### KENDA SYSTEMS LIMITED

Report and Financial Statements

Year Ended

31 December 2001

A47
COMPANIES HOUSE

0824 23/04/02

# ${\bf Kenda~Systems~Limited~and~Subsidiary~Undertakings}$

## Annual report and financial statements for the year ended 31 December 2001

Contents		
Page:		
1	Company information	1
2 to 3	Director's report	
4 to 5	Report of the indepen	ident auditors
6	Consolidated profit a	nd loss account
7	Consolidated balance	sheet
8	Company balance sho	eet
9	Consolidated stateme	ent of total recognised gains and losses
10	Consolidated cash flow statement	
11 to 18	Notes forming part of	f the financial statements
Directors		S K Kenda
Secretary and	registered office	D Campbell, 45-51 Whitfield Street, London, W1P 5RJ
Company nur	mber	2315839
Auditors		BDO Stoy Hayward, Connaught House, Alexandra Terrace, Guildford, Surrey, GU1 3DA
Solicitors		The Simpkins Partnership, 45-51 Whitfield Street, London, W1P 6AA
Bankers		Barclays Bank Plc, 155 Bishopsgate, London, EC2M 3XA

#### Report of the director for the year ended 31 December 2001

The director presents his report together with the audited financial statements for the year ended 31 December 2001.

#### Principal activities, review of business and future developments

The principal activities of the group during the year were the marketing and implementation of Kenda Systems' services, principally IT recruiting services throughout the UK and continental Europe, primarily the Netherlands.

The group is expected to continue to progress and is committed to the UK and Dutch markets.

#### Trading results and dividends

The group made a profit on ordinary activities of £50,302 (2000 - £56,569). The director does not recommend payment of a dividend (2000 - £Nil).

#### Director

The director of the company during the year and his beneficial interests in the ordinary share capital of the company were as follows:

Ordinary shares of £1 each
31 December 2001 31 December 2000

S K Kenda 1

The director's interest in the shares of the ultimate parent company are shown in the accounts of that company.

#### Statement of director's responsibilities

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Report of the director for the year ended 31 December 2001 (continued)

#### Fixed assets

The movements in fixed assets are set out in notes 7 and 8 to the accounts.

The group purchased tangible fixed assets costing £12,506 (2000 - £55,761) during the year.

#### Euro

In preparation for the introduction of the Euro, the group has established procedures designed to ensure that the practical issues surrounding its introduction have been identified and adequate steps have been taken to ensure that the group is ready for its introduction.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office. The company, having passed an elective resolution at a duly convened general meeting of the members, is exempt from the need to reappoint auditors annually. BDO Stoy Hayward will therefore continue in office for the forthcoming year in accordance with section 385(a) Companies Act 1985.

#### By order of the Board

Director

19 APRIL 2002

S K Kenda

#### Report of the independent auditors

### To the shareholders of Kenda Systems Limited

We have audited the financial statements of Kenda Systems Limited for the year ended 31 December 2001 on pages 6 to 18 which have been prepared under the accounting policies set out on page 11.

Respective responsibilities of director and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Report of the independent auditors (Continued)

### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the group's and company's affairs as at 31 December 2001 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BDO STOY HAYWARD

Chartered Accountants and Registered Auditors

Guildford

19 April 2002

## Consolidated profit and loss account for the year ended 31 December 2001

•	Notes	2001 €	2000 £
Turnover Cost of sales	2	5,581,664 (4,529,458)	7,266,797 (5,866,041)
Group profit		1,052,206	1,400,756
Administrative expenses		(996,222)	(1,334,891)
Operating profit	3	55,984	65,865
Interest receivable Interest payable	5	7,397 (13,079)	10,487 (19,783)
Profit on ordinary activities before taxation		50,302	56,569
Tax on profit on ordinary activities	6	814	(9,002)
Profit on ordinary activities after taxation	13	51,116	47,567

None of the group's activities were acquired or discontinued during the above two financial years.

## Consolidated balance sheet at 31 December 2001

	Notes	2001 £	2000 £
Fixed assets			
Tangible assets	7	100,709	141,646
Current assets			
Debtors	9	1,095,797	1,470,002
Cash at bank and in hand		275,081	-
		1,370,878	1,470,002
Creditors			
Amount falling due within one year	10	(874,149)	(1,058,981)
Net current assets		496,729	411,021
Total assets less current liabilities		597,438	552,667
Provisions for liabilities	11	(1,224)	(1,224)
		596,214	551,443
Control and array			
Capital and reserves	12	050	050
Called up share capital	12	950	950
Share premium account	13	13,768	13,768
Profit and loss account	13	581,496	536,725
Equity shareholders funds	13	596,214	551,443

The financial statements were approved by the Board on 19 April 2001

S K Kenda

Director

## Parent Company balance sheet at 31 December 2001

	Notes	2001 £	2000 £
Fixed assets		<b>₩</b>	<b>~</b>
Tangible assets	7	86,809	119,458
Investments	8	91,406	181,711
		178,215	301,169
Current assets			
Debtors	9	747,368	851,606
Cash at bank and in hand		151,801	•
		899,169	851,606
Creditors			( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (
Amounts falling due within one year	10	(546,315)	(603,282)
Net current assets		352,854	248,324
Total assets less current liabilities		531,069	549,493
Provisions for liabilities	11	(1,224)	(1,224)
		529,845	548,269
Canital and vaccinias			
Capital and reserves	12	950	950
Called up share capital Share premium account	13	13,768	13,768
Profit and loss account	13	515,127	533,551
Tront and toss account	13	313,147	JJJ,JJI
Equity shareholders funds	13	529,845	548,269

The financial statements were approved by the Board on 19 April 2002

S K Kenda

Director

## Consolidated statement of total recognised gains and losses for the year ended 31 December 2001

Total recognised gains and losses	2001 £	2000 £
Profit for the financial year	51,116	47,567
Exchange difference on retranslation of net assets of subsidiary undertakings	(6,345)	3,173
Total recognised gains and losses relating to the year	44,771	50,740

## Consolidated cash flow statement for the year ended 31 December 2001

Reconciliation of operating profit to net cash inflow from operating activities  Operating profit  Depreciation charges	55,984 52,684 108,668	65,865 74,805
	52,684	-
	108,668	
		140,670
Decrease in debtors	375,789	496,500
Decrease in creditors Effect of exchange difference arising on consolidation	(260,760) (5,586)	(269,042) (2,329)
Net cash inflow from operating activities	218,111	365,799
Cash flow statement	218,111	365,799
Net cash inflow from operating activities		
Returns on investments and servicing finance	(5,682)	(9,296)
Taxation Conital companditure	(12,454)	
Capital expenditure	(12,506)	(55,761)
Financing	187,469	201,947
Decrease in long term borrowings	-	(535,195)
(Decrease)/increase in cash	187,469	(333,248)
Reconciliation of net cash flow to movement in net debt		
Increase/(decrease) in cash in the year	187,469	(333,248)
Decrease in long term borrowings	-	535,195
Change in debt	187,469	201,947
Net debt at 1 January 2001	(130,929)	(332,876)
Net cash/(debt) at 31 December 2001	56,540	(130,929)

Notes to the cash flow statement are included in note 16 of the accounts.

#### Notes forming part of the financial statements for the year ended 31 December 2001

#### 1 Accounting policies

The financial statements have been prepared under the historical cost convention, and are in accordance with applicable accounting standards.

As provided by Section 230 of the Companies Act 1985, no separate profit and loss account for the parent undertaking is included.

#### Basis of consolidation

The consolidated financial statements incorporate the result of Kenda Systems Limited and all of its subsidiary undertakings as at 31 December 2001 using the acquisition method of accounting.

#### Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value of each asset evenly over its expected useful life as follows:-

Computer and office equipment

3-5 years

#### Deferred taxation

Deferred taxation is provided under the liability method on all timing differences to the extent that it is probable that the liability will crystallise in the foreseeable future.

#### Leasing and hire purchase commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight-line basis over the term of the lease.

#### Foreign currencies

#### Company

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. All differences are taken to the profit and loss account.

#### Group

The accounts of overseas subsidiary undertakings are translated at the rate of exchange ruling at the balance sheet date. The exchange difference arising on the retranslation of opening net assets is taken directly to reserves.

#### Pension costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year which they become payable. The assets of the scheme are held separately from those of the company in an independently administered fund.

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

2	Turnover				
	Turnover represents	the amount derived	from the provision	by the Group of so	ervices to third party

	customers during the year, net of value added tax.		1
	An analysis of turnover by geographical market is given below:-	2001 £	2000 £
	United Kingdom Netherlands	2,042,167 3,539,497	2,193,776 5,073,021
		5,581,664	7,266,797
3	Operating profit		
	This is stated after charging:-		
	Auditors remuneration		
	<ul><li>- audit services</li><li>- other services</li></ul>	8,200 3,245	7,950 2,545
	Depreciation	52,684	74,805
	Operating lease rentals	,	,
	- land and buildings	125,744	186,927
4	Staff costs		
	Wages and salaries	542,541	631,245
	Social security	52,604	67,641
	Other pension costs	4,360	3,174
		599,505	702,060
	The average number of employees during the year was made up as follows:-	2001 No	2000 No
	Sales	9	11
	Office management	12	16
		21	27
5	Interest payable	2001 £	2000 £
	Interest payable on loans and overdrafts repayable within five years	13,079	19,783

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

6	Tax on profit on ordinary activities		2001 £	2000 £
	Based on profit for the year:		~	~
	Current year UK corporation tax Overseas tax		(1,172)	50,000 (38,000)
	<b>Prior years</b> Corporation tax over provided in previous periods		358	(2,998)
			(814)	9,002
7	Tangible fixed assets Group	Office equipment £	Computer equipment	Total £
	Cost: At 1 January 2001 Additions Disposals Currency adjustments At 31 December 2001	98,673 1,467 (36,200) (496) 63,444	235,117 11,039 (24,290) (1,459) 220,407	333,790 12,506 (60,490) (1,955) 283,851
	Depreciation: At 1 January 2001 Provided during the year Disposals Currency adjustments	66,801 11,385 (36,200) (448)	125,343 41,299 (24,290) (748)	192,144 52,684 (60,490) (1,196)
	At 31 December 2001  Net book value:	41,538	141,604	183,142
	At 31 December 2001  At 31 December 2000	21,906 ————————————————————————————————————	78,803 ————————————————————————————————————	141,646

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

7	Tangible fixed assets (continued)			
	Company	Office equipment £	Computer equipment £	Total £
	Cost:			
	At 1 January 2001	84,186	192,376	276,562
	Additions	767	11,039	11,806
	Disposals	(31,653)	(19,873)	(51,526)
	At 31 December 2001	53,300	183,542	236,842
	Depreciation:			
	At 1 January 2001	53,682	103,422	157,104
	Provided during the year	10,810	33,645	44,455
	Disposals	(31,653)	(19,873)	(51,526)
	At 31 December 2001	32,839	117,194	150,033
	Net book value:	-		
	At 31 December 2001	20,461	66,348	86,809
	At 31 December 2000	30,504	88,954	119,458
8	Investments			£
•	Company			
	Cost: At 1 January 2001 and 31 December 2001			181,711
	<b>Provisions:</b> At 1 January 2001			
	Provisions in year			90,305
	At 31 December 2001			90,305
	Net book value:			
	At 31 December 2001			91,406
	At 31 December 2000			181,711

#### Notes' forming part of the financial statements for the year ended 31 December 2001 (Continued)

#### 8 Investments (continued)

Details of the principal investments in which the company holds more than 10% of the nominal value of any class of share capital are as follows:-

	Name of Company	Country of registration	Holding	Proport voting and held	rights	of business
	Kenda Systems BV	Netherlands	Common Stock		_	iter services
	Kenda Systems GmbH Knight Programming Support Limited	Germany England and Wales	Common Stock Ordinary share		Compi Dorma	ater services ant
9	Debtors			Group		ompany
			2001	2000	2001	2000
			£	£	£	£
	Amounts falling due within or Trade debtors	ie year:-	840,422	1,320,802	531,148	618,533
	Prepayments and accrued incom	ie.	246,021	1,320,802	150,510	103,578
	Other debtors		4,616	2,606	574	240
	Amounts owed by group undert	akings	4,738	-	65,136	129,255
			1,095,797	1,470,002	747,368	851,606
10						
	Amounts falling due within on	e year:-	2001 £	2000 £	2001 £	2000 £
	Bank overdrafts		218,541	130,929	178,717	171,637
	Trade creditors		162,314	209,112	137,204	154,355
	Current corporation tax		-	11,684	96	50,000
	Other taxes and social security		88,849	258,713	5,459	(28,355)
	Accruals and deferred income		290,406	292,319	196,735	210,350
	Other creditors		114,039	156,224	28,104	45,295
			874,149	1,058,981	546,315	603,282

The bank overdrafts are secured by a debenture over the company's assets.

Bank overdrafts at 31 December 2001 include £111,194 (2000: £410) which represents net borrowings under a sales ledger finance agreement. The agreement provides for the bank to advance to Kenda Systems Limited amounts up to 80% of approved debts as defined, to a maximum of £750,000. Amounts advanced bear interest at 1.5% over the bank's base rate. The bank has full recourse to the company for any unpaid debts. Borrowings under the agreement are secured by amounts due from the company's trade debtors.

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

### 11 Provisions for liabilities

### Group and company

Deferred taxation provided in the accounts and the amounts not provided are as follows:-

		Pro	vided	Unprovided	
		2001 £	2000 £	2001 £	2000 £
	Capital allowances in advance of depreciation Other timing difference	2,705 (1,481)	2,705 (1,481)		-
		1,224	1,224		-
12	Share capital			2001 £	2000 £
	Authorised:				
	1,000 ordinary shares of £1 each			1,000	1,000
	Issued and fully paid: 950 ordinary shares of £1 each		:	950	950

### 13 Reconciliation of shareholders' funds and movements on reserves

	Share capital £	Share premium £	Profit and loss account	Total £
Group				
At 1 January 2000	950	13,768	485,985	500,703
Retained profit for the year	_	-	47,567	47,567
Exchange difference on retranslation of net assets				
of subsidiary undertakings	-	-	3,173	3,173
At 31 December 2000	950	13,768	536,725	551,443
Retained profit for the year	-	-	51,116	51,116
Exchange difference on retranslation of net assets				
of subsidiary undertakings	-	-	(6,345)	(6,345)
At 31 December 2001	950	13,768	581,496	596,214
Company				
At 1 January 2000	950	13,768	424,547	439,265
Retained profit for the year	-	-	109,004	109,004
At 31 December 2000	950	13,768	533,551	548,269
Retained loss for the year	-	-	(18,424)	(18,424)
At 31 December 2001	950	13,768	515,127	529,845
<del>-</del>				

### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

#### 14 Commitments

The company had no capital commitments at 31 December 2001 or 31 December 2000.

### 15 Related party and controlling party information

The voting rights of the company are entirely controlled by the ultimate parent undertaking, which is controlled by Mr S.K. Kenda.

Within debtors there is a balance due from Kenda Systems Incorporated of £4,738 (2000 – debtor £51,614).

16 Notes to the cash flow statement		2001 £	2000 £
1 Gross cash flows		~	€
Returns on investments and servicing of finance			
Interest received		7,397	10,487
Interest paid		(13,079)	(19,783)
	-	(5,682)	(9,296)
Capital expenditure	=	<del></del>	
Payments to acquire tangible fixed assets		12,506	55,761
Financing			
Net movement in debt		-	(535,195)
	-	-	(535,195)
2 Analysis of changes in net funds	=	Cash	
•	2001	flows	2000
	£	£	£
Cash at bank and in hand	275,081	275,081	_
Bank overdraft	(218,541)	(87,612)	(130,929)
	56,540	187,469	(130,929)

#### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

### 17 Obligations under leases

The company had annual commitments under non-cancellable operating leases as set out below:-

	Group		Company	
	2001	2000	2001	2000
	£	£	£	£
Other leases:				
Within one year	-	1,506	-	1,506
Land and buildings:				
Within two to five years	55,833	56,546	35,395	35,385
	55,833	58,052	35,395	36,891

#### 18 Share options

Employees in the companies hold options in the shares of the ultimate parent company under the group's share option scheme. Invitations to subscribe for options are made on the 1 January each year depending upon employees' years of service.

The share option scheme commenced on 1 January 2000.

Share options granted under the scheme are summarised below:-

	Exercise price	Exercisable from	Exercisable to	options at 31 December 2001
Shares in parent undertaking	£2.17	1 January 2000	31 December 2010	12,600

The mid-market price of the shares at 31 December 2001 was £1.89

### 19 Ultimate parent undertaking

The largest group of undertakings for which group accounts are drawn up and of which the company is a member is Kenda Systems Incorporated, a company incorporated in the United States of America. The company is ultimately controlled by Mr S.K. Kenda.