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PRINCES LIMITED AND SUBSIDIARIES (FORMERLY PRINCES HOLDING LIMITED) (FORMERLY MITOPEN LIMITED)

REPORT AND ACCOUNTS 31ST DECEMBER 1989





Errst & Young

Administrative mortes in constant to

#### DIRECTORS:

- J. A. D. Mackintosh
- T. Akiyoshi
- E. Matsuyama
- T. Kamimura
- Y. Nakade
- I. Ueda
- M. Takahashi

#### BANKERS:

National Westminster Bank Plc.

AUDITORS:

Ernst & Young

SOLICITOR:

Davies Wallis Foyster

SECRETARY:

T. Akiyoshi

REGISTERED OFFICE:

Royal Liver Building, Pier Head,

Liverpool,

## PRINCES LIMITED AND SUBSIDIARIES (Formerly Mitopen Limited)

#### DIRECTORS' REPORT

The directors submit their report and accounts for the period from 15th December, 1988 (date of incorporation) to 31st December, 1989.

#### Change of name

The company changed its name from Mitopen Limited to Princes Holding Limited on 8th March, 1989 and subsequently to Princes Limited on 12th October, 1989.

#### Share ownership

The company is controlled by the Mitsubishi Corporation in Japan, which is the ultimate holding company.

#### Investments

The company was formed to acquire the total share capital of Princes Foods (1989) Limited (formerly Princes Limited formerly Buitoni Limited) and did so from Buitoni SA on 31st January, 1989.

#### Principal activity

The company acquired, at book value, the trading activities of a subsidiary Princes Foods Limited (formerly Princes-Buitoni Limited) as at 30th June 1989, in accordance with an agreement dated 25th August, 1989.

The company's principal activity during the period after 30th June, 1989 was the importation, manufacture and distribution of food products to the grocery trade. Prior to 30th June, 1989 the company acted as a holding company.

#### Results and dividends

The group trading profit for the period to December 31, 1989, after taxation, amounted to £746,000.

#### Fixed assets

The changes in fixed assets during the year are summarised in the notes to the accounts.

#### Research and development

The group's research and development activities are mainly in the field of food product development. Costs are expensed as incurred.

## Political and charitable contributions

During the period the company made various charitable contributions totalling 66,315. There were no political contributions.

## <u>DIRECTORS' REPORT</u> (CONTINUED)

#### Directors and their interests

The names of the directors who held office at the end of the year are listed on page 1. None of the directors was interested in the share capital of the company or of other U.K. group companies during the year. The directors are not required to disclose interests in the shares of overseas companies in this report.

## The following directors have been appointed:

$\mathbf{I}_{1}$	stant Companies Limited	-	15th December, 1988
	Van Der Have	-	21st December 1988
R.	S. Ashworth		21st December 1988
	Muraoka		23rd January, 1989
Κ.,	Funayama		23rd January, 1989
	Nakade		24th January, 1989
	Akiyoshi	44	31st January, 1989
J.	A. D. Mackintosh	10.	31st January, 1989
М.,	Takahashi		9th March, 1989
Ι.	<b>Ueda</b>		16th June, 1989
E.	Matsuyama		7th July, 1989
	Kamimura	•	7th July, 1989.

#### The following directors resigned:

Instant Companies Limited	-	21st December, 1988
J. Van Der Have	-	23rd January, 1989
R. S. Ashworth	-	23rd January, 1989
K. Muraoka		13th February, 1989
K. Funayama		16th June, 1989,

## The following secretaries have been appointed:

Sw	ift Incorporations	Limited		15th	December, 1988
R.	S. Ashworth				December, 1988
	Mucaoka				January, 1989
	Funayama				February, 1989
T.	Akiyoshi		•	1.6 t:h	June, 1989.

#### The following secretaries resigned:

Sw	lft Incorporations	Limited	•	21st	December, 1988
R.	S. Ashworth				January, 1989
	Muraoka		••	13th	February, 1989
ĸ.	Funayama		•	16th	June, 1989.

DIRECTORS' REPORT (CONTINUED)

## Disabled persons

Applications for employment made by disabled persons are given full consideration and training is provided for employees who have become disabled during their employment by the group.

### Employee involvement

The company has maintained the provision of information to and consultation with employees by means of regular and ad hoc meetings of management and employees.

#### Close company

The company is not a close company within the provisions of the Income and Corporation Taxes Act 1970.

#### Auditors

Arthur Young, who were appointed as first auditors to the company, merged their practice with Ernst & Whinney on September 1, 1989 and now practise in their new name. Ernst & Young, Accordingly, they have signed their audit report in office as auditors and a resolution proposing their willingness to continue in submitted at the Annual General Meeting.

BY ORDER OF THE BOARD

T. AKIYOSHI Segretary

March 30, 1990

Liverpool Office

REPORT OF THE AUDITORS TO THE MEMBERS OF PRINCES LIMITED AND SUBSIDIARIES (FORMERLY MITOPEN LIMITED)

We have audited the accounts on pages 6 to 17 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company and the group at 31st December, 1989 and of the profit and source and application of funds of the group for the period then ended and comply with the Companies Act 1985.

Ernst & Young

Chartered Accountants Liverpool

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April 17, 1990

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31ST DECEMBER, 1989

4 to 1 to			
<u>Not</u> e	88	£,000	<u>1989</u> £'000
	2		166,463
Turnover	"		141,268
Cost of sales			25,195
Gross profit		12,490	
Distribution costs		, 8,503	
Administrative expenses		gi ha er et ha et	20,993
Operating profit	3		4,202
Interest payable	5		2,674
Profit on ordinary activities before taxation			1,528
Tax on profit on ordinary activities	6		781
Profit on ordinary activities after taxation recained for the financial year	:		747

Of the profits for the financial period £1,623,000 is dealt with in the accounts of the holding company.

The notes on pages 9 to 17 form part of these accounts.

## BALANCE SHEET AT 31ST DECEMBER, 1989

Princes Limited 1989 C'000 £	<u>1</u>	Notes	£'000 £	Group 1989 £'000 £
2,230	Fixed assets: Intangible assets Tangible assets	7 8		6,365
19,972	Investments	9		2,268  8,633
31,712 22,990 2,256	Current assets: Stocks Debtors Cash at bank and in hand	1.0 1.1	32,481 23,373 2,407	0,033
56,958			58,261	
58,520	Creditors: Amounts falling due within one year	1.2	47,130	
(1,562) 20,640	Not current assets  Total assets less current liabilities		की की की का का है।	11,131
12,000	Greditors: Amounts falling due after more than one year	13	12,000	4.5 4 5 12149
17	Provisions for liabilities and charges	14	17	10 01 1
8,623			*****	7,747
7,000 1,623	Capital and reserves: Called up share capital Profit and loss account	1.5		7,000
8,623				747 7,747

WA D Mackintosh()
Directors

Akiyoshi Eujan

The notes on pages 9 to 17 form part of these accounts.

PRINCES LIMITED AND SUBSIDIARIES (Formerly Mitopen Limited)		8.
STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31ST DECEMBER, 1989		
Course of funda-	£′000	<u>1989</u> £'000
Source of funds: Profit for the financial year before taxation		1,527
Adjustments for items not involving the movement of funds:		,
Depreciation Losses on disposal	658 19	
Amortisation of goodwill	306	
Deferred taxation acquired on acquisition of		
trading assets	374	
		1,357
Total generated by operations	,	2,884
Funds from other sources:		
Proceeds from sale of tangible fixed assets Long term loan		137
Proceeds from issue of shares		12,000 7,000
•		22,021
Application of funds:		
Purchase of tangible fixed assets	3,082	
Tax paid	139	
Goodwill purchased	6,671	
		9,892
		20 400
		12,129
(Increase)/Decrease in working capital:		
Stocks Debtors	(32,481) (23,373)	
Creditors	26,878	
Group company indebtedness	2,783	
		(26, 193)
		T. E. E. S. S. T.
		(14,064)
Increase/(Decrease) in mat liquid funds:		
Cash at bank and in hand		2,407
Bank borrowings - unsecured		(16,471)
		(14,064)

The notes on pages 9 to 17 form part of these accounts.

NOTES TO THE ACCOUNTS AT 31ST DECEMBER, 1989

#### Accounting policies

#### Accounting convention

The accounts are prepared under the historical cost convention.

Events occurring up to March 30, 1990, the date the acounts were approved by the directors, have been reflected in these accounts as appropriate.

#### Basis of consolidation

The group accounts consolidate the accounts of Princes Limited and all its subsidiaries made up to co-terminous dates. No profit and loss account is presented for Princes Limited as permitted by S.228(7) of the Companies Act 1985.

#### Depreciation

Vehicles

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost over the estimated useful life, as follows:

Freehold buildings Plant and machinery

- over 33 years

- over 5 to 10 years - over 4 to 5 years.

Research and development

Research and development expenditure is written off as incurred.

#### Goodwill arising on consolidation

Goodwill arising on consolidation, representing the excess of the purchase consideration for subsidiary companies over the fair value ascribed to their net tangible assets at the respective dates of acquisition, is being written off evenly over its expected useful economic life of twenty years.

#### Stocks

Stocks are stated at the lower of cost and net realisable value as follows:

Raw materials and goods purchased for resale - purchase cost calculated using monthly average prices applied on a first-in, first-out basis.

Manufactured goods -  $\cos t$  of direct materials and labour plus attributable overheads based on normal levels of activity.

Net realisable value is based on estimated selling price less further costs expected to be incurred on completion and disposal.

NOTES TO THE ACCOUNTS AT 31ST DECEMBER, 1989 (CONTINUED)

# 1. Accounting policies (continued)

### Pension

The group operates defined benefit pension schemes to which it makes contributions on the advice of actuaries, to fund the retirement benefits of employees. Amounts are charged to the profit and loss account to reflect the cost of providing pensions over the expected service lives of current Leasing commitments

Rental paid under operating leases have been charged against income as incurred. Assets held under finance leases are capitalised and depreciated at a rate dependent on the class of asset, in accordance with SSAP 21. Foreign currencies

Transactions in foreign currencies during the year are recorded at the rate ruling at the date of the transactions. Assets and liabilities in foreign currencies are translated at the rate of exchange on the balance sheet date except those which are the subject of forward exchange contracts, or allocated to an option agreement, where the forward rate obtained has been used. Exchange differences are taken to profit and loss account. 2. Turnover

Turnover represents the invoiced value of goods sold (stated met of value added

1 <u>989</u> £ <sup>7</sup> 000
163,057 3,406 166,463

Depreciation Amortisation of goodwill Hire of plant and machinery Operating lease rental - land and buildings - plant and machinery	1,539 2,895 32 658 306 163 120 35
Amortisation of goodwill  Hire of plant and machinery  Operating lease rental - land and hourse	2,895 32 658 306 163
Amortisation of goodwill  Hire of plant and machinery  Operating lease rental - land and hourse	2,895 32 658 306 163
Amortisation of goodwill  Hire of plant and machinery  Operating lease rental - land and hourse	2 , 895 32 658 306
Amortisation of goodwill  Hire of plant and machinery  Operating lease rental - land and hourse	2 , 895 32 658
Amortisation of goodwill	2 <sub>895</sub> 32
Amortisation of goodwill	2,895
Amortisation	1,539 2,895
Amortes	1,539
Auditors' remuneration Depreciation	7-000
**************************************	<u>1989</u> £'000
Royalty payable	1000

1989

1989

1989

## PRINCES LIMITED AND SUBSIDIARIES (Formerly Mitopen Limited)

NOTES TO THE ACCOUNTS AT 31ST DECEMBER, 1989 (CONTINUED)

#### 3. Operating profit (continued)

Excluding contributions	to pension	scheme	directors'	remuneration	was:	
						1985 £'000
						£'000
	à					
Fees						
Other emoluments						2,868
Chairman						
Highest paid director						2,804
						Ma be da un un ve

Other directors remuneration fell within the following ranges:

	No.
£0 £5,000 £60,000 - £65,000	9 1
	(WFING

The royalties relate to licence agreements with Princes Holding (Rotterdam) BV which enable that company to claim a royalty of up to 1% of turnover.

#### 4. Staff costs

**	£,000
Wages and salaries	5,841
Social security costs	311
Other pension costs	185
	6 H (B H 1)
	6,337

The average weekly number of employees during the period to the 31st December 1999 was made up as follows:

	No.
Office management Manufacturing, warehousing and transport	149 63
	w) 40 M)
	212
	this mitted

The number of employees whose emoluments fell within the following ranges were:

3	£30,001 - £35,000
6	£35,001 - £40,000
\	•

PRINCES LIMITED AND SUBSIDIARIES (Formerly Mitopen Limited)	12,
NOTES TO THE ACCOUNTS AT 31ST DECEMBER, 1989 (CONTINUED)	
5. Interest payable	
	<u>1989</u> £000
On loans not wholly payable within 5 years On bank overdrafts	.,308 1,366
	2,674
6. Taxation	
Based on profit for the year:	<u>1989</u> £'000
Corporation tax at 35% (1988: 35%) Deferred tax	1,138 (357)
•	7.6 I.
7. Intangible assets	
	1989 £'000
Goodwill arising on acquisition of subsidiary	6,671
Amortisation	306
Net book amount at 31.12.89	6,365

(11)

NGTES TO THE AGGOUNTS AT 31ST DECEMBER, 1989 (CONTINUED)

#### 8. Tangible assets

Company					
	Freehold land	Plant and			
	and buildings	machinery	Equipment	Vehilcles	Total
Cost:	£.000	£,000	£'000	£'000	£ 7000
Transfers from					
group company					
at 30.6.89	663	2,367	527	792	4,349
Additions	61	193	108	241	603
Disposals	<b>6h</b>	10		(179)	(179)
	0 4 0	** ** ** ** **	***		
At 31,12,89	724	2,560	635	854	4,773
	44 As w	4) 4) 4) 4) 4)		10 (p. (g.	
Depreciation:					
Transfer from					
group company					
at 30.6.89	1.68	1,483	400	241	2,292
Provided.	, 21	1.87	36	116	360
Disposals	•	-	-	(109)	(109)
•				4, and 41	
At 31,12,89	189	1,670	436	248	2,543
		-			
Net book value:	(0.45.45				
At 31,12,89	535	890	199	606	2,230
	4W7FA4	श्रेषे लेका संस्था स्था स्था स्था स्था स्था स्था स्था	Appropriate (1965)	(m)(A)/M2	:Pt Htms:PPom
Group					
open de la company de la compa	Freehold land	Plant and			
	and buildings	machinery	Equipment	Vehicles	Total
	000"3	000°£	000'3	0000	£'000
Cost:					
Acquired on					
formation of group	658	2,258	512	820	4,248
Additions	65	312	177	407	961.
Disposals	<b>u</b> r	As	**	(374)	(374)
a a spish shish shish	with 400 miles	***		all of the	
At 31.12.89	723	2,570	689	853	4,835
	4. 4. 41	400 MD 400 AN	dit by apr	49 19 60	
Depreciation:					
Acquired on					
formation of group	151.	1,335	384	257	2,127
Provided in		·		<b></b> ,	
the period	38	337	75	208	658
Disposals	-	.=		(218)	(218)
	de de 180		Term on	का की का	
At 31,12,89	189	1,672	459	247	2,567
Man thank my firm	der 49 inn	of the same can		Term distribution	** ** ** **
Net book value:	534	000	a a a	41 B) 41	
At 31.12.89	7 (7)	VUU	(1.311)	ESYE	0 0/0
	.J.J-4	898	230	606	2,268

NOTES TO THE ACCOUNTS AT 31ST DEGEMBER, 1989 (CONTINUED)

#### 9. Investments

<u>1989</u> £'000

Shares in subsidiaries

19,972

Name of Subsidiary Company	Country of Reg.	Holding	Proportion Held
Princes Foods (1989) Limited	England	Ordinary	100%
Princes Foods Limited (formerly Princes-Buitoni Limited)	England	Ordinary	100% *
Horrocks & Watson (Springfield) Limited	England	Ordinary	100% **
Abbey Foods (Liverpool) Limited	England	Ordinary	100% 水水
Princes Foods BV	Holland	Ordinary	100%

Princes Foods Limited operated in the U.K., its principal activity being the importing, manufacturing and distribution of food products to the grocery trade until 30th June, 1989 when its trading activities were transferred to Princes Limited. None of the other subsidiaries has traded since acquisition with the exception of Princes Foods BV which conducts a trade in Holland similar to that of the company.

\* Held by Princes Foods (1989) Limited \* Held by Princes Foods Limited

#### 10. Stocks

Raw materials and packaging Finished products	Company 1989 £'000 1,687 30,025	Group 1989 £'000 1,690 30,791
11. Debtors		
	Company 1989 £'000	<u>Group</u> 1989
Trade debtors	20,452	£"000 20,824
Other debtors	671	722
Due from group companies	52	,
Prepayments and accrued income	5.60	572
Pension prepayment	1,255	1,255
	490 - Nov. See (Nov. pag. sps.	
	22,990	23,373
	SA 180 in the same	the street in our me

NOTES TO THE ACCOUNTS AT 31ST DECEMBER, 1989 (CONTINUED)

#### 12. Creditors: amounts falling due within one year

	PA bu ch Gu şû sal	amtimitatistismerae
	58,520	47,130
	The sept of the sept of	
Other creditors	3,266	3,274
Due to group companios	2,769	2,783
	10,022	10,038
Accruals		
Other taxes and social security costs	1.28	128
Corporation tax	998	998
Trade creditors	12,995	13,438
Bank borrowings - unsecured short term	15,687	16,471
of repayment	12,655	
Loan from subsidiary with no specified date		
	£'000	£'000
*	1.989	<u> 1989</u>
	Company	Group
is. Greaters, amounts railing due within one year		

Bank borrowings are made against short term or overdraft facilities, all at commercial rates of interest, all repayable within one year.

#### 13. Creditors: amounts falling due after more than one year

	Company 1989 £'000	<u>Group</u> 1989 £'000
Loan repayable to group company after more than 5 years	12,000	12,000

#### 14. Provisions for liabilities and charges

The provision and potential liability in respect of deferred taxation at 35% as at 31st December, 1989 comprises:

	<u>Company</u> <u>1989</u> £'000	Group 1989 £'000
Excess capital allowance	(36)	(36)
Other timing differences	53	53
	UP in de	** 41 **
	1.7	1.7
	\$M\$;#M\$ (ME)	12 V DE RE

NOTES TO THE ACCOUNTS AT 31ST DECEMBER, 1989 (CONTINUED)

#### 15. Share capital

	1989 £'000
Authorised share capital Ordinary shares of fl each	35,000
Allotted, called up and fully paid share capital Ordinary shares of £1 each	7,000

During the year 7,000,000 shares of fl each were issued to provide initial funds for the company.

#### 16. Capital commitments

·		Company 1989 £'000	Group 1989 £'000
Amounts authorised by the directors but not contracted for	\$ \frac{8}{v}	9	9

#### 17. Financial commitments

#### Operating leases

At 31st December, 1989 the group had annual commitments under non-cancellable operating leases as set out below:

		1989
	Lary aim	
	<u>buildings</u>	
Operating leases which expire:	£,000	£7000\
Within one year	120	9
In the second to fifth years	w.	154
	## (##)	40 HP 49
	1.20	163
	introva.	-

#### Finance leases

At 31st December, 1989 the group had no obligations under non-cancellable finance leases.

#### 18. Contingent liabilities

The group has issued indemnities in respect of matters arising in the normal course of the importation of goods. The directors do not foresee any payments being made under these indemnities which, at the year end, totalled £1,536,442.