Direct Valuations Limited

Abbreviated Financial Statements

Year Ended

31 March 2000

Company Number: 02411812



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Abbreviated financial statements for the year ended 31 March 2000

| Contents | |
|----------|--|
| | Directors |
| Page: | |
| 1 | Report of the directors |
| 3 | Report of the auditor |
| 4 | Profit and loss account |
| 5 | Balance sheet |
| 6 | Cash flow statement |
| 7 | Notes forming part of the financial statements |
| | |

Directors

CC Hickling
J Hickling
L Gratton
PR Gratton

Secretary and registered office

L Gratton, 2/6 Cross Street, Swiss Court, Beeston, Nottingham, NG9 2NX

Company number

02411812

Auditor

BDO Stoy Hayward, Foxhall Lodge, Gregory Boulevard, Nottingham, NG7 6LH

Bankers

The Royal Bank of Scotland, 189 Bramcote Lane, Wollaton, Nottingham, NG8 2QJ

Report of the directors for the year ended 31 March 2000

The directors present their report together with the audited financial statements for the year ended 31 March 2000.

Results and dividends

The profit and loss account is set out on page 4 and shows the profit for the year.

Interim ordinary dividends amounting to £66,150 (1999: £224,000) have been paid in respect of the year. The directors recommend a final ordinary dividend amounting to £nil (1999: £198,450).

Principal activities, trading review and future developments

The principal activity of the company is that of property valuations and associated services.

The directors consider the results acceptable and anticipate a similar level of activities will continue in the forthcoming year.

Charitable donations

During the year the company made contributions of £1,944 (1999: £168) to charity.

Directors

The directors of the company during the year and their interest in the share capital of the company were:

| | Ordinary shares at £1 each | |
|------------------------------|-------------------------------|----------------|
| | 2000 Number | 1999 Number |
| CC Hickling | 3,000 | 3,000 |
| J Hickling | 1,000 | 1,000 |
| CC & J Hickling family trust | 1,000 | 1,000 |
| L Gratton | 2,000 | 2,000 |
| PR Gratton | 2,000 | 2,000 |
| L & PR Gratton family trust | 1,000 | 1,000 |
| | <u> </u> | |

EMU Impact

Having reviewed its commercial and accounting transactions, the Company will be ready to manage the impact of the single currency.

Report of the directors for the year ended 31 March 2000 (Continued)

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board

full.

Secretary

30 August 2000



BDO Stoy Hayward Chartered Accountants Corporate Advisory Services Foxhall Lodge Gregory Boulevard Nottingham NG7 6LH East Midlands

AUDITORS' REPORT TO DIRECT VALUATIONS LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements set out on pages 4 to 13, together with the financial statements of the company for the year ended 31 March 2000 prepared under Section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages 4 to 13 are properly prepared in accordance with that provision.

BDO STOY HAYWARD

BOD Stay Hoya >

Chartered Accountants and Registered Auditor

30 August 2000

Profit and loss account for the year ended 31 March 2000

| | Note | 2000 £ | 1999 £ |
|---|------|-------------|-------------|
| Gross profit | | 5,253,881 | 2,259,041 |
| Administrative expenses | | (5,019,639) | (1,762,122) |
| | | 234,242 | 496,919 |
| Other operating income | 4 | 19,675 | 68 |
| Operating profit | 5 | 253,917 | 496,987 |
| Interest receivable | | 69,738 | 17,763 |
| Profit on ordinary activities before taxation | | 323,655 | 514,750 |
| Taxation on profit from ordinary activities | 6 | (64,427) | (147,833) |
| Profit on ordinary activities after taxation | | 259,228 | 366,917 |
| Dividends | 8 | (66,150) | (422,450) |
| Retained profit/(loss) for the year | | 193,078 | (55,533) |
| | | | ===== |

All amounts relate to continuing activities.

No other recognised gains and losses have occurred in the year other than the profit for the year stated above.

There is no material difference between the profit on ordinary activities before taxation and the profit for the year stated above, and their historical cost equivalents.

Balance sheet at 31 March 2000

| | Note | 20 | 00 | 199 | 99 |
|--------------------------------|------|-------------|-----------|-------------|-----------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 9 | | 607,877 | | 415,918 |
| Current assets | | | | | |
| Debtors | 10 | 612,895 | | 625,309 | |
| Investment | 11 | - | | 48,516 | |
| Cash at bank and in hand | | 726,357 | | 929,376 | |
| | | 1,339,252 | | 1,603,201 | |
| Creditors: amounts falling due | | | | | |
| within one year | 12 | (1,577,876) | | (1,842,944) | |
| Net current liabilities | | | (238,624) | | (239,743) |
| Net assets | | | 369,253 | | 176,175 |
| | | | | | |
| Capital and reserves - equity | | | | | |
| Called up share capital | 13 | | 10,000 | | 10,000 |
| Profit and loss account | 14 | | 359,253 | | 166,175 |
| Shareholders' funds | 15 | | 369,253 | | 176,175 |
| | | | | | |

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium sized companies.

The financial statements were approved by the Board on 30 August 2000.

CC Hickling

Director

The notes on pages 7 to 13 form part of these financial statements.

Cash flow statement for the year ended 31 March 2000

| | Note | 2000 £ | 1999 £ |
|--|-------------|-------------|---------------|
| Net cash inflow from operating activities | 21 | 327,474 | 1,268,563 |
| Returns on investments and servicing of finance Interest received | | 69,738 | 17,763 |
| Taxation Corporation tax paid | | (106,632) | (95,137) |
| Capital expenditure and financial inst Purchase of tangible fixed assets | ruments | (297,190) | (131,127) |
| Equity dividends paid | | (264,600) | (276,800) |
| Net cash (outflow)/inflow before liquid | d resources | (271,210) | 783,262 |
| Management of liquid resources Purchase of current asset investment Sale of current asset investment | | - 68,191 | (48,516) - |
| (Decrease)/increase in cash and cash equivalents | 22 | (203,019) | 734,746 |
| | | | |

Notes forming part of the financial statements for the year ended 31 March 2000

1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all fixed assets, except freehold land, evenly over their expected useful lives. It is calculated at the following rates:

Freehold buildings - 2% per annum reducing balance

Motor vehicles - 25% per annum reducing balance

Other equipment - 25% per annum reducing balance

Computer system - 33% per annum reducing balance

The company commenced the depreciation of its freehold buildings during the year in order to comply with FRS 15: Tangible Fixed Assets. No adjustment of the prior year financial statements is considered necessary on the grounds of materiality.

Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, to the extent that it is probable that a liability or asset will crystallise.

Notes forming part of the financial statements for the year ended 31 March 2000 (Continued)

1 Accounting policies (Continued)

Leased assets

Operating leases are charged to the profit and loss account on a straight-line basis over the term of the lease.

Pension costs

Contributions to the company's money purchase pension scheme are charged to the profit and loss account in the year in which they become payable.

Liquid resources

The amount earned from the investment of liquid resources is credited to the profit and loss account in the year.

2 Employees

| | 2000 £ | 1999 £ |
|---|-----------|-----------|
| Staff costs (including directors' remuneration) consist of: | | |
| Wages and salaries | 1,916,128 | 1,082,431 |
| Social security costs | 193,632 | 114,501 |
| Other pension costs | 5,950 | 6,000 |
| Employee benefit trust ('EBT') | 2,300,000 | 510,000 |
| | 4,415,710 | 1,712,932 |
| | | |

The average monthly number of employees, including directors, during the year was 78 (1999 - 50).

Under the deed of the EBT the trustees have the ability to make discretionary payments to the employees and directors of the company. The trustees are independent of the company.

| 3 | Directors | 2000 | 1999 |
|---|---|------------------------------|---|
| | | £ | £ |
| | Directors' emoluments | 1,015,744 | 693,543 |
| | Contributions to money purchase pension scheme | 5,950 | 6,000 |
| | | 1,021,694 | 699,543 |
| | | | ======================================= |
| | Highest paid director | 446,834 | 377,976 |
| | Contribution to money purchase pension scheme | 2,975 | 3,000 |
| | | 449,809 | 380,976 |
| | | | |
| | Contributions to money purchase pension schemes are made on | behalf of 2 directors (1999: | 2). |
| 4 | Other income | | |
| | | 10.688 | |
| | Investment income | 19,675 | 68 |
| 5 | Operating profit | -33 | |
| | This has been arrived at after charging/(crediting): | | |
| | Depreciation | 105,231 | 96,901 |
| | Hire of other assets - operating leases | 35,009 | 18,254 |
| | Auditors' remuneration - audit | 6,650 | 2,070 |
| | - non audit | 2,300 | - |
| | Profit on current asset investment | (19,675) | (68) |
| 6 | Taxation on profit from ordinary activities | | |
| | UK corporation tax | 83,500 | 147,833 |
| | Over provision prior year | (19,073) | - |
| | | 64,427 | 147,833 |
| | | | = |

| 7 | Deferred taxation | 20 | 00 | 199 | 9 |
|---|---|--|------------------------|--------------------------|--------------------|
| | | Provided £ | Unprovided £ | Provided £ | Unprovided £ |
| | Accelerated capital allowances | - | 18,000 | <u>-</u> | 5,000 |
| 8 | Dividends | | | | |
| | Ordinary - interim £6.62 (1999: £22.40) per share Ordinary - proposed £nil (1999: £19.85) per share | | | 66,150 | 224,000 198,450 |
| | | | | 66,150 | 422,450 |
| 9 | Tangible assets | | | | |
| | | Freehold land and buildings £ | Motor vehicles £ | Office equipment £ | Total £ |
| | Cost | • | - | | |
| | At 1 April 1999 Additions | 158,578 - | 16,945 49,911 | 519,309 247,279 | 694,832 297,190 |
| | At 31 March 2000 | 158,578 | 66,856 | 766,588 | 992,022 |
| | Depreciation | | | | |
| | At 1 April 1999 | - | 4,236 | 274,678 | 278,914 |
| | Charge for the year | 2,114 | 10,096 | 93,021 | 105,231 |
| | At 31 March 2000 | 2,114 | 14,332 | 367,699 | 384,145 |
| | Net book value | | _ | | |
| | At 31 March 2000 | 156,464 | 52,524 | 398,889 | 607,877 |
| | At 31 March 1999 | 158,578 | 12,709 | 244,631 | 415,918 |
| | | | | | |

| 10 | Debtors | | | | |
|----|--|----------------------|-----------|--------------|--------------------|
| | | | | 2000 £ | 1999 £ |
| | Trade debtors | | | 483,496 | 545,007 |
| | Other debtors | | | 115,518 | 77,240 |
| | Prepayments and accrued income | | | 13,881 | 3,062 |
| | | | | 612,895 | 625,309 |
| | | | | | |
| | All amounts shown under debtors fall due for | or payment within or | ie year. | | |
| 11 | Current asset investments | | | | |
| | Investment | | | - | 48,516 |
| | | | | | |
| 12 | Creditors: amounts falling due within one y | year | | | |
| | Trade creditors | | | 996,220 | 1,123,077 |
| | Taxation and social security | | | 228,919 | 206,674 |
| | Corporation tax | | | 83,500 | 125,706 |
| | Other creditors | | | 14,865 | 100.00 |
| | Accruals and deferred income Dividend proposed | | | 254,372 - | 189,037 198,450 |
| | | | | 1,577,876 | 1,842,944 |
| 13 | Share capital | | | | |
| | - | Allotted, | | | |
| | | and full | | | horised |
| | | 2000 £ | 1999 £ | 2000 £ | 1999 £ |
| | Oudinam about of Classic | | | | |
| | Ordinary shares of £1 each | 10,000 | 10,000 | 100,000 | 100,000 |
| 14 | Reserves | | | | |
| | | | | | Profi |
| | | | | | and lo |
| | | | | | accour £ |
| | At 1 April 1999 | | | | 166,17. |
| | Profit for year | | | | 193,07 |
| | · | | | | |
| | At 31 March 2000 | | | | 359,25 |

Notes forming part of the financial statements for the year ended 31 March 2000 (Continued)

| 15 | Shareholders' funds | | |
|----|-----------------------------|-------------|-----------|
| | | 2000 £ | 1999 £ |
| | Profit for the year | 259,228 | 366,917 |
| | Dividends | (66,150) | (422,450) |
| | Opening shareholders' funds | 176,175 | 231,708 |
| | Closing shareholders' funds | 369,253 | 176,175 |
| | | | _ |

16 Pensions

The company operates a money purchase pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

17 Capital commitments

No known capital commitments or contingent liabilities existed at 31 March 2000 (1999: £nil).

18 Commitments under operating leases

As at 31 March 2000, the company had annual commitments under non-cancellable operating leases as set out below:

| | 2000 Land and buildings £ | 1999 Land and buildings £ |
|--------------------------------|------------------------------------|------------------------------------|
| Operating leases which expire: | | |
| Within one year | 11,000 | - |
| In two to five years | 17,500 | 26,500 |
| Over five years | - | - |
| | 28,500 | 26,500 |
| | = | |

19 Related party transactions

Costs of £869,142 (1999: £464,336) were recharged by the company to Direct Valuations (PB) Limited, a company of which CC Hickling, J Hickling and L Gratton are directors which represented the costs incurred by the company in processing Direct Valuations (PB) Limited transactions.

At the year end a debtor of £102,185 (1999: £77,240) existed with Direct Valuations (PB) Limited.

| 20 | Analysis of changes in net debt | | | |
|----|--|-------------------------|--------------------|--------------------------|
| | | At 1 April 1999 £ | Cashflows £ | At 31 March 2000 £ |
| | Cash in hand at bank | 929,376 | (203,019) | 726,357 |
| | Current asset investments | 48,516 | (48,516) | - |
| | | 977,892 | (251,535) | 726,357 |
| | | | | |
| 21 | Reconciliation of operating profit to net cash inflow from | n operating activiti | ies | |
| | | | 2000 £ | 1999 £ |
| | Operating profit Depreciation | | 253,917 105,231 | 496,987 96,901 |
| | Profit on sale of current asset investment | | (19,675) | |
| | Decrease/(increase) in debtors | | 12,414 | (187,289) |
| | (Decrease)/increase in creditors | | (24,413) | 861,964 |
| | Net cash inflow from operating activities | | 327,474 | 1,268,563 |
| | | | | |
| 22 | Reconciliation of net cashflows to movement in net deb | t | | |
| | (Decrease)/increase in cash in the year | | (203,019) | 734,746 |
| | Cash (inflow)/outflow from | | (49.51.0) | 40.516 |
| | (decrease)/increase in liquid resource | | (48,516) | 48,516 |
| | Changes in net debt resulting from cashflows | | (251,535) | 783,262 |
| | Net debt at 1 April 1999 | | 977,892 | 194,630 |
| | Net debt at 31 March 2000 | | 726,357 | 977,892 |
| | | | | |