# PHILLIPS & DREW LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS

**31 DECEMBER 1999** 

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#### DIRECTORS' REPORT

The directors present their report and the audited financial statements of the company for the year ended 31 December 1999.

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained
  in the financial statements;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The principal activity of the company is to act as a holding company and service company providing support functions to its subsidiary undertakings which carry on investment management business. Phillips & Drew Holding Limited, which is a subsidiary of UBS AG, replaced UBS UK Holding Limited as the immediate parent of the company on 4 March 1999.

#### FIXED ASSETS

During the year the company purchased fixed assets as disclosed in note 9 to the financial statements.

#### RESULTS AND DIVIDENDS

During the year the company made a profit after taxation of £49,100,000. A first interim dividend of £21,000,000 and a second interim dividend of £26,000,000 were paid during the year. The directors recommend payment of a further dividend of £2,976,000.

## DIRECTORS AND DIRECTORS' INTERESTS

The directors who served during the year were as follows:-

Date Resigned Date Appointed

R W T Apps 1 January 1999

C H V Collins M J Cueni A J Dye

P M C Meredith 1 April 1999

M H R Ruetimann

P T Yates

No director or any member of his immediate family had any beneficial interest in, or was granted rights to subscribe for, the shares of any company required to be disclosed under section 324 of the Companies Act 1985.

### DIRECTORS' REPORT

### **YEAR 2000**

Systems critical to the group's ongoing operations and preparation of financial information (including application systems, operating systems and hardware), as well as other non-financial computing and date dependent systems on which the group relies in its operations, have been reviewed to establish the impact, if any, which the Year 2000 has already had, or might have in the future, on the accuracy of their calculations, processing and reporting.

There were plans in place designed to enhance our computer and other systems prior to 31 December 1999 which, when implemented, should have ensured that the impact of the Year 2000 problem would not have created significant errors on accounting records or adversely impacted operations or customer service. We believe that these plans were appropriate and realistic and had our commitment to implementing them effectively.

### **AUDITORS**

Ernst & Young were appointed as auditors in place of PricewaterhouseCoopers by Special Resolution at an Extraordinary General Meeting and with effect from 25 October 1999.

By order of the Board

J. M. Clarke.

G M Clarke

Secretary

28 February 2000

# AUDITORS' REPORT TO THE MEMBERS OF

### PHILLIPS & DREW LIMITED

We have audited the financial statements on pages 4 to 12 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1 the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

### BASIS OF AUDIT OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **OPINION**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young
Registered Auditor

28 February 2000

# PROFIT AND LOSS ACCOUNT

for the 12 months ended 31 December 1999			
	Notes	1999	1998
		£'000	£'000
TURNOVER	2	18,569	21,174
Administrative expenses		(19,051)	(20,566)
Other operating income		320	585
OPERATING (LOSS)/PROFIT		(162)	1,193
Income from shares in group undertakings		54,698	53,777
Interest payable and similar charges	3	(822)	(1,510)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	53,714	53,460
Taxation on profit on ordinary activities	7	(4,614)	(1,900)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		49,100	51,560
Dividends	8	(49,976)	(48,777)

(876)

10,910

10,034

2,783

8,127

10,910

There were no recognised gains or losses in 1999 or 1998 other than those reflected in the profit and loss account for each year.

The notes on pages 6 to 12 form part of these financial statements.

RETAINED (LOSS)/PROFIT FOR THE FINANCIAL YEAR

BALANCE BROUGHT FORWARD

**BALANCE CARRIED FORWARD** 

### **BALANCE SHEET**

as at 31 December 1999			
	Notes	1999	1998
		£'000	£'000
FIXED ASSETS			
Tangible	9	2,408	2,974
Investments	10	25,480	25,480
		27,888	28,454
CURRENT ASSETS			
Debtors: amounts falling due within one year	11	62,851	95,587
amounts falling due after more than one year	11	-	4,876
Cash at bank		1	1
		62,852	100,464
CREDITORS: amounts falling due within one year	12	(60,795)	(98,930)
NET CURRENT ASSETS		2,057	1,534
TOTAL ASSETS LESS CURRENT LIABILITIES		29,945	29,988
CREDITORS: amounts falling due after more than one year	13	(11,045)	(11,098)
Provisions for liabilities and other charges	14	(886)	-
NET ASSETS		18,014	18,890
CAPITAL AND RESERVES			
Called up share capital	16	7,980	7,980
Profit and loss account		10,034	10,910
	17	18,014	18,890

The notes on pages 6 to 12 form part of these financial statements.

Approved by the Board of Directors on 28 February 2000 and signed on its behalf by :

CHVCollins ChvCollins

RWTApps

RWTApps

Directors

#### NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

### 1 ACCOUNTING POLICIES

### a) Basis of Accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

### b) Turnover

Turnover comprises expenses recharged or allocated to other group undertakings.

### c) Tangible Fixed Assets and Depreciation

Tangible fixed assets are shown at cost less depreciation which is calculated using the straight line method over the assets useful lives as follows:-

Computer equipment:

Computer software

Written off on acquisition

Computer hardware

36 to 60 months

Office machines

60 months

Office furniture

120 months (formerly 60 months)

Cars

60 months (formerly 48 months)

Leasehold improvements

60 months

### d) Investments

Investments are carried at the lower of cost and directors' valuation.

## e) Deferred Taxation

Provision is made for deferred taxation on timing differences where there is a reasonable probability that the related asset or liability will crystallise in the foreseeable future.

### f) Operating Leases

Rentals under operating leases are charged against income as incurred.

#### g) Pensions

The company operates a defined benefit scheme and a defined contribution scheme. The cost of providing pension benefits in the defined benefits scheme is assessed in accordance with the advice of a qualified actuary using the straight line write-down method, and is charged to the profit and loss account over the period benefiting from employees' services. The cost associated with the defined contribution scheme represents contributions payable.

2 TU	RNOVER	1999	1998
		£'000	£'000
Exp	enses recharged to subsidiary undertakings	18,569	21,169
Exp	enses recharged to other group undertakings	-	5
		18,569	21,174

# NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

3 INTEREST PAYABLE AND SIMILAR CHARGES	1999	1998
	£'000	£'000
Interest payable on overdrafts and bank loans	-	5
Interest payable on other loans	822	1,505
	822	1,510
4 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	1999	1998
is stated after charging:	£'000	£'000
Depreciation	1,164	2,340
Auditors' remuneration		
Audit fees	16	17
Other services	4	21
Operating lease rentals	71	140
Hire of plant and machinery Other operating leases	31 2,749	140 2,547
Onici operating teases	2,749	2,347
5 DIRECTORS AND EMPLOYEES	1999	1998
a) Average number of employees during the year, including directors	123	122
b) Employee costs:-	£'000	£'000
Wages and salaries	8,012	8,760
Social security costs	846	796
Pension costs	446	533
	9,304	10,089
c) Emoluments of directors:-		
Directors' aggregate emoluments in respect of management services to the company	671	4,813
Company contributions to the supplementary pension plan		388
All directors have retirement benefits accruing to them under the Company's defined benefit pension sch	eme	
and are also members of the supplementary pension plan.		
d) Highest paid director:-		
Aggregate emoluments	468	1,602
Defined benefit pension scheme:		
Accrued pension at the end of year	19	56

# NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

7 TAXATION ON PROFIT ON ORDINARY ACTIVITIES

## 6 TRANSACTIONS WITH DIRECTORS AND CONNECTED PERSONS

Directors are entitled to deal in securities with UBS AG Group companies in accordance with the Phillips & Drew Group's personal account dealing rules. These provide that the directors receive the same terms as clients, except that they are entitled to fixed commission rates, but they must obtain prior permission and must comply with restrictions designed to avoid conflicts of interest or dealing of a speculative nature.

1999

1998

,					~~~	2270
					£'000	£'000
	The charge for taxation comprises:-					
	Corporation tax credit at 30.25%				(262)	-
	Deferred taxation at 30.25% (1998: 31%) (see note	15)			4,876	1,900
				-	4,614	1,900
				-		
8	DIVIDENDS				1999	1998
					£'000	£'000
	Paid				47,000	-
	Proposed			-	2,976	48,777
				-	49,976	48,777
9	TANGIBLE ASSETS					
		Computer	Office	Leasehold		
		Equipment	Fittings	Improvements	Cars	Total
		£'000	£'000	£'000	£'000	£'000
	Cost:-					
	1 January 1999	10,345	1,732	3,306	889	16,272
	Additions	524	79	107	56	766
	Disposals	•	-	-	(351)	(351)
	31 December 1999	10,869	1,811	3,413	594	16,687
	Depreciation:-					
	1 January 1999	9,201	1,201	2,552	344	13,298
	Change in brought forward depreciation	-	(395)	•	(12)	(407)
	Charge in year	843	210	400	118	1,571
	Disposals	-	-	-	(183)	(183)
	31 December 1999	10,044	1,016	2,952	267	14,279
	Net Book Value:-					
	31 December 1999	825	795	461	327	2,408
	31 December 1998	1,144	531	754	545	2,974
		<del></del>				

The change in brought forward depreciation relates to the harmonisation of policy between Phillips & Drew Holdings Limited Group and its parent UBS AG in respect of estimates of the useful economic life of fixed assets.

# NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

10	INVESTMENTS	1999	1998
		£'000	£'000
	Shares in subsidiary undertakings at cost:-		
	Phillips & Drew Fund Management Limited	7,517	7,517
	Phillips & Drew International Investment Limited	2,963	2,963
	Phillips & Drew Client Services Limited	10,000	10,000
	Phillips & Drew Life Limited	5,000	5,000
	UBSAM (Jersey) Limited (£2)	-	-
	Phildrew Nominees Limited (£50)	•	-
	PDFM Limited (dormant) (£2)		<u>-</u>
		<u>25,480</u>	25,480
11	DEBTORS	1999	1998
		€,000	£'000
	Due within one year:	Z1 207	02.702
	Amounts owed by group undertakings Other debtors	61,387 418	93,703 567
	Prepayments and accrued income	1,046	1,317
	Tropeyments and avoided mooths	62,851	95,587
	Due after more than one year:	02,007	20,007
	Deferred tax (see note 15)	-	4,876
		62,851	100,463
			<del> </del>
12	CREDITORS: amounts falling due within one year	1999	1998
		£.000	£'000
	Bank loans and overdrafts	248	325
	Amounts owed to group undertakings	25,238	14,338
	Trade creditors	1,249	1,577
	Taxation and social security	2,921	6,763
	Other creditors	1,783	60
	Accruals and deferred income	26,380	27,090
	Proposed dividend	2,976	48,777
		60,795	98,930
13	CREDITORS: amounts falling due after more than one year	1999	1998
		£'000	£'000
	Taxation and social security	1,762	1,652
	Accruals and deferred income	9,283	9,446
		11,045	11,098
		<u> </u>	<u>.</u>

# NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

14 PROVISIONS FOR LIABILITIES AND OTHER CHARGES	1999	1998
	£'000	£'000
Provisions	886 886	<u> </u>

The Company have indemnified Phildrew Nominees Limited fully against all costs, damages, expenses and liabilities incurred by Phildrew Nominees Limited in the course of defending the Action brought by Alistair Robert Alcock and others, against Phildrew Nominees Limited and others.

15	DEFERRED TAXATION	1999	1998
		£'000	£'000
	1 January	4,876	6,776
	Charged to profit and loss account	(4,876)	(1,900)
	31 December	<u> </u>	4,876
	Deferred tax is attributable to:	1999	1998
		£'000	£'000
	Accelerated capital allowances	-	485
	Accrued expenditure disallowable	<u> </u>	4,391
			4,876
16	CALLED UP SHARE CAPITAL	1999	1998
		£'000	£'000
	Authorised:-		
	15,000,000 ordinary shares of £1 each	15,000	15,000
	Allotted and fully paid:-		
	7,980,168 ordinary shares of £1 each	7,980	7,980
17	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	1999	1998
		£'000	£'000
	Profit for the year	49,100	51,560
	Dividends	(49,976)	(48,777)
	Net (decrease)/increase in shareholders' funds for the year	(876)	2,783
	Opening shareholders' funds	18,890	16,107
	Closing shareholders' funds	18,014	18,890

### NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

#### 18 LEASE COMMITMENTS

Payments committed to be made in the next year under operating leases analysed according to the period after 31 December 1999 in which the commitments are due to expire are as under:-

	1999	1998
	£'000	£'000
Land and buildings:		
Over 5 years	2,646	2,415
Other operating leases:		
Within the next year	60	1
In the 2nd to 5th years inclusive	47	107

#### 19 PENSIONS

Until 30 April 1999, the company participated in the Union Bank of Switzerland United Kingdom Staff Pension Scheme (the Former Scheme), a defined benefit scheme with assets held in a trustee administered fund. At that time, the assets and the liabilities of the Union Bank of Switzerland United Kingdom Staff Pension Scheme were transferred into the UBS (UK) Pension and Life Assurance Scheme (the UBS Scheme) and the Company's employees now participate in the UBS section of that latter scheme.

Each of the schemes provide pension benefits related to service and final earnings with provisions for dependants on death.

A full valuation of the Former Scheme was undertaken at 30 September 1998 by a professionally qualified actuary using the projected unit method. This indicated that the Former Scheme was in a healthy financial state, with a surplus of assets over liabilities for completed service, allowing for future increases in salaries and pensions. The contributions from 1 January 1998 onwards have been set at 18% of basic salary for senior management and 10% of basic salary for other employees, with the aim of reducing the surplus over a number of years. From 1 October 1999, the company has been allowed to take a total contribution holiday under the UBS Scheme.

The 1998 valuation of the Former Scheme assumed investment returns of 6% per annum before retirement and 5.5% per annum after retirement, earnings increases of 4.5% per annum and increases to pensions in payment of 2.5% per annum. It showed the market value of the Former Scheme's assets as £251.6 million, which represents 107% of the liabilities.

The group has also made contributions during 1999 to the Union Bank of Switzerland Supplementary Pension Plan, a defined contribution scheme.

The total pension cost for the company was £446,000 (1998: £533,000), of which £446,000 (1998: £428,000) related to the Former Scheme and the UBS Scheme and £nil (1998: £105,000) to the Supplementary Pension Plan. A provision of £162,000 (1998: £181,000) is included in creditors, being the excess of accumulated pension cost over the amount funded.

#### 20 CAPITAL COMMITMENTS

The company had the following authorised future capital expenditure not provided for at 31 December 1999:

	1999	1998
	£'000	£'000
Commitments for which contracts have been placed	12	53
Amounts authorised but not yet contracted for		110

### NOTES TO THE FINANCIAL STATEMENTS - 31 December 1999

#### 21 RELATED PARTY TRANSACTIONS

No disclosure has been made of transactions with other subsidiary undertakings, in accordance with paragraph 3(c) of FRS8 'Related Party Disclosures', as the Company is a wholly owned subsidiary of Phillips & Drew Holding Limited. There were no transactions with any other related parties in 1999 (1998: nil).

#### 22 SUBSIDIARY UNDERTAKINGS

The subsidiary undertakings of the company at 31 December 1999, all of which are engaged in investment management, advisory and related services, are shown below. All are wholly owned, those held directly by the company being marked with an asterisk. All subsidiary undertakings are registered in England and operate in the United Kingdom, with the exception of UBSAM (Jersey) Limited, which operates in Jersey and Phillips & Drew International Investment Inc, which is incorporated and operates in the USA.

- \* Phillips & Drew Fund Management Limited, whose subsidiaries are:
  - Phillips & Drew Unit Managers Limited
  - PDFM Ventures Limited
- \* Phillips & Drew International Investment Limited, whose subsidiary is:
  - Phillips & Drew International Investment Inc.
- \* Phildrew Nominees Limited
- \* Phillips & Drew Client Services Limited
- \* UBSAM (Jersey) Limited
- \* Phillips & Drew Life Limited
- \* PDFM Limited (dormant)

The company does not publish consolidated financial statements, being exempt from this requirement under s228 of the Companies Act 1985.

## 23 PARENT UNDERTAKINGS

The company's immediate parent undertaking is Phillips & Drew Holding Limited. The smallest group into which the company is consolidated is Phillips & Drew Holding Ltd.

Copies of these financial statements can be obtained from:

Registrar of Companies Companies House Crown Way CARDIFF CF4 3UZ

The ultimate parent undertaking is UBS AG, a company incorporated in Switzerland. This is the largest group company preparing consolidated financial statements which include the company's financial statements.

Copies of the financial statements of UBS AG can be obtained from:

UBS London Branch 100 Liverpool Street LONDON EC2M 2RH