

Companies House

REGISTERED NUMBER 02355062 (England & Wales)

REPORT OF THE DIRECTORS AND  
AUDITED FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 5 APRIL 2012  
FOR  
HFM COLUMBUS WEALTH MANAGEMENT LTD

MONDAY



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COMPANIES HOUSE

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

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**FOR THE PERIOD ENDED 5 APRIL 2012**

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**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**COMPANY INFORMATION**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

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**DIRECTORS**

M R A Carlton  
C C Walker

**SECRETARY**

L A R Pans

**REGISTERED OFFICE**

Russell House  
140 High Street  
Edgware  
Middlesex  
HA8 7LW

**REGISTERED NUMBER**

02355062 (England and Wales)

**AUDITORS**

Kingston Smith LLP  
Devonshire House  
60 Goswell Road  
London  
EC1M 7AD

## **HFM COLUMBUS WEALTH MANAGEMENT LTD**

### **REPORT OF THE DIRECTORS** **FOR THE PERIOD ENDED 5 APRIL 2012**

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The directors present their report with the financial statements of the company for the period ended 5 April 2012, 5 days later than its accounting reference date

#### **PRINCIPAL ACTIVITY**

The principal activity of the company in the period under review was that of the provision of financial services, in particular advising on pensions and investments, arranging deals in investments and making arrangements with a view to transactions in investments. The company is regulated by the Financial Services Authority ("FSA")

#### **REVIEW OF BUSINESS**

The Board monitors the progress of the company's performance and the individual strategic elements on a monthly basis by reference to three KPI's,

- 1 Profits
- 2 Turnover
- 3 Cashflows

The results for 2012 reflect a small reduction in turnover to £1,560,080 compared to (2011 £1,665,079) with an additional £64,200 also charged to the Group for intra Group services bringing turnover close to the previous year's levels

The company made an operating loss in the current period of £74,771. This was largely caused by significant one off costs associated with the restructuring of remuneration models in the company to bring in line with the rest of the Group. The directors therefore feel that the company remains well equipped to deal with any future problems arising from market uncertainties with a balance sheet value of £215,233 (2011 £294,239) and cash reserves of £338,634 (2011 £817,244) and is expected to return to a modest level of profitability in the next financial year

We have seen good growth in our wealth management services with recurring revenues totalling £596,320 constituting some 38% of revenue and on a steadily rising trend

With the directors remaining fully aware of operating within the ongoing difficult economic backdrop we have continued to monitor the quality of turnover and costs throughout the period. This has been greatly assisted by a significant IT upgrade building on last year's comprehensive update to the company's financial reporting systems. The company continues to contribute to the Group's investment in its long term future whilst ensuring that the balance sheet remains satisfactory

The company has participated in the building of a brand new Group website and continues to introduce assets to the discretionary management service operated by HFM Asset Management Limited under the "Quadrant Portfolio" brand which has circa £60 million under investment

The company has moved its centre of operation from Tunbridge Wells to its significantly expanded London office with some useful cost savings. The company is continuing with its plan of introducing its brand and systemised Client Services Propositions, HFMC Navigator, HFMC Mendenham and HFMC Sentinel for clients requiring differing types of service which will be ready in good time for RDR

The company retains its coveted Chartered status and also continues to invest in staff and adviser training and professional development with notable successes in external exam and professional qualifications. All of our advisors meet the RDR standard required from 1 January 2013 and the company is now well equipped to continue to provide sound advice and service to its longstanding client base, and is well positioned to take advantage of the opportunities afforded by the professionalisation of the industry arising from the introduction of Retail Distribution Review in 2013

#### **DIVIDENDS**

No dividends will be distributed for the period ended 5 April 2012

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 April 2011 to the date of this report

M R A Carlton  
C C Walker

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**REPORT OF THE DIRECTORS**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

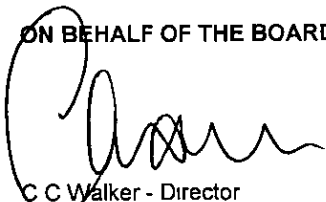
**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**AUDITORS**

The auditors, Kingston Smith LLP, are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

**ON BEHALF OF THE BOARD**



C. C. Walker - Director

Date

21/12/12

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF**  
**HFM COLUMBUS WEALTH MANAGEMENT LTD**

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We have audited the financial statements of HFM Columbus Wealth Management Ltd for the period ended 5 April 2012 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken for no other purpose other than to draw to the attention of the company's members those matters we are required to include in a auditors' report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors' Responsibilities set out in the Directors' Report, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

**Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 5 April 2012 and of its loss for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Report of the Directors for the financial period for which the financial statements are prepared is consistent with the financial statements.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

**Kingston Smith LLP**

Parveen Chadda (Senior Statutory Auditor)  
for and on behalf of Kingston Smith LLP, Statutory Auditor  
Devonshire House  
60 Goswell Road  
London  
EC1M 7AD

Date **28th December 2012**

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**PROFIT AND LOSS ACCOUNT**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

	Notes	2012 £	2011 £
<b>TURNOVER</b>	2	1,624,280	1,665,079
Cost of sales		<u>(573,908)</u>	<u>(386,637)</u>
<b>GROSS PROFIT</b>		1,050,372	1,278,442
Administrative expenses		<u>(1,125,143)</u>	<u>(1,431,969)</u>
<b>OPERATING LOSS</b>	4	(74,771)	(153,527)
Income from fixed asset investments		-	688
Interest receivable and similar income		<u>234</u>	<u>877</u>
<b>LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		(74,537)	(151,962)
Tax on loss on ordinary activities	5	<u>(4,469)</u>	-
<b>LOSS FOR THE FINANCIAL PERIOD</b>		<u><u>(79,006)</u></u>	<u><u>(151,962)</u></u>

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current period or previous year

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the losses for the current period or previous year

The notes form part of these financial statements

**HFM COLUMBUS WEALTH MANAGEMENT LTD (REGISTERED NUMBER 02355062)**

**BALANCE SHEET**  
**5 APRIL 2012**

	Notes	2012 £	2011 £
<b>FIXED ASSETS</b>			
Tangible assets	6	4,278	8,710
Investments	7	-	2,040
		<u>4,278</u>	<u>10,750</u>
 <b>CURRENT ASSETS</b>			
Debtors	8	399,794	141,455
Cash at bank and in hand		<u>338,634</u>	<u>817,244</u>
		738,428	958,699
<b>CREDITORS</b>			
Amounts falling due within one year	9	<u>(342,397)</u>	<u>(620,210)</u>
<b>NET CURRENT ASSETS</b>		<u>396,031</u>	<u>338,489</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		400,309	349,239
<b>PROVISIONS FOR LIABILITIES</b>	10	<u>(185,076)</u>	<u>(55,000)</u>
<b>NET ASSETS</b>		<u>215,233</u>	<u>294,239</u>
 <b>CAPITAL AND RESERVES</b>			
Called up share capital	11	228,153	228,153
Profit and loss account	12	<u>(12,920)</u>	<u>66,086</u>
<b>SHAREHOLDERS' FUNDS</b>	17	<u>215,233</u>	<u>294,239</u>

The financial statements were approved by the Board of Directors on its behalf by

21/12/12

and were signed on

  
M R A Carlton - Director

  
C C Walker - Director

The notes form part of these financial statements



**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**CASH FLOW STATEMENT**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

		<b>2012</b>	<b>2011</b>
	<b>Notes</b>	<b>£</b>	<b>£</b>
Net cash (outflow)/inflow from operating activities	1	(478,427)	590,386
Returns on investments and servicing of finance	2	234	1,565
Taxation		(4,469)	(1,888)
Capital expenditure and financial investment	2	<u>4,052</u>	<u>(3,474)</u>
(Decrease)/increase in cash in the period		<u>(478,610)</u>	<u>586,589</u>
<hr/>			
Reconciliation of net cash flow to movement in net funds	3		
(Decrease)/increase in cash in the period		<u>(478,610)</u>	<u>586,589</u>
Change in net funds resulting from cash flows		<u>(478,610)</u>	<u>586,589</u>
Movement in net funds in the period		<u>(478,610)</u>	<u>586,589</u>
Net funds at 1 April 2011		<u>817,244</u>	<u>230,655</u>
Net funds at 5 April 2012		<u>338,634</u>	<u>817,244</u>

The notes form part of these financial statements

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**NOTES TO THE CASH FLOW STATEMENT  
FOR THE PERIOD ENDED 5 APRIL 2012**

**1 RECONCILIATION OF OPERATING LOSS TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES**

	2012 £	2011 £
Operating loss	(74,771)	(153,527)
Depreciation charges	5,717	10,621
Profit on disposal of fixed assets	(3,297)	-
Increase in provisions	130,076	15,000
(Increase)/decrease in debtors	(258,339)	762,079
Decrease in creditors	(277,813)	(43,787)
<b>Net cash (outflow)/inflow from operating activities</b>	<b>(478,427)</b>	<b>590,386</b>

**2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT**

	2012 £	2011 £
<b>Returns on investments and servicing of finance</b>		
Interest received	234	877
Dividends received	-	688
<b>Net cash inflow for returns on investments and servicing of finance</b>	<b>234</b>	<b>1,565</b>
 <b>Capital expenditure and financial investment</b>		
Purchase of tangible fixed assets	(1,283)	(1,803)
Purchase of fixed asset investments	(383)	(1,671)
Sale of fixed asset investments	5,718	-
<b>Net cash inflow/(outflow) for capital expenditure and financial investment</b>	<b>4,052</b>	<b>(3,474)</b>

**3 ANALYSIS OF CHANGES IN NET FUNDS**

	At 1.4 11 £	Cash flow £	At 5.4 12 £
Net cash			
Cash at bank and in hand	817,244	(478,610)	338,634
	817,244	(478,610)	338,634
 Total	817,244	(478,610)	338,634

The notes form part of these financial statements

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 5 APRIL 2012**

**1 ACCOUNTING POLICIES**

**Accounting convention and compliance with accounting standards**

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

**Turnover**

Turnover represents the fees and commissions earned from the principal activity of providing financial services net of VAT. Full credit is taken for fees and initial commissions due on all business transacted in the period irrespective of the period of the policy. Fund based and renewal commission and recurring fund bases fees are accounted for when received. Provision is made for claw-backs of commission on indemnity term business.

**Tangible fixed assets and depreciation**

Depreciation on fixed assets is provided at rates estimated to write off the cost, less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery	over two to three years
Office furniture	over three years

**Deferred taxation**

In accordance with FRS 19, deferred tax is recognised as a liability or asset if transactions or events that give the company the obligation to pay more tax in future or a right to pay less tax in future have occurred by the balance sheet date.

**Leasing**

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

**Pensions**

The company makes contributions to the personal pension schemes of directors and other employees. The assets of these schemes are held separately from the assets of the company. The charge to the profit and loss accounts represents contributions payable to the schemes, which are defined contributions schemes.

**Investments**

Fixed asset investments are stated at cost less provision for diminution in value.

**2 TURNOVER**

The total turnover of the company for the period has been derived from its principal activity wholly undertaken in the United Kingdom.

**3 STAFF COSTS**

	2012 £	2011 £
Wages and salaries	656,467	895,779
Social security costs	60,374	91,916
Other pension costs	48,085	62,603
	<u>764,926</u>	<u>1,050,298</u>

The average monthly number of employees during the period were as follows:

	2012	2011
Technical	7	13
Administrative	<u>10</u>	<u>8</u>
	<u>17</u>	<u>21</u>

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

**4 OPERATING LOSS**

The operating loss is stated after charging/(crediting)

	2012	2011
	£	£
Other operating leases	28,083	33,700
Depreciation - owned assets	5,715	10,621
Profit on disposal of fixed assets	(3,297)	-
Auditors' remuneration	<u>7,750</u>	<u>8,500</u>
 Directors' remuneration	 9,000	 222,394
Directors' pension contributions to money purchase schemes	<u>-</u>	<u>14,188</u>

The number of directors to whom retirement benefits were accruing was as follows

Money purchase schemes	<u>-</u>	<u>2</u>
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**5 TAXATION**

**Analysis of the tax charge**

The tax charge on the loss on ordinary activities for the period was as follows

	2012	2011
	£	£
Current tax		
Under/Over Provision prior years	<u>4,469</u>	<u>-</u>
Tax on loss on ordinary activities	<u>4,469</u>	<u>-</u>

**Factors affecting the tax charge**

The tax assessed for the period is higher than the standard rate of corporation tax in the UK. The difference is explained below

	2012	2011
	£	£
Loss on ordinary activities before tax	<u>(74,537)</u>	<u>(151,962)</u>
Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK of 24% (2011 - 28%)	(17,889)	(42,549)
Effects of		
Utilisation of tax losses	17,623	39,791
Non chargeable income/deductible expenses	(344)	1,144
Depreciation add back	1,372	2,975
Capital allowances	(762)	(1,168)
Under-provision in previous year	4,469	-
Dividends and distributions received	-	(193)
 Current tax charge	<u>4,469</u>	<u>-</u>

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE PERIOD ENDED 5 APRIL 2012**

**6 TANGIBLE FIXED ASSETS**

	Plant and machinery £	Fixtures and fittings £	Totals £
<b>COST</b>			
At 1 April 2011	86,063	6,769	92,832
Additions	<u>1,283</u>	<u>-</u>	<u>1,283</u>
At 5 April 2012	<u>87,346</u>	<u>6,769</u>	<u>94,115</u>
<b>DEPRECIATION</b>			
At 1 April 2011	77,353	6,769	84,122
Charge for period	<u>5,715</u>	<u>-</u>	<u>5,715</u>
At 5 April 2012	<u>83,068</u>	<u>6,769</u>	<u>89,837</u>
<b>NET BOOK VALUE</b>			
At 5 April 2012	<u>4,278</u>	<u>-</u>	<u>4,278</u>
At 31 March 2011	<u>8,710</u>	<u>-</u>	<u>8,710</u>

**7 FIXED ASSET INVESTMENTS**

	Unlisted investments £
<b>COST</b>	
At 1 April 2011	2,040
Additions	383
Disposals	<u>(2,423)</u>
At 5 April 2012	<u>-</u>
<b>NET BOOK VALUE</b>	
At 5 April 2012	<u>-</u>
At 31 March 2011	<u>2,040</u>

**8 DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2012 £	2011 £
Trade debtors	16,217	27,310
Amounts owed by group undertakings	161,901	38,860
Other debtors	89,000	7,351
Tax	-	4,470
VAT	813	2,963
Prepayments and accrued income	<u>131,863</u>	<u>60,501</u>
	<u>399,794</u>	<u>141,455</u>

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

**9 CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2012	2011
	£	£
Trade creditors	106,743	22,286
Amounts owed to group undertakings	37,285	16,436
Tax	(1)	-
Social security and other taxes	18,363	19,482
Other creditors	4,485	6,082
Accruals and deferred income	<u>175,522</u>	<u>555,924</u>
	<u><b>342,397</b></u>	<u><b>620,210</b></u>

**10 PROVISIONS FOR LIABILITIES**

	2012	2011
	£	£
Other provisions	7,076	-
Clawback provision	<u>178,000</u>	<u>55,000</u>
Provision for complaints	<u><b>185,076</b></u>	<u><b>55,000</b></u>

The provisions for complaints represent individual cases where claims for redress have been made. Full provision for the professional indemnity insurance excess has been made.

**11 CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid			2012	2011
Number	Class	Nominal value	£	£
1,000	Ordinary A	£1	1,000	1,000
100	Ordinary B	£1	<u>100</u>	<u>100</u>
			<u><b>1,100</b></u>	<u><b>1,100</b></u>
Allotted and issued			2012	2011
Number	Class	Nominal value	£	£
22,705,394	Deferred shares	1p	<u><b>227,053</b></u>	<u><b>227,053</b></u>

The Deferred shares of 1p each are entitled, on liquidation, to the return of an amount equivalent to their nominal value and have no other participation right. Such right is subject to a minimum return to Ordinary shareholders on liquidation of £1,000 per share. Accordingly, the holders of the 1p Deferred shares have no participation in existing shareholders' funds.

The Ordinary "A" shares and the Ordinary "B" shares rank *pari passu* and for every one vote allocated to an Ordinary "A" share, an Ordinary "B" share has eleven votes.

**HFM COLUMBUS WEALTH MANAGEMENT LTD**

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

**12 RESERVES**

	Profit and loss account £
At 1 April 2011	66,086
Deficit for the period	<u>(79,006)</u>
At 5 April 2012	<u>(12,920)</u>

**13 PENSION COMMITMENTS**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

Contributions payable by the company for the period were £48,045 (2011 £62,603) and contributions totalling £Nil (2011 £3,652) were payable to the fund at the period end and are included in creditors.

**14 CONTINGENT LIABILITIES**

The company is a member of HFM Columbus Group Holdings Limited VAT group and as such is jointly responsible for the liability of the group.

**15 RELATED PARTY DISCLOSURES**

During the period policies were negotiated for directors and their connected persons in accordance with normal trading terms, together with commission participation arrangements.

**HFM Columbus Partners LLP**

An LLP controlled by HFM Columbus Group Holdings Limited

	2012 £	2011 £
Amount due from/(to) related party at the balance sheet date	<u>156,180</u>	<u>(16,436)</u>

**HFM Columbus Private Client Services Limited**

A company controlled by HFM Columbus Group Holdings Limited

	2012 £	2011 £
Amount due from related party at the balance sheet date	<u>5,667</u>	<u>396</u>

**HFM Columbus Group Holdings Limited**

	2012 £	2011 £
Amount due (to)/from related party at the balance sheet date	<u>(37,285)</u>	<u>38,464</u>

**HFM COLUMBUS WEALTH MANAGEMENT LTD**  
**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE PERIOD ENDED 5 APRIL 2012**

**15 RELATED PARTY DISCLOSURES - continued**

**M E Carlton**

A spouse of M R A Carlton, a director of the company

During the period consultant commission of £Nil (2011 £8,210) was paid to M E Carlton

	2012 £	2011 £
Amount due to related party at the balance sheet date	<u>1,888</u>	<u>8,210</u>

**The Paris Partnership LLP**

Mr L A Paris is a Partner

During the period, the company paid £5,290 (2011 £6,900) for accountancy services

**HFM Columbus Wealth Strategies LLP**

An LLP controlled by the directors of the company

	2012 £	2011 £
Amount due from related party at the balance sheet date	<u>4,485</u>	<u>-</u>

During the period the company paid £228,984 (2011 £292,939) in respect of commissions and other fees

**16 ULTIMATE CONTROLLING PARTY**

The immediate and ultimate parent company is HFM Columbus Group Holdings Limited, a company registered in England and Wales

HFM Columbus Group Holdings Limited prepares group financial statements and copies can be obtained from the Company Secretary, HFM House, New Road, Weybridge, Surrey KT13 9BW

No one person controls the group

**17 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	2012 £	2011 £
Loss for the financial period	<u>(79,006)</u>	<u>(151,962)</u>
Net reduction of shareholders' funds	<u>(79,006)</u>	<u>(151,962)</u>
Opening shareholders' funds	<u>294,239</u>	<u>446,201</u>
Closing shareholders' funds	<u>215,233</u>	<u>294,239</u>

**18 OPERATING LEASE COMMITMENTS**

The following operating lease payments are committed to be paid within one year

	2012 £	2011 £
Expiring		
Within one year	7,021	-
Between one and five years	<u>-</u>	<u>28,083</u>
	<u>7,021</u>	<u>28,083</u>