

**DEAFBLIND UK AND ITS SUBSIDIARY
FINANCIAL STATEMENTS
31 MARCH 2011**

Charity Number 802976



DEAFBLIND UK AND ITS SUBSIDIARY

FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

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DEAFBLIND UK AND ITS SUBSIDIARY

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

YEAR ENDED 31 MARCH 2011

The board of trustees	R Sandford (Chair)	deafblind
	D Evans	deafblind
	S Arnall	deafblind
	P Skivington	deafblind
	G Lister	
Company secretary	D Stonehouse	
Chief executive	J Skipp	
Registered office	National Centre for Deafblindness John and Lucile van Geest Place Cygnet Road Hampton Peterborough PE7 8FD	
Auditor	Baker Tilly UK Audit LLP Abbotsgate House Hollow Road Bury St Edmunds Suffolk IP32 7FA	
Bankers	Barclays Bank Peterborough Business Centre Peterborough PE1 1XE	

DEAFBLIND UK AND ITS SUBSIDIARY

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2011

The Trustees, who are also Directors for the purpose of the Companies Act, have pleasure in presenting their report and the financial statements of the charity for the year ended 31 March 2011

STRUCTURE, GOVERNANCE AND MANAGEMENT

LEGAL STATUS

Founded in 1928, by deafblind people and their carers, Deafblind UK is a registered charity and company limited by guarantee

The Company is a registered charity (registration number 802976) and company limited by guarantee and is governed by its Memorandum and Articles which give deafblind people full voting rights as members of the company

The Board of Directors is composed of persons (herein called Directors) elected by the deafblind members. The Board must include a minimum of 50% deafblind Directors. Every year, subsequent to the first Annual General Meeting, one third of the Directors shall retire from office. A retiring Director shall be eligible for re-election.

ORGANISATIONAL STRUCTURE AND DECISION MAKING PROCESS

The Board of Directors are responsible for the strategic direction and policy of the organisation and identify priorities through a five year planning process. To summarise, decisions are taken at quarterly Board meetings and through day to day contact with Directors where required. Directors do not receive a salary but may claim expenses for attending meetings. The Chief Executive Officer takes responsibility for the delivery of strategy and policy determined by the Board and has delegated decision making powers agreed in advance by the Directors. Management of specific work areas and departments is further delegated to a group of Senior Managers (Director of Finance and Administration, Director of Operations, Director of HR and Director of Systems and Processes) and a team of Service Managers.

HOW DO WE PLAN

Planning processes which involve many thousands of deafblind people are never straightforward, but Deafblind UK is committed to taking everyone's views into account. As detailed above first the Directors, through the Chief Executive and his staff, consult the full 3,273 members of Deafblind UK. Members each receive a personal invitation to suggest ways in which the organisation could improve its services or provide a more representative voice for deafblind people. This in itself is not a simple task since each member has individual communication and reading needs. In order to consult our membership, letters have to be sent out in 21 different formats including Braille, Large Print (up to 72 point), on tape, computer disk and by e-mail. For some members none of these formats work and they will need a human communicator in the form of a Deafblind UK volunteer or member of staff.

To create as much flexibility as possible, deafblind people can feed back their views and comments in any way they feel most comfortable - by phone, through another person, by e-mail, Braille or large print. In this way no-one is excluded because of the restrictions of the process. All deafblind people's responses are collated and presented to the Board of Directors.

In the same way through the organisation's management process staff are consulted in teams, their responses discussed by managers and these results fed through to the Directors.

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TRUSTEES RECRUITMENT, INDUCTION AND TRAINING

When recruiting new members to the Board, existing Directors are clear about the charity's purpose and aims. They also understand their broader duties and responsibilities as Directors, to ensure both that they are acting in the best interests of the Charity and that they are in a position to explain to new trustees what is required of them. Deafblind UK remains committed to ensuring the Board is predominantly made up of people who are deafblind or have a combined sight and hearing loss to ensure as an organisation, the Board reflects the members they serve.

We have successfully recruited to the Board this year, filling gaps highlighted by a skills audit and all trustees attended trustee training. All new Directors have been supported in their new roles, following an agreed induction plan. Work is continuing to further develop the board, with a recruitment plan in place, which includes identifying any Deafblind UK Members who may be interested in applying for roles on the Board.

Meeting quarterly, the board reviews the management of the organisation. The Senior Management Team are responsible for the day to day running of the organisation. Board members are clear about the charity's purpose and aims and fully understand their roles, which are clearly defined in their role descriptions.

Work is currently underway to develop a boardroom which will enhance the organisation's ability to provide communication support to board members and others who wish to make use of the new facility.

RISK POLICY

The Board of Directors are responsible for the management of the risks faced by Deafblind UK. Risks are identified, assessed and controls established throughout the year.

The key controls used by Deafblind UK include:

- Formal agenda for Board activity
- Comprehensive strategic planning, budgeting and management accounting
- Established organisational structure and lines of reporting
- Formal written policies
- Hierarchical authorisation and approval levels

VOLUNTEERS

Deafblind UK would like to thank all those people who continue to volunteer for us. Our volunteers do vital work for the organisation and our members continue to benefit from this. Our volunteer scheme covers the Information and Advice Line, befriending by telephone and at home, club volunteers including drivers and of course fundraising volunteers. We are planning to set up a pilot project on e-befriending for those wanting to use email as a way of contacting each other. In this way our volunteering scheme will continue to meet the needs of our diverse membership.

AIMS AND OBJECTIVES OF DEAFBLIND UK

VISION

Deafblind UK's vision is that people who are deafblind or have a combined sight and hearing loss should have equal rights, access and opportunities as all other citizens within society.

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MISSION STATEMENT

Deafblind UK is an organisation of and for people who are deafblind or have a combined sight and hearing loss. We will champion the rights and interests of all people who are deafblind or have a combined sight and hearing loss and will deliver quality services to support individuals to have autonomy and control over their lives.

We will achieve this by

- Ensuring our Board of Directors is predominantly made up of people who are deafblind or have a combined sight and hearing loss. We will only invite sighted hearing people to join the Board where we have been unable to recruit the required expertise in a specific area.
- Raising public and professional awareness of the needs of people who are deafblind or have a combined sight and hearing loss.
- Working in partnership with deafblind people, public bodies, other voluntary organisations and the independent sector to provide information, advice and guidance alongside appropriate support and advocacy services to deafblind people and people with a combined sight and hearing loss.
- To directly provide Independent Living Services which promote and enable individuals to have choice and control over their lifestyle and support their need for equality.
- To campaign for legislative or social change to promote and enhance equal access and inclusion for deafblind people and people with combined sight and hearing loss.

ACTIVITIES, ACHIEVEMENTS AND PERFORMANCE OF KEY AREAS OF DEAFBLIND UK

PUBLIC BENEFIT

In setting our activities and objectives each year we have regard to the Charity Commission's general guidance on public benefit. The trustees always ensure that the activities, services or programmes we undertake are in line with our charitable objects and aims.

The activities currently carried out for the public benefit by the charity can be broadly categorised into the following groups of programmes:

Independent Living Services - We provide a portfolio of support services to deafblind people to enable them to live independently and to interact with their local communities.

Community Services - We provide peer support groups to deafblind people in settings outside of their homes and enable deafblind people to take an active role in their communities. We build a network of volunteers from the local community to provide support to deafblind people and we work in partnership with local agencies and local authorities to support the sustainability of these peer support groups.

Specialist Services - We provide training to professionals working with deafblind people to promote deafblind knowledge, skills and professionalism and long term work to enable deafblind people to receive quality services. We provide communication support for deafblind people to attend medical appointments to cut down on waiting time and enable health professionals to fully address deafblind people's health needs.

Policy, Information and Advice - We enable carers and family to gain support, respite and improved morale. We help deafblind people to maintain their independence by increasing their access to the information and advice they need and provide them with information in a format they can read, ie, Braille.

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Finally, we monitor the way our services reduce social isolation, increases confidence, improves mental health and well being and we feed this into our future planning for the growth of our activities, services and programmes

HR AND TRAINING

The HR team has continued to provide support to managers, effectively dealing with a number of restructures and employee relations issues throughout 2010/11

Work has continued on improving staff benefits and a contributory pension scheme, suitable for rolling out throughout the organisation in the longer term, has been introduced for senior managers

Our recruitment practices have been reviewed. The use of online recruitment sites and social media has resulted in a 50% reduction in recruitment spend whilst also reducing the time taken to fill posts

As an organisation committed to supporting people with disabilities, equality and diversity in our workforce is important to us. Our Equality and Diversity Policy has been reviewed and an action plan is in place

Our investment in training and development has continued and e-learning resources are now in place providing a cost effective means of enabling employees to access training

The HR team has been working with operations colleagues to review all organisational policies and procedures in light of changes in the Care Quality Commission (CQC) requirements

POLICY, INFORMATION AND ADVICE

This year has seen the introduction of systems, processes and policies that support the infrastructure of the department. The new volunteers' handbook is now established as a way of ensuring our volunteers are given the appropriate introduction to the organisation and on-going support. A volunteer recruitment process that mirrors the HR function is now well established. As is an up to date data base that enables HQ to monitor volunteers in the field

INFORMATION AND ADVICE LINE

The Information and Advice Line makes calls to members and their carers as well as taking calls from members, carers' family members and professionals. A new more streamlined monitoring system of calls has been introduced which will allow us to analyse all the calls we make and receive. This will enable us to tailor our services to meet needs. Our aims for this service remain the same, they are to

- Provide a service to a wide cross section of the membership. We have achieved this by hitting our target of three calls a year to members who are able to use a telephone. This represents approximately two-thirds of our membership and there are plans to look at reaching members who use alternative methods of communication during the course of the coming year, thus widening our reach
- Promote the Information and Advice Line to other organisations and individuals in order to increase awareness of our services. We continue to do this by contacting other helplines and agencies and as a result are getting more external enquiries and referrals
- Promote an enabling culture that leads to improved independence amongst the membership. Our services continue to reinforce this approach with staff and volunteers providing services that enable and empower individuals to do things for themselves with appropriate support when required. Our advocacy work is an example of this approach

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HEALTH

Our objectives for this area of work have been to improve the physical and mental wellbeing of deafblind members by improving their access to care, support and increase knowledge of preventative measures

- Awareness talks continue to play an important part of this work. Health care professionals welcome this intervention and are often keen to take up more formal training to follow up this work
- Case work and advocacy is also an essential part of this work, information on issues relating to health promotions and innovations are a regular feature of this work as well as making people aware of their entitlement to guiding/communication and interpreter support

CARERS, FAMILIES AND FRIENDS

Although our funding for this work has concluded we remain committed to this work as we feel it is important to offer a holistic approach to support. For this reason membership to the Carers, Families and Friends scheme is still open. People joining the scheme will continue to receive the same level of support as before.

- Carers, families and friends receive two calls a year from our IAL
- Enquires are dealt with appropriately either by referrals or case work/advocacy
- Our carers buddy scheme proved not to be popular and has therefore closed

CAMPAIGNS

Our campaign work has again been modest this year given our membership priorities and staff resources. We have kept members up to date with issues via Open Hand and the IAL, but essentially we have supported campaigns rather than lead them ourselves. Some of our work in this year has included

- Support for the Vision 2020 campaigns including the Charter for eye care and sight loss
- Opposition to welfare reform being proposed where it will result in deterioration in the support currently provided to Deafblind people
- Opposition to proposed changes to DLA where it will have a detrimental effect on Deafblind people
- Support for 'Losing Patients' RNIB's campaign that aims to empower blind and visually impaired people to secure accessible information from the NHS
- Continued support for Sense' campaign to protect Deafblind peoples rights following the Law Commission's review of Adult Social Care
- Support for RNIB's 'Cost Oversight' campaign focusing on reducing the cost of sight loss in the UK through early detection, treatment and demands for increased funding and commissioning services
- Highlighting the impact that Govt spending reviews have had on LA budgets and the consequential impact on Deafblind people

MEMBERSHIP

PIA will continue to keep up to date records of our membership and contact them on a regular basis. We will monitor the level and subject of enquires ensuring we keep pace with need and respond appropriately. We will also work to widening membership contact via our IAL.

- Our members continue to receive increased levels of contact from us via the Information and Advice Line, birthday calls and two additional calls during the year prove very popular
- Our quarterly magazine Open Hand and snippets our news bulletins are also popular with members
- The holiday home in Norfolk is as popular as ever and provides affordable breaks away for members

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PEER SUPPORT GROUPS

We now have an Operating Agreement that will ensure all Support Groups operate under the same practices. During the course of this year will be working with Operations to embed this agreement into working practices.

VOLUNTEERS

PIA will continue to undertake the necessary checks required during the recruitment of our volunteers and ensure once placed they are supported in their work. We will look at ways to ensure volunteering reflects the needs of our membership and grows in accordance with these needs.

- The Information and Advice line is staffed by friendly, knowledgeable and enthusiastic volunteers
- Tele-befriending has proven very popular with members and volunteers alike
- Members benefit from home befriending schemes across the UK for those wanting a 'cup of tea and a chat'
- Club volunteers play a vital role in supporting our Peer Support Groups as do our volunteer drivers
- Fundraising volunteers also play an important role in supporting events held across the UK
- A new e-befriending scheme will be piloted this year for those preferring to use email
- Recruitment systems that support our volunteer scheme have been reviewed as have the supporting policies and procedures

PLANS FOR THE FUTURE

PIA's plans for the coming year will include

- Looking at ways to increase membership in real terms
- Ensure the information we have on our membership database is relevant to the work we do and useful to Fundraising
- Improve mechanisms that measure the impact of the IAL on members' ability to act independently

INFORMATION TECHNOLOGY

The IT department continue to offer nationwide network and communication support for the organisation around the country as well as offering accessible technology advice to our members.

- Upgraded the network firewall to protect the network from unauthorised access and new threats. Added server support for Blackberry mobile phone allowing instant message redirect and full synchronisation of data with the network.
- Reviewing new technology options and the possible benefits for future of the network infrastructure, including cloud, hosting and virtualisation systems.
- Installation of a fully accessible conference room using latest technology for internal and external use. Reviewing and creating disaster recovery procedures.

Implemented an equipment disposal procedure for the secure disposal of old systems in line with European standards.

- Continue to advise members on accessible technology issues

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OPERATIONS

The senior management structure for operational services that was implemented in 2009 with the recruitment of a Regional Manager North, has consolidated the work of the department and continued to focus on the quality of the services we provide deafblind people and the development of our independent living model

We have also continued the development of the organisations delivery of Community Services alongside Specialist Services

During the year we continued to look to develop a menu of services that deafblind people tell us they need, that they value and that allows them to live as independently as possible within their local communities. The development of these services has been informed by the transformation of Adult Social Care outlined in the Putting People First Strategy and meeting the needs of the "Personalisation" of service provision for deafblind people

During the year the Care Quality Commission (CQC) came into being, replacing CSCI, being responsible for regulation of our Independent Living Services. Much work has taken place in meeting the requirements of the new regulator in terms of both compliance and quality

INDEPENDENT LIVING SERVICES

As noted above these services were delivered through the continued development of our Independent Living Teams. During the year, the Organisation continued to develop and build on its existing service provision and increase the number of people who accessed its services year on year. We continued to develop strategic relationships with other partners in furthering our work including Local Authorities, Health Services and other providers. This was informed by

- Identifying key geographic areas for our work
- Identifying who the stakeholders are and how relationships should be developed
- Agreeing working frameworks with partners and putting these in place

At March 2011 Deafblind UK were contracted to deliver 1,500 hours of services each week an increase over the year of some 450 hours. The average delivery and invoiced percentage of contracted hours per month for the year was in excess of 95% again a significant increase on the previous year

A significant development has been our work in providing care and support to deafblind people with a range of complex issues surrounding their lives. In providing this service we have developed a successful service model which we see as integral to our strategy as we move the organisation forward

COMMUNITY SERVICES

During the year we implemented our development of Peer Support Groups as Community Services. Moving forward we will look to provide opportunities for deafblind people to access regular contact with their peers in a variety of settings that they can determine themselves

With the success of a number of funding applications we will be in a position to further develop this work in the coming years, increasing the number of groups we provide as well as the range of services we will be able to offer

The development of Community Services will compliment the work carried out by our Independent Living Teams in a number of identified geographic areas. Moving forward we will develop these Groups in collaboration with deafblind people by

- Developing groups on the principles that they are self-determining and are run by their members

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- Supported by a network of volunteers in a variety of ways
- Gathering the views of deafblind people to inform our work

In addition we will continue to work in partnership with Local Authorities and other providers to provide appropriate additional resource, such as venues and supporting the sustainability of this work

SPECIALIST SERVICES

During the year we implemented our plans to develop a Specialist Services Department by

- Creating a single service area (with a lead manager) for our existing specialist services and developed a plan for growth that delivered these services to more deafblind people
- Implemented a marketing plan to promote the availability of these services to deafblind people, professionals and others
- Developed a quality framework across these services
- Worked in partnership with others to maximise the impact of these services

During the year our Communication Support service for medical appointments exceeded budget and delivered support to over 300 deafblind people over the year

We continued to deliver a range of training and awareness courses and specialist (Section 7) assessments commissioned by Local Authorities

In 2011/12 we will continue to review the work of this department and look to develop the services it offers to deafblind people and professionals working in the field of sensory impairment

DEAFBLIND CYMRU

The Welsh Connections Project (funded by the Big Lottery Fund and part of our Community Services) developing Peer Support Groups across Wales completed its second year in June 2010. By year end it was well on the way to establishing its target of 12 groups having established 11. At the end of the financial year as we moved into the final year of the project we commissioned an external evaluation of the projects work which highlighted the significant impact the project had on the lives of the deafblind people and volunteers who participated. Moving forward to the end of the project in June 2011 we will look to develop and extend our work in Wales and support more deafblind people. This will be achieved through developing and delivering a sustainability plan for our existing Community Services provision.

RAINBOW COURT – SUPPORTED HOUSING SCHEME

2010/11 was a good year for the scheme with much of the work identified in the previous year being put in place and consolidated. We also carried out a number of significant maintenance works including the complete electrical rewiring of the site.

During the year we completed a successful rent review with Peterborough Housing Benefit Office.

At March 2011 13 of 16 flats are occupied by 15 tenants (11 single, 2 couples).

SUMMARY

The organisation for some time has understood the need to grow its contracted Independent Living, Community and Specialist Services. This growth is required to underpin their sustainability as well as making a significant Full Cost Recovery based contribution to the organisation.

During the coming year we will aim to develop and deliver a three year strategy for the organisation that will outline this growth and be supported by delivery plans on how it will be achieved.

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The context in which we are looking to grow and develop this service has also changed. In particular three aspects are impacting on how we design, contract and deliver services. These three areas can be summarised as follows:

- The new regulation requirements of the Care Quality Commission (CQC) impacting on the quality and design of the services we provide,
- The national agenda on the personalisation of services which places at the heart of service design and delivery the rights of customers to have more choice and control over the services they use,
- The pressure on funding brought about by the current fiscal climate within social services spending.

Each of these areas presents different challenges on their own, as well as impacting on the strategic growth agenda we are setting for the organisation.

The context outlined above establishes a number of priorities which the organisation must meet in developing its growth strategy. These can be outlined as follows:

- Developing and delivering services that meet customers individual needs i.e. are personalised,
- Delivering services that are compliant with CQC as well as meeting our own quality framework,
- Ensuring contracts meet our business needs in terms of pricing, terms and conditions, size, logistics, as well as falling within our customer group,
- Growing the business at a deliverable rate that meets both volume and financial targets.

FUNDRAISING AND MARKETING

DONOR MARKETING

Donor appeals, committed giving and general donations have traditionally provided a consistent source of income for Deafblind UK.

Deafblind UK will focus on maintaining donor retention over the next 12 months and growing committed giving through new marketing and social media campaigns.

TRUSTS AND LEGACIES

Deafblind UK continued to enjoy strong support from loyal trusts and charitable foundations. We were delighted that this included support for the first time from 46 trusts during the year as well as ongoing and repeated support from many others.

We were gratified to receive and be notified of many legacies during the year and pay tribute to those who generously supported us in this way. Their kindness has greatly helped the organisation.

STATUTORY GRANTS

We are extremely grateful to the Big Lottery Fund and the Department of Health for their ongoing support in the past year. Our Big Lottery Fund Welsh Connections Project completed a successful second year in June and has continued to progress well. Our England-based Connections Project – Facilitating People with Combined Sight and Hearing Loss to access Care and Peer Support and increased choice through self help has had a successful first 18 months. It has kindly been funded by the Department of Health's Third Sector Investment Programme, Innovation, Excellence and Service Development Fund with a three year grant.

REGIONAL FUNDRAISING

We have reviewed our regional fundraising activities this year and streamlined our events programme due to a difficult economic climate. We will continue to work with community groups, companies, schools, adult groups eg, Rotary and Innerwheel to raise funds and promote the work of Deafblind UK.

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TRADING INCOME

Income from Deafblind UK's Conference Centre has been steady over the past year taking into consideration the economic environment. We will continue to build on this position throughout the coming year by reviewing our strategy for the Conference Centre.

MARKETING AND COMMUNICATIONS

- We are working closely with Deafblind UK teams to develop marketing and fundraising plans to promote the profile of the organisation
- Throughout the course of the year we achieved press coverage in newspapers and magazines totalling approximately £35,000 in monetary terms
- We are implementing a new programme of PR activity across social media platforms to engage with deafblind people, the public and professionals working with deafblind people,
- Open Hand, Deafblind UK's quarterly magazine has continued to receive positive feedback from members and professionals

FINANCIAL OVERVIEW AND RESERVES POLICY

Given the current economic climate Deafblind UK has had a very good financial year. DBUK's income resources for the year totalled £3,458,415 and expenditure incurred during that period was £3,044,090. This leaves us with an accounting surplus of £414,325 for the year ending 31 March 2011.

During the year we received £477,777 from legacies income which was significantly more than our budget and a large increase on the previous year. We also saw significant growth in income from contracted services particularly growth within our Independent Living teams.

Our Net assets have increased by almost 9% over the financial year which has resulted in a much stronger cash position for the charity which falls in line with our reserves policy.

Our financial objective over the next twelve months is to achieve a balanced budget or as close as. The cumulative effect of the strategies detailed below and within the report will be to continue to strengthen our organisational effectiveness, improve the profitability of our contracted services and maximise income from voluntary and statutory sources.

We will begin the process of further implementing these strategies during the course of the next financial year and expect to be able to continue to achieve a level of reserves in excess of three months operating costs through the allocation of surplus unrestricted income.

As part of this process we are continuing to develop a full cost recovery costing model relating to all our contractual services with local authorities in England and Wales. This will ensure all existing and new services delivered under contract make a net contribution to the organisation and are financially viable in the long term.

PLANS FOR THE FUTURE

Deafblind UK has had a successful year within what can only be described as a difficult operating environment. We expect the operating environment to become even more challenging over the next 12 months and have planned accordingly for this eventuality. We maintain our commitment to a growth strategy in our operational services as we are acutely aware of the need for specialist deafblind services across the country. However, we are only interested in growth based on a quality agenda and that consequently our services deliver the best response to the individual customer, placing the customer in control and with autonomy and choice over how their service is delivered. We are aware that to increase our impact and develop our service provision we will need to increase our focus and invest resources in developing relationships with local authorities, customers and other agencies to promote our services and to raise awareness of the ways Deafblind UK can support local

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authorities to meet their statutory duties, whilst also delivering qualitative and valued services to deafblind people themselves. To this end we are developing a Personalisation and Business Development function within the organisation whose function will be to both develop quality initiatives and new service models within the organisation, and to increase the number of support packages delivered by Deafblind UK, funded by local authorities.

Equally important is the development of our voluntary funded community based services. These services which include our case worker role, community services, peer support groups and PIA, all of these services will need to grow and expand as our contracted services grow, in order to meet the needs of a larger membership. As we know from our contact with members (each member is contacted at least 3 times a year) the areas we have the highest satisfaction levels are those areas where we have Independent Living Teams and Peer Support Groups in the locality. We are therefore committed to continue our roll out of Peer Support Groups nationally, particularly targeting areas where we already have Independent Living Teams in place. We expect to open another 4 Peer Support Groups in the forthcoming year.

To maintain our voluntary funded projects we need to both sustain our current activities and in the medium term, further grow our fundraising capacity. Whilst we are very satisfied with our current performance and particularly our ROI from fundraising activity, we are aware that without investment in the medium term there is a risk that this area will not be able to grow income at the level we require to support our aspirations for a national peer support group and community support model.

RESULTS

The results for the year and the charity's financial position at the end of the year are shown in the attached financial statements.

THE TRUSTEES

The trustees who served the charity during the period were as follows:

R Sandford (Chair)	deafblind
D Evans	deafblind
S Arnall	deafblind
P Skivington	deafblind
G Lister	

TRUSTEES' RESPONSIBILITIES

The trustees are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the Trustees to prepare financial statements for the charitable company for each financial year. Charity law requires the Trustees to prepare group financial statements for the charitable company and its subsidiary undertakings. The financial statements must be prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) and are required to give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources of the group for the year. In preparing the financial statements the Trustees are required to:

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP
- make judgments and estimates that are reasonable and prudent and,

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-
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business

The Trustees are responsible for keeping accounting records that disclose with reasonable accuracy at any time the financial position of the charity and the group and enable them to ensure that the financial statements comply with the Companies Act 2006, and regulations made thereunder

They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

The Trustees are responsible for the maintenance and integrity of the financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements and other information included in annual reports may differ from legislation in other jurisdictions

The Trustees have confirmed that so far as they are aware, there is no relevant audit information of which the charitable company's auditors are unaware, and that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the charitable company's auditors are aware of that information

AUDITOR

A resolution to appoint Baker Tilly UK Audit LLP for the ensuing year was proposed at the Annual General Meeting in accordance with section 385 of the Companies Act 2006

Registered office
National Centre for Deafblindness
John and Lucille van Geest Place
Cygnet Road
Hampton
Peterborough
PE7 8FD

Signed by order of the trustees



D STONEHOUSE
Company Secretary

Approved by the trustees on 21/9/11

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES

YEAR ENDED 31 MARCH 2011

We have audited the group and parent charity financial statements of Deafblind UK ("the financial statements") for the year ended 31 March 2011 on pages 15 to 29. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Statement of Trustees' responsibilities set out on pages 12 and 13, the trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditors under the Companies Act 2006 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2011 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the Companies Act 2006.

Opinion on other requirement of the Companies Act 2006

In our opinion the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- the parent charity has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent charity financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of trustees' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

Baker Tilly UK Audit LLP

Claire Sutherland (Senior Statutory Auditor)
For and on behalf of
Baker Tilly UK Audit LLP
Statutory Auditor
Abbotsgate House
Hollow Road
Bury St Edmunds
Suffolk
IP32 7FA

9 September 2011

DEAFBLIND UK AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

(incorporating an income and expenditure account)

YEAR ENDED 31 MARCH 2011

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2011 £	Total Funds 2010 £ Restated
INCOMING RESOURCES					
Incoming resources from generated funds					
Voluntary income					
Legacies		477,777	-	477,777	313,633
Grants and trusts	1	223,555	609,301	832,856	926,411
Other donations, subscriptions and appeals		64,845	1,026	65,871	7,809
		<u>766,177</u>	<u>610,327</u>	<u>1,376,504</u>	<u>1,247,853</u>
Activities for generating funds					
Trading income	4	146,341	-	146,341	218,503
Investment income	2	1,862	-	1,862	241
Fundraising income		57,931	-	57,931	-
		<u>206,134</u>	<u>-</u>	<u>206,134</u>	<u>218,744</u>
Incoming resources from charitable activities					
Contracted services		1,767,826	-	1,767,826	1,464,138
Income from property		104,273	-	104,273	77,311
Other income		3,508	170	3,678	220,004
	3	<u>1,875,607</u>	<u>170</u>	<u>1,875,777</u>	<u>1,761,453</u>
Disposal of fixed assets		-	-	-	91,078
TOTAL INCOMING RESOURCES		<u>2,847,918</u>	<u>610,497</u>	<u>3,458,415</u>	<u>3,319,128</u>
RESOURCES EXPENDED					
Costs of generating funds	5	139,364	-	139,364	194,385
Trading expenses – subsidiary company		86,116	-	86,116	135,060
Charitable activities	6	2,120,020	663,370	2,783,390	2,926,838
Governance costs	7	35,220	-	35,220	28,503
		<u>2,380,720</u>	<u>663,370</u>	<u>3,044,090</u>	<u>3,284,786</u>
NET INCOMING/ (OUTGOING) RESOURCES FOR THE YEAR		<u>467,198</u>	<u>(52,873)</u>	<u>414,325</u>	<u>34,342</u>
Total funds brought forward		<u>1,192,983</u>	<u>3,298,298</u>	<u>4,491,281</u>	<u>4,456,939</u>
Total funds carried forward		<u>1,660,181</u>	<u>3,245,425</u>	<u>4,905,606</u>	<u>4,491,281</u>

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared
All of the above amounts relate to continuing activities

The accounting policies and notes on pages 19 to 29 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARY

CONSOLIDATED BALANCE SHEET

31 MARCH 2011

Company number 02426281

Charity number 802976

	Note	2011 £	2010 £
FIXED ASSETS			
Tangible assets	10	3,694,887	3,786,313
Investments	11	-	-
		<u>3,694,887</u>	<u>3,786,313</u>
CURRENT ASSETS			
Debtors	12	389,214	374,783
Cash at bank and in hand		<u>1,119,089</u>	<u>604,539</u>
		1,508,303	979,322
CREDITORS: Amounts falling due within one year	13	<u>(297,584)</u>	<u>(274,354)</u>
NET CURRENT ASSETS		<u>1,210,719</u>	<u>704,968</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>4,905,606</u>	<u>4,491,281</u>
NET ASSETS		<u>4,905,606</u>	<u>4,491,281</u>
FUNDS			
Restricted	15	3,245,425	3,298,298
Unrestricted	16	<u>1,660,181</u>	<u>1,192,983</u>
TOTAL FUNDS		<u>4,905,606</u>	<u>4,491,281</u>

These financial statements were approved and authorised for issue by the members of the committee on the 21st 2011 and are signed on their behalf by



R SANDFORD (CHAIR)
Trustee

The accounting policies and notes on pages 19 to 29 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARY

CHARITY BALANCE SHEET

31 MARCH 2011

Company number 02426281

Charity number 802976

	Note	2011 £	2010 £
FIXED ASSETS			
Tangible assets	10	3,670,432	3,756,475
Investments	11	2	2
		<u>3,670,434</u>	<u>3,756,477</u>
CURRENT ASSETS			
Debtors	12	437,495	459,253
Cash at bank and in hand		1,077,682	528,915
		<u>1,515,177</u>	<u>988,168</u>
CREDITORS: Amounts falling due within one year	13	<u>(280,005)</u>	<u>(253,364)</u>
NET CURRENT ASSETS		1,235,172	734,804
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>4,905,606</u>	<u>4,491,281</u>
NET ASSETS		<u>4,905,606</u>	<u>4,491,281</u>
FUNDS			
Restricted income funds	15	3,245,425	3,298,298
Unrestricted income funds	16	1,660,181	1,192,983
TOTAL FUNDS		<u>4,905,606</u>	<u>4,491,281</u>

These financial statements were approved and authorised for issue by the members of the committee on the 21/9/11 and are signed on their behalf by



R SANDFORD (CHAIR)
Trustee

The accounting policies and notes on pages 19 to 29 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARY

GROUP CASH FLOW STATEMENT

31 MARCH 2011

	2011 £	2010 £ Restated
NET CASH INFLOW FROM OPERATING ACTIVITIES	536,073	107,105
RETURNS ON INVESTMENT AND SERVICING OF FINANCE		
Interest received	<u>1,862</u>	<u>241</u>
Net cash inflow from returns on investment and servicing of finance	1,862	241
CAPITAL EXPENDITURE		
Payments to acquire tangible fixed assets	(23,385)	(25,129)
Receipts from sale of fixed assets	<u>-</u>	<u>142,552</u>
Net cash (outflow)/inflow from capital expenditure	(23,385)	117,423
INCREASE IN CASH	<u>514,550</u>	<u>224,769</u>

RECONCILIATION OF NET OUTGOING RESOURCES TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2011 £	2010 £ Restated
Net incoming resources	414,325	34,342
Returns on investment and servicing of finance	(1,862)	(241)
Loss/(profit) on disposal	7,801	(91,078)
Depreciation	107,010	127,013
Increase in debtors	(14,431)	(85,989)
Increase in creditors	23,230	110,891
Decrease in stocks	-	12,167
Net cash inflow from operating activities	<u>536,073</u>	<u>107,105</u>

RECONCILIATION OF NET CASH FLOW MOVEMENT TO MOVEMENT IN NET FUNDS

	2011 £	2010 £
Increase in cash in the year	514,550	224,769
Change in net funds	514,550	224,769
Net funds at 1 April 2010	604,539	379,770
Net funds at 31 March 2011	<u>1,119,089</u>	<u>604,539</u>

The accounting policies and notes on pages 19 to 29 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARY

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2011

Basis of accounting

The financial statements have been prepared under the historical cost convention and comply with the Companies Act 2006. The financial statements have been prepared in accordance with Statement of Recommended Practice (SORP), "Accounting and Reporting by Charities", published in March 2005 (revised May 2008) and applicable accounting standards. The Statement of Financial Activities (SOFA) and Balance Sheet consolidate the financial statements of the Charity and its subsidiary undertaking. The results of the subsidiary are consolidated on a line-by-line basis.

The accounts have been prepared on a going concern basis as the trustees do not believe there are any material uncertainties surrounding the charity's ability to trade in the coming year.

No separate SOFA or Income and Expenditure Account has been presented for the Charity alone as permitted by section 408 of the Companies Act 2006 and paragraph 397 of the SORP. The unconsolidated figure for the net incoming resources of the charity would have been £389,696 (2010 £34,342).

Fixed assets

All fixed assets are initially recorded at cost. Generally expenditure over £500 of a capital nature is capitalised at cost as fixed assets within the relevant fund.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold buildings	1% straight line
Electronic equipment	20% straight line
Office equipment, fixtures and fittings	10-15% straight line
Motor vehicles	25% straight line

Given the long period over which the freehold buildings are depreciated they are also subject to an annual impairment review by the Trustees.

Donated assets

Donated assets are capitalised at a reasonable estimate of the value to the charity.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the charity. The annual contributions payable are charged to the statement of financial activities.

Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the charity.

DEAFBLIND UK AND ITS SUBSIDIARY

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2011

INCOMING RESOURCES

Voluntary Income is recognised in the appropriate fund as follows

Legacies

Legacies are included in income when received, or if before receipt it becomes reasonably certain that the legacy will be received and the value can be determined with reasonable certainty

Grants

Grants are included in income when receivable

Donations

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received

Activities for generating funds includes

Conference income

Conference income, from hiring out the conference facilities at Deafblind's headquarters is recognised as income as soon as the event has taken place. Income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Ltd

Investment income includes

Rental income

Deafblind UK receives rental income from renting accommodation at Rainbow Court to deafblind people. It is recognised as income in the period to which the income relates

Incoming resources for charitable activities is recognised as

Fees and charges and support work

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to

Other income

All other income, exclusive of VAT, is recorded in the period that it relates to

Branch income

The results of the branches of the charity are consolidated in the accounts

RESOURCES EXPENDED AND IRRECOVERABLE VAT

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay. The costs of operating the charity have been split between costs of generating funds, charitable expenditure, and governance costs

The support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers. Governance costs are costs of complying with the statutory requirements of the general running of the charity. Irrecoverable VAT is charged against the category of expenditure for which it was incurred

JOINT ARRANGEMENTS

Deafblind UK accounts for its own share of the assets, liabilities and cash flows in the joint arrangement, measured according to the terms of that arrangement. Further details are provided in note 6

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

1. VOLUNTARY INCOME – GRANTS AND TRUSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2011 £	Total Funds 2010 £
Grants & donations including specific appeals	223,555	371,703	595,258	643,618
Big Lottery Fund	-	201,774	201,774	222,959
Department of Health	-	35,824	35,824	59,834
	<u>223,555</u>	<u>609,301</u>	<u>832,856</u>	<u>926,411</u>

Restricted grants received include

The Big Lottery Fund have granted £201,774 for the Welsh Connections Project (£198,251 was spent in the period)

The Department of Health's Third Sector Investment Programme, Innovation, Excellence and Service Development Fund granted £35,824 for the Connections Project – Facilitating People with Combined Sight and Hearing Loss to access Care and Peer Support and increased choice through self help

Supported by the Lloyds TSB Foundation for England and Wales (with £19,097 as part of a three-year grant) we have been able to recruit a Community Services Officer in the North West of England, to start in the next financial year

Also received with thanks, £5,000 from ABF The Soldiers' Charity for deafblind members who served in the Army, £34,410 from the Esmée Fairbairn Foundation for the work of our Chief Executive, £500 from the Jessie Spencer Trust and £500 from the Lady Hind Trust toward our work in Nottinghamshire, £7,500 from the Sovereign Health Care Charitable Trust towards our work in West Yorkshire, £4,000 from Inman Charity Trustees Ltd, £500 from the Gray Trust towards our work in Nottingham, £600 from the J G Graves Charitable Trust for communication support for deafblind people in Sheffield, £200 from the Paristamen Foundation for our core work, £4,200 from the James Tudor Foundation for our work in Bristol, £5,000 from the Royal British Legion for members who served with the armed forces and £1,298 from the Yorkshire Building Society Charitable Foundation for a hearing loop system for Oldham Self Help group

Our thanks also goes to other trusts and foundations that may prefer not be mentioned specifically

2 INVESTMENT INCOME

	Unrestricted Funds £	Restricted Funds £	Total Funds 2011 £	Total Funds 2010 Restated £
Bank interest received	<u>1,862</u>	<u>-</u>	<u>1,862</u>	<u>241</u>

The trustees have reviewed the presentation of income received from Rainbow Court within the financial statements and as a result this income is presented separately in the statement of financial activities under the heading "incoming resources from charitable activities" This is a more appropriate and accurate presentation of the income stream. A restatement of the 2010 income was required to ensure that investment income was comparable, and this resulted in the reclassification of £77,311 from investment income to charitable income

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

3. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

	Unrestricted Funds £	Restricted Funds £	Total Funds 2011 £	Total Funds 2010 Restated £
Contracted services				
Supporting People grant	172,027	-	172,027	171,031
Fees, charges and support work	1,595,799	-	1,595,799	1,293,107
Income from property	104,273	-	104,273	77,311
	<u>1,872,099</u>	<u>-</u>	<u>1,872,099</u>	<u>1,541,449</u>
Other income				
Income for salaries	-	-	-	53,708
Training income	3,508	-	3,508	73,159
Fundraising	-	170	170	93,137
	<u>3,508</u>	<u>170</u>	<u>3,678</u>	<u>220,004</u>

4. INCOME FROM SUBSIDIARY'S TRADING ACTIVITIES

The Charity is the sole member of Deafblind UK Trading Limited, a company established to provide conference facilities, provide transcription services and to sell merchandise on behalf of the charity, as ultimately the activities are undertaken with a view to raising funds for Deafblind UK. Its results for the year, as extracted from the audited financial statements, are summarised below

	2011 £	2010 £
Turnover	146,341	218,503
Cost of sales	(11,015)	(48,876)
	<u>135,326</u>	<u>169,627</u>
Administrative expenses	(135,326)	(169,627)
Operating loss	-	-
Interest receivable	-	-
Retained profit	<u>-</u>	<u>-</u>

£24,225 (2010 £47,443) was gifted by Deafblind UK Trading Limited to the charity in the year

5. COSTS OF GENERATING FUNDS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2011 £	Total Funds 2010 £
Fundraising and publicity costs including salaries and consultancy	124,896	-	124,896	175,977
Postage and stationery	14,468	-	14,468	18,408
	<u>139,364</u>	<u>-</u>	<u>139,364</u>	<u>194,385</u>

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

6 CHARITABLE ACTIVITIES

	Direct charitable £	Support costs £	Total 2011 £	Total 2010 £
Direct charitable expenditure				
Volunteer Befrienders for Deafblind people	-	-	-	23,205
Policy, Information & Advice	186,933	70,036	256,969	212,718
National Services	1,244,645	466,317	1,710,962	2,033,197
Rainbow Court	341,780	128,051	469,831	460,246
Information & Communications Technology	75,042	28,115	103,157	121,898
Self help groups	171,721	64,337	236,058	-
Deafblind diploma	-	6,413	6,413	75,574
	<u>2,020,121</u>	<u>763,269</u>	<u>2,783,390</u>	<u>2,926,838</u>

Support costs are allocated between activities based on staff numbers. The movement on restricted funds in respect of charitable activities is detailed in note 16.

Volunteer Befrienders for Deafblind People

To provide deafblind people with support through a network of trained volunteers, with the support of regional Volunteer Liaison Workers. A newsletter is produced to keep volunteers in touch with Deafblind UK and other volunteers. Annual volunteer of the year awards are held.

Policy, Information and Advice

This includes the provision of Deafblind UK's 24 hour helpline and counselling service. Also included is the work of the Training department who provide specialist training relating to deafblindness.

National Services

This is made up of all the services that Deafblind UK provides across the country, including the provision of Communicator Guides, Regional Workers and specific funded projects including Pensions and Benefits Co-ordinator and National BME Co-ordinator.

Rainbow Court

Rainbow Court is Deafblind UK's National Training and Rehabilitation Centre, a full range of services are provided including residential respite care, activity breaks and provision of accommodation.

Information & Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK's Karten CTEC Centre or in their home.

Self help groups

This includes Deafblind UK's education programme designed to raise awareness of deafblindness along with a project designed to improve access to healthcare services for deafblind people.

Deafblind diploma

The Deafblind Studies programme is a consortium owned and managed activity, which involves the delivery of undergraduate qualifications for workers developing and delivering services to deafblind people. Under the consortium agreement, partners (Deafblind UK, Deafblind Scotland, RNIB, Sense, Sense Scotland and Signature) adopt particular administrative and management functions in support of the activity. Deafblind UK has adopted financial administration and fund holding.

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

6. CHARITABLE ACTIVITIES (continued)

One-sixth of the assets, liabilities and cash flows have been included within these financial statements, as this is the best estimate of the share to which Deafblind UK has a right, in accordance with the consortium agreement. In the prior year the entirety of the financial transactions relating to the joint arrangement were reflected within the financial statements.

Charitable expenditure comprises main elements

	2011 £	2010 £
Wages and salaries, including staff training	2,221,093	2,302,901
Office running costs	241,879	302,507
IT costs	7,929	7,019
Travel and subsistence costs	137,575	119,231
Insurances	34,285	33,600
Training department costs	13,133	12,137
Publications for members	16,786	30,157
Interpreting costs	9,770	3,099
Depreciation and loss on disposal of tangible fixed assets	100,940	116,187
	<u>2,783,390</u>	<u>2,926,838</u>

7. GOVERNANCE COSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2011 £	Total Funds 2010 £
Audit fees	11,773	-	11,773	10,600
Salary and meeting costs	22,143	-	22,143	15,902
Trustee expenses	1,304	-	1,304	2,001
	<u>35,220</u>	<u>-</u>	<u>35,220</u>	<u>28,503</u>

Salary costs are apportioned to Governance on the basis of the amount of time that staff are expected to spend on governance related matters.

8. STAFF COSTS

The aggregate payroll costs were:

	2011 £	2010 £
Wages and salaries	2,128,068	2,221,342
Social security costs	161,469	166,568
Pension costs	3,365	3,574
	<u>2,292,902</u>	<u>2,391,484</u>

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

8 STAFF COSTS (continued)

	2011	2010
Employees who earned more than £60,000 during the year	<u>1</u>	<u>1</u>

£1,304 has been reimbursed to Trustees during the year (2010 £2,001) This related to travel costs, guides and interpreting costs 4 Trustees in total received reimbursements (2010 4) Rosemary Sandford received £800 in the year, relating to her editorial of the charity's quarterly publication Open Hand

Particulars of employees

The average number of staff employed by the charity during the financial year amounted to

	2011	2010
	No	No
Finance, administrative & support	23	25
Regional service	121	130
Rainbow Court	30	34
Fundraising	8	11
Helpline, training and awareness	11	16
	<u>193</u>	<u>216</u>

9 NET INCOMING RESOURCES

Net incoming resources are stated after charging/(crediting)

	2011	2010
	£	£
Staff pension contributions	3,365	3,754
Depreciation	107,010	127,013
Loss/(profit) on disposal	7,801	(91,078)
Auditors' remuneration		
- as auditors	<u>11,773</u>	<u>10,600</u>

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

10 TANGIBLE FIXED ASSETS GROUP

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2010	3,849,045	470,390	438,118	51,956	4,809,509
Additions	-	5,821	5,410	12,154	23,385
Disposals	-	(17,379)	(6,700)	-	(24,079)
At 31 March 2011	3,849,045	458,832	436,828	64,110	4,808,815
DEPRECIATION					
At 1 April 2010	262,545	416,957	291,738	51,956	1,023,196
Charge for the year	30,622	32,175	43,961	252	107,010
On disposals	-	(11,502)	(4,776)	-	(16,278)
At 31 March 2011	293,167	437,630	330,923	52,208	1,113,928
NET BOOK VALUE					
At 31 March 2011	3,555,878	21,202	105,905	11,902	3,694,887
At 31 March 2010	3,586,500	53,433	146,380	-	3,786,313
CHARITY					
	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2010	3,849,045	470,470	388,962	51,956	4,760,433
Additions	-	5,661	3,826	12,154	21,641
Disposals	-	(17,379)	(6,700)	-	(24,079)
At 31 March 2011	3,849,045	458,752	386,088	64,110	4,757,995
DEPRECIATION					
At 1 April 2010	262,545	416,957	272,500	51,956	1,003,958
Charge for the year	30,622	32,175	36,834	252	99,883
On disposals	-	(11,502)	(4,776)	-	(16,278)
At 31 March 2011	293,167	437,630	304,558	52,208	1,087,563
NET BOOK VALUE					
At 31 March 2011	3,555,878	21,122	81,530	11,902	3,670,432
At 31 March 2010	3,586,500	53,513	116,462	-	3,756,475

All fixed assets are held for charitable purposes

Freehold property includes land of £801,250 which is not depreciated

The annual impairment review by the Trustees has assessed the value of the of the freehold buildings and the Trustees are confident that the asset value in the balance sheet is representative of a fair value in the marketplace

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

11. INVESTMENTS

CHARITY

Movement in market value

	2011	2010
	£	£
Cost at 1 April 2010 and 31 March 2011	<u>2</u>	<u>2</u>

This relates to the shares held in Deafblind UK Trading Limited, a company incorporated in the United Kingdom

12. DEBTORS

GROUP

	2011	2010
	£	£
Trade debtors	243,641	246,652
Other debtors	603	15,209
Prepayments	144,970	112,922
	<u>389,214</u>	<u>374,783</u>

CHARITY

	2011	2010
	£	£
Trade debtors	220,596	228,570
Amounts owed by group undertakings	71,326	102,668
Other debtors	603	15,093
Prepayments	144,970	112,922
	<u>437,495</u>	<u>459,253</u>

13. CREDITORS Amounts falling due within one year

GROUP

	2011	2010
	£	£
Trade creditors	126,523	83,536
Taxation and social security	51,411	48,582
Other creditors	14,534	5,295
Accruals & deferred income	105,116	136,941
	<u>297,584</u>	<u>274,354</u>

CHARITY

	2011	2010
	£	£
Trade creditors	116,557	69,820
Taxation and social security	46,280	46,056
Other creditors	12,052	3,547
Accruals & deferred income	105,116	133,941
	<u>280,005</u>	<u>253,364</u>

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

14. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2011 the charity had annual commitments under non-cancellable operating leases as set out below

	Assets other than land and buildings	
	2011	2010
	£	£
Operating leases which expire:		
Within 2 to 5 years	13,593	13,593

15 RESTRICTED FUNDS

GROUP and CHARITY

	Balance at 1 Apr 2010	Movement in resources		Balance at 31 Mar 2011
	£	Incoming	Outgoing	£
		£	£	
National Centre for Deafblindness	3,222,353	-	30,622	3,191,731
Income for salaries	27,006	217,165	233,621	10,550
Services for deafblind people	28,858	191,561	200,876	19,543
Regional services	20,081	201,771	198,251	23,601
Restricted Funds	3,298,298	610,497	663,370	3,245,425

National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough

Income for salaries

This is a reimbursement of salary costs paid out by Deafblind UK. Income is reimbursed by both Deafblind Scotland and also by local authorities.

Services for deafblind people

The provision of trained Communicator-Guides for deafblind people

Regional services

To provide all services to deafblind people in donor specified geographic regions, including the support of Regional Development Officers

Deafblind diploma

The Deafblind Studies programme is a consortium owned and managed activity, which involves the delivery of undergraduate qualifications for workers developing and delivering services to deafblind people

DEAFBLIND UK AND ITS SUBSIDIARY

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

16. ANALYSIS OF NET ASSETS

GROUP	Tangible fixed assets £	Investments £	Other net assets £	Total £
Restricted funds	3,191,731	-	53,694	3,245,425
Unrestricted funds	503,156	-	1,157,025	1,660,181
	<u>3,694,887</u>	<u>-</u>	<u>1,210,719</u>	<u>4,905,606</u>

17. RELATED PARTY TRANSACTIONS

The charity has taken advantage of the exemption allowed by Financial Reporting Standard 8, not to disclose any transactions with 100% owned subsidiaries

18. COMPANY LIMITED BY GUARANTEE

The company does not have a share capital and is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1

19. PENSIONS

The company contributes to a defined contribution scheme for its employees

The charge for the year is £3,365 (2010 £3,574)

There were no outstanding or prepaid contributions at the balance sheet date (2010 £nil)