Directors' report and financial statements for the year ended 30 June 2021

Company Number: 02271977

# **Bond Solon Training Limited**

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 30 June 2021

Directors' report and financial statements for the year ended 30 June 2021

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### **COMPANY INFORMATION**

for the year ended 30 June 2021

### **DIRECTORS**

M Milner

P Lawson

M Solon

R Amos (resigned 10 December 2020)

G Millward (appointed 10 December 2020)

### **COMPANY SECRETARY**

S Tahir

### **COMPANY NUMBER**

02271977

### REGISTERED OFFICE

5th Floor

10 Whitechapel High Street

London

**E18QS** 

### **BUSINESS ADDRESS**

5th Floor

10 Whitechapel High Street

London

**E18QS** 

### BANKING AGENT

Barclays Bank plc

1 Churchill Place

London

E14 5HP

### **SOLICITOR**

Osborne Clarke

One London Wall

London

EC2Y 5EB

Bond Solon Training Limited is a private limited company limited by shares.

### **DIRECTORS' REPORT**

for the year ended 30 June 2021

The directors submit their report and financial statements of Bond Solon Training Limited for the year ended 30 June 2021. The Directors' report has been prepared in accordance with the special provisions applicable to the small companies' exemptions under section 415A and 382 (3) of the Companies Act 2006. The Company has taken advantage of the exemption available to it under section 414B of the Companies Act 2006 to not prepare a strategic report.

### PRINCIPAL ACTIVITIES, REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The Company is focussed on providing management training and legal training consultancy for non-lawyers. The directors expect the Company to continue in this activity for the foreseeable future.

Revenue increased from £6,332,589 in 2020 to £7,288,988 in 2021, and operating profit increased from £1,455,088 in 2020 to £1,908,643 in 2021. Total net assets at 30 June 2021 were £3,386,105 (2020: £7,835,922). During the year the Company incurred an exceptional credit of £247,739 relating to the waiving of 0% interest intercompany loans with fellow group companies which were liquidated in the year.

The directors performed a review of the carrying value of the Company's investment in The Training Consultants Limited ('TCL'). The review concluded that the recoverable amount of TCL was less than the carrying value of the Company's investment in TCL. TCL was subsequently liquidated on 13 September 2021. Therefore, an impairment charge of £231,615 was made to reduce the carrying value of the investment in TCL to £nil at 30 June 2021.

#### **DIVIDENDS**

The Company paid a dividend of £6,223,253 (2020: £nil), which is £109.46 (2020: £nil) per share.

#### DIRECTORS

The directors of the Company who were in office during the year and up to the date of signing the financial statements, unless otherwise stated were:

M Milner

P Lawson

M Solon

R Amos (resigned 10 December 2020)

G Millward (appointed 10 December 2020)

### DIRECTORS THIRD PARTY INDEMNITY PROVISIONS

A qualifying third party indemnity provision was in place for directors throughout the year and at the date of the approval of the financial statements.

### **EXEMPTION FROM AUDIT**

For the year ended 30 June 2021 the Company was entitled to exemption from audit under section 479A of the Companies Act 2006 relating to subsidiary companies.

### Directors' responsibilities:

- the members have not required the Company to obtain an audit of its financial statements for the year in question in accordance with section 476; and
- the directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of the financial statements.

On behalf of the board

DocuSigned by:

Guy Millward O M99F888811096457

Director

7 December 2021

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

for the year ended 30 June 2021

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards, including FRS 101 have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT OF COMPREHENSIVE INCOME for the year ended 30 June 2021

	Note	2021 £	2020 £
REVENUE	2	7,288,988	6,332,589
Cost of sales	_	(1,888,647)	(1,707,124)
Gross profit		5,400,341	4,625,465
Administrative expenses		(3,491,698)	(3,170,377)
OPERATING PROFIT	-	1,908,643	1,455,088
Impairment charge Adjusting item	3 3	(231,615) 247,739	
PROFIT BEFORE TAXATION	3	1,924,767	1,455,088
Tax on profit on ordinary activities	5 _	(151,331)	126,536
PROFIT AND TOTAL COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR	_	1,773,436	1,581,624

The revenue and operating profit for the year arises from the Company's continuing operations.

The Company has no other comprehensive income other than those included in the results above.

BALANCE SHEET as at 30 June 2021

Company Registration No. 02271977

	Note	2021 £	2020 £
FIXED ASSETS Intangible assets Investments Deferred tax asset	6 7 —	118,859 	140,915 231,615
CURRENT ASSETS Debtors Cash at bank and in hand	8	6,000,969 9,283	9,341,271 22,877
Creditors: Amounts falling due within one year	10 _	6,010,252 (2,769,557)	9,364,148
NET CURRENT ASSETS	_	3,240,695	7,463,392
TOTAL ASSETS LESS CURRENT LIABILITIES	_	3,386,105	7,835,922
NET ASSETS	_	3,386,105	7,835,922
CAPITAL AND RESERVES Called up share capital Retained earnings	11 _	56,856 3,329,249	56,856 7,779,066
TOTAL SHAREHOLDERS' FUNDS	_	3,386,105	7,835,922

The notes on pages 7 to 14 form an integral part of these financial statements.

For the year ended 30 June 2021 the Company was entitled to exemption from audit under section 479A of the Companies Act 2006 relating to subsidiary companies.

The members have not required the Company to obtain an audit of its financial statements for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and for the preparation of the financial statements.

The financial statements and related notes on pages 4 to 14 were approved by the board of directors and authorised for issue on 7 December 2021 and are signed on its behalf by

Docusigned by:

Guy Millward

50F270811096457

G Millward Director

# Bond Solon Training Limited STATEMENT OF CHANGES IN EQUITY

for the year ended 30 June 2021

Company Registration No. 02271977

	Called up share capital £	Retained earnings £	Total shareholders' funds £
At 30 June 2019	56,856	6,197,442	6,254,298
Profit and total comprehensive income for the			
financial year		1,581,624	1,581,624
At 30 June 2020	56,856	7,779,066	7,835,922
Profit and total comprehensive income for the			
financial year		1,773,436	1,773,436
Dividends paid	_	(6,223,253)	(6,223,253)
At 30 June 2021	56,856	3,329,249	3,386,105

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

### **GENERAL INFORMATION**

Bond Solon Training Limited ('the Company') provides management training and legal training consultancy for non-lawyers. The Company is a private company and is incorporated and domiciled in the UK. The address of the registered office is 10 Whitechapel High Street, London, E1 8QS.

### 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **BASIS OF PREPARATION**

The financial statements have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006.

The Company is an indirect wholly owned subsidiary of Wilmington plc and is included in the consolidated financial statements of Wilmington plc, which are publicly available. The Company is therefore exempt by virtue of Section 400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its group.

The Company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- Cash flow statement and related notes;
- Disclosures in respect of capital management;
- Disclosures in respect of transactions with wholly owned subsidiaries;
- Certain disclosures in respect of IFRS 15 Revenue from contracts with customers;
- Comparative period reconciliations for share capital and tangible assets;
- The effects of new but not yet effective IFRSs; and
- Disclosures in respect of compensation of key management personnel and transactions entered into between two or more wholly-owned members of a group.

As the consolidated financial statements of Wilmington plc include the equivalent disclosures, the Company has also taken the exemptions FRS 101 available in respect of the following disclosures:

- IFRS 2 Share Based Payments in respect of group settled share based payments; and
- Certain disclosures required by IFRS 13 Fair Value Measurement and IFRS 7 Financial Instruments.

### GOING CONCERN

The directors confirm that they are satisfied that the Company has adequate resources to continue in business for the foreseeable future, being a period of at least 12 months from the date of approval of the financial statements.

As at the date of this report, the Management of the Company has assessed the overall impact of the Covid-19 pandemic on the Company's operational and financial position for at least 12 months. Management shall continuously assess the impact of Covid-19 on its operations as well as the financial position going forward.

For these reasons the directors continue to adopt the going concern basis in preparing the financial statements.

### REVENUE

Revenue is measured at the fair value of consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts and other sales-related taxes.

Revenue is recognised at a point in time when a performance obligation is satisfied by transferring a good or service to the customer. An asset is transferred when the customer obtains control of that asset. Revenue is recognised over time when a performance obligation is satisfied by the customer simultaneously receiving and consuming the benefits over the period of the contract.

When payment is received in advance of a performance obligation being satisfied it is recorded on the balance sheet as deferred revenue. Revenue is then recognised at the point in time or over the period that the performance obligation is satisfied.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

### 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

INTANGIBLE ASSETS
Intangible assets are stated at historical cost less accumulated amortisation.

Computer software that is integral to a related item of hardware is classified as property, plant and equipment. All other computer software and also the cost of internally developed software and databases are classified as intangible assets. Computer software licences purchased from third parties are initially recorded at cost. Costs associated with the production of internally developed software are capitalised once it is probable that they will generate future economic benefits and satisfy the other criteria set out in IAS 38. Computer software intangible assets (including the cost of internally developed software and databases) are amortised through the Income Statement on a straight line basis over their estimated useful lives not exceeding three years. Assets that are not in use at the reporting date (assets under construction) are recognised at cost and amortisation commences when those assets begin to generate economic benefit. Amortisation is included within administrative expenses.

Computer software development costs recognised as assets are amortised over their estimated useful lives as follows:

Computer software Customer relationships

straight line over 1-3 years straight line over 1-3 years

#### **INVESTMENTS**

Investment in subsidiaries are valued at cost less provision for impairment. The Company evaluates the carrying value of fixed asset investment to determine if there has been impairment in value, which would result in the inability to recover the carrying amount. When it is determined that the carrying value exceeds the recoverable amount, the excess is written off to the statement of comprehensive income.

### **TAXATION**

Deferred tax is recognised in respect of all temporary differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

A deferred tax asset is recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the temporary differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. None of the deferred tax balance relates to unprovided deferred tax.

Current tax for the current and prior years is provided at the amount expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

### **PENSIONS**

The Company operates a defined contribution pension scheme, the assets of which are held separately from those of the Company in an independently administered fund. Contributions are charged to the statement of comprehensive income in the period in which they are incurred. The Company has no further obligation once the contributions have been paid.

### FOREIGN CURRENCIES

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates (the functional currency). The financial statements are presented in 'Pounds Sterling' (£), which is also the Company's functional currency.

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the statement of comprehensive income and other comprehensive income account.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

### 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### DIVIDENDS

Dividends are recognised in the financial statements when the shareholders' right to receive payment is established.

### ADJUSTING ITEMS

The Company's statement of comprehensive income separately identifies adjusting items. Such items are those that in the directors' judgment are one-off in nature and need to be disclosed separately by virtue of their size and incidence. In determining whether an item or transaction should be classified as an adjusting item, the directors consider quantitative as well as qualitative factors such as the frequency, predictability of occurrence and significance.

### TRADE AND OTHER DEBTORS

Trade debtors are initially recognised at the transaction price, which is usually the invoiced amount. They are subsequently carried at amortised cost using the effective interest method (if the time value of money is significant), less provisions made for doubtful debts using the expected credit losses model. Provisions are made where there is evidence of a risk of non-payment taking into account ageing, previous losses experienced and general economic conditions. For trade debtors, the Company applies the simplified approach which requires expected lifetime losses to be recognised from the initial recognition of the debtor.

### AMOUNTS OWED BY GROUP UNDERTAKINGS

Amounts owed by group undertakings are recognised initially at fair value, and subsequently at amortised cost using the effective interest rate method, less provision for impairment. The Company recognises expected credit losses using a lifetime expected loss allowance unless the asset is considered to have a low credit risk, in which case the loss allowance recognised is limited to 12 months' expected losses. Amounts owed by group undertakings are classified according to the intention of repayment of the loans.

### TRADE AND OTHER CREDITORS

Trade and other creditors are initially recognised at fair value, which is usually the invoiced amount. They are subsequently carried at amortised cost using the effective interest method (if the time value of money is significant).

### AMOUNTS OWED TO GROUP UNDERTAKINGS

Amounts owed to group undertakings are recognised initially at fair value, and subsequently at amortised cost using the effective interest rate method. Amounts owed to group undertakings are classified according to the intention of repayment of the loans.

### IMPACT OF ADOPTION OF NEW ACCOUNTING STANDARDS

There has been no material impact on the financial statements from the adoption of new standards or amendments in the year ended 30 June 2021.

### 2 REVENUE

Revenue is attributable to one class of business

	2021	2020
The Company's revenue by geographical area was as follows:	£	£
United Kingdom	6,745,750	5,860,630
Europe other than United Kingdom	255,017	221,556
Asia	118,364	102,833
Rest of the world	169,857	147,570
	7,288,988	6,332,589

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

3	PROFIT BEFORE TAXATION		
	Profit on ordinary activities before taxation is stated after charging:	2021 £	2020 £
	Amortisation of owned intangible assets	22,056	22,043
	Adjusting item	247,739	
	Impairment of investments	231,615	_
	Taxation compliance	4,852	4,506

The adjusting item relates to the waiving of 0% interest intercompany loans with fellow group companies which were liquidated in the year.

### 4 EMPLOYEES

The average monthly number of persons (including directors) employed by the Company during the year was:

was.	2021 Number	2020 Number
Administration Sales and marketing	17 12 29	17 12 29
Staff costs for the above persons are:	2021 £	2020 £
Wages and salaries Social security costs Other pension costs	1,375,559 142,066 44,718 1,562,343	1,328,475 128,746 42,299 1,499,520
DIRECTORS' REMUNERATION		
Included in the above totals are the following amounts paid to a director:	2021 £	2020 £
Emoluments Company contribution to pension funds	181,844 7,453 189,297	194,741 7,428 202,169
Highest paid director:	2021	2020
Emoluments Company contribution to pension funds	£ 181,844 7,453 189,297	£ 194,741 7,428 202,169

Three (2020: two) of the Company's directors are remunerated by Wilmington plc, the ultimate parent company and controlling party, their emoluments are disclosed in the financial statements of Wilmington plc. One (2020: one) of the Company's directors is remunerated by Central Law Training until it ceased trading on 31 May 2021 subsequently, this director was remunerated by the Company, the remaining one (2020: one) director is remunerated by the Company.

Four directors (2020: three) are entitled to shares under a long term incentive plan. Two directors (2020: two) are accruing benefits under money purchase pension schemes during the year.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

5	TAX ON PROFIT	2021	2020
		£	£
	Current taxation:		
	UK corporation tax on profits of the year	359,421	281,167
	Adjustments in respect of taxable items	_	(12,885)
	Adjustments in respect of prior years	(208,090)	(394,818)
	Tax charge/(credit) on profit	151,331	(126,536)
	Factors affecting the tax charge for the year: The tax assessed for the year is lower (2020: lower) than the stand of 19.00% (2020: 19.00%).	ard rate of corporation	on tax in the UK
		2021	2020
		£ 2021	£ 2020
		~	~
	Profit before taxation	1,924,767	1,455,088
	Profit multiplied by the standard rate of UK corporation tax of		
	19.00% (2020: 19.00%)	365,706	276,467
	Effects of:		
	Adjustments in respect of prior years	(208,090)	(394,818)
	Impairment of investments not taxable	44,007	_
	Adjusting item not taxable	(47,070)	
	Other items not taxable	(3,222)	(8,185)
	Tax charge/(credit) for the year	151,331	(126,536)

Factors affecting current and future tax charges:

The main rate of corporation tax will increase from 19% to 25% effective from 1 April 2023 following substantive enactment of the Finance Bill 2021 on 24 May 2021.

Adjustments in respect of prior years relate to the application of group relief.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2021

6	INTANGIBLE ASSETS			
		Computer	Customer	
		Software	relationships	Total
		£	£	£
	COST			
	At 30 June 2020 and 30 June 2021	116,426	104,043	220,469
	ACCUMULATED AMORTISATION			
	At 30 June 2020	67,391	12,163	79,554
	Charge for the year	9,886	12,170	22,056
	At 30 June 2021	77,277	24,333	101,610
	CARRYING AMOUNT			
	At 30 June 2020	49,035	91,880	140,915
	At 30 June 2021	39,149	79,710	118,859
7	INVESTMENTS			Total
	COST			£
	At 30 June 2020 and 30 June 2021			231,615
	IMPAIRMENT			
	At 1 July 2020			_
	Impairment charge			231,615
	At 30 June 2021			231,615
	NET BOOK VALUE			
	At 30 June 2020			231,615
	At 30 June 2021		-	

The directors performed a review of the carrying value of the Company's investment in The Training Consultants Limited ('TCL'). The review concluded that the recoverable amount of TCL was less than the carrying value of the Company's investment in TCL. TCL was subsequently liquidated on 13 September 2021. Therefore, an impairment charge of £231,615 was made to reduce the carrying value of the investment in TCL to £nil at 30 June 2021.

The principal subsidiary undertakings are listed below:

Company	UK company number	Registered address	Percentage ownership
The Training Consultants Limited#	5922993	10 Whitechapel High Street, London, E1 8QS	100

The subsidiary marked with # was subsequently liquidated on 13 September 2021.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

8	DEBTORS	2021	2020
		£	£
	Amounts due within one year:		
	Trade debtors	<del></del>	853
	Amounts owed by group undertakings	5,593,958	9,081,200
	Other debtors	60,033	8,299
	Prepayments and accrued income	113,788	95,388
	Social security and other taxes		175
	Corporation tax	233,190	128,805
	Deferred tax asset (note 9)	<del></del>	26,551
		6,000,969	9,341,271

Amounts owed by group undertakings are unsecured, interest free and receivable on demand.

Amounts owed by group undertakings include balances that correspond to invoices issued to third party customers that were distributed in the name of the Company but which have or will be settled to Wilmington Shared Services Limited on behalf of the Company. Wilmington Shared Services Limited provides services to the Company and other group companies, and the outstanding invoices arising from that activity are classified as trade debtors in its financial statements, which can be obtained at www.companieshouse.gov.uk.

### 9 DEFERRED TAX ASSET

	2021	2020
	£	£
Deferred tax:		
Balance at beginning and end of year	26,551	26,551
Amounts falling due within one year	<del></del>	26,551
Amounts falling due after one year	26,551	

The deferred tax asset was reclassified from current to non-current during the year.

The directors consider that it is more likely than not that there will be sufficient taxable profits in the future such as to realise the deferred tax asset, and therefore the asset has been recognised in these financial statements.

### 10 CREDITORS: Amounts falling due within one year

Ü	,	2021 £	2020 £
Accruals and deferred income		1,200,034	967,557
Amounts owed to group undertakings		947,446	906,637
Other creditors		44,035	26,562
Social security and other taxes		578,042	_
•		2,769,557	1,900,756

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

Amounts owed to group undertakings include balances that correspond to third party invoices that were issued in the name of the Company but which have or will be settled by Wilmington Shared Services Limited on behalf of the Company. Wilmington Shared Services Limited provides services to the Company and other group companies, and the outstanding third party invoices arising from that activity are classified as trade creditors in its financial statements, which can be obtained at www.companieshouse.gov.uk.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2021

11	CALLED UP SHARE CAPITAL	2021	2020	2021	2020
		Number	Number	£	£
	Allotted, called up and fully paid:				
	'A' Ordinary shares of £1 each	42,642	42,642	42,642	42,642
	'B' Ordinary shares of £1 each	14,214	14,214	14,214	14,214
	-	56,856	56,856	56,856	56,856
	<del>-</del>		<del></del> -		··
12	DIVIDENDS				
	Dividends for which the Company became liable during the year:			2021	2020
	1 7	C	•	£	£
	Dividends paid £109.46 per ordinary sl	hare			
	(2020: £nil per ordinary share)			6,223,253	

### 13 CONTINGENT LIABILITIES

The Company has entered into a guarantee in respect of the ultimate parent company's committed revolving credit facility of £65,000,000. The initial agreement expired July 2020 which was then extended to July 2024. This guarantee is considered to be an inter group insurance arrangement and in accordance with IFRS 4 is accounted for as a contingent liability. At 30 June 2021, the Company had a contingent liability of £20,430,488 (2020: £48,494,511) in respect of drawdowns from this facility. Details of the financing facility can be found in the financial statements of Wilmington plc, the ultimate parent company.

### 14 ULTIMATE PARENT UNDERTAKING

The Company is controlled by Wilmington Legal Limited, its immediate parent.

The ultimate parent company, and the parent undertaking of the largest and smallest group for which consolidated financial statements are prepared, is Wilmington plc, which is incorporated in the UK and for which financial statements are available from 10 Whitechapel High Street, London, E1 8QS.