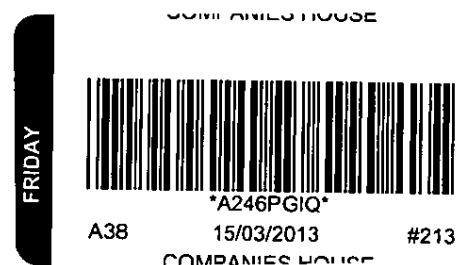


## FELTECH ELECTRONICS LIMITED



### Directors' Report And Financial Statements For the year ended 31 October 2012

Company Registration No 02356972 (England And Wales)

# FELTECH ELECTRONICS LIMITED

## COMPANY INFORMATION

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**Directors**

P J Fell  
J E Fell  
J Fell  
G H Moores  
N Bounds

**Secretary**

J Fell

**Company number**

02356972

**Registered office**

5 Homewood Road  
St Albans  
Hertfordshire  
United Kingdom  
AL1 4BE

**Auditors**

Kingston Smith LLP  
105 St Peter's Street  
St Albans  
Hertfordshire  
AL1 3EJ

**Business address**

Feltech House  
7 Longsprng  
St Albans  
Hertfordshire  
AL3 6PE

**Bankers**

Barclays Bank Plc  
22/24 Upper Marlborough Road  
St Albans  
Hertfordshire  
AL1 3HJ

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# FELTECH ELECTRONICS LIMITED

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# FELTECH ELECTRONICS LIMITED

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 2012

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The directors present their report and financial statements for the year ended 31 October 2012

### **Principal activities**

The principal activity of the company throughout the year was that of television and video engineers, providers of broadcasting services and merchants of television and video equipment

### **Directors**

The following directors have held office since 1 November 2011

P J Fell  
J E Fell  
J Fell  
G H Moores  
N Bounds

### **Auditors**

The auditors, Kingston Smith LLP, are deemed to be reappointed under section 487(2) of the Companies Act 2006

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

# FELTECH ELECTRONICS LIMITED

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

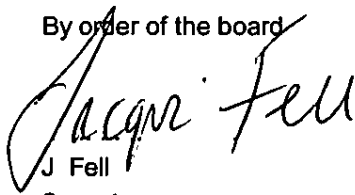
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### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

By order of the board

A handwritten signature in dark ink, appearing to read 'J. Fell', is written over the printed name 'J. Fell'.

J. Fell  
Secretary

9 March 2013

# FELTECH ELECTRONICS LIMITED

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FELTECH ELECTRONICS LIMITED

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We have audited the financial statements of Feltech Electronics Limited for the year ended 31 October 2012 set out on pages 5 to 12. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken for no purpose other than to draw to the attention of the company's members those matters which we are required to include in an auditors' report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement as set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 October 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# FELTECH ELECTRONICS LIMITED

## INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF FELTECH ELECTRONICS LIMITED

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### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report



**Andrew Follows** (Senior Statutory Auditor)  
for and on behalf of Kingston Smith LLP

*12 March 2013*

**Chartered Accountants**  
**Statutory Auditor**

105 St Peter's Street  
St Albans  
Hertfordshire  
AL1 3EJ

# FELTECH ELECTRONICS LIMITED

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2012

		2012 £	2011 £
	Notes		
Turnover		6,101,821	3,691,971
Cost of sales		(4,494,271)	(2,190,150)
Gross profit		1,607,550	1,501,821
Administrative expenses		(1,442,275)	(1,330,032)
Operating profit	2	165,275	171,789
Other interest receivable and similar income	3	20	-
Interest payable and similar charges		(8,994)	(1,116)
Profit on ordinary activities before taxation		156,301	170,673
Tax on profit on ordinary activities	4	(35,152)	(34,585)
Profit for the year	11	121,149	136,088



# FELTECH ELECTRONICS LIMITED

## BALANCE SHEET AS AT 31 OCTOBER 2012

	Notes	2012 £	£	2011 £	£
<b>Fixed assets</b>					
Tangible assets	6		326,751		356,166
<b>Current assets</b>					
Stocks		156,777		416,917	
Debtors	7	1,449,365		943,732	
Cash at bank and in hand		26,360		622,962	
		<u>1,632,502</u>		<u>1,983,611</u>	
<b>Creditors' amounts falling due within one year</b>	8	<u>(953,898)</u>		<u>(1,302,689)</u>	
<b>Net current assets</b>			678,604		680,922
<b>Total assets less current liabilities</b>			1,005,355		1,037,088
<b>Provisions for liabilities</b>	9		<u>(30,472)</u>		<u>(32,085)</u>
			<u>974,883</u>		<u>1,005,003</u>
<b>Capital and reserves</b>					
Called up share capital	10		23,966		23,966
Share premium account	11		12,334		12,334
Profit and loss account	11		938,583		968,703
<b>Shareholders' funds</b>			<u>974,883</u>		<u>1,005,003</u>

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Board for issue on

9th March 2013

J Fell  
Director

Company Registration No 02356972

# FELTECH ELECTRONICS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2012

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### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Leasehold improvements	Over the term of the lease
Fixtures and equipment	25% reducing balance
Motor vehicles	25% reducing balance

#### 1.4 Stock

Stocks are stated at the lower of cost and net realisable value. Cost includes all direct costs incurred in bringing the stocks to their present location and condition, including where appropriate, a proportion of manufacturing overheads. Net realisable value is based on selling price less further costs to completion.

#### 1.5 Deferred taxation

In accordance with the Financial Reporting Standard for Smaller Entities, deferred tax is recognised as a liability or asset if transactions or events that give the company the obligation to pay more tax in future or a right to pay less tax in future have occurred by the balance sheet date.

#### 1.6 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 2 Operating profit

	2012	2011
	£	£
Operating profit is stated after charging		
Depreciation of tangible assets	58,911	70,363
Auditors' remuneration	14,801	14,107
Directors' remuneration	155,323	193,665

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 3 (2011 - 3)

# FELTECH ELECTRONICS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

<b>3</b>	<b>Investment income</b>	<b>2012</b>	<b>2011</b>
		<b>£</b>	<b>£</b>
	Bank interest	20	-
		<u>20</u>	<u>-</u>
		<u>20</u>	<u>-</u>
<b>4</b>	<b>Taxation</b>	<b>2012</b>	<b>2011</b>
		<b>£</b>	<b>£</b>
	<b>Domestic current year tax</b>		
	U K corporation tax	36,765	41,305
		<u>36,765</u>	<u>41,305</u>
	<b>Total current tax</b>	<b>36,765</b>	<b>41,305</b>
	<b>Deferred tax</b>		
	Deferred tax (credit) / charge current year	(1,613)	(6,720)
		<u>(1,613)</u>	<u>(6,720)</u>
		<u>35,152</u>	<u>34,585</u>
<b>5</b>	<b>Dividends</b>	<b>2012</b>	<b>2011</b>
		<b>£</b>	<b>£</b>
	Ordinary interim paid	151,269	9,610
		<u>151,269</u>	<u>9,610</u>

# FELTECH ELECTRONICS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

<b>8 Creditors: amounts falling due within one year</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Bank loans and overdrafts	10,161	8,654
Trade creditors	322,882	558,817
Taxation and social security	174,666	81,640
Other creditors	446,189	653,578
	<u>953,898</u>	<u>1,302,689</u>

The bank overdraft is secured by a debenture dated 3 February 1994 over the book debts of the company and other personal guarantees given by P J Fell

Amounts advanced under an invoice discounting agreement are secured against certain of the company's trade debtors, including a debenture dated 13 August 1997 and other personal guarantees given by P J Fell

Included within other creditors is an amount of £400,826 (2011 £nil) due under an invoice discounting facility

## **9 Provisions for liabilities**

	<b>Deferred tax liability</b>
	<b>£</b>
Balance at 1 November 2011	32,085
Profit and loss account	(1,613)
	<u>30,472</u>
Balance at 31 October 2012	<u>30,472</u>

The deferred tax liability is made up as follows.

	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Accelerated capital allowances	<u>30,472</u>	<u>32,085</u>

## **10 Share capital**

	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Allotted, called up and fully paid		
23,966 Ordinary shares of £1 each	<u>23,966</u>	<u>23,966</u>

# FELTECH ELECTRONICS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

### 6 Tangible fixed assets

	Land and buildings	Plant and machinery etc	Total
	£	£	£
<b>Cost</b>			
At 1 November 2011	185,386	356,673	542,059
Additions	6,634	22,862	29,496
At 31 October 2012	192,020	379,535	571,555
<b>Depreciation</b>			
At 1 November 2011	22,476	163,417	185,893
Charge for the year	7,656	51,255	58,911
At 31 October 2012	30,132	214,672	244,804
<b>Net book value</b>			
At 31 October 2012	161,888	164,863	326,751
At 31 October 2011	162,910	193,256	356,166

### 7 Debtors

	2012 £	2011 £
Trade debtors	1,397,559	378,100
Other debtors	51,806	565,632
	1,449,365	943,732

The company utilises an invoice discounting arrangement

Included within other debtors is an amount of £nil (2011 £47,049) receivable under an invoice discounting facility

# FELTECH ELECTRONICS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

### 11 Statement of movements on reserves

	Share premium account £	Profit and loss account £
Balance at 1 November 2011	12,334	968,703
Profit for the year	-	121,149
Dividends paid	-	(151,269)
Balance at 31 October 2012	<u>12,334</u>	<u>938,583</u>

### 12 Financial commitments

At 31 October 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 October 2013

	2012 £	2011 £
Operating leases which expire In over five years	<u>79,280</u>	<u>77,124</u>

### 13 Control

The ultimate controlling party is Mr PJ Fell by virtue of his majority shareholding in the company

# FELTECH ELECTRONICS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

### 14 Related party relationships and transactions

#### Loans to / (from) directors

Transactions in relation to loans with directors during the year are outlined in the table below

Description	% Rate	Opening Balance £	Amounts Advanced £	Interest Charged £	Amounts Repaid £	Closing Balance £
P J Fell - Current account	-	400	-	-	-	400
G H Moores - Current account	-	(576)	403	-	576	403
		(176)	403	-	576	803

#### Dividends to Directors

The following directors were paid dividends during the year as outlined in the table below

	2012 £	2011 £
P J Fell	128,123	8,140
J.E Fell	5,264	334
G H Moores	3,156	200
N Bounds	1,894	120
	138,437	8,794

#### Other transactions

During the year Feltech Electronics Limited was invoiced £92,548 (2011 £88,143) for rent and insurance by Feltech Property LLP, a limited liability partnership in which three of the directors are members. There was no outstanding balance at the year end.