Company number: 2263563 (England and Wales)

# Royle Recruitment Limited

# ABBREVIATED FINANCIAL STATEMENTS

Year ended 31 March 2000

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# REPORT OF THE DIRECTORS for the year ended 31 March 2000

The directors present their report with the financial statements of the company for the year ended 31 March 2000.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of work contracting and staff bureau.

## **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

The company continued to trade satisfactorily during the year and the directors are encouraged by the company's position at the year end.

The retained profit of £22,700 will be transferred to reserves.

### **DIVIDENDS**

Interim dividends of £80,000 were paid during the year.

### **DIRECTORS**

The directors of the company in office during the year and their beneficial interests in the issued share capital were as follows:-

Name	Class of Capital	31.03.00	01.04.99
Mrs A N Craven	Ordinary £1	10,968	10,968
R M Craven	Ordinary £1	10,968	10,968
Mrs A N and Mr R M Craven	Ordinary £1	1	1

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE DIRECTORS for the year ended 31 March 2000 - Continued

# **AUDITORS**

The auditors, Hardcastle France, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD

R M Craven - Secretary

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# REPORT OF THE AUDITORS TO Royle Recruitment Limited

Under Section 247B of the Companies Act 1985

We have examined the abbreviated financial statements on pages four to fifteen, together with the full financial statements of the company for the year ended 31 March 2000 prepared under Section 226 of the Companies Act 1985.

## Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages four to fifteen are properly prepared in accordance with that provision.

Hardcastle France Registered Auditors

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Chartered Accountants

Malton

Dated: 18 June 2000.

# ABBREVIATED PROFIT AND LOSS ACCOUNT for the year ended 31 March 2000

			<u>1999</u>
		£	£
	<u>Notes</u>		
GROSS PROFIT		485,316	379,562
ADMINISTRATIVE EXPENSES		348,042	270,585
OPERATING PROFIT	3	137,274	108,977
INTEREST RECEIVABLE AND SIMILAR INCOME		-	183
		137,274	109,160
INTEREST PAYABLE AND SIMILAR CHARGES	4	7,846	7,590
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		129,428	101,570
TAX ON PROFIT ON ORDINARY ACTIVITIES	5	26,728	22,596
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		102,700	78,974
DIVIDENDS	6	80,000	50,000
RETAINED PROFIT FOR THE FINANCIAL YEAR		22,700	28,974

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the above two financial years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the above two financial years.

# ABBREVIATED BALANCE SHEET As at 31 March 2000

	-			<u>1999</u>
		£	£	£
FIXED ASSETS	<u>Notes</u>			
Intangible assets	7		10,238	11,288
Tangible assets	8		27,645	24,027
			37,883	35,315
CURRENT ASSETS				
Debtors	9	625,692		626,942
Cash at bank and in hand		147,321		_
		773,013		626,942
CREDITORS: Amounts falling	10	640.565		105.056
due within one year	10	640,565		495,876
NET CURRENT ASSETS			132,448	131,066
TOTAL ASSETS LESS CURRENT LIABILITIES			170,331	166,381
			170,001	100,501
CREDITORS: Amounts falling due after more than one year	11		(6,250)	(25,000)
due after more man one year	11		(0,230)	(23,000)
PROVISIONS FOR LIABILITIES	10		(1,000)	(1.000)
AND CHARGES	12		(1,800)	(1,800)
			162,281	139,581
CAPITAL AND RESERVES				
Called up share capital	13		21,937	21,937
Profit and loss account	16		137,281	
Capital redemption reserve	16		3,063	3,063
SHAREHOLDERS' FUNDS	17		162,281	139,581
			======	=====

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating the medium sized companies.

ON BEHALF OF THE BOARD

Mrs A N Craven - Director

R. M. C.

Approved by the Board on

19,6.00

# ABBREVIATED CASH FLOW STATEMENT for the year ended 31 March 2000

			<u>1999</u>
	<u>Notes</u>	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES	21	308,752	158,030
RETURNS ON INVESTMENT AND SERVICING OF FINANCE	23	(7,846)	(7,407)
TAXATION		(28,171)	(30,959)
CAPITAL EXPENDITURE	23	(8,031)	(153)
DIVIDENDS PAID		(80,000)	(45,000)
FINANCING	23	3,939	(9,256)
INCREASE/(DECREASE) IN CASH		188,643	65,255

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention

### **Turnover**

Turnover represents net invoiced sales of goods and services excluding value added tax.

### Goodwill

Goodwill represents purchased goodwill on the acquisition of Royle. The goodwill is amortised straight line over 20 years to write it off over its estimated useful life.

If, in the opinion of the directors, the goodwill suffers a permanent diminution in value, then the amount of the permanent diminution will be charged to the profit and loss account.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:-

Leasehold land and buildings - 4% on cost

Plant and machinery etc. - 15% on reducing balance

#### Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

### Leased assets

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profit as incurred.

Assets held under finance leases and hire purchase contracts are capitalised and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability. The interest element of rental obligations is charged to the profit and loss account over the period of the lease at a constant proportion of the outstanding balance of capital repayments.

#### Pension costs

Contributions in respect of the company's defined contribution pension scheme are charged to the profit and loss account of the year in which they are payable to the scheme.

### Foreign exchange

Foreign income has been translated using the temporal method. Any gain or loss realised is included in the profit and loss account.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

# 2. STAFF COSTS

STAFF COSTS	<u>2000</u>	<u>1999</u>
	£	£
Wages and salaries	5,118,765	3,424,215
Social security costs	314,015	210,512
Pension costs	55,100	20,000
	5,487,880	3,654,727
	=======	=======

The average monthly number of employees employed during the year was 193 (1999: 183).

# 3. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

Directors' emoluments	48,000	42,000
Depreciation of tangible fixed assets	4,413	3,719
Amortisation of intangible fixed assets	1,050	1,050
Auditors' remuneration	4,000	3,320
Gain on foreign exchange	-	(365)
	=====	=====
Directors' emoluments are made up as follows:-		
Directors' emoluments (including benefits in kind)	52,832	45,830
Directors' pension contributions	51,800	20,000
	104,632	65,830
	======	=====

During the year retirement benefits were accruing to two (1999 - two ) directors in respect of money purchase pension schemes.

## 4. <u>INTEREST PAYABLE AND SIMILAR CHARGES</u>

On bank loans and overdrafts On other loans	5,688 2,158	5,509 2,081
	7,846	7,590

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

5.	TAXATION	<u>2000</u>	<u>1999</u>
		£	£
	UK corporation tax at 20% (1999: 21%)	26,728	22,596
6.	DIVIDENDS		
	Equity shares: Dividends paid	80,000 =====	45,000 ======
	Dividends proposed	-	5,000
7.	INTANGIBLE FIXED ASSETS		Goodwill
	COST At I April 1000		£
	At 1 April 1999 and 31 March 2000		29,500
	AMORTISATION At 1 April 1999 Charge for year		18,212 1,050
	At 31 March 2000		19,262
	NET BOOK VALUE At 31 March 2000		10,238
	At 31 March 1999		11,288

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

8.	TANGIBLE FIXED ASSETS
ο.	I ANOIDLE LIVED ASSETS

9.

TANGIBLE FIXED ASSETS	Leasehold property	Fixtures and fittings	Totals
	£	£	£
COST			
At 1 April 1999	7,899	51,891	
Additions	-	8,031	8,031
At 31 March 2000	7,899	59,922	67,821
<u>DEPRECIATION</u>		********	
At 1 April 1999	3,161	32,602	35,763
Charge for year	316	4,097	4,413
As at 31 March 2000	3,477	36,699	40,176
NET BOOK VALUE			
As at 31 March 2000	4,422 ======	23,223	27,645 =====
As at 31 March 1999	4,738	19,289	24,027
DEBTORS		<u>2000</u>	<u>1999</u>
		£	£
Trade debtors		591,804	575,073
Other debtors		33,888	51,869
		625,692	626,942
		======	======

Included in other debtors is an amount outstanding from Mr R M Craven of £65 (1999: £2,385) and from Mrs A N Craven of £66 (1999: £2,385).

Amounts falling due after more than one year:-

Other debtors - 7,807

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

10	<b>CREDITORS:</b> AMOUNTS FALLING
	DUE WITHIN ONE VEAD

DUE WITHIN ONE YEAR	2000	<u>1999</u>
	£	£
Bank overdraft (secured)	-	41,323
Trade creditors	315,520	241,770
Other creditors	325,045	212,783
	640,565	495,876
Taxation and social security included in above totals	466,978	294,017
	=====	=====

Security for the bank overdraft is provided by an unlimited guarantee by Mr R M Craven and Mrs A N Craven.

# 11. <u>CREDITORS</u>: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Other loan (secured)	6,250	25,000
	======	=======
Debt due after more than one year		
- repayable between two and five years	1,250	25,000
	======	=====

## 12. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation 1,800 1,800

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:-

		Provided		Not provided	
		<u>31/03/00</u>	<u>31/03/99</u>	<u>31/03/00</u>	31/03/99
	Deferred taxation	1,800	1,800	- -	-
13.	CALLED UP SHARE CAPITAL Ordinary shares of £1 each				
	Authorised			50,000	50,000
	Allotted, called up and fu	Ily paid		21,937	21,937

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

## 14. CONTINGENT LIABILITIES

The company had no contingent liabilities at 31 March 2000 (1999: £Nil).

## 15. CAPITAL COMMITMENTS

There were no capital commitments at 31 March 2000 (1999: £Nil).

### 16. RESERVES

	Capital redemption <u>reserve</u>	Profit and loss account	<u>Total</u>
	£	£	£
At 1 April 1999	3,063	114,581	117,644
Retained profit for the year		22,700	22,700
		**	
At 31 March 2000	3,063	137,281	140,344
	<del>====</del> ===	====	======

### 17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	<u>2000</u>	<u>1999</u>
	£	£
Profit for the financial year Dividends	102,700 (80,000)	78,974 (50,000)
Net addition in shareholders' funds	22,700	28,974
Opening shareholders' funds	139,581	110,607
Closing shareholders' funds - all equity	162,281	139,581

### 18. PENSION COMMITMENTS

### Directors

The company operates a defined contribution pension scheme. The scheme is funded by contributions from the company. The funds of the scheme are administered by trustees. The trustees of the scheme are the directors of the company, Barnett Waddingham Trustees Limited and Mr R W Miers of Messrs Harrowell Shaftoe Solicitors.

The total pension costs charge for the period in these accounts amounted to £51,800 (1999: £20,000).

There were no prepaid contributions.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

### 18. PENSION COMMITMENTS - Continued

## Other Employees

The company operates a defined contribution pension scheme on behalf of certain employees. The assets of the scheme are held separately form those of the company in an independently administered fund. The total pension charge included in these accounts amounts to £3,300 (1999: £Nil)

There were no prepaid contributions.

## 19. ANNUAL COMMITMENTS UNDER OPERATING LEASES

At 31 March 2000, the company had annual commitments under non-cancellable operating leases which expire as follows:-

		<u>2000</u>	<u>1999</u>
		£	£
Land and buildings	- over five years	13,500	13,500
Other operating leases	- within two to five years	1,360	8,457
	- within one to two years	11,176	9,690
	- less than one year	12,409	9,690
		========	
		38,445	41,337
		======	=====

### 20. TRANSACTIONS WITH DIRECTORS AND RELATED PARTIES

The company entered into transactions during the period with the Royle Recruitment Retirement Benefit Scheme of which both Mr and Mrs Craven are members and trustees.

During the year the company paid contributions to the scheme of £51,800 (1999: £20,000).

During the year ended 31 December 1998 the company received a loan of £25,000 from the pension scheme. This loan was outstanding at 31 March 2000. Interest is payable on this loan at a rate of 3% above Midland Bank base rate. The total interest payable was £2,158 (1999: £2,081).

Security for the bank borrowings is provided by an unlimited guarantee by Mr R M Craven and Mrs A N Craven.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

# 21. <u>RECONCILIATION OF OPERATING PROFIT</u> <u>NET CASH INFLOW FROM OPERATING ACTIVITIES</u>

22.

	<u>2000</u>	<u>1999</u>
	£	£
Operating profit	137,274	108,977
Depreciation charges	5,463	•
(Increase) in debtors	•	(197,921)
Increase in creditors		242,205
Net cash inflow from operating activities	308,752	158,030
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT		
(Increase) in cash for the year Repayment of loans	(188,643)	(65,255) (1,834)
Repayment of loans		(1,654)
Change in net debt		(67,089)
Net debt at 1 April 1999	66,322	
Net funds at 31 March 2000	122,321	66,322

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2000

# 23. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

			<u>2000</u>	<u>1999</u>
Returns on investments and s	amiaina of fina	na a	£	£
<u>Neturns on investments and s</u>	ervi <u>cing of Jina</u>	<u>nce</u>		
Interest paid Interest received			(7,846) -	(7,590) 183
Net cash outflow for returns of servicing of finance	on investments	and	(7.846)	(7,407)
<del></del>			=====	
Capital expenditure				
Purchase of tangible fixed assets			(8,031)	(153)
Net cash outflow for capital expenditure				(153)
<u>Financing</u>				
Repayment of directors' loan account Receipt of staff loans				(6,856) (2,400)
Net cash outflow from finance	ing		3,939	. , ,
ANALYSIS OF CHANGES IN NET DEBT				
	<u>At 01/04/99</u>	Cash flows	Other non-cash changes	At 31/03/00
Cash in hand and at bank Debt due within one year	(41,322)	188,643	- 18,750	147,321 (18,750)
Debt due after more than one year	(25,000)		(18,750)	
		188,643		122,321
	=====	=====	======	======

## 25. <u>ULTIMATE CONTROLLING PARTIES</u>

24.

The controlling parties during the year were Mrs A N Craven and Mr R M Craven.