

**Permasteelisa (UK) Limited**

**Directors' report and financial  
statements**

**Registered number 2423388**

**31 December 2007**

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## **Directors' report and financial statements**

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## Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2007

### Principal activities

The principal activity of the company is the supply and installation of curtain walling

### Business review and dividends

The profit and loss account for the year is set out on page 7. The key performance indicators for the company are the amount of revenues and the operating profit derived from the company's principal activity to customers during the year. Turnover moved to £ 53.8m, up from £45.7m in the previous year, the operating result moved to a loss of £(2.6)m from a profit of £0.3m owing to less profitable projects for the year with respect to last year.

The principal risk in relation to the reported result of the Company arises from the recoverability of amounts in debtors for contracts where the final certificate has not been issued.

The loss for the year after taxation was £(2,490,587) (2006: loss of £(59,470)). The Directors do not recommend the payment of a dividend this year (2006: £Nil).

The directors are satisfied with the performance of the company for the year and look to the future with confidence.

### Directors and directors' interests

The directors who held office during the year were as follows:

G Iovino	(resigned 31 January 2008)
JE Conboye	(resigned 31 July 2008)
T Vallestad	(resigned 21 April 2008)

A termination payment of £372,800 was made to Mr G Iovino in February 2008.

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

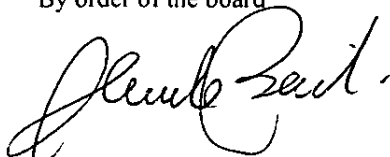
### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

### Auditors

To comply with legislation applying in the country of the ultimate parent company, new auditors of the company will be proposed at the forthcoming Annual General Meeting.

By order of the board



Director

23/10/2008

26 Mastmaker Road  
London  
E14 9UB

## **Statement of directors' responsibilities in respect of the Directors' Report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities



**KPMG LLP**

8 Salisbury Square  
London  
EC4Y 8BB  
United Kingdom

**Independent auditors' report to the members of Permasteelisa (UK) Limited**

We have audited the financial statements of Permasteelisa (UK) Limited for the year ended 31 December 2007 which comprise the Profit and Loss Account, the Balance Sheet, and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 4.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

**Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Independent auditors' report to the members of Permasteelisa (UK) Limited**  
*(continued)*

**Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

*KPMG LLP*

**KPMG LLP**  
*Chartered Accountants*  
*Registered Auditor*

*23/10 / 2008*

**Profit and loss account**  
*for the year ended 31 December 2007*

	<i>Note</i>	<b>2007</b> £	<b>2006</b> £
<b>Turnover</b>	<b>2</b>	<b>53,755,067</b>	<b>45,724,314</b>
Cost of sales		<b>(54,616,368)</b>	<b>(43,555,524)</b>
<b>Gross profit/(loss)</b>		<b>(861,301)</b>	<b>2,168,790</b>
Administrative expenses		<b>(1,708,307)</b>	<b>(1,886,556)</b>
<b>Operating profit/(loss)</b>	<b>4</b>	<b>(2,569,608)</b>	<b>282,234</b>
Profit on sale of fixed assets		<b>2,000</b>	<b>-</b>
Other interest receivable and similar income	<b>6</b>	<b>183,642</b>	<b>46,682</b>
Interest payable and similar charges	<b>7</b>	<b>(108,377)</b>	<b>(391,023)</b>
<b>Loss on ordinary activities before taxation</b>		<b>(2,492,343)</b>	<b>(62,107)</b>
Tax on loss on ordinary activities	<b>8</b>	<b>1,756</b>	<b>2,637</b>
<b>Loss for the financial year</b>		<b>(2,490,587)</b>	<b>(59,470)</b>

There are no recognised gains or losses in either year other than those included in the profit and loss account

All amounts relate to continuing activities


The notes on pages 9 to 15 form part of these financial statements

**Balance sheet**  
*at 31 December 2007*

	<i>Note</i>	<b>2007</b>	<b>2006</b>
		£	£
<b>Fixed assets</b>			
Tangible assets	9	74,297	116,182
<b>Current assets</b>			
Stocks	10	-	129,878
Debtors	11	13,136,548	10,082,780
Cash at bank and in hand		1,619,154	9,680,308
		<u>14,755,702</u>	<u>19,892,966</u>
<b>Creditors</b> amounts falling due within one year	12	<u>(15,781,466)</u>	<u>(18,470,028)</u>
<b>Net current assets/(liabilities)</b>		<b>(1,025,764)</b>	<b>1,422,938</b>
<b>Total assets less current liabilities</b>		<b>(951,467)</b>	<b>1,539,120</b>
<b>Net assets</b>		<b>(951,467)</b>	<b>1,539,120</b>
<b>Capital and reserves</b>			
Called up share capital	13	10,000	10,000
Profit and loss account		(961,467)	1,529,120
<b>Equity shareholders' funds</b>	14	<b>(951,467)</b>	<b>1,539,120</b>

The notes on pages 9 to 15 form part of these financial statements

These financial statements were approved by the board of directors on 23/10/2008 and were signed on its behalf by

  
Director

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

#### *Basis of preparation*

The financial statements have been prepared in accordance with applicable Accounting Standards, and under the historical cost accounting rules

As the company is a wholly owned subsidiary of a group registered in the European Union it has taken advantage of the exemption under FRS1 (revised) not to prepare a cash flow statement. As the company is a wholly owned subsidiary of Permasteelisa SpA, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Permasteelisa SpA, within which this company is included, can be obtained from the address given in note 17.

#### *Going concern*

The company is dependent for its working capital on funds provided to it by other group companies. Another group company has provided the company with an undertaking that for at least twelve months from the date of approval of these financial statements, it will continue to make available such funds as are needed by the company and in particular will not seek repayment of the amounts currently made available. This should enable the company to continue in operational existence for the foreseeable future by meeting its liabilities as they fall due for repayment. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so. Based on this undertaking, the directors believe that it remains appropriate to prepare the financial statements on a going concern basis. The financial statements do not include any adjustments that would result from the basis of preparation being inappropriate.

#### *Tangible fixed assets and depreciation*

Depreciation is provided by the company to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows

Site equipment	-	33 3% straight line
Office furniture and equipment	-	20% straight line
Computer equipment	-	33 3% straight line
Motor vehicles	-	33 3% straight line

#### *Stocks*

Stocks are stated at the lower of cost, which includes attributable overheads, and net realisable value.

#### *Amount recoverable on contracts*

Long-term contract balances represent costs incurred on specific contracts, which includes attributable overheads, net of amounts transferred to cost of sales in respect of work recorded as turnover, less foreseeable losses and payments on account not matched with turnover.

Turnover arises from increases in valuations on contracts. Where the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, turnover and costs are recognised by reference to the proportion of contract costs incurred for the work performed to date relative to the estimated total costs, except where this should not be representative of the stage of completion. No profit is recognised until the contract has advanced to a stage where the total profit can be assessed with reasonable certainty.

Variations and claim are included where it is probable that the amount, which can be measured reliably, will be recovered from customer. When the outcome of contract cannot be estimated reliably, contract turnover is recognised to the extent of contract costs incurred where it is probable those costs will be recoverable.

## Notes (continued)

### 1 Accounting policies (continued)

#### Contract provisions

Provision is made for certain completed contracts on which guarantees have been given, when FRS 12 requirements are met. These provisions, to the extent not utilised in full, are released when the potential liability ceases to exist. Provision is made separately for any major liabilities arising in connection with remedial works.

A further provision is made, if considered appropriate, against anticipated further costs on contracts when disputes have been notified to the company.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

#### Leases

The company enters into operating leases. Rentals under operating leases are charged on a straight line basis over the life of the lease.

#### Taxation

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

### 2 Turnover

Turnover represents the amounts (excluding value added tax) derived from the company's principal activity to customers during the year.

### 3 Remuneration of directors

	2007 £	2006 £
Directors' emoluments		
Fees	183,000	262,667
Benefits in kind	968	10,140
	<u>183,968</u>	<u>272,807</u>

### 4 Operating profit

Operating profit is stated after charging the following

	2007 £	2006 £
Auditors remuneration		
- audit of these financial statements	21,330	19,936
Depreciation	96,565	139,890
Hire of plant and machinery	1,114,824	995,852
Other operating leases	204,638	176,832
	<u>1,437,357</u>	<u>1,332,508</u>

## Notes (continued)

### 5 Staff

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows numbers and costs

	Number of employees	
	2007	2006
Site operatives	12	13
Office staff	62	62
	<u>74</u>	<u>75</u>

The aggregate payroll costs of these persons were as follows

	2007	2006
	£	£
Wages and salaries	3,280,050	3,242,616
Social security costs	371,927	368,466
	<u>3,651,977</u>	<u>3,611,082</u>

### 6 Other interest receivable and similar income

	2007	2006
	£	£
Interest receivable from group undertakings	10,547	-
Net exchange gains	85,322	-
Other interest receivable	87,773	46,682
	<u>183,642</u>	<u>46,682</u>

### 7 Interest payable and similar charges

	2007	2006
	£	£
Interest payable to group undertakings	107,512	354,596
Net exchange losses	-	35,062
Other interest payable	865	1,365
	<u>108,377</u>	<u>391,023</u>

## Notes (continued)

### 8 Taxation

#### Analysis of charge in period

	2007 £	2006 £
<i>UK corporation tax</i>		
Current tax on income for the period	-	5,098
Deferred tax	(1,756)	(7,735)
	<hr/>	<hr/>
Tax on loss on ordinary activities	(1,756)	(2,637)
	<hr/>	<hr/>

#### Factors affecting the tax charge for the current period

The current tax charge for the period is higher (2006 higher) than the standard rate of corporation tax in the UK (30%, 2006 30%). The differences are explained below

	2007 £	2006 £
<i>Current tax reconciliation</i>		
Loss on ordinary activities before tax	(2,492,343)	(62,107)
	<hr/>	<hr/>
Current tax at 30% (2006 30%)	(747,703)	(18,632)
<i>Effects of</i>		
Expenses not deductible for tax purposes	76,047	2,230
Depreciation for year in excess of capital allowances	1,756	7,735
Under/(over) provision of tax - prior year	-	5,098
Unutilised losses carried forward	114,658	-
Group relief	457,530	8,667
	<hr/>	<hr/>
Losses carried back against previous years' profits	97,712	-
	<hr/>	<hr/>
	-	5,098
	<hr/>	<hr/>

## Notes (continued)

### 9 Tangible fixed assets

	Site equipment	Office furniture and equipment	Computer equipment	Motor vehicles	Total
	£	£	£	£	£
<b>Cost</b>					
At beginning of year	840,576	267,561	176,244	65,477	1,349,858
Additions	13,723	8,929	32,028	-	54,680
Disposals	-	-	-	(14,869)	(14,869)
	<u>854,299</u>	<u>276,490</u>	<u>208,272</u>	<u>50,608</u>	<u>1,389,669</u>
<b>Depreciation</b>					
At beginning of year	797,308	231,975	162,334	42,059	1,233,676
Charge for year	46,971	18,874	19,012	11,708	96,565
Disposals	-	-	-	(14,869)	(14,869)
	<u>844,279</u>	<u>250,849</u>	<u>181,346</u>	<u>38,898</u>	<u>1,315,372</u>
<b>Net book value</b>					
At 31 December 2007	<u>10,020</u>	<u>25,641</u>	<u>26,926</u>	<u>11,710</u>	<u>74,297</u>
At 31 December 2006	<u>43,268</u>	<u>35,586</u>	<u>13,910</u>	<u>23,418</u>	<u>116,182</u>

### 10 Stocks

	2007 £	2006 £
Long term contract balances		
Work in progress	-	129,878
Less payments on account	-	-
	<u>-</u>	<u>129,878</u>

### 11 Debtors

Amounts falling due within one year

	2007 £	2006 £
Trade debtors	6,419,222	5,987,880
Amounts recoverable on contracts	5,825,365	3,180,016
Amounts owed by ultimate parent company	12,073	12,649
Amount owed by other group undertakings	708,191	607,313
Other debtors	9,298	8,843
Prepayments and accrued income	41,003	158,340
Corporation tax recoverable	50,000	58,099
Deferred tax asset	71,396	69,640
	<u>13,136,548</u>	<u>10,082,780</u>

**Notes (continued)**

**12 Creditors, amounts falling due within one year**

	2007 £	2006 £
Bank overdraft	34,447	-
Trade creditors	1,816,474	1,450,542
Amounts owed to ultimate parent company	9,289,864	9,997,767
Amounts owed to other group undertakings	489,073	2,037,781
Other creditors including taxation and social security		
- Other taxes and social security	114,294	130,274
- VAT	1,228,849	2,595,045
Other creditors	10,030	5,048
Accruals and deferred income	2,798,435	2,253,571
	<u>15,781,466</u>	<u>18,470,028</u>

**13 Called up share capital**

	2007 £	2006 £
<i>Authorised</i>		
Equity 250,000 ordinary shares of £1 each	<u>250,000</u>	<u>250,000</u>
<i>Allotted, called up and fully paid</i>		
Equity 10,000 ordinary shares of £1 each	<u>10,000</u>	<u>10,000</u>

**14 Reconciliation of movements in shareholders' funds**

	2007 £	2006 £
Loss for the financial year	(2,490,587)	(59,470)
Dividend paid	-	-
Net movement in shareholders' funds	<u>(2,490,587)</u>	<u>(59,470)</u>
Shareholders' funds at 1 January	1,539,120	1,598,590
Shareholders' funds (deficit) at 31 December	<u>(951,467)</u>	<u>1,539,120</u>

## Notes (continued)

### 15 Commitments

Annual commitments under non-cancellable operating leases are as follows

	Land and buildings	
	2007	2006
	£	£
Property leases which expire		
Between 1 and 5 years	144,287	-
After 5 years	-	144,287
	<u>144,287</u>	<u>144,287</u>

### 16 Contingent liabilities

There are contingent liabilities in respect of performance bonds, guarantees and claims under contracting agreements entered into in the normal course of business

### 17 Ultimate parent company

The company is a wholly owned subsidiary undertaking of Permasteelisa SpA incorporated in Italy. The financial statements of the ultimate parent company are publicly available and may be obtained from

Tribunal of Treviso  
 Via G Verdi 18  
 31100 Treviso  
 Italy

### 18 Post balance sheet events

In February 2008 a termination payment of £372,800 was made to Mr G Iovino who served as a Director until 31<sup>st</sup> January 2008