included in annual reports may differ from legislation in other jurisdictions

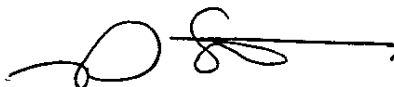
The Trustees have confirmed that so far as they are aware, there is no relevant audit information of which the charitable company's auditors are unaware, and that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the charitable company's auditors are aware of that information

AUDITOR

A resolution to re-appoint MacIntyre Hudson LLP as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 2006

Registered office
National Centre for Deafblindness
John and Lucille van Geest Place
Cygnet Road
Hampton
Peterborough
PE7 8FD

Signed by order of the trustees



D STONEHOUSE
Company Secretary

Approved by the trustees on 10/8/2010

DEAFBLIND UK AND ITS SUBSIDIARIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES

YEAR ENDED 31 MARCH 2010

We have audited the group and parent charitable company financial statements of Deafblind UK group for the year ended 31 March 2010 which comprise the Consolidated Statement of Financial Activities, the Consolidated and charitable company Balance Sheets, Group Cash Flow Statement and related notes. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF THE TRUSTEES AND AUDITORS

The responsibilities of the trustees (who also act as directors of Deafblind UK and Its Subsidiaries for the purposes of company law) for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Trustees' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been properly prepared in accordance with the Companies Act 2006. We also report to you whether in our opinion the information given in the Trustees' Annual Report is consistent with those financial statements.

In addition we report to you if, in our opinion, the charitable company has not kept adequate accounting records, if the charity's financial statements are not in agreement with the accounting records and returns, if we have not received all the information and explanations we require for our audit, or if certain disclosures of trustees' remuneration specified by law are not made.

We read the Trustees' Annual Report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group and charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

DEAFBLIND UK AND ITS SUBSIDIARIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES

YEAR ENDED 31 MARCH 2010

OPINION

In our opinion

the financial statements give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 March 2010 and of the group's incoming resources and application of resources, including the group's income and expenditure, for the year then ended,

the financial statements have been properly prepared in accordance with the United Kingdom Generally Accepted Accounting Practice,

the financial statements have been properly prepared in accordance with the Companies Act 2006, and

the information given in the Trustees Annual Report is consistent with the financial statements

8-12 Priestgate
Peterborough
PE1 1JA

11th August 2010

MacIntyre Hudson LLP

Stuart Manning FCA (Senior Statutory Auditor)
For and on behalf of
MacIntyre Hudson LLP
Chartered Accountants
& Statutory Auditor

DEAFBLIND UK AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

(incorporating an income and expenditure account)

YEAR ENDED 31 MARCH 2010

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
INCOMING RESOURCES					
Incoming resources from generated funds					
Voluntary income					
Legacies		313,633	-	313,633	204,580
Grants and trusts	1	227,023	699,388	926,411	1,019,805
Other donations, subscriptions and appeals	2	7,809	-	7,809	31,235
		<u>548,465</u>	<u>699,388</u>	<u>1,247,853</u>	<u>1,255,620</u>
Activities for generating funds					
Trading income		218,503	-	218,503	237,101
Investment income	3	77,552	-	77,552	68,279
		<u>296,055</u>	<u>-</u>	<u>296,055</u>	<u>305,380</u>
Incoming resources from charitable activities					
Contracted services	4	490,811	973,327	1,464,138	1,359,037
Other income	4	166,296	53,708	220,004	251,558
		<u>657,107</u>	<u>1,027,035</u>	<u>1,684,142</u>	<u>1,610,595</u>
Disposal of fixed assets		91,078	-	91,078	850
TOTAL INCOMING RESOURCES		<u>1,592,705</u>	<u>1,726,423</u>	<u>3,319,128</u>	<u>3,172,445</u>
RESOURCES EXPENDED					
Costs of generating funds	6	194,385	-	194,385	233,330
Trading expenses – subsidiary company		135,060	-	135,060	135,436
Charitable activities	7	1,023,917	1,902,921	2,926,838	3,400,355
Governance costs	8	28,503	-	28,503	29,439
		<u>1,381,865</u>	<u>1,902,921</u>	<u>3,284,786</u>	<u>3,798,560</u>
TOTAL RESOURCES EXPENDED		<u>1,381,865</u>	<u>1,902,921</u>	<u>3,284,786</u>	<u>3,798,560</u>
NET INCOMING/ (OUTGOING) RESOURCES FOR THE YEAR		<u>210,840</u>	<u>(176,498)</u>	<u>34,342</u>	<u>(626,115)</u>
Total funds brought forward		982,143	3,474,796	4,456,939	5,083,054
Total funds carried forward		<u>£1,192,983</u>	<u>£3,298,298</u>	<u>£4,491,281</u>	<u>£4,456,939</u>

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared

All of the above amounts relate to continuing activities

The accounting policies and notes on pages 21 to 31 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

31 MARCH 2010

	Note	2010 £	2009 £
FIXED ASSETS			
Tangible assets	11	3,786,313	3,939,671
Investments	12	—	—
		<u>3,786,313</u>	<u>3,939,671</u>
CURRENT ASSETS			
Stocks		—	12,167
Debtors	13	374,783	288,794
Cash at bank and in hand		604,539	379,770
		<u>979,322</u>	<u>680,731</u>
CREDITORS: Amounts falling due within one year	14	<u>(274,354)</u>	<u>(163,463)</u>
NET CURRENT ASSETS		704,968	517,268
TOTAL ASSETS LESS CURRENT LIABILITIES		4,491,281	4,456,939
NET ASSETS		<u>£4,491,281</u>	<u>£4,456,939</u>
FUNDS			
Restricted	16	3,298,298	3,474,796
Unrestricted	17	1,192,983	982,143
TOTAL FUNDS		<u>£4,491,281</u>	<u>£4,456,939</u>

These financial statements were approved and authorised for issue by the members of the committee on the 10th 2010 and are signed on their behalf by

R SANDFORD (CHAIR)
Trustee

Charity Number 802976

Company Number 02426281

The accounting policies and notes on pages 21 to 31 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

CHARITY BALANCE SHEET

31 MARCH 2010

	Note	2010 £	2009 £
FIXED ASSETS			
Tangible assets	11	3,756,475	3,920,833
Investments	12	2	2
		<u>3,756,477</u>	<u>3,920,835</u>
CURRENT ASSETS			
Debtors	13	459,253	316,090
Cash at bank and in hand		528,915	371,910
		<u>988,168</u>	<u>688,000</u>
CREDITORS. Amounts falling due within one year	14	<u>(253,364)</u>	<u>(151,896)</u>
NET CURRENT ASSETS		734,804	536,104
TOTAL ASSETS LESS CURRENT LIABILITIES		4,491,281	4,456,939
NET ASSETS		<u>£4,491,281</u>	<u>£4,456,939</u>
FUNDS			
Restricted income funds	16	3,298,298	3,474,796
Unrestricted income funds	17	1,192,983	982,143
TOTAL FUNDS		<u>£4,491,281</u>	<u>£4,456,939</u>

These financial statements were approved and authorised for issue by the members of the committee on the 10/6/2010 and are signed on their behalf by

R SANDFORD (CHAIR)
Trustee



Charity Number 802976

Company Number 02426281

The accounting policies and notes on pages 21 to 31 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

GROUP CASH FLOW STATEMENT

31 MARCH 2010

	2010 £	2009 £
NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	107,346	(386,665)
CAPITAL EXPENDITURE		
Payments to acquire tangible fixed assets	(25,129)	(54,798)
Receipts from sale of fixed assets	142,552	850
Net cash outflow from capital expenditure	117,423	(53,948)
Cash inflow/(outflow) before financing	224,769	(440,613)
INCREASE/(DECREASE) IN CASH	£224,769	£(440,613)

RECONCILIATION OF NET OUTGOING RESOURCES TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2010 £	2009 £
Net incoming/(outgoing) resources	34,342	(626,115)
Profit on disposal	(91,078)	(850)
Depreciation	127,013	123,891
(Increase)/decrease in debtors	(85,989)	48,136
Increase in creditors	110,891	48,273
Decrease in stocks	12,167	20,000
Net cash inflow/(outflow) from operating activities	£107,346	£(386,665)

RECONCILIATION OF NET CASH FLOW MOVEMENT TO MOVEMENT IN NET FUNDS

	2010 £	2009 £
Increase/(decrease) in cash in the period	224,769	(440,613)
Cash inflow from bank loans	-	-
Change in net funds	224,769	(440,613)
Net funds at 1 April 2009	379,770	820,383
Net funds at 31 March 2010	£604,539	£379,770

The accounting policies and notes on pages 21 to 31 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

GROUP CASH FLOW STATEMENT

YEAR ENDED 31 MARCH 2010

ANALYSIS OF CHANGES IN NET FUNDS

	1 Apr 09 £	Cash flows £	31 Mar 10 £
Cash at bank and in hand	<u>379,770</u>	<u>224,769</u>	<u>604,539</u>
Debt due within 1 year	-	-	-
Debt due after 1 year	-	-	-
	<u>£379,770</u>	<u>£224,769</u>	<u>£604,539</u>

The accounting policies and notes on pages 21 to 31 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2010

Basis of accounting

The financial statements have been prepared under the historical cost convention and comply with the Companies Act 2006. The financial statements have been prepared in accordance with Statement of Recommended Practice (SORP), "Accounting and Reporting by Charities", published in March 2005 (revised May 2008) and applicable accounting standards.

The Statement of Financial Activities (SOFA) and Balance Sheet consolidate the financial statements of the Charity and its subsidiary undertaking. The results of the subsidiary are consolidated on a line-by-line basis.

No separate SOFA or Income and Expenditure Account has been presented for the Charity alone as permitted by section 408 of the Companies Act 2006 and paragraph 397 of the SORP. The unconsolidated figure for the net incoming/(outgoing) resources of the charity would have been £34,342 (2009 £626,115).

Fixed assets

All fixed assets are initially recorded at cost.

Generally expenditure over £500 of a capital nature is capitalised at cost as fixed assets within the relevant fund.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold buildings	1% straight line
Electronic equipment	20% straight line
Office equipment	10% straight line
Motor vehicles	25% straight line
Fixtures & fittings	10% straight line

Donated assets

Donated assets are capitalised at a reasonable estimate of the value to the charity.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the charity. The annual contributions payable are charged to the statement of financial activities.

Branch income

The results of the branches of the charity are consolidated in the accounts.

Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the charity.

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2010

INCOMING RESOURCES

Voluntary Income is recognised in the appropriate fund as follows.

Legacies

Legacies are included in income at the point there is certainty of receipt and the amount is measurable

Grants

Grants are included in income when receivable

Donations

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received

Activities for generating funds includes:

Conference income

Conference income, from hiring out the conference facilities at Deafblind's headquarters is recognised as income as soon as the event has taken place

Income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Ltd. For the purpose of the accounts, only direct costs relating to the hire of the conference facilities have been deducted against the income

Investment income includes:

Rental income

Deafblind UK receives rental income from renting accommodation at Rainbow Court to deafblind people. It is recognised as income in the period to which the income relates

Incoming resources for charitable activities is recognised as:

Fees and charges and support work

Fees and charges and support work income are included in the period which they relate to

Other income

All other income is recorded in the period that it relates to

Resources expended

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay

The costs of operating the charity have been split between costs of generating funds, charitable expenditure, and governance costs

The support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers

Governance costs are costs of complying with the statutory requirements of the general running of the charity

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

1 VOLUNTARY INCOME – GRANTS AND TRUSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
Grants & donations including specific appeals	227,023	416,595	643,618	672,833
Big Lottery Fund	-	222,959	222,959	291,972
Department of Health	-	59,834	59,834	55,000
	<u>227,023</u>	<u>699,388</u>	<u>926,411</u>	<u>1,019,805</u>

Restricted grants received include

The Big Lottery Fund have granted £12,661 for Guidance for London's BME Deafblind Community in London (£26,300 was spent in the period), £9,054 for the Women's Regional Development Project in the East Midlands (£17,509 was spent in the period), No funds were received for a Rural Link Officer in the South West (£1,723 was spent in the period), £201,244 for the Welsh Connections Project (£207,250 was spent in the period)

The Department of Health's Third Sector Investment Programme, Innovation, Excellence and Service Development Fund have granted £59,834 for a new Connections Project – Facilitating People with Combined Sight and Hearing Loss to access Care and Peer Support and increased choice through self help

Also received with thanks, £500 from the Jessie Spencer Trust, £1,000 from the Jones 1986 Charitable Trust and £500 from Charles Littlewood Hill Trust towards our work in Nottinghamshire, £7,500 from the Sovereign Health Care Charitable Trust towards our work in West Yorkshire, £2,000 from the Boshier-Hinton Foundation towards our Deafblind Ambassador work, £1,200 from Sir Tom Cowie Charitable Trust towards our work in County Durham, £4,000 from Inman Charity Trustees Ltd and £500 from the Gray Trust towards our core funds, £4,000 from Christ's Hospital in Sherburn for communication support to 170 mainly elderly people in the North East

2. VOLUNTARY INCOME – OTHER DONATIONS, SUBSCRIPTIONS AND APPEALS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
Donations	7,809	-	7,809	31,235
	<u>7,809</u>	<u>-</u>	<u>7,809</u>	<u>31,235</u>

3. INVESTMENT INCOME

	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
Bank interest received	241	-	241	16,201
Rental income	77,311	-	77,311	52,078
	<u>77,552</u>	<u>-</u>	<u>77,552</u>	<u>68,279</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

4. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
Contracted services				
Supporting People grant	171,031	-	171,031	144,087
Fees and charges	-	973,327	973,327	955,281
Support work	319,780	-	319,780	259,669
	<u>490,811</u>	<u>973,327</u>	<u>1,464,138</u>	<u>1,359,037</u>
Other income				
Income for salaries	-	53,708	53,708	78,448
Training income	73,159	-	73,159	85,165
Holidays and activities	2,282	-	2,282	2,001
Income from branches and sundry income	16,926	-	16,926	15,886
Special events	73,929	-	73,929	72,455
Tax refunds	-	-	-	(2,397)
	<u>166,296</u>	<u>53,708</u>	<u>220,004</u>	<u>251,558</u>

5. INCOME FROM SUBSIDIARY'S TRADING ACTIVITIES

The Charity is the sole member of Deafblind UK Trading Limited, a company established to provide conference facilities, provide transcription services and to sell merchandise on behalf of the charity, as ultimately the activities are undertaken with a view to raising funds for Deafblind UK. Its results for the year, as extracted from the audited financial statements, are summarised below

	2010 £	2009 £
Turnover	218,503	237,101
Cost of sales	(48,876)	(51,764)
	<u>169,627</u>	<u>185,337</u>
Administrative expenses	(169,627)	(189,369)
Operating loss	-	(4,032)
Interest receivable	-	4,032
Retained profit	<u>-</u>	<u>-</u>

£47,443 (2009 £69,697) was gifted by Deafblind UK Trading Limited to the charity in the year

6. COSTS OF GENERATING FUNDS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
Fundraising and publicity costs including salaries and consultancy	175,977	-	175,977	226,564
Postage and stationery	18,408	-	18,408	6,766
	<u>194,385</u>	<u>-</u>	<u>194,385</u>	<u>233,330</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

7 CHARITABLE ACTIVITIES

	Direct charitable £	Support costs £	Total 2010 £	Total 2009 £
Direct charitable expenditure:				
Volunteer Befrienders for				
Deafblind people	14,283	8,922	23,205	111,346
Policy, Information & Advice	190,414	22,304	212,718	199,141
National Services	1,524,396	508,801	2,033,197	2,036,259
Rainbow Court	330,880	129,366	460,246	533,239
Information & Communications				
Technology	112,976	8,922	121,898	130,290
Education and Health	-	-	-	331,526
Deafblind diploma	-	75,574	75,574	58,554
	<u>2,172,949</u>	<u>753,889</u>	<u>2,926,838</u>	<u>3,400,355</u>

The movement on restricted funds in respect of charitable activities is detailed in note 16

Volunteer Befrienders for Deafblind People

To provide deafblind people with support through a network of trained volunteers, with the support of regional Volunteer Liaison Workers. A newsletter is produced to keep volunteers in touch with Deafblind UK and other volunteers. Annual volunteer of the year awards are held.

Information, Advice & Counselling

This includes the provision of Deafblind UK's 24 hour helpline and counselling service. Also included is the work of the Training department who provide specialist training relating to deafblindness.

National Services

This is made up of all the services that Deafblind UK provides across the country, including the provision of Communicator Guides, Regional Workers and specific funded projects including Pensions and Benefits Co-ordinator and National BME Co-ordinator.

Rainbow Court

Rainbow Court is Deafblind UK's National Training and Rehabilitation Centre, a full range of services are provided including residential respite care, activity breaks and provision of accommodation.

Information & Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK's Karten CTEC Centre or in their home.

Education and Health

This includes Deafblind UK's education programme designed to raise awareness of deafblindness along with a project designed to improve access to healthcare services for deafblind people.

Deafblind diploma

The Deafblind Studies programme is a consortium owned and managed activity, which involves the delivery of undergraduate qualifications for workers developing and delivering services to deafblind people. Under the consortium agreement, partners (Deafblind UK, Deafblind Scotland, RNIB, Sense, Sense Scotland and Signature) adopt particular administrative and management functions in support of the activity. Deafblind UK has adopted financial administration and fund holding.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

7. CHARITABLE ACTIVITIES *(cont'd)*

Charitable expenditure comprises main elements

	2010 £	2009 £
Wages and salaries, including staff training	2,302,901	2,612,577
Office running costs	302,507	394,198
IT costs	7,019	18,410
Travel and subsistence costs	119,231	154,765
Insurances	33,600	34,154
Training department costs	12,137	16,761
Publications for members	30,157	21,322
Interpreting costs	3,099	28,956
Depreciation	116,187	119,212
	<u>2,926,838</u>	<u>3,400,355</u>

Charitable expenditure from Restricted Funds is detailed in note 16

8. GOVERNANCE COSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2010 £	Total Funds 2009 £
Audit fees	10,600	-	10,600	10,634
Salary and meeting costs	15,902	-	15,902	16,909
Trustee expenses	2,001	-	2,001	1,896
	<u>28,503</u>	<u>-</u>	<u>28,503</u>	<u>29,439</u>

Salary costs are apportioned to Governance on the basis of the amount of time that staff are expected to spend on governance related matters

9. STAFF COSTS

The aggregate payroll costs were:

	2010 £	2009 £
Wages and salaries	2,221,342	2,588,525
Social security costs	166,568	191,668
Pension costs	3,574	6,217
	<u>2,391,484</u>	<u>2,786,410</u>

	2010	2009
Employees who earned more than £60,000 during the year	<u>1</u>	<u>1</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

9. STAFF COSTS (cont'd)

£2,001 has been reimbursed to Trustees during the year (2009 £1,896) This related to travel costs, guides and interpreting costs 4 Trustees in total received reimbursements No Trustee received remuneration

Particulars of employees:

The average number of staff employed by the charity during the financial year amounted to

	2010 No	2009 No
Number of finance, administrative & support staff	24	16
Number of regional service staff	131	158
Number of Rainbow court staff	29	37
Number of fundraising staff	13	12
Number of helpline, training and awareness staff	8	8
	<u>205</u>	<u>231</u>

10 NET INCOMING/(OUTGOING) RESOURCES

Net incoming/(outgoing) resources are stated after charging

	2010 £	2009 £
Staff pension contributions	3,754	6,217
Depreciation	127,013	123,891
Profit on disposal	(91,078)	(850)
Auditors' remuneration		
- as auditors	<u>10,600</u>	<u>10,634</u>

11. TANGIBLE FIXED ASSETS GROUP

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2009	3,896,545	472,821	418,126	51,956	4,839,448
Additions	-	1,482	23,647	-	25,129
Disposals	(47,500)	(3,913)	(3,655)	-	(55,068)
At 31 March 2010	<u>3,849,045</u>	<u>470,390</u>	<u>438,118</u>	<u>51,956</u>	<u>4,809,509</u>
DEPRECIATION					
At 1 April 2009	235,660	377,905	242,073	44,139	899,777
Charge for the year	27,360	39,965	51,871	7,817	127,013
On disposals	(475)	(913)	(2,206)	-	(3,594)
At 31 March 2010	<u>262,545</u>	<u>416,957</u>	<u>291,738</u>	<u>51,956</u>	<u>1,023,196</u>
NET BOOK VALUE					
At 31 March 2010	<u>£3,586,500</u>	<u>£53,433</u>	<u>£146,380</u>	<u>-</u>	<u>£3,786,313</u>
At 31 March 2009	<u>£3,660,885</u>	<u>£94,916</u>	<u>£176,053</u>	<u>£7,817</u>	<u>£3,939,671</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

11. TANGIBLE FIXED ASSETS (cont'd) CHARITY

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2009	3,896,545	472,901	389,713	51,956	4,811,115
Additions	-	1,482	1,294	-	2,776
Disposals	(47,500)	(3,913)	(2,045)	-	(53,458)
At 31 March 2010	3,849,045	470,470	388,962	51,956	4,760,433
DEPRECIATION					
At 1 April 2009	235,660	377,905	232,578	44,139	890,282
Charge for the year	27,360	39,965	41,045	7,817	116,187
On disposals	(475)	(913)	(1,123)	-	(2,511)
At 31 March 2010	262,545	416,957	272,500	51,956	1,003,958
NET BOOK VALUE					
At 31 March 2010	£3,586,500	£53,513	£116,462	-	£3,756,475
At 31 March 2009	£3,660,885	£94,996	£157,135	£7,817	£3,920,833

12. INVESTMENTS

CHARITY

Movement in market value

	2010 £	2009 £
Market value at 1 April 2009	2	2
Market value at 31 March 2010	<u>£2</u>	<u>£2</u>
Historical cost at 31 March 2010	<u>£2</u>	<u>£2</u>

This relates to the shares held in Deafblind UK Trading Limited

13. DEBTORS

GROUP

	2010 £	2009 £
Trade debtors	246,652	196,408
Other debtors	15,209	7,794
Prepayments	112,922	84,592
	<u>£374,783</u>	<u>£288,794</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

13 DEBTORS (cont'd) CHARITY

	2010	2009
	£	£
Trade debtors	228,570	163,987
Amounts owed by group undertakings	102,668	62,029
Other debtors	15,093	6,815
Prepayments	112,922	83,259
	<u>£459,253</u>	<u>£316,090</u>

14 CREDITORS: Amounts falling due within one year GROUP

	2010	2009
	£	£
Trade creditors	83,536	54,917
Taxation and social security	48,582	-
Other creditors	5,295	6,574
Accruals	136,941	101,972
	<u>£274,354</u>	<u>£163,463</u>

14. CREDITORS Amounts falling due within one year

CHARITY

	2010	2009
	£	£
Trade creditors	69,820	49,260
Taxation and social security	46,056	-
Other creditors	3,547	3,814
Accruals	133,941	98,822
	<u>£253,364</u>	<u>£151,896</u>

15. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2010 the charity had annual commitments under non-cancellable operating leases as set out below

	Assets other than land and buildings	
	2010	2009
	£	£
Operating leases which expire:		
Within 2 to 5 years	<u>£13,593</u>	<u>£8,928</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

16 RESTRICTED FUNDS

GROUP and CHARITY

	Balance at 1 Apr 2009	Movement in resources		Balance at 31 Mar 2010
	£	Incoming £	Outgoing £	£
National Centre for Deafblindness	3,248,786	-	26,433	3,222,353
Income for salaries	15,000	128,542	116,536	27,006
Services for deafblind people	85,533	1,374,921	1,431,596	28,858
Regional services	49,903	222,960	252,782	20,081
Deafblind diploma	75,574	-	75,574	-
Restricted Funds	£3,474,796	£1,726,423	£1,902,921	£3,298,298

National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough

Income for salaries

This is a reimbursement of salary costs paid out by Deafblind UK. Income is reimbursed by both Deafblind Scotland and also by local authorities

Services for deafblind people

The provision of trained Communicator-Guides for deafblind people

Regional services

To provide all services to deafblind people in donor specified geographic regions, including the support of Regional Development Officers

Deafblind diploma

The Deafblind Studies programme is a consortium owned and managed activity, which involves the delivery of undergraduate qualifications for workers developing and delivering services to deafblind people

17. ANALYSIS OF NET ASSETS (between restricted and unrestricted funds)

	Tangible fixed assets £	Investments £	Other net assets £	Total £
Restricted funds	3,222,353	-	75,945	3,298,298
Unrestricted funds	563,960	-	629,023	1,192,983
	£3,786,313	-	£704,968	£4,491,281

• DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2010

18 RELATED PARTY TRANSACTIONS

Deafblind UK Trading Limited has been set up as a trading arm of the charity. The shares are held on behalf of the charity, and profits are gifted by a deed of covenant.

At the year end £47,443 (2009: £69,697) was gifted to the charity.

At 31 March 2010 £102,668 (2009: £62,029) was owed to the charity from Deafblind UK Trading Limited, which is shown in amounts due from group undertakings.

19. COMPANY LIMITED BY GUARANTEE

The company does not have a share capital and is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1.

20. PENSIONS

The company contributes to a defined contribution scheme for its employees.

The charge for the year is £3,574 (2009: £6,217).

There were no outstanding or prepaid contributions at the balance sheet date (2009: £nil).