# Grant Thornton **3**

# INTERNATIONAL SPORTS MANAGEMENT LIMITED

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31 DECEMBER 2001

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## FINANCIAL STATEMENTS

# For the year ended 31 DECEMBER 2001

Company registration number:

2386775

Registered office:

Cherry Tree Farm Cherry Tree Lane Rostherne

Rostherne Cheshire WA14 3RZ

Directors:

D Brookes A H Chandler J Chandler D Heather

Secretary:

L Chandler

Bankers:

Co-operative Bank 1 Balloon Street Manchester M60 3EP

Solicitors:

Lennon Heather & Company

City Quay House City Quay

City Quay Dublin 2 Ireland

Auditors:

Grant Thornton Registered Auditors Chartered Accountants Grant Thornton House

Melton Street Euston Square London NW1 2EP

# FINANCIAL STATEMENTS

# For the year ended 31 DECEMBER 2001

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## REPORT OF THE DIRECTORS

The directors present their report together with the audited financial statements for the year ended 31 December 2001.

#### Principal activity

The company's principal activity is the provision of sports marketing services, event management and the representation of professional sportsmen and women.

#### **Business review**

There was a profit for the year after taxation amounting to £200,615 (2000: £410,463). The directors do not recommend the payment of a dividend (2000: £394,100).

#### **Directors**

The directors who served during the year are listed below:

A H Chandler

D Brookes

J Chandler

D Heather (appointed 1 June 2001)

The interests of the director who is also a director of the ultimate parent undertaking, Sports Resource Group plc, are disclosed in that company's financial statements. The interests of the other directors are included below.

## Ordinary shares of £1 each

1 January 2001 (or date of appointment if later)

31 December 2001 appointment if later

The interests in the shares of the company's ultimate parent undertaking, of those directors who are not also directors of that company are included below.

## Ordinary shares of £1 each

1 January 2001 (or date of

31 December 2001 appointment if later)

D Brookes 360,000 J Chandler 2,319,900 D Heather -

J Chandler's interests in the shares of the ultimate parent undertaking are included within the total interests of Mr Andrew Chandler, which are disclosed in the Directors' Statement on Corporate Governance, of that company's financial statements.

#### REPORT OF THE DIRECTORS

#### Directors' responsibilities for the financial statements

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

Grant Thornton were appointed auditors on 11 September 2001 to fill a casual vacancy in accordance with section 388(1) of the Companies Act 1985.

Special notice pursuant to section 388(3) having been given, a resolution to reappoint Grant Thornton as auditors will be proposed at the next Annual General Meeting.

ON BEHALF OF THE BOARD

A H Chandler

Director

18 October 2002

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF

#### INTERNATIONAL SPORTS MANAGEMENT LIMITED

We have audited the financial statements of International Sports Management Limited for the year ended 31 December 2001 which comprise the principal accounting policies, the profit and loss account, the balance sheet and notes 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

## Respective responsibilities of the directors and auditors

The directors' responsibilities for preparing the directors' report and the financial statements in accordance with United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information continued in the directors' report and consider whether it is consistent with the audited financial system. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

## Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Grant Thornton &

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF

## INTERNATIONAL SPORTS MANAGEMENT LIMITED (CONTINUED)

## **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GRANT THORNTON
REGISTERED AUDITORS

CHARTERED ACCOUNTANTS

Grant Thomston

LONDON 18 OCTOBER 2002

#### PRINCIPAL ACCOUNTING POLICIES

#### BASIS OF PREPARATION

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom applicable accounting standards.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

#### TURNOVER

Turnover excludes value added tax ("VAT") and similar sales-related taxes. Turnover derived from client representation is recognised in line with the benefits accruing to the client which is typically over the term of the contract to which it relates or in line with the contractual invoicing patterns. In the case of event management and corporate hospitality, turnover is typically recognised on completion of the related event or events and where an annual programme of events is managed turnover is recognised evenly over that period.

#### TANGIBLE FIXED ASSETS AND DEPRECIATION

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal annual instalments over their expected useful lives. The periods generally applicable are:

Computer equipment	3 years
Fixtures and fittings	5 years
Motor vehicles	5 years

#### LEASED ASSETS

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments represent a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term.

#### **DEFERRED TAXATION**

Deferred tax is provided for using the tax rates estimated to arise when the timing differences reverse and is accounted for to the extent that a liability or asset will crystallise.

#### FOREIGN CURRENCY

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Any gain or loss arising from a change in exchange rates subsequent to the date of transaction is included as an exchange gain or loss in the profit and loss account.

## PRINCIPAL ACCOUNTING POLICIES

## RETIREMENT BENEFITS

## **Defined Contribution Scheme**

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

## PROFIT AND LOSS ACCOUNT

For the year ended 31 DECEMBER 2001

	Note	2001 £	2000 £
Turnover		2,633,709	2,280,607
Cost of sales		(1,160,050)	(714,345)
Gross profit		1,473,659	1,566,262
Administrative expenses		(1,158,231)	(978,659)
Operating profit		315,428	587,603
Net interest	2	2,788_	(3,564)
Profit on ordinary activities before taxation	1	318,216	584,039
Tax on profit on ordinary activities	4	(117,601)	(173,876)
Profit on ordinary activities after taxation		200,615	410,463
Dividends	5	-	(394,100)
Profit retained and transferred to reserves	12	200,615	16,363

All transactions arose from continuing operations.

There were no recognised gains or losses other than profit for the financial year.

## **BALANCE SHEET AT 31 DECEMBER 2001**

	Note	2001	2000
Fixed assets		£	£
Tangible assets	6	00 772	100 504
Tungtote ussets	O	90,773	123,724
Current assets			
Debtors	7	728,470	801,162
Cash at bank and in hand		321,064	858,459
	-	1,049,534	1,659,631
			, ,
Creditors: amounts falling due within one year	8	(928,660)	(1,721,303)
Net current assets		120,874	(16,672)
Total assets less current liabilities		211,647	62,052
Creditors: amounts falling due after more than one year	9	(10,588)	(61,608)
		201,059	444
Capital and reserves			
Called up share capital	11	100	100
Profit and loss account	12	200,959_	344
Equity shareholders' funds	13	201,059	444

The financial statements were approved by the Board of Directors on 18 October 2002

A H Chandler - Director

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 DECEMBER 2001

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Administration

1	PROFIT (	ON ORDIN	IARY A	CTIVIT	IES BEFO	)RE TAX	ATION

The profit on ordinary activities before taxation is stated after:		
	2001 £	2000 £
Auditors' remuneration: Audit services	10,000	6,000
Depreciation: Tangible fixed assets owned Tangible fixed assets held under finance leases and hire purchase contracts	23,990 16,088	18,661 29,246
Other operating lease rentals	5,002	3,684
NET INTEREST AND SIMILAR CHARGES		
	2001 £	2000 £
Hire purchase interest Other interest payable and similar charges	(8,424) (5,094)	(10,861)
Other interest receivable and similar income	(13,518) 16,306	$ \begin{array}{r} (10,861) \\  \hline  7,297 \\  \hline  (2.564) \end{array} $
	2,788	(3,564)
DIRECTORS AND EMPLOYEES		
Staff costs during the year were as follows:		
	2001 £	2000 £
Wages and salaries Social security costs Other pension costs	568,874 58,351 55,401	516,786 57,198 49,417
Office pension costs	682,626	623,401
The average number of employees of the company during the year was:	2001 Number	2000 Number

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 DECEMBER 2001
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DIRECTORS AND EMPLOYEES (CONTINUED)
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Remuneration in respect of directors was as follows:

	2001	2000
	£	£
Emoluments Pension contributions to money purchase pension schemes	363,506 40,169	410,000 43,000
rension contributions to money purchase pension schemes	403,675	453,000

During the year three directors (2000: three directors) participated in money purchase pension schemes.

The amounts set out above include remuneration in respect of the highest paid director as follows:

	2001 £	2000 £
Emoluments	227,936	219,000
Pension contributions to money purchase pension schemes	<u>19,919</u> 247,855	<u>26,000</u> 245,000
	217,020	210,000

## 4 TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax charge is based on the profit for the year and represents:

	2001 £	2000 £
Corporation tax at 30% (2000: 27%)	117,601	173,876

## 5 DIVIDENDS

	2001 £	2000 £
Equity dividends (2000: £3,941 per share)	<u>-</u>	394,100

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 DECEMBER 2001

## TANGIBLE FIXED ASSETS

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	Computer equipment £	Fixtures and fittings £	Motor vehicles £	Total £
Cost	42 555	45.006	100 217	017.710
At 1 January 2001	43,575	45,826	128,317	217,718
Additions	11,215	17,995	10,500	39,710
Disposal	(2,637)		(46,000)	_ (48,637)
•	52,153	63,821	92,817	208,791
Depreciation				
At 1 January 2001	21,876	29,507	42,611	93,994
Provided in the year	10,634	11,391	18,053	40,078
Disposals	(2,637)	-	(13,417)	(16,054)
•	29,873	40,898	47,247	118,018
Net book amount at	22 200	22.022	45 550	00.777
31 December 2001	22,280	22,923	45,570	90,773
Net book amount at 31 December 2000	21,699	16,319	85,706	123,724
51 December 2000				

Net book value of assets held under finance leases and hire purchase contracts at 31 December 2001 was £43,850 (2000: £82,021).

## 7 DEBTORS

2001 £	2000
ı	T.
Trade debtors 335,698	398,974
Amounts owed by other group undertakings 251,296	-
Other debtors 14,996	181,450
Prepayments and accrued income 126,480	220,738
728,470	801,162

## 8 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2001 £	2000 £
Trade creditors	287,926	360,637
Amounts owed to group undertakings Corporation tax Other taxation and social security	318,065 116,250 58,939	172,970 134,078
Accruals and deferred income Amounts due under finance leases and hire purchase contracts	124,110 23,370	1,032,908 20,710
	928,660	1,721,303

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 DECEMBER 2001

9	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	R	
		2001 £	2000 £
	Amounts due under finance leases and hire purchase contracts	10,588	61,608
10	BORROWINGS		
		2001 £	2000 £
	Borrowings relating to finance leases are repayable as follows:		
	Within one year After one and within two years After two and within five years	23,370 6,072 4,516 33,958	20,710 20,710 40,898 82,318
11	SHARE CAPITAL		
		2001 £	2000 £
	Authorised 100,000 ordinary shares of £1 each	100,000	100,000
	Allotted, called up and fully paid 100 ordinary shares of £1 each	100	100
12	RESERVES		
			Profit and loss account £
	At 1 January 2001 Profit for the year		344 200,615
	At 31 December 2001		200,959

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 DECEMBER 2001

## 13 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2001 £	2001 £
Profit for the financial year Divídends	200,615	410,463 (394,100)
Net increase in shareholders' funds	200,615	16,393
Shareholders' funds at 1 January 2001	444	(15,919)
	201,059	444

#### 14 CAPITAL COMMITMENTS

The company had no capital commitments at 31 December 2001 or 31 December 2000.

## 15 CONTINGENT LIABILITIES

There were no contingent liabilities at 31 December 2001 or 31 December 2000.

## 16 PENSIONS

Defined Contribution Scheme

The company operates a defined contribution pension scheme for the benefit of the employees. The assets of the scheme are administered by trustees in a fund independent from those of the company.

## 17 LEASING COMMITMENTS

Operating lease payments amounting to £6,000 (2000: £5,002) are due within one year. The leases to which these amounts relate expire as follows:

	2001 Other	2000 Other
	£	£
Between one and five years	6,000	5,002

## 18 TRANSACTIONS WITH RELATED PARTIES

The company has taken advantage of the exemption in Financial Reporting Standard No. 8 "Related party disclosures" and has not disclosed transactions with group undertakings.

There are no other related party transactions.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 DECEMBER 2001

## 19 ULTIMATE PARENT UNDERTAKING

The directors consider the ultimate parent undertaking and controlling undertaking of this company is its parent company Sports Resource Group plc.

The largest and smallest group of undertakings for which group accounts have been drawn up is that headed by Sports Resource Group plc.

Copies of the group financial statements can be obtained from that company's registered office at 9th Floor, Winchester House, 259 Old Marylebone Road, London, NW1 5RA.