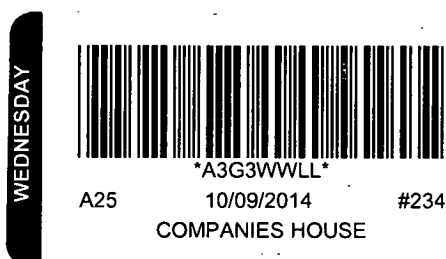


Company Number: 02367133

Kingfisher Beer Europe Limited
Directors' Report and Financial Statements
for the Year Ended 31 December 2013



Kingfisher Beer Europe Limited

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Kingfisher Beer Europe Limited

Company Information

Directors	Dr V Mallya (Chairman) K Ganguly J Merchant D Swarbrick Y Singh S Ramamurthy
Company secretary	M Davis
Registered office	Springfield House Sandling Road Maidstone Kent ME14 2LP
Auditors	Hawsons Chartered Accountants Jubilee House 32 Duncan Close Moulton Park Northampton NN3 6WL
Solicitors	Gardner Croft Solicitors LLP 2 Castle Street Canterbury Kent CT1 2QH
Bankers	Royal Bank of Scotland plc Smith House, PO Box 50, Elmwood Avenue, Feltham Middlesex TW13 7QD

Kingfisher Beer Europe Limited
Strategic Report for the Year Ended 31 December 2013

Business review

Fair review of the business

The results for the year show a profit of £414,946 (2012: £402,324) on sales of £13,936,735 (2012: £14,709,603). As a result of the profit for the year the company has a reduced deficit on shareholders' funds of £872,281 (2012: £1,287,227).

Despite the continuing decline in the UK beer market, the company has had a good year in terms of turnover and volumes. Margins have improved and the company has enhanced its profitability.

With effect from 9th October 2013, the company entered into a new contract brewing agreement with Heineken UK, following the conclusion of the previous UK agreement with Shepherd Neame, with a phased transition of brewing and packaging. The new arrangements with Heineken UK now means that they brew Kingfisher Beer in the UK on behalf of the company and handle sales and distribution of the brand to selected national off-trade retail customers. The company continues to take responsibility for overall brand strategy & development of Kingfisher Beer in the UK; marketing & promotion of the brand and support for its own directly supplied trade customers.

Financial risk

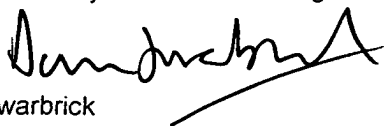
Principal risks and uncertainties

The business' principal financial instruments comprise bank balances, bank overdrafts, trade debtors, trade creditors and finance lease agreements. The main purpose of these instruments is to finance the business' operations.

In respect of bank balances, the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest. All of the business' cash balances are held in such a way that achieves a competitive rate of interest.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. The amounts presented in the balance sheet are net of allowances for doubtful debtors. Trade creditors' liquidity risk is managed by ensuring sufficient funds are available to meet amounts as they fall due.

Approved by the Board and signed on its behalf by:



D Swarbrick
Director

27th February, 2014

Kingfisher Beer Europe Limited
Directors' Report for the Year Ended 31 December 2013

The directors present their report and the financial statements for the year ended 31 December 2013.

Principal activity

The principal activity of the company is that of the marketing and distribution of beer.

Directors of the company

The directors who held office during the year were as follows:

Dr V Mallya (Chairman)

K Ganguly

J Merchant

P Murali (resigned 16 July 2013)

D Swarbrick

Y Singh

S Ramamurthy

Dividends

The directors do not recommend the payment of a dividend (2012: £nil).

Approved by the Board and signed on its behalf by:



M Davis
Company secretary

27 February 2014

Kingfisher Beer Europe Limited

Statement of Directors' Responsibilities in respect of the financial statements for the year ended 31 December 2013

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to the auditors

The directors of the company who held office at the date of the approval of this Annual Report as set out above each confirm that:

- so far as they are aware, there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Independent Auditor's Report to the Members of Kingfisher Beer Europe Limited

We have audited the financial statements of Kingfisher Beer Europe Limited for the year ended 31 December 2013, set out on pages 7 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Statement of directors' responsibilities (set out on page 4), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Independent Auditor's Report to the Members of
Kingfisher Beer Europe Limited**

..... *continued*

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Philip Lomas

Senior Statutory Auditor

For and on behalf of Hawsons Chartered Accountants

Statutory Auditor

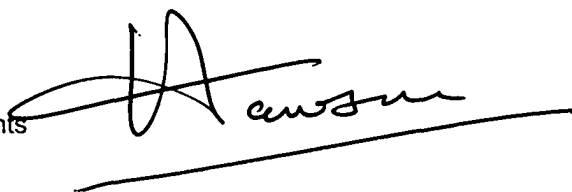
Jubilee House

32 Duncan Close

Moulton Park

Northampton

NN3 6WL

A handwritten signature in black ink, appearing to read 'P. Lomas', with a long horizontal line extending to the right.

27th February, 2014

Kingfisher Beer Europe Limited
Profit and Loss Account for the Year Ended 31 December 2013

	Note	2013 £	2012 £
Turnover	3	13,936,735	14,709,603
Cost of sales		<u>(9,278,447)</u>	<u>(10,213,963)</u>
Gross profit		4,658,288	4,495,640
Distribution costs		(2,499,464)	(2,636,268)
Administrative expenses		<u>(1,661,471)</u>	<u>(1,412,914)</u>
Operating profit	4	497,353	446,458
Interest payable and similar charges	6	<u>(82,407)</u>	<u>(44,134)</u>
Profit on ordinary activities before and after taxation		<u><u>414,946</u></u>	<u><u>402,324</u></u>

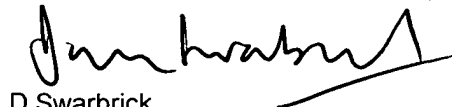
Turnover and operating profit derive wholly from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

Kingfisher Beer Europe Limited
(Registration number: 02367133)
Balance Sheet at 31 December 2013

	Note	2013 £	2012 £
Fixed assets			
Tangible fixed assets	8	<u>691,231</u>	<u>659,598</u>
Current assets			
Stocks	9	14,910	-
Debtors due within one year		1,755,119	2,007,994
Debtors due after one year		197,453	199,815
Cash at bank and in hand		<u>127,376</u>	<u>37,612</u>
		2,094,858	2,245,421
Creditors: Amounts falling due within one year	11	<u>(2,476,641)</u>	<u>(3,850,825)</u>
Net current liabilities		<u>(381,783)</u>	<u>(1,605,404)</u>
Total assets less current liabilities		309,448	(945,806)
Creditors: Amounts falling due after more than one year	12	<u>(1,181,729)</u>	<u>(341,421)</u>
Net liabilities		<u>(872,281)</u>	<u>(1,287,227)</u>
Capital and reserves			
Called up share capital	14	100,000	100,000
Profit and loss account	15	<u>(972,281)</u>	<u>(1,387,227)</u>
Shareholders' deficit	16	<u>(872,281)</u>	<u>(1,287,227)</u>

These financial statements were approved and authorised for issue by the Board and signed on its behalf by:



D Swarbrick
Director

27th February, 2014

Kingfisher Beer Europe Limited
Cash Flow Statement for the Year Ended 31 December 2013

Reconciliation of operating profit to net cash flow from operating activities

	2013 £	2012 £
Operating profit	497,353	446,458
Depreciation, amortisation and impairment charges	273,343	272,567
Profit on disposal of fixed assets	(1,891)	(2,766)
Increase in stocks	(14,910)	-
Decrease in debtors	255,237	199,143
Decrease in creditors	<u>(1,190,788)</u>	<u>(804,187)</u>
Net cash (outflow)/inflow from operating activities	<u>(181,656)</u>	<u>111,215</u>

Cash flow statement

	2013 £	2012 £
Net cash (outflow)/inflow from operating activities	<u>(181,656)</u>	<u>111,215</u>
Returns on investments and servicing of finance		
Interest paid	<u>(82,407)</u>	<u>(44,134)</u>
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(304,976)	(262,723)
Sale of tangible fixed assets	<u>1,891</u>	<u>4,550</u>
	<u>(303,085)</u>	<u>(258,173)</u>
Net cash outflow before management of liquid resources and financing	<u>(567,148)</u>	<u>(191,092)</u>
Financing		
Repayment of loans and borrowings	-	(60,000)
Value of new loans obtained during the period	1,000,000	-
Repayment of capital element of finance leases and HP contracts	<u>-</u>	<u>(11,563)</u>
	<u>1,000,000</u>	<u>(71,563)</u>
Increase/(decrease) in cash	<u>432,852</u>	<u>(262,655)</u>

Kingfisher Beer Europe Limited
Cash Flow Statement for the Year Ended 31 December 2013

..... *continued*

Reconciliation of net cash flow to movement in net debt

	Note	2013 £	2012 £
Increase/(decrease) in cash		432,852	(262,655)
Cash inflow from increase in loans		(1,000,000)	-
Cash outflow from repayment of loans		-	60,000
Cash outflow from repayment of capital element of finance leases and hire purchase contracts		-	11,563
Change in net debt resulting from cash flows	17	<u>(567,148)</u>	<u>(191,092)</u>
 Movement in net debt	17	(567,148)	(191,092)
Net debt at 1 January	17	<u>(744,593)</u>	<u>(553,501)</u>
Net debt at 31 December	17	<u><u>(1,311,741)</u></u>	<u><u>(744,593)</u></u>

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

1 Accounting policies

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards. In addition, these financial statements have been prepared on a going concern basis since the directors are satisfied that the ultimate parent company has provided its continued financial and commercial support and financial support will be provided by the company's financiers for the foreseeable future.

Turnover

Turnover is derived principally from the sale of Kingfisher beer in the ordinary course of business and represents amounts receivable by the company, net of VAT, returns, customer discounts and other sales-related discounts.

Royalty income

Royalty income is recognised on an accruals basis in accordance with the substance of the relevant agreements and is included within turnover.

Depreciation

Depreciation is provided on all fixed assets at rates calculated to write off the cost of each asset evenly over its expected useful economic life as follows:

Plant and machinery	5 years
Fixtures and fittings	2 to 5 years

Research and development

Research and development expenditure is written off as incurred, except that development expenditure incurred on an individual project is carried forward when its future recoverability can reasonably be regarded as assured. Any expenditure carried forward is amortised in line with the expected future sales from the related project.

Foreign currency

Transactions in foreign currencies are recorded at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the closing rates at the balance sheet date. All exchange differences are included in the profit and loss account.

Stock

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

Marketing rights

Payments made to third parties under an agreement to market the company's product on its behalf are carried forward within prepayments and amortised on a straight line over the period of the agreement.

Operating Leases

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

Deferred tax

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date, except as required by FRS19.

Deferred tax is measured at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on the tax rates and law enacted at the balance sheet date.

Pensions

The company does not operate a pension scheme.

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... *continued*

2 Ownership and Principal Activity

The company is owned by United Breweries International (UK) Limited.

Under an exclusive licence granted from United Breweries Limited of India, the company holds the rights to brew, market, develop and sell Kingfisher Lager in the United Kingdom. The company, in turn, granted a sub-licence for the brewing of Kingfisher. In October 2013 the holder of the brewing sub-licence changed from Shepherd Neame Limited to Heineken UK.

3 Turnover

An analysis of turnover by geographical location is given below:

	2013 £	2012 £
Sales - UK	12,741,644	13,545,476
Royalty income - UK	6,144	-
Sales - Export	1,188,947	1,164,127
	<u>13,936,735</u>	<u>14,709,603</u>

4 Operating profit

Operating profit is stated after charging:

	2013 £	2012 £
Operating lease rentals (land and building)	43,143	38,860
Foreign currency gains	(19,248)	(19,739)
Profit on disposal of fixed assets	(1,891)	(2,766)
Depreciation charge - tangible fixed assets	<u>273,343</u>	<u>272,567</u>

Fees payable to the company's auditor are disclosed within the consolidated financial statements of the immediate parent undertaking.

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... continued

5 Directors' remuneration

The directors' remuneration for the year was as follows:

	2013 £	2012 £
Directors' remuneration (including benefits in kind)	<u>287,339</u>	<u>262,270</u>

In respect of the highest paid director:

	2013 £	2012 £
Remuneration	184,259	161,482
Company contributions to money purchase pension schemes	<u>13,500</u>	<u>11,208</u>

Emoluments of the Chairman excluding pension contributions

	2013 £	2012 £
Emoluments of the Chairman	<u>89,580</u>	<u>89,580</u>

The emoluments were paid on behalf of Kingfisher Beer Europe Limited by the company's immediate parent undertaking, United Breweries International (UK) Limited and are recharged to the company.

6 Interest payable and similar charges

	2013 £	2012 £
Interest on bank borrowings	42,407	43,160
Other interest payable	-	974
Other finance costs	<u>40,000</u>	-
	<u>82,407</u>	<u>44,134</u>

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... *continued*

7 Taxation

As a result of losses in earlier years the company has no liability to corporation tax arising either in the year or in 2012.

Factors affecting current tax charge for the year

Tax on profit on ordinary activities for the year is lower than (2012 - lower than) the standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%).

The differences are reconciled below:

	2013 £	2012 £
Profit on ordinary activities before taxation	<u>414,946</u>	<u>402,324</u>
Corporation tax at standard rate	96,475	98,569
Capital allowances for period less depreciation	13,146	14,109
Expenses not deductible for tax purposes	10,356	14,920
Trade losses carried forward/utilised	<u>(119,977)</u>	<u>(127,598)</u>
Total current tax	<u>-</u>	<u>-</u>

The company has available tax losses amounting to some £1,381,000 (2012: £1,898,000) to be carried forward against future trading profits. The losses are sufficient to offset any potential deferred tax liabilities.

8 Tangible fixed assets

	Plant and machinery £	Motor vehicles £	Total £
Cost			
At 1 January 2013	1,301,501	63,041	1,364,542
Additions	304,976	-	304,976
Disposals	<u>(260,302)</u>	<u>(16,122)</u>	<u>(276,424)</u>
At 31 December 2013	<u>1,346,175</u>	<u>46,919</u>	<u>1,393,094</u>
Depreciation			
At 1 January 2013	652,567	52,377	704,944
Charge for the year	262,679	10,664	273,343
Eliminated on disposals	<u>(260,302)</u>	<u>(16,122)</u>	<u>(276,424)</u>
At 31 December 2013	<u>654,944</u>	<u>46,919</u>	<u>701,863</u>
Net book value			
At 31 December 2013	<u>691,231</u>	<u>-</u>	<u>691,231</u>
At 31 December 2012	<u>648,934</u>	<u>10,664</u>	<u>659,598</u>

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... continued

9 Stocks

	2013 £	2012 £
Goods for resale	<u>14,910</u>	<u>-</u>

10 Debtors due within one year

	2013 £	2012 £
Trade debtors in respect of related parties		
Amounts owed by Shepherd Neame Limited	3,000	219,112
Amounts owed by Kingfisher Airlines Limited	-	448
Amounts owed by United Breweries Limited	603	15,229

Trade debtors

Other - trade debtors	1,498,455	1,465,637
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Prepayments and accrued income

Prepayments	221,299	215,657
-------------	---------	---------

Prepayments and accrued income in respect of related parties

Mendocino Brewing Company Inc.	-	63,976
Heineken UK Limited	6,144	-

Loans

Other loans	<u>25,618</u>	<u>27,935</u>
	<u>1,755,119</u>	<u>2,007,994</u>

Debtors receivable after more than one year:

	2013 £	2012 £
Loans		
Other loans	35,453	37,815
United Breweries International (UK) Limited	162,000	162,000
	<u>197,453</u>	<u>199,815</u>

Included within prepayments and accrued income in respect of related parties for 2012 were costs of £63,976 in respect of a marketing and promotional agreement with Mendocino Brewing Company Inc. These costs were being spread over the period for which a license has been granted by Kingfisher Beer Europe Limited to Mendocino Brewing Company Inc. to brew and sell Kingfisher lager in the United States of America. These costs became fully amortised during 2012. There are no future financial commitments in respect of the marketing and promotions agreement.

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... *continued*

11 Creditors: Amounts falling due within one year

	2013 £	2012 £
Bank loans and overdrafts (secured)	439,117	782,205
Trade creditors in respect of related parties		
Shepherd Neame Limited	29,674	2,273,297
United Breweries (UK) Limited	136,184	142,931
Heineken UK Limited	1,015,540	-
Mendicino Brewing Company Inc	85,319	-
Trade creditors		
Other trade creditors	92,874	56,223
Accruals		
Shepherd Neame Limited	12,804	121,784
Heineken UK Limited	38,380	-
United Breweries International (UK) Limited	49,365	186,343
Others	107,450	158,209
Loans		
Loan - Heineken UK Limited	333,333	-
Other taxation	136,601	129,833
	<u>2,476,641</u>	<u>3,850,825</u>

12 Creditors: Amounts falling due after more than one year

	2013 £	2012 £
Accruals - United Breweries International (UK) Limited	173,961	-
Trade creditors - Mendicino Brewing Company Inc	341,101	341,421
Loan - Heineken UK Limited	666,667	-
	<u>1,181,729</u>	<u>341,421</u>

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... continued

13 Maturation of borrowings

	Bank loans and overdrafts £	Loans - Heineken UK £	Total £
As at 31 December 2013			
In one year or less on demand	439,117	333,333	772,450
Between one to two years on demand	-	333,333	333,333
Between two to five years on demand	-	333,334	333,334
	<u>439,117</u>	<u>1,000,000</u>	<u>1,439,117</u>
As at 31 December 2012			
In one year or less on demand	782,205	-	782,205
	<u>782,205</u>	<u>-</u>	<u>782,205</u>

Security

Bank loans and overdrafts are secured against certain trade debtors and other assets of the company under a fixed and floating charge dated 16 May 2005.

14 Share capital

Allotted, called up and fully paid shares

	2013		2012	
	No.	£	No.	£
A Shares of £1 each	50,000	50,000	50,000	50,000
B Shares of £1 each	50,000	50,000	50,000	50,000
	<u>100,000</u>	<u>100,000</u>	<u>100,000</u>	<u>100,000</u>

All shares rank pari passu in all respects.

15 Reserves

	Profit and loss account £
At 1 January 2013	(1,387,227)
Profit for the year	<u>414,946</u>
At 31 December 2013	<u>(972,281)</u>

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... *continued*

16 Reconciliation of movement in shareholders' funds

	2013 £	2012 £
Profit attributable to the members of the company	414,946	402,324
Net addition to shareholders' funds	414,946	402,324
Shareholders' deficit at 1 January 2013	(1,287,227)	(1,689,551)
Shareholders' deficit at 31 December 2013	(872,281)	(1,287,227)

17 Analysis of net debt

	At 1 January 2013 £	Cash flow £	At 31 December 2013 £
Cash at bank and in hand	37,612	89,764	127,376
Bank overdraft	(782,205)	343,088	(439,117)
	(744,593)	432,852	(311,741)
Debt due within one year	-	(333,333)	(333,333)
Debt due after more than one year	-	(666,667)	(666,667)
Net debt	(744,593)	(567,148)	(1,311,741)

18 Commitments

Operating lease commitments

As at 31 December 2013 the company had annual commitments under non-cancellable operating leases as follows:

Operating leases which expire:

	2013 £	2012 £
Land and buildings		
Within two and five years	44,000	38,860
Other		
Within one year	19,876	-
Within two and five years	18,514	45,708
	38,390	45,708

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... continued

19 Parent undertaking and controlling party

The company's immediate parent undertaking is United Breweries International (UK) Limited.

The smallest group into which the accounts of Kingfisher Beer Europe Limited have been consolidated are those of its immediate parent undertaking.

The ultimate parent undertaking during the year was United Breweries (Holdings) Limited, "UB Tower", Level 12, 14 & 15, UB City, 24, Vittal Mallya Road, Bangalore, 560 001, India.

For the period under review Shepherd Neame Limited and Heineken UK Limited were related parties in accordance with FRS 8 on the basis of shared business interests.

20 Related party transactions

During the year the company undertook the following transactions on normal commercial terms with related parties:

	2013 £	2012 £
Shepherd Neame Limited		
(Significant trading partner until 9 October 2013)		
Sales	1,534,609	2,224,787
Freight Costs	420,584	499,097
Commission Payable	132,449	201,195
Purchases and other recharges	7,267,411	10,213,963
Interest payable	-	1,500
Heineken UK Limited		
(Significant trading partner from 9 October 2013)		
Purchases	1,921,794	-
Marketing and admin charges	105,255	-
Freight Costs	134,808	-
Royalties receivable	6,144	-
United Breweries International (UK) Limited		
(Parent company registered in the UK)		
Royalties payable	36,984	38,943
Recharges	1,200,033	1,126,917

Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... continued

Mendocino Brewing Company Inc.

(Intermediate Parent company registered in the USA)

Management charge payable	163,754	119,317
Royalties receivable	56,921	90,490
Payments under marketing agreement	64,020	85,360
Marketing Fees Payable	-	33,827
SOX project	15,319	17,026

Force India Formula One Team Limited

(A company under common control registered in the UK)

Purchases	6,843	25,420
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Bouvet Ladubay

(A company under common control registered in France)

Sales	-	2,772
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Kingfisher Airlines Limited

(A company under common control registered in India)

Sales	-	448
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UB Global Nippon

(A company under common control)

Sales	141,916	135,224
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UB Limited

(A company under common control registered in India)

Recharges	9,024	8,857
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Whyte & Mackay Ltd

(A company under common control registered in the UK)

Recharges	39,748	-
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Kingfisher Beer Europe Limited

Notes to the Financial Statements for the Year Ended 31 December 2013

..... *continued*

As a result of the trading and other activities with related parties, the following balances remained outstanding at the year end:

	2013	2012
	£	£
Amounts owed by United Breweries International (UK) Limited - Loan	162,000	162,000
Amounts owed by Shepherd Neame Limited	3,000	219,112
Amounts owed by Kingfisher Airlines Limited	-	448
Accrued income in respect of Heineken UK Limited	6,144	-
Prepayments in respect of Mendocino Brewing Company Inc	-	63,976
Amounts owed to Shepherd Neame Limited	(29,674)	(2,273,297)
Amounts owed to Mendocino Brewing Company Inc	(426,376)	(341,421)
Amounts owed to United Breweries International (UK) Limited	(136,184)	(142,931)
Amounts owed to Heineken UK Limited	(1,015,540)	-
Accruals - Shepherd Neame Limited	(12,804)	(121,783)
Accruals - Heineken UK Limited	(38,380)	-
Accruals - United Breweries International (UK) Limited	(223,327)	(186,343)
Loan from Heineken UK Limited	(1,000,000)	-
Amounts owed by United Breweries Limited	<u>603</u>	<u>15,229</u>