REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED **31 DECEMBER 1996**

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REGISTERED NUMBER

237742



FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

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COMPANY INFORMATION AS AT 31 DECEMBER 1996

DIRECTORS

S Rennie (Chairman)
D A Templeton
J L Templeton
S J Elliott
M Dowse
T G Fielding (appointed 20/11/96)

SECRETARY

New Sheldon Limited

REGISTERED OFFICE

Headland House New Coventry Road Sheldon Birmingham B26 3AZ

BUSINESS ADDRESS

Bedford House Rutherford Close Stevenage Herts

AUDITORS

Mercer & Hole
Chartered Accountants
72 London Road
St Albans
Herts
AL1 1NS

DIRECTORS' REPORT

The directors present their annual report with the financial statements of the company for the year ended 31 December 1996.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- comply with applicable Accounting Standards, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were that of the sale and servicing of catering equipment.

No significant change in the nature of these activities occurred during the year.

REVIEW OF THE BUSINESS

The net loss after providing for taxation amounted to £8,223.

The directors consider the results achieved on ordinary activities to be satisfactory in the light of current trading conditions. The financial position at the Balance Sheet date was also satisfactory.

DIVIDENDS

No dividends were paid during the year and no recommendation is made as to dividends.

POST BALANCE SHEET EVENTS

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company in the financial year subsequent to the financial year ended 31 December 1996.

DIRECTORS' REPORT

FUTURE DEVELOPMENTS

The directors do not anticipate that there will be any fundamental change in the development of the Company's business during the coming year.

DIRECTORS AND THEIR INTERESTS

The directors in office in the year and their beneficial interests in the company at the balance sheet date and the beginning of the year (or on appointment if later) were as follows:

		Number of Shares	
		1996	1995
S Rennie (Chairman)	Ordinary Shares Ordinary shares	385,000	385,000
D A Templeton	Preference shares	-	75,000
J L Templeton	Ordinary shares	385,000	385,000 75,000
J 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Preference shares	100,000	100,000
S J Elliott	Ordinary shares Ordinary shares	100,000	100,000
M Dowse T G Fielding (appointed 20/	11/06) Ordinary shares	-	
The interests of the directors	in the shares of Glynwed Inte	ernational pic are	as ionows

The interests of the directors in the shares of Glynwed International plc are as follows

	Number (of Shares
Ordinary shares of 25p each	1996	1995
	1,475	1,475
S Rennie T G Fielding	1,475	1,475

on tions		o of Options ranted/(Exerc	ised)
Senior Executive Options	1996 -	(14,000)	1995 14,000
S Rennie (Option price 200p) T G Fielding (Option price 200p)	15,000		15,000

The options must be exercised during the seven years to September 2002 Market price of 14,000 options at exercise date was 370p.

DIRECTORS' REPORT

The state of the s		of Options anted/(Exercis	ed)
Savings Related Options	1996		1995 4,120
S Rennie (a) (Option price182p) (b) (Option price 243p) T G Fielding(a)(Option price 182p) (b) (Option price 243p) (c) (Option price 268p)	4,120 4,259 4,120 2,839 1,287	1,287	4,120 4,259 4,120 2,839

The options with an option price of 182p must be exercised within the six months to November 1997.

The options with an exercise price of 243p must be exercised in the six months to December 2000.

The options with an exercise price of 268p must be exercised in the six months to 31 May 2002.

Directors retired during the year: R H Mitchell (resigned 20/11/96)

AUDITORS

The auditors, Mercer & Hole, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

On behalf of the board:

D A Templeton

Director

7 March 1997

AUDITORS' REPORT TO THE SHAREHOLDERS

We have audited the financial statements on pages 6 to 17 which have been prepared under the historical cost convention and on the basis of accounting policies set out on pages 8 and 9.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND AUDITORS

As described in the Directors' Report, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 1996 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Mercer & Hole **Chartered Accountants Registered Auditors** St Albans

8 March 1997

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1996

	Notes	1996 £	1995 £
TURNOVER Cost of sales		4,882,416 3,412,126	2,834,540 1,911,569
GROSS PROFIT	-	1,470,290	922,971
Distribution costs Administrative expenses		265,631 1,168,707	206,384 726,433
OPERATING PROFIT Investment income and interest receivable Interest payable and similar charges	2 3 4	35,952 (40,190)	(9,846) 867 (19,299)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(4,238)	(28,278)
Tax on loss on ordinary activities	6	(3,985)	3,573
LOSS FOR THE FINANCIAL YEAR		(8,223)	(24,705)
Dividends	7		(1,997)
ACCUMULATED LOSS FOR THE FINANCIAL YEAR		(8,223)	(26,702)
Accumulated losses brought forward	15	(57,164)	(30,462)
ACCUMULATED LOSSES CARRIED FORWARD		(65,387)	(57,164)

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

Total recognised gains and losses

The company has no recognised gains or losses other than the profit or loss for the above two financial years.

The notes on pages 8 to 17 form part of these financial statements.

BALANCE SHEET AT 31 DECEMBER 1996

	Notes	£	1996 £	1	.995 £
		~			
FIXED ASSETS Tangible assets	8		425,377		356,641
CURRENT ASSETS		165 255		385,912	
Stocks Debtors	9 10	465,355 798,508		833,407	
Debiois		1,263,863		1,219,319	
CREDITORS: amounts falling due within one year	11	(1,495,406)		(1,215,010)	
NET CURRENT LIABILIT	IES		(231,543)		4,309
TOTAL ASSETS LESS CURRENT LIABILITIES			193,834		360,950
CREDITORS: amounts falling due after more than one year	ng 12		(59,221)		(68,114
NET ASSETS			134,613		<u>292,836</u>
CAPITAL AND RESERVE	es		200,000	•	350,000
Called up share capital Profit and loss account	14 15		200,000 (65,387)		(57,164
TOTAL SHAREHOLDER FUNDS	S' 16		134,613		<u> 292,830</u>

The financial statements we and signed on its behalf by:	ere appro	ved by the board of directors on 7 March 1997
S Rennie (Chairman))	
)	Directors
D A Templeton)	David a. Verplitan

The notes on pages 8 to 17 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

1. STATEMENT OF ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards.

The financial statements have also been prepared on the basis of historical costs and do not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets. The accounting policies have been consistently applied, unless otherwise stated.

The following is a summary of the significant accounting policies adopted by the company in the preparation of the financial statements.

(a) Cash flow

The accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirement to prepare such a statement under Financial Reporting Standard 1 "Cash flow statements".

(b) Turnover

Turnover represents the total invoice value, excluding value added tax, of goods sold and services rendered during the year to UK customers.

Invoiced sales are adjusted for contract renewals not taken up at the balance sheet date and also for income on maintenance contracts where income is spread on a straight line basis over the period of the contract.

The turnover and loss before taxation are attributable to the one principal activity of the compnay during the period.

(c) Depreciation of tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its useful life:

Leasehold improvements
Plant and machinery
Motor vehicles
Equipment, fixtures and tools

Over term of lease 15% on cost 25% on cost 10% - 33.3% on cost

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

1. STATEMENT OF ACCOUNTING POLICIES - (continued)

(d) Stocks

Stocks are stated at the lower of cost and net realisable value.

Net realisable value is based on estimated selling price less further costs to completion and disposal.

(e) Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their estimated useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease.

Lease payments under operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

2. OPERATING LOSS

Operating loss is stated:	1996 £	1995 £
After charging: Depreciation of fixed assets Auditors' remuneration	216,646 4,450	104,177 3,600
Operating lease rentals Land and buildings	57,169	32,500

3. INVESTMENT INCOME AND INTEREST RECEIVABLE

	1996 £	1995 £
Interest received and receivable Bank interest	<u> </u>	867

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

4. INTEREST PAYABLE AND SIMILAR CHARGES

	1996 £	1995 £
On amounts payable to group undertakings	18,378	-
On bank loans and overdrafts	590	2,695
Lease finance charges and hire purchase interest	21,222	10,776
Other interest	<u> </u>	5,828
	40,190	19,299

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

5. INFORMATION ON DIRECTORS AND EMPLOYEES

	1996 £	1995 £
Staff costs		
Wages and salaries Social security costs	2,453,833 238,169	1,371,859 132,946
	2,692,002	1,504,805
	1996 No.	1995 No.
The average number of employees during the year		
was made up as follows: Number of employees - Administration Number of employees - Selling	43 4 76	38 5 60
Number of employees - Servicing	123	103
	1996 £	1995 £
Directors' emoluments		•
Remuneration for management services (including pension contributions)	241,420	126,000
The division of directors' emoluments excluding pension contributions are as follows: Remuneration of chairman	Nil 68,563	Nil 45,000
Remuneration of highest paid director		=

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

5. INFORMATION ON DIRECTORS AND EMPLOYEES - (continued)

Other directors' remuneration fell within the	3
following ranges:	

•	1996 No.	1995 No.
Up to £5,000	1	1
£10,001 - £15,000	-	1
£30,001 - £35,000	-	2
£50,001 - £55,000	1	-
£55,001 - £60,000	1	-
£60,001 - £65,000	1	
•		

6. TAX ON LOSS ON ORDINARY ACTIVITIES

	1996 £	1995 £
UK corporation tax at 24% (1995 - 25%)	3,985	(3,573)

7. DIVIDENDS PAID OR PROPOSED

1996	1995
£	t
	1,997
	£

8. TANGIBLE FIXED ASSETS

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

8. TANGIBLE FIXED ASSETS - (continued)

	Plant and machinery	Computer equipment	Motor vehicles	Leasehold improveme- nts	Total
	£	£	£	£	£
At 1 Jan. 96	25,820	90,075	466,800	23,501	606,196
Additions	1,776	8,605	289,625	-	300,006
Disposals	-	· -	(82,902)		(82,902)
At 31 Dec. 96	27,596	98,680	673,523	23,501	823,300
Depreciation:	_				240.555
At 1 Jan. 96	9,482	55,128	179,394	5,551	249,555
Charge for year	4,869	20,424	186,553	4,800	216,646
On disposals	-		(68,278)		(68,278)
At 31 Dec. 96	14,351	75,552	297,669	10,351	397,923
Net book value:					
At 31 Dec. 96	13,245	23,128	375,854	13,150	425,377
At 31 Dec. 95	16,338	34,947	287,406	17,950	356,641

Included above are assets held under finance leases or hire purchase contracts as follows:-

	1996 £	1995 £
Net book values: Motor vehicles	385,512	300,497
Depreciation charge for the year: Motor vehicles	189,987	71,427

Net obligations under finance leases and hire purchase contracts are secured on the assets acquired.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

9.	STOCKS		
	Short term work in progress Finished goods and goods for resale	1996 £ 132,586 332,769	1995 £ 89,600 296,312
		465,355	385,912
10.	DEBTORS	1996 £	1995 £
	Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income	634,246 116,949 14,075 33,238 798,508	632,983 35,350 160,961 4,113 833,407
11.	CREDITORS: amounts falling due within one year		
		1996 £	1995 £
	Bank loans and overdrafts Net obligations under finance leases and hire	8,805	34,154
	purchase contracts Trade creditors Amounts owed to group undertakings	185,673 219,073 360,608	168,296 150,271 217,949
	Corporation tax	3,985	794
	Other taxes and social security costs Other creditors	171,664 452,766	187,398 443,998
	Accruals and deferred income	92,832	12,150
		1,495,406	1,215,010

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

12.	CREDITORS: amounts falling due after more than one year	· [
		1996 £	1995 £
	Net obligations under finance lease and hire purchase contracts	59,221	68,114
13.	BORROWINGS		
		1 996 £ 8,805	1995 € 34,154
	Up to one year and on demand		
14.	SHARE CAPITAL		
		1996 £	1995 £
	Authorised: Equity interests: 2,000,000 Ordinary shares of 10p each	200,000	200,000
	Non-equity interests: 150,000 12% cumulative preference shares of £1 each	150,000	150,000
		350,000	350,000
	Allotted, called up and fully paid:		
	Equity interests: 2,000,000 Ordinary shares of 10p each	200,000	200,000
	Non-equity interests: 150,000 12% cumulative preference shares of £1 each		150,000
		200,000	350,000

During the year 150,000, 12% redeemable preference shares were redeemed at par value of £1 per share in accordance with the written resolution of the company dated 27 November 1996.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

15. PROFIT AND LOSS ACCOUNT

	1996 £	1995 £
Accumulated losses at 1 January 1996 Loss for the year	(57,164) (8,223)	(30,462) (26,702)
Accumulated losses at 31 December 1996	(65,387)	(57,164)

16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1996 £	1995 £
Loss for the financial year Dividends Preference shares redeemed	(8,223)	(24,705) (1,997)
Net reduction to shareholders' funds Opening shareholders' funds	(158,223) 292,836	(26,702)
Closing shareholders' funds	134,613	292,836
Represented by:- Equity interests Non-equity interests	134,613 	142,836 150,000 292,836

17. REVENUE COMMITMENTS

At year end the company was committed to making the following payments during the next year in respect of operating leases with expiry dates as follows:

	Land and buildings		Other	
	1996 £	1995 £	1996 £	1995 £
More than one year and less than five years	69,345	55,267	<u>-</u>	9,600

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

18. ULTIMATE PARENT COMPANY

The ultimate parent company is Glynwed International plc, a company incorporated in England and Wales.