

Registration number: 02325990

Amoena (UK) Limited

Annual Report and Financial Statements

for the Year Ended 30 September 2022



Rödl & Partner Limited 170 Edmund street Birmingham B3 2HB

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Company Information

Directors

O H Doerner

P D Jefferies

Company secretary

V M Yates

Registered office.

li Eagle close, Chandlers Ford Eastleigh Hampshire S053 4NF

Auditors

Rödl & Partner Limited 170-Edmund street Birmingham B3 2HB

Directors' Report for the Year Ended 30 September 2022

The directors present their report and the financial statements for the year ended 30 September 2022.

Directors of the company

The directors who held office during the year were as follows:

O H Doemer

R D Fisher (ceased 22 July 2022)

The following director was appointed after the year end:

P D Jefferies (appointed 6 January 2023)

Principal activity

The principal activity of the company is the distribution of silicone breast forms to hospitals and surgical made houses in the UK. It also provides a mail order service offering specialist underwear and swimwear.

Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

Small companies provision statement

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved and authorised by the Board on 31/08/A3, and signed on its behalf by:

Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 and in accordance with FRS 102 Section IA. The Financial Reporting Standard applicable in the UK and Republic of Ireland. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of Amoena (UK) Limited

Opinion

We have audited the financial statements of Amoena (UK) Limited (the 'company') for the year ended 30 September 2022, which comprise the Statement of Income and Retained Earnings, Balance Sheet, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 Section 1A The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2022 and of its profit for the
 year then ended;
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may east significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the original financial statements were authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independent Auditor's Report to the Members of Amoena (UK) Limited

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our apinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime
 and take advantage of the small companies' exemptions in preparing the directors' report and from the
 requirement to prepare a strategic report.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities [set out on page 3], the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor Responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Independent Auditor's Report to the Members of Amoena (UK) Limited

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- · Enquiry of management, those charged with governance around actual and potential litigation and claims;
- · Enquiry of entity staff to identify any instances of non-compliance with laws and regulations;
- Reviewing financial statement disclosures and testing to supporting documentation to assess compliance with applicable laws and regulations;
- Performing audit work over the risk of management override of controls, including testing of journal entries and
 other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the
 normal course of business and reviewing accounting estimates for bias.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Imran Farooq (Senior Statutory Auditor)
For and on behalf of Rödi & Partner Limited, Statutory Auditor

170 Edmund street Birmingham B3 2HB

31st Aug, 2023

Statement of Income and Retained Earnings for the Year Ended 30 September 2022.

	Note	2022 £	2021 £
Turnover		3,703,273	3,423,922
:Cost of sales		(1,700,271)	(1,916,053)
Gross profit		2,003,002	1,507,869
Distribution costs		(1,603,762)	(1,383,032)
Administrative expenses		(542,124)	(437,757)
Other operating income		242,763	339,315
Operating profit	· .	99,879	26,395
Interest payable and similar charges		(16,010)	(26,204)
	•	(16,010)	(26,204)
Profit before tax		83,869	191
Profit for the financial year		83,869	191
Retained earnings brought forward		182,994	182,803
Retained earnings carried forward	<i>3</i> 0 %	266,863	182,994

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

(Registration number: 02325990) Balance Sheet as at 30 September 2022

	Note	2022 £	2021 £
Fixed assets	•		*
Intangible assets	4.	1.838	2,116
Tangible assets	5° `≥	12,486	17,240
•		14,324	19,356
Current assets:	• •		,
Stocks	6	629,532	646,748
Debtors		374.379	434.736
Cash at bank and in hand	·,	161,652	156,152
		1,165,563	1,237,636
Creditors: Amounts falling due within one year		(813,024)	(973,998)
Net current assets	· · · · · · · · · · · · · · · · · · ·	352,539	263,638
Net assets		366,863	282,994
Capital and reserves			
Called up share capital	, <u>\$</u>	100.000	100,000
Retained earnings	, ,	266,863	182,994
Shareholders' funds	· É	366,863	282,994

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved and authorised by the Board on 31/09/23, and signed on its behalf by:

The notes on pages 9 to 14 form an integral part of these financial statements.

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Notes to the Financial Statements for the Year Ended 30 September 2022

1 General information

The address of its registered office is: 1 Eagle close, Chandlers Ford Eastleigh Hampshire S053 4NF

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A smaller entities - The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland and the Companies Act 2006 (as applicable to companies subject to the small companies regime).

Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

The presentational currency used to prepare the financial statements is Sterling (£), all amounts have been rounded to the nearest £1.

Summary of disclosure exemptions

As the Company is a 100% wholly owned subsidiary of Amoena Management Holding GmbH, the Company is considered to be a qualifying entity (for the purposes of this FRS) and has taken advantage of the exemption available under FRS 102 in respect of the following disclosures:

- Related Party Disclosures with members of that group.

Going concern

The financial statements have been prepared on a going concern basis.

Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities

Notes to the Financial Statements for the Year Ended 30 September 2022

Foreign currency transactions and balances

Transactions in foreign currencies are recorded at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the closing rates at the balance sheet date. All exchange differences are included in the Statement of Income.

Tax

The tax expense for the period comprises tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income. Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

Tangible assets

Tangible assets are stated in the balance sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class:

Office equipment

Furniture, fixtures and fittings

Computer equipment

Leasehold improvements.

Depreciation method and rate

5 years (20% per annum)

5 years (20% per annum)

5 years (20% per annum)

remaining life of the lease

Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

Asset class

Website development

Amortisation method and rate

3 years (33% per annum)

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Notes to the Financial Statements for the Year Ended 30 September 2022

Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first-in, first-out (FIFO) method.

The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. At each reporting date, stocks are assessed for impairment. If stocks are impaired, the carrying amount is reduced to its selling price less costs to complete and sell; the impairment loss is recognised immediately in the Statement of Income.

Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases, Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

Notes to the Financial Statements for the Year Ended 30 September 2022

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Where shares are issued, any component that creates a financial liability of the company is presented as a liability in the balance sheet. The corresponding dividends relating to the liability component are charged as interest expense in the Statement of Income.

3 Staff numbers

The average number of persons employed by the company (including directors) during the year, was 21 (2021: 21).

4 Intaugible assets

		Website development £	Totāl £
Cost or valuation At 1 October 2021		324.989	324,989
At 30 September 2022		324.989	324,989
Amortisation At 1 October 2021 Amortisation charge		322:873 278	322,873 278
At 30 September 2022		323,151	323,151
Carrying amount	·,		
At 30 September 2022		1,838	1,838
At 30 September 2021		2,116	2,116

Notes to the Financial Statements for the Year Ended 30 September 2022

5 Tangible assets

Leasehold improvement £	Office equipment £	Furniture, fixtures and fittings	Computer equipment £	Total £
77,836	33,334	34,156	55,042 614	200.368 614
77;836	33,334	34,156	55,656	200,982
72;363 1,263	32,598 236	54,156	44.011 3,869	183,128 5,368
73,626	32,834	34,156	47,880	188,496
4,210 5,473	500 736	The state of the s	7,776	12.486 17.240
	77,836 77,836 72,363 1,263 73,626	Leasehold improvement £ 277,836 33,334 33,334 32,598 1,263 236 32,834 4,210 500	Leasehold improvement £ Office equipment £ Furniture, fixtures and fittings £ 77,836 33,334 34,156 77,836 33,334 34,156 72,363 32,598 34,156 1,263 236 73,626 32,834 34,156 4,210 500	Leasehold improvement £ Office equipment £ Furniture, fixtures and fittings £ Computer equipment £ 77,836 33,334 34,156 55,042 614 77,836 33,334 34,156 55,656 72,363 32,598 34,156 44,011 3,869 1,263 236 32,834 34,156 47,880 4,210 500 7,776

· ·		2022	2021
		£	£
inished goods and goods for resale	٠.	629,532	646,748

Notes to the Financial Statements for the Year Ended 30 September 2022

Trade debtors 2022 2021 £						•
Trade debtors 293,690 350,778 Amounts owed by group undertakings 52,819 45,788 Prepayments 26,792 38,170 Other debtors 1,078 7 8 Creditors 374,379 434,736 8 Creditors 2022 2021 £ £ £ Due within one year 11,018 61,894 Amounts owed to group undertakings 11,018 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	7 Debtors	.3.			2022	2034
Amounts owed by group undertakings 52,819 45,788 Prepayments 26,792 38,170 Other debtors 1,078 7 8 Creditors Creditors: amounts falling due within one year 2022 2021 £ Due within one year Trade creditors 11.018 61.894 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766	•	**			***	
Amounts owed by group undertakings 52,819 45,788 Prepayments 26,792 38,170 Other debtors 1,078 7 8 Creditors Creditors: amounts falling due within one year 2022 2021 £ Due within one year Trade creditors 11.018 61.894 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766	*			•	202 600	250:779
Prepayments 26,792 38,170 Other debtors 1,078 7 374,379 434,736 8 Creditors 2022 2021 £ £ Due within one year 11.018 61,894 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998						
Other debtors 1,078 2 374,379 434,756 8 Creditors 2022 2021 £ £ Due within one year 11.018 61.894 Amounts owed to group undertakings 11.018 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998				•		
8 Creditors 374,379 434,736 Creditors: amounts falling due within one year 2022 2021 £ £ £ Due within one year 11.018 61.894 Trade creditors 11.018 652,881 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998						58,170
8 Creditors Creditors: amounts falling due within one year 2022 2021 £ £ Due within one year 11.018 61.894 Trade creditors 11.018 652,881 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	Other debtors				, , , , , , , , , , , , , , , , , , ,	
Creditors 2022 2021 E E					374,379	434,736
Creditors 2022 2021 E E	W.				•	
Due within one year 11.018 61.894 Trade creditors 11.018 652,881 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	8 Creditors					5
Due within one year £ £ Trade creditors 11.018 61.894 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	Creditors: amounts falling due with	in one year		•	:40'44	2021
Due within one year Trade creditors 11.018 61.894 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	•					
Trade creditors 11.018 61.894 Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	•			•	•	
Amounts owed to group undertakings 479,361 652,881 Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	Due within one year		•	Á		**
Taxation and social security 84,703 76,718 Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	Trade creditors	٠.				
Accruals and deferred income 89,263 55,739 Other creditors 148,679 126,766 813,024 973,998	Amounts owed to group undertakings			. 3		
Other creditors 148,679 126,766 815,024 973,998	Taxation and social security	,				
813,024 973,998	Accruals and deferred income					5 M 14M
	Other creditors			y	148,679	126,766
	i i i i i i i i i i i i i i i i i i i				813,024	973,998
	:	4.	3 ;*			
4 7	٧		,			
	* 6 4	•	•*	٠		
9 Share capital	9 Share capital	Þ			%	

Allotted, called up and fully paid shares

ŧ	;	20)22	20	21
8 · · · ·	.,	No.	£	No.	£ , ,
Ordinary shares of £1 each	 	100,000	100,000	100,000	100,000

10 Dividends

11 Controlling party

The company's immediate parent is Amoena Management Holding GmbH, incorporated in Germany.

Detailed Profit and Loss Account for the Year Ended 30 September 2022

· · · · · · · · · · · · · · · · · · ·		2022 £	2021 £
Turnover (analysed below)		3,703,273	3,423,922
Cost of sales (analysed below)		(1,700,271)	(1,916,053)
Gross profit		2,003,002	1,507,869
Gross profit (%)	,	54.09%	44.04%
Distribution costs (analysed below)	•	(1,603,762)	(1,383,032)
Administrative expenses			
Employment costs (analysed below)	* *	(15,663)	(3,858)
Establishment costs (analysed below)		(134.800)	(106.895)
General administrative expenses (analysed below)		(357,473)	(278,748)
Finance charges (analysed below)		(28,543)	(27,878)
Depreciation costs (analysed below)		(5,645)	(20,378)
		(542.124)	(437,757)
Other operating income (analysed below)		242,763	339,315
Operating profit	*	. 99.879	26,395
Interest payable and similar expenses (analysed below)		(16,010)	(26,204)
Profit before tax		83,869	191

Detailed Profit and Loss Account for the Year Ended 30 September 2022

			2022' £	2021 £
Turnover				
Sale of goods, UK	7 to 1		3,703,273	3,423,922
Cost of sales			e Silva	
Opening finished goods		•		(865,869)
Purchases'		•	(1,700,271)	(1,696,932)
Closing finished goods				646.748
		•	(1,700,271)	(1,916,053)
Distribution costs			·	t
Wages and salaries			(805,095)	(733,393)
Staff NIC (Employers)	!		(104,226)	(88,750)
Staff pensions (Defined contribution)		*	(60,645)	(52,874)
Private health insurance			(4,884)	(3,908)
Subcontract cost	,	•	(4,044)	(35,146)
Staff bonuses			(81,633)	(12,030)
Freight and carriage	•	ī	(256,600)	(221,742)
Motor expenses			(52,319)	(46,208)
Insurance	•		(14,032)	(11,713)
Promotional expenses	•	•	(220,284)	(177,268)
•		· .	(1,603,762)	(1,383,032)
Employment costs		•		
Staff training		•	(12,304)	à.
Staff welfare		•	(3,359)	(3,858)
	, .	,	(15,663)	(3,858)
Establishment costs		ì		
Rent		•	(78,677)	(77,787)
Rates	•		(12,801)	(2,611)
Light, heat and power	÷		(17,895)	(5,305)
Repairs and renewals			(25,427)	(21,192)
	•	, 5	(134,800)	(106,895)
General administrative expenses		-		
Telephone and fax			(21,246)	(22,058)
Computer software and maintenance costs		:	(50,398)	(59,227)
Printing, postage and stationery			(6,15 <u>2</u>)	(5,916)
Trade subscriptions			(10,527)	(7,842)
to the second se				

This page does not form part of the statutory financial statements.

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Detailed Profit and Loss Account for the Year Ended 30 September 2022

	2022 £	2021 £
Charitable donations	(4,484)	(1,668)
Sundry expenses	(988)	(838)
Management charges payable	(9,384)	(14,592)
Car hire and leasing expenses (Operating leases)	(28.698)	(28,292)
Travel and subsistence	(59,781)	(17,886)
Staff entertaining (allowable for tax)	(1,943)	(503)
Customer entertaining (disallowable for tax)	(3,683)	(1,293)
Accountancy fees	(7,489)	(8,369)
Auditor's remuneration - The audit of the company's annual accounts	(17,832)	(14,189)
Consultancy fees	(129,691)	(91,009)
Legal and professional fees		(4,352)
Bad debts written off	(5,177)	(681)
Other interest payable		(33)
	(357,473)	(278,748)
Finance charges		
Bank charges	(28,543)	(27,878)
Depreciation costs		•
Amortisation of website development costs	(278)	(14,445)
Depreciation of short leasehold property improvement	(1,263)	(842)
Depreciation of computer equipment	(3,868)	(4,367)
Depreciation of furniture, fixtures and fittings	(* *	(51)
Depreciation of office equipment (owned)	(236)	(673)
	(5,645)	(20,378)
Other operating income		221.21.
Other operating income	242,763	339,315
Interest payable and similar expenses		
Foreign currency gains/(losses)	(16,010)	(26,204)