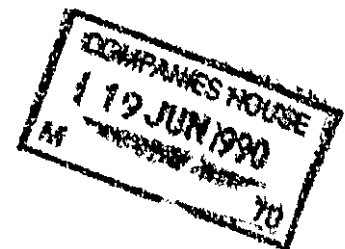


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THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)

ANNUAL REPORT

FOR THE PERIOD 9 MARCH 1988 TO 30 JUNE 1989



THE REALLY USEFUL STAGE PRODUCTION COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)

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THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)
DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the period from 9 March 1988 to 30 June 1989.

ACTIVITIES

The company was incorporated as Simpart No.18 Limited on 9 March 1988. On 19 April 1988, its name was changed to Martyn Hayes Associates Limited. The company commenced trading on 23 March 1988 in the business of production management. On 31 March 1990 Martyn Hayes Associates Limited ceased trading. On 10 April 1990, its name was changed to The Really Useful Stage Productions Company Limited.

RESULTS AND DIVIDENDS

The directors do not recommend the payment of a dividend. The trading loss for the period, after taxation, amounted to £66,088.

FIXED ASSETS

Movements in fixed assets during the period are summarised in note 7 to the financial statements.

DIRECTORS

The directors who served during the period were as follows:

Bridget A V Hayward	-	appointed 23 March 1988
Martyn P Hayes (chairman)	-	appointed 23 March 1988
Brian T Brolly	-	appointed 23 March 1988
		resigned 26 October 1988
J P A Toane	-	appointed 9 March 1988
		resigned 23 March 1988

In accordance with the Company's Articles of Association, both of the existing directors continue in office.

The directors' interests, as defined by the Companies Act, in the shares of the company were as follows:

	£1 ordinary shares	
	date of	30 June
	appointment	1989
Martyn P Hayes	0	15

The interests of Bridget A V Hayward in the shares of the holding company, The Really Useful Group plc, are set out in the directors' report of that company. Martyn P Hayes held no shares in the holding company.

THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)
DIRECTORS' REPORT (continued)

CLOSE COMPANY STATUS

So far as the directors are aware, the company is not a close company for taxation purposes.

AUDITORS

Touche Ross & Co. were appointed auditors to the company during the period and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

By order of the Board


Secretary
London

11th June 1990

AUDITORS' REPORT TO THE MEMBERS OF
THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)

We have audited the financial statements on pages 5 to 11 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the Company at 30 June 1989 and of its loss and source and application of funds for the period from 9 March 1988 to 30 June 1989 and have been properly prepared in accordance with the Companies Act 1985.

Touche Ross

Chartered Accountants
Hill House,
1, Little New Street,
London EC4A 3TR

11 June 1989

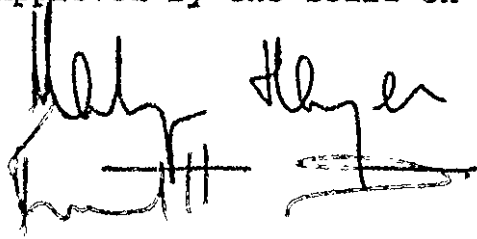
THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO 18 LIMITED)
PROFIT AND LOSS ACCOUNT
for the period from incorporation to 30 June 1989

	Notes	1989 £
Turnover	2	271,977
Cost of sales		(77,921)
		<hr/>
Gross profit		194,056
Administrative expenses		(262,006)
		<hr/>
Operating loss	3	(67,950)
Interest payable	5	(15,265)
		<hr/>
Loss on ordinary activities before taxation		(83,215)
Tax on loss on ordinary activities	6	17,127
		<hr/>
Loss for the period		(66,088)
		=====

THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)
BALANCE SHEET
at 30 June 1989

		£	1989	£
Fixed Assets	Notes			
Tangible assets	7			14,251
Current Assets				
Debtors	8	170,816		
Cash at bank and in hand		47,548		
		<hr/>		
		218,364		
Creditors: amounts falling due within one year	9	(298,603)		
		<hr/>		
Net current liabilities				(80,239)
				<hr/>
				(65,988)
				=====
Capital and reserves				
Called up share capital	10			100
Profit and loss account				(66,088)
				<hr/>
				(65,988)
				=====

Approved by the Board on 11th June, 1990



} Directors

THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)
STATEMENT OF SOURCE AND APPLICATION OF FUNDS
for the period from incorporation to 30 June 1989

	£	1989	£
Source of funds			
Net proceeds of issue of shares			100
Application of funds			
Loss on ordinary activities before taxation	(83,215)		
Adjustment for items not involving the movement of funds:			
Depreciation	5,215		
Loss on sale of Fixed Assets	100		
	<u>(77,900)</u>		
Purchase of fixed assets	<u>(19,566)</u>		
			(97,466)
			<u>(97,366)</u>
Changes in working capital			
Debtors	(153,689)		
Creditors	298,603		
	<u></u>		144,914
			<u>47,548</u>
			=====
Changes in net liquid funds			
Cash at bank and in hand			47,548
			=====

THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
 (FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
 (FORMERLY SIMPART NO.18)
 NOTES TO THE FINANCIAL STATEMENTS
 for the period from incorporation to 30 June 1989

1. ACCOUNTING POLICIES

The following principal accounting policies have been used by the company in the preparation of its financial statements.

a) Accounting convention

The financial statements are prepared under the historical cost convention.

b) Depreciation

Amounts are provided so as to write off the cost of tangible fixed assets over their estimated useful lives, on a straight line basis, using the following rates:

Furniture, fixtures and equipment 20 per cent per annum

c) Deferred taxation

Provision is made under the liability method in respect of all short-term timing differences and the excess of taxation allowances claimed over depreciation provided on the relevant fixed assets except where a liability is not expected to crystallise in the foreseeable future.

2. TURNOVER

The turnover and loss before taxation are attributable to the one principal activity of the company. Turnover is stated exclusive of value added tax and an analysis by market is given below:

	1989
	£
United Kingdom	173,100
Japan	5,150
USA	9,578
Europe	47,729
Other	36,420

	271,977
	=====

3. OPERATING LOSS

Operating loss is stated after charging:

	1989
	£
Depreciation	5,215
Auditors' remuneration	1,050
	=====

THE REALLY USEFUL STAGE PRODUCTIONS COMPANY LIMITED
(FORMERLY MARTYN HAYES ASSOCIATES LIMITED)
(FORMERLY SIMPART NO.18 LIMITED)

NOTES TO THE FINANCIAL STATEMENTS

For the period from incorporation to 30 June 1989 (continued)

4. EMPLOYEES AND DIRECTORS	1989
	£
Staff costs:	
Salaries and wages	105,530
Social security costs	2,736
Pension	1,159

109,425
=====

The average number of persons employed by the company, including directors during the period, was as follows:

	1989
Production management	7
Office	1
	=====

The emoluments of the directors amounted to £42,443. The emoluments of the Chairman, who was also the highest paid director, were £42,443.

	1989
	Number
Scale of other directors' remuneration:	
£ 0 - £ 5,000	4
	=====

5. INTEREST PAYABLE

	1989
	£
Interest payable on bank overdraft	15,265
	=====

6. TAX ON LOSS ON ORDINARY ACTIVITIES

	1989
	£
Group relief credit in respect of the loss for the period surrendered to another group company	17,127
	=====