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## Cellhire plc

# Directors' report and consolidated financial statements

Registered number 02159836 30 April 2010

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# Cellhire plc Directors' report and consolidated financial statements 30 April 2010

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#### Chairman's statement

The past 12 months has seen both a significant recovery in the global enonomy and also in Cellhire's fortunes. The business has made good progress and we believe that this positive trend will continue into 2010/11 and beyond

Thank you to everyone at Cellhire and to our partners and suppliers for their contribution to our results

Tim Williams

Chairman and Chief Executive

Cellhire plc

13th August 2010

#### **Directors' report**

The directors present their annual report and the audited financial statements for the year ended 30th April 2010

#### Principal activities

The Group provides international mobile communications solutions

#### **Business review**

The directors are pleased with the results for the year, the state of the Group's affairs, and are confident for the future

The results for the year and financial position of the company and the Group are as shown in the annexed financial statements

We aim to present a balanced and comprehensive review of the development and performance of the business during the year and its position at the year end. The review is consistent with the size and non-complex nature of the business and is written in the context of the risks and uncertainties we face.

#### Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to a number of risks

The key business risks and uncertainties affecting the company are considered to relate to competition from national and independent providers

#### Key performance indicators

Given the straight forward nature of the business, it is believed that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

#### **Future outlook**

The Group is in a strong financial position with net assets of £3 7 million

The external commercial environment is expected to remain competitive in 2010/2011 however we remain confident that the Group will maintain and even improve on the current level of performance in the future

#### Directors and directors' interests

The directors who held office during the year were as follows TJ Williams (Chairman)
KF Dyson - resigned 12th June 2009
M Stevens
A Banks
M Bennett

The directors who held office at the end of the financial year had no interests in the ordinary shares of the company. An Enterprise Management Initiative Option Scheme has been set up in Cellhire Group Limited

TJ Williams is also a director of the ultimate parent company and his interests in its share capital are shown in that Company's financial statements

#### **Directors' report** (continued)

#### Proposed dividend

The directors do not recommend payment of a dividend for the year ended 30th April 2010 No dividend was declared during the previous year

#### Policy on payment of creditors

The Group has a policy of adhering to the terms and conditions of all its suppliers. At the year end, there were 56 days (2009-78 days) purchases in trade creditors.

#### Political and charitable donations

The Group made no political contributions during the year Donations to UK charities amounted to £11,326 (2009 £8,569)

#### Statement of disclosure of information to the Auditors

We, the directors of the company who held office at the date of approval of these Financial Statements as set out above each confirm, so far as we are aware, that

- there is no relevant audit information of which the company's auditors are unaware, and
- we have taken all the steps that we ought to have taken as directors in order to make ourselves aware of any relevant audit information and to establish that the company's auditors are aware of that

#### **Auditors**

The directors passed a resolution to approve the re-appointment of Thomas Coombs & Son at the Annual General Meeting

By order of the board

Director

Park House Clifton Park Avenue York North Yorkshire YO30 5PB

13th August 2010

## Statement of directors' responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

A Banks

Director

13th August 2010

## Independent auditors report to the shareholders of Cellhire plc

We have audited the financial statements of Cellhire plc for the year ended 30th April 2010 on pages 7 to 29. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion

- the financial statements give a true and fair view of the state of the group's and of the parent company's
  affairs as at 30th April 2010 and of the group's profit for the year then ended,
- the group financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

## Independent auditors report to the shareholders of Cellhire plc

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

G W D Jenkinson FCA (Senior Statutory Auditor) for and on behalf of Thomas Coombs & Son Statutory Auditor Chartered Accountants
Century House
29 Clarendon Road
Leeds
LS2 9PG

13th August 2010

## Consolidated profit and loss account for the year ended 30 April 2010

| Group Turnover         1         16,492,000         16,802,681           Cost of sales         (9,032,594)         (8,576,741)           Gross Profit         7,459,406         8,225,940           Distribution costs<br>Administrative expenses         (424,770)<br>(6,416,077)         (510,692)<br>(7,713,239)         (8,223,931)           Operating Profit         618,559         2,009           Exceptional Items<br>Other exceptional costs         2         (96,158)         (264,492)           Profit/(Loss) on ordinary activities before interest payable and similar charges         5         (46,164)         (119,122)           Profit/(Loss) on ordinary activities before taxation         2         476,237         (381,605)           Tax on profit/(loss) on ordinary activities         6         (176,722)         183,778           Profit/(Loss) for the financial year         16         299,515         (197,827)  | for the year ended 30 April 2010            | Note     | 201         |             | 200          |             |
|--|---|----------|-------------|-------------|--------------|-------------|
| Cost of sales         (9,032,594)         (8,576,741)           Gross Profit         7,459,406         8,225,940           Distribution costs<br>Administrative expenses         (424,770)<br>(6,416,077)         (510,692)<br>(7,713,239)           Operating Profit         618,559         2,009           Exceptional Items<br>Other exceptional costs         2 (96,158)         (264,492)           Profit/(Loss) on ordinary activities before interest         522,401         (262,483)           Interest payable and similar charges         5 (46,164)         (119,122)           Profit/(Loss) on ordinary activities before taxation         2 476,237         (381,605)           Tax on profit/(loss) on ordinary activities         6 (176,722)         183,778           Profit/(Loss) for the financial year         299,515         (107,937)   |   |          | £           | £           | £            | £           |
| Gross Profit         7,459,406         8,225,940           Distribution costs<br>Administrative expenses         (424,770)<br>(6,416,077)         (510,692)<br>(7,713,239)           Questing Profit         618,559         2,009           Exceptional Items<br>Other exceptional costs         2 (96,158)         (264,492)           Profit/(Loss) on ordinary activities before interest         522,401         (262,483)           Interest payable and similar charges         5 (46,164)         (119,122)           Profit/(Loss) on ordinary activities before taxation         2 476,237         (381,605)           Tax on profit/(loss) on ordinary activities         6 (176,722)         183,778           Profit/(Loss) for the financial year         299,515         (107,837)  | Group Turnover                              | 1        | 16,492,000  |             | 16,802,681   |             |
| Distribution costs   Administrative expenses   (424,770)   (510,692)   (7,713,239)   (6,840,847)   (8,223,931)   (6,840,847)   (8,223,931)   (6,840,847)   (8,223,931)   (7,713,239) | Cost of sales                               | _        | (9,032,594) |             | (8,576,741)  |             |
| Administrative expenses (6,416,077) (7,713,239)  (6,840,847) (8,223,931)  Operating Profit 618,559 2,009  Exceptional Items Other exceptional costs 2 (96,158) (264,492)  Profit/(Loss) on ordinary activities before interest 522,401 (262,483)  Interest payable and similar charges 5 (46,164) (119,122)  Profit/(Loss) on ordinary activities before taxation 2 476,237 (381,605)  Tax on profit/(loss) on ordinary activities 6 (176,722) 183,778   | Gross Profit                                | _        |             | 7,459,406   |              | 8,225,940   |
| Operating Profit 618,559 2,009  Exceptional Items Other exceptional costs 2 (96,158) (264,492)  Profit/(Loss) on ordinary activities before interest 522,401 (262,483)  Interest payable and similar charges 5 (46,164) (119,122)  Profit/(Loss) on ordinary activities before taxation 2 476,237 (381,605)  Tax on profit/(loss) on ordinary activities 6 (176,722) 183,778   |   | _        | • •         |             | • • •        |             |
| Exceptional Items Other exceptional costs  2 (96,158) (264,492)  Profit/(Loss) on ordinary activities before interest 522,401 (262,483)  Interest payable and similar charges 5 (46,164) (119,122)  Profit/(Loss) on ordinary activities before taxation 2 476,237 (381,605)  Tax on profit/(loss) on ordinary activities 6 (176,722) 183,778  |   | _        |             | (6,840,847) |              | (8,223,931) |
| Other exceptional costs  2 (96,158) (264,492)  Profit/(Loss) on ordinary activities before interest 522,401 (262,483)  Interest payable and similar charges 5 (46,164) (119,122)  Profit/(Loss) on ordinary activities before taxation 2 476,237 (381,605)  Tax on profit/(loss) on ordinary activities 6 (176,722) 183,778  | Operating Profit                            |          | _           | 618,559     | <del>-</del> | 2,009       |
| Profit/(Loss) on ordinary activities before interest  522,401  (262,483)  Interest payable and similar charges  5  (46,164)  (119,122)  Profit/(Loss) on ordinary activities before taxation  2  476,237  (381,605)  Tax on profit/(loss) on ordinary activities  6  (176,722)  183,778  | •   | 2        | (96,158)    |             | (264,492)    |             |
| Interest payable and similar charges 5 (46,164) (119,122)  Profit/(Loss) on ordinary activities before taxation 2 476,237 (381,605)  Tax on profit/(loss) on ordinary activities 6 (176,722) 183,778   |   | -        |             | (96,158)    |              | (264,492)   |
| Profit/(Loss) on ordinary activities before taxation 2 476,237 (381,605)  Tax on profit/(loss) on ordinary activities 6 (176,722) 183,778  | Profit/(Loss) on ordinary activities befo   | re inter | est         | 522,401     | _            | (262,483)   |
| taxation       2       476,237       (381,605)         Tax on profit/(loss) on ordinary activities       6       (176,722)       183,778         Profit/(loss) for the financial year  | Interest payable and similar charges        | 5        | _           | (46,164)    | _            | (119,122)   |
| Profit/(Loss) for the financial year 200 515 (107 927)   |   |          |             | 476,237     |              | (381,605)   |
| Profit/(Loss) for the financial year 16 299,515 (197,827)  | Tax on profit/(loss) on ordinary activities | 6        |             | (176,722)   |              | 183,778     |
|  | Profit/(Loss) for the financial year        | 16       | -<br>-      | 299,515     | <u>-</u>     | (197,827)   |

## Consolidated balance sheet

at 30 April 2010

| at 00 April 2010  | Note     | 20<br>£                        |  | 200<br>£                       |                           |
|---|----------|--------------------------------|--|--------------------------------|---------------------------|
| Fixed assets Intangible assets Tangible assets  | 7<br>8   | £                              | £<br>804,100<br>4,397,419                        | £                              | £<br>770,555<br>4,356,523 |
| Current assets Stocks Debtors Cash at bank and in hand  | 10<br>11 | 33,284<br>3,777,058<br>644,821 | 5,201,519  | 32,086<br>3,837,974<br>759,986 | 5,127,078                 |
| Creditors: amounts falling due within one year  | 12       | 4,455,163<br>(5,561,977)       | -  | 4,630,046<br>(5,346,013)       |                           |
| Net current liabilities   | •        |                                | (1,106,814)                                      |                                | (715,967)                 |
| Total assets less current liabilities Creditors: amounts falling due after more than one year | 13       | ,                              | 4,094,705<br>(29,558)                            | ·                              | 4,411,111<br>(658,160)    |
| Provisions for liabilities and charges  | 14       |                                | (403,414)<br>——————————————————————————————————— |                                | (348,791)                 |
| Capital and Reserves  |          |                                | 3,001,733  |                                |                           |
| Called up share capital Profit and loss account   | 15<br>16 |                                | 100,000<br>3,561,733                             |                                | 100,000<br>3,304,160      |
| Equity shareholders' funds  | 17       |                                | 3,661,733  |                                | 3,404,160                 |
|   |          |                                | 3,661,733  |                                | 3,404,160                 |

These financial statements were approved by the board of directors on 13th August 2010 and were signed on its behalf by

TJ Williams Director

Director

## Company balance sheet

at 30 April 2009

| at 50 April 2005  | Note | 20          |           | 200         |           |
|---|------|-------------|-----------|-------------|-----------|
|   |      | £           | £         | £           | £         |
| Fixed assets  |      |             |           |             |           |
| Intangible assets                                       | 7    |             | 54,678    |             | 517       |
| Tangible assets   | 8    |             | 3,455,781 |             | 3,368,288 |
| Investments in subsidiary undertakings                  | 9    |             | 294,626   |             | 294,626   |
|   |      | •           | 3,805,085 | •           | 3,663,431 |
| Current assets  |      |             | -,,       |             | -,        |
| Stocks  | 10   | 19,651      |           | 12,451      |           |
| Debtors   | 11   | 3,348,411   |           | 3,866,197   |           |
| Cash at bank and in hand                                |      | 534,926     |           | 678,890     |           |
|   | -    | 3,902,988   | •         | 4,557,538   |           |
|   |      | 0,002,000   |           | 1,007,000   |           |
| Creditors: amounts falling due within one year          | 12   | (4,461,421) |           | (4,211,530) |           |
| Net current assets/(liabilities)                        | -    |             | (558,433) |             | 346,008   |
|   |      |             |           | •           |           |
| Total assets less current liabilities                   |      |             | 3,246,652 |             | 4,009,439 |
| Creditors: amounts falling due after more than one year | 13   |             | (29,558)  |             | (658,160) |
| Provisions for liabilities and charges                  | 14   |             | (319,549) |             | (368,045) |
|   |      |             | 2,897,545 |             | 2,983,234 |
|   |      |             | -         |             |           |
| Capital and Reserves                                    | 4-   |             | 400.000   |             | 100.000   |
| Called up share capital                                 | 15   |             | 100,000   |             | 100,000   |
| Profit and loss account                                 | 16   |             | 2,797,545 |             | 2,883,234 |
| Equity shareholders' funds                              | 17   |             | 2,897,545 |             | 2,983,234 |
|   |      |             |           | :           |           |

These financial statements were approved by the board of directors on 13th August 2010 and were signed on its behalf by

TJ Williams

Director

A Banks Director

#### Cellhire plc Directors' report and consolidated financial statements 30 April 2010

| Consolidated cas | sh flow statement |
|------------------|-------------------|
|------------------|-------------------|

| for the year ended 30 April 2010                               |      |                        |                    |
|--|------|------------------------|--------------------|
|  | Note | 2010<br>£              | 2009<br>£          |
| Net cash inflow from operating activities                      | 22   | 1,475,575              | 1,998,611          |
| Returns on investments and servicing of finance                | 24   | (46,164)               | (119,122)          |
| Taxation   | 24   | (27,343)               | (100,495)          |
| Capital expenditure and financial investment                   | 24   | (713,439)              | (1,453,199)        |
| Cash inflow before financing                                   |      | 688,629                | 325,795            |
|  |      |                        |                    |
| Cash inflow before financing                                   |      | 688,629                | 325,795            |
| Financing  | 25   |                        |                    |
| Repayment of hire purchase agreements Repayment of other loans |      | (118,856)<br>(554,765) | (57,313)<br>90,982 |
| Increase in cash in the year                                   |      | 15,008                 | 359,464            |

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

#### Basis of consolidation

The consolidated financial statements include the financial statements of the company and its subsidiary undertakings made up to 30th April 2010. Under section 408 of the Companies Act 2006 the company is exempt from the requirement to present its own profit and loss account.

#### Turnover

Turnover represents the amounts invoiced and accrued income, excluding value added tax or local sales taxes, in respect of goods and services supplied during the year

#### Tangible fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows

Fixtures, fittings, IT and office equipment

- 10% to 331/3%

Cellular telephone equipment

- 10% to 331/3%

Motor vehicles

- 20%

During the year the company completed a re-assessment of the residual values and useful economic lives of its tangible assets, the results of which are included in these financial statements

#### Intangible fixed assets

Trademarks purchased by the company are amortised to nil by equal annual instalments over their estimated useful economic lives, generally their respective unexpired periods, of 10 years

Goodwill arising on business combinations in respect of acquisitions is capitalised. Positive goodwill is amortised over its estimated useful economic life. During the year the directors reviewed the useful economic life of the goodwill associated with specific businesses and continued the assessed life as an indefinite period.

In accordance with FRS 10 an annual impairment review is completed for each income generating unit associated with goodwill

This policy represents a departure from statutory accounting principles, which requires amortisation of purchased goodwill. The directors consider that this policy is necessary in order that the financial statements may give a true and fair view.

#### Stocks

Stocks are stated at the lower of cost and net realisable value

#### 1 Accounting policies (continued)

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the closing exchange rates Gains and losses arising on these translations are taken to reserves, net of exchange differences arising on related foreign currency borrowings

Profit/losses of overseas subsidiary undertakings are translated at the average monthly rate. Gains and losses arising on retranslation to the year end rate are taken through reserves

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### **Taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed by the balance sheet date

#### Pension costs

The Group contributes to defined contribution schemes on behalf of some of its employees. These contributions are charged to the profit and loss account when accrued

#### 2 Profit on ordinary activities before taxation 2010 2009 £ £ Profit on ordinary activities before taxation is stated after charging: Depreciation of owned assets 673,564 810,177 Depreciation of assets held under finance arrangements 24,374 57,313 Amortisation of intangible assets 7,844 7,416 Operating leases - land and buildings 473,439 579,128 Auditors remuneration 50,558 51,904 Group 26,600 Company 25,909 Exceptional costs 129,512 Relocation costs 96,158 Restructuring costs 134,980

| 3          | Remuneration of Directors                             |         |         |
|------------|---|---------|---------|
|            |   | 2010    | 2009    |
|            |   | £       | £       |
| Directors' | emoluments  | 488,561 | 699,211 |
| Company    | contributions to money purchase schemes (2 directors) | 27,864  | 28,039  |
|            |   | 516,425 | 727,250 |
| Remunera   | ation of the highest paid director                    | 137,000 | 172,351 |
| Company    | contributions to money purchase schemes               | 22,699  | 14,241  |
|            |   | 159,699 | 186,592 |

#### 4 Staff number and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows

|  | Number of employee<br>2010 200 |                                 |  |
|--|--------------------------------|---------------------------------|--|
| Directors<br>Staff   | 4<br>95                        | 6<br>117                        |  |
|  | 99                             | 123                             |  |
| The aggregate payroll costs of these persons were as follows | 2010<br>£                      | 2009<br>£                       |  |
| Wages and Salaries Social security costs Other pension costs | 3,388,508<br>553,697<br>91,529 | 4,129,388<br>638,261<br>108,813 |  |
|  | 4,033,734                      | 4,876,462                       |  |

13,893

30,515

## Notes (continued)

Interest on hire purchase and finance lease contracts

| 5      | Other interest payable and similar charges |        |        |
|--------|--|--------|--------|
|        |  | 2010   | 2009   |
|        |  | £      | £      |
| Bank I | loans and overdrafts                       | 32,271 | 88,607 |

**46,164** 119,122

| Analysis of charge in year   | 20 <sup>-</sup> | 10                                    | 2009              | <b>a</b>    |
|--|-----------------|---------------------------------------|-------------------|-------------|
|  | £               | £                                     | £                 | £           |
| UK corporation tax Current tax on income for the year  | 6,338           | L                                     | (71,517)          | £           |
| Adjustments in respect of prior years  | 36,489          |                                       | (69,239)          |             |
|  |                 | _                                     |                   |             |
|  |                 | 42,827                                |                   | (140,756)   |
| Foreign tax  |                 | ,                                     |                   | , , ,       |
| Current tax on income for the year   | 54,813          |                                       | 11,702            |             |
| Adjustments in respect of prior years  | 4,459           |                                       | 25,972            |             |
|  |                 | _                                     | <u> </u>          |             |
|  |                 | 59,272                                |                   | 37,674      |
| Total current tax  |                 | 102,099                               | -                 | (103,082)   |
|  |                 |                                       |                   | ( , ,       |
| Deferred tax Origination and reversal of timing differences  |                 | 74,623                                |                   | (80,696)    |
| · ·  |                 | · · · · · · · · · · · · · · · · · · · | -                 |             |
| Total deferred tax   |                 | 74,623                                |                   | (80,696)    |
| Tax on profit/(loss) on ordinary activities  |                 | 176,722                               | -                 | (183,778)   |
| Tax on pronotions, on ordinary activities  |                 |                                       | =                 | (100,770)   |
| Factors affecting the tax charge for the current The current tax charge for the period is lower (in the UK). The differences are explained below | 2009 lower cred | lit) than the stand                   | dard rate of corp | oration tax |
| THE ONE THE difference are explained solor   | •               |                                       | 2010<br>£         | 2009<br>£   |
| Profit/(loss) on ordinary activities before tax  |                 |                                       | 476,237           | (381,605)   |
| ,  |                 | =                                     |                   |             |
| Current tax at 28% (2009 28%)  |                 |                                       | 133,346           | (106,849)   |
| Effects of   |                 |                                       |                   |             |
| Expenses not deductible for tax purposes   |                 |                                       | 30,505            | 32,808      |
| Fixed asset timing differences   |                 |                                       | (7,994)           | 21,632      |
| Short term timing differences  |                 |                                       | (3,156)           | (1,606)     |
| Different tax rates on overseas income   |                 |                                       | (9,980)           | (5,800)     |
| Adjustments to tax charge in respect of previous   | us periods      |                                       | 40,948            | (43,267)    |
| Tax losses carried forward   |                 |                                       | (81,570)          | -           |
| Total current tax charge (see above)   |                 | -                                     | 102,099           | (103,082)   |
| - · · · · ·  |                 | =                                     | ·                 |             |

| 7 Intangible fixed assets          |            |               |                                 |
|------------------------------------|------------|---------------|---------------------------------|
|                                    | Trademarks | Goodwill      | Total                           |
| Group                              | £          | £             | £                               |
| Cost                               | 70.400     | 007 705       | 4 00 4 05 4                     |
| At beginning of year               | 76,486     | 927,785       | 1,004,271                       |
| Exchange movements Additions       | 62,005     | (22,908)      | (22, <del>9</del> 08)<br>62,005 |
| Disposals                          | 02,003     | -             | 02,005                          |
| Dioposaio                          |            |               | _                               |
| At end of year                     | 138,491    | 904,877       | 1,043,368                       |
| American                           |            |               |                                 |
| Amortisation At beginning of year  | 75,969     | 157,747       | 233,716                         |
| Exchange movements                 | 73,909     | (2,292)       | (2,292)                         |
| Charged in year                    | 7,844      | (2,202)       | 7,844                           |
|                                    |            |               |                                 |
| At end of year                     | 83,813     | 155,455       | 239,268                         |
| Not be all water                   |            |               |                                 |
| Net book value<br>At 30 April 2010 | 54,678     | 749,422       | 804,100                         |
|                                    |            |               |                                 |
| At 30 April 2009                   | 517        | 770,038       | 770,555                         |
| Company                            |            | <u> </u>      |                                 |
| Cost                               |            |               |                                 |
| At beginning of year               | 74,183     | -             | 74,183                          |
| Additions                          | 62,005     | -             | 62,005                          |
| At end of year                     | 136,188    | -             | 136,188                         |
|                                    |            |               |                                 |
| Amortisation                       | 70.000     |               | 70.000                          |
| At beginning of year               | 73,666     | -             | 73,666                          |
| Charged in year                    | 7,844      | -             | 7,844                           |
| At end of year                     | 81,510     | -             | 81,510                          |
|                                    |            |               |                                 |
| Net book value                     |            |               |                                 |
| At 30 April 2010                   | 54,678     | -             | 54,678                          |
| At 30 April 2009                   | 517        | •             | 517                             |
| ·                                  |            | <del></del> - |                                 |

#### 8 Tangible fixed assets

| · ·                  | Motor<br>vehicles | Cellular<br>telephone<br>equipment | Fixtures,<br>fittings, IT<br>and office<br>equipment | Total      |
|----------------------|-------------------|------------------------------------|--|------------|
| Group                | £                 | £                                  | £  | £          |
| Cost                 |                   |                                    |  |            |
| At beginning of year | 215,487           | 4,988,129                          | 5,240,267  | 10,443,883 |
| Exchange movements   | (1,145)           | 60,749                             | 54,850   | 114,454    |
| Additions            | •                 | 429,484                            | 262,216  | 691,700    |
| Disposals            | (64,070)          | (154,765)                          | (1,219)  | (220,054)  |
| At end of year       | 150,272           | 5,323,597                          | 5,556,114  | 11,029,983 |
| Depreciation         |                   |                                    |  |            |
| At beginning of year | 145,558           | 2,372,135                          | 3,569,667  | 6,087,360  |
| Exchange movements   | -                 | 14,324                             | 15,527   | 29,851     |
| Charge for year      | 13,925            | 401,910                            | 282,103  | 697,938    |
| On disposals         | (57,663)          | (124,658)                          | (264)  | (182,585)  |
| At end of year       | 101,820           | 2,663,711                          | 3,867,033  | 6,632,564  |
| Net book value       |                   |                                    |  |            |
| At 30 April 2010     | 48,452            | 2,659,886                          | 1,689,081  | 4,397,419  |
| At 30 April 2009     | 69,929            | 2,615,994                          | 1,670,600  | 4,356,523  |
|                      | <del></del>       | <del></del>                        |  | =          |

Included in the total net book value of tangible fixed assets is £156,153 (2009 £275,011) in respect of assets held under finance leases. Depreciation for the year on these assets was £24,374 (2009 £57,313)

#### 8 Tangible fixed assets (Continued)

|                      | Motor<br>vehicles | Cellular<br>telephone<br>equipment | Fixtures,<br>fittings, IT<br>and office<br>equipment | Total     |
|----------------------|-------------------|------------------------------------|--|-----------|
| Company              | £                 | £                                  | £  | £         |
| Cost                 |                   |                                    |  |           |
| At beginning of year | 187,620           | 3,337,783                          | 4,422,351  | 7,947,754 |
| Additions            | -                 | 298,522                            | 231,025  | 529,547   |
| Disposals            | (64,070)          | (83,427)                           | (1,219)  | (148,716) |
| At end of year       | 123,550           | 3,552,878                          | 4,652,157  | 8,328,585 |
| Depreciation         |                   |                                    |  |           |
| At beginning of year | 144,280           | 1,442,513                          | 2,992,673  | 4,579,466 |
| Charge for year      | 9,128             | 264,075                            | 103,047  | 376,250   |
| On disposals         | (57,663)          | (24,985)                           | (264)  | (82,912)  |
| At end of year       | 95,745            | 1,681,603                          | 3,095,456  | 4,872,804 |
| Net book value       |                   |                                    |  |           |
| At 30 April 2010     | 27,805            | 1,871,275                          | 1,556,701  | 3,455,781 |
| At 30 April 2009     | 43,340            | 1,895,270                          | 1,429,678  | 3,368,288 |
|                      | <del></del>       |                                    |  |           |

Included in the total net book value of tangible fixed assets is £156,153 (2009 £275,011) in respect of assets held under finance leases. Depreciation for the year on these assets was £24,374 (2009 £57,313)

#### 9 Fixed asset investments

The following subsidiary undertakings at the end of the year have all been included in the consolidated financial statements

|                                | Country of incorporation or registration | Nature of business   | Percentage of<br>shares held by<br>Group |
|--------------------------------|--|--|--|
| Cellhire Inc                   | USA                                      | Holding an investment for<br>the provision of<br>international mobile<br>communication solutions | 100%                                     |
| Cellhire USA, LLC              | USA                                      | Provision of international mobile communication solutions  | 100% (by<br>Cellhire Inc )               |
| The Telephone Company, LLC     | USA                                      | Dormant  | 100%                                     |
| Cellhire (France) Sarl         | France                                   | Provision of international mobile communication solutions  | 100%                                     |
| Cellhire UK Limited            | UK                                       | Dormant  | 100%                                     |
| Cellhire International Limited | UK                                       | Dormant  | 100%                                     |
| FoneFix Limited                | UK                                       | Repair of mobile communications equipment  | 100%                                     |
| Cellhire YK                    | Japan                                    | Provision of international mobile communication solutions  | 100%                                     |
| Cellhire GmbH                  | Germany                                  | Provision of international mobile communication solutions  | 100%                                     |

| 10 | Stocks |
|----|--------|
|----|--------|

Other debtors

At end of year

Corporation tax

|                                    | Grou         | р         | Compa         | any                   |
|------------------------------------|--------------|-----------|---------------|-----------------------|
|                                    | 2010         | 2009      | 2010          | 2009                  |
|                                    | £            | £         | £             | £                     |
| Raw materials and consumables      | 33,284       | 32,086    | 19,651        | 12,451                |
| -<br>-                             | 33,284       | 32,086    | 19,651        | 12,451                |
| 11 Debtors                         | Crau         | _         | Comm          |                       |
|                                    | Grou<br>2010 | 2009      | Compa<br>2010 | 2009                  |
|                                    | £            | 2009<br>£ | £             | 200 <del>9</del><br>£ |
| Trade debtors                      | 1,736,285    | 1,513,713 | 777,947       | 554,749               |
| Amounts owed by group undertakings | •            | -         | 1,122,279     | 1,680,012             |
| Prepayments and accrued income     | 1,946,313    | 2,116,267 | 1,427,325     | 1,617,982             |

94,460

3,777,058

144,118

63,876

3,837,974

20,860

3,348,411

13,454

3,866,197

12 Creditors: amounts falling due within one year

| 12 Creditors: amounts falling due         | Grou      | מו        | Comp      | anv       |
|---|-----------|-----------|-----------|-----------|
|   | 2010      | 2009      | 2010      | 2009      |
|   | £         | £         | £         | £         |
| Bank overdrafts                           | 545,313   | 675,486   | 510,131   | 604,786   |
| Bank and other loans                      | 526,316   | 540,541   | 526,316   | 540,541   |
| Trade creditors                           | 2,487,648 | 2,549,935 | 1,773,713 | 1,861,391 |
| Other creditors                           | 10,455    | 27,748    | 10,455    | -         |
| Taxation and social security              | 300,742   | 363,751   | 172,679   | 295,575   |
| Client deposits                           | 375,317   | 331,954   | 226,072   | 168,265   |
| Corporation tax                           | 30,880    | -         | 37,754    | 24,054    |
| Obligations under finance leases and hire |           |           |           |           |
| purchase contracts                        | 126,597   | 157,391   | 126,597   | 157,391   |
| Accruals and deferred income              | 727,720   | 281,698   | 606,351   | 142,018   |
| Amounts due to related parties            | 430,989   | 417,509   | 471,353   | 417,509   |
| •   | 5,561,977 | 5,346,013 | 4,461,421 | 4,211,530 |
| -   |           |           |           |           |

| 13 Creditors: amounts falling due a       | after more than o | ne year   |           |           |
|---|-------------------|-----------|-----------|-----------|
|   | Grou              | p         | Compa     | any       |
|   | 2010              | 2009      | 2010      | 2009      |
|   | £                 | £         | £         | £         |
| Obligations under finance leases and hire |                   |           |           |           |
| purchase contracts                        | 29,558            | 117,620   | 29,558    | 117,620   |
| Bank loan                                 | -                 | 540,540   | -         | 540,540   |
| -<br>-                                    | 29,558            | 658,160   | 29,558    | 658,160   |
| Analysis of debt:                         | Grou              | n         | Comp      | anv       |
|   | 2010              | 2009      | 2010      | 2009      |
|   | £                 | £         | £         | £         |
| Debt can be analysed as falling due       | ~                 | ~         | ~         | ~         |
| Less than one year                        | 1,198,226         | 1,373,418 | 1,163,044 | 1,302,718 |
| Between one and two years                 | 29,558            | 583,936   | 29,558    | 583,936   |
| Between two and five years                | •                 | 74,224    | -         | 74,224    |
|   | 1,227,784         | 2,031,578 | 1,192,602 | 1,960,878 |

A \$2,000,000 loan was acquired during the financial year ended 30th April 2008. The rate of interest on this loan is calculated on the LIBOR basis with a 2% margin applied. This loan and the bank overdrafts are both secured on the assets of the group under a debenture dated 14th February 2003. \$800,000 was outstanding as at 30th April 2010. The balance is due to be repaid by 6th March 2011. Repayments are scheduled to be \$200,000 per quarter. This financial instrument was purchased to mitigate against the foreign exchange risk realised by the inter company loan between PLC and LLC. The resulting exchange rate effect is netted off against the exchange rate effect of the inter company loan.

## 14 Provisions for liabilities and charges

| Group<br>Charged in year         348,791<br>54,623           At end of year         403,414           The amounts provided for deferred taxation, which is the full potential liability are set out below         2010 Provided Provided £ £           Difference between accumulated depreciation and capital allowances         578,985 470,297 (121,506)           Other short term timing differences         (175,571) (121,506)           Company<br>At beginning of year<br>Charged in year         368,045 (48,496)           At end of year         319,549           The amounts provided for deferred taxation are the full potential liability         2010 Provided £ £           Difference between accumulated depreciation and amortisation and capital allowances         435,149 Provided £ £           Difference between accumulated depreciation and amortisation and capital allowances         435,149 (405,558) (37,513)           Other short term timing differences         (115,600) (37,513)  |   |                 | Deferred taxation £ |
|--|---|-----------------|---------------------|
| The amounts provided for deferred taxation, which is the full potential liability are set out below  2010 2009 Provided £ £  Difference between accumulated depreciation and amortisation and capital allowances 578,985 470,297 (121,506)  Other short term timing differences (175,571) (121,506)  403,414 348,791  Deferred taxation £  Company At beginning of year 368,045 (48,496)  At end of year 319,549  The amounts provided for deferred taxation are the full potential liability  Difference between accumulated depreciation and amortisation and capital allowances 435,149 405,558 Other short term timing differences (115,600) (37,513)  | At beginning of year  |                 | •                   |
| 2010   2009   Provided   E   E   E   E   E   E   E   E   E   | At end of year  | -               | 403,414             |
| Difference between accumulated depreciation and amortisation and capital allowances (175,571) (121,506)  Other short term timing differences (175,571) (121,506)  403,414 348,791  Deferred taxation £  Company At beginning of year (48,496)  At end of year 319,549  The amounts provided for deferred taxation are the full potential liability  Difference between accumulated depreciation and amortisation and capital allowances (37,513)  Other short term timing differences (115,600) (37,513)   | The amounts provided for deferred taxation, which is the full potential liability are | e set out below |                     |
| At end of year   2010   2009   Provided   Provided   E   E   E   E   E   E   E   E   E   |   | Provided        | Provided            |
| Other short term timing differences         (175,571)         (121,506)           403,414         348,791           Deferred taxation £         Deferred taxation £           Company         368,045           Charged in year         (48,496)           At end of year         319,549           The amounts provided for deferred taxation are the full potential liability         2010 Provided Provided Provided £ £           Difference between accumulated depreciation and amortisation and capital allowances (115,600) (37,513)         435,149 405,558 (115,600) (37,513)  | ·   |                 |                     |
| Company At beginning of year Charged in year At end of year  The amounts provided for deferred taxation are the full potential liability  2010 2009 Provided Provided Frovided Frovided Frovided Other short term timing differences  2010 3099 Provided Provided Frovided Frovid | · · · · · · · · · · · · · · · · · · ·   | •               |                     |
| Company At beginning of year 368,045 Charged in year (48,496)  At end of year 319,549  The amounts provided for deferred taxation are the full potential liability  2010 2009 Provided Provided For E  Difference between accumulated depreciation and amortisation and capital allowances 435,149 405,558 Other short term timing differences (115,600) (37,513)  | -<br>-  | 403,414         | 348,791             |
| At beginning of year Charged in year  At end of year  The amounts provided for deferred taxation are the full potential liability  2010 Provided Provided Provided Provided Provided Structure of the full potential liability  2010 Provided Provided Structure of the full potential liability  2010 Provided of the full potential liability  2010 Provide |   |                 | taxation            |
| The amounts provided for deferred taxation are the full potential liability  2010 2009  Provided Provided £ £  Difference between accumulated depreciation and amortisation and capital allowances 435,149 405,558 Other short term timing differences (115,600) (37,513)  | At beginning of year  |                 | •                   |
| 2010 2009 Provided Provided £  Difference between accumulated depreciation and amortisation and capital allowances 435,149 405,558 Other short term timing differences (115,600) (37,513)  | At end of year  |                 | 319,549             |
| Difference between accumulated depreciation and amortisation and capital allowances Other short term timing differences  Provided £ £  435,149 405,558 (115,600) (37,513)  | The amounts provided for deferred taxation are the full potential liability           |                 |                     |
| Difference between accumulated depreciation and amortisation and capital allowances 435,149 405,558 Other short term timing differences (115,600) (37,513)   |   | Provided        | Provided            |
| and amortisation and capital allowances Other short term timing differences 435,149 (115,600) (37,513)   | Difference between accumulated depreciation   | •               |                     |
| <b>319,549</b> 368,045   |   | · ·             |                     |
|  | •   | 319,549         | 368,045             |

| 15 Called up share ca | apıtal |
|-----------------------|--------|
|-----------------------|--------|

|  | 2010<br>£ | 2009<br>£                        |
|--|-----------|----------------------------------|
| Authorised   | -         | -                                |
| 10,000,000 ordinary shares of 10p each                                     | 1,000,000 | 1,000,000                        |
| Allotted, called up and fully paid   |           |                                  |
| 1,000,000 ordinary shares of 10p each                                      | 100,000   | 100,000                          |
| 16 Profit and loss account   |           |                                  |
| Group  |           | 2010<br>£                        |
| At the beginning of year Retained profit for the year Exchange adjustments |           | 3,304,160<br>299,515<br>(41,942) |
| At end of year   | :         | 3,561,733                        |
| Company  |           |                                  |
| At the beginning of year Retained loss for the year Exchange adjustments   |           | 2,883,234<br>(85,689)<br>-       |
| At end of year   |           | 2,797,545                        |

## 17 Reconciliation of movements in shareholders' funds

|   | Grou                | р                    | Comp               | any                |
|---|---------------------|----------------------|--------------------|--------------------|
| Group   | 2010<br>£           | 2009<br>£            | 2010<br>£          | 2009<br>£          |
| Profit/(Loss) for the year<br>Exchange adjustments          | 299,515<br>(41,942) | (197,827)<br>223,564 | (85,689)<br>-      | (81,818)<br>-      |
| Net addition to/(reduction from) equity Shareholders' funds | 257,573             | 25,737               | (85,689)           | (81,818)           |
| Opening equity shareholders' funds                          | 3,404,160           | 3,378,423            | 2,983,234          | 3,065,052          |
| Closing equity shareholders' funds                          | 3,661,733           | 3,404,160            | 2,897,545          | 2,983,234          |
| 18 Commitments under operating                              | j leases            |                      |                    |                    |
| Annual commitments under non-cancellable                    | e operating leases  | are as follows       |                    |                    |
|   |                     |                      | 2010               | 2009               |
|   |                     |                      | Land and buildings | Land and buildings |
|   |                     |                      | £                  | £                  |
| Operating leases which expire                               |                     |                      |                    |                    |
| Less than one year  |                     |                      | 43,176             | 112,805            |
| Between two and five years                                  |                     |                      | 430,263            | 251,323            |
| After five years  |                     |                      | -                  | 215,000            |
| At end of year  |                     | •                    | 473,439            | 579,128            |

#### 19 Contingent Liabilities

On 14th February 2003 and 12th February 2009 the company entered into two separate agreements guaranteeing the amounts due to Barclays Bank plc by certain other Group companies, to include Cellhire Group Limited, Cellhire UK Limited, Fonefix Limited and Cellhire (Holdings) Limited The amounts due are included in Group bank loans and overdrafts

#### 20 Related party transactions

Cellhire (Holdings) Limited is the parent company of Cellhire plc. The ultimate parent company of Cellhire (Holdings) Limited is Cellhire Group Limited, a company controlled by TJ Williams

On the 1st August 2007, Wireless CCTV Limited demerged from Cellhire plc, into a new group controlled by TJ Williams During the year ended 30th April 2010 Cellhire plc provided tangible products and services to Wireless CCTV Limited totalling £295,816 During the year ended 30th April 2010 Cellhire plc made £1,800 of purchases from Wireless CCTV Limited

The company has taken advantage of the exemption allowed by FRS 8 not to show transactions with other Group companies during the year in these accounts as they are included in the consolidated accounts of the Group which are publicly available. The companies, Cellhire plc and Fonefix Limited, were charged rents by The Hire Group Limited, and management charges were invoiced by Cellhire plc to that company, net sums of which amounted to £46,657 payable to The Hire Group Limited. A director, T.J. Williams, has a material interest in this company.

#### 21 Pension Scheme

The Group operates a defined contribution pension scheme. The pension cost charged for the year represents contributions payable by the Group to the scheme and amounted to £91,529 (2009 £108,813)

There were no outstanding contributions payable to the scheme

## 22 Reconciliation of operating profit to operating cash flows

|  | 2010<br>£   | 2009<br>£  |
|--|---|--|
| Operating profit/(loss) Depreciation, amortisation and profit/loss on disposal Decrease/(increase) in stocks Decrease/(increase) in debtors (Decrease)/increase in creditors | 522,401<br>702,985<br>(1,198)<br>(2,960)<br>254,347 | (262,483)<br>874,906<br>44,883<br>577,126<br>764,179 |
| Net cash inflow from operating activities  | 1,475,575   | 1,998,611  |
| 23 Reconciliation of net cash inflow to movement in net debt   |   |  |
|  | 2010<br>£   | 2009<br>£  |
| Increase in cash in the year Cash outflow from decrease in debt and lease financing  | 15,008<br>721,885                                   | 359,464<br>149,082                                   |
| Change in net debt resulting from cash flows New leases  | 736,893<br>(48,264)                                 | 508,546<br>(182,751)                                 |
| Movement in net debt in the year  Net debt at beginning of year  | 688,629<br>(1,271,592)                              | 325,795<br>(1,597,387)                               |
| Net debt at end of period (note 26)  | (582,963)   | (1,271,592)  |

| 24 Analysis of cash flow | ٧S |
|--------------------------|----|
|--------------------------|----|

| Returns on investments and servicing of finance   | 2010<br>£                       | 2009<br>£             |
|---|---------------------------------|-----------------------|
| Hire purchase interest paid Bank interest paid  | (13,893)<br>(32,271)            | (30,515)<br>(88,607)  |
|   | (46,164)                        | (119,122)             |
| Taxation  |                                 |                       |
| Corporation tax paid  | (27,343)                        | (100,495)             |
|   | (27,343)                        | (100,495)             |
| Capital expenditure and financial investment  |                                 |                       |
| Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets Payments to acquire intangible fixed assets | (691,700)<br>40,266<br>(62,005) | (1,453,199)<br>-<br>- |
|   | (713,439)                       | (1,453,199)           |

#### 25 Financing

|  | 2010<br>£                        | 2009<br>£                      |
|--|----------------------------------|--------------------------------|
| Payments for the capital elements of hire purchase agreements<br>Repayments for the capital element of other loans<br>New hire purchase agreements | (167,120)<br>(554,765)<br>48,264 | (240,064)<br>90,982<br>182,751 |
|  | (673,621)                        | 33,669                         |
|  |                                  | _                              |

#### 26 Analysis of net debt

|                          | At beginning of year £ | Cash flow<br>£ | New HP/<br>other changes<br>£ | At end of<br>year<br>£ |
|--------------------------|------------------------|----------------|-------------------------------|------------------------|
| Cash in hand, at bank    | 759,986                | (115,165)      | -                             | 644,821                |
| Overdrafts               | (675,486)              | 130,173        | •                             | (545,313)              |
|                          | 84,500                 | 15,008         | -                             | 99,508                 |
| Debt due within one year | (540,541)              | 14,225         | -                             | (526,316)              |
| Debt due after one year  | (540,540)              | 540,540        | -                             | -                      |
| Leases and HP agreements | (275,011)              | 167,120        | (48,264)                      | (156,155)              |
|                          | (1,356,092)            | 721,885        | (48,264)                      | (682,471)              |
| Total                    | (1,271,592)            | 736,893        | (48,264)                      | (582,963)              |

#### 27 Major non cash transactions

During the year the company entered into hire purchase and finance lease arrangements in respect of assets with a total value at the inception of the leases of £48,264 (2009 £182,751)

## 28 Ultimate parent company and parent undertaking of larger Group of which the company is a member

The company is a subsidiary undertaking of the intermediate holding company Celihire (Holdings) Limited The ultimate parent company is Celihire Group Limited, both these companies are incorporated in the UK and are controlled by a director, TJ Williams