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**EXTERIOR PLAS LIMITED**

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**UNAUDITED**

**FINANCIAL STATEMENTS**

**INFORMATION FOR FILING WITH THE REGISTRAR**

**FOR THE PERIOD ENDED 31 AUGUST 2019**

**EXTERIOR PLAS LIMITED**  
**REGISTERED NUMBER: 02287242**

**BALANCE SHEET**  
**AS AT 31 AUGUST 2019**

|   | Note | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|---|------|------------------------|--------------------------|
| <b>Fixed assets</b>                                     |      |                        |                          |
| Tangible assets   | 4    | 464,131                | 536,119                  |
| Investments   | 5    | 134,390                | 50,500                   |
|   |      | <u>598,521</u>         | <u>586,619</u>           |
| <b>Current assets</b>                                   |      |                        |                          |
| Stocks  | 6    | 124,603                | 123,327                  |
| Debtors: amounts falling due within one year            | 7    | 2,227,500              | 2,351,466                |
| Cash at bank and in hand                                | 8    | 556                    | 4,499                    |
|   |      | <u>2,352,659</u>       | <u>2,479,292</u>         |
| Creditors: amounts falling due within one year          | 9    | (2,194,712)            | (2,277,620)              |
| <b>Net current assets</b>                               |      | <u>157,947</u>         | <u>201,672</u>           |
| <b>Total assets less current liabilities</b>            |      | <u>756,468</u>         | <u>788,291</u>           |
| Creditors: amounts falling due after more than one year | 10   | (278,810)              | (292,736)                |
| <b>Provisions for liabilities</b>                       |      |                        |                          |
| Deferred tax  | 11   | (65,761)               | (82,452)                 |
|   |      | <u>(65,761)</u>        | <u>(82,452)</u>          |
| <b>Net assets</b>                                       |      | <u><u>411,897</u></u>  | <u><u>413,103</u></u>    |
| <b>Capital and reserves</b>                             |      |                        |                          |
| Called up share capital                                 |      | 10,002                 | 10,002                   |
| Profit and loss account                                 |      | 401,895                | 403,101                  |
|   |      | <u>411,897</u>         | <u>413,103</u>           |

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**EXTERIOR PLAS LIMITED**  
**REGISTERED NUMBER: 02287242**

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**BALANCE SHEET (CONTINUED)**  
**AS AT 31 AUGUST 2019**

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The directors consider that the Company is entitled to exemption from audit under section 477 of the Companies Act 2006 and members have not required the Company to obtain an audit for the period in question in accordance with section 476 of Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of comprehensive income in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 9 January 2020.

**A Sheen**  
Director

The notes on pages 3 to 12 form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019**

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**1. General information**

Exterior Plas Limited is a private company, limited by shares and incorporated in England and Wales, United Kingdom, with a registered number 02287242. The address of the registered office is Haslers, Old station Road, Loughton, Essex, IG10 4PL. The principal activity of the company is that of manufacturing and supply of UPVC products.

**2. Accounting policies**

**2.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The financial statements are presented in sterling which is the functional currency of the company and rounded to the nearest pound.

The following principal accounting policies have been applied:

**2.2 Associates and joint ventures**

Associates and Joint Ventures are held at cost less impairment.

**2.3 Revenue**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

**Sale of goods**

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

**2.4 Tangible fixed assets**

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

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**2. Accounting policies (continued)**

**2.4 Tangible fixed assets (continued)**

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, on a reducing balance basis.

Depreciation is provided on the following basis:

|                          |                           |
|--------------------------|---------------------------|
| Plant & machinery        | - 25% on reducing balance |
| Motor vehicles           | - 25% on reducing balance |
| Fixtures & fittings      | - 15% on reducing balance |
| Computer equipment       | - 25% on reducing balance |
| Improvements to premises | - Not depreciated         |

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

**2.5 Valuation of investments**

Investments in subsidiaries are measured at cost less accumulated impairment.

**2.6 Stocks & work in progress**

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

**2.7 Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**2.8 Cash and cash equivalents**

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

**2.9 Financial instruments**

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

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**2. Accounting policies (continued)**

**2.9 Financial instruments (continued)**

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

**2.10 Creditors**

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

**2.11 Finance costs**

Finance costs are charged to the Statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

**2.12 Dividends**

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

**2.13 Pensions**

**Defined contribution pension plan**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

**2.14 Interest income**

Interest income is recognised in the Statement of comprehensive income using the effective interest method.

**2.15 Borrowing costs**

All borrowing costs are recognised in the Statement of comprehensive income in the period in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

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**2. Accounting policies (continued)**

**2.16 Provisions for liabilities**

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of comprehensive income in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance sheet.

**2.17 Current and deferred taxation**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**2.18 Employee Benefit Trust (EBT)**

The company has established an Employee Benefit Trust (EBT) for the benefit of certain employees. In accordance with UTIF 32, until such time as the assets of the EBT vest unconditionally with the employees, the assets and liabilities of the EBT are included within the relevant assets and liabilities of the company.

**3. Employees**

The average monthly number of employees, including directors, during the period was 25 (2018 - 20).

EXTERIOR PLAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

4. Tangible fixed assets

|   | Plant &<br>machinery<br>£ | Motor vehicles<br>£ | Fixtures &<br>fittings<br>£ | Computer<br>equipment<br>£ | Imp'ments to<br>premises<br>£ |
|---|---------------------------|---------------------|-----------------------------|----------------------------|-------------------------------|
| <b>Cost or valuation</b>                    |                           |                     |                             |                            |                               |
| At 7 September 2018                         | 326,937                   | 782,250             | 9,040                       | 17,567                     | 38,174                        |
| Additions                                   | -                         | 50,849              | -                           | 13,406                     | -                             |
| At 31 August 2019                           | 326,937                   | 833,099             | 9,040                       | 30,973                     | 38,174                        |
| <b>Depreciation</b>                         |                           |                     |                             |                            |                               |
| At 7 September 2018                         | 305,779                   | 314,843             | 5,738                       | 11,489                     | -                             |
| Charge for the period on owned<br>assets    | 5,290                     | 29,658              | 495                         | 4,072                      | -                             |
| Charge for the period on financed<br>assets | -                         | 96,728              | -                           | -                          | -                             |
| At 31 August 2019                           | 311,069                   | 441,229             | 6,233                       | 15,561                     | -                             |
| <b>Net book value</b>                       |                           |                     |                             |                            |                               |
| At 31 August 2019                           | 15,868                    | 391,870             | 2,807                       | 15,412                     | 38,174                        |
| <i>At 6 September 2018</i>                  | <i>21,158</i>             | <i>467,407</i>      | <i>3,302</i>                | <i>6,078</i>               | <i>38,174</i>                 |



EXTERIOR PLAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

4. Tangible fixed assets (continued)

|  | Total<br>£ |
|--|------------|
| <b>Cost or valuation</b>                 |            |
| At 7 September 2018                      | 1,173,968  |
| Additions                                | 64,255     |
|  | <hr/>      |
| At 31 August 2019                        | 1,238,223  |
|  | <hr/>      |
| <b>Depreciation</b>                      |            |
| At 7 September 2018                      | 637,849    |
| Charge for the period on owned assets    | 39,515     |
| Charge for the period on financed assets | 96,728     |
|  | <hr/>      |
| At 31 August 2019                        | 774,092    |
|  | <hr/>      |
| <b>Net book value</b>                    |            |
| At 31 August 2019                        | 464,131    |
|  | <hr/>      |
| <b>At 6 September 2018</b>               | 536,119    |
|  | <hr/>      |

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

|                | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|----------------|------------------------|--------------------------|
| Motor vehicles | 299,683                | 358,411                  |
|                | <hr/>                  | <hr/>                    |
|                | 299,683                | 358,411                  |
|                | <hr/>                  | <hr/>                    |

EXTERIOR PLAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

5. Fixed asset investments

|                          | Investments in<br>associates<br>£ |
|--------------------------|-----------------------------------|
| <b>Cost or valuation</b> |                                   |
| At 7 September 2018      | 50,500                            |
| Additions                | 83,890                            |
|                          | <u>134,390</u>                    |
| At 31 August 2019        | <u><u>134,390</u></u>             |

6. Stocks

|               | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|---------------|------------------------|--------------------------|
| Raw materials | 124,603                | 123,327                  |
|               | <u>124,603</u>         | <u>123,327</u>           |

7. Debtors

|                                    | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|------------------------------------|------------------------|--------------------------|
| Trade debtors                      | 319,428                | 213,729                  |
| Amounts owed by group undertakings | 40,532                 | 1,208,668                |
| Other debtors                      | 1,300,252              | 890,655                  |
| Prepayments and accrued income     | 567,288                | 38,414                   |
|                                    | <u>2,227,500</u>       | <u>2,351,466</u>         |

The company made a contribution to the company's Employee Benefit Trust (EBT) during the year ended 31 August 2010 amounting to £500,500. A loan advanced to the company by the EBT of £500,500 (2017: £500,500) is included in other debtors.

EXTERIOR PLAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

8. Cash and cash equivalents

|                          | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|--------------------------|------------------------|--------------------------|
| Cash at bank and in hand | 556                    | 4,499                    |
| Less: bank overdrafts    | (246,379)              | (886,685)                |
|                          | <u>(245,823)</u>       | <u>(882,186)</u>         |

9. Creditors: Amounts falling due within one year

|   | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|---|------------------------|--------------------------|
| Bank overdrafts   | 246,379                | 886,685                  |
| Trade creditors   | 857,756                | 695,979                  |
| Corporation tax   | 110,001                | 75,753                   |
| Other taxation and social security                          | 255,703                | 205,811                  |
| Obligations under finance lease and hire purchase contracts | 50,145                 | 39,642                   |
| Other creditors   | 500,644                | 201,621                  |
| Accruals and deferred income                                | 174,084                | 172,129                  |
|   | <u>2,194,712</u>       | <u>2,277,620</u>         |

10. Creditors: Amounts falling due after more than one year

|  | 31 August<br>2019<br>£ | 6 September<br>2018<br>£ |
|--|------------------------|--------------------------|
| Net obligations under finance leases and hire purchase contracts | 278,810                | 292,736                  |
|  | <u>278,810</u>         | <u>292,736</u>           |

**EXTERIOR PLAS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019**

**11. Deferred taxation**

|                           | <b>2019<br/>£</b>      |
|---------------------------|------------------------|
| At beginning of year      | <b>(82,452)</b>        |
| Charged to profit or loss | <b>16,691</b>          |
| <b>At end of year</b>     | <b><u>(65,761)</u></b> |

The provision for deferred taxation is made up as follows:

|                                | <b>31 August<br/>2019<br/>£</b> | <i>6 September<br/>2018<br/>£</i> |
|--------------------------------|---------------------------------|-----------------------------------|
| Accelerated capital allowances | <b>(65,761)</b>                 | <i>(82,452)</i>                   |
|                                | <b><u>(65,761)</u></b>          | <i><u>(82,452)</u></i>            |

**12. Pension commitments**

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £18,206 (2018: £8,385). Contributions totalling £2,196 (2018 - £NIL) were payable to the fund at the balance sheet date and are included in creditors.

**13. Commitments under operating leases**

At 31 August 2019 the Company had future minimum lease payments under non-cancellable operating leases as follows:

|  | <b>31 August<br/>2019<br/>£</b> | <i>6 September<br/>2018<br/>£</i> |
|--|---------------------------------|-----------------------------------|
| Not later than 1 year                        | <b>50,000</b>                   | <i>53,450</i>                     |
| Later than 1 year and not later than 5 years | <b>200,000</b>                  | <i>200,000</i>                    |
| Later than 5 years                           | <b>100,000</b>                  | <i>150,000</i>                    |
|  | <b><u>350,000</u></b>           | <i><u>403,450</u></i>             |

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EXTERIOR PLAS LIMITED

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NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 AUGUST 2019

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**14. Directors' personal guarantees**

The directors guarantee all moneys dated 23/01/2007 for a principal amount of £1,000,000 plus interest and other costs.

**15. Related party transactions**

At the balance sheet date the following balances were due from/(to) related parties:

|                              | 31 August<br>2019<br>£ | 31 August<br>2018<br>£ |
|------------------------------|------------------------|------------------------|
| Entities with common control | 40,532                 | 1,208,668              |
| Key management personnel     | 325,339                | 270,800                |
|                              | <u>365,871</u>         | <u>1,479,468</u>       |

**16. Controlling party**

The ultimate controlling party is A Sheen by virtue of his majority shareholding in the parent company of Exterior Plas Limited.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.