COMPANIES HOUSE

Grant Thornton &

HAND TOOLS LIMITED

FINANCIAL STATEMENTS

FOR THE PERIOD ENDED

31 MARCH 1995

COMPANY NO: 2359884

A18 *ASHM1HD0* 189 COMPANIES HOUSE 16/12/95

FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 MARCH 1995

Company Registration Number:

2359884

Registered Office:

Stubley Works Wreakes Lane Dronfield Sheffield S18 6PN

Directors:

Mr I D Gale Mr R Bly Mr G A P Lillie Mr L P Harvey

Secretary:

Mr B Summerson

Bankers:

The Royal Bank of Scotland plc

Solicitors:

Grainger Appleyard & Fleming

Auditors:

Grant Thornton Registered Auditors Chartered Accountants

FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 MARCH 1995

| INDEX | PAGE |
|-----------------------------------|--------|
| | |
| Report of the directors | 1-2 |
| Report of the auditors | 3 |
| Accounting policies | . 4 |
| Profit and loss account | 5 |
| Balance sheet | 6 |
| Notes to the financial statements | 7 - 11 |

REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the period ended 31 March 1995.

Principal activity

The company's principal activity during the period was the manufacture, purchase and distribution of garden, hand and building tools.

Business review

There was a loss for the period after taxation amounting to £15,502 (1993 loss £12,260). The directors do not recommend payment of a dividend and the loss has been deducted from reserves.

Directors

The directors in office at the end of the period are listed below. Both served on the board throughout the period. The interests of the directors in office at 31 March 1995 in the shares of the company at 1 January 1994 and 31 March 1995 were as follows:

| | Ordinary shares | Preference shares |
|-------------|-----------------|-------------------|
| Mr I D Gale | 4,847 | 35,153 |
| Mr R Bly | 4,040 | 21,960 |

Mr G A P Lillie and Mr L P Harvey were appointed as directors on 11 April 1995. Mr R Bly resigned as a director on 5 May 1995.

Directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit and loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Fixed assets

Changes to tangible fixed assets are set out in note 5 to the financial statements.

REPORT OF THE DIRECTORS (CONTINUED)

Post balance sheet event

On 11 April 1995 the entire share capital of the company was sold to The Horticultural and General Standard Manufacturing Company Limited.

Auditors

Grant Thornton offer themselves for re-appointment as auditors in accordance with Section 385 of the Companies Act 1985.

BY ORDER OF THE BOARD

L P Harvey Director

11 October 1995

REPORT OF THE AUDITORS TO THE MEMBERS OF

HAND TOOLS LIMITED

We have audited the financial statements on pages 4 to 11 which have been prepared under the accounting policies set out on page 4.

Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 March 1995 and of its loss for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Frank Thombers

GRANT THORNTON
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS
SHEFFIELD

11 October 1995

ACCOUNTING POLICIES

The financial statements have been prepared under the historical convention.

The principal accounting policies of the company are set out below. The policies have remained unchanged from the previous year.

Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided excluding value added tax.

Depreciation

Depreciation is calculated to write down the cost of tangible fixed assets by equal annual instalments over their expected useful lives.

The rates generally applicable are:

| Freehold properties | 2.0% |
|---------------------|-------|
| Plant and machinery | 12.5% |
| Computer equipment | 33.0% |

Stocks

Stocks and work in progress have been valued at the lower of cost and net realisable value.

Deferred taxation

No provision is made for taxation which is deferred in respect of differences between depreciation and other charges provided for in the financial statements and the corresponding allowances for tax purposes in so far as it is thought to be reasonably probable that an actual tax liability will not arise in the foreseeable future.

Pension scheme

The pension costs charged against profits represent the amounts of contributions payable to the scheme in respect of the accounting period.

PROFIT AND LOSS ACCOUNT

FOR THE PERIOD ENDED 31 MARCH 1995

| | Note | 15 months ended 31 March 1995 | 12 months ended 31 December 1993 |
|---|------|--|---|
| Turnover | 1 | 247,686 | 256,887 |
| Cost of sales | | 188,455 | 164,179 |
| Gross profit | | 59,231 | 92,708 |
| Administrative expenses | | 97,970 | 89,439 |
| Operating (loss)/profit | | (38,739) | 3,269 |
| Exceptional item Profit on sale of fixed assets | | 42,130 | - |
| Interest payable | 2 | (18,893) | (15,529) |
| Loss on ordinary activities for the financial period/year | 10 | (15,502) | (12,260) |

There were no recognised gains or losses other than the loss for the financial period.

BALANCE SHEET AT 31 MARCH 1995

| | | 31 March 1995 | 31 December 1993 |
|---------------------------------------|------|------------------|---------------------|
| | Note | ££ | £ £ |
| Fixed assets | | | |
| Tangible assets | 5 | 25,350 | 169,880 |
| Current assets | | | |
| Stocks | 6 | 88,282 | 119,754 |
| Debtors | 7 | 25,717 | 27,574 |
| Cash at bank and in hand | | 45 | • |
| | | 114,044 | 147,328 |
| Creditors: amounts falling due within | • | • | |
| one year | 8 | 75,494 | 121,051 |
| Net current assets | | _38,550 | 26,277 |
| Total assets less current liabilities | | 63,900 | 196,157 |
| Creditors: amounts falling due after | | | |
| more than one year | | | 116,755 |
| | | 63,900 | 79,402 |
| Capital and reserves | | | |
| - | | | |
| Called up share capital | 9 | 307,500 | 307,500 |
| Profit and loss account | 10 | (243,600) | (228,098) |
| Shareholders' funds | 11 | 63,900 | 79,402 |

The financial statements were approved by the Board of Directors on 11 October 1995.

4-4-

G A P Lillie

Director

The accompanying accounting policies and notes form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 MARCH 1995

1 Analysis of turnover and profit on ordinary activities before taxation

Turnover arises from the company's principal activity and geographical analysis of turnover is as follows:

| | | 15 months ended 31 March 1995 | 12 months ended 31 December 1993 |
|---|---|--|---|
| | UK sales Export sales | 215,064 32,622 247,686 | 236,248 20,639 256,887 |
| | Profit on ordinary activities before taxation is stated after: | £ | £ |
| | Depreciation Auditors' remuneration Operating lease - land and buildings | 15,343 2,500 1,127 | 12,832 2,500 |
| 2 | Interest payable and similar charges | | |
| | On bank loans and overdraft: | 15 months ended 31 March 1995 | 12 months ended 31 December 1993 |
| | Repayable within 5 years otherwise than by instalments On long term loan repaid during the period | 4,595 14,298 18,893 | 3,155 12,374 15,529 |
| 3 | Directors and employees | | |
| | Staff costs during the period were as follows: | 15 months ended 31 March 1995 | 12 months ended 31 December 1993 |
| | Wages and salaries Social security costs Other pension costs | 123,798 10,380 6,400 140,578 | 120,630 10,957 7,200 138,787 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 1995

3 Directors and employees (continued)

The average number of employees of the company, including directors, during the period was 12 (1993 14).

Remuneration in respect of directors was as follows:

| | 15 months ended | 12 months ended |
|-------------------------|--------------------|--------------------|
| | 31 March | 31 December |
| | 1995 | 1993 |
| Management remuneration | 28,620 | 26,472 |
| Pension | 6,000 | 4,800 |
| | 34,620 | 31,272 |

4 Taxation

No taxation is provided for the period. Unrelieved tax losses of £300,000 (1993 £260,000) remain available to offset future taxable trading profits.

5 Tangible assets

| | | Freehold land and | Plant and |
|-----------------------|-----------|----------------------|-----------|
| | Total | buildings | equipment |
| | £ | £ | £ |
| Cost | | | |
| At 1 January 1994 | 223,614 | 140,000 | 83,614 |
| Disposals | (151,254) | (140,000) | (11,254) |
| At 31 March 1995 | 72,360 | • | 72,360 |
| Depreciation | | | |
| At 1 January 1994 | 53,734 | 11,200 | 42,534 |
| Disposals | (22,067) | (14,700) | (7,367) |
| Charged in the period | 15,343 | 3,500 | 11,843 |
| At 31 March 1995 | 47,010 | - | 47,010 |
| Net book amount | | | |
| at 31 March 1995 | 25,350 | _ | 25,350 |
| Net book amount | | | |
| at 31 December 1993 | 169,880 | 128,800 | 41,080 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR PERIOD ENDED 31 MARCH 1995

| 6 | Stocks | | |
|---|--|----------------------------|-----------------------------|
| | | 31 March 1995 £ | 31 December 1993 £ |
| | Raw materials and work in progress Finished goods | 71,468 16,814 88,282 | 75,943 43,811 119,754 |
| 7 | Debtors | | |
| | | 31 March 1995 £ | 31 December 1993 £ |
| | Trade debtors | 25,717 | 26,580 |
| | Prepayments and accrued income | 25,717 | 994 27,574 |
| 8 | Creditors: amounts falling due within one year | | |
| | | 31 March 1995 £ | 31 December 1993 £ |
| | Secured loan | _ | 21,600 |
| | Bank loans and overdraft | 26,640 | 51,348 |
| | Trade creditors | 19,288 | 21,185 |
| | Social security and other taxes Other creditors and accruals | 22,493 | 13,335 |
| | Omer creditors and accidats | 7,073 75,494 | $\frac{13,583}{121,051}$ |
| | | /5,494 | 121,031 |

The loan from Royscot Factors Limited is secured by way of a charge over all book debts of the company.

The bank overdraft is secured by way of a fixed and floating charge over all other assets of the company. Interest on the overdraft is charged at 3% above base.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 1995

| apital |
|--------|
| í |

| | 31 March 1995 £ | 31 December 1993 £ |
|--------------------------------------|-----------------------|--------------------------|
| Authorised | | |
| 20,000 ordinary shares of £1 each | 20,000 | 20,000 |
| 287,500 preference shares of £1 each | 287,500 | 287,500 |
| | 307,500 | 307,500 |
| Allotted, called up and fully paid | | |
| 20,000 ordinary shares of £1 each | 20,000 | 20,000 |
| 287,500 preference shares of £1 each | 287,500 | 287,500 |
| | 307,500 | 307,500 |
| | | ····· |

In 1992 it was agreed that preference shares were no longer redeemable and, in addition, all future and past dividend rights in relation to preference shares were waived.

10 Profit and loss account

£

| Losses at 1 January 1994 | (228,098) |
|--------------------------|-----------|
| Loss for the period | (15,502) |
| Losses at 31 March 1995 | (243,600) |

11 Reconciliation of movements in shareholders' funds

| | 31 March | 31 December |
|---|----------|-------------|
| | 1995 | 1993 |
| | £ | £ |
| Loss for the financial period | 15,502 | 12,260 |
| Shareholders' funds at 31 December 1993 | 79,402 | 91,662 |
| Shareholders' funds at 31 March 1995 | 63,900 | 79,402 |

12 Pensions

The company operates a defined contribution pension scheme.

13 Capital commitments

There were no significant capital commitments at 31 March 1995 or 31 December 1993.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 1995

14 Leasing commitments

Operating lease payments amounting to £15,000 (1993 £nil) are due within one year. The leases to which these amounts relate expire as follows:

31 March 31 December 1995 1993 £ £

In five years or more

15,000

15 Post balance sheet event

On 11 April 1995 the entire share capital of the company was sold to The Horticulture and General Standard Manufacturing Company Limited.