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ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2016



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#### **GOMPANY:INFORMATION**

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DIRECTORS

G E Stobart

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P M Elliott

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INDEPENDENT AUDITOR

Crowe Clark Whitehill LLPgでかきょうな 3時間でいっとうにつまりてしょうじ

**Chartered Accountants** 

St. Bride's House

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2016

The Directors present their report and the financial statements for the year ended 31 March 2016.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £5,770,591 (2015 - £4,261,358).

During the year, the Directors declared interim dividends of £5,500,000 (2015: £6,800,000). The Directors do not recommend the payment of a final dividend (2015: Nil).

#### **DIRECTORS**

The Directors who served during the year were:

G E Stobart

E C Kieswetter (resigned 30 April 2016)

P M Elliott

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The Directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 'Reduced Disclosure Framework'. Under Company law the Directors must not approve the financial statements unless satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### 1901DIRECTORS!REPORT

#### DISCLOSURE OF INFORMATION TO AUDITOR

Each of the persons who are Directors at the time when this Directors' report is approved has confirmed that:

- that Director has taken all the steps that ought to have been taken as a Director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### AUDITORS An indicated at the control of the contro

In accordance with the Companies Act 2006, the Company is no longer required to hold annual general meetings. Subject to the receipt of any objections as provided under statute of the Company's Articles of Association, the Company is relying on the provisions for the deemed reappointment of Crowe Clark Whitehill LLP as auditors as provided in section 487 of the Companies Act 2006 and Crowe Clark Whitehill LLP have indicated their willingness to continue as auditors of the Company.

#### **FUTURE DEVELOPMENTS**

The Company continues to act as the holding company for the Alexander Forbes, Group's European businesses.

#### **POST BALANCE SHEET EVENTS**

There have been no significant events affecting the Company since the year end.

This report was approved by the board on 31 May 2016 and signed on its behalf.

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#### STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2016

#### INTRODUCTION

The Company continues to act as a holding company for the Alexander Forbes Group's European actuarial and financial services businesses. The Directors consider the future prospects of the Company to be satisfactory. The Company is set to continue with the principle activity outlined above.

#### **BUSINESS REVIEW**

Following the disposal of Alexander Forbes Trustee Services Limited in the prior year, the Company received additional consideration of £122,215.

Operational costs continue to remain a key focus and ongoing costs are forecast to remain consistent.

The Company remains the UK holding company of the Alexander Forbes Group's investment in Lane Clark & Peacock LLP.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The Company is reliant on the operating performance of its underlying subsidiaries. The principle operating subsidiaries traded in line with expectations.

#### FINANCIAL KEY PERFORMANCE INDICATORS

The Company's primary key performance indicator is the dividends received from subsidiaries and associates and other net cash flows generated by the Company. Dividends received during the year were £5,500,000 (2015: £5,650,000). The directors are satisfied with the performance of the Company against its key performance indicators during the past financial year.

#### OTHER KEY PERFORMANCE INDICATORS

During the year under review, the investment in LCP Europe Limited was transferred from its wholly owned subsidiary, Alexander Forbes Financial Services Holdings Limited. Following this transfer, Lane Clark & Peacock Belgium CVBA was disposed of on 7th April 2016 and an impairment charge of £236,004 was made.

This report was approved by the board on 31 May 2016 and signed on its behalf.

G 5 Stobart

### CONTINUEPENDENT: AUDITOR'S REPORT: TO: THE SHAREHOLDERS OF ALEXANDER FORBES INTERNATIONAL LIMITED

We have audited the financial statements of Alexander Forbes International Limited for the year ended 31 March 2016, set out on pages 7 to 28. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards Lincluding Financial Reporting Standard 101 'Reduced Disclosure Framework'.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' responsibilities statement, the Directors, are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic report and the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Charles and capit

### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ALEXANDER FORBES INTERNATIONAL LIMITED

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Nigel Both

Nigel Bostock (Senior statutory auditor)

for and on behalf of Crowe Clark Whitehill

**Chartered Accountants** 

St. Bride's House Salisbury Square London EC4Y 8EH

2 June 2016

# FOR THE YEAR ENDED 31 MARCH 2016

e 31 2		alct o		hot.	Note	2016 £	2015 £
	Turnover				•	5,809,785 <sup>£</sup> /	t 6,162,937
<b>5</b> ,5 +	c	308,5		× 1		<u></u>	
ŧ	Gross profit	1		<b>⊷</b> 1		5,809,7 <u>8</u> 5,2,	<sub>1,1,</sub> 6,162,937
	Administrative ex	penses	:		•	(1,548,090)	(2,636,795)
W	Éxceptional admi	nistrative expense	es (net)	,			(382,259)
• .	Foreign exchange	e gains	•	•	• ,	47,207	11 xtm:1-3,766
	18300		Bed, Cra	. 1			La Marge
•	Operating profit	1	566 7 8,1	Ţ•	743	4,195,113	3,147,649
	Interest receivabl	e and similar incomes $\Sigma_{\mathcal{ES}}$	me		9	1,487,629	1,443,235
	Profit on ordinal	ry activities befor	re tax		re elevante at the	5,682,742	4,590,884
	Tax on profit	•	colemns) .	5.	10	87,849	(329,526)
Ģ•	Profit on ordinal	ry activities after	tax		•	5,770,591	4,261,358
5 jp	Other comprehe	nsive income:."	•		get - Istane	nus palamus	ತ ಗರ್ಚಿ
	Total comprehe	nsive income for	the year	W <sub>1</sub>	경영	5,770,591	4,261,358
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	· s	\$70,800,48				nig	e in
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### ALEXANDER FORBES INTERNATIONAL LIMITED REGISTERED NUMBER:02265613

### STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2016

••	Note		2016 £		2015 £
Fixed Assets					
Tangible assets	13		1,205		2,373
Investments	14		1	•	· 1
es de la companya de			1,206		2,374
Current assets				· · · · · · · · · · · · · · · · · · ·	2,014
Debtors	15	31,977,698		31,799,817	
Cash at bank and in hand	16	1,920,332		1,751,865	•
·		33,898,030	Þ	33,551,682	
Creditors: amounts falling due within one		· · · · · · · · · · · · · · · · · · ·		* ,	*
year	17	(708,114)		(502,463)	•
Net current assets		<del></del>	33,189,916		33,049,219
Total assets less current liabilities			33,191,122		33,051,593
Provisions for liabilities					
Other provisions	20	(133,550)	. •	(664,612)	•
			(133,550)		(664,612)
Net assets			33,057,572		32,386,981
Capital and reserves					
Called up share capital	21		7,700,000		7,700,000
Retained Earnings			25,357,572		24,686,981
			33,057,572		32,386,981

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 31 May 2016.

Kin Kin

P M Elliott Director

The notes on pages 10 to 28 form part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY STATEMENT OF CHANGES IN EQUITY

		Retained n	
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At 1 April 2015 またいなる みのいまから トールは にっきいのねよう かんないご	7,700,000	24,686,981	32,386,981
ig 1996 - 2007 Na 1995 - 1996 - 1997 Na 1997 - 1996 Albert 1997 Albert 1997 - La grande and Landt 1997 - 1996 - 1997 - 1997 Albert 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	marking of the most the country of t	ារជាក្រុម Circle ប៉ូស្សែ	
Comprehensive income for the year		C.O Y	
Profit for the year	•	5,770,591	5,770,591
Stome of malging in DAT is a	त्रविद्यार क्यात । त <u>्रिक्ति स्थ</u> ार		
Total comprehensive income for the year	en de la compania del compania del compania de la compania de la compania del com	5,770,591	5,770,591
Contributions by and distributions to owners	up to oelt in alternation that	ยมากระไรวิวัย	
Dividends: Equity capital	Little to gran strike in Line	(5.100.000)	(5,100,000)
Division Equity supplies	<u></u>		
Total transactions with owners	odisalina at Lin II in unid PA	(5,100,000)	(5,100,000)
At 31 March 2016	າງ ເອລາທິດຢູ່ງໆການ <u>ພາຍພາຍພາຍ</u> ເ	25,357,572	33,057,572
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TAIRA BEAR STANDER OF THE CONTROL OF	31 MARCH 2015	g for the live	
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or and the second of the secon		•	-
	Share		
क्षा स्थान का ते स्वतः एक सुन	ر در در capital ا		Total equity
500 JP BUR MIL IN CO. P. 1. 125 15 1/18 1			£
· · · · · · · · · · · · · · · · · · ·	38-713 - 15 1 7 - 1 17,700,000 h 24-80-8134 - 2 - 15 15 15 16 16	का सीच	34,925,623
😘 🔩 Comprehensive income for the year 🧞 🧸 🧓			
Profit for the year	160 and 160 an	4,261,358	4,261,358
The State Grant Control of Contro	And the second second	***	
and the partier of the contraction of the contracti		4,261,358	4,261,358
Contributions by and distributions to owners		,	
Dividends: Equity capital	-	(6,800,000)	(6,800,000)
Total transactions with owners	-	(6,800,000)	(6,800,000)
At 31 March 2015	7,700,000	24,686,981	32,386,981

The notes on pages 10 to 28 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' and the Companies Act 2006.

Information on the impact of first-time adoption of FRS 101 is given in note 25.

The preparation of financial statements in compliance with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note).

#### First time application of FRS 100 and FRS 101

The following principal accounting policies have been applied:

#### 1.2 Financial reporting standard 101 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions under FRS 101:

- the requirements of paragraphs 45(b) and 46-52 of IFRS 2 Share based payment
- the requirements of IFRS 7 Financial Instruments: Disclosures
- the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement
- the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:
  - paragraph 73(e) of IAS 16 Property, Plant and Equipment;
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements
- the requirements of IAS 7 Statement of Cash Flows
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- the requirements of paragraph 17 of IAS 24 Related Party Disclosures
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member

#### TAME FOR THE YEAR ENDED 31 MARCH 2016

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#### **ACCOUNTING POLICIES (continued)**

#### ... 1.3 Revenue

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entire to a contraction of the c Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised: 1

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#### Rendering of services

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Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;  $\gamma = 2 \pi / (2 \pi) = 2 \pi / (2 \pi)$ 1 & general set •
  - "it is probable that the Company will receive the consideration due under the contract;
  - the stage of completion of the contract at the end of the reporting period can be measured reliably, and;

ा कि ए मार्थिक के the costs incurred and the costs to complete the contract can be measured reliably.

#### การ โดย 1 31.4' Consolidation basis 20 ( 36 ft ) ในการสุดเลือง เลือง การกลา (ค.ศ. 1966) ~ Just 10 ाक अंडिअम्ब द र हार करात प्रतिस्था प्रतिस्था व

The financial statements contain information about Alexander Forbes International Limited as an individual company and do not contain consolidated financial information as the parent of a group. In accrodance with \$401 of the companies act 2006; the company is exempt from the requirement to - bening the prepare consolidated financial statements, as it and its subsidiaries are included in the consolidated 

was more than it is really specified by

#### 1.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. ""

The Company adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the Company. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to profit or loss during the period in which they are incurred.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 1. ACCOUNTING POLICIES (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. The estimated useful lives range as follows:

ł

The estimated useful lives range as follows:

Office equipment - 4-7 years Computer equipment - 3-5 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'other operating income' in the Statement of Comprehensive Income.

#### 1.6 Impairment of fixed assets and goodwill

Assets that are subject to depreciation or amortisation are assessed at each reporting date to determine whether there is any indication that the assets are impaired. Where there is any indication that an asset may be impaired, the carrying value of the asset (or cash-generating unit to which the asset has been allocated) is tested for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Non-financial assets that have been previously impaired are reviewed at each reporting date to assess whether there is any indication that the impairment losses recognised in prior periods may no longer exist or may have decreased.

#### 1.7 Investments

Fixed asset investments are measured at cost and are written down only where there is an impairment in value. An impairment is recognised when the carrying value is greater than the realisable value or value in use, as appropriate.

#### 1.8 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 1.9 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

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### ENTITION THE TINANCIAL STATEMENTS ALOS FOR THE YEAR ENDED 31 MARCH 2016

#### 1. ACCOUNTING POLICIES (continued)

mention to the contract of the

#### 1.10 Financial instruments

provide and for the second of the

The Company recognises financial instruments when it becomes a party to the contractual arrangements of the instrument. Financial instruments are de-recognised when they are discharged or when the contractual(terms expire). The Company's accounting policies in respect of financial instruments transactions are explained below:

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**Financial assets** 

ুচ্চত্য দ্বানাল ৰThe Company classifies all of its financial assets as loans and receivables. াত চ ্ৰান্তিৰ নাম্বাধান সময়ে চাই হিচাপে

#### Loans and receivables

to etal local and receivables are non-derivative financial assets with fixed or determinable payments that to etal local are not quoted in an active market. They farise principally through the provision of goods and engine local esservices to customers (e.g. rtrade receivables), but also incorporate other types of contractual monetary asset. They are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue, and are subsequently carried at amortised cost using the effective interest rate method, less provision for impairment.

Impairment provisions are recognised when there is objective evidence (such as significant financial difficulties con the part of the counterparty or default or significant delay in payment) that the Company will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable. For trade receivables, which are reported net, such provisions are recorded in a separate allowance account with the loss being recognised within administrative expenses in the Income statement. On confirmation that the trade

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The Company classifies all of its financial liabilities as liabilities at amortised cost.

### At amortised cost

Financial liabilities at amortised cost are initially recognised at fair value net of any transaction costs directly attributable to the issue of the instrument. Such interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carried into the Statement of Financial Position.

### 1.11 Creditors

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Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers

Creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 1. ACCOUNTING POLICIES (continued)

#### 1.12 Foreign currency translation

#### Functional and presentation currency

The company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

#### 1.13 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses and classified within interest payable.

#### 1.14 Share based payments

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to the Income statement over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each Statement of Financial Position date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

The fair value of the award also takes into account non-vesting conditions. These are either factors beyond the control of either party (such as a target based on an index) or factors which are within the control of one or other of the parties (such as the Company keeping the scheme open or the employee maintaining any contributions required by the scheme).

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to Income statement over the remaining vesting period.

Where equity instruments are granted to persons other than employees, the Income statement is charged with fair value of goods and services received.

#### **AND PARTICULAR FORBES INTERNATIONAL LIMITED**

### archinotes to the Financial statements are For the YEAR ENDED 31 MARCH 2016

#### 1.ಚಿ. ACCOUNTING POLICIES (continued) ವಿಟಣ್ ಈ ಶಿ.ರ್. ಚಿತ್ರಗಳ ಚಿತ್ರಗಳ

#### 1.15 Provisions for Liabilities அவருகள் நடிகள் இன்ற அரசு அடிக்கு மாது கண்டுகள் கள் கண்கள் கண்கள் கண்கள் கண்கள்

Provisions are made where an event has taken place that gives the Company a legal or constructive at the conformal probably requires settlement by a transfer of economic benefit, and a reliable estimate at the conformal be made of the amount of the obligation.

Provisions are charged as an expense to the Income statement in the year that the Company of the Statement o

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

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#### 1.16 Current and deferred taxation

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EIThe tax expense for the year comprises current and deferred tax. Tax is recognised in the Income a statement, except that a change attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

Yes a second to the income and expense recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been repeated or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### 1.17 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the Company but are presented separately due to their size or incidence.

#### 1.18 Interest receivable/interest payable and other similar income/charges

Interest receivable, interest payable and other similar income/charges relate to interest on intragroup borrowings. Interest is recognised on an accruals basis.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

### 2. JUDGMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In preparing these financial statements, the directors have made the following judgements:

- Determine whether there are any indicators of impairment of the company's tangible assets and investments. Factors taken into consideration in reaching such a decision includes the economic viability and expected future performance of the asset.
- Tangible fixed assets are depreciated over their useful lives taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. Residual value assessments consider issues such as remaining life of the asset and projected disposal values.

#### 3. ANALYSIS OF TURNOVER

An analysis of turnover by class of business is as follows:

An analysis of turnover by class of business is as follows.		
	2016 £	2015 £
Management and other services	309,785	512,937
Dividends received from subsidiary	5,500,000	5,650,000
	5,809,785	6,162,937
All turnover arose within the United Kingdom.		
OTHER OPERATING INCOME		
	2016 £	2015 £
Profit on Foreign exchange	47,207	3,766
Total	47,207	3,766
OPERATING PROFIT		
The operating profit is stated after charging:		
	2016 £	2015 £
Depreciation of tangible fixed assets	1,168	5,371
Defined contribution pension cost	139,873	105,517
	Management and other services Dividends received from subsidiary  All turnover arose within the United Kingdom.  OTHER OPERATING INCOME  Profit on Foreign exchange  Total  OPERATING PROFIT The operating profit is stated after charging:	Management and other services Dividends received from subsidiary  5,500,000  5,809,785  All turnover arose within the United Kingdom.  OTHER OPERATING INCOME  Profit on Foreign exchange  47,207  Total  OPERATING PROFIT The operating profit is stated after charging:  2016 £ Depreciation of tangible fixed assets  1,168

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

The company paid the following amounts to its auditors in respect of the audit of the financial statements and for other services provided to the Company:

, <del>41</del> 7, 64	2016 £	2015 £
Fees for audit of the company	12,500	16,000
.a. * / 	12,500	16,000

#### 7. EMPLOYEES

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Staff costs were as follows:

Staff costs were as follows:	· :	4	2016 E	2015 £
Wages and salaries			849,889	1,837,249
Social security costs			96,174	107,420
Cost of defined contribution scheme			139,873	105,517
			1,085,936	2,050,186

The company operates a defined contribution pension scheme, contributions to which are charged to the profit and loss account as they fall due.

The average monthly number of employees, including the Directors, during the year was as follows:

•	No.	No.
		6
DIRECTORS' REMUNERATION		
	2016 £	2015 £
Directors' emoluments	755,494	831,269
Amounts receivable under long-term incentive scheme	- ·	610,841
Company contributions to defined contribution pension	schemes <b>110,567</b>	76,559
	866,061	1,518,669

2015

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

9.	INTEREST RECEIVABLE	,		
		•	2016 £	2015 £
	Interest receivable from group companies Other interest receivable		1,459,953 27,676	1,438,289 4,946
		,	1,487,629	1,443,235
10.	TAXATION			
			2016 £	2015 £
	Corporation tax			
	Current tax on profits for the year		(112,485)	(160,296)
	Adjustments in respect of previous periods		(37,179)	139,429
			(149,664)	(20,867)
			i i	
	Total current tax		(149,664)	(20,867)
	Deferred tax			<del></del>
٠,	Origination and reversal of timing differences		56,195	67,742
	Adjustment to tax in respect of prior periods	• '	5,620	282,651
	Total deferred tax	,	61,815	350,393
	Taxation on (loss)/profit on ordinary activities		(87,849)	329,526
	<b>,</b>			

# atos FOR THE YEAR ENDED 31 MARCH 2016

10.	TAXATION (continued)	EKCT ZMONA, TEE	:
6:01	9105		
2	FACTORS AFFECTING TAX CHARGE FOR THE YEAR	н	
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3350		2016	2015
N CALL	and formation ordinary activities before taxes on a Teacy of pulmaxed to be	_g	£ 4,590,884
·. t	Profit on ordinary activities multiplied by standard rate of corporation tax, the UK of 20% (2015 - 21%%)	in o .XE 크 19 개시 <b>1,136,548</b>	.£† 964,086
*	Effects of: 15000		
数扩张	Adjustments in respect of previous periods	(37,179)	139,429
ż	Expenses not deductible for tax purposes, other than goodwill amortisati		•
	and impairment	10, mark 62,362 ng	
.10.87	Deferred Tax adjustments to tax charge in respect of prior periods	5,620	
	Deferred tax origination and reversal of timing differences	56,195	67,742
A 10,6	Short termitiming difference leading to an increase (decrease) in taxation. Non-taxable income	n - ∉t 8£ √(186,952) t∂ (1,124,443)	<i>(71,129) (1,186,500)</i>
v vulte i sykente	- Non-taxable income	(1,124,443)	(1,100,000)
(1888 <sub>19</sub> )	Total tax charge for the year	(87,849)	329,526
• #r = 1	FACTORS THAT MAY AFFECT FUTURE TAX CHARGES	sit, it' barevo aquict	
7.4 TVI	There were no factors that may affect future tax charge	a) 05 no 166* 1 E 1 S	
	•		
, (T) 11	DIVIDENDS	Erm Car Din	
ogli Signification on the one	A	2016 £	2015 £
	Dividends paid to Holding Company	5,100,000	6,800,000
		5,100,000	6,800,000

#### NOTES TO THE FINANCIAL STATEMENTS . FOR THE YEAR ENDED 31 MARCH 2016

#### 12.

EXCEPTIONAL ITEMS		
	2016	2015
	£	£
Impairment of subsidiary	236,004	-
(Gain)/loss on disposal of investments	(122,215)	382,259
	113,789	382,259

The current year gains on disposal of investments of £122,215 represents deferred consideration in respect of the disposal of Alexander Forbes Trustee Services Limited in July 2014.

#### 13. **TANGIBLE FIXED ASSETS**

	Office equipment	Computer equipment	Total
1	£	£	£
Cost or valuation			
At 1 April 2015	1,891	17,057	18,948
At 31 March 2016	1,891	17,057	18,948
Depreciation	•		
At 1 April 2015	1,486	15,089	16,575
Charge owned for the period , ,	. 87 .	1,081	- 1,168
At 31 March 2016	·1,573	16,170	17,743
At 31 March 2016	318	887	1,205
At 31 March 2015	405	1,968	2,373

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# REPORT OF THE FINANCIAL STATEMENTS 2.05 FOR THE YEAR ENDED 31 MARCH 2016

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14.	FIXED ASSET INVES	STMENTS	. (t.	iconthund;	TEMPERA,	el maderni (s	.71
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			•				ompanies
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	Cost or valuation	•			- 3 5 W	permit it some?	
	At 1 April 2015	and a second			e to ack on the	°£ rijersi	1
	Additions Land time	ANDITION AT UNITED		AW bee	्राक्त अग्रक्त १४५५ क		230,004
•	Amounts written off					Can dian in	(236,004)
	At 31 March 2016	Berour - 126	15.71	piQ sec	n no tra	576 MT1. +176 J	1
	•					्रिक्टल , यंकी तम्ब्रहार 	
	Impairments					N. A.	
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	At 31 March 2016	المناه والمناه المنطولات المناه	, A.	•	11 de 11	•	1
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	. The following were sul	bsidiary underta	kings of the C		รยาสา	s # ge sheen a cost	
		Country of	Class of				
	Name Alexander Forbes	incorporation England and			Principa Dormant		
	Financial Services No	Wales	,				
	2 Limited						
		To do do d	Out the man	400.0/		. Marris I ama Olam	1
	Alexander Forbes	England and Wales	Ordinary	100 %	Corporat Peacock	e Member in Lane Clar LLP.	k and
	Financial Services						
	Holdings Limited*						
	Lane Clark and	Ireland	Ordinary	30.6 %	Holding (	Company	
	Peacock Ireland						
	Holdings Limited						

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 14. FIXED ASSET INVESTMENTS (continued)

- k**	Lane Clark and Peacock Ireland Limited	Ireland	Ordinary	30.6 % Actuaries and Consultants
	Lane Clark & Peacock Limited	England and Wales	Ordinary	60 % Dormant
	Lane Clark & Peacock LLP	England and Wales	N/A	60 % Actuaries and Consultants
	Lane Clark and Peacock Netherlands B.V.	Netherlands	Ordinary	42 % Actuaries and Consultants
	Lane Clark and Peacock Trustee Services Limited	Ireland	Ordinary	48 % Dormant
	LCP Enterprises Limited	England and Wales	Ordinary	80 % Holding Company
	LCP Europe Limited*	England and Wales	Ordinary	80 % Holding Company
	LCP Trustees Limited	England and Wales	Ordinary	60 % Dormant

<sup>\*</sup> Directly owned by the company

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 15. DEBTORS

20	16 £	2015 £
Due after more than one year		
Amounts owed by group undertakings 30,200,20	)6	30,200,206
30,200,20	— )6	30,200,206
Due within one year		
Trade debtors 7,98	34	7,258
Amounts owed by group undertakings 1,150,20	)8	795,637
Other debtors 243,8°	13	301,044
Prepayments and accrued income 3,4	15	15,776
Tax recoverable 115,24	18	161,256
Deferred taxation 256,82	24	318,640
31,977,69	- 98 -	31,799,817

#### Unrecognised deferred tax asset

At 31 March 2016, deferred tax assets of £2,053,866 (2015: £2,191,740) in respect of non-trade loan relationship defecit have not been recognised due to the excess of non trade loan relationship debits exceeding non-trade loan relationship credits in prior years Whilst it is expected that these assets can be recovered in future years, the timing of this recovery remains uncertain.

#### 16. CASH AND CASH EQUIVALENTS

	2016 £	2015 £
Cash at bank and in hand	1,920,332	1,751,865
	1,920,332	1,751,865

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

17.	CREDITORS: Amounts falling due within one year		
		2016 £	2015 £
	Trade creditors	4,722	16,851
	Amounts owed to group undertakings	89,030	10,527
	Taxation and social security	18,342	24,094
	Accruals and deferred income	596,020	450,991
		708,114	502,463
18.	FINANCIAL INSTRUMENTS		•
		2016 £	2015 £
	Financial assets	et in de la company de la comp	
	Financial assets that are debt instruments measured at amortised cost	31,602,209	31,304,145
•		31,602,209	31,304,145
	Financial liabilities	-	
	Financial liabilities measured at amortised cost	(689,772)	(478,369)
		(689,772)	(478,369)

Financial assets measured at amortised cost comprise amounts owed by group undertakings and trade and other receivables.

Financial Liabilities measured at amortised cost comprise trade and other payables.

### FOR THE YEAR ENDED 31 MARCH 2016

#### 19. DEFERRED TAXATION

2104

Deferred tax

At 1 April 2015
Charged to the profit or loss

318,640

£

At 31 March 2016

256,824

(61,816)

The deferred tax asset is made up as follows:

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grant legacy of the 12

2016 £ 2015 £

Accelerated capital allowances

256,824

318,640

256.824

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318,640

#### 20. PROVISIONS

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racetan		Onerous Léases ··	Dilapidation	Legal and other claims	Total
entrope Landon		£	£	£	£
At 1 April 2015		287,146	_⊖61,635 <sup>→</sup>	· ' ' 315,831	664,612
Charged to the profi	t or loss	*	-	24,076	24,076
Utilised in year	9	(287,146)	<sub>3</sub> (61,635)	(206,357)	(555,138)
At 31 March 2016	1960 14 16 16 16 16 16 16 16 16 16 16 16 16 16	- 1 3		133,550	133,550
1 *					

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#### i) Onerous leases

The company had created a provision for onerous lease liabilities. The company assumed these liabilities as part of the disposal of leases arising from the disposal of Alexander Forbes Services Limited.

#### ii) Provisions for dilapidations

The provision for dilapidations represented an estimate of potential charges which were pyable under the terms of a number of leases which arose from the disposal of Alexander Forbes Services Limited.

#### iii) Legal and other claims

The provision for legal and other claims relate to certain legal actions with regard to professional indemnity claims that are normal for a business group of this nature.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 21. SHARE CAPITAL

2016 2015 £ £

Allotted, called up and fully paid

7,700,000 Shares shares of £1 each

**7,700,000** *7,700,000* 

#### 22. SHARE BASED PAYMENTS

**Share Incentive Plans** 

Alexander Forbes Group Holdings Limited has two long term incentive plans under which awards of shares to employees of the group are made being a forfeitable share plan and a conditional share incentive scheme. Under the conditional share incentive scheme, a number of executives, senior managers and key employees of the group are granted performance related awards (conditional rights to recieve shares). These awards are subject to a vesting period, group performance measures and employment conditions. Under the forfeitable share plan, shares are awarded to group employees which vest at a future date, subject to the employee remaining an employee of the group.

Alexander Forbes Group Holdings Limited charges the company for the cost of the shares awarded under both of the share incentive plans over the three year vesting period. An expense of £25,161 (2015:£25,914) has been included in administrative expenses and included in employee emoluments as disclosed in note 7.

Details on long term incentive schemes:			Number of shares granted	
			2016	2015
Forfeitable sh	ares awarded to Mr P M Elliot	t are as follows		
Market value on award (in rand)			R 8.89	R 7.50
*	Grant date	Vesting date		
	24 July 2014	24 July 2017	1,000	1,000
	3 September 2015	3 September 2018	1 200	-
			1,200	1,000
Conditional sl	hares awarded to Mr G E Stob	art are as follows		
	Market value on award (in ra	and)	R 8.12	R 6.70
	Grant date	Vesting date		
	24 July 2014	24 July 2017	500,000	500,000
	3 September 2015	3 September 2018	472,411	-
	•		972,411	500,000

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 23. CONTINGENT LIABILITIES

The Company's subsidiaries are subject to claims and litigation in the ordinary course of business resulting principally from alleged errors and omissions arising in their operations. Under certain disposals, the Company retained the liability for certain of these errors and omissions via indemnities provided to the purchasers. Although all claims are strenuously defended, a provision is made for financial liabilities, including expenses, that are deemed more likely than not to arise in respect of potential claims notified to the Company and in excess of the retention payable by the subsidiaries or former subsidiaries, at the date of these financial statements. Claims may arise several years after the original events which are the subject of dispute.

There is a specific matter being reviewed by the regulator in respect of a legacy subsidiary business in the UK that has subsequently been sold. Whilst this is ongoing it is too earlier to determine (i) if there is any liability that may arise and (ii) in the event a liability does arise if it will impact the company in respect of the legacy subsidiary business that was sold.

#### 24. CONTROLLING PARTY

The Company's Immediate parent company at 31 March 2016 was Alexander Forbes Limited which is registered in South Africa. The Company's ultimate parent company and controlling party at 31 March 2016 was Alexander Forbes Group Holdings Limited, a company registered in South Africa. Copies of the groups financial statements can be obtained from 115 West Steet, Sandown 2196, South Africa.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

#### 25. FIRST TIME ADOPTION OF FRS 101

The policies applied under the entity's previous accounting framework are not materially different to FRS 101 and have not impacted on equity or profit or loss.