Company Registration No. 2246807 (England and Wales)

# DRUMMONDS ARCHITECTURAL ANTIQUES LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

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#### **COMPANY INFORMATION**

**Director** D J H Shaw

Secretary A S Shaw

Company number 2246807

Registered office Kirkpatrick House,

25 London Road Hindhead

Surrey GU26 6AB

Auditors Smith & Williamson

Onslow Bridge Chambers

**Bridge Street** 

Guildford GU1 4RA

Business address Kirkpatrick House,

25 London Road

Hindhead Surrey GU26 6AB

Bankers Bank of Scotland

14/16 Cockspur Street

London SW1Y 5BL

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# DIRECTOR'S REPORT FOR THE YEAR ENDED 31 DECEMBER 1999

The director presents his report and financial statements for the year ended 31 December 1999.

#### Principal activities and review of the business

The principal activity of the business continues to be the sale of architectural antiques and garden statuary.

Disposal of the Bramley property early in the year enabled the company to significantly reduce borrowings. The relocation to Hindhead disrupted trade in the first half of 1999 leading to a reduction in turnover and operating profit.

Sales trends are improving in the year 2000 and the director expects a resumption of growth in the current financial year.

The results for the year and the financial position at the year end were considered satisfactory by the director. The relocation project has disrupted trade in the early part of 1999, but the director expects continued growth in the future.

#### Results and dividends

The results for the year are set out on page 4.

#### Director

The following director has held office since 1 January 1999:

D J H Shaw

#### **Director's interests**

The director's interest in the shares of the company, including spouse's interest as required by the Companies Act, was as stated below:

Ordinary shares of £ 1 each 31 December 1999 1 January 1999 202,501 202,501

DJH Shaw

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Smith & Williamson be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTOR'S REPORT FOR THE YEAR ENDED 31 DECEMBER 1999

#### Director's responsibilities

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the board

Jele Stan

A S Shaw Secretary

26 September 2000

# AUDITORS' REPORT TO THE SHAREHOLDERS OF DRUMMONDS ARCHITECTURAL ANTIQUES LIMITED

We have audited the financial statements on pages 4 to 14 which have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out on page 7

#### Respective responsibilities of the director and auditors

As described on page 2 the company's director is responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Smith & Williamson

15, W. Minn

26 September 2000

Chartered Accountants
Registered Auditors

Onslow Bridge Chambers Bridge Street Guildford GU1 4RA

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1999

		1999	1998
	Notes	£	£
Turnover	2	1,311,422	1,535,361
Cost of sales		(596,890)	(776,947)
Gross profit		714,532	758,414
Establishment expenses		(57,247)	(81,990)
Administrative expenses		(525,622)	(503,495)
Operating profit	3	131,663	172,929
Exceptional Item - Sale of property	6	203,929	-
Profit on ordinary activities before interest		335,592	172,929
Interest payable and similar charges	4	(81,643)	(96,958)
Profit on ordinary activities before taxation		253,949	75,971
Tax on profit on ordinary activities	5	(14,359)	(25,290)
Profit on ordinary activities after taxation	13	220 500	E0 004
tavation	13	239,590	50,681

The profit and loss account has been prepared on the basis that all operations are continuing operations.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 1999

	1999	1998
	£	£
Profit for the financial year	239,590	50,681
Unrealised surplus on revaluation of properties	325,000	-
Total recognised gains and losses relating to the year	564,590	50,681
Note of historical cost profits and losses		
Note of historical cost profits and losses		
•	1999	1998
	£	f
Reported profit on ordinary activities before taxation	253,949	75,97
Difference between an historical cost depreciation charge and		
the actual depreciation charge of the year calculated on the revalued amount	(11,750)	
Historical cost profit on ordinary activities before taxation	242,199	75,97
Mintaginal and weefit for the year retained offer toyotion		<del></del> -
Historical cost profit for the year retained after taxation, extraordinary items and dividends	227,840	50,68

# BALANCE SHEET AS AT 31 DECEMBER 1999

		19	99	19	98
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		1,226,069		1,224,604
Current assets					
Stocks	8	1,201,968		1,027,890	
Debtors	9	90,093		182,995	
Cash at bank and in hand		128,287		-	
		1,420,348		1,210,885	
Creditors: amounts falling due within					
one year	10	(574,451)		(1,378,113)	
Net current assets/(liabilities)			845,897		(167,228
Total assets less current liabilities			2,071,966		1,057,376
Creditors: amounts falling due after					
more than one year	11		(552,500)		(102,500
			1,519,466		954,876
Capital and reserves					
Called up share capital	12		332,110		332,110
Share premium account	13		320,014		320,014
Revaluation reserve	13		325,000		
Profit and loss account	13		542,342		302,75
Shareholders' funds - equity interests	: 14		1,519,466		954,87
			<del></del> _		

The financial statements were approved by the Board on 26 September 2000

D J H Shaw

Director

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

#### 1.2 Compliance with accounting standards

The accounts have been prepared in accordance with applicable accounting standards.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

50 years on buildings only

Fixtures, fittings & equipment

5 years

Motor vehicles

4 years

The part of the annual depreciation charge on revalued assets which relates to the revaluation surplus is transferred from the revaluation reserve to the profit and loss account.

#### 1.5 Stock

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### 1.6 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the director, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 1.7 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity in the following markets:

## Geographical market

		1999 £	1998 £
	United Kingdom	1,036,064	1,170,657
	Europe	35,934	5,770
	U.S.A	81,139	297,161
•	Japan	137,223	43,776
	Other	21,062	17,997
		1,311,422	1,535,361
3	Operating profit	1999	1998
	operating promi	£	£
	Operating profit is stated after charging:	-	
	Depreciation of tangible assets	16,560	18,177
	Auditors' remuneration	5,500	5,500
4	Interest payable	1999 £	1998 £
	On bank loans and overdrafts	67,143	82,102
	On other loans	14,500	14,500
	On overdue tax	14,000	356
		81,643	96,958
5	Taxation	1999	1998
		£	£
	U.K. current year taxation		
	U.K. corporation tax at 20% (1998 - 21%)	14,359	19,000
	Prior years		
	U.K. corporation tax		6,290
		14,359	25,290
		14,359	25,290

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

6	Exceptional items	1999 £	1998 £
	Exceptional Item - Sale of property	203,929	

An exceptional profit arose on the disposal of the premises from which the company previously traded at Birtley Farm, Bramley. A further overage payment is due in 2000 which is not provided in these accounts (see note 17).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

7

-	Fixtures, fittings & equipment £  10,674 3,001	Motor vehicles £ 101,022 2,700 (3,783)	Total £ 1,518,224 93,025 325,000 (622,635)
5,528 7,324 5,000 3,852)	10,674 3,001 -	101,022 2,700 - (3,783)	1,518,224 93,025 325,000
7,324 5,000 3,852)	3,001	2,700	93,025 325,000
7,324 5,000 3,852)	3,001	2,700	93,025 325,000
5,000 3,852)	-	(3,783)	325,000
3,852)	-		•
			(622,635)
000	40.075		
,,000	13,675	99,939	1,313,614
	<del></del>		
3,852	1,648	73,120	293,620
3,852)	-	(3,783)	(222,635)
-	5,340	11,220	16,560
-	6,988	80,557	87,545
<del></del> _	<del></del>		<del> </del>
0.000	6,687	19,382	1,226,069
0,000	·=	27,902	1,224,604
`	00,000	<del></del>	00,000 6,687 19,382

The freehold property was valued by Gascoignes Chartered Surveyors in December 1999 on the basis of open market value. The valuation of £1,200,000 is divided between £625,000 for the bare site and £575,000 for the buildings.

#### Comparable historical cost for the land and buildings included at valuation:

	£
Cost	
Historical cost at 31 December 1999	875,000
Depreciation based on cost	
Charge for the year	11,750
At 31 December 1999	11,750
At 31 December 1999	11,790
Net book values	<del></del> -
At 31 December 1999	863,250
71 O I December 1000	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

1998	1999	Stocks
£	£	
1,027,890	1,201,968	Finished goods and goods for resale
<u> </u>	<del></del>	
1998	1999	Debtors
£	£	
170,659	84,639	Trade debtors
12,336	5,454	Other debtors
182,995	90,093	
1998	1999	Creditors: amounts falling due within one year
£	£	
42,500	42,500	Loan stock
1,161,769	431,549	Bank loans and overdrafts
25,290	14,179	Corporation tax
2,900	5,893	Other taxes and social security costs
32,031	39,291	Director's current accounts
113,623	41,039	Accruals and deferred income

The bank overdraft is secured by an all monies debenture dated 10th May 1989 incorporating first legal charges over the company's freehold property.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

11	Creditors: amounts falling due after more than one year	1999 £	1998 £
	Loan stock	102,500	102,500
	Bank loans	450,000	-
		552,500	102,500
	Analysis of loans		
	Not wholly repayable within five years by instalments:		
	Bank Loan	487,500	-
	Wholly repayable within five years:		
	Loan stock	145,000	145,000
		632,500	145,000
	Included in current liabilities	(80,000)	(42,500)
		552,500	102,500
	Loan maturity analysis		
	Between one and two years	102,500	102,500
	Between two and five years	250,000	-
	In five years or more	200,000	-

The 10% loan stock can be redeemed at any time after 15 May 1994 in whole or in part at par, subject to the company giving at least three months notice of its intention to do so. The remaining loan stock in creditors falling due after more than one year will not be redeemed before 31 December 2001.

12	Share capital	1999	1998
		£	£
	Authorised		
	500,000 Ordinary shares of £ 1 each	500,000	500,000
	Allotted, called up and fully paid		
	332,110 Ordinary shares of £ 1 each	332,110	332,110
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

Emoluments for qualifying services

#### 13 Statement of movements on reserves Share Revaluation Profit and premium reserve loss account account £ £ £ Balance at 1 January 1999 320,014 302,752 Retained profit for the year 239,590 Revaluation during the year 325,000 Balance at 31 December 1999 320,014 325,000 542,342 1999 Reconciliation of movements in shareholders' funds 14 1998 £ £ Profit for the financial year 239,590 50,681 Other recognised gains and losses 325,000 Net addition to shareholders' funds 50,681 564,590 Opening shareholders' funds 954,876 904,195 Closing shareholders' funds 1,519,466 954,876 1998 **Director's emoluments** 1999 £ £

60,000

60,000

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

#### 16 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

year was.	1999 Number	1998 Number
Management and administration	15	14
Sales	1	1
	16	15
Employment costs	£	£
Wages and salaries	290,813	286,998
Social security costs	28,635	28,067
	319,448	315,065

#### 17 Post balance sheet events

The sale contract of Birtley Farm completed on 28 February 1999 stipulated a basic price of £410,000, together with "overage" payments in the event the purchaser was able to improve planning consents. An overage payment was agreed at £190,042 and paid in September 1999. A further overage payment of circa £40,000 is expected in 2000.