

FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 MARCH 1996

FINANCIAL STATEMENTS

For the year ended 31 March 1996

Company registration number:

2233431

Registered office:

Foley Lodge Hotel

Stockcross Newbury Berkshire RG16 8JU

Directors:

Mr A B M Good FIPR Mr H W Biggs BA Mr D J Corbett NDA Mrs S M Corbett Mr M Morris FCCA

Secretary:

Mrs S M Corbett

Bankers:

National Westminster Bank plc

15 Bishopsgate

London EC2P 2AP

Solicitors:

Lamb Brooks

Victoria House

39 Winchester Street

Basingstoke Hampshire RG21 1EQ

Auditors:

Grant Thornton

Registered auditors Chartered accountants 1 Westminster Way

Oxford OX2 0PZ

FINANCIAL STATEMENTS

For the year ended 31 March 1996

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CHAIRMAN'S STATEMENT

It is with considerable pleasure that I report a profit for the year of £161,291 against a loss of £35,499 for the previous year. Shareholders may recall that last year I was able to report an improvement in bottom-line performance from a loss of £170,750 in 1993/94, which in turn compared with one of nearly £400,000 in the previous year.

It is a source of great satisfaction to all of us to have finally moved out of loss and I am glad to say that the turnaround process is continuing very satisfactorily. The current year has started well, and brings with it the prospect of a considerably enhanced result. All this reflects enormous credit on Sarah Corbett our Managing Director, Gary Ockwell, General Manager and the staff.

The relationship with Arcadian International Plc continues to bear fruit. Foley Lodge has gained not just from the marketing arrangement but in a number of other positive ways from being closely associated with a larger group operating very similar properties.

Your board is continuing to explore various possible exit routes for the company and I hope to have more to say on this subject at the Annual General Meeting. This is to be held at 12 noon on Friday 13 September and I hope that you will be able to attend and join me and my fellow directors for a buffet lunch after the meeting.

A B M Good Chairman

REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 31 March 1996.

Principal activities

The company is principally engaged in the development and management of country house hotels.

Business review

The operating profit of £351,797, which is before interest charges, compares very favourably with 1995's operating profit of £186,886. This is a reflection of both an improved economic environment and good management. It is common practice in the hotel industry to measure profitability as profits before interest charges, depreciation and non-recurring expenses. The result of this calculation for the company amounts to £407,467, a significant increase on last year but we still strive for further improvement.

However, the country's economic position continues to improve and in addition the directors believe the building of the Newbury By-Pass will be of significant benefit in the medium term, and thus the directors look forward to increased profits in the years to come.

Finance

There was a profit for the year after taxation amounting to £161,291 (1995: loss £35,499). The directors do not recommend payment of a dividend and the profit has therefore been transferred to reserves.

The directors were successful in rolling over the bank loan of £2,400,000, which was originally repayable in full on 31 March 1996, until at least 30 April 1997. This allows the loan to be treated as a long term liability as oppposed to a short term one, and thus shows the balance sheet in a more appropriate fashion.

Directors

The present membership of the Board is set out below. All directors served throughout the year.

The interests of the directors and their families in the shares of the company as at 31 March 1996 and 1 April 1995, or the date of their appointment to the Board if later, were as follows:

	£1 Ordinary 'A' shares		£1 Ordinar	y 'B' shares	10p Ordinai	ry 'C' shares
	31 March 1996	1 April 1995	31 March 1996	1 April 1995	31 March 1996	1 April 1995
A Good	-	-	40,000	40,000	160,000	160,000
H Biggs	116,266	116,266	-	-	254,000	254,000
D Corbett	97,970	97,970	-	-	45,044	45,044
S Corbett	91,739	91,739	-	-	366,956	366,956
M Morris	- · · · ·	-	13,333	13,333	50,000	50,000

In addition S Corbett held 5,000 £1 Ordinary 'A' shares as a trustee at 1 April 1995. These shares were cancelled during the year.

Acquisition of company's own shares

The 5,000 shares held in trust by S Corbett were acquired by the company on 8 September 1995 and subsequently cancelled.

REPORT OF THE DIRECTORS

Directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

Grant Thornton offer themselves for reappointment as auditors in accordance with section 385 of the Companies Act 1985.

BY ORDER OF THE BOARD

S.M. Corbett

Mrs S M Corbett

Secretary

19 July 1996

REPORT OF THE AUDITORS TO THE MEMBERS OF

FOLEY LODGE HOTELS PLC

We have audited the financial statements on pages 5 to 18 which have been prepared under the accounting policies set out on pages 5 to 6.

Respective responsibilities of the directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GRANT THORNTON
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS

OXFORD 23 July 1996

PRINCIPAL ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention except that freehold properties are shown at their revalued amounts.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

TURNOVER

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

DEPRECIATION

Depreciation is calculated to write down the cost or valuation less estimated residual value of all tangible fixed assets other than freehold property by equal annual instalments over their expected useful lives. The rates applicable are:

Plant and machinery 5-50% Motor vehicles 25% Fixtures and fittings 20-50%

Plant and machinery purchased before 1 April 1994 is depreciated at 5%. Plant and machinery purchased after 1 April 1994 is depreciated at 20-50%.

Depreciation is not provided on freehold property because it is the company's practice to maintain the property in a continual state of sound repair and to extend and make improvements thereto from time to time. The useful economic life of the asset is thus so long and residual value so high that any depreciation would not be material. Any permanent diminution in the value of freeehold property is charged to the profit and loss account as it arises.

INVESTMENTS

Investments are included at cost less amounts written off.

STOCKS

Stocks are stated at the lower of cost and net realisable value.

DEFERRED TAXATION

Deferred tax is provided for under the liability method using the tax rates estimated to arise when the timing differences reverse and is accounted for to the extent that it is probable that a liability or asset will crystallise. Unprovided deferred tax is disclosed as a contingent liability.

CONTRIBUTIONS TO PENSION FUNDS

Defined contribution scheme

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

PRINCIPAL ACCOUNTING POLICIES

LEASED ASSETS

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments is calculated under the "rule of 78" method and is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight-line basis over the lease term.

FOREIGN CURRENCIES

Transactions in foreign currencies are translated at the exhange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date.

PROFIT AND LOSS ACCOUNT

For the year ended 31 March 1996

	Note	1996 £	1995 £
Turnover Cost of sales	1	1,746,407 302,025	1,618,358 315,925
Gross profit		1,444,382	1,302,433
Administrative expenses		1,092,585	1,115,547
Operating profit		351,797	186,886
Other interest receivable and similar income Interest payable and similar charges	2	(1,477) 191,333	(3,204) 225,589
Profit on ordinary activities before taxation	1	161,941	(35,499)
Tax on profit on ordinary activities	4	650	<u>-</u>
Profit transferred to reserves	13	161,291	(35,499)

There were no recognised gains or losses other than the profit for the financial year.

BALANCE SHEET AT 31 MARCH 1996

	Note	1996	1996	1995	1995
Fixed assets		£	£	£	£
Tangible assets	-				
Investments	5 6		4,532,991		4,549,819
	б		192,308		192,308
			4,725,299		4,742,127
Current assets			, , ,		•,••-,
Stocks	7	17,252		17,297	
Debtors	8	157,914		123,033	
Cash at bank and in hand		128,240		79,249	
	*****	202 406	-	210.550	
Creditors: amounts falling due		303,406		219,579	
within one year	9	271 700		2.012.720	
Titula one year	9	271,700	_	2,912,739	
Net current assets			31,706		(2,693,160)
Total assets less current liabilities		•	4,757,005		2,048,967
			, ,		, ,
Creditors: amounts falling due					
after more than one year	10		2,595,871		49,124
		•	2,161,134	•	1,999,843
		:	2,101,134	:	1,777,043
Capital and reserves					
Called up share capital	12		2,667,895		2,672,895
Share premium account	13		153,587		153,587
Revaluation reserve	13		768,078		768,078
Other reserves	13		67,000		62,000
Profit and loss account	13		(1,495,426)	_	(1,656,717)
Shareholders' funds	14		2,161,134		1,999,843
		:		•	
Equity shareholders' funds			1,161,134		999,843
Non-equity shareholders' funds			1,000,000		1,000,000
				-	
			2,161,134		1,999,843
		:		=	

The financial statements were appropred by the Board of Directors on 19 July 1996.

D Corbett Director

CASH FLOW STATEMENT

For the year ended 31 March 1996

	Note	1996	1995
		£	£
Net cash inflow from operating activities	15	369,988	338,584
Returns on investments and servicing of finance			
Interest received		1,437	3,244
Interest paid		(135,549)	(225,077)
Finance lease interest paid		(11,069)	(45,920)
Net cash outflow from returns on investments			_
and servicing finance		(145,181)	(267,753)
Taxation			
UK corporation tax paid		•	-
Investing activities			
Purchase of tangible fixed assets		(25,843)	(10,650)
Net cash outflow from investing activities			
net cash outhow from investing activities		(25,843)	(10,650)
Net cash inflow before financing		198,964	60,181
Financing			
Repayment of borrowings		_	-
Capital element of finance lease rentals		(149,973)	(138,083)
Net cash outflow from financing	16	(149,973)	(138,083)
Towns and the section of section Code (co	~-		
Increase in cash and cash equivalents	17	48,991	(77,902)
			

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

1	TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATIO	N	
	The profit on ordinary activities is stated after:	1996 £	1995 £
	Auditors' remuneration:		
	Audit services	5,250	5,000
	Non-audit services	1,963	5,386
	Depreciation and amortisation:		
	Tangible fixed assets, owned	40,666	74,524
	Tangible fixed assets, held under finance leases and hire purchase contracts	2,004	52,358
	Exceptional item: Fire regulation compliance costs	13,000	
	Other operating lease rentals	52,798	51,619
2	INTEREST PAYABLE AND SIMILAR CHARGES	1996 £	1995 £
	On bank loans, overdrafts and other loans:		
	Repayable within 5 years, otherwise than by instalments	180,549	179,384
	Finance charges in respect of finance leases	10,784	46,205
		191,333	225,589
3	DIRECTORS AND EMPLOYEES		
	Staff costs during the year were as follows:	1996 £	1995 £
	Wages and salaries	536,613	495,608
	Social security costs	35,948	33,488
	Other pension costs	300	300
		572,861	529,396

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

The average number	of employees of the	company during the	year was 53	(199552).
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The second	1		C .1	1 1 1	0.44
i ne average i	number of	emplovees	or the comp	any during the	year were as follows:
					Tout word as follows.

	1996 Number	1995 Number
Operational Sales and marketing Administration and management	39 4 10	42 5 5
	53	52
Remuneration in respect of directors was as follows:	1996 £	1995 £
Management remuneration	18,300	18,300
The emoluments of the directors, excluding pension contributions, were as follows:	1996 £	1995 £
The Chairman		-
The highest paid director	18,000	18,000

The emoluments of the directors, excluding pension contributions, fell within the following ranges:

	1996 Number	1995 Number
Nil - £5,000	4	4
£15,001 - £20,000	1	1

4 TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax charge is based on the profit for the year and represents:

	1996	1995
	£	£
UK Corporation tax at 25%	650	<u> </u>
	650	-

Unrelieved tax losses of £1,400,000 remain available to offset against future taxable trading profits.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

5 TANGIBLE FIXED ASSETS

	Freehold land and buildings £	Plant and machinery £	Motor vehicles £	Fixtures and fittings £	Total £
Cost or valuation	•	~	~	3.	æ
At 1 April 1995	4,250,000	521,515	13,945	794,827	5,580,287
Additions		14,110	-	11,732	25,842
At 31 March 1996	4,250,000	535,625	13,945	806,559	5,606,129
Depreciation					
At 1 April 1995	-	230,863	9,926	789,679	1,030,468
Provided in the year	<u> </u>	32,991	2,004	7,675	42,670
At 31 March 1996		263,854	11,930	797,354	1,073,138
Net book amount at 31 March 1996	4,250,000	271,771	2,015	9,205	4,532,991
Net book amount at 31 March 1995	4,250,000	290,652	4,019	5,148	4,549,819

The figures stated above include assets held under finance leases and similar hire purchase contracts, as follows:

		Motor vehicles £
Net book amount at 31 March 1996		2,015
Net book amount at 31 March 1995		4,019
Depreciation provided during year		2,004
The figures stated above for cost or valuation include valuations as follows:		
	:	Freehold land and buildings
	1996	1995
	£	£
Valuation at 31 March 1994	4,250,000	4,250,000

If the property had not been revalued, it would have been included on the historical cost basis at £3,481,922

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

6 FIXED ASSETS INVESTMENTS

7

8

						Investment in subsidiary undertakin gs £
Cost or valuation At 1 April 1995 and at 31 M	arch 1996					192,308
Net book amount at 31 Marc	h 1996					192,308
Net book amount at 31 Marc	h 1995					192,308
	Country of incorporation /registration		Proportion held	Nature of business	Capital and reserves	Profit for the financial year
Sarah and Mary Limited	England and Wales	Ordinary	100%	Dormant	92,308	-
Foley Lodge Limited	England and Wales	Ordinary	100%	Dormant	100,000	-
Group accounts have not bee	n prepared on the l	basis that the	subsidiaries ar	e not material to	o the results of	the company.
STOCKS						
					1996 £	1995 £
Consumable stores					17,252	17,297
DEBTORS						
					1996 £	1995 £
Trade debtors Prepayments and accrued inc	come				126,433 31,481	87,917 35,116
					157,914	123,033

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

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9 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	£	£
Bank loans and overdrafts		2,400,000
Payments received on account	50,587	20,046
Trade creditors	65,658	92,545
Amounts owed to subsidiary undertakings	05,050	192,308
Corporation tax	650	1,2,300
Social security and other taxes	52,327	40,358
Other creditors	1,499	4,241
Accruals and deferred income	63,613	21,463
Amounts due under finance leases	37,366	141,778
	271,700	2,912,739
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	1996	1995
	£	£
Bank loans	2,400,000	_
Amounts owed to group undertakings	192,308	-
Amounts due under finance leases	3,563	49,124
Porrovings are represable as follows:	1000	1005
Borrowings are repayable as follows:	1996	1995
	£	£
Within one year		
Bank and other borrowings	-	2,400,000
Finance leases	37,366	141,778
After one and within two years		
Bank and other borrowings Finance leases	2,400,000	
After two and within five years	2,605	42,500
Finance leases	958	6,624
	2,440,929	2,590,902
	29TTU9727	2,270,702

The bank loan is secured by a fixed charge over the freehold property of the company. The bank loan is not repayable before 30 April 1997. Interest is payable at a fixed rate of 7.5% per annum.

1996

1995

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

11 DEFERRED TAXATION

Deferred taxation provided for and not provided for in the financial statements is set out below. The amount unprovided represents a contingent liability at the balance sheet date and is calculated using a tax rate of 25%.

			Amount provided	
		1996 £	1995 £	
	Accelerated capital allowances	(176,548)	(199,943)	
	Other timing differences	10,342	68,454	
		(166,206)	(131,489)	
	Less: Trading losses	166,206	131,489	
		-		
12	SHARE CAPITAL	1996	1995	
		£	£	
	Authorised			
	£1 Ordinary 'A' shares	1,000,000	1,000,000	
	£1 Ordinary 'B' shares	1,000,000	1,000,000	
	10p Ordinary 'C' shares	600,000	600,000	
	£1 Ordinary 'D' shares	1,000,000	1,000,000	
	£1 Cumulative convertible redeemable 8% preference shares	1,000,000	1,000,000	
		4,600,000	4,600,000	
	Allotted, called up and fully paid			
	£1 Ordinary 'A' shares	804,000	809,000	
	£1 Ordinary 'B' shares	539,541	539,541	
	10p Ordinary 'C' shares	324,354	324,354	
	£1 Cumulative convertible redeemable 8% preference shares	1,000,000	1,000,000	
		2,667,895	2,672,895	

Preference shares

The £1 Cumulative convertible redeemable 8% preference shares are non-equity shares with no voting rights. They may be redeemed at the option of the shareholders between 1 April 1996 and 31 March 2001 and are to be converted into £1 Ordinary 'D' shares. The holders of these shares are not entitled to a dividend until 1 April 2001.

Upon a winding up, the holders of these shares shall be entitled, in priority to the holders of the other classes of shares, to an amount equal to the issue price of the preference shares together with any applicable premium and a sum equal to all arrears and accruals of the dividend thereon.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

The rights of the other classes of shares are as follows:

£1 Ordinary 'A' shares:

Three votes per share. Upon winding up, repayment of the par value in preference to any repayment to the £1 Ordinary 'B' shareholders.

£1 Ordinary 'B' shares:

One vote per share. Upon winding up, repayment of the par value.

10p Ordinary 'C' shares:

One vote per share. Upon winding up, repayment at a rate of 10p per share together with a premium of 90p per share in preference to any repayment to the £1 ordinary 'A' and 'B' shareholders.

£1 Ordinary 'D' shares:

One vote per share. Upon winding up, repayment of the par value in preference to any repayment to £1 ordinary 'A', 'B' and 'C' shareholders.

Aquisition of company's own shares

On 8 September 1995, the company acquired 5,000 £1 Ordinary 'A' shares for nil consideration. The shares were subsequently cancelled. They were acquired from Mrs S M Corbett who had been holding them on trust after they were acquired from a director who resigned in January 1994. A transfer of £5,000 has been made to the Capital Redemption Reserve (see note 13).

13 SHARE PREMIUM ACCOUNT AND RESERVES

	Share premium account £	Revaluation reserve	Capital redemption reserve £	Profit and loss account £
At 1 April 1995	153,587	768,078	62,000	(1,656,717)
Retained profit for the year	-	-	-	161,291
Redemption of shares	-	-	5,000	
At 31 March 1996	153,587	768,078	67,000	(1,495,426)

14 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1996 £	1995 £
Profit for the financial year	161,291	(35,499)
Net increase in shareholders' funds Shareholders' funds at 1 April 1995	161,291 1,999,843	(35,499) 2,035,342
Shareholders' funds at 31 March 1996	2,161,134	1,999,843

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

15	NET CASH INFLOW FROM OPERATING	G ACTIVITIE	S			
					1996	1995
					£	£
	Operating profit				351,797	186,886
	Depreciation				42,670	126,882
	Decrease in stocks Increase in debtors				45	1,516
	Increase in creditors				(34,841) 10,317	4,642 18,658
					10,317	18,038
	Net cash inflow from continuing operating act	tivities			369,988	338,584
16	ANALYSIS OF CHANGES IN FINANCIN	G				
				Share capital ng premium)		amounts due inance leases
			`199 6	1995	1996	1995
			£	£	£	£
	At 1 April 1995		2,826,482	2,888,482	2,590,902	2,728,985
	Net cash inflow/(outflow) from financing		(5,000)	(62,000)	(149,973)	(138,083)
	At 31 March 1996	-	2,821,482	2,826,482	2,440,929	2,590,902
		=				
17	ANALYSIS OF CHANGES IN CASH AND	CASH EQUI	VALENTS			
					1996	1995
					£	£
	At I April 1995 Net cash inflow				79,249	157,151
	Net cash inflow				48,991	(77,902)
	At 31 March 1996				128,240	79,249
18	ANALYSIS OF CASH AND CASH EQUIT	VALENTS				
					Change in	Change in
	Cash and cash equivalents comprise:	1996	1995	1994	1996	1995
		£	£	£	£	£
	Cash at bank and in hand	128,240	79,249	157,151	48,991	(77,902)
	Cabia de Ouini dina in Admin		- ,			

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 1996

19 CAPITAL COMMITMENTS

The company had no capital commitments at 31 March 1996 or 31 March 1995.

20 LEASING COMMITMENTS

Operating lease payments amounting to £8,149 (1995: £10,799) are due within one year. The leases to which these amounts relate expire as follows:

	Other £	Other £
Between two and five years	8,149	10,799

21 CONTINGENT LIABILITIES

There were no contingent liabilities at 31 March 1996 or 31 March 1995.

22 PENSIONS

Defined Contribution Scheme

The company operates a defined contribution pension scheme for the benefit of the directors. The assets of the scheme are administered by trustees in a fund independent from those of the company.